

# Memorandum



**Date:** April 8, 2008

**To:** Honorable Chairman Bruno A. Barreiro  
and Members, Board of County Commissioners

**From:** George M. Burgess  
County Manager

**Subject:** Resolution Authorizing Award of Competitive Contracts

Agenda Item No. 8(O)(1)(A)

## **Recommendation**

It is recommended that the Board of County Commissioners approve the attached award of competitive contracts, with authority to exercise options-to-renew and contract modifications. ***Contract amounts and department allocations represent the maximum spending authority based on estimated past usage. This action does not guarantee that the total contract amount/value will be expended by County departments and/or agencies.***

## **Scope**

The impact of the items in the accompanying Award of Competitive Contracts Package is countywide in nature.

## **Fiscal Impact/Funding Source**

The accompanying Award of Competitive Contracts Package states the allocation amount and funding source for each department utilizing a contract. ***Funding will be expended only if departmental budgets can support the expenditures approved in their Resource Allocation Plan adopted annually by the Board.***

## **Track Record/Monitor**

There are no known performance issues with the vendors recommended for award in the accompanying Award of Competitive Contracts Package. Each department's contract manager is reflected in the accompanying Award of Competitive Contracts Package.

## **Delegated Authority**

If this item is approved, the County Mayor or his designee will have the authority to exercise in his discretion subsequent options-to-renew, extend contracts and for purchase of goods and services in accordance with the terms and conditions of the contracts listed in the accompanying Award of Competitive Contracts Package.

## **Background**

### **Section 1 AWARD OF COMPETITIVE BIDS**

The contracts listed in this section, are being recommended for award to the lowest priced, responsive, responsible bidder who met the bid specifications in accordance with established policies and procedures.

**Item 1.1: Gasoline and Diesel Fuel** is to award this contract for various County departments to purchase gasoline and diesel fuel. The allocation for Miami-Dade Transit will be funded by operating revenue and People's Transportation Plan surtax funds. The amount being requested is **\$80,060,000**.

**Item 1.2: Pumps, Drives and Motors: Purchase of New and Rebuilt Units and Parts, and Repair and Maintenance Services, Pre-qualification of Vendors** is to award this contract to establish a pool of pre-qualified vendors to supply units, parts, supplies and repairs for pumps, drives and motors for various County departments. The allocation for Miami-Dade Transit will be funded by operating revenue and People's Transportation Plan surtax funds. The amount being requested is **\$51,825,000**.

**Item 1.3: Paper, Fine Registered Mill Brands** is to award this contract to purchase paper and related products for General Services Administration. The amount being requested is **\$2,600,000**.

**Item 1.4: Traffic Control Sign Fabrications, Aluminum Sign Blanks and Break-Away Galvanized Sign and Base Posts** is to award this contract for various County departments to purchase traffic control sign fabrication, aluminum sign blanks and break-away galvanized sign and base posts. The allocation for Miami-Dade Transit will be funded by operating revenue and People's Transportation Plan surtax funds. The allocation for the Public Works Department will be funded by general fund and PTP surtax funds. The amount being requested is **\$2,956,500**.

**Item 1.5: Various Off-Road, Construction Landfill and Other Heavy Equipment, Pre-qualification of Vendors** is to award this contract for various County departments to purchase various off-road, construction landfill and other heavy equipment. The amount being requested is **\$3,569,302**.

**Item 1.6: Model Year 2008 Pickup Trucks** is to award this contract for the purchase of model year 2008 pickup trucks of various sizes and capacities for various County departments. The amount being requested is **\$4,331,150**.

**Item 1.7: Original Equipment Manufacturer (OEM) Parts and Services for Metrorail and Metromover Systems** is to award a contract to allow Miami-Dade Transit (MDT) to purchase OEM parts for Metrorail and Metromover systems. MDT will be using operating revenue and People's Transportation Plan surtax funds. The amount being requested is **\$22,691,200**.

## **Section 2 REJECTED BIDS**

A bid may be rejected when adverse conditions exist such as the proposal not conforming to the specifications and/or solicitation documents, insufficient financial resources, technical ability, physical capacity and/or skill of the vendor, unfair and unreasonable pricing, insufficient competition and for any other cause in the best interest of the County.

**Item 2.1: Radio Frequency Identification System** is to reject all proposals received for a radio frequency identification system for the Miami-Dade Corrections and Rehabilitation Department.

**Section 3 COMPETITIVE CONTRACT MODIFICATIONS**

A competitive contract modification is an award of a supplemental allocation for goods or services within the scope of the original contract award.

**Item 3.1: Truck Cranes, Aerial Devices and Related Equipment, Pre-qualification of Vendors** is for additional spending authority to allow General Services Administration to purchase three truck mounted aerial cranes for the Public Works Department. The additional amount being requested is **\$1,049,895**.

**Section 4 PURCHASES MADE UNDER COMPETITIVELY AWARDED CONTRACTS OF OTHER GOVERNMENTAL ENTITIES**

The County occasionally accesses contracts competed and awarded by federal, state and local governments, and by not-for-profit organizations, when it is legally permissible and, it is determined to be in the best interest of the County, and the item is not available through an existing County contract.

There are no items for this section.

**Section 5 APPROVAL OF THE USE OF PEOPLE'S TRANSPORTATION PLAN SURTAX FUNDS**

Per Ordinance No. 02-116, the use of People's Transportation Plan (PTP) surtax funds requires Board approval, regardless of the dollar amount. The allocated PTP surtax funds will support expanded operations associated with the implementation of capital improvements, maintenance, and/or operations as described by the PTP legislation (Ordinance No. 02-116) and its amendments, including but not limited to Resolution No. R-1154-03 adopted on October 9, 2003, which added the Miscellaneous Capital Improvements Projects List and authorized significant infrastructure improvements for existing Miami-Dade Transit facilities.

**Item 5.1: Hand Tools and Storage Boxes** is for additional spending authority to allow Miami-Dade Transit to continue to purchase hand tools and storage boxes. The additional amount being requested is **\$50,000**.



Assistant County Manager



# MEMORANDUM

(Revised)

**TO:** Honorable Chairman Bruno A. Barreiro  
and Members, Board of County Commissioners

**DATE:** April 8, 2008

**FROM:** R. A. Cuevas, Jr.  
County Attorney

**SUBJECT:** Agenda Item No. 8(O)(1)(A)

Please note any items checked.

- "4-Day Rule" ("3-Day Rule" for committees) applicable if raised
- 6 weeks required between first reading and public hearing
- 4 weeks notification to municipal officials required prior to public hearing
- Decreases revenues or increases expenditures without balancing budget
- Budget required
- Statement of fiscal impact required
- Bid waiver requiring County Manager's written recommendation
- Ordinance creating a new board requires detailed County Manager's report for public hearing
- Housekeeping item (no policy decision required)
- No committee review

Approved \_\_\_\_\_ Mayor  
Veto \_\_\_\_\_  
Override \_\_\_\_\_

Agenda Item No. 8(O)(1)(A)  
4-8-08

RESOLUTION NO. \_\_\_\_\_

RESOLUTION AUTHORIZING AWARD OF  
COMPETITIVE CONTRACTS, WITH AUTHORITY TO  
EXERCISE OPTIONS-TO-RENEW ESTABLISHED  
THEREUNDER AND CONTRACT MODIFICATIONS  
FOR THE PURCHASE OF GOODS AND SERVICES

**WHEREAS**, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

**NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA**, that this Board authorizes award of competitive contracts, with authority to exercise options-to-renew established thereunder, contract modifications and award of competitively bid contracts of other governmental entities for the purchase of goods and services.

The foregoing resolution was offered by Commissioner \_\_\_\_\_ who moved its adoption. The motion was seconded by Commissioner \_\_\_\_\_ and upon being put to a vote, the vote was as follows:

Bruno A. Barreiro, Chairman	
Barbara J. Jordan, Vice-Chairwoman	
Jose "Pepe" Diaz	Audrey M. Edmonson
Carlos A. Gimenez	Sally A. Heyman
Joe A. Martinez	Dennis C. Moss
Dorrin D. Rolle	Natacha Seijas
Katy Sorenson	Rebeca Sosa
Sen. Javier D. Souto	

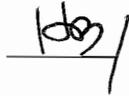
The Chairperson thereupon declared the resolution duly passed and adopted this 8<sup>th</sup> day of April, 2008. This resolution shall become effective ten (10) days after the date of its adoption unless vetoed by the Mayor, and if vetoed, shall become effective only upon an override by this Board with the exception of those items which the attached list specifically describes as funded or potentially funded by proceeds from the Charter County Transit System Surtax. The effectiveness of those is subject to the provisions of subsection (e) of section 29-124 of the County Code which specifies "no award shall be effective and no contractual relationship shall arise with the County unless and until approved by the [Citizens' Independent Transportation] Trust or re-affirmed by the County Commission."

