

# Memorandum



Date: July 8, 2010

To: Honorable Chairman Dennis C. Moss  
and Members, Board of County Commissioners

Agenda Item No. 14R1

From: George M. Burgess  
County Manager

Subject: Report Regarding the Recommendation for Approval to Award Contract Nos. RFQ685a, RFQ685b, and RFQ685c: Governmental Representation and Consulting Services in Washington, DC

On November 4, 2009, the Board of County Commissioners (Board) approved the advertisement of a solicitation to obtain Governmental Representation and Consulting Services in Washington, DC. This approval was the result of careful consideration of the County's needs through a series of discussions held between June and November 2009 at Health, Public Safety, and Intergovernmental (HPSI) Committee meetings, Board meetings, and a workshop of the HPSI Committee. One of the areas discussed in detail was the number of contracts required for these services. The Board determined that the number of contracts should be limited to up to three.

The solicitation was issued and proposals were received. The Evaluation/Selection Committee rated and ranked the proposals. The top seven firms were invited to make an oral presentation. Thereafter, the firms were re-rated and ranked. The Evaluation/Selection Committee recommended the top three ranked firms for negotiations, considering the Board's direction to select up to three contracts. Following successful negotiations, the top three ranked firms were recommended for award. This recommendation was the result of a full and open competitive process. No protest was filed. The recommendation and a supplement are attached.

On June 10, 2010, the award recommendation was presented at the HPSI Committee. The item was forwarded with a favorable recommendation by the HPSI Committee to the Board with an amendment. Specifically, the HPSI Committee requested that the award recommendation be modified to include Akerman Senterfitt, and Cardenas Partners, LLC (the fourth and fifth ranked firms, respectively). The HPSI Committee requested that additional funding be located, if available, to contract with these two firms at the same rate (\$190,000 per year) as the three recommended firms. Alternatively, if funding could not be located, the HPSI Committee requested that the contracts with the recommended firms be renegotiated to distribute the available funding equally among the five firms. The requested amendment requires a waiver of the competitive bidding process and the bid protest procedures.

The availability of additional funds has been reviewed. The allocation stated in the award recommendation is \$720,000 annually. This amount includes \$190,000 per contract per year, plus up to \$150,000 per year in the aggregate for work orders and optional services. There is no additional funding allocated for this purpose. Therefore, if five contracts are to be awarded as requested by the HPSI Committee, the annual amount per contract would be reduced to \$144,000, from the \$190,000 level that has already been negotiated with the three firms, with no additional funds for work orders or optional services. We do not suggest allocating additional funds to this program.

Please be advised that on January 21, 2010, the Board extended the current contracts for six months until August 5, 2010, at which time these contracts will expire. In order to effectuate the Committee's direction, a bid waiver must be recommended by the Mayor and me. While we are prepared to do that if it is the will of the Board, we do caution the Board that this engagement was bid with the expectation of three firms being awarded contracts. With five firms awarded contracts, the funding to each firm will be significantly diluted.

Assistant County Manager

# Memorandum



Date: June 10, 2010

To: Honorable Chairman Dennis C. Moss  
and Members, Board of County Commissioners

HPSI

From: George M. Burgess  
County Manager

Agenda Item No. 3D Substitute

Subject: Recommendation for Approval to Award Contract Nos. RFQ685a, RFQ685b, and RFQ685c: Governmental Representation and Consulting Services in Washington, DC

This substitute differs from the original item in that the title of the resolution now reflects the aggregate value of the contracts.

## RECOMMENDATION

It is recommended that the Board of County Commissioners approve award of three contracts to provide Miami-Dade County representation and governmental consulting services before the executive and legislative branches of the federal government.

**CONTRACT NOS:** RFQ685a, RFQ685b, and RFQ685c

**CONTRACT TITLE:** Governmental Representation and Consulting Services in Washington, DC

**DESCRIPTION:** To obtain representation and governmental consulting services before the executive and legislative branches of the federal government, to include a full range of lobbying, legislative counsel, consulting and advocacy services. The firms shall provide the services as requested by the County, for various subjects/issues assigned, based on the County's annual legislative package.

