



MEMORANDUM

Agenda Item 15(C)2

To: Honorable Chairman Bruno A. Barreiro, and
Members, Board of County Commissioners

Date: September 2, 2008

From: Harvey Ruvlin, Clerk
Circuit and County Courts

Subject: Appointment of Amaury Betancourt
to serve as a member of the
Community Small Business
Enterprise Advisory Board

Kay Sullivan, Director
Clerk of the Board Division

It is recommended that the Board consider the appointment of Amaury Betancourt to serve as a member of the Community Small Business Enterprise Advisory Board (CSBE).

In accordance with Section 10-33.02 of the Miami-Dade County Code, the Board of County Commissioners shall appoint a representative of the local banking and financial industry on the CSBE Advisory Board. The Department of Small Business Development has submitted the name of Amaury Betancourt as a qualified candidate to fill the seat vacated by Fausto Alvarez.

The memorandum from the Department of Small Business Development with Mr. Betancourt's resume are attached for your review.

KS:sm
Attachments

Memorandum



CLERK OF THE BOARD
2008 JUL 14 PM 4:06
CLERK, CIRCUIT & COUNTY COURTS
DADE COUNTY, FLA.
#1

Date: July 10, 2008

To: Shania Moore, Boards Coordinator
Clerk of the Board

From: Alice Hidalgo - Gato, Divison Director *AHG*
Contract Review and Compliance Division
Department of Small Business Development

Subject: Appointment of Community Small Business Enterprise (CSBE) Advisory Board
Member

Attached please find the resume of Amaury Betancourt, Vice President and Manager of Continental National Bank of Miami, for appointment as a member to the Community Small Business Enterprise (CSBE) Advisory Board representing the local banking and financial industry. Mr. Betancourt is working with the Department of Small Business Development on the CSBE Loan Program and has expressed an interest in serving on the CSBE Advisory Board. It is respectfully requested that the Board of County Commissioners take action on this item at their next Commission meeting.

Should you have any questions or need additional information, please contact me at 305-375-3153. Thank you in advance for your prompt attention to this matter.

Attachments

c: Penelope Townsley, Director, Small Business Development

AMAURY BETANCOURT 517 Gerona Avenue, Coral Gables, FL 33146
 Phones: home (305) 667-9784 cell: 776-8628 Email: amabet01@yahoo.com

Dynamic banking career including both extensive experience and educational contributions at various levels in both the domestic and international markets.

PROFESSIONAL EXPERIENCE

- 2002-present **Continental National Bank of Miami**, Vice President and Manager
 Manage the Downtown Miami office with a staff of five, deposits of over \$20Million and credits totaling \$10 M also administering the bank's SBA, MDC and DOT programs with credit facilities aggregating \$5M.
- 2000-2002 **Hamilton Bank**, NA Risk Management Division, Loan Review Examiner
 Examined and reported on corporate and correspondent bank loans and lines reaching over \$100M controlling exposures and mitigating potential losses in the seven figures, mostly in foreign markets.
- 1994-1999 **Republic National Bank of Miami**, V.P. & Manager, West Dade region
 Generated and monitored credit facilities ranging from low six to medium seven figures with a clientele engaged in light industrial, wholesale and foreign trade transactions, leading a staff of seven
- 1990-1994 **Sun Bank/Miami**, N.A. Vice President, International Corporate Group
 Developed and maintained multinational relationships in the order of low seven to low eight figures, which involved travel throughout the Caribbean basin and Mexico, including Fortune 500 and 1000 clients
- 1986-1990 **Capital Bank**, Vice President & Manager, Miami International Airport
 Served the credit and operating needs of trade-related and airline industry clients with a staff of 8 employees, focused on special products such as Letters of Credit and aircraft equipment financing up to low 7 figures
- 1985 **Miami National Bank**, Vice President, Special Assets, Coral Gables
 Negotiated, restructured and recovered problem credits in the high eight figures in an existing commercial portfolio including both domestic and international assets, leading to substantial recoveries
- 1980-1984 **The Bank of Miami**, V. P. Insured Programs, International Division
 In charge of FCIA & Eximbank relationships with discretionary lending authority of \$100K in a portfolio of both short and medium term credits which entailed travel in Central and South America
- 1976-80 **Flagship Bank**, N.A., Senior International Loan Officer, Coral Gables
 Responsible for all correspondent bank relationships throughout Latin America in a portfolio of over \$100Million in trade facilities

Related educational positions:

- 1976-2003 **Miami-Dade College (AIB/CFT)**, Adjunct Instructor, Banking courses including International, Credit, Real Estate Financing, among others and developing new courses (Private Banking), previously unavailable
- 1994 **Salamanca (Spain)**, Lecturer in International Business, summer session
Led bilingual class in research and discussion of main aspects of global trade, particularly the financing needs of international commerce
- 1979-80 **Florida International University**, Lecturer, Export Finance Management for professional exporters and importers and domestic wholesalers

EDUCATIONAL BACKGROUND

Florida International Univ./ Microsoft Corp, W2K MCSE/MCDBA programs 2002

Sun Bank University, Orlando, Florida, Commercial Credit School, Spring, 1994

Export-Import Bank of the U.S., Washington, D.C. Export Insurance, 1979-94

University of Virginia, Charlottesville, International Lending Certificate, 1979

American Institute of Banking, Broward and Dade Counties, Certificates, 1970s

Villanova University, Villanova, Pennsylvania, Master of Arts (Scholarship), 1969

St. Thomas University, Miami, Florida, Bachelor of Arts degree (Deans List) 1967

SKILLS, LANGUAGES and LICENSES

Proficient in Windows environment with related hardware, and in the use of HP 12C

Fluent in English and Spanish; college French, working knowledge of Portuguese

Hold Florida real estate and mortgage broker, and notary public licenses

PROFESSIONAL/COMMUNITY ACTIVITIES

Enterprise Community Center, lecturer in bilingual seminars on banking products 2006-

Frederick Douglas Middle School, teacher/parent supplemental mentor 2003

American Bankers Association, textbook editing consultant (pro-bono) 1998-2000
including the development of new material for use in textbooks

Airport West Chamber of Commerce, Treasurer 1995-1996