MIAMI-DADE COUNTY, FLORIDA  
BY ITS BOARD OF  
COUNTY COMMISSIONERS

HARVEY RUVIN, CLERK

By: \_\_\_\_\_  
Deputy Clerk

Approved by County Attorney as  
to form and legal sufficiency.



Hugo Benitez

**SECTION #1**  
**AWARD OF COMPETITIVE BIDS**

Item 1.1

**Memorandum**



**Date:** February 22, 2008

**To:** Honorable Chairman Bruno A. Barreiro  
and Members, Board of County Commissioners

**From:** George M. Burgess  
County Manager 

**Subject:** Award of Contract No. 3143-9/18: Gasoline and Diesel Fuel

**RECOMMENDATION**

It is recommended that the Board of County Commissioners (Board) approve the award of this contract to B V Oil Company, Inc.; Mansfield Oil Company; Macmillan Oil Company of Florida, Inc.; Biodiesel of South Florida; and Urbieta Oil Company to supply gasoline and diesel fuel to several Miami-Dade County departments.

The allocation for Miami-Dade Transit (MDT) will be partially funded with People's Transportation Plan (PTP) surtax funds. Per Ordinance No. 02-116, the use of PTP surtax funds requires Board approval, regardless of the dollar amount. The allocated PTP surtax funds will support expanded operations associated with the implementation of capital improvements, maintenance, and/or operations as described by the PTP legislation (Ordinance No. 02-116) and its amendments, including but not limited to Resolution No. R-1154-03 adopted on October 9, 2003, which added the Miscellaneous Capital Improvements Projects List and authorized significant infrastructure improvements for existing MDT facilities.

**CONTRACT NUMBER:** 3143-9/18

**CONTRACT TITLE:** Gasoline and Diesel Fuel

**DESCRIPTION:** This contract allows 11 County departments to purchase gasoline and diesel fuel for official fleet and transit operations. There is an additional provision for the future purchase of alternative fuels.

**TERM:** One-year with nine, one-year options-to-renew

**APPROVAL TO ADVERTISE:** November 9, 2007

**CONTRACT AMOUNT:** \$80,060,000 for the initial one-year term

Honorable Chairman Bruno A. Barreiro  
 and Members, Board of County Commissioners  
 Award of Contract No. 3143-9/18: Gasoline and Diesel Fuel  
 Page 2

USING/MANAGING  
 AGENCY(S) AND  
 FUNDING SOURCE(S):

Department	Allocation	Funding Source
Aviation	\$900,000	Operating Revenue
Corrections	\$60,000	General Funds
Fire Rescue	\$1,000,000	Fire District Funds
GSA	\$35,000,000	Internal Service Funds
Housing	\$30,000	Federal Funds
Police	\$50,000	General Funds
Transit	\$37,000,000	Operating and PTP Surtax
Park and Recreation	\$1,000,000	General Funds and Proprietary Revenue
Port of Miami	\$14,000	Operating Revenue
Vizcaya	\$6,000	Operating Revenue
Water and Sewer	\$5,000,000	Operating Revenue
<b>TOTAL</b>	<b>\$80,060,000</b>	

PREVIOUS CONTRACT  
 AMOUNT:

\$261,408,993 for five years

METHOD OF AWARD:

Group 1: To a pre-qualified pool of vendors who meet the minimum criteria established in the solicitation for subsequent weekly spot market price quotations.

Group 2: To a pre-qualified pool of vendors who meet the minimum criteria established in the solicitation for spot market price quotes, during emergencies.

Additional vendors may be added, without prior Board approval, provided they meet the requirements established in the solicitation.

VENDOR(S) RECOMMENDED  
 FOR AWARD:

Vendor	Address	Principal	Award
1. B V Oil Company, Inc. (Local Vendor)	7950 NW 58 <sup>th</sup> Street Miami, Florida 33166	Alejandro A. Varas	Group 1 and Group 2
2. Mansfield Oil Company (Non-Local Vendor)	1025 Airport Parkway SW Gainesville, Georgia 30501	Michael Mansfield	Group 1 and Group 2
3. Macmillan Oil Company (Local Vendor)	2955 E 11 <sup>th</sup> Avenue Hialeah, Florida 33013	Amancio Alonso	Group 1
4. Biodiesel of South Florida, LLC (Local Vendor)	9231 SW 150 <sup>th</sup> Street Miami, Florida 33176	Ricardo Cartaya	Alternative Fuels (Biodiesel)
5. Urbieta Oil, Inc. (Local Vendor)	9701 NW 89 <sup>th</sup> Avenue Medley, Florida 33178	Guillermo Urbieta	Group 1 and Group 2

**VENDOR NOT  
RECOMMENDED  
FOR AWARD:**

Cason Investments, Inc. was deemed non-responsible because the bidder was unable meet the minimum criteria established in Section 2, Paragraph 2.6 that required they provide references that verify the firm's capacity to deliver gasoline and diesel fuel. The references were not able to verify the claim made by the vendor that he had equipment, supplies, trucks and facilities required to perform the requirements of this contract.

**CONTRACT MEASURES:** Small Business Enterprise Bid Preference

**LIVING WAGE:** Not applicable

**USER ACCESS PROGRAM:** The contract includes the User Access Program provision. The 2% program discount will be collected on all purchases as allowed by funding source.

**LOCAL PREFERENCE:** Applied in accordance with the Ordinance.

**PERFORMANCE DATA:** There are no vendor performance issues.

**COMPLIANCE DATA:** There are no vendor compliance issues.

**CONTRACT MANAGER(S):** Km! Ra, Department of Procurement Management

This contract includes allocations for 11 departments. Each department has designated a Contract Manager.

**ESTIMATED BID ISSUE  
DATE:**

After adoption by the Board of County Commissioners (Board) and the expiration of the mayoral veto period. The allocation for Miami-Dade Transit will become effective only after approval by the Board and Citizens' Independent Transportation Trust.

**BACKGROUND**

This contract establishes a pool of pre-qualified vendors who will compete in weekly spot market bidding for the supply of gasoline and diesel fuel to several County departments. The vendors are prequalified in two groups.

The awarded vendors in Group 1 will provide regular transport and tank wagon deliveries of gasoline and diesel fuel as required by the user departments. The awarded vendors will submit weekly spot market pricing which will be applicable to fuel purchases in the subsequent week.

The awarded vendors in Group 2 will provide storage and provision of emergency fuel for County use during declared emergencies. The vendors will provide spot quotes, for the supply, storage, and delivery of fuel in the quantities and types required by the County at that time. This provision will allow the user

Honorable Chairman Bruno A. Barreiro  
and Members, Board of County Commissioners  
Award of Contract No. 3143-9/18: Gasoline and Diesel Fuel  
Page 4

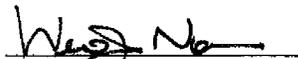
departments to have access to stored fuel supplies immediately before, during, and after an emergency event impacts the County.

The contract allows for the purchase of alternative fuels such as bio-diesel, compressed natural gas (CNG), propane, and hydrogen. The terms and conditions of the solicitation provide for the accommodation of the unique specifications and requirements of any alternative fuel that the County may choose to purchase in the future. One hundred and twenty vendors received solicitations when the bid was advertised, 28 vendors downloaded the Invitation to Bid, and offers were received from six vendors.

Cason Investments, which is using the services of subcontractor Costa Oil, Inc., is a registered Small Business Enterprise. The company was unable to meet the minimum prequalification requirements established in Section 2, Paragraph 2.6. Cason Investments provided references that were unable to verify the bidder's capacity to provide fuel; therefore, the bidder has been deemed non-responsible.

The County requires bidders to submit a firm fixed adder (mark-up) per gallon each week to be applied against the daily average price from the Oil Price Information Service (OPIS), an objective pricing index that is widely used in the petroleum industry. This methodology was determined to ensure lower overall pricing as vendors will not have to predict to stability of gas prices for an entire week. The previous method of submitting a flat price per gallon weekly occasionally results in the County paying an inflated price. During the term of the contract, the County may add vendors to the prequalification pool provided the new vendors that meet the same requirements established in the initial solicitation.

The allocations on the current contract are almost exhausted. This is primarily due to the sharp increases in fuel prices that were not anticipated when the current contract was initially awarded in 2004. The current usage is approximately \$75,000,000 per year. The allocation for the replacement contract is based on the current usage and projected fuel price increases during the term of the contract.

