

**DEPARTMENTAL INPUT**  
**CONTRACT/PROJECT MEASURE ANALYSIS AND RECOMMENDATION**

Rev 1

**New contract**   
  **OTR**   
  **CO**   
  **SS**   
  **BW**   
  **Emergency**   
 Previous Contract/Project No:

**Re-Bid**   
  **Other**   
 LIVING WAGE APPLIES:    YES     NO

Requisition/Project No: RQWS1100013 & RQWS1100014      TERM OF CONTRACT: Upon Delivery and Acceptance

Requisition/Project Title: Trench Boxes and Modular Shoring Systems

Description: Furnish and Deliver Shoring Equipment

User Department(s): WASD      Contact Person: M. Reynaldos    Phone: 305-375-4435  
 Issuing Department: DPM      Funding Source: Proprietary Revenue  
 Estimated Cost: \$69,000

**ANALYSIS**

Commodity/Service No: <u>54580 (SHIELD, TRENCH (WORKER PROTECTION))</u>		SIC:	
<b>Trade/Commodity/Service Opportunities</b>			
<div style="border: 1px solid black; padding: 5px; width: fit-content; margin: 0 auto;">                 Contract/Project History of Previous Purchases For Previous Three (3) Years                  Check Here <input checked="" type="checkbox"/> if this is a New Contract/Purchase with no Previous History             </div>			
	<u>EXISTING</u>	<u>2<sup>ND</sup> YEAR</u>	<u>3<sup>RD</sup> YEAR</u>
Contractor:			
Small Business Enterprise:			
Contract Value:			
Comments:			
Continued on another page (s): <input type="checkbox"/> Yes <input type="checkbox"/> No			

**RECOMMENDATIONS**

SBE	Set-Aside	Sub-Contractor Goal	Bid Preference	Selection Factor
		%		
		%		
		%		
		%		

**Basis of Recommendation:**

---



---



---

Signed: \_\_\_\_\_

Date to DBD: 9/8/11

Date Returned to DPM: \_\_\_\_\_

**INVITATION TO QUOTE (ITQ)  
MIAMI-DADE COUNTY DEPARTMENT OF PROCUREMENT MANAGEMENT  
111 NW 1 STREET SUITE 1300, MIAMI, FL 33128**

**QUOTATION NO.: \***

**QUOTATION DEADLINE: 2:00 pm, \*2011**

**QUOTES RECEIVED AFTER 2:00 PM ON \*, 2011 MAY NOT BE CONSIDERED**

**SUBMIT SEALED QUOTE TO:** Miami-Dade County Department of Procurement Management  
111 NW 1<sup>ST</sup> Street, Suite 1300, Miami, FL 33128  
Attention: Maggie Reynaldos

**A sealed quote is required.** Bidders will submit the sealed quote by the specified deadline. **“Quotation No. \*\*” should be clearly printed on the outside of the sealed envelope.** Telephone, fax, or e-mail quotes will not be accepted. All quotes received, time and date stamped by the Department of Procurement Management, prior to the quotation deadline will be accepted as timely submitted. The circumstances surrounding all quotes received after the deadline will be evaluated by the procuring department, in consultation with the County Attorney’s Office, to determine whether the quote will be accepted as timely.

**DIRECT ALL QUESTIONS TO:** Maggie Reynaldos  
Telephone: 305-375-4435  
E-mail: [mtc@miamidadegov](mailto:mtc@miamidadegov)

**I. TERMS AND CONDITIONS:**

- A. Scope: Furnish and Deliver Trench Boxes and Modular Shoring Systems
- B. Delivery: Bidder shall deliver all items to:  
**DOUGLAS RD  
NEW BUILDING  
CORAL GABLES?**  
within 14 calendar days of receipt of order.  
The successful bidder will contact \* at \* to schedule delivery.
- C. Award: The order will be awarded to the responsive and responsible bidder offering the most advantageous quote to the County in the aggregate.
- D. Federal Standards: All products offered shall be in accordance with all governmental standards, including those issued by the Occupational Safety and Health Administration (OSHA), the National Institute of Occupational Safety Hazards (NIOSH), and the National Fire Protection Association (NFPA).
- E. Contract Measures: A 10% bid preference for Micro Business Enterprises (Micro/SBE) applies to this solicitation if the resultant contract is \$50,000 or less. A 10% bid preference for Small Business Enterprises (SBE) applies to this solicitation if the resultant contract is greater than \$50,000. A Micro/SBE or SBE Business Enterprise must be certified by Small Business Affairs for the type of goods and/or services the Enterprise provides in accordance with the applicable Commodity Code(s) for this solicitation. For certification information, contact the Miami-Dade County Department of Small Business Development (SBD) at 305-375-3111, or access [www.miamidadegov/sba](http://www.miamidadegov/sba). The Micro/SBE or SBE Business Enterprise must be certified by bid submission deadline, at contract award and for the duration of the contract to remain eligible for the preference.

