

**MEMORANDUM**

Agenda Item No. 11(A)(5)

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**TO:** Honorable Chairman Bruno A. Barreiro  
and Members, Board of County Commissioners

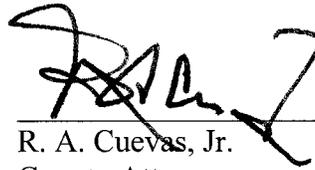
**DATE:** October 16, 2007

**FROM:** R. A. Cuevas, Jr.  
County Attorney

**SUBJECT:** Resolution authorizing  
the Mayor to execute an  
International Sister Airports  
Agreement between Miami  
International Airport and Jorge  
Chavez International Airport

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The accompanying resolution was prepared and placed on the agenda at the request of Senator Javier D. Souto.

  
\_\_\_\_\_  
R. A. Cuevas, Jr.  
County Attorney

RAC/jls



# MEMORANDUM

(Revised)

TO: Honorable Chairman Bruno A. Barreiro  
and Members, Board of County Commissioners

DATE: October 16, 2007

FROM:   
R. A. Cuevas, Jr.  
County Attorney

SUBJECT: Agenda Item No. 11(A)(5)

Please note any items checked.

- "4-Day Rule" ("3-Day Rule" for committees) applicable if raised
- 6 weeks required between first reading and public hearing
- 4 weeks notification to municipal officials required prior to public hearing
- Decreases revenues or increases expenditures without balancing budget
- Budget required
- Statement of fiscal impact required
- Bid waiver requiring County Manager's written recommendation
- Ordinance creating a new board requires detailed County Manager's report for public hearing
- Housekeeping item (no policy decision required)
- No committee review

Approved \_\_\_\_\_ Mayor

Veto \_\_\_\_\_

Override \_\_\_\_\_

Agenda Item No. 11(A)(5)

10-16-07

RESOLUTION NO. \_\_\_\_\_

RESOLUTION AUTHORIZING THE MAYOR OR HIS  
DESIGNEE TO EXECUTE INTERNATIONAL SISTER  
AIRPORTS AGREEMENT BETWEEN MIAMI  
INTERNATIONAL AIRPORT AND JORGE CHAVEZ  
INTERNATIONAL AIRPORT

WHEREAS, on July 23, 1998, the Board approved Resolution No. R-965-98 creating the International Sister Airports Program ("Program"); and

WHEREAS, the primary goals of the Program are to establish bonds of friendships and cooperation through relationships with airports in other foreign cities, which promote economic growth, as well as international cooperation and understanding, and to maximize these relationships for the mutual growth and benefit of each sister airport; and

WHEREAS, Jorge Chavez International Airport is Peru's main international and domestic airport, serving almost 6 million passengers per year; and

WHEREAS, Lima Airport Partners S.R.L. (LAP), the concessionaire company created to comply with the requirements under the Concession Agreement, started operating the Jorge Chavez International Airport in Lima Peru on February 14, 2001; and

WHEREAS, in 2006, Miami International Airport ("MIA") handled over 89% of all air cargo between the U.S. and Peru with over 97,511 tons of cargo; and

WHEREAS, in 2006, Miami International Airport captured over 40% of all international air travelers between the U.S. and Peru; and

WHEREAS, the MIA brand enjoys favorable recognition worldwide, but nowhere does it enjoy a combined greater recognition with a good reputation for management and technical competency, than in Latin America and the Caribbean; and

WHEREAS, the result is that over the past several decades, the Miami-Dade Aviation Department (“MDAD”) is often approached by airport and aviation interests in the region to provide a variety of cooperative and technical assistance; and

WHEREAS, ongoing discussion between MDAD and Lima Airport Partners S.R.L. are geared to provide a needs assessments in Civil Aviation and Airport Management programs; and

WHEREAS, upon completion of a needs assessment through a sister airports agreement, MDAD will be able to offer Lima Airport Partners S.R.L. agreed upon technical assistance and information; and

WHEREAS, a sister airports agreement with Lima Airport Partners S.R.L. would initiate good will, foster enhanced economic, cultural and social relations and provide future opportunities in passenger, cargo and other revenue enhancement initiatives for MIA,

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA, that this Board hereby approves the execution of the International Sister Airports Agreement between Miami International Airport and Jorge Chavez International Airport; and authorizes the Mayor or his designee to execute same in substantially the form attached hereto and made a part hereof.

