



Miami-Dade Board of County Commissioners
Office of the Commission Auditor

Economic Development and Tourism Committee (EDTC)
Meeting

October 19, 2018
1:30 P.M.
Commission Chambers

Thomas B. Davis, Esq.
Director, Policy and Legislation
Office of the Commission Auditor (OCA)
111 N.W. First Street, Suite 1030
Miami, FL 33128
(305) 375-2524

THIS PAGE INTENTIONALLY LEFT BLANK

**EDTC Meeting: Oct. 19, 2018
Research Notes**

Item No. 1G1

File No. 181762

Researcher: MF Reviewer: PGE

ORDINANCE RELATING TO EMPLOYEE RETENTION AT MIAMI-DADE COUNTY AVIATION FACILITIES; CREATING SECTION 2-8.9.1 OF THE CODE OF MIAMI-DADE COUNTY, FLORIDA; REQUIRING GENERAL AERONAUTICAL SERVICE PERMITTEES TO OFFER EMPLOYMENT OPPORTUNITIES TO ALL NECESSARY WORKERS OF PRIOR PERMITTEES; AUTHORIZING THE DIRECTOR OF THE MIAMI-DADE COUNTY AVIATION DEPARTMENT TO DETERMINE WHETHER WORKERS ARE NECESSARY; REQUIRING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO INCLUDE SUCH REQUIREMENT IN ALL PERMITS ISSUED TO GENERAL AVIATION SERVICE PERMITTEES; PROVIDING FOR SEVERABILITY, INCLUSION IN THE CODE, AND AN EFFECTIVE DATE

ISSUE/REQUESTED ACTION

Whether the Board should create Section 2-8.9.1 of the Code of Miami-Dade County requiring general aeronautical service permittees to offer employment opportunities to all necessary workers of prior permittees; authorizing the Director of the Miami-Dade County Aviation Department to determine whether workers are necessary; requiring the County Mayor to include such requirement in all permits issued to General Aviation Service Permittees.

APPLICABLE LEGISLATION/POLICY

Miami-Dade County Code, Section 2-8.9.1 (not yet created).

PROCEDURAL HISTORY

Co-Prime Sponsors: Commissioners Barbara J. Jordan (District 1), Jean Monestime (District 2), Eileen Higgins (District 5), Xavier L. Suarez (District 7), Daniella Levine Cava (District 8), and Dennis C. Moss (District 9)

Department/Requester: None

The proposed resolution was adopted on first reading at the July 24, 2018 Board meeting, and set for public hearing before the Economic Development and Tourism Committee meeting scheduled for September 14, 2018.

The proposed resolution was deferred at the September 14, 2018 Economic Development and Tourism Committee meeting, at the request of the Prime Sponsor, Commissioner Sosa.

ANALYSIS

Founded in 1928, MIA now offers more flights to Latin America and the Caribbean than any other U.S. airport, is America's second-busiest airport for international passengers, boasts a line-up of over 100 air carriers and is the top U.S. airport for international freight. MIA is also a leading economic engine for Miami-Dade County and the State of Florida, generating business revenue of \$33.7 billion annually and welcoming 70 percent of all international visitors to Florida.

One of the reasons for MIA's success is due to the excellent services provided by its Miami-Dade County staff, airline employees and contractors. Many services provided to airlines at MIA and the County's General Aviation Airports are rendered by General Aeronautical Service Permittees (GASPs).

**EDTC Meeting: Oct. 19, 2018
Research Notes**

Having entered into agreements with Miami-Dade County, GASPs are entitled to offer services to airlines at MIA and other aviation facilities in return for payment of a percentage of their profits to the County. They employ hundreds of workers at MIA, who have knowledge of the airport and its customers, and have passed background checks.

It is in the County's best interest that these faithful workers are empowered with a stable jobs outlook. Consequently, the proposed ordinance requests the Board to create Section 2-8.9.1 of the Code of Miami-Dade County requiring general aeronautical service permittees to offer employment opportunities to all necessary workers of prior permittees; authorizing the Director of the Miami-Dade County Aviation Department to determine whether workers are necessary; requiring the County Mayor to include such requirement in all permits issued to General Aviation Service Permittees.