F. User Access Program: Pursuant to Miami-Dade County Budget Ordinance No. 03-192, this ITQ is subject to a user access fee under the County User Access Program (UAP) in the amount of two percent (2%). All sales resulting from this ITQ are subject to the two percent (2%) UAP. The successful bidder under this ITQ shall invoice the quoted price and shall accept as payment thereof the quoted price less the 2% UAP as full and complete payment for the goods and services specified on the invoice. The County shall retain the 2% UAP for use by the County to help defray the cost of the procurement program. Vendor participation in this invoice reduction portion of the UAP is mandatory.

H. Invoice and Payment: The successful bidder shall submit an invoice to the County after the purchase has been completed. The invoice shall reference the corresponding delivery ticket number, or packing slip number, and the Purchase Order number. Invoices shall be sent to: Miami-Dade County, WASD Accounts Payable, P.O. Box 330316, Miami, FL 33233-0316.

In accordance with Florida Statutes, Section 218.74 and Section 2-8.1.4 of the Miami-Dade County Code payment shall be 45 days from receipt of a proper invoice (30 days to small firms). Unless otherwise specified by the bidder, a 2% discount will be deducted from payment if made no later than the 20th day after receipt of the goods/services, whichever is later. Prompt payment discounts will not be used in calculating the low bidder.

**II. General Terms and Conditions:**

1. All prices shall be F.O.B. Destination delivery point including all costs and freight.
2. Miami-Dade County is tax exempt and no taxes shall be included unless otherwise specified, by the County, on the quote form.
3. The County may reject any or all quotations, or any portion of the quotation, as it deems, in the best interest of the County.
4. In case of default by a successful bidder, Miami-Dade County may procure the goods or services from other sources and charge the bidder, any excess cost or damages occasioned thereby, and debar the bidder from further County contracts in accordance with the Miami-Dade County Code.
5. It is agreed that items or services quoted shall comply with all Federal, State, and local laws relative thereto, and that the bidder shall defend actions or claims brought, and save harmless the County from loss, cost or damage by reason of actual or alleged infringements of patents, copyrights, etc.
6. Where equal (substitute) is quoted, items must be equal to or exceed the specifications of the goods specified. The County shall be the sole judge of equality and the decision rendered shall be final. Where the bidder quotes an equal product, the bidder must include the manufacturer, model, description, and any other information necessary for the County to make an evaluation. The County, at its sole discretion, may request additional information during the evaluation period.
7. This quote form, any addenda, and/or properly executed modifications, the purchase order (if issued), and a change order (if applicable), constitute the entire contract.
8. All material specified herein shall be fully guaranteed by the bidder against factory defects. The bidder at no cost to the County will correct any defects, which may occur as the result of faulty material or workmanship, within the period of the manufacturer's standard warranty. The County does not waive the implied warranties granted under the Uniform Commercial Code.
9. All goods and materials shall be new and unused, unless otherwise specified by the County as part of this Invitation to Quote.
10. The County may, at its sole discretion, extend the delivery date where the County determines that it is in the best interest of the County.
11. Rejected goods remain the property of the bidder and all risk of loss remains with the bidder. Bidder must remove all rejected goods from County property within the time frame established by the County.
12. The Department of Procurement Management (DPM) Director, or designee, shall issue an award under this solicitation. The successful bidder shall honor no request for performance until the DPM Director, or designee, has made an award.
13. Any bidder may protest any recommendation for contract award in accordance with the applicable provisions of the Dade County Code.
14. Costs of mandatory random audit by the Inspector General are incorporated into this contract as 1/4 of 1% of the contract price.
15. Bidders are advised that this contract is subject to all legal requirements contained in the County's Administrative Order 3-38 and all other applicable County Ordinances and/or State and Federal Statutes. Where conflicts exist between this bid solicitation and these legal requirements, the higher authority shall prevail.
16. The award of this ITQ is subject to County Ordinance No. 01-21 which, except where Federal or State law mandates to the contrary, allow preference to be given to a local business. For the purposes of the applicability of this Ordinance, "local business" means the bidder, as of the date of the bid opening, has a valid occupational license issued by Miami-Dade County to do business in Miami-Dade County, that authorizes the bidder to provide the goods, services or construction to be purchased, and has a physical business address located within the limits of Miami-Dade County from which the vendor operates or performs business. A Post Office Box cannot be used to establish a physical address. When a responsive, responsible non-local business submits the lowest price bid, and the bid submittal by one or more responsive, responsible local businesses is within 10% of the price submitted by the non-local business, then the non-local business and each of the aforementioned local businesses shall have the opportunity to submit a best and final bid equal to or lower than the amount of the low bid previously submitted by the non-local business. The best and final bid will be requested by the County within five working days of the bid opening. In the case of a tie in the best and final bid between a local business and a non-local business, contract award shall be made to the local business.
17. Bidder shall insert unit price and extension, as required, opposite each item. Where the unit price and the extension price are at variance, the unit price shall prevail.

