

**Date:** July 7, 2005

**To:** Honorable Chairman Joe A. Martinez and Members,  
Board of County Commissioners

**From:** George M. Burgess  
County Manager 

**Subject:** Bid Award Recommendations

Agenda Item No. 8(O)(1)(C)

## **RECOMMENDATION**

It is recommended that the Board approve the attached award of competitive contracts, contract modification, award of competitively bid contracts of other governmental entities and authority to exercise future options-to-renew. The allocations shown represent the maximum authorized spending authority based on an estimated value of purchases, and in no way guarantee the value of orders placed with the awarded vendors. Please note that the funding source for each item is provided in the attached chart and will be incorporated into the body of the items for future board agendas.

## **BACKGROUND**

### **Section 1 AWARD OF COMPETITIVE BIDS**

All contracts in this section are recommended for award to the lowest responsive, responsible bidder(s) who meet the bid specifications in accordance with established policies and procedures. Bid announcements were advertised on the DPM website and in four local newspapers: Diario Las Americas, Haiti En Marche, Miami Times and Daily Business Review. The following awards are recommended:

Award of Item 1.1 (Badges) is to establish a replacement contract to purchase various types of gold and silver badges for identification of County staff.

Award of Item 1.2 (Track Hardware, Pre-qualification of Vendors) is to establish a replacement contract for the purchase of various types of rail track hardware for the Metrorail system.

### **Section 2 REJECTED BIDS**

There are no items for this section.

### **Section 3 COMPETITIVE CONTRACT MODIFICATIONS**

A competitive contract modification is when the requested supplemental allocation for goods or services is within the scope of the original contract award and allocation.

Item 3.1 (Tree Services) is for additional spending authority for the Aviation Department to continue to access an existing County contract for tree cutting and trimming services.

**Section 4 PURCHASES MADE UNDER COMPETITIVELY AWARDED CONTRACTS OF OTHER GOVERNMENTAL ENTITIES**

The County occasionally accesses items from contracts competed and awarded by federal, state and local governments, and by not-for-profit organizations, when it is legally permissible, it is determined to be in the best interest of the County, and the item is not available through an existing County contract.

Item 4.1 (Florida Department of Transportation, FDOT) is to allow access of a competitively awarded contract established by the Florida Department of Transportation for the purchase of twenty-one truck mounted sewer cleaners for the Miami-Dade Water and Sewer Department.

Item 4.2 (Licenses, Maintenance and Technical Support, Microsoft) is for additional time and spending authority under this competitively awarded State of Florida contract in order to acquire software maintenance, support and new licenses. **The waiver of the period for the BCC motion for reconsideration pursuant to Resolution No. R-377-04 is requested so that this contract may become effective in July 2005. This will allow the County to continue to access the State of Florida contract concurrently with the existing contract's expiration date of August 6, 2005. This will provide uninterrupted access to software licensing, maintenance and training as covered under this contract.**

**Section 5 REQUESTS FOR APPROVAL TO ADVERTISE AND AWARD THE FORMATION OF CONTRACT POOLS OF PRE-QUALIFIED VENDORS**

The solicitations listed in this Section require approval to advertise and to award the formation of contract pools of pre-qualified vendors under full and open competition. The award of actual work or purchase orders takes place after the formation of the contract pool using a competitive process among the pre-qualified pool members for each specific requirement.

There are no items for this section.

**Section 6 REQUESTS FOR AUTHORITY TO EXERCISE "OPTIONS-TO-RENEW" (OTR's) UNDER EXISTING CONTRACTS THAT WOULD BRING THE CUMULATIVE CONTRACT VALUE TO MORE THAN \$1 MILLION**

The contracts listed in this section require approval to exercise any future "option-to-renew" (OTR) contained in the contracts that would, if exercised, bring the cumulative value of the contract over \$1 million. Each of the contracts were awarded using full and open competition under the County Manager's delegated authority pursuant to Section 2-8.1(b) of the County Code and the Master Procurement Administrative Order, A.O. 3-38, and each contains an OTR provision that would, in the future, if exercised, bring the cumulative value of the contract above \$1 million.

Item 6.1 Long Distance Telephone Service

Item 6.2 Bridge Crane, Hoist, Maintenance and Repairs

Item 6.3 Uniforms and Accessories

Item 6.4 Transportation Services

Item 6.5 Metal Trash and Garbage Containers

Item 6.6 Tennis and Sports Court Repairs and Maintenance

Item 6.7 Towing Services

Honorable Chairman Joe A. Martinez and Members,  
Board of County Commissioners  
Page 3

Item 6.8 Outsourcing DNA, Analysis

Item 6.9 Specialized Tree Trimming and Removal Services

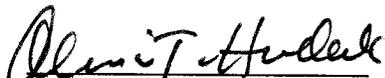
Item 6.10 Bell Helicopter OEM Replacements Parts and Repairs

Item 6.11 Pre-Conditioned Air Hoses, Nozzles and Accessories

Item 6.12 Operation and Maintenance of Concession Services at Haulover Beach Park

Item 6.13 Securities Lending Services

Item 6.14 Financial Feasibility Consultant Services Agreement



Alina T. Hudak

Assistant County Manager



# MEMORANDUM

(Revised)

**TO:** Honorable Chairman Joe A. Martinez  
and Members, Board of County Commissioners

**DATE:** July 7, 2005

**FROM:** Robert A. Ginsburg  
County Attorney

**SUBJECT:** Agenda Item No. 8(O)(1)(C)

Please note any items checked.