  
Assistant County Manager

# Memorandum



**Date:** February 7, 2008

**To:** Honorable Chairman Bruno A. Barreiro  
and Members, Board of County Commissioners

**From:** George M. Burgess  
County Manager

**Subject:** Award of Contract No. 6819-5/17: Pumps, Drives, and Motors: Purchase of New and Rebuilt Units and Parts, and Repair and Maintenance Services

**RECOMMENDATION**

It is recommended that the Board of County Commissioners approve award of this contract to the vendors listed below to supply pumps, drives and motors to County departments.

The allocation for the Miami-Dade Transit (MDT) will be partially funded with People's Transportation Plan (PTP) surtax funds. Per Ordinance No. 02-116, the use of PTP surtax funds requires Board approval, regardless of the dollar amount. The allocated PTP surtax funds will support expanded operations associated with the implementation of capital improvements, maintenance, and/or operations as described by the PTP legislation (Ordinance No. 02-116) and its amendments, including but not limited to Resolution No. R-1154-03 adopted on October 9, 2003, which added the Miscellaneous Capital Improvements Projects List and authorized significant infrastructure improvements for existing MDT facilities.

**CONTRACT NUMBER:** 6819-5/17

**CONTRACT TITLE:** Pumps, Drives, and Motors: Purchase of New and Rebuilt Units and Parts, and Repair and Maintenance Services

**DESCRIPTION:** To establish a pool of pre-qualified vendors to supply units, parts, supplies, and repairs for pumps, drives and motors.

**TERM:** Five years

**APPROVAL TO ADVERTISE:** June 26, 2007-Item No. 801A (071584), R-761-07

**CONTRACT AMOUNT:** \$51,825,000 for the five year term (\$863,750 per month)

Honorable Chairman Bruno A. Barreiro  
 and Members, Board of County Commissioners  
Award of Contract No.6819-5/17:Pumps, Drives, and Motors; Purchase of New and Rebuilt  
 Units and Parts, and Repair and Maintenance Services  
 Page 2

USING/MANAGING  
 AGENCY AND  
 FUNDING  
 SOURCES:

Department	Allocation	Funding Source
Aviation	\$1,000,000	Operating Revenue
DERM	\$250,000	Proprietary Fund
GSA	\$800,000	Internal Services Funds
Housing	\$175,000	Federal Funds
Transit	\$7,500,000	Operating Revenue and PTP Surtax
Police	\$25,000	General Fund
Parks & Recreation	\$1,250,000	General Fund / Operating Revenues
Public Works	\$200,000	General Fund
Seaport	\$200,000	Operating Revenue
Solid Waste	\$400,000	Operating Revenue
Vizcaya Museum & Gardens	\$25,000	Operating Revenue
Water & Sewer	\$40,000,000	Operating Revenue
<b>Total</b>	<b>\$51,825,000</b>	

PREVIOUS CONTRACT  
 AMOUNT:

\$36,900,000 for 22 months (\$1,677,272 per month)

METHOD OF AWARD:

All responsive, responsible bidders who meet the qualification requirements outlined in the solicitation will be included in the pool of pre-qualified vendors. Additional vendors that meet the solicitation requirements may be added to the pool at any time during the contract term.

As the need for units, parts, supplies, and repairs for pumps, drives and motors occur, bidders will be invited to provide competitive price quotes to supply the items and services specified.

VENDORS RECOMMENDED  
 FOR AWARD:

Vendor	Address	Principal	Award
Carter & Verplanck, Inc. (Non-local vendor)	4910 W. Cypress Street Tampa, FL 33607	George Verplanck	Group 1
Condo Electric Motor Repair Corp. (Local vendor)	3615 E 10 <sup>th</sup> Ct. Hialeah, FL 33013	Hector Gomez	Groups 1, 2, and 3
Economic Electric Motors, Inc. (Local vendor)	4075 NW 79 <sup>th</sup> Ave. Miami, FL 33166	Allen Alavi	Group 1
Florida Bearings, Inc. (Local vendor)	3164 North Miami Ave. Miami, FL 33127-3718	Bruce Marchetti	Groups 1, 2, and 3

12

Honorable Chairman Bruno A. Barreiro  
 and Members, Board of County Commissioners  
 Award of Contract No.6819-5/17:Pumps, Drives, and Motors: Purchase of New and Rebuilt  
 Units and Parts, and Repair and Maintenance Services  
 Page 3

Vendor	Address	Principal	Award
Hydraulic Technician, Inc. (SBE Certified Local vendor)	3735 NW. 78 <sup>th</sup> St. Ste. A & B Miami, Fl 33147	Asriel Sebastian	Groups 2 and 3
Pat's Pump & Blower LLC (Non-local vendor)	630 West Church Street Orlando Fl 32805	Kevin A.Fender	Groups 1, 2, and 3
TAW Miami Service Center, Inc. (Local vendor)	9930 NW 89 <sup>th</sup> Ave. Miami, Fl 33178	J. Arthur Turner III	Groups 1, 2, and 3

Eighteen additional bids were received. Seventeen of these bids are incomplete but may be accepted, as the bidders comply with all requirements. The bid from Sanders Company, Inc. is non-responsive and will not be recommended for award because the submittal did not include a signature page, as required by Paragraph 1.3C of the solicitation.

**CONTRACT MEASURES:** Small Business Enterprise Bid Preference will be applied at the time competitive quotes are received.

**LIVING WAGE:** Not applicable

**USER ACCESS PROGRAM:** The User Access Program provision applies and the 2% program discount will be collected on all purchases that are not federally funded.

**LOCAL PREFERENCE:** Local Preference will be applied to price quotations at the time of price submittals.

**PERFORMANCE DATA:** None of the vendors recommended for award performance issues. Additional vendors will be added to the contract following performance data reviews. Vendors with unresolved performance issues with Miami-Dade County will not be added to the contract.

**COMPLIANCE DATA:** Hydraulic Technician, Inc. was issued a violation on August 5, 2005 for failure to pay the appropriate Living Wage rate to one employee in the amount of \$236.88 under Contract No. 0924-2/04-2 (contract no longer in effect). The firm has provided proof that the back wages have been paid to the employee. This violation has been closed.

**CONTRACT MANAGERS:** Maggie Reynaldos, Department of Procurement Management

This contract includes allocations for 14 departments. Each department will designate a Contract Manager to manage the individual department's allocation.

13

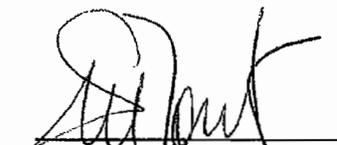
ESTIMATED BID ISSUE DATE: After adoption by the Board of County Commissioners and expiration of the mayoral veto period. The allocation for Miami-Dade Transit will become effective only after approval by the Board and Citizens' Independent Transportation Trust.

DELEGATED AUTHORITY: Per the terms and conditions of this contract, the County Manager will have, once the contract is awarded, the authority to exercise five, one-year options-to-renew and may extend the contract for up to 180 days with prorated funding.

**BACKGROUND**

County departments will purchase new or rebuilt pumps, drives, and motors for existing or new water and wastewater facilities, office and service buildings, and operating equipment. Repair and maintenance services may also be procured as required by their maintenance schedules, or as needs arise.

The Department of Procurement Management surveyed each department during the bid review process to determine the new allocations required. The allocations requested by the departments are based on the department's historical data as well as their projected needs during the contract's five year term. The total allocation has decreased by 49 percent from the previous contract as a result of the detailed review by the user departments of actual expenditures on the previous contract and projected requirements.

  
Assistant County Manager

# Memorandum



**Date:** January 4, 2008

**To:** Honorable Chairman Bruno A. Barreiro  
and Members, Board of County Commissioners

**From:** George Burgess  
County Manager

**Subject:** Award of Contract No. 6824-4/12: Paper, Fine Registered Mill Brands

**RECOMMENDATION**

It is recommended that the Board of County Commissioners (Board) approve award of the referenced contract to three pre-qualified bidders, Global Associates Computers, Unisource Worldwide, Inc. and Neeld Paper & Supplies who will form a pre-qualification pool for the purchase of paper and related products for the General Services Administration (GSA). The pool will remain open to allow inclusion of additional qualified vendors.

**CONTRACT NO:** 6824-4/12

**TITLE:** Paper, Fine Registered Mill Brands

**DESCRIPTION:** This contract is a pre-qualification of bidders who will participate in future periodic pricing competition.

**APPROVAL TO ADVERTISE:** June 26, 2007

**TERM:** One year with four, one-year options-to-renew

**CONTRACT AMOUNT:** \$2,600,000 for the initial one-year term

**USING/MANAGING AGENCY(S)  
AND FUNDING SOURCES:**

Department	Allocation	Funding Source
General Services Administration	\$2,600,000	General Funds / Internal Service Funds

**PREVIOUS CONTRACT ALLOCATION:** \$16,500,000 for a five-year term

**METHOD OF AWARD:** Invitation to Bid under full and open competition to establish a pool of pre-qualified bidders for future price competition(s).

