

Memorandum



Date: October 6, 2009

To: Honorable Chairman Dennis C. Moss
and Members, Board of County Commissioners

From: George M. Burgess
County Manager 

Subject: Resolution Requesting Authority to Exercise Option-to-Renew Periods Under Existing Competitively Bid Contracts that Would Bring the Cumulative Contract Value to More than \$1 Million

Agenda Item No. 8(O)(1)(B)

Recommendation

It is recommended that the Board of County Commissioners delegate to the County Mayor or County Mayor's designee the authority to exercise, in his discretion, the Options-to-Renew (OTRs) set forth in this item. Ordinance #07-139 provides for committee review exemption. ***Contract amounts and department allocations represent the maximum spending authority based on estimated past usage. This action does not guarantee that the total contract amount/value will be expended by County departments and/or agencies.***

Scope

The impact of the item in the accompanying OTR package is countywide in nature.

Fiscal Impact/Funding Source

Funding will be expended only if departmental budgets can support the expenditures approved in their Resource Allocation Plan adopted annually by the Board.

Track Record/Monitor

There are past performance issues noted in Item 6, Towing Services. The departments' contract managers are reflected in the individual agenda items.

Delegated Authority

If this item is approved, the County Mayor or County Mayor's designee will have the authority to exercise OTRs in accordance with the terms and conditions of the contract listed in the accompanying package.

Background

The competitively bid contract listed in this item requires approval to exercise OTRs contained in the contract that would, if exercised, bring the cumulative value of the contract over \$1 million. This contract was awarded under the County Mayor or County Mayor's designee's delegated authority (\$1 million for competitive procurements) pursuant to Section 2-8.1(b) of the County Code and the Master Procurement Administrative Order, A.O. 3-38.

On August 11, 2008, the Board was informed that, prospectively, Board approval would be sought when awarding contracts exceeding \$1 million in value if the OTRs are exercised. The following contracts were awarded prior to August 11, 2008: Items 1, 2, 3, 4, 5, and 6.

Prior to exercising any Options-to-Renew (OTR) periods, market research is conducted to ensure that continuing to purchase from the awarded vendor is in the best interest of the County. Market research includes competitive factors such as pricing, quality, product features, technology, and lead time. It may also include commercial factors such as environmental issues, other governmental entity practices, industry trends, support and capabilities. The OTRs for each contract in this package will be executed if determined to be in the best interest of the County.

Item No. 1: Integrated Pest Control for Miami-Dade Aviation Department seeks authority to exercise the last OTR period to purchase pest control services for the Miami-Dade Aviation Department. The amount being requested for the remaining option term is **\$260,000**.

Item No. 2: Printed Case File Folders seeks authority to exercise the three remaining OTR periods to purchase printed case file folders for the Clerk of Courts. The amount being requested for the three remaining option terms is **\$1,032,000**.

Item No. 3: Financial Advisory Services Aviation Segment seeks authority to exercise the two remaining OTR periods for financial advisory services for the Miami-Dade Aviation Department. The amount being requested for the two remaining option terms is **\$1,134,000**.

Item No. 4: Financial Advisory Services General Segment seeks authority to exercise the two remaining OTR periods for financial advisory services for Miami-Dade County. The amount being requested for the two remaining option terms is **\$1,134,000**.

Item No. 5: Financial Advisory Services Enterprise Segment seeks authority to exercise the two remaining OTR periods for financial advisory services for Miami-Dade County. The amount being requested for the two remaining option terms is **\$1,134,000**.

Item No. 6: Towing Services (County Vehicles) seeks authority to exercise the five remaining OTR periods for several County departments. The amount being requested for the five remaining option terms is **\$7,335,000**.

Item No. 7 Bell Joint and Pipe Repair Clamps and Couplings seeks authority to exercise the two remaining OTR periods for bell joint and pipe repair clamps and couplings for the Miami-Dade Water and Sewer Department. The amount being requested for the two remaining option terms is **\$900,000**.