- "4-Day Rule" ("3-Day Rule" for committees) applicable if raised
- 6 weeks required between first reading and public hearing
- 4 weeks notification to municipal officials required prior to public hearing
- Decreases revenues or increases expenditures without balancing budget
- Budget required
- Statement of fiscal impact required
- Bid waiver requiring County Manager's written recommendation
- Ordinance creating a new board requires detailed County Manager's report for public hearing
- Housekeeping item (no policy decision required)
- No committee review

Approved \_\_\_\_\_ Mayor  
Veto \_\_\_\_\_  
Override \_\_\_\_\_

Agenda Item No. 8(O)(1)(C)  
07-07-05

RESOLUTION NO. \_\_\_\_\_

RESOLUTION AUTHORIZING AWARD OF COMPETITIVE CONTRACTS WITH AUTHORITY TO EXERCISE OPTIONS-TO-RENEW ESTABLISHED THEREUNDER, A CONTRACT MODIFICATION, AWARD OF COMPETITIVELY BID CONTRACTS OF OTHER GOVERNMENTAL ENTITIES AND AUTHORITY TO EXERCISE FUTURE OPTIONS-TO-RENEW FOR THE PURCHASE OF GOODS AND SERVICES

**WHEREAS**, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference; and

**WHEREAS**, a description of the competitive contract awards, contract modification, award of competitively bid contracts of other governmental entities and authority to exercise future options-to-renew for the purchase of goods and services, are attached and incorporated herein by reference ,

**NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA**, that this Board authorizes competitive contract awards with authority to exercise options-to-renew established thereunder, a contract modification, award of competitively bid contracts of other governmental entities and authority to exercise future options-to-renew for the purchase of goods and services.

The foregoing resolution was offered by Commissioner \_\_\_\_\_, who moved its adoption. The motion was seconded by Commissioner \_\_\_\_\_ and upon being put to a vote, the vote was as follows:

Joe A. Martinez, Chairman	
Dennis C. Moss, Vice-Chairman	
Bruno A. Barreiro	Dr. Barbara Carey-Shuler
Jose "Pepe" Diaz	Carlos A. Gimenez
Sally A. Heyman	Barbara J. Jordan
Dorin D. Rolle	Natacha Seijas
Katy Sorenson	Rebeca Sosa
Sen. Javier D. Souto	

The Chairperson thereupon declared the resolution duly passed and adopted this 7<sup>th</sup> day of July, 2005. This resolution and contract, if not vetoed, shall become effective in accordance with Resolution No. R-377-04 with the exception of items 1.1, 1.2, 6.2, 6.7, and 6.9 which are subject to the provisions of subsection (e) of section 29-124 of the County Code which specifies "no award shall be effective and no contractual relationship shall arise with the County unless and until approved by the [Citizens' Independent Transportation] Trust (CITT) or re-affirmed by the County Commission." Also by exception, item 4.2 shall become effective ten (10) days after the date of its adoption unless vetoed by the Mayor, and, if vetoed, shall become effective only upon an override by this Board.

MIAMI-DADE COUNTY, FLORIDA  
BY ITS BOARD OF COUNTY  
COMMISSIONERS

HARVEY RUVIN, CLERK

Approved by County Attorney as  
to form and legal sufficiency. \_\_\_\_\_

By: \_\_\_\_\_  
Deputy Clerk

Hugo Benitez

6

**SECTION # 1**  
**AWARD OF COMPETITIVE BIDS**

It is recommended that the following items solicited through formal competitive bidding procedures, be awarded to the following bidder(s) meeting specifications as follows:

**1.1**

**BID NUMBER:** 6116-1/06

Title: Badges

Description: To establish a replacement contract to purchase various types of gold and silver badges for identification of County staff.

Department(s) Using

PTP Funds: Allocation(s):

MDT \$ 6,500.00

Public Works \$ 2,000.00

\$ 8,500.00

Other Department(s) Allocation(s):

Aviation \$ 2,500.00

Building \$ 2,500.00

Corrections and Rehab \$ 8,500.00

Finance \$ 2,000.00

Fire \$30,000.00

GSA \$ 5,000.00

MDPD \$26,000.00

Park & Recreation \$ 5,700.00

Planning & Zoning \$ 2,500.00

Solid Waste \$ 4,000.00

Team Metro \$ 3,000.00

Vizcaya Museum & \$ 1,000.00

Gardens \$92,700.00

Term of Contract: One year

Option(s)-to-Renew: One, six month option-to-renew

Number of Bid  
Announcements Issued  
(including electronic): One hundred seventy-three

Number of Bid  
Packages Sold: None

Number of Bid Packages Downloaded: Fifty-seven

Number of Bids Received: Five

Special Conditions: None

Local Preference: Applied in accordance with the applicable Ordinance.

UAP: This contract includes the 2% User Access Fee. The County will collect the UAP fee.

Living Wage: Not applicable. No services are contemplated.

Method of Award: To the low responsive, responsible bidder, on a group by group basis, for **Groups 2** through **5**, and **Groups 7** through **14**.

To the low responsive, responsible bidder, on an item-by-item basis, for **Groups 1** and **6**.

Vendor(s): R.L. Collinson, Inc. d/b/a Collinson Enterprises; V.H. Blackinton & Co., Inc.

Estimated Contract Usage: One year: \$101,200.00

Previous Contract Usage: One year: \$116,000.00

Comments: Approval is requested to award the Public Works (PW) and Miami-Dade Transit (MDT) allocations in this contract. The original contract was awarded under the County Manager's delegated authority. The PW and MDT allocations for these contracts must be submitted for approval to the Board of County Commissioners and the Citizen's Independent Transportation Trust (CITT) as is required by the People's Transportation Plan.

Proceeds from the Charter County Transit System Sales Surtax levied pursuant to Section 29.121 of the Code of Miami Dade County may be used to pay for part of the costs of this contract for Miami Dade Transit and Public Works only.

The bid was advertised on the DPM website and in four local newspapers: Diario Las Americas; Miami Times; Daily Business Review; and Haiti En Marche.

Contract Effective Date: Authorization is being requested to award the contract to Miami-Dade Transit (MDT) and Public Works (PW) **only**. In the case of PW and MDT related items, the contract will become effective only after approval by the Citizen's Independent Transportation Trust or re-affirmed by the County Commission.

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1.2

**BID NUMBER:**

7199-4/09

Title:

Track Hardware, Pre-qualification of Vendors

Description:

To establish a replacement contract for the purchase of various types of rail track hardware for the Metrorail system.