15

**VENDOR(S) RECOMMENDED  
 FOR AWARD:**

<b>Vendor</b>	<b>Address</b>	<b>Principal</b>	<b>Award</b>
Unisource Worldwide (Non-Local Vendor)	6600 Governor's Lake Parkway Norcross, GA 30071	Tyler, Woolson	Pre-qualified
Global Associates Computers (Local Vendor)	2000 Banks Road #201G Margate, FL 33063	Daniel Oyewale	Pre-qualified
Neeld Paper & Supplies (Non-Local Vendor)	1802 Aragon Avenue Lake Worth, FL 33461	Sandra Marie Neeld	Pre-qualified

THE FOLLOWING VENDORS WHO HAVE MET THE MINIMUM QUALIFICATION CRITERIA WILL BE ADDED TO THE POOL UPON COMPLIANCE WITH COUNTY'S ADMINISTRATIVE REQUIREMENTS:

Xpedx and Arthurs' Paper have met the minimum qualification criteria set forth in this solicitation; Xpedx and Arthurs' Paper require compliance with the County's Affirmative Action Plan. These two vendors will be added to the pool of pre-qualified vendors upon compliance with these requirements.

**VENDOR(S) NOT  
 RECOMMENDED  
 FOR AWARD:**

Cason Investments, Inc.  
 Vendor has not met the minimum qualification criteria set forth for this solicitation.

**CONTRACT MEASURES:**

The Small Business Enterprise (SBE) will be applied at the time of spot market quotes.

**LIVING WAGE:**

The Living Wage Ordinance is not applicable to this contract.

**USER ACCESS PROGRAM:**

The User Access Program provision is included in the contract. The 2% program discount will be collected on all purchases.

**PERFORMANCE DATA:**

There are no known performance issues.

**COMPLIANCE DATA:**

There are no compliance issues with any of the recommended vendors.

**LOCAL PREFERENCE:**

The Local Preference will be applied at the time of spot market quotes.

Honorable Chairman Bruno A. Barreiro  
and Members, Board of County Commissioners  
Award of Contract No. 6824-4/12: Paper, Fine Registered Mill Brands  
Page 3

PROJECT MANAGERS: Theresa Wilson, Department of Procurement  
Management

Steve Schmuger, General Services Administration

COMMENCEMENT DATE: Upon approval by the Board and expiration of the mayoral  
veto period.

### **BACKGROUND**

This contract will replace Contract No. 6824-0/07 which expires on March 31, 2008. The General Services Administration purchases paper and related products for all County departments. Award is recommended to the responsive, responsible bidders that met the minimum qualification criteria set forth in the bid solicitation. These pre-qualified bidders will participate in future price competitions periodically for the purchase of paper and related products.

The allocation forecasts for the existing 60-month contract were made in 2001. The months following the estimate marked the end of several years of rapidly climbing paper prices. The expectations that the upward price trend would continue were factored into the forecast. However, the strong dollar and pressure from foreign manufacturers kept paper prices flat, therefore; the allocation for the successor contract has been decreased by \$3.5 million, based on actual expenditures on the current contract.

The Small Business Enterprise and Local Preference measures will be applied at the time of spot market quotes. The purchase of paper products are not covered under the Living Wage Ordinance. The User Access Program provision is included and the 2% program discount will be collected.



Assistant County Manager

# Memorandum



**Date:** January 29, 2008

**To:** Honorable Chairman Bruno A. Barreiro  
and Members, Board of County Commissioners

**From:** George M. Burgess  
County Manager

**Subject:** Award of Contract No. 8473-4/12-OTR: Pre-Qualified Pool of Vendors to Supply Traffic Control Sign Fabrications, Aluminum Sign Blanks and Break-Away Galvanized Sign and Base Posts

**RECOMMENDATION**

It is recommended that the Board of County Commissioners (Board) approve the award of this contract to establish a pool of pre-qualified vendors for the purchase of traffic control sign fabrications, aluminum sign blanks and break-away galvanized sign and base posts. Vendors will be placed in a pre-qualification pool which will be used by various County departments for spot market quotes on an as needed, basis.

The allocations for the Public Works Department (PWD) and Miami-Dade Transit (MDT) will be partially funded with People's Transportation Plan (PTP) surtax funds. Per Ordinance No. 02-116, the use of PTP surtax funds requires Board approval, regardless of the dollar amount. The allocated PTP surtax funds will support expanded operations associated with the implementation of capital improvements, maintenance, and/or operations as described by the PTP legislation (Ordinance No. 02-116) and its amendments, including but not limited to Resolution No. R-1154-03 adopted on October 9, 2003, which added the Miscellaneous Capital Improvements Projects List and authorized significant infrastructure improvements for existing MDT facilities.

**CONTRACT NUMBER:** 8473-4/12-OTR

**CONTRACT TITLE:** Traffic Control Sign Fabrications, Aluminum Sign Blanks and Break-Away Galvanized Sign and Base Posts

**DESCRIPTION:** This contract is established for the purchase of traffic control sign fabrication, aluminum sign blanks and break-away galvanized sign and base posts for various Miami-Dade County departments which are used on Miami-Dade County Roadways.

**TERM:** One-year with four, one-year option-to-renew periods on a year-to-year basis.

**APPROVAL TO ADVERTISE:** June 26, 2007

**CONTRACT AMOUNT:** \$2,956,500 for the initial one-year term

18

Honorable Chairman Bruno A. Barreiro  
 and Members, Board of County Commissioners  
 Award of Contract No. 8473-4/12-OTR: Traffic Control Sign Fabrication  
 Page 2

**USING/MANAGING  
 AGENCY AND FUNDING  
 SOURCE(S):**

Department	Allocation	Funding Source
Aviation	\$ 15,000	Operating Revenue
Housing	\$ 25,000	Federal
Transit	\$ 110,000	Operating Revenue and PTP Funds
Procurement (Hurricane Preparedness)	\$ 1,500,000	As determined by User Depts.
Parks & Recreation	\$ 40,000	General Funds and Operating Funds
Public Works	\$ 1,211,500	General Fund and PTP Funds
Seaport	\$ 15,000	Operating Revenue
Solid Waste	\$ 40,000	Operating Revenue
<b>Total</b>	<b>\$ 2,956,500</b>	

**PREVIOUS CONTRACT  
 AMOUNT:**

\$3,205,000 for a one-year period

**METHOD OF AWARD:**

To all responsive, responsible bidders who meet the pre-qualification requirements as outlined in the bid solicitation. Additional vendors that meet the solicitation criteria may be added during the contract term.

**VENDOR(S) RECOMMENDED:  
 FOR AWARD:**

Vendor	Address	Principle	Award
McCain Sales of Florida (Non-Local Vendor)	3901 Orange Avenue Ft. Pierce, FL 34947	Dixon R. McCain	Pre-Qualified
Municipal Supply & Sign Co. (Non-Local Vendor)	1095 5th Avenue North Naples, FL 34102-5818	Leonard L. Ciarrocchi	Pre-Qualified
Rocal, Inc. (Non-Local Vendor)	3186 County Road, 550 Frankfort, OH 45628	Robert D. Lightle	Pre-Qualified
Osburn Associates, Inc. (Non-Local Vendor)	11931 State Route 93, N. Logan, OH 43138-9313	Harry W. Osburn	Pre-Qualified
Ri-Del Mfg., Inc. (Non-Local Vendor)	1754 W. Walnut Chicago, IL 60612	Stephen Hrajnoha	Pre-Qualified
Traffic Safety Brackets (Non-Local Vendor)	P O. Box 690 Green Forest, AR 72638	Steve Smith	Pre-Qualified

**VENDOR(S) MAY BE RECOMMENDED  
 AFTER COMPLYING WITH THE  
 COUNTY'S REQUIREMENTS:**

Affordable Metals, Inc. – Did not provide reference listing of at least three large commercial businesses and requirements: Government Agencies' references, name, phone number, address, and e-mail address where vendor has provided any of the traffic control sign fabrication, aluminum sign blanks and break-away galvanized sign base posts listed in the bid submittal for at least two continuous years.

19

Honorable Chairman Bruno A. Barreiro  
and Members, Board of County Commissioners  
Award of Contract No. 8473: Traffic Control Sign Fabrication  
Page 3

**VENDOR(S) NOT RECOMMENDED  
FOR AWARD:**

Trimline of Miami – Two references provided by vendor stated that the company had not supplied them with the types of items described in this bid solicitation.

**CONTRACT MEASURES:**

Small Business Enterprise Bid Preference will be applied to all spot market quotations.

**LIVING WAGE:**

The services being provided are not applicable under the Living Wage Ordinance.