According to the Social Equity Statement, the proposed ordinance requires every written agreement with a GASP to include employee retention requirements. The successor GASP shall offer continued employment to employees of the preceding GASP for a period of 60 days unless the GASP determines and demonstrates to the County that such employees are unnecessary for the provision of services. The proposed ordinance authorizes the Director of MDAD to determine whether employees are unnecessary. However, since GASPs contract directly with airlines, the staffing levels needed for the scope of work required should not be determined by the Aviation Department Director.

The proposed ordinance would have a direct social impact as GASPs employ hundreds of workers at MIA. These employees are important to the operation and success of MIA and the General Aviation Airports, which are a major source of employment in the County.

According to the Fiscal Impact Statement, the implementation of the proposed ordinance will not have a fiscal impact on Miami-Dade County, as it will not result in additional staffing needs or future operational costs. However, it must be noted that the proposed ordinance would have an important impact on the economy of the County, as it would result in employees maintaining their jobs for much longer.

The table below shows the proposed Section 2-8.9.1 of the Code of Miami-Dade County, as follows:

Section 1.

(1) Definitions

(a) For the purposes of this section, the term "General Aeronautical Service Permittee" or "GASP" shall mean any firm or entity which is a Service Contractor at an Aviation Department Facility providing Covered Services enumerated in section 2-8.9(F)(2), as may be amended from time to time.

(b) For the purposes of this section, an "employee" means an individual who is employed by a GASP and is not an exempt employee under the minimum wage exemptions as defined by the Fair Labor Standards Act.

(2) Application

**EDTC Meeting: Oct. 19, 2018
Research Notes**

(a) Every written agreement with a GASP shall include the employee retention requirements included in this paragraph. If the service a GASP is contracting to provide to a customer is of the same type and at the same location as that of a preceding GASP, then at least 15 days before ceasing to provide Covered Services, the preceding GASP shall: (i) provide both the County Mayor or the County Mayor's designee and the successor GASP a list containing the name, date of hire, and job classification of each employee performing the Covered Services which the preceding GASP intends to cease providing; (ii) ensure that a written notice is provided to all affected employees of the preceding GASP that the preceding GASP will cease to perform the Covered Services; and (iii) ensure that the policy set out in this section is conspicuously posted at any affected work site. The successor GASP shall offer continued employment to the employees of the preceding GASP for a period of 60 days from the date services are performed by the successor GASP, unless the successor GASP determines and demonstrates to the County that such employees are unnecessary for the provision of services.

Nothing prevents any GASP from terminating employees for cause within the 60 day period. At the conclusion of the 60 day period, each successor GASP shall give a written performance evaluation to each employee retained pursuant to this provision and offer continued employment to each employee who receives a satisfactory evaluation. After the conclusion of the 60 day period, continued employment may be under the terms and conditions established by the successor GASP or as required by state or federal law. GASPs shall include the foregoing language in its contracts with any subcontractors. This section shall apply both to GASPs assuming agreements with the County from preceding GASPs as well as GASPs assuming contracts with an airline from a preceding GASP.

(b) The determination as to whether employees are unnecessary shall be made by the Director of the Miami-Dade County Aviation Department, in writing, within five business days of receipt. The GASP shall bear the burden of demonstrating that employees are unnecessary.

(c) The County Mayor or County Mayor's designee is directed to include language effectuating the provisions of this section in all written agreements between the County and GASPs.

Section 2.

If any section, subsection, sentence, clause or provision of this ordinance is held invalid, the remainder of this ordinance shall not be affected by such invalidity.

Section 3.

It is the intention of the Board of County Commissioners, and it is hereby ordained that the provisions of this ordinance, including any sunset provision, shall become and be made a part of the Code of Miami-Dade County, Florida. The sections of this ordinance may be renumbered or re-lettered to accomplish such intention, and the word "ordinance" may be changed to "section," "article," or other appropriate word.

Section 4.

This ordinance shall become effective 10 days after the date of enactment unless vetoed by the Mayor, and if vetoed, shall become effective only upon an override by this Board.

