

# Memorandum



**Date:** February 2, 2010

Agenda Item No. 8(O)(1)(A)

**To:** Honorable Chairman Dennis C. Moss  
and Members, Board of County Commissioners

**From:** George M. Burgess  
County Manager

A handwritten signature in black ink, appearing to read "Burgess", written over the printed name of the sender.

**Subject:** Quarterly Report: Award of Goods and Services Contracts Valued in Excess of \$100,000 and Up to \$1,000,000 – July 1, 2009 through September 30, 2009

As required by Administrative Order 3-38, attached is a report of competitively solicited goods and services contracts valued in excess of \$100,000 and up to \$1 million awarded during the fourth quarter of fiscal year 2008-09 (**Table 1**). Contracts were awarded under the County Manager's delegated authority in accordance with Section 2-8.1(b) of the County Code and Administrative Order 3-38.

In addition to the 18 contracts awarded by the County, 12 contracts were awarded by accessing competitively established contracts from another governmental entity, as authorized by Administrative Order 3-38 (**Table 2**).

Attachments

A handwritten signature in black ink, appearing to read "Alvin T. Hudak", written over the printed name of the sender.  
Assistant County Manager



# MEMORANDUM

(Revised)

TO: Honorable Chairman Dennis C. Moss      DATE: February 2, 2010  
and Members, Board of County Commissioners

FROM: R. A. Cuevas, Jr.  
County Attorney

SUBJECT: Agenda Item No. 8(O)(1)(A)

Please note any items checked.

- "3-Day Rule" for committees applicable if raised
- 6 weeks required between first reading and public hearing
- 4 weeks notification to municipal officials required prior to public hearing
- Decreases revenues or increases expenditures without balancing budget
- Budget required
- Statement of fiscal impact required
- Ordinance creating a new board requires detailed County Manager's report for public hearing
- No committee review
- Applicable legislation requires more than a majority vote (i.e., 2/3's \_\_\_\_, 3/5's \_\_\_\_, unanimous \_\_\_\_ ) to approve
- Current information regarding funding source, index code and available balance, and available capacity (if debt is contemplated) required

Approved \_\_\_\_\_ Mayor

Agenda Item No. 8(0)(1)(A)

Veto \_\_\_\_\_

2-2-10

Override \_\_\_\_\_

RESOLUTION NO. \_\_\_\_\_

RESOLUTION RATIFYING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE AWARD OF CONTRACTS UNDER FULL AND OPEN COMPETITION FOR THE PURCHASE OF GOODS AND SERVICES VALUED IN EXCESS OF \$100,000 AND UP TO \$1,000,000 EXECUTED DURING THE PERIOD OF JULY 1, 2009 THROUGH SEPTEMBER 30, 2009

**WHEREAS**, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

**NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA**, that this Board ratifies the County Mayor or County Mayor's designee award of contracts under full and open competition for the purchase of goods and services valued in excess of \$100,000 and up to \$1,000,000 executed during the period of July 1, 2009 through September 30, 2009.

The foregoing resolution was offered by Commissioner \_\_\_\_\_, who moved its adoption. The motion was seconded by Commissioner \_\_\_\_\_ and upon being put to a vote, the vote was as follows:

Dennis C. Moss, Chairman  
Jose "Pepe" Diaz, Vice-Chairman  
Bruno A. Barreiro  
Carlos A. Gimenez  
Barbara J. Jordan  
Dorrin D. Rolle  
Katy Sorenson  
Sen. Javier D. Souto  
Audrey M. Edmonson  
Sally A. Heyman  
Joe A. Martinez  
Natacha Seijas  
Rebeca Sosa

The Chairperson thereupon declared the resolution duly passed and adopted this 2<sup>nd</sup> day of February, 2010. This resolution shall become effective ten (10) days after the date of its adoption unless vetoed by the Mayor, and if vetoed, shall become effective only upon an override by this Board.

MIAMI-DADE COUNTY, FLORIDA  
BY ITS BOARD OF  
COUNTY COMMISSIONERS

HARVEY RUVIN, CLERK

By: \_\_\_\_\_  
Deputy Clerk

Approved by County Attorney as  
to form and legal sufficiency.

