

Memorandum



Date: February 2, 2010

To: Honorable Chairman Dennis C. Moss
and Members, Board of County Commissioners

From: George M. Burgess
County Manager

Subject: Recommendation to Reject and Re-advertise MDAD Request for Proposals (RFP) Retail Concessions Program 2009, RFP No. MDAD-04-09, Package 3

Agenda Item No. 8(A)(1)(A)

RECOMMENDATION

It is recommended that the Board of County Commissioners reject the one (1) proposal received on Package 3 of the RFP for Retail Concessions Program 2009, RFP No. MDAD-04-09, from NewsLink of South Florida, LLC. and authorize the re-advertisement of the subject Package.

SCOPE

Miami International Airport (MIA) is located primarily within Commission District Six.

DELEGATED AUTHORITY

Not applicable as this is a rejection of the Package 3 sole proposal.

FISCAL IMPACT/FUNDING SOURCE

Not applicable as this is a rejection of the Package 3 sole proposal.

TRACK RECORD/MONITOR

Not applicable as this is a rejection of the Package 3 sole proposal.

COMPLIANCE DATA

Not applicable as this is a rejection of the Package 3 sole proposal.

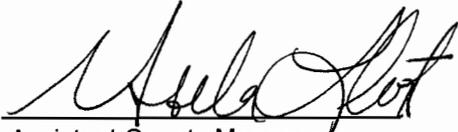
BACKGROUND

The RFP for Retail Concessions Program 2009 was advertised on August 17, 2009 for qualified firms to propose for the opportunity to provide financing, designing and constructing, managing, operating and maintaining high quality, reasonably priced specialty retail, newsstand and food and beverage spaces that are available in the North and South Terminals of Miami International Airport. The RFP contained six (6) packages and established opportunities for Master Concessionaires or Fee Managers for Packages 1, 2, and 3 and Packages 4, 5, and 6 were open to all Concessionaires.

Package 1 has four (4) food and beverage locations; Package 2 has a total of nine (9) locations (three (3) news and books and six (6) specialty retail locations); Package 3 has a total of nine (9) locations (two (2) news and books and seven (7) specialty retail locations); Package 4 has two (2) specialty retail locations and Packages 5 (specialty retail) and 6 (food and beverage) each have one (1) location.

The RFP, among other things, provided that a Proposer proposing on multiple packages could only be awarded one (1) package. The Selection Committee met and reviewed proposals submitted in response to the RFP, and heard presentations from the responsive firms on Packages 1, 2, 3, 5 and 6. No submittals were received for Package 4. NewsLink of South Florida, LLC was the sole proposer on Package 3; Packages 1 and 2, by contrast, received multiple proposers.

Because NewsLink was recommended for Package 2, the Committee therefore recommended that NewsLink's proposal on Package 3 be rejected and re-advertised with the hope of more competition on a re-advertised version of this package.



Assistant County Manager



MEMORANDUM

(Revised)

TO: Honorable Chairman Dennis C. Moss
and Members, Board of County Commissioners

DATE: February 2, 2010

FROM: R. A. Cuevas, Jr.
County Attorney

SUBJECT: Agenda Item No. 8(A)(1)(A)

Please note any items checked.

- "3-Day Rule" for committees applicable if raised
- 6 weeks required between first reading and public hearing
- 4 weeks notification to municipal officials required prior to public hearing
- Decreases revenues or increases expenditures without balancing budget
- Budget required
- Statement of fiscal impact required
- Ordinance creating a new board requires detailed County Manager's report for public hearing
- No committee review
- Applicable legislation requires more than a majority vote (i.e., 2/3's ____, 3/5's ____, unanimous ____) to approve
- Current information regarding funding source, index code and available balance, and available capacity (if debt is contemplated) required

Approved _____ Mayor
Veto _____
Override _____

Agenda Item No. 8(A)(1)(A)
2-2-10

RESOLUTION NO. _____

RESOLUTION REJECTING THE SOLE PROPOSAL RECEIVED PURSUANT TO RETAIL CONCESSIONS PROGRAM 2009 AT MIAMI INTERNATIONAL AIRPORT, RFP NO. MDAD-04-09, PACKAGE 3 AND AUTHORIZING RE-ADVERTISEMENT

WHEREAS, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA, that this Board hereby approves the rejection of the sole proposal received in connection with the Retail Concessions Program 2009 Package 3 and authorizes the re-advertisement.

The foregoing resolution was offered by Commissioner _____, who moved its adoption. The motion was seconded by Commissioner _____ and upon being put to a vote, the vote was as follows:

- | | |
|-----------------------------------|--------------------|
| Dennis C. Moss, Chairman | |
| Jose "Pepe" Diaz, Vice-Chairwoman | |
| Bruno A. Barreiro | Audrey M. Edmonson |
| Carlos A. Gimenez | Sally A. Heyman |
| Barbara J. Jordan | Joe A. Martinez |
| Dorrin D. Rolle | Natacha Seijas |
| Katy Sorenson | Rebeca Sosa |
| Sen. Javier D. Souto | |

The Chairperson thereupon declared the resolution duly passed and adopted this 2nd day of February, 2010. This resolution shall become effective ten (10) days after the date of its adoption unless vetoed by the Mayor, and if vetoed, shall become effective only upon an override by this Board.

MIAMI-DADE COUNTY, FLORIDA
BY ITS BOARD OF
COUNTY COMMISSIONERS

HARVEY RUVIN, CLERK

By: _____
Deputy Clerk

Approved by County Attorney as
to form and legal sufficiency. 

David M. Murray