EDTC Meeting: Oct. 19, 2018
Research Notes

ADDITIONAL INFORMATION

Miami International Airport (MIA), located on 3,230 acres of land near downtown Miami, is operated by the Miami-Dade Aviation Department and is the property of Miami-Dade County government. Founded in 1928, MIA now offers more flights to Latin America and the Caribbean than any other U.S. airport, is America's second-busiest airport for international passengers, boasts a line-up of over 100 air carriers and is the top U.S. airport for international freight. MIA is also a leading economic engine for Miami-Dade County and the State of Florida, generating business revenue of \$33.7 billion annually and welcoming 70 percent of all international visitors to Florida.

http://www.miami-airport.com/about_us.asp

**EDTC Meeting: Oct. 19, 2018
Research Notes**

Item No. 3A

File No. 182248

Researcher: MF Reviewer: PGE

RESOLUTION APPROVING CONTRACT AWARD RECOMMENDATION TO CENTRAL FLORIDA EQUIPMENT RENTALS, INC. FOR THE MIAMI INTERNATIONAL AIRPORT CENTRAL BASE APRON AND UTILITIES MODIFICATION AND EXPANSION PROJECT, MDAD PROJECT NO. V037A, IN THE AMOUNT OF \$76,293,573.88; AND AUTHORIZING COUNTY MAYOR OR THE COUNTY MAYOR'S DESIGNEE TO EXECUTE SAME, AND TO EXERCISE THE PROVISIONS THEREIN, INCLUDING TERMINATION

ISSUE/REQUESTED ACTION

Whether the board should approve the award recommendation to Central Florida Equipment Rentals, Inc., for the Miami International Airport Central Base Apron and Utilities Modification and Expansion Project, MDAD No. V037A, in the amount of \$76,293,573.88.

APPLICABLE LEGISLATION/POLICY

Miami-Dade County Code, Section 2-8.3, provides that “[w]henver a competitive process is utilized for selection of a contractor, vendor, consultant, tenant or concessionaire, the County Manager shall review the responses to the solicitation and recommend to the County Commission award or other appropriate action.

http://miamidade.fl.elaws.us/code/coor_ptiii_ch2_arti_sec2-8.3

Resolution No. R-187-12, adopted by the Board on February 21, 2012, directs the County Mayor to include due diligence information in memoranda recommending certain contract awards.

<http://intra/gia/matter.asp?matter=120287&file=true&yearFolder=Y2012>

PROCEDURAL HISTORY

Prime Sponsor: N/A

Department/Requester: Miami-Dade Aviation Department

The proposed resolution does not have a procedural history.

ANALYSIS

The proposed resolution seeks the Board's approval of the award recommendation to Central Florida Equipment Rentals, Inc., for the Miami International Airport (MIA) Central Base Apron and Utilities Modification and Expansion Project, MDAD No. V037A, in the amount of \$76,293,573.88.

The scope of work for Phase I of the MIA Central Base Apron and Utilities Modification and Expansion Project includes the following:

- Restoration of the North Terminal Development (NTD) Gate Area;
- Reconstruction and expansion of the north apron over the existing drainage canal;
- Reconfiguration of the area south of the NTD for additional aircraft parking;
- Realignment of the vehicle service road; and
- Reconstruction of the existing central base apron pavement, drainage, and lighting.

**EDTC Meeting: Oct. 19, 2018
Research Notes**

The project was advertised for bids on May 2, 2018, and Central Florida Equipment Rentals, Inc. submitted the lowest bid in the amount of \$76,293,573.88. The amount of the engineer's estimate was \$95,626,865.01. The amount of the contract is within the budget and 20.22 percent below the engineer's estimate.

The total project cost is \$76,293,573.88. The Federal Aviation Administration (FAA) will issue grant funds of 75 percent of the eligible costs in multi-year grants totaling \$51,900,390. The Florida Department of Transportation (FDOT) will fund 12.5 percent of the remaining non-federal share and the remaining 12.5 percent will be funded by the MDAD's Capital Improvement Program and reserve maintenance/operating funds.

The annual cost of routine maintenance including but not limited to crack repairs is between \$100,000 and \$150,000. The life expectancy of the asset is 10 to 15 years.