Department(s)

MDT

Allocation(s):

\$750,000.00

Term of Contract:

One year

Option(s)-to-Renew:

Four, one-year options-to-renew

Number of Bid  
Announcements Issued  
(including electronic):

One hundred-sixteen

Number of Bid  
Packages Sold:

None

Number of Bid Packages  
Downloaded:

Twenty-nine

Number of Bids  
Received:

Four

Special Conditions:

None

Local Preference:

Applied in accordance with the applicable Ordinance.

UAP:

Federal Transit Administration (FTA) Regulations do not allow the application of the 2% User Access Fee on Federally funded Miami-Dade Transit (MDT) contracts.

Living Wage:

Not applicable. No services are contemplated.

Method of Award:

Pre-qualification of all vendors who meet the minimum requirements specified in the bid documents. Vendors will be part of a pool and will be invited to compete and quote a fixed price each purchase on an as needed, when needed basis.

When an order is identified, the user department will solicit quotes from all of the pre-qualified vendors. Awards will be made to the low responsive, responsible bidder. There is no guarantee that a pre-qualified vendor will be awarded a purchase order.

Additional vendors may be added to the pool, at the County's discretion, who meet the minimum qualifications of the bid documents, and the County's administrative and legislative requirements.

Vendor(s): American Fasteners Corp., Landis Industries, Inc., Progress Rail Services Corp., L.B. Foster Co.

Estimated Contract Usage: One year: \$750,000.00

Previous Contract Usage: Two years, seven months: \$700,000.00

Comments: Authorization is requested to award the contract in accordance with the terms and conditions contained in the solicitation document.

The increase in the estimated contract usage as compared to the previous contract is due to an increase in the cost of steel. It is also anticipated that rail maintenance may increase as a result of the People's Transportation Plan.

Authorization is requested to add vendors to the pool who meet the minimum qualifications of the bid documents and the County's administrative and legislative requirements.

Award to American Fasteners Corp., Progress Rail Services Corporation, and L.B. Foster Co., is contingent upon receipt of affirmation that they are manufacturer's approved, certified or designated service distributors or stocking dealers of original equipment manufacturer (OEM) parts for the manufacturers submitted for award. Award to L.B. Foster Co. is contingent upon approval by the Department of Business Development (DBD) of its Affirmative Action Plan.

Proceeds from the Charter County Transit System Sales Surtax levied pursuant to Section 29.121 of the Code of Miami-Dade County may be used to pay for part of the costs of this contract for Metro-Dade Transit only.

The bid was advertised on the DPM website and in four local newspapers: Diario Las Americas; Miami Times; Daily Business Review; and Haiti En Marche.

Contract Effective Date: Authorization is being requested to award the contract to Metro-Dade Transit (MDT) only. In the case of MDT related items, the contract will become effective only after approval by the Citizen's Independent Transportation Trust or re-affirmed by the County Commission.

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**SECTION #2**  
**REJECTED BIDS**

There are no items for this section.

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**SECTION #3**  
**CONTRACT MODIFICATIONS**

**3.1**

**BID NUMBER:** 1298-2/04-2

Title: Tree Services

<u>Department(s)</u>	<u>Existing Allocation(s):</u>	<u>Additional Allocation(s)</u>	<u>Modified Allocation(s)</u>
Aviation	\$165,000.00	\$280,000.00	\$445,000.00
Corrections	\$ 5,000.00		
DERM	\$117,500.00		
Fire	\$ 37,750.00		
GSA	\$ 12,500.00		
Human Services	\$ 22,500.00		
Library	\$ 52,500.00		
MDPD	\$ 12,500.00		
MDT	\$ 93,900.00		
Park and Recreation	\$187,500.00		
WASD	\$200,500.00		

Unallocated Funds \$ 37,500.00

Existing Vendor(s): Melrose Nursery, Inc.; Thomas Maintenance Service, Inc.; A Native Tree Service, Inc.; One Two Tree, Inc.; Trompex Corporation; Miritech International, Inc.

Local Preference: Applied in accordance with the applicable Ordinance.

UAP: The contract includes the 2% User Access Fee. The County will collect the UAP fee.

Living Wage: The services are covered under the Ordinance. The Living Wage is included in the specifications.

Type of Change: Additional spending authority

Existing Allocation: \$ 944,650.00

Increase By: \$ 280,000.00

Modified Allocation: \$1,224,650.00

Current Expiration: August 31, 2005

Modified Expiration: Same

Reason for Change: Authorization is requested for additional spending authority for the Miami-Dade Aviation Department (MDAD) to continue to access an existing County contract for tree cutting and trimming services.

MDAD is required to trim or remove trees that are obstructing the flight pattern of planes landing at Miami International Airport.

Staff from MDAD and Team Metro conducted a survey of each property owner, including the Miami-Dade Expressway Authority, the Florida Department of Transportation, the CSX Railroad and several private owners, among others. The survey was needed to determine whether the owners were to complete the tree removal and/or trimming themselves, have Team Metro enforce or regulate the County code or whether the owners wished the County to handle the tree removal and/or trimming.

The survey was completed and this additional allocation reflects the funds needed to complete the project.

Contract Effective Date: This additional authorization, if not vetoed by the Mayor, shall become effective in accordance with Resolution No. R-377-04.

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**SECTION # 4**  
**PURCHASES MADE UNDER COMPETITIVELY AWARDED CONTRACTS OF**  
**OTHER GOVERNMENTAL ENTITIES**

**4.1**

**BID NUMBER:** ITB-DOT-2/03-9026-RR,P0384

Government Agency: Florida Department of Transportation (FDOT)

Title: Truck Mounted Sewer Cleaner

Description: To authorize access to a competitively awarded Florida Department of Transportation (FDOT) contract.

Department(s): Allocation(s):  
WASD \$ 4,699,401.00

Term of Contract: Through delivery of the 21 vehicles (anticipated by November 2005)

Option(s) to Renew: None

Local Preference: Not applicable. The vendor awarded the Florida Department of Transportation (FDOT) contract is located in Ft. Pierce, Florida.

