

DEPARTMENTAL INPUT
CONTRACT/PROJECT MEASURE ANALYSIS AND RECOMMENDATION

New OTR Sole Source Bid Waiver Emergency Previous Contract/Project No.
 Contract

Re-Bid Other: **Access National Joint Powers Alliance (NJPA) Contract No. 031711-AGI**

Requisition No./Project No.: **RQID1400134** TERM OF CONTRACT: YEAR(S) WITH YEAR(S) OTR

Requisition /Project Title: **New Holland Tractor Slope Mowers for Miami-Dade Public Works and Waste Management (PWWM)**

Description: The Internal Services Department Fleet Management Division seeks to purchase five (5) tractor slope mowers with the trade-in of five (5) tractor slope mowers on behalf of the Public Works and Waste Management (PWWM) by accessing competitive contract from the National Joint Powers Alliance (NJPA) Contract No. 031711-AGI, AG Tractors and/or Implements Together with Related Equipment and Accessories from Alamo Group TX, Inc. d/b/a Alamo Industrial.

Issuing Department: **ISD/PMS for PWWM** Contact Person: **Lourdes Farley** Phone: **(305) 375-3045**

Estimate Cost: **\$516,486.00** GENERAL FEDERAL OTHER
 Funding Source: **ISD/General Funds**

ANALYSIS

Commodity Codes: 020-66			
Contract/Project History of previous purchases three (3) years Check here <input type="checkbox"/> if this is a new contract/purchase with no previous history.			
	EXISTING	2ND YEAR	3RD YEAR
Contractor:			
Small Business Enterprise:			
Contract Value:	\$	\$	\$
Comments:			
Continued on another page (s): <input type="checkbox"/> YES <input checked="" type="checkbox"/> NO			

RECOMMENDATIONS

	Set-aside	Sub-contractor goal	Bid preference	Selection factor
SBE				
Basis of recommendation:				
				
Signed:		Date sent to SBD: 8/11/14		
		Date returned to DPM:		

RECEIVED
 DEPT. BUSINESS DIV.
 2014 AUG 12 AM 10:26

PCHL2100 V5.1
LINK TO:

MIAMI-DADE COUNTY ADPICS 5.1
REQUISITION HEADER ENTRY

08/11/2014
2:53 PM

REQ ID : RQID1400134 DOC TYPE: CE DUE DATE: 09/06/2014 INTF TYPE: RQ
ACTION IND: P REQ/JT : R EFF DTE : 08/06/2014 WHSE :
DEPARTMENT: ID0201VS ID - FLEET MANAGEMENT CHANGE NO: 001
CONTACT : CARLOS PLASENCIA STATUS: POST
TELEPHONE : 305 375-2302 EXT. NOTE PAD: N (Y/N) CREATE: 08/06/14
REQUISITION TOTAL : 516,486.00 UPDATE: 08/11/14
REQ NET TOTAL : 516,486.00 POST : 08/06/14
WORKORDER ID : TRADE TYPE : SPND : N
CONTRACT ID :
REQ TITLE : NEW HOLLAND TRACTOR SLOPE MOWERS PWWM
RECOMMENDED VENDOR :
BLANKET PO ID/SCHED: / TERMS ATTACHED : N (Y/N)
BUYER ID : 635 SPLIT CAPABILITY : Y (Y/N)
DISTRIBUTION METHOD: S CREDIT INDICATOR : N QUOTES : N (Y/N)
SFX INDEX SUBOBJ USERCODE PROJCT PRJDTL GRANT GRNTDTL PERCENT
01 ID02247684 95111

F1-HELP F2-SELECT F3-DELETE F4-PRIOR F5-NEXT F6-VIEW DOC
F7-ADDRESS F8-OTHER KEY F9-LINK F10-SAVE F11-VW ACCT F12-QUOTE
G112 - INQUIRY SUCCESSFUL

PCHL2120 V5.1
LINK TO:

MIAMI-DADE COUNTY ADPICS 5.1
REQUISITION COMMODITY SUMMARY

08/11/2014
2:53 PM
PAGE 01 OF 01

REQUISITION ID : RQID1400134

REQUISITION TOTAL:

516,486.00

S LINE	COMMODITY ID	QUANTITY	UNIT COST	TAXES	LINE TOTAL
001	020-66	5.00	103,297.2000		516,486.00
			MOWER, TRACTOR MOUNTED (STEEP SLOPE TYPE)		

F1-HELP F2-SELECT
F7-PRIOR PG F8-NEXT PG F9-LINK
G112 - INQUIRY SUCCESSFUL

F4-PRIOR F5-NEXT

PCHL2110 V5.1
LINK TO:

MIAMI-DADE COUNTY ADPICS 5.1
REQUISITION DETAIL ENTRY

08/11/2014
2:54 PM

REQUISITION ID: RQID1400134 LINE NO: 001 BPO LN: BUYER: 635
COMMODITY : 020-66 MOWER, TRACTOR MOUNTED (STEEP SLOPE TYPEWITH
QUANTITY : 5.00 STATE TAX : LOCAL TAX :
PURCHASE U/M : EA UNIT COST : 103,297.2000
EST TOTAL COST: 516,486.00

BLOCK FUNCTION: (SPEC ID TO COPY, ISRT, DLET, DUP)
SPECIFICATION INFO BLOCK 001 OF 004
PURCHASE OF NEW HOLLAND TS6.125 4WD FARM TRACTOR WITH 30 FT. ALAMO
MAVERICK BOOM WITH 60 INCH MOWING DECK PER QUOTE. <

THE EQUIPMENT LISTED BELOW IS BEING TRADED IN: <
16-0571 TRACTOR SN # ACP244882 ALAMO MOWER SN 01010 <
16-0572 TRACTOR SN # ACP245045 ALAMO MOWER SN 01008 <
16-0573 TRACTOR SN # ACP244412 ALAMO MOWER SN 01009 <
16-0574 TRACTOR SN # ACP245026 ALAMO MOWER SN 01011 <
16-0576 TRACTOR SN # ACP256583 ALAMO MOWER SN 01023 <
TRADE IN VALUE OF \$ 24,570 EA. FOR A TOTAL TRADE IN VALUE OF \$122,850 <

SPEC IDS:
F1-HELP F2-SELECT F3-DELETE F4-OTHER KEY F5-NEXT F6-VW DOC
F7-PR BLK F8-NX BLK F9-LINK F10-SAVE F11-VW ACCT
G014 - RECORD FOUND

PCHL2110 V5.1
LINK TO:

MIAMI-DADE COUNTY ADPICS 5.1
REQUISITION DETAIL ENTRY

08/11/2014
2:54 PM

REQUISITION ID: RQID1400134 LINE NO: 001 BPO LN: BUYER: 635
COMMODITY : 020-66 MOWER, TRACTOR MOUNTED (STEEP SLOPE TYPEWITH
QUANTITY : 5.00 STATE TAX : LOCAL TAX :
PURCHASE U/M : EA UNIT COST : 103,297.2000
EST TOTAL COST: 516,486.00

BLOCK FUNCTION: (SPEC ID TO COPY, ISRT, DLET, DUP)
SPECIFICATION INFO BLOCK 002 OF 004

NOTE 1:
APPLICATION FOR CERTIFICATE OF TITLE AND/OR VEHICLE REGISTRATION
HSMV-82040), CERTIFICATE OF MOTOR VEHICLE SALE TAX EXEMPTION (MVC
FORM DR-41A), MOTOR VEHICLE DEALER TITLE REASSIGNMENT SUPPLEMENT
(DHSMV 82994), MANUFACTURER'S STATEMENT OF ORIGIN TO A MOTOR
VEHICLE, AND THE SERVICE POLICY SHALL BE MADE OUT IN THE NAME
OF: MIAMI DADE COUNTY, FLORIDA, 2225 N.W. 72ND AVENUE, MIAMI, FLORIDA,
33122. THESE DOCUMENTS MUST BE DATED TO COINCIDE WITH THE DELIVERY
OF THE EQUIPMENT. SEND ALL ABOVE PAPERS TO:
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SPEC IDS:
F1-HELP F2-SELECT F3-DELETE F4-OTHER KEY F5-NEXT F6-VW DOC
F7-PR BLK F8-NX BLK F9-LINK F10-SAVE F11-VW ACCT
ST12 - NEXT SPEC/TERM PAGE RETRIEVED

Home > National Cooperative Contract Solutions > Heavy & Utility Equipment > Alamo Industrial