Item No. 8 Refrigerant Gases Pre-qualification seeks authority to exercise the two remaining OTR periods for refrigerant gases for various County departments. The amount being requested for the two remaining option terms is **\$820,000**.


Assistant County Manager

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MEMORANDUM
(Revised)

TO: Honorable Chairman Dennis C. Moss and Members, Board of County Commissioners **DATE:** October 6, 2009

FROM: R. A. Cuevas, Jr. County Attorney  **SUBJECT:** Agenda Item No. 8(O)(1)(B)

Please note any items checked.

- "3-Day Rule" for committees applicable if raised
- 6 weeks required between first reading and public hearing
- 4 weeks notification to municipal officials required prior to public hearing
- Decreases revenues or increases expenditures without balancing budget
- Budget required
- Statement of fiscal impact required
- Ordinance creating a new board requires detailed County Manager's report for public hearing
- No committee review
- Applicable legislation requires more than a majority vote (i.e., 2/3's ____, 3/5's ____, unanimous ____) to approve
- Current information regarding funding source, index code and available balance, and available capacity (if debt is contemplated) required

Approved _____ Mayor
Veto _____
Override _____

Agenda Item No. 8(O)(1)(B)
10-6-09

RESOLUTION NO. _____

RESOLUTION AUTHORIZING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO EXERCISE OPTION-TO-RENEW PERIODS FOR COMPETITIVE CONTRACTS AWARDED UNDER THE COUNTY MAYOR OR THE COUNTY MAYOR DESIGNEE'S DELEGATED AUTHORITY FOR THE PURCHASE OF GOODS AND SERVICES AND AUTHORIZES THE USE OF CHARTER COUNTY TRANSIT SYSTEM SURTAX FUNDS FOR THE PURCHASE OF GOODS AND SERVICES

WHEREAS, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA, that this Board delegates to the County Mayor or County Mayor's designee the authority to exercise, in his discretion, the options-to-renew set forth in this item when in the best interest of Miami-Dade County; and the Board further authorizes the County Mayor or the County Mayor's designee to execute any and all documents necessary to give effect to those renewals.

The foregoing resolution was offered by Commissioner _____, who moved its adoption. The motion was seconded by Commissioner _____ and upon being put to a vote, the vote was as follows:

Dennis C. Moss, Chairman	
Jose "Pepe" Diaz, Vice-Chairman	
Bruno A. Barreiro	Audrey M. Edmonson
Carlos A. Gimenez	Sally A. Heyman
Barbara J. Jordan	Joe A. Martinez
Dorrin D. Rolle	Natacha Seijas
Katy Sorenson	Rebeca Sosa
Sen. Javier D. Souto	

The Chairperson thereupon declared the resolution duly passed and adopted this 6th day of October, 2009. This resolution shall become effective as follows: (1) ten (10) days after the date of its adoption unless vetoed by the Mayor, and if vetoed, shall become effective only upon an override by this Board, and (2) either i) the Citizen's Independent Transportation Trust (CITT) has approved same, or ii) in response to the CITT's disapproval, the County Commission reaffirms its award by two-thirds (2/3) vote of the Commission's membership and such reaffirmation becomes final.

MIAMI-DADE COUNTY, FLORIDA
BY ITS BOARD OF
COUNTY COMMISSIONERS

HARVEY RUVIN, CLERK

By: _____
Deputy Clerk

Approved by County Attorney as
to form and legal sufficiency.



Bruce Libhaber

Item No. 1

Contract No.: RFP 453-3(4)

Contract Title: **Integrated Pest Control for Miami-Dade Aviation Department**

Description: It is recommended that the Board authorize the County Mayor or County Mayor's designee to exercise the final Option-to-Renew (OTR) period to purchase pest control services for the Miami-Dade Aviation Department (MDAD). This contract is in the third OTR period which expires on October 31, 2009. Exercising the final OTR will bring the cumulative value of the contract over \$1 million.