UAP: The pricing includes the 2% User Access Fee. The County will collect the UAP fee.

Living Wage: Not applicable. No services are contemplated.

Vendor(s): SSES, Inc. d/b/a Southern Sewer Equipment Sales

Estimated Value of Contract: \$4,669,401.00

Comments: Authorization is requested to access a Florida Department of Transportation (FDOT) contract for Truck Mounted Sewer Cleaners which was awarded on a competitive basis. Access to this FDOT Contract will provide the Miami-Dade Water and Sewer Department (WASD) with twenty-one (21) Truck Mounted Sewer Cleaners that are needed to protect the public health by providing maintenance to

the operations of various wastewater facilities throughout the County.

At this time, there are forty-eight (48) Truck Mounted Sewer Cleaners in the Department's inventory with an average age of 10 years. The lifespan of a Truck Mounted Sewer Cleaner is shorter than most heavy equipment due to the "corrosives" and "abrasives" involved in the type of work performed. In addition, the Department's Truck Mounted Sewer Cleaner Fleet must be operated on a 24 hours a day, 7 days a week.

Most of the WASD fleet of Truck Mounted Sewer Cleaners have maintenance requirements and costs that are adversely impacting equipment availability and operational effectiveness. This affects the Department's ability to respond to routine and emergency calls including cleaning manholes, pipe, pump stations and other wastewater facilities that directly impact public health and safety.

The Department requires the Truck Mounted Sewer Cleaners to have the ability to "vacuum while moving" and to be capable of operating the water pump and vacuum pump at multiple speeds. This requires two engines, one for propulsion and one for vacuuming. The FDOT contract provides a dual engine sewer cleaner that meets WASD's work performance requirements.

Six competitive offers were received under the 2001 FDOT contract solicitation. The same specifications were used for the 2002 FDOT contract solicitation which resulted in a single bid. As is standard practice when one bid or proposal is received, staff conducted a market survey to assess the results of the 2002 FDOT bid. Based on available documentation and consultation with industry representatives, it was concluded that the specifications used in the 2002 FDOT contract solicitation were acceptable and not artificially restrictive.

Recently, the County issued a full and open competition for Truck Mounted Sewer Cleaners. Three bids were received. The low bidder's price for the base item under this competitive action is

approximately \$4,700 higher than the price under the FDOT contract. Should WASD use this County contract, the contract award would increase by almost \$100,000 and the "vacuum while moving" requirement would not be met since the vehicles available under the County's contract have a single engine configuration.

The requested purchase is in full compliance with the Miami-Dade County gradeability performance requirements, as well as, the FDOT legal weight requirements.

It is also requested that the Board grant authority to continue to access the FDOT contract for options-to-renew which are exercised by FDOT. The allocated funds will be prorated based on the current contract allocation according to the period the contract is renewed by FDOT.

Contract Effective Date: This contract, if not vetoed by the Mayor, shall become effective in accordance with Resolution No. R-377-04.

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4.2

**BID NUMBER:** 255-001-01-1

Government Agency: State of Florida

Title: Licenses, Maintenance and Technical Support, Microsoft

<u>Department(s)</u>	<u>Existing Allocation(s):</u>	<u>Additional Allocation(s):</u>	<u>Modified Allocation(s):</u>
Audit	\$ 105,000.00		
Aviation	\$1,200,000.00		
Building	\$ 141,000.00		
CED	\$ 36,000.00		
CICC	\$ 10,000.00		
Clerk of Courts	\$ 351,000.00		
Commission on Ethics	\$ 72,000.00		
Communications	\$ 30,000.00		
Consumer Services	\$ 51,000.00		
Corrections & Rehab.	\$ 205,000.00		
County Attorney's Office	\$ 165,000.00		
DBD	\$ 52,500.00		
DERM	\$ 262,500.00		
DPM	\$ 50,000.00		
Election	\$ 177,000.00		
ETSD	\$3,675,165.12	\$4,950,000.00	\$8,625,165.12
Finance	\$ 81,000.00		
Fire	\$ 351,000.00		
GSA	\$ 141,000.00		
Human Services	\$ 351,000.00		
Independent Review Panel	\$ 3,000.00		
Judicial Admin.	\$ 151,000.00		
Library	\$ 180,000.00		
MDHA	\$ 172,000.00		
MDPD	\$ 552,000.00		
MDT	\$ 450,000.00		
MMAP	\$ 12,000.00		
OMB	\$ 120,000.00		
Park & Recreation	\$ 210,000.00		
Performing Arts Center	\$ 5,000.00		
Planning & Zoning	\$ 17,550.00		
Property Appraisal	\$ 100,000.00		
Public Works	\$ 90,000.00		
Safe Neighborhood Parks	\$ 15,000.00		
Seaport	\$ 240,000.00		

19

Solid Waste Mgmt.	\$ 156,000.00
State Attorney	\$ 200,000.00
Urban & Economic Revitalization	\$ 9,000.00
Vizcaya Museum & Gardens	\$ 9,000.00
WASAD	\$2,550,000.00

Unallocated Funds: \$2,299,409.10

Existing Vendor(s): Microsoft Corporation and Software House International

Type of Change: Increase in spending authority and time.

Existing Allocation(s): \$16,903,315.00

Increase By: \$ 4,950,000.00

Modified Allocation: \$21,853,315.00

Current Expiration: August 6, 2005

Modified Expiration: August 6, 2008

Local Preference Not applicable

UAP: The contract includes the 2% User Access Fee. The County will collect the UAP fee.

Living Wage: The services to be provided are not covered under the Ordinance.

Reason for Change: Authorization is requested for additional time and spending authority under this competitively awarded State of Florida contract in order to acquire software maintenance, support, and new licenses relative to various Microsoft products and applications currently being used throughout the County.

The Board of County Commissioners (BCC) approved access to this competitive contract on July 12, 2001, for a period of thirty months, with an option to exercise a one-year option to renew in the event the State extended the contract. The previous Board authorization to access the contract expires on August 6, 2005.