In the past, the Aviation Department has contracted with Central Florida Equipment Rental, Inc. for the MIA Tract One Apron Grading, Drainage, and Pavement Improvement Project for which the Notice to Proceed was issued in June 2007. There were no performance issues on the referenced project.

ADDITIONAL INFORMATION

Miami International Airport (MIA), located on 3,230 acres of land near downtown Miami, is operated by the Miami-Dade Aviation Department and is the property of Miami-Dade County government. Founded in 1928, MIA now offers more flights to Latin America and the Caribbean than any other U.S. airport, is America's second-busiest airport for international passengers, boasts a line-up of over 100 air carriers and is the top U.S. airport for international freight. MIA is also a leading economic engine for Miami-Dade County and the State of Florida, generating business revenue of \$33.7 billion annually and welcoming 70 percent of all international visitors to Florida.

http://www.miami-airport.com/about_us.asp

According to the Florida Department of State Division of Corporations website (Sunbiz.org), Central Florida Equipment Rentals, Inc., has an active status as a Florida Profit Corporation and first filed and registered on 11/04/1977. The principal address is registered as 9030 NW 97th Terrace, Medley, FL 33178. Its registered agent is Baer, Robert, 9030 NW 97th Terrace, Medley, FL 33178.

<http://search.sunbiz.org/Inquiry/CorporationSearch/ByName>

DEPARTMENT INPUT

The Office of the Commission Auditor posed the following questions to the Miami-Dade Aviation Department, and is awaiting its answers:

- Please explain the reason Central Florida Equipment Rentals, Inc.'s bid was so much lower than the engineer's estimate.
- Has the County ever contracted with Central Florida Equipment Rental, Inc. in the past? If so, were there any performance issues? **The Aviation Department has contracted with Central Florida Equipment Rental, Inc. for the MIA Tract One Apron Grading, Drainage, and Pavement Improvement Project for which the Notice to Proceed was issued in June 2007. There were no performance issues on the referenced project.**

**EDTC Meeting: Oct. 19, 2018
Research Notes**

Item No. 3C

File No. 182345

Researcher: IL Reviewer: TD

RESOLUTION AUTHORIZING ESTABLISHMENT OF CLOSED PREQUALIFICATION POOL RFQ-MDAD-17-04 IN A TOTAL AMOUNT UP TO \$6,016,000.00 FOR TIER 2 AVIATION SIGNAGE DESIGN, FABRICATION AND INSTALLATION FOR THE AVIATION DEPARTMENT FOR AN INITIAL TERM OF FIVE YEARS, WITH ONE, FIVE-YEAR OPTION TO RENEW; AND AUTHORIZING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO SOLICIT PRICING, AWARD CONTRACTS, AND EXERCISE ALL PROVISIONS OF THE SOLICITATION DOCUMENTS AND ANY RESULTING CONTRACTS PURSUANT TO SECTION 2-8.1 OF THE CODE OF MIAMI-DADE COUNTY, FLORIDA AND IMPLEMENTING ORDER 3-38

ISSUE/REQUESTED ACTION

Whether the Board should authorize the establishment of Closed Prequalification Pool No. RFQ-MDAD-17-04, For Tier 2 Aviation Signage Design, Fabrication and Installation, in the total amount up to \$6,016,000.00 for a five (5) -year term with one (1), five (5) -year option-to-renew for the Miami-Dade Aviation Department (MDAD).

APPLICABLE LEGISLATION/POLICY

Section 2-8.1 of the County Code (Contracts and Purchases Generally) applies to all contracts for public improvements and purchases of all supplies, materials and services other than professional services and (1) requires formal sealed bids for purchases over \$250,000.00; (2) describes the circumstances under which non-competitive purchases may be approved; (3) establishes requirements for legacy purchases, designated purchases, and single vehicle leases; and (4) provides that procurement procedures shall be established by Implementing Order (I.O.) and approved by the Board.

https://library.municode.com/fl/miami_-_dade_county/codes/code_of_ordinances?nodeId=PTIICOOR_CH2AD_ARTIINGE_S2-8.1COPUGE

Resolution No. R-716-12, adopted by the Board on September 4, 2012, requires identification of a firm's Small Business Enterprise program certification in any procurement item submitted for Board approval.