Initial Contract Term and Usage:	November 1, 2005 to October 31, 2006	\$ 184,000
First OTR and Estimated Usage:	November 1, 2006 to October 31, 2007	\$ 258,000*
Second OTR and Estimate Usage:	November 1, 2007 to October 31, 2008	\$ 282,000*
Third OTR and Estimated Usage:	November 1, 2008 to October 31, 2009	\$ 278,000
Fourth OTR and Estimated Usage:	November 1, 2009 to October 31, 2010	<u>\$ 260,000</u>
Cumulative Value:		\$1,262,000

*Includes modifications totaling \$98,100. Modifications were made to accommodate an increased demand for pest control services at MDAD facilities.

Allocation, Managing Agency and Funding Source:	<u>Allocation</u>	<u>Department</u>	<u>Funding Source</u>
	\$260,000	Aviation	Proprietary Revenue

Contract Measure: Small Business Enterprise Selection Factor

Review Committee Date and Item No.: May 18, 2005; Item #6-07

Local Preference: Applied in accordance with the Local Preference Ordinance.

Living Wage: The services provided are not covered under the Living Wage Ordinance.

User Access Program: The User Access Program provision does not apply to MDAD contracts.

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Vendor:	Address	Principal
•The Steritech Group, Inc. (Non-Local vendor)	7600 Little Avenue Charlotte, NC 28226	John K. Whitley
Performance Data:	There are no performance issues with the awarded firm.	
Compliance Data:	There are no compliance issues with the awarded firm.	
Contract Managers:	Pearl P. Bethel, Department of Procurement Management Michael Garcia, Miami-Dade Aviation Department Ivan Valdes, Miami-Dade Aviation Department	

JUSTIFICATION

This competitively awarded contract provides integrated pest management services for Miami-Dade Aviation Department (MDAD) facilities. The approval to exercise the option to renew is being requested to support the daily pest control services for MDAD. During the renewal period, the services will be transitioned into the County's Integrated Pest Management Pool contract. The contract established a pre-qualification pool of proposers that will compete for assignments to provide the services at County properties. It is therefore in the best interest of the County to exercise the remaining option to renew period.

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Item No. 2

Contract No.: 7177-4/12-1

Contract Title: Printed Case File Folders

Description: It is recommended that the Board authorize the County Mayor or County Mayor's designee to exercise the three remaining Option-to-Renew (OTR) periods to purchase printed case file folders for the Clerk of Courts. The contract is in its first option-to-renew term which expires on November 27, 2009. Exercising the three remaining OTRs will bring the cumulative value of the contract over \$1 million.

Initial Contract Term and Usage:	November 28, 2007 to November 27, 2008	\$ 328,000*
First OTR and Usage:	November 28, 2008 to November 27, 2009	\$ 344,000**
Second OTR and Estimated Usage:	November 28, 2009 to November 27, 2010	\$ 344,000
Third OTR and Estimated Usage:	November 28, 2010 to November 27, 2011	\$ 344,000
Fourth OTR and Estimated Usage:	November 28, 2011 to November 27, 2012	<u>\$ 344,000</u>
Cumulative Value:		\$1,704,000

*Includes a modification of \$150,000 during the initial contract term due to increased demand.

**Includes a 4.9% Consumer Price Index (CPI) adjustment per the terms and conditions of the contract.

Future OTRs may include the appropriate CPI adjustment(s) as allowed in the terms and conditions of the contract.

Allocation, Managing Agency and Funding Source:

<u>Allocation</u>	<u>Department</u>	<u>Funding Source</u>
\$344,000	Clerk of Courts	Clerk's Revenue

Contract Measure: Small Business Enterprise Bid Preference

Review Committee Date and Item No.: August 22, 2007; Item #6-02

Local Preference: Applied in accordance with the Local Preference Ordinance.



Living Wage: The Living Wage Ordinance does not apply.

User Access Program: This contract includes the User Access Program provision. The 2% program discount is being collected on all purchases where permitted by funding source.

Vendor:	Address	Principal
•Advanced Filing System Inc. (Local vendor)	4350 Oakes Road Suite 525 Fort Lauderdale , FL 33314	Jan L. Stoutamire

Performance Data: There are no performance issues with this firm.