The Enterprise Technology Services Department (ETSD) presently manages the licensing of approximately 8038 Microsoft desktops/seats Countywide; supported by an Enterprise Agreement under the State contract. In order to continue to enjoy the benefits inherent in the enterprise approach, the County intends to renew the agreement for another three year period.

The State of Florida has recently re-competed the software license portion of the contract based on more than 100,000 desktop/seats. The Software License portion was awarded to a large account reseller, Software House International. The Consulting Services related to the proprietary products were negotiated and awarded to Microsoft.

The contract pricing is based on more than 100,000 desktop/seats which resulted in a discount level that goes well beyond the level of discount that the County could obtain on its own for its 8,038 desktops licenses.

By using the State of Florida contract, the County will benefit from the statewide pooling of licenses (currently over 100,000), as well as the convenience of having an Enterprise Agreement, which allows the County to bundle licenses rather than managing different versions and product components.

The additional allocation of \$4.95 million is requested for the three-year Enterprise Agreement managed by ETSD for multiple departments. Other departments have available funds as previously approved by the BCC, which may utilized for acquisitions not included as part of the Enterprise Agreement.

If Miami-Dade County were not accessing the competitively bid State of Florida Contract and the companion Microsoft Enterprise Agreement, the County would only qualify for a Level "B" Microsoft Select Agreement. The net result would be an increase of \$33 per desktop/seat, per year, for each of the 8,038 desktops currently enrolled. This would result in an annual cost increase of at least \$265,254.00.



Market research confirmed that utilizing this contract is more cost effective with a projected savings of approximately \$265,254.00 annually, or \$795,762.00 over the three (3) year term of the Enterprise Agreement.

Authorization is requested to add vendors awarded by the State of Florida once they meet the County's administrative and legislative requirements, and accept the acceptance of the 2% User Access Fee.

It is also requested that the Board grant authority allow that the County execute contract renewals and/or extensions exercised by the State of Florida. Should an extension be exercised by the state, the departments will be allocated a prorated figure equal to the extension period based on the current contract allocation. If additional spending authority greater than the prorated amount is required, staff will present the request to the Board for approval as a contract modification.

**The waiver of the period for the BCC motion for reconsideration pursuant to Resolution No. R-377-04 is requested so that this contract may become effective in July 2005. This will allow the County to continue to access the State of Florida contract concurrently with the existing contract's expiration date of August 6, 2005 this will provide uninterrupted access to software licensing, maintenance and training as covered under this contract.**

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**SECTION # 5**  
**REQUESTS FOR APPROVAL TO ADVERTISE AND AWARD THE FORMATION OF**  
**CONTRACT POOLS OF PRE-QUALIFIED VENDORS**

There are no items for this section.



**SECTION # 6**  
**REQUESTS FOR AUTHORITY TO EXERCISE "OPTION-TO-RENEW" (OTR's)**  
**UNDER EXISTING CONTRACTS THAT WOULD BRING THE CUMULATIVE**  
**CONTRACT VALUE TO MORE THAN \$1 MILLION**

In response to the Board's instructions during its July 13, 2004 meeting and Pursuant to Ordinance 05-17, all of the items appearing in this Section require Board approval in order to exercise any future "options-to-renew" (OTRs).

Department of Procurement Management (DPM) staff will conduct market research prior to the expiration of the contract in order to determine if exercising an "option-to-renew" is in the County's best interest.

**6.1**

**BID NUMBER:** 4919-8/14

**Title:** Long Distance Telephone Service

**Department(s):** ETSD

**Initial Contract Term and Estimated Usage:** Two years \$590,000.00

**Option(s)-to-Renew and Estimated Usage:** Eight, one year options-to-renew \$295,000.00 per year  
(total possible: \$2,950,000.00)

**Local Preference:** Applied in accordance with the applicable Ordinance.

**UAP:** The contract includes the 2% User Access Fee. The County will collect the UAP fee.

**Living Wage:** The services to be provided are not covered under the Ordinance.

**Vendor(s):** Paetec Communications, Inc.

**Award Date Under Manager's Delegated Authority:** November 15, 2004

**6.2**

**BID NUMBER:**

5879-4/09

**Title:**

Bridge Crane, Hoist, Maintenance and Repairs

**Department(s):**

Fire; GSA; MDT; Park & Recreation; WASD

**Initial Contract Term and  
Estimated Usage:**

One year \$440,800.00

**Option(s)-to-Renew and  
Estimated Usage:**

Four, one year options-to-renew \$440,800.00 per year  
(total possible: \$2,204,000.00)

**Local Preference:**

Applied in accordance with the applicable Ordinance.

**UAP:**

The contract includes the 2% User Access Fee. The County will collect the UAP fee.

**Living Wage:**

The services to be provided are not covered under the Ordinance.

**Vendor(s):**

Kones Crane, Inc. d/b/a Crane Pro Services; Sunshine Hoist and Steel Electors, Inc.

**Award Date Under  
Manager's Delegated  
Authority:**

November 1, 2004

**Comments:**

Proceeds from the Charter County Transit System Sales Surtax levied pursuant to Section 29.121 of the Code of Miami-Dade County may be used to pay for part of the costs of this contract for Miami-Dade Transit and Public Works only.

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**6.3**

**BID NUMBER:**

6182-3/09

Title:

Uniforms and Accessories

Department(s):

Aviation; Fire

Initial Contract Term and  
Estimated Usage:

Two years

\$1,000,000.00

Option(s)-to-Renew and  
Estimated Usage:

Three, one year options-to-renew

\$ 500,000.00 per year  
(total possible: \$2,500,000.00)

Local Preference:

Applied in accordance with the applicable Ordinance.

UAP:

The contract includes the 2% User Access Fee. The County will collect the UAP fee.

Living Wage:

Not applicable. No services are contemplated.

Vendor(s):

DesignLab, Inc.; Harrison Uniforms Co., Inc.; Jules Bros Uniforms, Inc.