**USER ACCESS PROGRAM:**

The contract includes the 2% Access Program provision. The program discount will be collected for all purchases.

**LOCAL PREFERENCE:**

The Local Preference will be applied at the time of spot market quotes.

**PERFORMANCE DATA:**

There are no performance issues with the recommended vendors.

**COMPLIANCE DATA:**

There are no compliance issues with the recommended vendors.

**CONTRACT MANAGER(S):**

Thelma Rodriguez, Department of Procurement Management

Neivy Garcia, Miami-Dade Aviation Department

Maria Saydal, Miami-Dade Housing Agency

Daryl Hurston, Miami-Dade Transit

Marie Valenti, Park & Recreation

Orky Rodriguez, Public Works

Phillip Rose, Port of Miami

Ermine Brookes, Solid Waste Management Department

**ESTIMATED BID ISSUE DATE:**

Upon approval by the Board and expiration of the Mayoral veto period. The allocations for the PWD and MDT will become effective only after approval by the Board and Citizens' Independent Transportation Trust.

20

**BACKGROUND**

This contract establishes a pool of pre-qualified bidders for the purchase of traffic control sign fabrication, aluminum sign blanks and break-away galvanized sign and base posts for various County departments. The bidders will be placed in a pre-qualification pool for spot market quotes as requirements are identified. During the term of the contract, the County reserves the right to add qualified vendors to the pool. This solicitation includes an allocation for Hurricane Preparedness in the amount of \$1,500,000 which will be accessed by County departments in the event of a hurricane.

The solicitation was advertised for an estimated value of \$3,076,500 for a one-year period with four, one-year option-to-renew periods. The contract includes the 2% User Access Program provision. The program discount will be collected for all purchases. The contract amount has been reduced to \$2,956,500.

An Invitation to Bid was solicited under full and open competition and advertised on the County's website and in four local newspapers: Diario Las Americas, Miami Times, Daily Business Review and Haiti En Marche. Bid announcements were sent to 171 vendors; both electronically and by US mail, and a total of 59 vendors downloaded the solicitation. Bids were received from eight vendors, one of which is certified as a Small Business Enterprise.



Assistant County Manager

# Memorandum



**Date:** February 19, 2008

**To:** Honorable Chairman Bruno A. Barreiro  
and Members, Board of County Commissioners

**From:** George M. Burgess   
County Manager

**Subject:** Award of Contract No. 8535-5/13: Prequalification – Various Off-Road, Construction Landfill, and Other Heavy Equipment

**RECOMMENDATION**

It is recommended that the Board of County Commissioners approve the award of this contract to Kelly Tractor Company to supply various off-road, construction landfill, and other heavy equipment to the County.

**CONTRACT NUMBER:** 8535-5/13

**CONTRACT TITLE:** Prequalification – Various Off-Road, Construction Landfill, and Other Heavy Equipment

**DESCRIPTION:** This contract allows the General Services Administration (GSA) to obtain cost effective life-cycle pricing from pre-qualified vendors for various off-road, construction landfill, and other heavy equipment for the Department of Solid Waste Management (DSWM), Public Works (PWD), Water and Sewer (WASD), and all other County departments.

**TERM:** One-year with five, one-year options-to-renew

**APPROVAL TO ADVERTISE:** October 10, 2007

**CONTRACT AMOUNT:** \$3,569,302 for the initial one-year term

**USING/MANAGING AGENCY AND FUNDING SOURCE(S):**

Department	Allocation	Funding Source
DSWM	\$3,569,302	Operating Revenue

**PREVIOUS CONTRACT AMOUNT:** There is no previous contract

**METHOD OF AWARD:** Pre-qualified pool of vendors for subsequent spot-market purchases.

**VENDOR(S) RECOMMENDED FOR AWARD:**

Vendor	Address	Principal	Award
Kelly Tractor Company (Local Vendor)	8255 NW 58 Street Miami, Florida 33166	Nicholas D. Kelly	Groups 1, 2 and 3

*22*

Honorable Chairman Bruno A. Barreiro  
and Members, Board of County Commissioners  
Award of Contract No. 8535-5/13: Prequalification – Various Off-Road, Construction Landfill,  
etc.  
Page 2

**VENDOR(S) NOT RECOMMENDED FOR AWARD:** GS Equipment, Inc. submitted a "no bid".

**CONTRACT MEASURES:** Small Business Enterprise Bid Preference

**LIVING WAGE:** Not applicable

**USER ACCESS PROGRAM:** The contract includes the User Access Program provision and the 2% program discount will be collected on all purchases.

**LOCAL PREFERENCE:** Applied in accordance with the Ordinance.

**PERFORMANCE DATA:** There are no vendor performance issues.

**COMPLIANCE DATA:** There are no vendor compliance issues.

**CONTRACT MANAGER(S):** Km! Ra, Department of Procurement Management  
  
Martin Dareff, General Services Administration / Fleet Management Division

**ESTIMATED BID ISSUE DATE:** After adoption by the Board of County Commissioners (Board) and expiration of the mayoral veto period.

### **BACKGROUND**

The purpose of this solicitation is to establish a pre-qualified pool of vendors providing various off-road, construction landfill, and other heavy equipment for future pricing competition. The initial solicitation provides for the submission of documents and forms intended to verify the vendor meets or exceeds the minimum criteria established in the solicitation. All vendors which meet or exceed the criteria established in the solicitation are placed on a pre-qualification list to be accessed by County departments in order to obtain price quotations for the purchase of off-road, construction, landfill, street maintenance, landscaping, and other heavy equipment.

The contract requirements are divided into three Groups. Group 1 is for General Usage Equipment – mobile heavy-duty equipment used in routine various off-road, construction landfill, and other heavy; Group 2 is for Critical Usage Equipment – mobile heavy duty equipment used in critical areas of various off-road, construction landfill, where the services provided are considered critical to the continued operation of County various off-road, construction landfill, and other heavy services; and Group 3 is an initial purchase of several items of Critical Usage Equipment – mobile heavy duty equipment used in critical areas of waste management where the services provided are considered critical to the continued operation of County waste management services, and where the current equipment being used is due for immediate replacement. All companies that meet the requirements of this

23

Honorable Chairman Bruno A. Barreiro  
and Members, Board of County Commissioners  
Award of Contract No. 8535-5/13: Prequalification – Various Off-Road, etc.  
Page 3

solicitation will be placed in the pre-qualification pool. The County may add vendors during the term of the contract.

The resultant contract will be administered by the General Services Administration (GSA), Fleet Management Division. The Department of Solid Waste Management (DSWM) will purchase this equipment and GSA will maintain the required equipment on behalf of DSWM and other County departments.

Twenty-five vendors were notified of the advertisement and downloaded the solicitation. Responses were received from two vendors: Kelly Tractor Company and GS Equipment, Inc. The second company submitted a "No Bid" and was not considered for award. GS Equipment has subsequently added services to meet the prequalification requirements and will be added to this contract after award. When contacted, vendors who did not submit a bid indicated that they either did not supply the products required for the initial purchase or would submit documentation later to be added to the pre-qualification pool for future purchases.

Only one vendor responded to the solicitation. The Department of Procurement Management's policy is to negotiate with a sole vendor to ensure that the prices offered represent the best value to the County. The prices submitted by Kelly Tractor were reviewed and compared with those offered by the company to the federal government, for the same model and type of equipment, under the federal General Services Administration contract. The prices offered to the County by Kelly Tractor are exactly the same as those offered to the federal government; however, Kelly Tractor will absorb the User Access Program and fees making such pricing two and a quarter percent (2¼ %) lower than Federal GSA net prices.

  
Assistant County Manager

24

## Memorandum



**Date:** February 11, 2008

**To:** Honorable Chairman Bruno A. Barreiro  
and Members, Board of County Commissioners

**From:** George M. Burgess  
County Manager *Burgess*

**Subject:** Award of Contract No. 5204-0/09: Model Year 2008 Pickup Trucks

**RECOMMENDATION**

It is recommended that the Board of County Commissioners approve award of the referenced contract to Auto Holding Corp., Don Reid Ford, Inc., Gus Machado Ford, Inc., Tropical Ford, Inc. and Kendall Imports LLC, for the purchase of model year 2008 pickup trucks, of various sizes and capacities, for various County departments.

**CONTRACT NUMBER:** 5204-0/09

**CONTRACT TITLE:** Model Year 2008 Pickup Trucks

**DESCRIPTION:** This contract allows for the purchase of model year 2008 pickup trucks of various sizes and capacities to meet the needs of various County departments.