**III. Price:**

All bidders shall complete the following:

In Accordance with the Terms and Conditions in this Invitation to Quote, Provide a Fix and Firm Price for the Products Listed. Quoted prices shall include all hardware needed for complete assembly:				
Item No.	Quantity	Description	Firm Fixed Price per Set	Extended Price
1	3 Sets	American Shoring (or Approved Equal) 3" Wall - Light Weight Steel Trench Boxes. Each Set Complete With 36" & 72" Pipe Spreaders. Dimensions: 6' High X 6' Long. American Shoring	\$	\$
2	3 Sets	American Shoring (or Approved Equal) 4" Double Wall - Steel Trench Box, Each Set Complete With 36" X 72" Pipe Spreaders. Dimension 6' High X 20' Long.	\$	\$

In Accordance with the Terms and Conditions in this Invitation to Quote, Provide a Fix and Firm Price for the Products Listed. Quoted prices shall include all hardware needed for complete assembly:				
Item No.	Quantity	Description	Firm Fixed Price per Set	Extended Price
3	3 Sets	Mighty Lite Erector Series Modular Shoring System (or Approved Equal) Complete With ESJ-35, ESJ-57, ESJ-79 & (4) MLES-24 Panels for Ea. Set. Lifting Lugs & All Hardware Necessary for Assembly Included.	\$	\$
Total (Sum of Extended Prices for Items 1, 2 and 3) →				\$

**IV. ITQ Submittal:**

**Felony Conviction Disclosure:** Pursuant to Miami-Dade County Ordinance 94-34, any individual, corporation, partnership, joint venture or other legal entity having an officer, director, or executive who has been convicted of a felony during the past ten (10) years shall disclose this information prior to entering into a contract with or receiving funding from the County.

Place a check mark in the box only if bidder has such conviction to disclose to comply with this requirement.

**Local Preference Certification:** For the purpose of this certification, a "local business" is a business located within the limits of Miami-Dade County (or Broward County in accordance with the Interlocal Agreement between the two counties) that conforms with the provisions of Section 1.10 of the General Terms and Conditions of this solicitation and contributes to the economic development of the community in a verifiable and measurable way. This may include, but not be limited to, the retention and expansion of employment opportunities and the support and increase to the County's tax base.

Place a check mark in the box only if affirming bidder meets requirements for Local Preference. Failure to complete this certification at this time (by checking the box above) shall render the vendor ineligible for Local Preference.

**Local Certified Service-Disabled Veteran Business Enterprise Certification:** A Local Certified Service-Disabled Veteran Business Enterprise is a firm that is (a) a local business pursuant to Section 2-8.5 of the Code of Miami-Dade County and (b) prior to bid submission is certified by the State of Florida Department of Management Services as a service-disabled veteran business enterprise pursuant to Section 295.187 of the Florida Statutes.

Place a check mark in the box only if affirming bidder is a Local Certified Service-Disabled Veteran Business Enterprise. A copy of the certification must be submitted with this quote.

**Acknowledgement of ITQ Addenda:**

Place a check mark in the box to acknowledge the receipt of addenda. Indicate the number of addenda received: \_\_\_\_\_.