Award Date Under  
Manager's Delegated  
Authority:

November 30, 2004

6.4

**BID NUMBER:**

6468-4/09

Title:

Transportation Services

Department(s):

Park and Recreation

Initial Contract Term and  
Estimated Usage:

One year

\$200,000.00

Option(s)-to-Renew and  
Estimated Usage:

Four, one year options-to-renew

\$200,000.00 per year  
(total possible: \$1,000,000.00)

Local Preference:

Applied in accordance with the applicable Ordinance.

UAP:

The contract includes the 2% User Access Fee. The County will collect the UAP fee.

Living Wage:

The services to be provided are covered under the Ordinance. The Living Wage is included in the solicitation.

Vendor(s):

American Coach Lines of Miami, Inc.

Award Date Under  
Manager's Delegated  
Authority:

October 10, 2004

**6.5**

**BID NUMBER:**

6483-3/08

Title:

Metal Trash and Garbage Containers

Department(s):

Aviation; Solid Waste Mgmt.

Initial Contract Term and  
Estimated Usage:

One year

\$275,000.00

Option(s)-to-Renew and  
Estimated Usage:

Three, one year options-to-renew

\$275,000.00 per year  
(total possible: \$1,100,000.00)

Local Preference:

Applied in accordance with the applicable Ordinance.

UAP:

The contract includes the 2% User Access Fee. The County will collect the UAP fee.

Living Wage:

Not applicable. No services are contemplated.

Vendor(s):

Waste Quip Manufacturing Co., d/b/a Industrial Refuse Sales

Award Date Under  
Manager's Delegated  
Authority:

November 29, 2004

**6.6**

**BID NUMBER:**

6941-2/09

Title:

Tennis and Sports Court Repairs and Maintenance

Department(s):

MDHA; Park & Recreation; Seaport

Initial Contract Term and  
Estimated Usage:

Two years

\$860,000.00

Option(s)-to-Renew and  
Estimated Usage:

Two, one year options-to-renew

\$430,000.00 per year  
(total possible: \$1,720,000.00)

Local Preference:

Applied in accordance with the applicable Ordinance.

UAP:

The contract includes the 2% User Access Fee. The County will collect the UAP fee.

Living Wage:

The services to be provided are not covered under the Ordinance.

Vendor(s):

Accurate Tennis Courts, Inc.; Agile Courts Construction Co.;  
McCourt Construction Company

Award Date Under  
Manager's Delegated  
Authority:

November 18, 2004

6.7

**BID NUMBER:**

7001-4/09

Title:

Towing Services

Department(s):

MDT

Initial Contract Term and  
Estimated Usage:

One year

\$400,000.00

Option(s)-to-Renew and  
Estimated Usage:

Four, one year options-to-renew

\$400,000.00 per year  
(total possible: \$2,000,000.00)

Local Preference:

Applied in accordance with the applicable Ordinance.

UAP:

The contract includes the 2% User Access Fee. The County will collect the UAP fee.

Living Wage:

The services to be provided are not covered under the Ordinance.

Vendor(s):

Kauff's of Miami, Inc. d/b/a Kauff's Transportation System;  
Westbrook Motors, Inc.

Award Date Under  
Manager's Delegated  
Authority:

December 6, 2004

Comments

Proceeds from the Charter County Transit System Sales Surtax levied pursuant to Section 29.121 of the Code of Miami-Dade County may be used to pay for part of the costs of this contract for Miami-Dade Transit and Public Works only.

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30

**6.8**

**BID NUMBER:** 7658-3/08

**Title:** Outsourcing DNA Analysis

**Department(s):** MDPD

**Initial Contract Term and Estimated Usage:** One year \$350,000.00

**Option(s)-to-Renew and Estimated Usage:** Two, one year options-to-renew \$350,000.00 per year  
(total possible: \$1,050,000.00)

**Local Preference:** Applied in accordance with the applicable Ordinance.

**UAP:** The contract includes the 2% User Access Fee. The County will collect the UAP fee.

**Living Wage:** The services to be provided are not covered under the Ordinance.

**Vendor(s):** Identigene, Inc.; Independent Forensics of Illinois LLC; Orchid Biosciences, Inc. d/b/a Orchid Cellmark

**Award Date Under Manager's Delegated Authority:** October 22, 2004

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31

**6.9**

**BID NUMBER:**

7661-4/09

**Title:**

Specialized Tree Trimming and Removal Services

**Department(s):**

Public Works

**Initial Contract Term and  
Estimated Usage:**

One year

\$400,000.00

**Option(s)-to-Renew and  
Estimated Usage:**

Four, one year options-to-renew

\$400,000.00 per year  
(total possible: \$2,000,000.00)

**Local Preference:**

Applied in accordance with the applicable Ordinance.

**UAP:**

The contract includes the 2% User Access Fee. The County will collect the UAP fee.

**Living Wage:**

The services to be provided are covered under the Ordinance. The Living Wage is included in the solicitation.

**Vendor(s):**

A Native Tree Service, Inc.

**Award Date Under  
Manager's Delegated  
Authority:**

October 12, 2004

**Comments:**

Proceeds from the Charter County Transit System Sales Surtax levied pursuant to Section 29.121 of the Code of Miami-Dade County may be used to pay for part of the costs of this contract for Public Works only.

32

**6.10**

**BID NUMBER:**

7704-3/09

**Title:**

Bell Helicopter OEM Replacement Parts and Repairs

**Department(s):**

MDPD

**Initial Contract Term and  
Estimated Usage:**

Two years

\$400,000.00

**Option(s)-to-Renew and  
Estimated Usage:**

Three, one year options-to-renew

\$200,000.00 per year  
(total possible: \$1,000,000.00)

**Local Preference:**

Applied in accordance with the applicable Ordinance.

**UAP:**

The contract includes the 2% User Access Fee. The County will collect the UAP fee.

**Living Wage:**

Not applicable. No services are contemplated.

