#### **BOND CONSULTANTS**

#### **Underwriters**

Ordinance No. 99-73, as amended by Ordinance No. 04-202 (the "Underwriters Ordinance"), enables the County Mayor to issue a Request for Qualifications to establish a Municipal Bond Underwriting Pool (the "Pool") of eligible and qualified underwriting firms. Firms are selected based on each firm's capital strength and ability to underwrite and market bonds effectively. The Pool is divided into two divisions: a small firms division (Division 1) and a large firms division (Division 2). Negotiated bond transactions are senior managed based on the size of the transaction. Any bond transaction less than \$75 million is senior managed by a firm from Division 1 and any bond transaction in excess of \$75 million is senior managed by a firm in Division 2. Co-managers and senior co-managers are assigned to all negotiated County bond transactions from both divisions according to the size of the transaction. Additionally, any firm, whether or not in the Pool, that submits an unsolicited proposal that subsequently becomes a County bond transaction shall be the senior manager. The current Pool became effective on May 13, 2011 with the adoption of Resolution No. R-323-11 for a five year term. Pursuant to Ordinance No. 16-64, the current pool will remain in place until a new pool is established. At this time, it is anticipated that a new pool and structure will be established in FY2017. Underwriters for bond issuances for the County's peripheral authorities are not selected from this Pool.

#### **Bond Counsel Pools**

The County utilizes three pools of law firms as bond counsel, disclosure counsel and authority counsel, to represent the County and its peripheral authorities. No law firm is permitted to serve in more than one pool. The legal firms in each pool were selected through a competitive process. One pool serves as Bond Counsel to the County (the "County Bond Counsel Pool") and another pool serves as Bond Counsel to the County's peripheral authorities (the "Authority Counsel Pool.") The County's Bond Counsel pool consists of three joint ventures whereas, the Authority Counsel Pool consist of two joint ventures each structured by a nationally recognized law firm in association with a local bond counsel firm whose gross annual revenues is less than \$5 million. The third pool, Disclosure Counsel Pool, also consist of three joint ventures each structured by a nationally recognized disclosure counsel firm and local disclosure counsel firms with gross annual revenues of \$5 million or less. Bond and disclosure counsel assignments for County and peripheral authorities transactions are rotated among the firms based on the amount of prior compensation. County Bond Counsel and Disclosure Counsel Pools commenced February 12, 2010; Authority Counsel commenced May 5, 2010. The expiration date for the Authority Counsel Pool conforms with the expiration date of both the County Bond Counsel and Disclosure Counsel Pools of February 12, 2017 pursuant to Resolution R-157-10 and R-527-10. The expiration date for the Pools have been extended until new pools are established under the upcoming RFQ.

#### **Financial Advisors**

The County selected three qualified firms to serve as financial advisors through a competitive process. Each selected firm provides financial advisory services on a separate segment of the County. The General Segment firm provides services to the County on all general financial matters, public health trust, transit and sunshine state debt transactions and services. The Water and Sewer Segment firm provides services to the Water and Sewer Department; and the Enterprise Segment provides services to the Aviation, Seaport and Public Works and Waste Management Departments. The contracts for the General and Water and Sewer segments commenced October 21, 2014 for a three-year period, with two options to renew for two-year each at the County's sole discretion. The contract for the Enterprise segment commenced November 5, 2014 for a three year period, with two options to renew for two-year each at the County's sole discretion.

To provide financial advisory service regarding swaps and other derivative products, a fourth qualified firm was selected by the County, also through a competitive process. The original contract was issued on September 29, 2003. Prior to expiration, a new solicitation for these services was issued and on April 5, 2009, the County entered into a new agreement with the selected firm for a

period of three years with two options to renew for two additional years each at the County's sole discretion.

#### All Other Consultants and Bond Transaction Participants

The County selects all of its other consultants (i.e., paying agents, registrars, escrow agents, swap providers, etc.) through competitive bid when needed.

# **BOND CONSULTANTS**

# LEGAL COUNSEL POOLS

Effective February 12, 2010:

Senior Firms Junior Firms

#### **COUNTY BOND COUNSEL**

Greenberg Traurig P.A.
Hogan Lovells US LLP
Squire, Sanders & Dempsey, LLP

Edwards & Associates, P.A. Law Offices of Steve E. Bullock, P.A. D. Seaton and Associates

#### **COUNTY DISCLOSURE COUNSEL**

Locke Lord LLP

(Name change effective January 10, 2015) Hunton & Williams LLP Nabors Giblin & Nickerson, P.A. Rasco, Reininger, Perez, Esquenazi & Vigil, P.L. Law Offices Thomas H. Williams, Jr., P.L. Liebler, Gonzalez & Portuondo, P.A.

# **COUNTY AUTHORITY BOND COUNSEL**

Effective May 15, 2010:

Bryant Miller & Olive P.A. Foley & Lardner LLP

Manuel Alonso-Poch, P.A. Richard Kuper, P.A.

# **FINANCIAL ADVISORS**

Effective October 21, 2014 and November 5, 2014:

General County	Water & Sewer	Enterprise
Public Financial Management, Inc.	Public Resources Advisory Group, Inc.	First Southwest Co.

#### **Swap Financial Advisors:**

(Effective November 15, 2016) SWAP Financial Group, LLC

## **BOND CONSULTANTS**

(continued)

# **UNDERWRITERS' POOL**

Effective May 13, 2011

## **DIVISION I:**

Estrada Hinojosa & Company, Inc. Rice Securities, LLC d/b/a Rice Financial Products Blaylock Beal Van, LLC Cabrera Capital Markets, LLC Drexel Hamilton

## **DIVISION II:**

J.P. Morgan Securities LLC
Citigroup Global Markets, Inc
Merrill Lynch, Pierce, Fenner & Smith, Inc.
Raymond James Morgan Keegan
Morgan Stanley & Co., Inc.
Goldman Sachs & Co.
Barclays Capital
Wells Fargo Securities
RBC Capital Markets Corporation
Loop Capital Markets, LLC
Siebert Brandford Shank & Co., LLC
Jefferies & Company, Inc
Ramirez & Co., Inc.