Compliance Data: There are no compliance issues with this firm.

Contract Managers: Caridad Calvo, Department of Procurement Management
Dee Harvard, Department of Clerk of Courts

JUSTIFICATION

This contract is being utilized to purchase printed case file folders for documents stored by the Clerk of Courts. The contract allocation was increased by 84% during the initial term due to demand resulting from a significant increase in the number of foreclosure filings. Current market prices are 8.7% higher than the County's current contract prices. The vendor has maintained current pricing for the next option to renew term. It is therefore in the best interest of the County to exercise the remaining option to renew periods.

Item No. 3

Contract No.: RFQ 89

Contract Title: **Financial Advisory Services (Aviation Segment)**

Description: It is recommended that the Board authorize the County Mayor or County Mayor's designee to exercise the two remaining Option-to-Renew (OTR) periods to provide financial advisory services for the Finance Department to support Miami-Dade Aviation Department's financial requirements. This contract is in its initial term which expires on November 1, 2009. Exercising the two remaining OTRs will bring the cumulative value of the contract over \$1 million.

Initial Contract Term and Usage:	November 2, 2006 to November 1, 2009	\$ 850,000
First OTR and Estimated Usage:	November 2, 2009 to November 1, 2011	\$ 567,000
Second OTR and Estimate Usage:	November 2, 2011 to November 1, 2013	<u>\$ 567,000</u>
Cumulative Value:		\$1,984,000

Allocation, Managing Agency and Funding Sources:	<u>Allocation</u> \$567,000	<u>Department</u> Finance	<u>Funding Source</u> Bond Proceeds and Bond Administration Funds
Total:	\$567,000 for two years		

Contract Measure: Small Business Enterprise Selection Factor

Review Committee Date and Item No.: May 10, 2006; Item #6-04

Local Preference: Applied in accordance with the Local Preference Ordinance.

Living Wage: The services provided are not covered under the Living Wage Ordinance.

User Access Program: The User Access Program provision does not apply due to funding source.

Vendors:	Address	Principal
•First Southwest Company and Frasca & Associates, LLC (Non-local vendor)	325 N. St. Paul St. Ste. 800 Dallas, TX 75201 521 Madison Ave. 7 th Floor New York, NY 10022	Hill A. Feinberg Doreen Frasca

Performance Data: There are no performance issues with the awarded firms.

Compliance Data: There are no compliance issues with the awarded firms.

Contract Managers: Terry Rolle, Department of Procurement Management
Lilly Monzon-Aguirre, Miami-Dade Finance Department

JUSTIFICATION

This competitively awarded contract provides financial advisory services for the Finance Department. The County has separated all of its Financial Advisory Services into Aviation, General, and Enterprise segments. This contract is for the Aviation Segment.

The contract prices are firm and fixed for the initial term and the two remaining option-to-renew (OTR) periods. Exercising the next OTR will ensure continuity of financial advisory services to support aviation revenue debt transactions and services related to the issuance of bonds, notes, certificates or other financing instruments. It is therefore in the best interest of the County to exercise the remaining OTR periods.

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Item No. 4

Contract No.: RFQ 90

Contract Title: **Financial Advisory Services (General Segment)**

Description: It is recommended that the Board authorize the County Mayor or County Mayor's designee to exercise the two remaining Option-to-Renew (OTR) periods to provide financial advisory services for the Finance Department for those departments that are not covered in the Aviation and Enterprise Segment agreements. This contract is in its initial term which expires on November 1, 2009. Exercising the two remaining OTRs will bring the cumulative value of the contract over \$1 million.

Initial Contract Term and Usage:	November 2, 2006 to November 1, 2009	\$ 850,000
First OTR and Estimated Usage:	November 2, 2009 to November 1, 2011	\$ 567,000
Second OTR and Estimate Usage:	November 2, 2011 to November 1, 2013	<u>\$ 567,000</u>
Cumulative Value:		\$1,984,000

Allocation, Managing Agency and Funding Sources:	<u>Allocation</u> \$567,000	<u>Department</u> Finance	<u>Funding Source</u> Bond Proceeds and Bond Administration Funds
Total:	\$567,000 for two years		

Contract Measure: Small Business Enterprise Selection Factor

Review Committee Date and Item No.: May 10, 2006; Item #6-02

Local Preference: Applied in accordance with the Local Preference Ordinance.

