



Miami-Brazil trade sets record at \$13.39 billion

Brazil has ranked as Miami's No. 1 trade partner since 1995, when it surpassed Colombia. Miami has also been Brazil's No. 1 gateway since then, replacing New York City. In 2010, for the first time, Brazil cracked the Top 10 among U.S. trade partners, finishing at No. 10. Brazil's 2010 trade with Miami was a record \$13.39 billion.

EXPORTS: Miami has controlled more than 30 percent of all U.S. exports to Brazil for 15 consecutive years.

IMPORTS: Import growth was far less robust in 2010, at 2.74 percent. The 2010 total was the second-lowest since 1997.

BALANCE OF TRADE: Among Top 10 trade partners, the only U.S. surplus is with Brazil. Miami's \$10.45 billion surplus is equal to more than 90 percent of that.

MARKET SHARE: Miami's market share is slipping, even as trade is growing, to Houston and New Orleans, which are both leading oil importers. **WC**



Source: WorldCity analysis of U.S. Census Bureau data

Top 20 U.S. Customs districts trading with Brazil

RANK	CUSTOMS DISTRICT	2010 TOTAL TRADE	CHANGE	EXPORTS TO BRAZIL	IMPORTS FROM BRAZIL	SURPLUS/ (DEFICIT)
	All Customs districts	\$59,275,460,200	28.40%	\$35,357,376,959	\$23,918,083,241	\$11,439,293,718
1	Miami	\$13,392,652,878	21.26%	\$11,920,745,029	\$1,471,907,849	\$10,448,837,180
2	Houston	\$11,297,157,927	34.67%	\$6,751,405,626	\$4,545,752,301	\$2,205,653,325
3	New Orleans	\$6,037,529,136	28.94%	\$2,840,187,552	\$3,197,341,584	(\$357,154,032)
4	New York City	\$4,884,536,276	32.40%	\$2,611,431,245	\$2,273,105,031	\$338,326,214
5	Norfolk	\$3,079,471,739	10.76%	\$1,126,890,327	\$1,952,581,412	(\$825,691,085)
6	Los Angeles	\$3,011,661,624	25.96%	\$953,908,151	\$2,057,753,473	(\$1,103,845,322)
7	Jacksonville/Tampa	\$2,544,589,068	65.86%	\$1,838,575,357	\$706,013,711	\$1,132,561,646
8	Baltimore	\$2,234,261,432	50.21%	\$748,767,459	\$1,485,493,973	(\$736,726,514)
9	Atlanta/Savannah	\$1,723,917,393	58.14%	\$1,249,381,532	\$474,535,861	\$774,845,671
10	Charleston	\$1,639,331,436	12.50%	\$843,172,662	\$796,158,774	\$47,013,888
11	Philadelphia	\$1,082,125,130	26.24%	\$345,652,065	\$736,473,065	(\$390,821,000)
12	Norfolk/Mobile/Charleston	\$1,032,995,745	22.58%	\$1,032,995,745	N/A	\$1,032,995,745
13	Port Arthur, Texas	\$978,126,211	99.81%	\$511,171,101	\$466,955,110	\$44,215,991
14	Chicago	\$776,182,383	39.91%	\$279,237,020	\$496,945,363	(\$217,708,343)
15	Wilmington, N.C.	\$692,442,088	27.60%	\$318,676,222	\$373,765,866	(\$55,089,644)
16	Mobile, Ala.	\$650,094,837	60.32%	\$43,574,104	\$606,520,733	(\$562,946,629)
17	Low Value Shipments	\$586,909,203	64.15%	\$586,909,203	N/A	\$586,909,203
18	San Juan	\$554,522,262	-14.46%	\$205,444,601	\$349,077,661	(\$143,633,060)
19	San Francisco	\$476,428,033	19.82%	\$116,336,293	\$360,091,740	(\$243,755,447)
20	Portland/Columbia-Snake River	\$361,295,130	96.28%	\$285,799,473	\$75,495,657	\$210,303,816

Source: WorldCity analysis of U.S. Census data

Top Miami exports to Brazil in 2010

RANK	VALUE	CHANGE
Total Exports	\$11,920,745,029	24.02%
1 Aircraft	\$2,939,538,398	18.79%
2 Computer parts	\$891,476,753	-9.07%
3 Electronic integrated circuits	\$843,010,487	33.16%
4 Landline, cellular phone equipment	\$830,934,787	53.73%
5 Computers	\$731,697,499	15.54%
6 Medical instruments for surgeons, dentists, vets	\$454,079,046	36.31%
7 Printers, all types, parts	\$332,843,103	49.83%
8 Medicine	\$296,987,180	37.18%
9 TVs, TV equipment, camcorders, digital cameras	\$237,308,698	63.76%
10 Parts for heavy machinery	\$173,645,904	25.43%

Source: WorldCity analysis of U.S. Census data

Top Miami imports from Brazil in 2010

RANK	VALUE	CHANGE
Total Imports	\$1,471,907,849	2.74%
1 Imports of returned exports	\$365,167,809	22.43%
2 Aircraft	\$348,204,129	-11.30%
3 Handguns	\$100,280,415	-15.43%
4 Landline, cellular phone equipment	\$51,595,531	-48.21%
5 Stone monuments, similar artwork	\$37,396,790	63.36%
6 Footwear/sole of rubber/plastic/leather; upper leather	\$35,513,030	36.72%
7 Oil, not crude	\$34,897,115	30.51%
8 Heterocyclic chemical compounds	\$26,618,988	-14.58%
9 Paper, uncoated, for writing	\$24,837,818	57.27%
10 Coffee	\$20,019,277	-17.65%

Source: WorldCity analysis of U.S. Census data