Hugo Benitez



**Table 1**  
**Award of Goods and Services Contracts Exceeding \$100,000 and up to \$1 Million**  
**(July 1, 2009 through September 30, 2009)**

Item No.	Contract No. and Title	Contract Allocation and Term	Cumulative Contract Value	Vendor(s) Awarded (All vendors are local vendors unless otherwise indicated with an asterisk)	User Department	Allocation	Funding Source	Review Committee Recommendation, Date and Number	User Access Program	Living Wage Applied	Award Date
1.	1733-5/15 Live Plant Maintenance Services	\$101,554.80 One year with five, one-year OTRs	\$609,328.80	<ul style="list-style-type: none"> <li>• Final Pest Control &amp; Landscaping</li> <li>• Ambius Inc</li> <li>• Foliage Design Systems of Dade County</li> </ul>	MDDAD GSA ME	\$34,149.80 \$65,508.50 \$1,896.50 \$101,554.80	Proprietary Funds Internal Serv. Funds General Fund	April 1, 2009 Item #6-07 SBE Bid Preference	Yes	Yes	Aug. 26, 2009
2.	4401-2/12 Allison Helicopter, Gas Turbine	\$300,000.00 One year with two, one-year OTRs	\$900,000.00	<ul style="list-style-type: none"> <li>• Keystone Helicopter Corp*</li> </ul>	MDDPD	\$300,000.00	General Fund	June 10, 2009 Item #6-02 SBE Bid Preference	Yes	No	Oct. 1, 2009
3.	7516-0/11 UPS Systems, Maintenance and Repair	\$816,300.00 Two years with no OTRs	\$816,300.00	<ul style="list-style-type: none"> <li>• Electronic Environments Corporation*</li> <li>• US Tech Inc*</li> <li>• JT Packard &amp; Associates Inc*</li> <li>• DC Group Inc*</li> <li>• National Power Corporation*</li> <li>• Presidio Networked Solutions Inc*</li> <li>• AC Engineering Inc</li> <li>• Precision Environment Inc*</li> <li>• Jantech Services Inc*</li> <li>• Gruber Technical Inc*</li> <li>• Fakouri Electrical Engineering Inc*</li> </ul>	MDDAD MDCR ETSD MDFR GSA MDPLS ME MDDPD PWD Seaport WASD	\$70,000.00 \$15,000.00 \$100,000.00 \$114,200.00 \$204,900.00 \$16,000.00 \$15,000.00 \$80,000.00 \$6,200.00 \$75,000.00 \$120,000.00 \$816,300.00	Proprietary Funds General Fund Gen. Fund/Internal Service Funds Fire District Internal Serv. Funds Library District General Fund General Fund General Fund General Fund Proprietary Funds Proprietary Funds	April 1, 2009 Item #6-06 SBE Bid Preference	Yes	No	Sept. 1, 2009
4.	7556-4/14 Natural Gas/Utilities Management	\$200,000.00 One year with four, one-year OTRs	\$1,000,000.00	<ul style="list-style-type: none"> <li>• FPL Energy*</li> </ul>	GSA	\$200,000.00	Internal Serv. Funds	July 8, 2009 Item #6-04 SBE Bid Preference	Yes	No	Aug. 7, 2009
5.	8516B-1/10 Appliance and Kitchen Equipment	\$250,000.00 Three months with one, two-month OTR	\$500,000.00	<ul style="list-style-type: none"> <li>• ITW Food Equipment Group LLC</li> <li>• Dade Restaurant Repair Shop, Inc</li> </ul>	MDDAD CAA MDCR DEMI MDFR GSA MDPHA DHS PWD	\$6,000.00 \$2,000.00 \$177,000.00 \$2,000.00 \$17,000.00 \$5,000.00 \$20,000.00 \$20,000.00 \$1,000.00 \$250,000.00	Proprietary Funds Federal Funds General Fund Gen. Fund Fire District Internal Serv. Funds Fed. Funds Gen. Fund/State Funds/ Fed. Funds Gen. Fund	June 10, 2009 Item #6-08 SBE Bid Preference	Yes	Yes	Sept. 1, 2009