05/17/2015



Alamo Industrial

Contract#: 031711-AGI
 Category: Heavy & Utility Equipment
 Sub Category: Ag Tractors and Implements
 Description: Vegetation Maintenance
 Maturity Date: 05/17/2015

Overview

Contract Documentation

Pricing

Marketing Materials

NJPA Contact Information

HOW TO PURCHASE ?
 Our step-by-step guide

Vendor Contact Info

Kim Koenig
 Direct Phone: 800-882-5762 ext
 1594
kkoenig@alamo-group.com
www.alamo-industrial.com

Mary Andrews
 Direct Phone: 830-372-9663
mandrews@alamo-group.com
www.alamo-industrial.com

Rulers of the roadside for over 40 years. From rotary mowers to tree and brush cutters, to ditchers, loaders, sloopmowers and sickle bars, Alamo Industrial can provide you with equipment solutions for all types of tough vegetation maintenance jobs. We offer a wide variety of products to meet a wide variety of your needs.

- Boom Mowers – Front, Mid and Rear Mounts
- Boom Mower Heads – Heavy Duty Rotary, Heavy Duty Grass Flail, BuzzBar, Ditcher, Sickle Limb Cutter, Variety of Rotary and Flail Options
- Switch Blade, Versa Ditcher
- Flail Mowers – Cut 6' to over 20' in One Pass
- Flex-Wing Mowers – Mechanical and Hydraulically operated
- Remote Controlled Mower – Capable of Working on Up to a 60 degree slope
- RC Heads – Flail, Rotary, Snowblower, Hydraulic Angle Blade, Bucket,

Our largest customers are like you, government agencies and contractors that perform services such as highway and grounds vegetation maintenance and land-clearing. We know that our customers are not interested in taking risks. Only an established company like Alamo Industrial can promise you a superior level of experience and assure you of our presence in the future to service your needs.

<http://www.alamo-industrial.com/Videos/index.asp>

<http://www.youtube.com/watch?v=nhLqv6onfWE>



NJPA DISCOUNTS-# 031711-AGI

PRODUCT	DISCOUNT	PRODUCT	DISCOUNT
VERSA SERIES		VERSA-PRO FLAIL	
VERSA BOOM 17	15%	VP21	15%
VERSA BOOM 20	15%		
VERSA BOOM 23	15%	SWITCHBLADE SICKLE BAR	
VERSA MOWER 60	15%	SBS5	15%
VERSA MOWER 72	15%	SBS6	15%
VERSA FLAIL 60	15%		
VERSA FLAIL 74	15%	ROTARIES	
VERSA DITCHER	15%	RX60	15%
VERSA LOADER	15%	RX72	15%
VERSA INTERCHANGE UNIT	15%	RX72HD	15%
		RX84	15%
SAMURAI	15%	RX96	15%
SA18	15%		
SA22	15%	FLEX-WING ROTARIES	
SA25	15%	EG10	15%
		EG15	15%
MACHETE 2	15%	EG20	15%
MB18	15%		
MB22	15%	EXTEN-A-KUT II	15%
MB25	15%		
MACHETE-FRONT MOUNT	15%	GRASS KING FLAILS	
MB21	15%	GK62	15%
MB24	15%	GK74	15%
REAR MOUNT BOOMS	15%	MAVERICK BOOM	
RM17	15%	MV24	15%
RM20	15%	MV30	15%
RM23	15%		
		AXXTREME BOOM	
HYDRO FLAILS	15%	AX18	15%
HY88	15%	AX22	15%
HY96	15%	AX25	15%
HYDRO ROTARIES	15%	MC CONNELL UNITS	15%
FALCON 10	15%		
FALCON 15	15%	SUPER-HEAVY DUTY FLAIL	15%
		SHD62	15%
INTERSTATER	15%	SHD74	15%
IS 60" (SINGLE WING)	15%	SHD88	15%
IS 74" (SINGLE WING)	15%	SHD96	15%
IS 88" (SINGLE WING)	15%		
IN17 (DUAL WING)	15%	TURNKEY TRACTORS	15%
IN19 (DUAL WING)	15%	TRAXX™ RF	15%
IN21 (DUAL WING)	15%	ALL PARTS	LIST