**TERM:** One-year

**APPROVAL TO ADVERTISE:** November 9, 2007

**CONTRACT AMOUNT:** \$4,331,150 for the one-year term

**USING/MANAGING  
AGENCY AND FUNDING  
SOURCE(S):**

Department	Allocation	Funding Source
Aviation	\$ 119,000	Operating Revenue Funds
GSA Fleet Management for Various Departments	\$3,037,650	Internal Service Funds
Water and Sewer	\$1,174,500	Operating Revenue Funds
<b>Total</b>	<b>\$4,331,150</b>	

**PREVIOUS CONTRACT AMOUNT:** \$9,910,950 for a one-year term

25

**METHOD OF AWARD:**

Award of Group 1 will be made to up to three, responsive, responsible bidders by vehicle type, who offer the lowest Practical Life Cycle Cost (PLCC). The PLCC will be computed by taking the EPA City and EPA Highway mileage figures for the vehicle (65% City use and 35% Highway use, respectively) for a total of 100,000 miles at \$2.93 per gallon of fuel and computing the expected cost of fuel used over the life cycle. That expected fuel cost will be added to the vehicle per unit price to compute the PLCC. Once awarded, individual orders will be placed with the awarded bidder whose PLCC, when combined with the options selected by the County for the specific order, represents the lowest total cost to the County.

Award of Group 2 will be made to up to three, responsive, responsible bidders, who offer the lowest unit price, by item. Once awarded, individual orders will be placed with the awarded bidder whose unit price, when combined with the options selected by the County's user department for the specific order, represents the lowest total cost to the County.

Group 3 will be awarded to all responsive, responsible vendors, who submitted a bid for any of the items in Groups 1 and 2, to be included in the pre-qualified pool of vendors. Pre-qualified vendors may be invited to participate in future Spot Market purchases of vehicles of higher Gross Vehicle Weight Rating (GVWR).

**VENDOR(S) RECOMMENDED  
 FOR AWARD:**

<b>Vendor</b>	<b>Address</b>	<b>Principal</b>	<b>Award</b>
Auto Holding Corp. (Local vendor)	110 SE 6 <sup>th</sup> Street Ft. Lauderdale, FL 33301	Michael E. Maroone	See table below
Don Reid Ford, Inc. (Non-local vendor)	1875 S. Orlando Avenue Maitland, FL 32751	Russell Reid	See table below
Gus Machado Ford, Inc. (Local vendor)	1200 W 49 <sup>th</sup> Street Hiatah, FL 33012	Gus Machado	See table below
Kendall Imports, LLC (Local vendor)	10943 South Dixie Hwy Miami, FL 33156	Gerald F. Bean	See table below
Tropical Ford, Inc. (Non-local vendor)	9900 S. Orange Blossom Trail Orlando, FL 32837	H. W. Massey	See table below

26

Item No.	Description	Vendor #1	Vendor #2	Vendor #3
<b>GROUP 1</b>				
1	Compact Pickup Truck, 4X2	Auto Holding Corp.	Don Reid Ford	Tropical Ford
2	Compact Pickup Truck, 4X4	Auto Holding Corp.	Don Reid Ford	Tropical Ford
3	½ Ton Pickup Truck, 4X2	Gus Machado Ford	Tropical Ford	Don Reid Ford
4	½ Ton Pickup Truck, 4X4	Auto Holding Corp.	Don Reid Ford	Tropical Ford
<b>GROUP 2</b>				
5	¾ Ton Pickup Truck, 4X2	Auto Holding Corp.	Tropical Ford	Gus Machado Ford
6	¾ Ton Pickup Truck, 4X4	Gus Machado Ford	Auto Holding Corp.	Tropical Ford
7	¾ Ton Pickup Truck, 4X2, Cab and Chassis	Auto Holding Corp.	Gus Machado Ford	Tropical Ford
8	¾ Ton Pickup Truck, 4X4, Cab and Chassis	Auto Holding Corp.	Gus Machado Ford	Tropical Ford
9	One Ton Pickup Truck, 4X2	Gus Machado Ford	Tropical Ford	Don Reid Ford
10	One Ton Pickup Truck, All-wheel-drive (4X4)	Gus Machado Ford	Tropical Ford	Don Reid Ford
11	One Ton Pickup Truck, 4X2, Cab and Chassis	Gus Machado Ford	Tropical Ford	Don Reid Ford
12	One Ton Pickup Truck, All-wheel-drive (4X4), Cab and Chassis	Gus Machado Ford	Auto Holding Corp.	Tropical Ford
13	12,000 lbs. GVWR, 4X2, Standard Cab and Chassis	Tropical Ford	Auto Holding Corp.	Don Reid Ford
14	12,000 lbs. GVWR, 4X4, All-wheel-drive, Standard Cab and Chassis	Auto Holding Corp.	Tropical Ford	Don Reid Ford
15	12,000 lbs. GVWR, 4X2, Cab Over Style Chassis	Auto Holding Corp.	<b>NO AWARD</b>	<b>NO AWARD</b>
16	12,000 lbs. GVWR, 4X4, Cab Over Style Chassis	<b>NO AWARD, NO BIDS WERE RECEIVED</b>		
17	14,500 lbs. GVWR, 4X2, Standard Cab and Chassis	Tropical Ford	Don Reid Ford	Auto Holding Corp.
18	14,500 lbs. GVWR, All-wheel-drive, Standard Cab and Chassis	Tropical Ford	Don Reid Ford	Auto Holding Corp.
19	14,500 lbs. GVWR, 4X2, Cab Over Style Chassis	Auto Holding Corp.	<b>NO AWARD</b>	<b>NO AWARD</b>
20	14,500 lbs. GVWR, All-wheel-drive, Cab Over Style Chassis	<b>NO AWARD, NO BIDS WERE RECEIVED</b>		
21	17,500 lbs. GVWR, 4X2, Standard Cab and Chassis	Auto Holding Corp.	Tropical Ford	Don Reid Ford
22	17,500 lbs. GVWR, All-wheel-drive, Standard Cab and Chassis	Auto Holding Corp.	Tropical Ford	Don Reid Ford
23	17,500 lbs. GVWR, 4X2, Cab Over Style Chassis	Auto Holding Corp.	<b>NO AWARD</b>	<b>NO AWARD</b>
24	17,500 lbs. GVWR, All-wheel-drive, Cab Over Style Chassis	<b>NO AWARD, NO BIDS WERE RECEIVED</b>		
<b>GROUP 3</b>				
Pre-qualified pool of bidders for quote of higher rated GVWR vehicles (19,001 to 25,999 lbs.)		Auto Holding Corp. Tropical Ford Inc Kendall Imports LLC (See note below)		
<b>NOTE:</b> Kendall Imports LLC will be added to the contract, upon compliance with Affirmative Action Plan/Procurement Policy requirements.				

27

**VENDOR(S) NOT  
RECOMMENDED  
FOR AWARD:**

None

**CONTRACT MEASURES:**

Small Business Enterprise Bid Preference

**LIVING WAGE:**

Not applicable

**USER ACCESS PROGRAM:**

The contract includes the User Access Program provision. The 2% program discount will be collected.

**LOCAL PREFERENCE:**

Local Preference affected the outcome of the award of Items 3, 13 and 17.

**PERFORMANCE DATA:**

There are no known performance issues.

**COMPLIANCE DATA:**

There are no compliance issues with the firms recommended for award.

**DELEGATION OF AUTHORITY:**

Per the terms and conditions of this contract, after award, the County Manager will have the authority to extend the contract for up to 180 days with prorated funding.

**CONTRACT MANAGER(S):**

Pablo Martínez, Department of Procurement Management

Neivy Garcia, Miami-Dade Aviation Department

Martin Dareff, General Services Administration

Gregory Hicks, Water and Sewer Department

**ESTIMATED BID ISSUE DATE:**

After adoption by the Board and expiration of the mayoral veto period.

**BACKGROUND**

This contract is for the purchase of an estimated 147 model year 2008 pickup trucks of various sizes and capacities for various Miami-Dade County agencies listed in the attachment. County vehicles are purchased annually to replace vehicles that have exceeded their practical life cycle, and to meet new service demands. The County intends to purchase 119 replacement vehicles and 28 new vehicles.

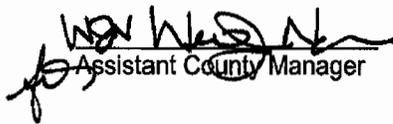
The estimated value of this replacement contract is \$4,331,150 for a one-year period. The allocation for the new contract has decreased, when compared to the previous contract, due to the Fleet Reduction Program and the extension of the life cycle of fleet vehicles from 80,000 to 100,000 miles.

The bid was advertised on Miami-Dade County's website and in four local newspapers: Diario Las Americas, Miami Times, Daily Business Review and Haiti En Marche. Bid announcements were sent to 127 vendors and a total of 34 vendors downloaded the solicitation. Bids were received from five vendors, all of which are recommended for award.