<http://intra/gia/matter.asp?matter=121265&file=true&yearFolder=Y2012>

Resolution No. R-187-12, adopted by the Board on February 21, 2012, directs the County Mayor to include due diligence information in memoranda recommending certain contract awards.

<http://intra/gia/legistarfiles/MinMatters/Y2012/120287min.pdf>

Resolution No. R-477-18, adopted by the Board on May 1, 2018, directs the County Mayor designee to disclose to the Board the reasons goods and services are not being procured through local businesses when the recommendation is to award a contract to a non-local vendor or to establish a prequalification pool where less than 75 percent of the pool members are local businesses.

<http://intra/gia/matter.asp?matter=180822&file=true&yearFolder=Y2018>

**EDTC Meeting: Oct. 19, 2018
Research Notes**

Resolution No. R-140-15, adopted by the Board on February 3, 2015, directs the County Mayor to conduct a full review, prior to re-procurement of replacement contracts for goods or services of the scopes of services or goods requested to ensure such contracts reflect the current needs of the County, to include information in recommendations to the board, and to consult with the Small Business Development division regarding solicitation and contract language.

<http://intra/gia/matter.asp?matter=150090&file=true&yearFolder=Y2015>

Resolution No. R-100-17, adopted by the Board on February 7, 2017, approving five non-exclusive contracts for the Miami-Dade Aviation Department airport signage fabrication and installation contract, number MDAD 15-03, for one year at \$2,000,000.00 to Allen Industries, Inc.; Architectural Graphics, Inc.; Creative Mailbox Designs, LLC d/b/a Creative Sign Designs; Baron Sign Manufacturing; and Don Bell Signs, LLC.

<http://intra/gia/matter.asp?matter=170851&file=false&yearFolder=Y2017>

Implementing Order No. 3-38 sets forth the County's processes and procedures for the purchase of goods and services. The I.O. outlines: the roles and responsibilities of the Internal Services Department; the methods of purchasing goods and services; the authority to award and modify contracts; and the requirements for access contracts, emergency purchases, bid waivers, confirmation purchases and sole sources.

<http://www.miamidade.gov/aopdfdoc/aopdf/pdffiles/IO3-38.pdf>

PROCEDURAL HISTORY

Prime Sponsor: None

Department/Requester: Internal Services Department

There is no procedural history at this time.

ANALYSIS

The proposed resolution is requesting Board authorization to establish a replacement prequalification pool in the amount of \$6,024,000.00 for a five (5) year term with one (1), five (5) year option to renew for MDAD to purchase Tier 2 Aviation Signage Design, Fabrication and Installation.

The purpose of this pool is to provide for large scale, complex signage projects valued at less than \$50,000.00. Tier 2 projects do not include electrical or structural work. The pool provides signage elements, including printed signage, banners, decals, fabricated letters, first-surface printed signs applied directly to surfaces, second-surface or reverse printed signs, aluminum traffic signs of limited sizes, hazard and warning signs, vinyl sign applications, magnetic signs, and vinyl wraps for architectural elements and vehicles. A separate item is being submitted to the Board to establish the pool for Tier 1 projects (File Item No. 182347).

The fiscal impact for the initial five-year term is \$3,008,000.00. Should the County choose to exercise, at its sole discretion, the one (1), five (5) year option-to-renew, the estimated cumulative value will be \$6,016,000.00. The previous pool, RFQ-MDAD-15-03, included both Tier 1 and Tier 2 projects and was valued at \$2,000,000.00 for a one (1) year term.

**EDTC Meeting: Oct. 19, 2018
Research Notes**

The Table below illustrates the difference between the original amounts requested and the current amounts requested as well as the change in Departments requesting.

Department	Prior Requested Allocation (OTR 02/07/2017-02/17/2018)	Current Requested Allocation	Increase/Decrease (+/-)
The Aviation Department	\$2,000,000.00	\$6,016,000.00	+\$4,016,000.00

Three vendors are recommended for inclusion in the pool. Outreach efforts were made to all vendors registered with Miami-Dade County under the signage commodity code. Local businesses were invited to participate via e-mail, and advertisements. Additional outreach efforts were made by the Small Business Development Division to vendors under the signage commodity code.