Item No.	Contract No. and Title	Contract Allocation and Term	Cumulative Contract Value	Vendor(s) Awarded (All vendors are local otherwise indicated with an asterisk)	User Department	Allocation	Funding Source	Review Committee Recommendation, Date and Number	User Access Program	Living Wage Applied	Award Date
6.	9010-2/14 Speed Measuring Devices	\$557,000.00 Three years with two, one-year OTRs	\$928,333.32	• Communications International Inc	MDAD MDPD	\$47,400.00 \$509,600.00 \$557,000.00	Proprietary Funds General Fund	April 1, 2009 Item #6-06 SBE Bid Preference	Yes	Yes	July 16, 2009
7.	9044-2/13 Accessibility Products	\$324,914.06 Two years with two, one-year OTRs	\$649,828.12	• Ritz Safety LLC • Inclusion Solutions LLC* • Owen G. Dunn Company Inc* • Lithografikos LLC	Elections	\$324,914.06	General Fund	April 29, 2009 Item #2-01 SBE Bid Preference (Items 1 – 12) Partially Set-Aside (Items 13 – 16)	Yes	No	July 13, 2009
8.	9056-0/14 Sign Language Interpreter Services	\$485,000.00 Five years with no OTRs	\$485,000.00	• Accessible Communications for the Deaf Inc. • CODA LINK, Inc	DEM GSA MDPHA DHS MDPR DP&Z	\$22,000.00 \$50,000.00 \$65,000.00 \$25,000.00 \$320,000.00 \$3,000.00 \$485,000.00	Gen. Fund Internal Serv. Funds Fed. Funds Gen. Fund/ State Funds/ Fed. Funds Gen. Fund/ Proprietary Funds Gen. Fund/ Proprietary Funds	May 27, 2009 Item #5-02 No Measure	Yes	No	July 13, 2009
9.	9083-3/14 Refrigerated Salads	\$234,048.00 Two years with three, one-year OTRs	\$585,120.00	• D&J Dell Products, Inc	MDCR	\$234,048.00	General Fund	June 24, 2009 Item #6-01 SBE Bid Preference	Yes	No	July 21, 2009
10.	9084-0/19 Trained Canines – Pre-qualification	\$240,000.00 Ten years with no OTRs	\$240,000.00	• American K9 Detection Services Inc* • Metro Dade K9 Guard Dog Services	MIDPD	\$240,000.00	General Fund	June 10, 2009 Item #6-03 SBE Selection Factor	Yes	No	Aug. 14, 2009
11.	9085-4/15 Locksmith Services	\$144,760.00 Two years with four, one-year OTRs	\$434,280.00	• La Colmena Locksmith LLC • American Security Group A1 Inc	ASD BNC	\$2,386.00 \$500.00	Gen. Fund/ Proprietary Funds Gen. Fund/ Proprietary Funds	June 24, 2009 #6-05 SBE Bid Preference	Yes	No	Sept. 9, 2009

Item No.	Contract No. and Title	Contract Allocation and Term	Cumulative Contract Value	Vendor(s) Awarded (All vendors are local otherwise indicated with an asterisk)	User Department	Allocation	Funding Source	Review Committee Recommendation, Date and Number	User Access Program	Living Wage Applied	Award Date
12.	9114-2/14 Head Start Web Based Software	\$171,420.00 Three years with two, one-year OTRs	\$276,420.00	• Management Information Technology USA*	CAA	\$171,420.00	Federal Funds	June 24, 2009 Item #5-01 No Measure	No	No	July 28, 2009
13.	9117-0/14 Use of Title Plant for Public Records	\$191,750.40 Five years with no OTRs	\$191,750.40	• National Title Insurance Company	PWD	\$191,750.40	General Fund	July 22, 2009 Item #6-04 SBE Bid Preference	Yes	No	Aug. 25, 2009
14.	9122-4/15 Veterinary Services – Pre-qualification	\$240,000.00 Two years with four, one-year OTRs	\$720,000.00	• Marc H Kramer • Karen Arlinda Ashby • Laura Ganske • Lynda A Clark • Hirschfield Veterinary Consulting Inc • Norberto Morejon • Katarina Boros	ASD	\$240,000.00	Gen. Fund/Proprietary Funds	July 8, 2009 Item #6-01 SBE Bid Preference	Yes	No	Aug. 21, 2009
15.	9145-0/14 Portable Chiller	\$424,000.00 Ten years with no OTRs	\$424,000.00	• Trane US Inc	MDDAD	\$424,000.00	Proprietary Funds	August 5, 2009 Item #6-03 SBE Bid Preference	No	No	Sept. 11, 2009
16.	IB7611-3/13 Sound Systems Services	\$151,190.00 One year with three, one-year OTRs	\$604,760.00	• Stage Coast Productions Corp.	DERM JSD	\$20,000.00 \$5,000.00	Proprietary Funds Gen. Fund/Grant Funds/State Funds/Fed. Funds General Fund Proprietary Funds	May 27, 2009 Item #6-05 SBE Bid Preference	Yes	No	July 2, 2009
17.	IB8888-3/13 Hotel/Motel Accommodations	\$100,000.00 One year with three, one-year OTRs	\$400,000.00	• 36 <sup>th</sup> Street Two LLC d/b/a DHS • Hilton Garden Inn • Miami Airport West • Hyatt Corporation	DHS	\$100,000.00	Gen. Fund/ State Funds/ Fed. Funds	July 22, 2009 Item #6-01 SBE Bid Preference	Yes	No	Sept. 23, 2009
18.	RFQ678 Real Estate Services to Assist with Neighborhood Stabilization Program	\$950,000.00 Four years with no OTRs	\$950,000.00	• Carlisle Development Group LLC • Special Asset Support Services Inc • Keyes Newport LLC • Lancaster Homes & Construction • National Housing Trust Enterprise Preservation Corporation* • Neighborhood Housing Services of South Florida • South Florida Board of	GSA	\$950,000.00	Federal Funds	April 15, 2009 Item #5-01 No Measure- Funding Source	No	No	Aug. 28, 2009