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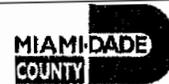
Since the EPA fuel economy regulations currently do not apply to vehicles with a Gross Vehicle Weight Rating (GVWR) greater than 8,500 pounds, this solicitation was divided into three groups and a separate method of award was used for each. Group 1 consists of vehicles rated less than 8500 pounds GVWR. Award of Group 1 was made to three, responsive, responsible bidders by vehicle type, who offered the lowest Practical Life Cycle Cost (PLCC). The vehicles in Group 2 are rated over 8500 pounds GVWR and the award was made to up to three, responsive, responsible bidders, by item. Group 3 is a pre-qualified pool of bidders who may be invited to participate in spot market quotations on vehicles rated over 19,000 pounds GVWR.

In accordance with the Local Preference Ordinance, Best and Final Offers were solicited for Items 3, 13 and 17. Gus Machado Ford (local vendor), Auto Holding Corp. (local vendor) and Tropical Ford (non-local low bidder) were provided the opportunity to submit best and final offers. As a result, Gus Machado Ford submitted the lowest bid on item 3 and Tropical Ford remained the lowest bidder on items 13 and 17. Auto Holding Corp. did not submit a best and final bid.

  
Assistant County Manager

29

# Memorandum



**Date:** February 13, 2008

**To:** Honorable Chairman Bruno A. Barreiro  
and Members, Board of County Commissioners

**From:** George M. Burgess  
County Manager *George M. Burgess*

**Subject:** Award of Contract No. 7256-3/13: OEM Parts and Services for Metrorail & Metromover Systems

## RECOMMENDATION

It is recommended that the Board of County Commissioners (Board) approve the award of this contract to the vendors listed below to supply Original Equipment Manufacturer (OEM) parts and services for the Metrorail & Metromover Systems. An Invitation to Bid was issued under full and open competition.

This contract will be partially funded with People's Transportation Plan (PTP) surtax funds. Per Ordinance No. 02-116, the use of PTP surtax funds requires Board approval, regardless of the dollar amount. The allocated PTP surtax funds will support expanded operations associated with the implementation of capital improvements, maintenance, and/or operations as described by the PTP legislation (Ordinance No. 02-116) and its amendments, including but not limited to Resolution No. R-1154-03 adopted on October 9, 2003, which added the Miscellaneous Capital Improvements Projects List and authorized significant infrastructure improvements for existing Miami-Dade Transit (MDT) facilities.

**CONTRACT NUMBER:** 7256-3/13

**CONTRACT TITLE:** OEM Parts and Services for Metrorail & Metromover Systems

**DESCRIPTION:** To establish a pool of pre-qualified vendors for the purchase of OEM parts and services for the Metrorail & Metromover systems

**TERM:** Two years, with three one-year options-to-renew

**APPROVAL TO ADVERTISE:** June 26, 2007

**CONTRACT AMOUNT:** \$22,691,200 for the initial two-year term

**USING/MANAGING AGENCY AND FUNDING SOURCE(S):**

Department	Allocation	Funding Source
Transit	\$22,641,200	Operating Revenue and PTP
Water and Sewer	\$50,000	Operating Revenue
<b>Total</b>	<b>\$22,691,200</b>	

**PREVIOUS CONTRACT AMOUNT:** \$17,345,600 for an 18 month term

30

Honorable Chairman Bruno A. Barreiro  
 and Members, Board of County Commissioners  
 Award of Contract No. 7256-3/13: O.E.M. Parts and Services for Metrorail & Metromover  
 Systems  
 Page 2

**METHOD OF AWARD:** To all responsive, responsible bidders who met the minimum qualifications as specified in the bid document.

**VENDOR(S) RECOMMENDED FOR AWARD:**

Vendor	Address	Principal
Affordable Metal Inc. (Local vendor)	3522 East 10 <sup>th</sup> Ct, Hialeah, FL 33013	Alicia Gonzalez
Rail Bearing Service Corp. (Non-local vendor)	2122 Hoiston Bend Dr. Mascot, TN 37806	Scott A. Scherff
TNT Electrical (Non-local vendor)	130 Mountain Ave. Piscataway, NJ, 08854	Pegeen Vanclief
Landis Industries, Inc. (Non-local vendor)	PO Box 638 Los Altos, CA 94023	Richard Quigley

**VENDOR(S) NOT RECOMMENDED FOR AWARD:** None

**CONTRACT MEASURES:** The Small Business Enterprise (SBE) Bid Preference will be applied at the time of spot market purchases.

**LIVING WAGE:** The services being provided are not covered under the Living Wage Ordinance.

**USER ACCESS PROGRAM:** The User Access Program provision is included in the contract and the 2% discount will be collected on all purchases.

**LOCAL PREFERENCE:** Local Preference will be applied at the time of spot market purchases.

**COMPLIANCE DATA:** There are no known compliance issues.

**PERFORMANCE DATA:** There are no known performance issues.

**CONTRACT MANAGER(S):**  
 Jesus Lee, Department of Procurement Management  
 Tony Arroyo, Miami-Dade Transit  
 Gregory Hicks, Water and Sewer Department

Honorable Chairman Bruno A. Barreiro  
and Members, Board of County Commissioners  
Award of Contract No. 7256-3/13: O.E.M. Parts and Services for Metrorail & Metromover  
Systems  
Page 3

ESTIMATED CONTRACT  
COMMENCEMENT DATE:

Upon approval by the Board, expiration of the  
Mayoral veto period, and subsequent approval by  
the Citizens' Independent Transportation Trust  
(CITT).

**BACKGROUND**

This replacement contract is being established to purchase OEM parts and services for the Metrorail & Metromover systems. The award is being recommended to all responsive, responsible bidders who are OEMs, or represent OEMs, and have met the minimum qualifications specified in the bid document. Additional qualified vendors may be added at any time during the contract term.

Awarded vendors will then be invited to provide price quotes for the respective manufacturer as specified in the bid document. The current contract expired on December 31, 2007. Sufficient stock of critical parts was purchased prior to the contract's expiration to provide continuity of services until this contract is awarded.

The Small Business Enterprise (SBE) Bid Preference and Local Preference will be applied at the time price quotes are received. The User Access Program provision is included in the contract and the 2% discount will be collected on all purchases.

  
Assistant County Manager

**SECTION #2**  
**REJECTED BIDS**

Item 2.1

**Memorandum**



**Date:** February 15, 2008

**To:** Honorable Chairman Bruno A. Barreiro  
and Members, Board of County Commissioners

**From:** George M. Burgess  
County Manager *GBurgess*

**Subject:** Approval to Reject all Proposals for RFP 535: Radio Frequency Identification System

**RECOMMENDATION**

It is recommended that the Board reject all proposals for RFP 535: Radio Frequency Identification System.

**RFP NO:** RFP 535

**RFP TITLE:** Radio Frequency Identification System

**DESCRIPTION:** Miami-Dade Corrections & Rehabilitation Department (MDCR) solicited proposals for a Radio Frequency Identification (RFID) System. MDCR was seeking an automated turnkey security and accountability solution for staff, inmates and assets in all Miami-Dade County correctional facilities.

**APPROVAL TO ADVERTISE:** December 6, 2006

**TERM:** Initial seven (7) year term, with five (5) two-year options to renew, at the County's sole discretion.

**COST ESTIMATE:** \$10,200,000

**USING/MANAGING AGENCY  
and FUNDING SOURCE:**

<b>Department</b>	<b>Funding Source</b>
Miami-Dade Corrections and Rehabilitation Department	General Funds

**METHOD OF AWARD:** An open competitive Request for Proposals (RFP) process

**PREVIOUS CONTRACT ALLOCATION:** N/A

**VENDORS RECOMMENDED  
FOR AWARD:** None

**VENDORS NOT RECOMMENDED  
FOR AWARD:** International Business Machines, Inc. (IBM)  
Johnson Controls Corp.  
Cell Antenna Corp.

33

**CONTRACT MEASURES:** A Small Business Enterprise (SBE) Preference was applied to the solicitation but did not affect the outcome.

**LIVING WAGE:** Not Applicable

**UAP:** The 2% User Access Program provision is included in the solicitation and the program discount was to be collected.

**LOCAL PREFERENCE:** Applied in accordance with the applicable ordinances but did not affect the outcome.

**PROJECT MANAGER:** Jacqueline Berry, Miami-Dade Corrections and Rehabilitation Department  
Melissa Adames, Department of Procurement Management

**ESTIMATED CONTRACT COMMENCEMENT DATE:** Not Applicable

**BACKGROUND**

The County issued RFP 535 under full and open competition on December 6, 2006, for a Radio Frequency Identification System (RFID) for the Miami-Dade Corrections and Rehabilitation Department (MDCR). The RFP requested proposals for a RFID scope to provide MDCR with the ability to track individuals and assets in a secure correctional setting. The system was required to distinguish between employees, inmates, visitors and physical assets; store identification data on each person/asset, automatically detect, alert and track when pre-defined, unauthorized activities occur, such as alerting staff to assaults, escapes or thefts.