Currently there are three (3) vendors in the pool, AAA Flag and Banner Mfg. Co. of FL, LLC., LSJ Corp. dba Graphplex Signs., and The Printers Consultant, Inc. Currently in the pool two (2) of the three (3) vendors are local vendors representing 66%, which is below the 75% threshold required by Resolution No. R-477-18. None of the current vendors were on the prior contract RFQ-MDAD-15-03. Upon approval of this item, a pool of prequalified vendors will be established to participate in spot market competitions.

OCA performed a search for commodity codes 57880: on the Business Management Workforce System's Certified Vendor Directory on October 12, 2018. No local SBEs were identified:

**EDTC Meeting: Oct. 19, 2018
Research Notes**

Item No. 3D

File No. 182347

Researcher: IL Reviewer: TD

RESOLUTION AUTHORIZING ESTABLISHMENT OF CLOSED PREQUALIFICATION POOL RFQ-MDAD-17-03 IN A TOTAL AMOUNT UP TO \$9,024,000.00 FOR TIER 1 AVIATION SIGNAGE DESIGN, FABRICATION AND INSTALLATION FOR THE AVIATION DEPARTMENT FOR AN INITIAL TERM OF FIVE YEARS, WITH ONE, FIVE-YEAR OPTION TO RENEW; AND AUTHORIZING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO SOLICIT PRICING, AWARD CONTRACTS, AND EXERCISE ALL PROVISIONS OF THE SOLICITATION DOCUMENTS AND ANY RESULTING CONTRACTS PURSUANT TO SECTION 2-8.1 OF THE CODE OF MIAMI-DADE COUNTY, FLORIDA AND IMPLEMENTING ORDER 3-38

ISSUE/REQUESTED ACTION

Whether the Board should authorize the establishment of Closed Prequalification Pool No. RFQ-MDAD-17-03, For Tier 1 Aviation Signage Design, Fabrication and Installation, in the total amount up to \$9,024,000.00 for a five (5) -year term with one, five (5) -year option-to-renew for the Miami-Dade Aviation Department (MDAD).

APPLICABLE LEGISLATION/POLICY

Section 2-8.1 of the County Code (Contracts and Purchases Generally) applies to all contracts for public improvements and purchases of all supplies, materials and services other than professional services and (1) requires formal sealed bids for purchases over \$250,000.00; (2) describes the circumstances under which non-competitive purchases may be approved; (3) establishes requirements for legacy purchases, designated purchases, and single vehicle leases; and (4) provides that procurement procedures shall be established by Implementing Order (I.O.) and approved by the Board.

<https://library.municode.com/fl/miami> -

[dade county/codes/code of ordinances?nodeId=PTIICOOR_CH2AD_ARTIINGE_S2-8.1COPUGE](https://library.municode.com/fl/miami-dade-county/codes/code-of-ordinances?nodeId=PTIICOOR_CH2AD_ARTIINGE_S2-8.1COPUGE)

Resolution No. R-716-12, adopted by the Board on September 4, 2012, requires identification of a firm's Small Business Enterprise program certification in any procurement item submitted for Board approval.

<http://intra/gia/matter.asp?matter=121265&file=true&yearFolder=Y2012>

Resolution No. R-187-12, adopted by the Board on February 21, 2012, directs the County Mayor to include due diligence information in memoranda recommending certain contract awards.

<http://intra/gia/legistarfiles/MinMatters/Y2012/120287min.pdf>

Resolution No. R-477-18, adopted by the Board on May 1, 2018, directs the County Mayor to disclose to the Board the reasons goods and services are not being procured through local businesses when the recommendation is to award a contract to a non-local vendor or to establish a prequalification pool where less than 75 percent of the pool members are local businesses.

<http://intra/gia/matter.asp?matter=180822&file=true&yearFolder=Y2018>

Resolution No. R-140-15, adopted by the Board on February 3, 2015, directs the County Mayor to conduct a full review, prior to re-procurement of replacement contracts for goods or services of the scopes of services or goods requested to ensure such contracts reflect the current needs of the County, to include information in recommendations to the board, and to consult with the Small Business Development division regarding solicitation and contract language.