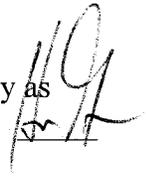
The foregoing resolution was sponsored by Sen. Javier D. Souto and offered by  
Commissioner \_\_\_\_\_, who moved its adoption. The motion was  
seconded by Commissioner \_\_\_\_\_ and upon being put to a vote, the  
vote was as follows:

Bruno A. Barreiro, Chairman	
Barbara J. Jordan, Vice-Chairwoman	
Jose "Pepe" Diaz	Audrey M. Edmonson
Carlos A. Gimenez	Sally A. Heyman
Joe A. Martinez	Dennis C. Moss
Dorrin D. Rolle	Natacha Seijas
Katy Sorenson	Rebeca Sosa
Sen. Javier D. Souto	

The Chairperson thereupon declared the resolution duly passed and adopted this 16th day of October, 2007. This resolution shall become effective ten (10) days after the date of its adoption unless vetoed by the Mayor, and if vetoed, shall become effective only upon an override by this Board.

MIAMI-DADE COUNTY, FLORIDA  
BY ITS BOARD OF  
COUNTY COMMISSIONERS

HARVEY RUVIN, CLERK

Approved by County Attorney as  
to form and legal sufficiency. 

Henry N. Gillman

By: \_\_\_\_\_  
Deputy Clerk

**International Sister Airports Agreement  
Between  
Miami International Airport  
and  
Jorge Chavez International Airport**

On the \_\_\_ day of \_\_\_, 2007, in

**Gathered:**

**ON BEHALF OF MIAMI INTERNATIONAL AIRPORT:** The Honorable Carlos Alvarez, Mayor, Miami-Dade County; The Honorable Javier D. Souto, Commissioner, Miami-Dade Board of County Commissioners.

**ON BEHALF OF JORGE CHAVEZ INTERNATIONAL AIRPORT (Lima Airport Partners S.R.L):** Mr. Jaime G. Daly Arbulú, General Manager and Mr. William B. Fullerton, Chief Operations Officer.

**IN ASSEMBLY,** for the purpose of signing a non-binding and non-exclusive international sister airport protocol agreement between the Miami International Airport and Jorge Chavez International Airport, under the following terms:

**First.** This document will officially link Miami International Airport (MIA) through Miami-Dade Aviation Department and Jorge Chavez International Airport through Lima Airport Partners S.R.L. (LAP).

**Second.** Both MIA, through its elected officials, the Mayor of Miami-Dade County and Miami-Dade County Commissioners and LAP, through its General Manager and Chief Operations Officer, may execute this International Sister Airports Agreement.

**Third.** Both Airports will commit to the exchange of information pertaining to the cargo and passenger industries in each Airport, historical statistical information pertaining to each airport; planned airport infrastructure developments, and general marketing research aimed at increasing passenger and cargo traffic at both airports. LAP shall provide Miami-Dade Aviation Department with the above-referred information provided that such information is not regarded as “confidential” or “reserved” in the terms of the Concession Agreement executed by and between LAP and the Peruvian Government dated on February 14, 2001.

**Fourth.** Both Airports will study the possibility of creating technical means, by way of other business arrangements, to promote the traffic and airport activities covered in this document.

**Fifth.** Both Airports will work towards the formation of technical working groups to exchange educational visits and act as goodwill ambassadors between airports.

**Sixth.** Both Airports, through their normal marketing process, will make their best reasonable efforts to promote the relationship and advantages of doing business at the Sister Airport.

**Seventh.** Through the mutual consent of both Sister Airports, additional areas of cooperation and partnering may be agreed upon as part of this Sister Airports Agreement.

**Eight.** The parties consider of the utmost interest the creation of a working group, made up of a limited number of representatives from each party, for the express purpose of putting into practice the intentions of this Agreement.

This agreement will be in effect for an indefinite period of time, except in the event of termination by one of the parties which will give six (6) months written notice to the other. It is compiled in two originals, each original to be kept in the Archives of Miami International Airport, Miami, FL, USA, and Jorge Chavez International Airport.

In conformity, signed in the city and on the date indicated.

**Signatories:**

**MIAMI INTERNATIONAL AIRPORT  
MIAMI, FLORIDA USA**

**JORGE CHAVEZ INTERNATIONAL AIRPORT  
LIMA PERU  
(LIMA AIRPORT PARTNERS S.R.L.)**

\_\_\_\_\_  
The Honorable Carlos Alvarez  
Mayor

\_\_\_\_\_  
Jaime G. Daly Arbulu  
General Manager

\_\_\_\_\_  
The Honorable Javier D. Souto  
County Commissioner

\_\_\_\_\_  
William B. Fullerton  
Chief Operations Officer

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