Living Wage: The services provided are not covered under the Living Wage Ordinance.

User Access Program: This contract includes the User Access Program provision. The 2% program discount will be collected on all purchases.

Vendors:	Address	Principal
•Public Financial Management Inc. (Non-local vendor)	Two Logan Square, Suite 1600 18 th & Arch Streets Philadelphia, PA 19103	John F. White

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Performance Data: There are no performance issues with the awarded firm.

Compliance Data: There are no compliance issues with the awarded firm.

Contract Managers: Terry Rolle, Department of Procurement Management
Lilly Monzon-Aguirre, Miami-Dade Finance Department

JUSTIFICATION

This competitively awarded contract provides financial advisory services for the Finance Department. The County has separated all of its Financial Advisory Services into Aviation, General, and Enterprise segments. This contract is for the General Segment of the County. The General Segment includes financial advisory services for various County departments that are not covered in the Aviation and Enterprise segment agreements which include the Seaport, Solid Waste, Transit, and Water & Sewer departments.

The contract prices are firm and fixed for the initial term and the two remaining option-to-renew (OTR) periods. Exercising the next OTR will ensure continuity of financial advisory services to provide general and special obligation debt transactions and services related to the issuance of bonds, notes, certificates or other financing instruments. It is therefore in the best interest of the County to exercise the remaining OTR periods.

Item No. 5

Contract No.: RFQ 91

Contract Title: **Financial Advisory Services (Enterprise Segment)**

Description: It is recommended that the Board authorize the County Mayor or County Mayor's designee to exercise the two remaining Option-to-Renew (OTR) periods to provide financial advisory services for the Finance Department to assist Solid Waste, the Seaport, Transit, and Water and Sewer departments which constitute the Enterprise Segment. This contract is in its initial term which expires on November 1, 2009. Exercising the two remaining OTRs will bring the cumulative value of the contract over \$1 million.

Initial Contract Term and Usage:	November 2, 2006 to November 1, 2009	\$ 850,000
First OTR and Estimated Usage:	November 2, 2009 to November 1, 2011	\$ 567,000
Second OTR and Estimate Usage:	November 2, 2011 to November 1, 2013	<u>\$ 567,000</u>
Cumulative Value:		\$1,984,000

Allocation, Managing Agency and Funding Sources:	<u>Allocation</u> \$567,000	<u>Department</u> Finance	<u>Funding Source</u> Bond Proceeds and Bond Administration Funds
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Total: \$567,000 for two years

Contract Measure: Small Business Enterprise Selection Factor

Review Committee Date and Item No.: May 10, 2006; Item #6-02

Local Preference: Applied in accordance with the Local Preference Ordinance.

Living Wage: The services provided are not covered under the Living Wage Ordinance.

User Access Program: This contract includes the User Access Program provision. The 2% program discount will be collected on all purchases.

Vendor: •Public Resource Advisory Group, Inc. (Non-local vendor)	Address 475 Central Ave. Suite 201 St. Petersburg, FL 33701	Principal Marianne Edmonds
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Performance Data: There are no performance issues with the awarded firm.

Compliance Data: There are no compliance issues with the awarded firm.

Contract Managers: Terry Rolle, Department of Procurement Management
Lilly Monzon-Aguirre, Miami-Dade Finance Department

JUSTIFICATION

This competitively awarded contract provides financial advisory services for the Finance Department. The County has separated its Financial Advisory Services into Aviation, General, and Enterprise segments. This contract for the Enterprise Segment includes financial advisory services for the County's Seaport, Solid Waste, Transit, and Water and Sewer departments.