It is hereby certified and affirmed that the bidder shall accept any awards made as a result of this quotation. Bidder further agrees that prices quoted will remain fixed for a period of forty-five (45) days from date quotation is due. If awarded a purchases order or contract as a result of this solicitation, bidder further agrees that prices quoted shall remain fixed and firm for the term of the contract.

**Firm Name:** \_\_\_\_\_ **F.E.I. ID No.:** \_\_\_\_\_

**Authorized Signature:** \_\_\_\_\_

(Note: Failure to complete and sign this form may render your firm's offer non-responsive and ineligible for award)

**Print/Type Name:** \_\_\_\_\_ **Phone:** \_\_\_\_\_

**Fax:** \_\_\_\_\_ **E-mail:** \_\_\_\_\_

THE EXECUTION OF THIS FORM CONSTITUTES THE UNEQUIVOCAL OFFER OF PROPOSER TO BE BOUND BY THE TERMS OF ITS PROPOSAL. FAILURE TO SIGN THIS SOLICITATION WHERE INDICATED ABOVE BY AN AUTHORIZED REPRESENTATIVE SHALL RENDER THE PROPOSAL NON-RESPONSIVE. THE COUNTY MAY, HOWEVER, IN ITS SOLE DISCRETION, ACCEPT ANY PROPOSAL THAT INCLUDES AN EXECUTED DOCUMENT WHICH UNEQUIVOCALLY BINDS THE PROPOSER TO THE TERMS OF ITS OFFER.



**Lee Jr., Joseph (WASD)**

---

**From:** Camacho, Israel (WASD)  
**Sent:** Friday, March 25, 2011 3:20 PM  
**To:** Lee Jr., Joseph (WASD); Salinas, Jesus (WASD)  
**Subject:** FW: Shoring quote

**From:** Gail Goodson [mailto:ggoodson@americanshoring.com]  
**Sent:** Thursday, March 24, 2011 3:49 PM  
**To:** Camacho, Israel (WASD)  
**Subject:** Shoring quote

**Miami Dade Water & Sewer Dept**

Israel,

It was a pleasure talking with you today. Based on our conversation, I have worked up the following quote for your shoring needs.

**American Shoring's Steel Trench Shields are:**

- Professional Engineer Certified
- Made of High Strength Steel
- Utilize Pinned in Place Pipe Spreaders
- Lifting Lugs Standard
- Reinforced Bottom Cutting Edges & Anti-Wear Bar Standard
- Hardwood-Filled Top

(3) Sets 3" Wall Light Weight Steel Trench Box  
Complete with 36" & 72" Pipe Spreaders  
Dimensions:6'High x 6'Long  
Pins & Keepers Included  
Purchase Price: \$3,230.00ea

(3) Sets 4" Steel Double Wall Trench Box  
Complete with 36" & 72" Pipe Spreaders  
Dimensions:6'High x 20'Long

Pins & Keepers Included

Purchase Price: \$11,500.00ea

**Mighty Lite Erector Series Shoring Systems are:**

- Professional Engineer Certified
- Constructed of 6061-T6 Aluminum Alloy
- 2-1/2 inch wall thickness
- Transportable in a Pickup Truck or Van
- Dual Purpose End Posts accept either panels, screw jacks or spreaders-allowing 2,3 or 4-sided shields
- Panel Ends are completely sealed to prevent water and foreign material from being trapped inside of wall sections.
- 45 ° Heavy Duty top lifting lugs with 1" pins
- High Strength Steel Screw Jacks

**(3) Sets Mighty Lite Erector Series Modular Shoring System**

Dimension: 8' High x 10' Long

Complete with ESJ-35, ESJ-57 & ESJ79

Lifting Lugs & All Hardware Necessary for Assembly is Included

Purchase Price: \$10,350.00 per system

When 3 sided application is required, remove Screw Jacks from end and replace with (4) MLES-24 panels in each unit.  
Additional \$1,520.00 per unit

All equipment is quoted FOB Factory Newburgh, NY.