**Vendor(s):**

Shasta Aviation d/b/a Crescent Helicopters

**Award Date Under  
Manager's Delegated  
Authority:**

December 13, 2004

**6.11**

**BID NUMBER:**

7729-3/09

Title:

Pre-Conditioned Air Hoses, Nozzles and Accessories

Department(s):

Aviation

Initial Contract Term and  
Estimated Usage:

Two years

\$400,000.00

Option(s)-to-Renew and  
Estimated Usage:

Three, one year options-to-renew

\$200,000.00 per year

(total possible: \$1,000,000.00)

Local Preference:

Applied in accordance with the applicable Ordinance.

UAP:

The contract includes the 2% User Access Fee. The County will collect the UAP fee.

Living Wage:

Not applicable. No services are contemplated.

Vendor(s):

American Tent & Manufacturing, Inc.

Award Date Under  
Manager's Delegated  
Authority:

November 29, 2004

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34

**6.12**

**BID NUMBER:**

RFP374

**Title:**

Operation & Maintenance of Concession Services at Haulover Beach Park

**Department(s):**

Park & Recreation

**Initial Contract Term and Estimated Usage:**

Five years

\$747,445.00

**Option(s)-to-Renew and Estimated Usage:**

Two, one year options-to-renew

\$149,489.00 per year  
(total possible: \$1,046,423.00)

**Local Preference:**

Applied in accordance with the applicable Ordinance.

**UAP:**

This is a revenue producing contract. These contracts do not include the UAP.

**Living Wage:**

The services to be provided are covered under the Ordinance. The Living Wage is included in the solicitation.

**Vendor(s):**

Toby's Frozen Lemonade

**Award Date Under Manager's Delegated Authority:**

December 14, 2004

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**6.13**

**BID NUMBER:**

RFP430

**Title:**

Securities Lending Services

**Department(s):**

Finance

**Initial Contract Term and  
Estimated Usage:**

One year

\$500,000.00

**Option(s)-to-Renew and  
Estimated Usage:**

Four, one year options-to-renew

\$500,000.00 per year  
(total possible: \$2,500,000.00)

**Local Preference:**

Applied in accordance with the applicable Ordinance.

**UAP:**

The contract includes the 2% User Access Fee. The County will collect the UAP fee.

**Living Wage:**

The services to be provided are covered under the Ordinance. The Living Wage is included in the solicitation.

**Vendor(s):**

Dresdner Bank, A.G.

**Award Date Under  
Manager's Delegated  
Authority:**

September 30, 2004

**6.14**

**BID NUMBER:**

RFQ-MDAD-02-03R

**Title:**

Financial Feasibility Consultant Services Agreement

**Department(s):**

Aviation

**Initial Contract Term and  
Estimated Usage:**

Two years

\$1,000,000.00

**Option(s)-to-Renew and  
Estimated Usage:**

Three months options-to-renew

\$ 500,000.00 per year  
(total possible: \$1,249,999.95)

**Local Preference:**

Applied in accordance with the applicable Ordinance.

**UAP:**

This contract does not include the 2% User Access Fee.

**Living Wage:**

The services to be provided are not covered under the Ordinance.

**Vendor(s):**

John F. Brown Company

**Award Date Under  
Manager's Delegated  
Authority:**

November 12, 2004

**Bid Award Recommendations  
Funding Sources By Department**

<b>Item No.</b>	<b>Bid No.</b>	<b>Title</b>	<b>Contract Value</b>	<b>Department(s)</b>	<b>Allocation Amount(s)</b>	<b>Funding Source(s)</b>
1.1	6116-1/06	Badges	Estimated one year usage: 101,200.00	MDT Public Works Aviation Building Corrections and Rehab. Finance Fire GSA MDPD Park and Recreation Planning and Zoning Solid Waste Mgmt. Team Metro Vizcaya Museum & Gardens	6,500.00 2,000.00 2,500.00 2,500.00 8,500.00 2,000.00 30,000.00 5,000.00 26,000.00 5,700.00 2,500.00 4,000.00 3,000.00 1,000.00	MDT – CITT and Operating Funds Public Works – General Funds Aviation – Operating Funds Building – Revenue Funds Corrections and Rehab – General Funds Finance - General Funds Fire – District Funds GSA – Internal Service Funds MDPD – Federal Funds Park and Recreation – General Funds Planning and Zoning – Operating Revenues Solid Waste Mgt. – Operating Revenues Team Metro - General Funds Vizcaya Museum & Gardens – Proprietary
1.2	7199-4/09	Track Hardware, Pre-qualification of Vendors	750,000.00	MDT	750,000.00	MDT – FTA, PTP and Operating Funds
3.1	1298-2/04-2	Tree Services	Modified Allocation: 1,244,650.00	Aviation Corrections and Rehab. DERM Fire GSA Human Services Library MDPD MDT	455,000.00 5,000.00 117,500.00 37,750.00 12,500.00 22,500.00 52,500.00 12,500.00 93,900.00	Aviation – Operating Funds Corrections and Rehab. – General Funds DERM – Tree Permit Revenue Fire – District Funds GSA – Internal Service Funds Human Services – Grants and General Funds Library – Library Operations MDPD - General Funds MDT - PTP and Operating Funds

38

**Bid Award Recommendations  
Funding Sources By Department**

Item No.	Bid No.	Title	Contract Value	Department(s)	Allocation Amount(s)	Funding Source(s)
4.1	ITB-DOT-2/03-9026-RR, PO384	Truck Mounted Sewer Cleaner	4,699,401.00	WASD Park and Recreation WASD	187,500.00 200,500.00	Park and Recreation – General Funds WASD – Operating Revenues WASD – WASD Renewal and Replacement Funds
4.2	255-001-01-1	Licenses, Maintenance and Technical Support, Microsoft	Modified Allocation: 21,853,315.00	Audit Aviation Building CED CICC Clerks of Courts Commission on Ethics Communications Consumer Services Corrections and Rehab. County Attorney's Office DBD DERM DPM Election ETSD Finance Fire GSA	105,000.00 1,200,000.00 141,000.00 36,000.00 10,000.00 351,000.00 72,000.00 30,000.00 51,000.00 205,000.00 165,000.00 52,500.00 262,500.00 50,000.00 177,000.00 8,625,165.12 81,000.00 351,000.00 141,000.00	Audit - General Funds Aviation - Operating Funds Building – Revenue Funds CED – CDGB and HOME Funds CICC - General Funds Clerks of Courts – General Funds Commission on Ethics - General Funds Communications - General Funds Consumer Services – Regulatory/Licensing Fees and General Funds Corrections and Rehab. – General Funds County Attorney's Office – General Funds DBD – Capital Working Funds DERM – Proprietary Funds DPM - General Funds Election - General Funds ETSD – Charges to Users Finance - General Funds Fire – District Funds and Possibly Impact Fees GSA - Internal Services