The contract prices are firm and fixed for the initial term and the two remaining option-to-renew (OTR) periods. Exercising the next OTR will ensure continuity of financial advisory services to provide general and special obligation debt transactions and services related to the issuance of bonds, notes, certificates or other financing instruments. It is therefore in the best interest of the County to exercise the remaining OTR periods.

Item No. 6

Contract No.: 8736-5/14

Contract Title: **Towing Services (County Vehicles)**

Description: It is recommended that the Board authorize the County Mayor or County Mayor's designee to exercise the five remaining Option-to-Renew (OTR) periods to purchase towing services for several County departments. This contract is in its initial term which expires on November 30, 2009.

Initial Contract Term and Estimated Usage:	December 15, 2008 to November 30, 2009	\$1,467,000
First OTR and Estimated Usage:	December 1, 2009 to November 30, 2010*	\$1,467,000
Second OTR and Estimated Usage:	December 1, 2010 to November 30, 2011	\$1,467,000
Third OTR and Estimated Usage:	December 1, 2011 to November 30, 2012	\$1,467,000
Fourth OTR and Estimated Usage:	December 1, 2012 to November 30, 2013	\$1,467,000
Fifth OTR and Estimated Usage:	December 1, 2013 to November 30, 2014	<u>\$1,467,000</u>
Cumulative Value:		\$8,802,000

*Starting date of OTR terms was adjusted to December 1 to coincide with the beginning of the month.

Allocation, Managing Agencies and Funding Sources:	<u>Allocation</u>	<u>Department</u>	<u>Funding Source</u>
	\$ 5,000	Aviation	Proprietary Revenue
	\$ 26,000	Fire Rescue	Fire District Fund
	\$ 425,000	GSA	Internal Service Funds
	\$ 2,000	Housing	Federal Funds
	\$ 50,000	Police	General Fund
	\$ 14,000	Park and Recreation	General Fund
	\$ 740,000	Transit	MDT Operating Fund
	\$ 36,000	Water and Sewer	Proprietary Revenue
	<u>\$ 169,000</u>	Unallocated	
Total:	\$1,467,000 for one year		

Contract Measure: Small Business Enterprise Bid Preference

Review Committee Date: June 11, 2008; Item# 6-05

Local Preference: Applied in accordance with the Local Preference Ordinance.

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Living Wage: The Living Wage Ordinance does not apply.

User Access Program: This contract includes the User Access Program provision. The 2% program discount will be collected on all purchases.

Vendors:	Address	Principal
•Westbrook Motors, Inc (Local vendor)	1759 Palm Avenue Hialeah, FL 33010	Raul Suarez
•Blanco Towing, Inc (Local vendor)	1301 SW 71 st Street Miami, FL 33144	Zeida Blanco
•Banos Towing Service (Local vendor)	571 Mokena Drive Miami Springs, FL 33166	Domingo Banos
•Excalibur Towing Service (Local vendor)	14294 SW 142 nd Avenue Miami, Florida 33186	Maria C. Crego
•Kauff's of Miami, Inc (Local vendor)	2435 Ali Baba Avenue Opa Locka, FL 33054	Francis G. Russell
•Midtown Towing of Miami (Local vendor)	551 NW 72 nd Street Miami, FL 33150	Lauraine Lichtman
•A-1 Redland Economy Tow (Local vendor)	111 SW 2 nd Street Homestead, FL 33030	Sandra L. Vanderford
•Southwest Transport, Inc (Local vendor)	3870 Shipping Avenue Miami, FL 33146	Peter F. Hernandez

Performance Data: Several performance issues were identified on this contract and on Contract No. RFQ97, Police Towing, with vendors who are also on this contract. The performance issues are noted below.

Excalibur Towing Service , Midtown Towing of Miami and Westbrook Motors, Inc.

During this contract's current term, difficulties were identified with invoicing procedures. These issues have been resolved following notifications to, and meetings with, the vendors.

Westbrook Motors, Inc.

On RFQ 97, while conducting a site inspection due to the sale of the company, Miami Dade Police Department staff discovered that this firm did not have sufficient inside storage space. This issue was resolved and the proper storage space is now available.

Kauff's of Miami, Inc.

