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HPSI

Agenda Item No. 1D1 Supplement

April 21, 2010

Miami Dade Board of County Commissioners
Stephen P. Clark Center
111 N.W. 1st Street, Suite 2910
Miami, FL 33128

Dear Commissioners:

In March 2010, the Miami International Cardiology Consultants (MICC) group which is a clinical agent of the Public Health Trust, informed us of their intent to cease to provide services at our Downtown Medical Office located at the Stephen P. Clark Center. After several meetings we were unable to reach an agreement that was acceptable to the Public Health Trust (PHT). The MICC group as stated is a clinical agent which means that they provide physician services under a contract. In reviewing the contract, it appears that the previous administration did not memorialize this clinic in the original MICC contract. Therefore, they have the option to provide us with notice.

At that time we placed a Task Force together headed by Ms. Melida Akiti, VP/CAO of Ambulatory Services with the goal of developing and implementing a smooth transition plan. It was always our intent to effectively communicate our intent as soon as the transition plan was discussed and vetted by both JHS and MICC. It is unfortunate that MICC without previous notice did not provide the patients with an explanation which a letter would have offered.

The date of transition negotiated with MICC is May 28, 2010. We will staff the clinic with a physician and an Advanced Nurse Practitioner and two support staff. The reason given by MICC for this action is financial loss due to a lack of volume. These were the same reasons given by the PHT in March 2008. Presently they have 1,360 patients and 2,730 patients are needed in order to decrease the loss. In reviewing the budget, our rent expenditure which is covered by PHT is above market value. We are working with GSA in order to identify some savings that will provide a better financial picture for this clinic.

The Task Force has developed a simple but effective marketing plan which is:

1. Distribute flyers to all the buildings adjacent to the Stephen P. Clark building.
2. Negotiate agreements with employers including the County and JHS to provide pre-employment physicals and screenings.
3. Provide walk-in Urgent Care.

Our expectation is to have our clinical staff in place by May 17, 2010 providing an overlap with the existing clinicians.

Sincerely,

Eneida O. Roldan, MD, MPH, MBA
President and Chief Executive Officer