NJPA Contract			Contract Of Interest
Number	Name	Description	(Initial)
022712-SII	<u>Shaw Industries, Patcraft, Philadelphia Queen</u>	Flooring	
111010-SCC	<u>Staples Contract & Commercial, Inc.</u>	Janitorial Custodial Supplies	
020613-SIU	<u>Shred-It USA</u>	Document Shredding & Recycling	
022113-SFS	<u>SofSurfaces, Inc.</u>	Playground Surfaces	
022113-LTS	<u>Soft Play (Playpower)</u>	Playground Equipment	
022712-TFU	<u>Tandus Flooring</u>	Floor Covering	
022113-FBG	<u>The Fibar Group, LLC</u>	Playground Surfaces	
102111-TKE	<u>ThyssenKrupp Elevator</u>	Elevators, Escalators and Power Walks	
020613-VES	<u>Veolia ES Technical Solutions</u>	Recycling Services	
FLEET SERVICES AND EQUIPMENT			
051613-AAC	<u>Agile Access Control, Inc.</u>	Fleet Management Technologies	
051613-AWI	<u>Asetworks, Inc.</u>	Fleet Management Technologies	
031212-AFI	<u>Autoflex</u>	EV Charging Solutions	
051613-CAW	<u>CalAmp Wireless Networks Corporation</u>	Fleet Management Technologies	
010511-CTI	<u>Car Tows, Inc.</u>	Vehicle Maintenance/ GPS	
051613-SYS	<u>Fuel Master (Syntech Systems)</u>	Fleet Management Technologies	
041712-GTC	<u>Goodyear Tire & Rubber Company</u>	Tires	
042911-GDI	<u>Gov Deals, Inc.</u>	Surplus Equipment Auction Services	
090512-HVI	<u>Havis, Inc.</u>	Laptop/Emergency Vehicle Mounting & Accessories	
042911-JJK	<u>J.J. Kane Associates, Inc. dba J.J. Kane Auctioneers</u>	Surplus Equipment Auction Services	
102811-DCI	<u>Lytx, Inc.</u>	Vehicle Video Solutions	
010511-LOP	<u>Lucas Oil Products, Inc.</u>	Lubricants/ Additives	
010511-MRL	<u>Mohawk Resources, Ltd.</u>	Vehicle Maintenance Hoists	
011614-MII	<u>Motion Industries, Inc.</u>	Vehicle Auto Truck Parts	
051613-NAT	<u>RAM Mounting Systems</u>	Mounting Solutions for Electronics	
010511-GPC	<u>NAPA (Genuine Parts Company -IBS)</u>	Vehicle Auto Truck Parts/ Inventory Management	
031212-GPC	<u>NAPA (Genuine Parts Company)</u>	Vehicle Auto Truck Parts	
051613-NWF	<u>NetworkFleet</u>	Fleet Management Technologies	
090512-PSI	<u>Polaris Industries, Inc.</u>	Off-Road Rescue Vehicles	
042911-PRC	<u>PropertyRoom.com</u>	Surplus Equipment Auction Services	
051613-RMI	<u>RouteMatch Software, Inc.</u>	Fleet Management Technologies	
011014-RTP	<u>Ryan Transportation</u>	Freight & Logistics Solutions	
062411-WEF	<u>Wright Express Financial Services Corp.</u>	Fuel Card Financial Services	
051613-ZSI	<u>Zonar Systems, Inc.</u>	Fleet Management Technologies	
FOOD AND FOOD SERVICE EQUIPMENT			
101012-PHL	<u>Palmer Hamilton, LLC</u>	Cafeteria and Food Court Furniture	
103013-SES	<u>Strategic Equipment & Supply (Tri-Mark)</u>	Commercial Kitchen Equipment	
083011-SPG	<u>US Foods</u>	Food	
GENERAL			
061812-PSS	<u>Payless ShoeSource Worldwide</u>	Footwear, shoes	
012111-UFC	<u>UniFirst Corporation</u>	Workplace Uniforms	
HEALTHCARE SOLUTIONS			
032414-CLA	<u>Colonial Life & Accident Ins. Co.</u>	Employee Voluntary Benefits	
011713-DRX	<u>Data-Rx Management, Inc</u>	Prescription Drug Benefit Management	
011713-DDI	<u>Diamond Drugs, Inc.</u>	Pharmacy Benefit for Correctional Facilities	
100411-HUM	<u>Humana/Benovate</u>	Health Insurance and/or Health Related	
021512-LFF	<u>Life Fitness a Division of Brunswick Corp.</u>	Exercise Equipment	
011713-RTL	<u>Redwood Toxicology Laboratory, Inc.</u>	Drug & Alcohol Testing	
071212-SHC	<u>School Health Corporation</u>	Athletic Supplies/ School Nurse	
082609-ZMI	<u>Zee Medical, Inc.</u>	Durable Medical Equipment	
HEAVY AND UTILITY EQUIPMENT			
031711-AGI	<u>Alamo Group (TX) Inc.</u>	Ag Implements/Mowers	
070313-AGI	<u>Alamo Group (TX) Inc.</u>	Grounds Maintenance Equipment	
031014-ALT	<u>Atec Industries</u>	Public/Electric Utility Equipment	
113012-AUI	<u>Argo USA, Inc.</u>	ETVs (Extreme Terrain Vehicles)	
031014-BAN	<u>Bandit Industries, Inc.</u>	Chippers/Grinders/Recylers	
020613-CEI	<u>Cascade Engineering, Inc.</u>	Solid Waste & Recycling Containers	
113012-CGI	<u>Cargill, Incorporated</u>	Roadway Deicing Solutions	