**TERM:** One year with three, one-year options to renew.

**APPROVAL TO ADVERTISE:** Advertisement was approved by the Board of County Commissioners on November 4, 2009.

**CONTRACT AMOUNT:** \$720,000 per year  
(\$190,000 per contract per year, plus up to \$150,000 in the aggregate per year for work orders and optional services)

If the County exercises the three, one-year options-to-renew, the total contract value will be \$2,880,000.

## **USING AGENCY AND FUNDING SOURCE:**

Department	Project Manager	Allocation Request	Funding Source
Office of Intergovernmental Affairs	Jose Rasco	\$720,000	General Fund

**METHOD OF AWARD:** Award to up to three recommended responsive, responsible vendors based on the evaluation criteria established in the solicitation. A full and open competitive Request for Qualifications process was used.

**VENDORS RECOMMENDED FOR AWARD:**

Vendor	Address	Principal
Alcalde & Fay (Non-local vendor)	2111 Wilson Boulevard 8 <sup>th</sup> Floor Arlington, VA 22201	Hector Alcalde
Patton Boggs, LLP (Non-local vendor)  with subcontractor Washington Urban Collaborative LLC	2550 M Street, NW Washington, DC 20037	Thomas Hale Boggs, Jr.
Greenberg Traurig, P.A. (Local vendor)	1221 Brickell Avenue Miami, FL 33131	Larry J. Hoffman

**PERFORMANCE DATA:** There are no performance issues with the recommended firms.

**COMPLIANCE DATA:** There are no compliance issues with the recommended firms.

**VENDORS NOT RECOMMENDED FOR AWARD:**

1. Akerman Senterfitt
2. Cardenas Partners, LLC
3. Venable LLP
4. Foley & Lardner, LLP
5. Dutko Worldwide
6. Sandler, Travis & Rosenberg, P.A.
7. James Lee Witt Associates, part of Global Options
8. The Ferguson Group, LLC
9. BGR Government Affairs, LLC
10. Akin Gump Strauss Hauer & Feld
11. EOP Group, Inc. (late proposal not accepted)

**CONTRACT MEASURES:** A Small Business Enterprise selection factor was assigned for this contract.

**LIVING WAGE:** The services being provided are not covered under the Living Wage Ordinance.

**USER ACCESS PROGRAM:** The User Access Program provision will apply. The 2% program discount will be collected on all purchases.

<b>LOCAL PREFERENCE:</b>	Waived by the Board of County Commissioners due to the nature of the services and the importance of having a Washington, DC presence.
<b>ESTIMATED CONTRACT COMMENCEMENT DATE:</b>	Ten days after date adopted by the Board of County Commissioners, unless vetoed by the Mayor.
<b>DELEGATED AUTHORITY:</b>	If this item is approved, the County Mayor or designee will have the authority to exercise, at County Mayor's or designee's discretion, subsequent options-to-renew and other extensions in accordance with the terms and conditions of the contract.

## **BACKGROUND**

There are currently three contracts for these services. On January 21, 2010, the Board of County Commissioners (Board) extended the contracts for six months until August 5, 2010, on a month-to-month basis, to ensure continuity of services while the solicitation process was completed for the successor contracts.

The request to advertise a solicitation for the replacement contracts was presented to the Health, Public Safety and Intergovernmental (HPSI) Committee on June 11, 2009. The request was forwarded to the Board, and presented at the July 2, 2009 meeting resulting in a deferral to a workshop of the HPSI Committee. As a result of the workshop, the item was amended and was placed on the September 15, 2009 Board agenda. At the Board meeting, the item was deferred back to the HPSI Committee with further suggested amendments (resulting in "Supplement No. 2 to Agenda Item"). At the HPSI Committee of October 15, 2009, the item was forwarded to the Board, and passed on November 4, 2009, adopting the amendments pursuant to "Supplement No. 2 to Agenda Item".

The services requested in the replacement contracts are substantially the same as the current contracts. The allocation per contract of \$190,000 per year is consistent with the allocation of the current contracts, including the five percent reduction for federal contract lobbyists as directed by Board Resolution No. R-144-10. The following is a summary of the services to be provided:

- **Representation Services**  
The firms shall provide governmental representation and consulting services to include a full range of lobbying, legislative counsel and advocacy services, for various issues assigned. The firms shall integrate their efforts with the County's Office of Intergovernmental Affairs to ensure a strong consistent legislative program.
- **Advisement**  
The firms shall report and meet with the County on a weekly basis, or on an as needed basis, while Congress is in session and on a monthly basis when Congress is not in session, on those issues important to the County and the actions taken on such issues.
- **Monthly Written Reports**  
Each firm shall provide monthly written reports advising the County of the current status of all issues that the firm is monitoring that may affect Miami-Dade County, the actions taken on such issues, and recommendations for future actions on such issues. The monthly reports shall be

Honorable Chairman Dennis C. Moss  
and Members, Board of County Commissioners

provided by the contractor to the Chairman and Members of the Board of County Commissioners, Commission Auditor, and Office of Intergovernmental Affairs.