Freight Charge: \$3400.00

Total Price for complete shoring package: \$83,200.00 (Including Freight)

Thank you for the opportunity to quote your shoring needs. I look forward to hearing from you.  
Regards,  
G

*from*  
**Design  
to Delivery™**  
Gail Goodson  
American Shoring, Inc  
Sales & Rental Division  
800-407-4674  
845-562-2411 fax

845-978-5175 mobile  
[www.americanshoring.com](http://www.americanshoring.com)

# Mighty Lite Erector Series

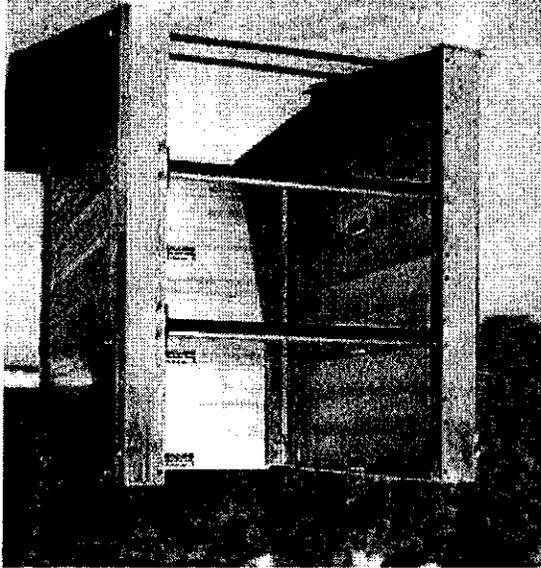
**Mighty Lite® The Erector Series**  
 Available in 2', 4', 6' or 8' high panels

- \* Professional Engineer Certified
- \* Constructed of 6061-T6 aluminum alloy
- \* Transportable in a pickup truck, van, or ASI shoring trailer
- \* Unload and assemble by hand
- \* Choice of heights: (2', 4', 6' or 8' high panels)

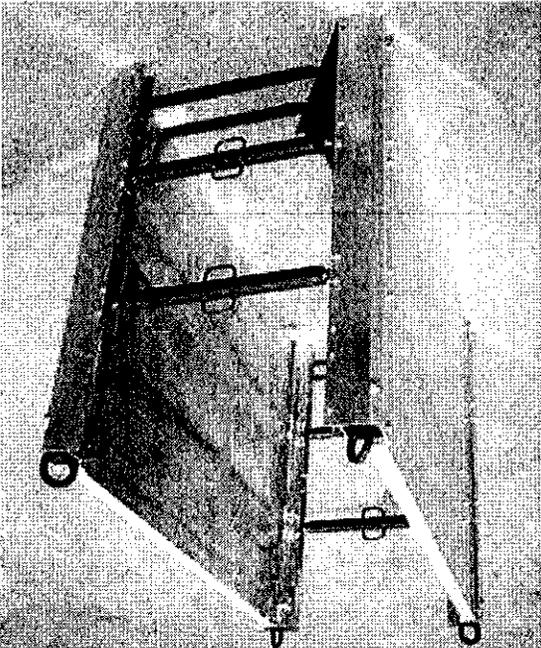
## Differences from the original Mighty Lite®

- \* Fewer components required
- \* Dual purpose end posts accept either panels, screwjacks or spreaders- allowing 2, 3 or 4-sided shields using the same components
- \* 45° Heavy duty top lifting lugs with 1" pins
- \* Increased panel lengths
- \* Greater depth ratings
- \* Flexibility of design and configurations

# Full Featured Modular Shoring



**Three Sided Configuration**  
 Uses same dual purpose end posts and panels on side panels



**Two sided configuration**  
 Shown with our Nicad plated screw jacks



Favorites Main Menu eProcurement Manage Requisitions

Home Worklist Add to Favorites Sign out

[New Window](#) | [Help](#) | [Customize Page](#) | 

### Requisition Details

Requisition Name	Requisition ID	Unit	Divisional Store	Date	Status	Total
Sets Mighty life Erector Serie	0000071957	WASD1		03/25/2011	Approved	35,640.00

#### Justification / Comments:

Line	Item Description	Source Status	Work Order	Qty	Price	Total
1	Sets Mighty Life Erector Ser...	Available		3,0000	EACH 11,880.000 USD	35,640.00

**Line Comments:**  
 << Dimension: 8' High X 10' Long Complete with ESJ-35, ESJ-57 & ESJ79 Lifting Lugs & All Hardware Necessary for Assembly is Included. With (4) MLES- 24 panels in each unit. NO SUB. American Shoring, Inc >>

[Return to Manage Requisitions](#)   [Requisition Schedule and Distribution](#)

Home Worklist Add to Favorites Sign out

Home Worklist Add to Favorites Sign out

Requisition Schedule and Distribution

Business: WASD1 Requisition ID: 0000071957 Total Amount: 35640.000 USD
Unit: Requester: ICAMA Req Name: Sets Mighty lite Status: Approved Date: 03/25/2011
Erector Serie