39

**Bid Award Recommendations  
Funding Sources By Department**

Item No.	Bid No.	Title	Contract Value	Department(s)	Allocation Amount(s)	Funding Source(s)
				Human Services	351,000.00	Human Services – Grants and General Funds
				Independent Review Panel	3,000.00	Independent Review Panel - General Funds
				Judicial Admin.	151,000.00	Judicial Admin. – General Funds and/or Court Facilities
				Library	180,000.00	Library – Library Operations
				MDHA	172,000.00	MDHA – Federal Funds
				MDDP	552,000.00	MDDP – General Funds
				MDT	450,000.00	MDT – FTA, PTP and Operating Funds
				MMAP	12,000.00	MMAP - General Funds
				OMB	120,000.00	OMB – General Funds
				Park and Recreation	210,000.00	Park and Recreation – General Funds
				Performing Arts Center	5,000.00	Performing Arts Center – Convention Development Tax Funding
				Planning and Zoning	17,500.00	Planning and Zoning – Operating Revenues
				Property Appraisal	100,000.00	Property Appraisal - General Funds
				Public Works	90,000.00	Public Works - General Funds
				Safe Neighborhood Parks	15,000.00	Safe Neighborhood Parks – Interest Earned on SNP Bond Program
				Seaport	240,000.00	Seaport – Operating Funds
				Solid Waste Mgmt.	156,000.00	Solid Waste Mgmt. - Operating Revenues
				State Attorney	200,000.00	State Attorney - Operating Funds
				Urban and Economic Revitalization	9,000.00	Urban and Economic Revitalization - General Funds
				Vizcaya Museum & Gardens	9,000.00	Vizcaya Museum & Gardens - Proprietary
				WASD	2,550,000.00	WASD – WASD Operating Revenues

40

**Bid Award Recommendations  
Funding Sources By Department**

<b>Item No.</b>	<b>Bid No.</b>	<b>Title</b>	<b>Contract Value</b>	<b>Department(s)</b>	<b>Allocation Amount(s)</b>	<b>Funding Source(s)</b>
6.1	4919-8/14	Long Distance Telephone Service	295,000.00 per year Total possible: 2,950,000.00	ETSD	590,000.00	ETSD – Charge Back to User Departments
6.2	5879-4/09	Bridge Crane, Hoist, Maintenance and Repairs	440,800.00 per year Total possible: 2,204,000.00	Fire GSA MDT Park and Recreation WASD	440,800.00	Fire – Fire District Funds GSA – Internal Services and Revenue Derived from Other Agencies MDT – PTP and Operating Funds Park and Recreation – General Funds WASD – WASD Operating Revenues
6.3	6182-3/09	Uniforms and Accessories	500,000.00 per year Total possible: 2,500,000.00	Aviation Fire	1,000,000.00	Aviation - Operating Funds Fire – Fire District Funds, Federal Grants
6.4	6468-4/09	Transportation Services	200,000.00 per year Total possible: 1,000,000	Park and Recreation	200,000.00	Park and Recreation - General Funds
6.5	6483-3/08	Metal Trash and Garage Containers	275,000.00 per year Total possible: 1,100,000.00	Aviation Solid Waste Mgmt.	275,000.00	Aviation - Operating Funds Solid Waste Mgmt. – Operating Revenues
6.6	6941-2/09	Tennis and Sports Court Repairs and Maintenance	430,000.00 per year Total possible: 1,720,000.00	MDHA Park and Recreation Seaport	860,000.00	MDHA - Park and Recreation – General Funds Seaport – Operating Funds

11

**Bid Award Recommendations  
Funding Sources By Department**

<b>Item No.</b>	<b>Bid No.</b>	<b>Title</b>	<b>Contract Value</b>	<b>Department(s)</b>	<b>Allocation Amount(s)</b>	<b>Funding Source(s)</b>
6.7	7001-4/09	Towing Services	400,000.00 per year Total possible: 2,000,000.00	MDT	400,000.00	MDT – PTP and Operating Funds
6.8	7658-3/08	Outsourcing DNA Analysis	350,000.00 per year Total possible: 1,050,000.00	MDDPD	350,000.00	MDDPD – Law Enforcement Trust Fund/Enhance Enforcement Initiative Fund
6.9	7661-4/09	Specialized Tree Trimming and Removal Services	400,000.00 per year Total possible: 2,000,000.00	Public Works	400,000.00	Public Works - General Funds
6.10	7704-3/09	Bell Helicopter OEM Replacement Parts and Repairs	200,000.00 per year Total possible: 1,000,000.00	MDDPD	400,000.00	MDDPD – General Funds
6.11	7729-3/09	Pre-Conditioned Air Hoses, Nozzles and Accessories	200,000.00 per year Total possible: 1,000,000.00	Aviation	400,000.00	Aviation - Operating Funds
6.12	RFP374	Operation & Maintenance of Concession Services at Haulover Beach Park	149,489.00 per year Total possible: 1,046,423.00	Park and Recreation	747,445.00	Park and Recreation – Revenue Generating
6.13	RFP430	Securities Lending Services	500,000.00 per year Total possible: 2,500,000.00	Finance	500,000.00	Finance - General Funds
6.14	RFQ-MDAD-02-03R	Financial Feasibility Consultant Services Agreement	500,000.00 per year Total possible: 1,249,999.95	Aviation	1,000,000.00	Aviation – MDAD Revenue Funds

2