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Item No.	Contract No. and Title	Contract Allocation and Term	Cumulative Contract Value	Vendor(s) Awarded (All vendors are local vendors unless otherwise indicated with an asterisk)	User Department	Allocation	Funding Source	Review Committee Recommendation, Date and Number	User Access Program	Living Wage Applied	Award Date
				<ul style="list-style-type: none"> <li>• Realists Inc</li> <li>• United Development Communities Inc</li> <li>• Prime Investors &amp; Developers, Inc. d/b/a Prime Homebuilders</li> <li>• Metro Realty of South Florida Inc</li> <li>• Prescient Inc</li> <li>• Pinnacle Housing Group LLC</li> <li>• Centennial Management Corp</li> <li>• One Stop Solution Inc</li> <li>• ELCO Landmark Residential Holdings, LLC*</li> <li>• RUDG, LLC</li> <li>• Pointe Developers, Inc.</li> <li>• Community Housing Group LLC</li> <li>• St. John Community Development Corporation</li> </ul>							

Contracts Awarded by DPM: \$5,869,437.26

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**Table 2  
Contracts Awarded by Accessing Competitive Contracts of Other Governmental Entities  
(July 1, 2009 through September 30, 2009)**

Item No.	Contract No. and Title	Contract Allocation and Term	Cumulative Contract Value	Vendor(s) Awarded (All vendors are local vendors unless otherwise indicated with an asterisk)	User Department	Allocation	Funding Source	Review Committee Recommendation, Date and Number	User Access Program	Living Wage Applied	Award Date
1.	018-JJ04 Network Connectivity Devices (Miami-Dade County Public Schools)	\$475,000.00 29 months with no OTRs	\$475,000.00	<ul style="list-style-type: none"> <li>• ATC International Inc</li> <li>• Graybar Electric Company*</li> <li>• PME Inc*</li> <li>• Insight Public Sector Inc*</li> <li>• JDL Technologies*</li> <li>• Digital Intelligence Systems Corp*</li> <li>• Prosys Information Systems Inc</li> <li>• United Data Technologies Inc</li> <li>• Dell Marketing LP*</li> </ul>	Unallocated**	\$475,000.00	* Department and Funding source(s) will be identified as projects are granted allocation based on justification and requirements.	July 22, 2009 Item #2-07 Other Entity's Contract	Yes	No	July 29, 2009
2.	050B7800023 Hardware & Associated Equipment (State of Maryland)	\$475,000.00 25 months	\$475,000.00	<ul style="list-style-type: none"> <li>• Knot Technology Solutions LLC*</li> <li>• SHI International Corp*</li> <li>• Universal Adaptive Consulting Services*</li> <li>• CDW Government Inc*</li> <li>• Alliance Technology Group LLC*</li> <li>• DLT Solutions Inc*</li> <li>• Digital Intelligence Systems Corp*</li> </ul>	Unallocated**	\$475,000.00	* Department and Funding source(s) will be identified as projects are granted allocation based on justification and requirements.	August 5, 2009 Item #2-12 Other Entity's Contract	Yes	No	Aug. 17, 2009
3.	068-GG06 Tree, Palm, and Shrub Pruning and Removal (Miami-Dade County Public Schools)	\$490,000.00 One year	\$490,000.00	<ul style="list-style-type: none"> <li>• Arborcare Inc</li> <li>• Crodon Inc</li> <li>• A Native Tree Service</li> <li>• SFM Services Inc</li> </ul>	PWD SEAPORT	\$475,000.00 \$15,000.00 \$490,000.00	Gen. Fund/ Proprietary Funds Proprietary Funds	August 5, 2009 Item #2-05 Other Entity's Contract	Yes	Yes	Aug. 28, 2009