<http://intra/gia/matter.asp?matter=150090&file=true&yearFolder=Y2015>

**EDTC Meeting: Oct. 19, 2018
Research Notes**

Resolution No. R-100-17, adopted by the Board on February 7, 2017, approving five non-exclusive contracts for the Miami-Dade Aviation Department airport signage fabrication and installation contract, number MDAD 15-03, for one year at \$2,000,000.00 to Allen Industries, Inc.; Architectural Graphics, Inc.; Creative Mailbox Designs, LLC d/b/a Creative Sign Designs; Baron Sign Manufacturing; and Don Bell Signs, LLC.

<http://intra/gia/matter.asp?matter=170851&file=false&yearFolder=Y2017>

Implementing Order No. 3-38 sets forth the County's processes and procedures for the purchase of goods and services. The I.O. outlines the roles and responsibilities of the Internal Services Department, the methods of purchasing goods and services, the authority to award and modify contracts and the requirements for access contracts, emergency purchases, bid waivers, confirmation purchases and sole sources.

<http://www.miamidade.gov/aopdfdoc/aopdf/pdffiles/IO3-38.pdf>

PROCEDURAL HISTORY

Prime Sponsor: None

Department/Requester: Internal Services Department

There is no procedural history at this time.

ANALYSIS

The proposed resolution requests Board authorization to establish a replacement prequalification pool in the amount of \$9,024,000.00 for a five (5) year term with one (1), five (5) year option to renew for MDAD to purchase Tier 1 Aviation Signage Design, Fabrication and Installation.

The purpose of this pool is to provide for large scale, complex signage projects in excess of \$50,000.00. Tier 1 projects include interior and exterior, illuminated and non-illuminated directional signage, dynamic signage, roadway signage, and work requiring structural and electrical engineering associated with installations. Firms eligible for work under this tier must possess electrical licensure, engineering capability and bonding capacity, as stipulated in Florida Statute 255.05. A separate item is being submitted to the Board to establish a pool for Tier 2 projects (Item No.182345), which did not require a bond.

The fiscal impact for the initial five-year term is \$4,512,000.00. Should the County choose to exercise, at its sole discretion, the one (1), five (5) -year option to renew, the estimated cumulative value will be \$9,024,000.00. The previous pool, RFQ-MDAD-15-03, included both Tier 1 and Tier 2 projects and was valued at \$2,000,000.00 for a one (1)-year term.

The Table below illustrates the difference between the original amounts requested and the current amounts requested as well as the change in Departments requesting.

Department	Prior Requested Allocation (OTR 02/07/2017-02/17/2018)	Current Requested Allocation	Increase/Decrease (+/-)
The Aviation Department	\$2,000,000.00	\$9,024,000.00	+\$7,024,000.00

Six (6) vendors are recommended for inclusion in the pool. Outreach efforts were made to all vendors registered with Miami-Dade County under the signage commodity code. Local businesses were invited to participate via e-mail, and advertisements. Additional outreach efforts were made by the Small Business Development Division to vendors under the signage commodity code. However no local vendors responded.

**EDTC Meeting: Oct. 19, 2018
Research Notes**

Currently six (6) vendors are in the pool; Architectural Graphics, Inc., Bergen Sign Company, Don Bell Signs, LLC., Icon Identity Solutions, Inc., Jones Sign Co., Inc., and The Baron Group, Inc. dba Baron Sign Manufacturing. None of the six vendors currently in the pool are local (0%), which is below the 75% threshold required by Resolution No. R-477-18. None of the six (6) vendors are SBEs.

Architectural Graphics, Inc., and The Baron Group, Inc. dba Baron Sign Manufacturing, are currently the only vendors that were included in the prior contract RFQ-MDAD-15-03 and currently in this pool.

OCA performed a search for commodity codes 57880: on the Business Management Workforce System's Certified Vendor Directory on October 12, 2018. No local SBEs were identified:

ADDITIONAL INFORMATION.

