

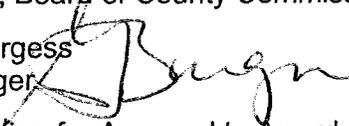
# Memorandum



**Date:** November 6, 2007

Agenda Item No. 8(O)(1)(D)

**To:** Honorable Chairman Bruno A. Barreiro  
and Members, Board of County Commissioners

**From:** George M. Burgess  
County Manager 

**Subject:** Recommendation for Approval to Award of Contract No.8354: Lithographic Printing Press and the Associated Maintenance Services and Technical Support

## RECOMMENDATION

It is recommended that the Board of County Commissioners approve the award of this contract to Heidelberg USA, Inc. to furnish and install one new lithographic printing press for the General Services Administration (GSA).

**CONTRACT NUMBER:** 8354

**CONTRACT TITLE:** Lithographic Printing Press and the Associated Maintenance Services and Technical support

**DESCRIPTION:** This contract is being awarded to provide for the purchase of one new lithographic printing press, as well as its installation, maintenance, and technical support services for GSA's Creative Design and Offset Printing Plant.

**APPROVAL TO ADVERTISE:** July 17, 2007

**TERM:** 3 years with one, 3 year option-to-renew.

**CONTRACT AMOUNT:** Purchase Price: \$1,216,911 (purchase price includes 36 months of maintenance services).

Production Process Supplies: \$2,500 per month, totaling \$180,000 for the initial six years. (supplies include form rollers, pan rollers, and inker rollers, coater and "Perfect Dot" blankets, perfecting and press wash up clothes, and foils).

Contract Total: \$1,396,911

**USING/MANAGING  
AGENCY(S)/  
FUNDING SOURCE(S):**

DEPARTMENT	ALLOCATION	FUNDING
GSA	\$1,396,911	Internal Service Funds

**METHOD OF AWARD:** An open, competitive Request for Proposals.

**VENDOR(S) RECOMMENDED  
 FOR AWARD:**

<b>VENDOR</b>	<b>ADDRESS</b>	<b>PRINCIPLE</b>
Heidelberg USA, Inc. (Non-Local)	1000 Gutenberg Drive Kennesaw, GA 30144	William H. Murphy

**VENDOR(S) NOT RECOMMENDED  
 FOR AWARD:**

<b>VENDOR</b>	<b>ADDRESS</b>	<b>PRINCIPLE</b>
Spinola Printers Supply, Inc. (Local)	10228 NW 50 Street Sunrise, FL 33351	Marc Spinola

- CONTRACT MEASURES:** The Review Committee of June 6, 2007 recommended a Small Business Enterprise (SBE) Selection Factor.
- LIVING WAGE:** The services being provided are not covered under the Living Wages Ordinance.
- USER ACCESS PROGRAM:** The contract includes the 2% User Access Program provision.
- LOCAL PREFERENCE:** Applied in accordance with applicable ordinances, but did not affect the outcome.
- PROJECT MANAGER(S):** Leonard Gonzalez, Department of Procurement Management  
 Steve Schmuger, General Services Administration
- ESTIMATED CONTRACT COMMENCEMENT DATE:** Ten days after date adopted by the Board of County Commissioners, unless vetoed by the Mayor.
- COMPLIANCE DATA:** This contract does not have participation measures. There are no compliance issues.
- PERFORMANCE DATA:** There are no current performance issues.

**BACKGROUND**

The current offset printing press was acquired by GSA in August 1990. The life expectancy of the press, when purchased, was seven years. GSA has utilized the equipment for eighteen years and it is functioning significantly past its life expectancy. The press has processed over 70 million impressions. GSA plans to sell the existing equipment after installation of the new lithographic press is completed. The press will be used to print paper ballots required for all Miami-Dade County municipal, state and federal elections, as well as the 4-color process work ordered by the County.

Honorable Chairman Bruno A. Barreiro  
and Members, Board of County Commissioners  
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A Request for Proposals was solicited under full and open competition. There were 19 solicitations downloaded from the County's e-procurement site.

  
Assistant County Manager



# MEMORANDUM

(Revised)

TO: Honorable Chairman Bruno A. Barreiro  
and Members, Board of County Commissioners

DATE: November 6, 2007

FROM: R. A. Cuevas, Jr.  
County Attorney

SUBJECT: Agenda Item No. 8(O)(1)(D)

Please note any items checked.

- "4-Day Rule" ("3-Day Rule" for committees) applicable if raised
- 6 weeks required between first reading and public hearing
- 4 weeks notification to municipal officials required prior to public hearing
- Decreases revenues or increases expenditures without balancing budget
- Budget required
- Statement of fiscal impact required
- Bid waiver requiring County Manager's written recommendation
- Ordinance creating a new board requires detailed County Manager's report for public hearing
- Housekeeping item (no policy decision required)
- No committee review

Approved \_\_\_\_\_ Mayor  
Veto \_\_\_\_\_  
Override \_\_\_\_\_

Agenda Item No. 8(O)(1)(D)  
11-06-07

RESOLUTION NO.

RESOLUTION AUTHORIZING EXECUTION OF AN AGREEMENT (CONTRACT NO. RFP8354) WITH HEIDELBERG USA, INC. TO OBTAIN A LITHOGRAPHIC PRINTING PRESS, ASSOCIATED MAINTENANCE SERVICES, AND TECHNICAL SUPPORT, AUTHORIZING THE COUNTY MAYOR OR DESIGNEE TO EXECUTE, AND TO EXERCISE ANY RENEWAL, CANCELLATION, AND TERMINATION PROVISIONS THEREOF ON BEHALF OF MIAMI-DADE COUNTY

WHEREAS, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA, that this Board approves the agreement with Heidelberg USA, Inc., (contract No. 8354) for a lithographic printing press, maintenance, and technical support in substantially the form attached hereto and made a part hereof, and authorizes the County Mayor or designee to execute same for and on behalf of Miami-Dade County and to exercise any cancellation and renewal provisions and any other rights contained therein.

The foregoing resolution was offered by Commissioner  
who moved its adoption. The motion was seconded by Commissioner  
and upon being put to a vote, the vote was as follows:

Bruno A. Barreiro, Chairman	
Barbara J. Jordan, Vice-Chairwoman	
Jose "Pepe" Diaz	Audrey M. Edmonson
Carlos A. Gimenez	Sally A. Heyman
Joe A. Martinez	Dennis C. Moss
Dorrin D. Rolle	Natacha Seijas
Katy Sorenson	Rebeca Sosa
Sen. Javier D. Souto	

The Chairperson thereupon declared the resolution duly passed and  
adopted this 6th day of November, 2007. This resolution shall become effective  
ten (10) days after the date of its adoption unless vetoed by the Mayor, and if  
vetoed, shall become effective only upon an override by this Board.

MIAMI-DADE COUNTY, FLORIDA  
BY ITS BOARD OF COUNTY  
COMMISSIONERS

HARVEY RUVIN, CLERK

By: \_\_\_\_\_  
Deputy Clerk

Approved by County Attorney as  
to form and legal sufficiency. OR

Oren Rosenthal