Item No.	Contract No. and Title	Contract Allocation and Term	Cumulative Contract Value	Vendors Awarded (All vendors are local vendors unless otherwise indicated with an asterisk)	User Department	Allocation	Funding Source	Review Committee Recommendation, Date and Number	User Access Program	Living Wage Applied	Award Date
4.	083052-01 Information Technology Solutions  (City of Tucson National Inter-governmental Purchasing Alliance)	\$475,000.00 One year	\$475,000.00	• CDW Government Inc*	Unallocated**	\$475,000.00	* Department and Funding source(s) will be identified as projects are granted allocation based on justification and requirements.	July 22, 2009 Item #2-08 Other Entity's Contract	Yes	No	July 31, 2009
5.	250-040-08-1 Personal Computers, Laptops & Monitors  (State of Florida)	\$250,000.00 17 months	\$250,000.00	• Panasonic Corporation of North America* • Lenovo United States Inc* • Dell Marketing LP* • Hewlett Packard Co • Apple Inc* • Synnex Corporation*	WASD	\$250,000.00	Proprietary Funds	September 16, 2009 Item #2-03 Other Entity's Contract	Yes	No	Sept. 23, 2009
6.	252-000-09-ACS Technology Products and Services  (State of Florida)	\$169,679.00 44 months	\$169,679.00	• SolutionsSure Com Inc* • Insight Public Sector Inc* • GTSI Corp*	MDAD	\$169,679.00	Proprietary Funds	September 16, 2009 Item #2-02 Other Entity's Contract	Yes	No	Sept. 14, 2009
7.	29-015N Telecommunications, Internal Connections and Internet  (School Board of Broward County)	\$475,000.00 58 months	\$475,000.00	• ATTT Corp* • JDL Technologies Inc*	Unallocated**	\$475,000.00	** Department and Funding source(s) will be identified as projects are granted allocation based on justification and requirements.	July 22, 2009 Item #2-12 Other Entity's Contract	Yes	No	Aug. 17, 2009
8.	863-000-10-1 Tires  (State of Florida)	\$492,500.00 31 months	\$492,500.00	• Earl W Colvard Inc* • Tiresoles of Broward Inc • Martino Commercial Tire Service Center • KM Pedersen Enterprises Inc	MDAD MDFR GSA MDPR SEAPORT VIZCAYA WASD	\$22,000.00 \$20,000.00 \$418,000.00 \$3,500.00 \$1,000.00 \$500.00 \$27,500.00 \$492,500.00	Proprietary Funds Fire District Internal Serv. Funds Gen. Fund/ Proprietary Funds Proprietary Funds Proprietary Funds Proprietary Funds	July 22, 2009 Item #2-11 Other Entity's Contract	Yes	No	July 21, 2009
9.	8717-07-E Beach Sifter Cleaner  (City of San Diego)	\$100,000.00 Ten months	\$100,000.00	• Kassbohrer All Terrain Vehicles Inc*	MDPR	\$99,990.00	Gen. Fund	July 8, 2009 Item #2-07 Other Entity's Contract	Yes	No	July 7, 2009

Item No.	Contract No. and Title	Contract Allocation and Term	Cumulative Contract Value	Vendor(s) Awarded (All vendors are local vendors unless otherwise indicated with an asterisk)	User Department	Allocation	Funding Source	Review Committee Recommendation, Date and Number	User Access Program	Living Wage Applied	Award Date
10.	880-000-09-1 Audio/Video Equipment & Accessories  (State of Florida)	\$497,500.00 42 months	\$497,500.00	• BT Conferencing Video Inc* • Divine Visual & System Corp • Audio Fidelity Communications Corp* • Tandberg Inc* • Xerox Audio Visual Solutions Inc • Presidio Networked Solutions Inc • Audio Visual Innovations • Coleman Technologies Inc* • Polycorn Inc*	ETSD	\$497,500.00	Internal Service Funds	September 2, 2009 Item # 2-01 Other Entity's Contract	Yes	No	Aug. 28, 2009
11.	DIR-SDD-477 Motorola Wireless Mesh Network  (State of Texas)	\$128,473.00 Ten months	\$128,473.00	• Motorola*	ETSD	\$100,000.00	Internal Service Funds	July 22, 2009 Item #2-09 Other Entity's Contract	Yes	No	Aug. 5, 2009
12.	RFP 083004 Parks and Golf Ground Maintenance Equipment  (City of Tucson National Inter-governmental Purchasing Alliance)	\$114,904.78 One-time purchase	\$114,904.78	• Tesco South Inc*	MPPR	\$114,904.78	Proprietary Funds	August 5, 2009 Item #2-08 Other Entity's Contract	Yes	No	Aug. 7, 2009

Competitive Governmental Contracts Accessed by DPM: \$3,498,367.78

18 Contracts Awarded by DPM: \$5,869,437.26  
 12 Competitive Governmental Contracts Accessed by DPM: \$3,498,367.78  
 \$9,367,805.04