Architectural Graphics, Inc. website reports the firm has provided services for multiple Fortune 500 companies.
<https://www.agi.net/focus-markets/corporate>

Bergen Sign Company website reports the firm has done work for Florida Atlantic University in Palm Beach County, amongst other notable projects
<http://www.bergensign.com/gallery-ft-lauderdale.php#horizontalTab5>

Don Bell Signs, LLC website reports the firm has done work for the City of Surfside as well as Sumter County.
<https://www.donbellsigns.com/image-gallery/wayfinding>

Icon Identity Solutions, Inc. website reports the firm has done work for companies such as Merrill Lynch, Hewlett Packard Enterprise and Pfizer.
<http://www.iconid.com/corporate/>

Jones Sign Co., Inc. website reports firm has done work for organizations such as Hard Rock Stadium, and the Daytona International Speedway.
<https://jonessign.com/>

The Baron Group, Inc. dba Baron Sign Manufacturing website reports the firm has done work for organizations such as Palm Beach State College and City of North Miami.
<http://baronsign.com/testimonials.php>

**EDTC Meeting: Oct. 19, 2018
Research Notes**

Item No. 3F

File No. 182195

Researcher: IL Reviewer: TD

RESOLUTION AUTHORIZING THE DISBURSEMENT OF \$350,000.00 FROM THE BISCAYNE BAY ENVIRONMENTAL ENHANCEMENT TRUST FUND FOR THE INSTALLATION AND MAINTENANCE OF MOORING BUOYS THROUGH THE MIAMI-DADE COUNTY MOORING BUOY PROGRAM

ISSUE/REQUESTED ACTION

Whether the Board should authorize the disbursement of \$350,000.00 from the Biscayne Bay Environmental Enhancement Trust fund for the installation and maintenance of Mooring Buoys through the Miami-Dade County Mooring Buoy Program (MDCMBP), to cover program expansion and maintenance tasks over the next five (5) years, for the Regulatory Economic Resources Department (RER).

APPLICABLE LEGISLATION/POLICY

Section 24-40 of the Code of Miami-Dade County, governs the intent for which the Biscayne Bay Environmental Enhancement Trust Fund created, the monies of which shall be disbursed only for the environmental enhancement of Biscayne Bay and its foreshore, consistent with the objectives adopted by this Board by Resolution R-1610-79, as may be amended from time to time; the prioritized list of projects adopted by this Board by Resolution R-1609-79, as may be amended from time to time; and with the forthcoming comprehensive Biscayne Bay management plan.

https://library.municode.com/fl/miami-dade-county/codes/code-of-ordinances?nodeId=PTIICOOR_CH24ENPRBIBAENDEAQPACOARBIBAENENTRFUENENLAPR_ARTIINGE_DIV4TRFE_S24-40BIBAENENTRFU

PROCEDURAL HISTORY

Prime Sponsor: N/A

Department/Requester: Regulatory and Economic Resources

There is no procedural history at this time.

ANALYSIS

This item seeks to authorize the disbursement of \$350,000.00 from the Biscayne Bay Environmental Enhancement Trust fund for the installation and maintenance of mooring buoys through the Miami-Dade County Mooring Buoy Program.

The purpose is to provide the replacement of lost or damaged mooring buoys and for management, maintenance, and expansion of Miami-Dade County's Mooring Buoy Program. The MDCMBP provides, enhanced boating, fishing, and diving access to our natural and artificial reef resources while protecting those valuable resources from anchor damage caused by recreational boater use.

The fiscal impact to the County is for the disbursement of \$350,000.00 from the Biscayne Bay Environmental Enhancement Trust fund over the next 5 years.

As of June 2018, only thirteen (13) of the forty-two (42) mooring buoys are functioning. Twenty-nine (29) mooring buoy locations require reinstallation of anchors and/or complete mooring buoy assemblies.

EDTC Meeting: Oct. 19, 2018
Research Notes

ADDITIONAL INFORMATION

In 2009, the Miami-Dade County Mooring Buoy Program launched. Its purpose was to establish a system of mooring buoys for recreational vessels to protect natural and artificial reefs from damage caused by boat anchors.

<https://www.miamidade.gov/environment/adopt-a-buoy.asp>