

Memorandum



Date: October 10, 2007

To: Honorable Chairman Dorrin D. Rolle
and Members, Transit Committee

From: George M. Burgess
County Manager 

Subject: Report: Negotiations with POMTOC

TC
Agenda Item No. 8(F)

This report responds to a request made by Commissioner Rolle for a written report regarding the status of negotiations with POMTOC as presented to the Transit Committee during the September 12, 2007 meeting.

On Friday, August 17, 2007, Assistant County Manager (ACM) Ysela Llorca and Seaport staff met with representatives of the three POMTOC partners including Jorge Rovirosa, Florida Stevedoring; Steve Erb, Ports America; and Amadeo Lopez Castro, Eller. They provided us with a history of their role at the Port and the evolution of the current structure of the POMTOC operations at the Port. The discussion also covered the negotiations that had been conducted with the previous Director and went over the terms of the last draft of that agreement. As you are aware, that draft was never approved by the County Manager's Office nor presented to the Board for approval. All parties left the meeting with a clear understanding that the previous agreement has no status at this time; however, it was agreed that subsequent meetings would be scheduled in order to come to an understanding on new terms. Staff reiterated that any new agreement should be one with terms that are beneficial for both parties.

At the end of the meeting, staff promised to evaluate all elements of the present deal including the timing of the extension (since the current agreement does not expire for another 7 years). A follow up meeting will be scheduled in the coming weeks.


Assistant County Manager