On RFQ 97, this firm was overcharging citizens for towing services and failed to send letters notifying owners of tows via certified mail, and in a timely manner. These issues were resolved and the company provided refunds to those that were overcharged.

A-1 Redland Economy Towing

On RFQ 97, this firm was overcharging citizens for towing services. These issues were resolved and the company provided refunds to those that were overcharged.

Compliance Data: There are no compliance issues with the awarded vendors.

Contract Managers: Km! Ra, Department of Procurement Management
Neivy Garcia, Miami-Dade Aviation Department
Marianela Betancourt, Miami-Dade Fire Rescue Department
Martin Dareff, General Services Administration Department
Laura Romano, Miami-Dade Police Department
Kevin Kirwin, Park and Recreation Department
Carlos Balbis, Miami-Dade Transit Department
Gregory Hicks, Miami-Dade Water and Sewer Department

JUSTIFICATION

This contract is for purchase of towing services for County owned vehicles and equipment. The contract includes unallocated funds totaling \$168,751 that are administered by the Department of Procurement Management. These funds may be used to supplement department allocations in order to satisfy service requirements.

Market research has shown that that the County's pricing is lower than the base prices being paid by other jurisdictions in the South Florida area, for the most frequently used types of tows. It is therefore in the best interest of the County to exercise the remaining option to renew periods.

Item No. 7

Contract No.: 8105-4/11-2

Contract Title: **Bell Joint and Pipe Repair Clamps and Couplings**

Description: It is recommended that the Board authorize the County Mayor or County Mayor's designee to exercise the two remaining Option-to-Renew (OTR) periods to purchase bell joint and pipe repair clamps and couplings for the Miami-Dade Water and Sewer (WASD) Department. The contract is in its second OTR period which expires on November 15, 2009. The Board of County Commissioners authorized the second OTR period via Resolution No. R-1032-08 adopted on October 7, 2008. Exercising the two remaining OTRs will bring the cumulative value over \$1 million.

Initial Contract Term and Estimated Usage:	November 16, 2006 to November 15, 2007	\$ 450,000
First OTR and Estimated Usage:	November 16, 2007 to November 15, 2008	\$ 450,000
Second OTR and Estimated Usage:	November 16, 2008 to November 15, 2009	\$ 450,000
Third OTR and Estimated Usage:	November 16, 2009 to November 15, 2010	\$ 450,000
Fourth OTR and Estimated Usage:	November 16, 2010 to November 15, 2011	<u>\$ 450,000</u>
Cumulative Value:		\$2,250,000

Allocation, Managing Agency and Funding Source:

<u>Allocation</u>	<u>Department</u>	<u>Funding Source</u>
\$450,000	WASD	Proprietary Revenue

Total: \$450,000 for one year

Contract Measure: The Small Business Enterprise Set-Aside and Bid Preference were applied to this contract.

Review Committee Date: July 12, 2006; Item #2-03

Local Preference: Applied in accordance with the Local Preference Ordinance.

Living Wage: The Living Wage Ordinance does not apply.

User Access Program: This contract includes the User Access Program provision. The 2% program discount is being collected on all purchases.

Vendors:	Address	Principal
•Corcel Corp (Local vendor)	2461 NW 23 rd St Miami, FL 33142	Ray Corona
•Ferguson Enterprises Inc. (Local vendor)	10810 SW 184 th St. Miami, FL 33157	Jason Mueller
•Giralt Enterprises Inc. (Local vendor)	12260 SW 94 th St. Miami, FL 33186	Pedro Giralt

Performance Data: There are no performance issues with the awarded firms.

Compliance Data: There are no compliance issues with the awarded firms

Contract Managers: Albert Touriz, Department of Procurement Management
Gregory Hicks, Water and Sewer Department

JUSTIFICATION

This contract is utilized by the Water and Sewer Department for purchase of bell joint and pipe repair clamps, couplings and adapters used in the water distribution and metering system. Market research shows that the County's pricing is 6% lower than the current market. It is therefore in the best interest of the County to exercise the remaining option to renew periods.