- Arrange for Meetings

Upon request, firms shall arrange for meetings, including members of the Miami-Dade County Delegation, with members of Congress as well as members in leadership positions such as Chairman and Ranking Members of key committees. The firms shall arrange meetings with senior staff of Congressional Committees and key officials at both the White House and key administrative agencies.

- Work Orders

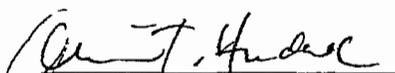
The County may issue work orders to the firms on specific issues, for the purposes of carrying out the intent of the contract services. Recommendations for work orders will be made by the Office of Intergovernmental Affairs's Project Manager. All work orders must be issue specific and performance driven, reviewed by the County Attorney's Office, and approved by the Chairperson, Board of County Commissioners or designee, and the Board of County Commissioners, prior to issuance.

- Optional Services

The County may request optional services such as travel for special projects, and food, non-alcoholic beverage and reception services directly related to County lobbying efforts. All optional services and related expenses require prior written County approval.

On January 21, 2010, the Board adopted Resolution No. R-56-10 which provides that no County contract lobbyist shall represent any entity in any forum to support a position in opposition to a position of the County, unless the Board first grants a waiver for the representation. The resolution further states: "If the contract lobbyist has no conflicts, then the lobbyist shall provide a written statement that the contract lobbyist has no conflicts prior to award." Each recommended firm was provided a copy of the resolution and confirmed in writing that the firm, and its subcontractors if any, had no conflicts. Furthermore, the contracts include a provision that the firms shall not represent any airport that, in the sole judgment of the County, competes with Miami International Airport. One firm, Patton Boggs, LLP, disclosed to the County that the firm provides federal policy consultation to Hartsfield-Jackson Atlanta International Airport. However, the nature of their representation is not one of competition with Miami-Dade County and, therefore, does not present a conflict. All of the firms have an affirmative responsibility to promptly seek in writing and obtain a waiver from the Board of County Commissioners for any conflict of interest prior to representing any entity in any forum. The contracts include specific language regarding the policies set forth in the resolution.

Attachments

  
Assistant County Manager



# MEMORANDUM

(Revised)

TO: Honorable Chairman Dennis C. Moss      DATE: July 8, 2010  
and Members, Board of County Commissioners

FROM: R. A. Cuevas, Jr.      SUBJECT: Agenda Item No.  
County Attorney

Please note any items checked.

- "3-Day Rule" for committees applicable if raised
- 6 weeks required between first reading and public hearing
- 4 weeks notification to municipal officials required prior to public hearing
- Decreases revenues or increases expenditures without balancing budget
- Budget required
- Statement of fiscal impact required
- Ordinance creating a new board requires detailed County Manager's report for public hearing
- No committee review
- Applicable legislation requires more than a majority vote (i.e., 2/3's \_\_\_\_\_, 3/5's \_\_\_\_\_, unanimous \_\_\_\_\_) to approve
- Current information regarding funding source, index code and available balance, and available capacity (if debt is contemplated) required.

Approved \_\_\_\_\_ Mayor

Agenda Item No.