Line: 1 Sets Mighty Lite Erector Serie Quantity: 3.0000 UOM: EA Price: 11880.00000 USD
Modular Shoring System

Schedule: 1 Shp To: WSD08 Due: 03/25/2011 Attention: lee.1
Quantity: 3.0000 Price: 11880.00000 Amount: 35640.00 USD

Table with columns: Dist #, Status, Dist Type, Location, Req Qty, Amount, Percent, GL Unit, Entry Event, Fund, Org, Account, Project, Location CF1, Oper Unit, O & M. Row 1: 1, Open, WASD1, 3.0000, 35640.00, 100.0000, WASD1, EW621, WSR4014, 749650, S046441

Return to Previous Page Return to Manage Requisitions

### Item Description

Sets Mighty Lite Erector Series Modular Shoring System

No image for this item

Requisition Price: 11880.00000

Item ID:

Category: TRENCH BRACES AND COLUMN CLAMP

Vendor: N/A

Vendor Item ID: N/A

Manufacturer: N/A

Mfg Item ID: N/A

Long Description:

Dimension: 8' High X 10' Long Complete with  
ESJ-35,ESJ-57 & ESJ79 Lifting Lugs & All  
Hardware Necessary for Assembly is Included.  
With (4) MLES- 24 panels in each unit. NO SUB.

[Return to Previous Page](#)

[Favorites](#)   [Main Menu](#)   [eProcurement](#)   [Manage Requisitions](#)

[Home](#)

[Worklist](#)

[Add to Favorites](#)

[Sign out](#)

[New Window](#) | [Help](#) | [Customize Page](#) | 

### Requisition Details

Requisition Name	Requisition ID	Unit	Divisional Store	Date	Status	Total
SHORING EQUIPMENT	0000071953	WASD1		03/25/2011	Approved	34,500.00

Justification / Comments:

Line	Item Description	Source Status	Work Order	Qty	Price	Total
1	Sets 4" Steel Double Wall T...	Available		3.0000	EACH 11,500.000 USD	34,500.00

**Line Comments:**

<< Complete with 36" & 72" pipe spreaders Dimensions: 6' High x 20' Long pins & keepers Included. No sub American Shoring, Inc >>

[Return to Manage Requisitions](#)   [Requisition Schedule and Distribution](#)

[Favorites](#)   [Main Menu](#)   [eProcurement](#)   [Manage Requisitions](#)

[Home](#)   [Worklist](#)   [Add to Favorites](#)   [Sign out](#)

[New Window](#) | [Help](#) | [Customize Page](#) | 

### Requisition Schedule and Distribution

**Business Unit:** WASD1      **Requisition ID:** 0000071953      **Total Amount:** 34500.000      **USD**  
**Requester:** ICAMA      **Req Name:** SHORING EQUIPMENT      **Status:** Approved      **Date:** 03/25/2011

**Line:** 1      **Sels:** 4" Steel Double Wall Trench Box      **Quantity:** 3.0000      **UOM:** EA      **Price:** 11500.00000      **USD**

**Schedule:**

**Sched:** 1      **Ship To:** WSD08      **Due:** 03/25/2011      **Attention:** Joel I.  
**Distribution**      **Quantity:** 3.0000      **Price:** 11500.00000      **Amount:** 34500.00      **USD**

[Details](#)   [More Details](#)   [More Details 2](#)   [Asset Information](#)

Dist #	Status	Dist Type	Location	Req Qty	Amount	Percent	GL Unit	Entry Event	Fund	Org	Account	Project	Location CFI	Oper Unit	O & M
1	Open		WASD1	3.0000	34500.00	100.0000	WASD1		EW621	WSS4014	749630	S046441			

[Return to Previous Page](#)   [Return to Manage Requisitions](#)

### Item Description

Sets 4" Steel Double Wall Trench Box

No image for this item   Requisition Price: 11500.00000

Item ID:

Category: TRENCH BRACES AND COLUMN CLAMP

Vendor: N/A

Vendor Item ID: N/A

Manufacturer: N/A

Mfg Item ID: N/A

Long Description: Complete with 36" & 72" pipe spreaders  
Dimensions: 6' High x 20' Long pins & keepers  
Included. No sub.American Shoring. Inc

[Return to Previous Page](#)