Item No. 8

Contract No.: 1046-3/11-1

Contract Title: Refrigerant Gases-Prequalification

Description: It is recommended that the Board authorize the County Mayor or County Mayor's designee to exercise the two remaining Option-to-Renew (OTR) periods to purchase refrigerant gases. The contract is in the first OTR period which expires on November 30, 2009. The Board of County Commissioners authorized the first OTR period via Resolution No. R-756-08 adopted on July 1, 2008.

Initial Contract Term and Usage:	December 1, 2006 to November 30, 2008	\$ 939,000
First OTR and Usage:	December 1, 2008 to November 30, 2009	\$ 470,000
Second OTR and Estimated Usage:	December 1, 2009 to November 30, 2010	\$ 410,000
Third OTR and Estimated Usage:	December 1, 2010 to November 30, 2011	<u>\$ 410,000</u>
Cumulative Value:		\$2,229,000

Allocation, Managing Agencies and Funding Sources:	<u>Allocation</u>	<u>Department</u>	<u>Funding Source</u>
	\$ 45,000	Aviation	Proprietary Revenue
	\$ 15,000	Corrections	General Funds
	\$ 9,000	Fire Rescue	Fire District Funds
	\$ 35,000	GSA	Internal Service Funds
	\$ 3,000	Housing	Federal Funds
	\$236,000	Transit	MDT Operating Fund
	\$ 1,000	Police	General Funds
	\$ 6,000	Park and Recreation	General Funds
	\$ 30,000	Seaport	Proprietary Revenue
	<u>\$ 30,000</u>	Water and Sewer	Proprietary Revenue
Total:	\$410,000 for one year		

Contract Measure: Small Business Enterprise Bid Preference

Review Committee Date: April 12, 2006; Item No. 6-06

Local Preference: Applied in accordance with the Local Preference Ordinance.

Living Wage: The Living Wage Ordinance does not apply.

User Access Program: This contract includes the User Access Program provision. The 2% program discount is being collected on all applicable purchases.

Vendors:	Address	Principal
•Coolgas, Inc. (Non-local vendor)	30045 FM 2978 Rd. Magnolia, TX 77354	Jesse Combs
•American Refrigerants, Inc. (Non-local vendor)	2269 Porter Lake Dr. Sarasota, FL 34240	Tamsen Hays
•Airgas Refrigerants, Inc. (Non-local vendor)	6340 Sugarloaf Parkway Suite 300 Duluth, GA 30097	Chuck Broadus
•Trane US, Inc. (Non-local vendor)	One Centennial Ave. Piscataway, NJ 08855	John Conover
•W. W. Grainger, Inc. (Non-local vendor)	100 Grainger Pkwy. Lake Forest, IL 60045	James Ryan

Performance Data: There are no performance issues with the awarded firms.

Compliance Data: There are no compliance issues with the awarded firms.

Contract Managers:

Drakus Wiggins, Department of Procurement Management

Neivy Garcia, Miami-Dade Aviation Department

Ana Hassun, Miami-Dade Corrections & Rehabilitation Department

Sylvia Novela, Miami-Dade Fire Rescue Department

Lucy Romano, General Services Administration Department

Norma Fernandez, Miami-Dade Public Housing Agency

Carlos Balbis, Miami-Dade Transit Department

Marie Amedee, Miami-Dade Police Department

Maria Quinoa, Miami-Dade Park and Recreation Department

Phillip Rose, Seaport Department

Lydia Manners, Water and Sewer Department

JUSTIFICATION

This contract is utilized by various County departments to purchase refrigerant gases. Refrigerant gases are fluids used in the cooling process for refrigerators, air conditioners, central air conditioning systems, freezers, and dehumidifiers. The contract established a pre-qualified pool of bidders that allow for spot market competitions for purchases. Additional qualified vendors may be added at any time during the contract term, further enhancing competition. This method of award ensures the County receives the best pricing available in the market at the time the department requires the commodity. It is therefore in the best interest of the County to exercise the remaining option to renew periods.