The system was expected to integrate with existing and planned security and information systems, generate reports and store person/asset data that is readily available online, including location and movement, for up to one year. The solicitation required a number of integrations with existing platforms used by MDCR Department that will eliminate redundant data entry.

The system was to be introduced through a pilot program that would be conducted at the Women's Detention Center. Upon successful completion of this pilot program, the system would then be deployed across three existing Miami-Dade County correctional facilities, a new facility projected to open in 2012, a facility projected for retrofit and completion by 2012, and future expansion to at least two auxiliary locations.

The solicitation was advertised on December 6, 2006, a Pre-Proposal Conference was held on December 27, 2006, and site visits to all of the correctional facilities was conducted from January 4 – 11, 2007. Addendums were posted to address questions submitted as a result of the Pre-Proposal Conference and subsequent site visits. The solicitation was opened on April 2, 2007, and three proposals were received. Proposals were presented to the selection committee for consideration on

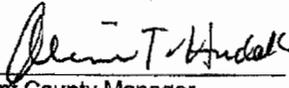
34

Honorable Chairman Bruno A Barreiro  
and Members, Board of County Commissioners  
Request to Reject Proposals,  
Page 3

April 10, 2007. The selection committee evaluated the proposals by following the procedures of an open and competitive process.

Following the evaluation of proposals, the selection committee submitted its recommendation to proceed with negotiations with the top ranked vendor. The County did not enter into negotiations with the top ranked firm. It was later determined by MDCR that the current scope of work does not accurately reflect the current facilities operated by the department. Additionally the estimated project costs cannot be accommodated in the adopted budget for 2008.

Due to the budgetary constraints and need to re-evaluate scope requirements, it is recommended as being in the best interest of Miami-Dade County that all proposals submitted in response to RFP 535 are rejected without any prejudice to the proposers.



Assistant County Manager

35

**SECTION #3**  
**CONTRACT MODIFICATIONS**

**Item 3.1**

**RECOMMENDATION**

It is recommended that the Board approve a modification for additional spending authority in the amount of \$1,049,895 to allow the General Services Administration (GSA) to purchase three truck mounted aerial cranes for the Public Works Department (PWD).

**Contract No.:** 1745-4/10-1

**Contract Title:** **Truck Cranes, Aerial Devices and Related Equipment, Pre-qualification of Vendors**

**Description:** This contract establishes a pool of pre-qualified vendors who are invited to quote for the purchase of truck cranes, aerial devices and related equipment for County departments. The pool is open to new vendors who qualify.

**Type of Change:** Additional spending authority

**Existing Allocation:** \$ 500,000 for one year

**Increase by/Managing Agency/Funding Source:** \$1,049,895 for GSA – Internal Service Funds

**Modified Allocation:** \$1,549,895 for one year

**Current Expiration:** July 31, 2008

**Modified Expiration:** Unchanged

<b>Vendors:</b>	<b>Address</b>	<b>Principal</b>
•Atlantic Ford Truck Sales, Inc. (Local vendor)	2840 Center Port Circle Pompano Beach, FL 33064	Philip S. Maas
•Palm Peterbilt GMC Trucks, Inc. (Local vendor)	2441 S. State Rd. #7 Ft. Lauderdale, FL 33317	Victor Weiger

**Performance Data:** There are no known performance issues.

**Compliance Data:** There are no compliance issues with this firm.

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**Contract Measure:** Small Business Enterprise Bid Preference

**Review Committee Date:** May 25, 2005; Item #6-03

**Local Preference:** Applied in accordance with the Local Preference Ordinance.

**Living Wage:** The Living Wage Ordinance does not apply.

36

**User Access Program:** The contract includes the User Access Program provision. The 2% program discount will be collected on all purchases where permitted by the funding source.

**Contract Managers:** Pablo Martinez, Department of Procurement Management  
Martin Dareff, General Services Administration

**Contract Modification Effective Date:** Upon approval by the Board and expiration of the mayoral veto period.

**REASON FOR CHANGE**

Authorization is requested for additional spending authority for General Services Administration (GSA) to purchase three truck mounted aerial cranes for the Public Works Department (PWD).

The aerial cranes will be used to transport airboats used for the application of herbicide, essential to the maintenance of the County's secondary canal system. The Department of Environmental Resource Management mandates that the PWD continue to provide proactive maintenance to the secondary canals to reduce the likelihood of flooding during storm events.

This contract was established as a pool contract to allow for competitive purchases of a variety of cranes and aerial equipment on an expedited basis. The contract is structured to allow for request of quotes from pre-qualified vendors in the contract pool.

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**SECTION #5**

**APPROVAL OF THE USE OF PEOPLE'S TRANSPORTATION PLAN SURTAX (PTP) FUNDS**

Per Ordinance No. 02-116, the use of People's Transportation Plan (PTP) surtax funds requires Board approval, regardless of the dollar amount. The allocated PTP surtax funds will support expanded operations associated with the implementation of capital improvements, maintenance, and/or operations as described by the PTP legislation (Ordinance No. 02-116) and its amendments, including but not limited to Resolution No. R-1154-03 adopted on October 9, 2003, which added the Miscellaneous Capital Improvements Projects List and authorized significant infrastructure improvements for existing Miami-Dade Transit facilities.

**Item 5.1**

**RECOMMENDATION**

It is recommended that the Board approve a modification for additional spending authority in the amount of \$50,000 to allow Miami-Dade Transit (MDT) to continue to purchase hand tools and storage boxes.

**Contract No.:** 5772-4/10-2

**Contract Title:** Hand Tools and Storage Boxes

**Description:** This contract allows County departments to purchase hand tools and storage boxes from vendors who supply fixed discounts from manufacturers' list price.

**Type of Change:** Additional spending authority

**Existing Allocation:** \$501,000 for one year

**Increase by/Managing**

**Agency/Funding Source:** \$ 50,000 for MDT - Operating Revenue and PTP Surtax Funds

**Modified Allocation:** \$551,000 for one year

**Current Expiration:** February 28, 2009

**Modified Expiration:** Unchanged

**Vendors:**

•Best Plumbing Specialties, Inc.  
(Non-local vendor)

**Address**  
3039 Ventrie Ct.  
Myersville, MD 21773

**Principal**  
William J. Breen III

•Biscayne Electric & Hardware Distributors, Inc.  
(Local vendor)

1140 N.W. 159 Dr.  
Miami, FL 33169

Alan Troop

•Ferguson Enterprises, Inc.  
(Non-local vendor)

12500 Jefferson Ave.  
Newport News, VA 23602

Terry E. Hall

38

- I.T.W., Inc.  
(Local vendor) 1450 S. State Rd. #7  
Hollywood, FL 33023 Moe Berger
- Loin Plumbing Supply, Inc.  
(Local vendor) 14350 N.W. 7<sup>th</sup> Ave.  
Miami, FL 33168 Paul Gentile
- Lunar Industrial & Electrical,  
Inc.  
(Non-local vendor) 15975 N.W. 117<sup>th</sup> Ave.  
Miami, FL 33186 Arturo Lujan
- Sid Tool Co, Inc.  
(Non-local vendor) 75 Maxess Rd.  
Melville, NY 11747 David Sandler
- W.W. Grainger, Inc.  
(Non-local vendor) 100 Grainger Pkwy.  
Lake Forest, IL 60045 Wilbur H. Gantz

**Performance Data:** There are no known performance issues.

**Compliance Data:** There are no compliance issues with these firms.

**Contract Measure:** No measure due to method of award.

**Review Committee Date:** July 27, 2005; Item #2-06

**Local Preference:** Applied in accordance with the Local Preference Ordinance.

**Living Wage:** The Living Wage Ordinance does not apply.

**User Access Program:** The contract includes the User Access Program provision. The 2% program discount will be collected on all purchases where permitted by the funding source.

**Contract Managers:** Vearnetta Rivers, Department of Procurement Management  
Daryl Hurston, Miami-Dade Transit

**Contract Modification Effective Date:** Upon approval by the Board, expiration of the mayoral veto period and subsequent approval by the Citizens' Independent Transportation Trust.

**REASON FOR CHANGE**

Authorization is necessary for additional spending authority for Miami-Dade Transit (MDT) to purchase hand tools and storage boxes necessary for the maintenance division's daily operation. This division maintains the revenue fleet, elevated track, guide-ways, Metrorail, Metromover vehicles and station facilities. Tools and storage boxes have to be replaced due to the extreme wear and tear as a result of constant use.