NJPA Sales Order & Quote Form Information Page (Customer)

Quote Sale Date: 5/7/14 By _____ Sales Order# _____
 Customer Account# _____ TSM Approval PO# _____
 Tractor Model & Year _____ Tractor Delivery Date _____ CAB 2WD Front Tire Sizes: _____
 NJPA Contract **031711-AGI and 070313-AGI** ROPS 4WD Rear Tire Sizes: _____

Quote valid for _____ days ONLY. (90 days if left blank)				Terms	
QTY	Item#	Description	List Price	Total Price	
5	04803024	30' Maverick w/Joystick	EACH	\$58,830.00	\$58,830.00
5	02981782	60" Rotary w/Blade Bar & Head Swivel	EACH	\$16,942.00	\$16,942.00
5	02993089	TS6.125 Cab/4WD Mount Kit	EACH	Included	Included
5	02982002	Factory Mounting	EACH	\$6,603.00	\$6,603.00
5	02991979	New Holland TS6.125 Cab/4WD Tractor	EACH	\$68,057.00	\$68,057.00
5		TOTAL	5 UNITS		\$752,160
				Subtotal	\$752,160
				15% NJPA Discount	15%
				NJPA Discounted Price	\$639,336
5	Trade-in	New Holland TS110 w/30' Maverick	<\$24,570> EACH		<\$122,850>
	Freight:	Add 30000888190 F.O.B. Factory	x <input type="checkbox"/> Allow 30000888179 F.O.B. Destination	<input type="checkbox"/> Will Call / Customer Pick Up	
				NJPA Total Price	\$516,486
Notes:					

- 1) THE ACCEPTANCE OF THIS FORM IS NOT FIRM UNTIL CREDIT IS APPROVED AND PURCHASE ORDER IS ACCEPTED BY ALAMO INDUSTRIAL IN SEGUIN TEXAS.
- 2) NO PURCHASE ORDER WILL BE ACCEPTED FOR A MACHINE WITH LESS THAN FULL STANDARD OR OPTIONAL SAFETY EQUIPMENT.
- 3) APPROXIMATE SHIPPING AND/OR DELIVERY DATES CAN BE CONFIRMED ONLY BY ALAMO INDUSTRIAL IN SEGUIN TEXAS AND DELIVERY IS SOMETIMES SUBJECT TO CHANGE DUE TO CONDITIONS BEYOND THE CONTROL OF ALAMO INDUSTRIAL.

NOTE:

- 1) This Sales Order and Quote Form is subject to the Terms and Conditions contained on page 3 this form. If you did not receive page 3 containing the Terms and Conditions, please contact seller so that we may send them to you.
- 2) This Sales Order and Quote Form expressly limits acceptance to the terms of this offer and seller hereby objects to any different or additional terms contained in any response to this Sales Order & Quote form by the buyer, including buyer's purchase order.

Dealer Signature: _____ Date: _____