Veto \_\_\_\_\_

Override \_\_\_\_\_

RESOLUTION NO. \_\_\_\_\_

RESOLUTION AUTHORIZING EXECUTION OF AGREEMENTS IN THE AGGREGATE AMOUNT OF \$720,000 PER YEAR FOR AN INITIAL ONE YEAR TERM PLUS THREE ONE-YEAR REMOVAL TERMS WITH ALCALDE & FAY, PATTON BOGGS, LLP, AND GREENBERG TRAURIG, P.A. TO OBTAIN GOVERNMENTAL REPRESENTATION AND CONSULTING SERVICES IN WASHINGTON, DC, AUTHORIZING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO EXECUTE THE AGREEMENTS FOR AND ON BEHALF OF MIAMI-DADE COUNTY AND TO EXERCISE ANY CANCELLATION AND RENEWAL PROVISIONS, AND TO EXERCISE ALL OTHER RIGHTS CONTAINED THEREIN CONTRACT NOS. RFQ685A, RFQ685B, AND RFQ685C

**WHEREAS**, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

**NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA**, that this Board approves the selection of Alcalde & Fay, Patton Boggs, LLP, and Greenberg Traurig, P.A., in substantially the form attached hereto and made a part hereof, and authorizes the County Mayor or County Mayor's designee to execute same for and on behalf of Miami-Dade County and to exercise any cancellation and renewal provisions and any other rights contained therein.

The foregoing resolution was offered by Commissioner  
who moved its adoption. The motion was seconded by Commissioner  
and upon being put to a vote, the vote was as follows:

Dennis C. Moss, Chairman	
Jose "Pepe" Diaz, Vice-Chairman	
Bruno A. Barreiro	Audrey M. Edmonson
Carlos A. Gimenez	Sally A. Heyman
Barbara J. Jordan	Joe A. Martinez
Dorin D. Rolle	Natacha Seijas
Katy Sorenson	Rebeca Sosa
Sen. Javier D. Souto	

The Chairperson thereupon declared the resolution duly passed and adopted this  
8<sup>th</sup> of July, 2010. This resolution shall become effective ten (10) days after the date of its  
adoption unless vetoed by the Mayor, and if vetoed, shall become effective only upon an  
override by this Board.

MIAMI-DADE COUNTY, FLORIDA  
BY ITS BOARD OF  
COUNTY COMMISSIONERS

HARVEY RUVIN, CLERK

By: \_\_\_\_\_  
Deputy Clerk

Approved by County Attorney as  
to form and legal sufficiency.



Governmental Representation and Consulting Services in Washington, DC

Contract No. RFQ685a

THIS AGREEMENT made and entered into as of this \_\_\_\_\_ day of \_\_\_\_\_ by and between Alcalde & Fay, a corporation organized and existing under the laws of the State of Virginia, having its principal office at 2111 Wilson Boulevard, 8<sup>th</sup> Floor, Arlington, VA 22201 (hereinafter referred to as the "Contractor"), and Miami-Dade County, a political subdivision of the State of Florida, having its principal office at 111 N.W. 1st Street, Miami, Florida 33128 (hereinafter referred to as the "County"),

WITNESSETH:

WHEREAS, the Contractor has offered to provide governmental representation before the executive and legislative branches of the federal government, that shall conform to the Scope of Services (Appendix A); Miami-Dade County's Request for Qualifications (RFQ) No. 685 and all associated addenda and attachments, incorporated herein by reference; and the requirements of this Agreement; and,

WHEREAS, the Contractor has submitted a written proposal dated December 15, 2009, hereinafter referred to as the "Contractor's Proposal" which is incorporated herein by reference; and,

WHEREAS, the County desires to procure from the Contractor such Governmental Representation and Consulting Services for the County, in accordance with the terms and conditions of this Agreement;

NOW, THEREFORE, in consideration of the mutual covenants and agreements herein contained, the parties hereto agree as follows:

**ARTICLE 1. DEFINITIONS**

The following words and expressions used in this Agreement shall be construed as follows, except when it is clear from the context that another meaning is intended:

- a) The words "Contract" or "Contract Documents" or "Agreement" to mean collectively these terms and conditions, the Scope of Services (Appendix A), RFQ No. 685 and all associated addenda and attachments, the Contractor's Proposal, and all other attachments hereto and all amendments issued hereto.
- b) The words "Contract Date" to mean the date on which this Agreement is effective.
- c) The words "Contract Manager" to mean Miami-Dade County's Director, Department of Procurement Management, or the duly authorized representative designated to manage the Contract.
- d) The word "Contractor" to mean Alcalde & Fay and its permitted successors and assigns.
- e) The word "Days" to mean Calendar Days.
- f) The word "Deliverables" to mean all documentation and any items of any nature submitted by the Contractor to the County's Project Manager for review and approval pursuant to the terms of this Agreement.
- g) The words "directed", "required", "permitted", "ordered", "designated", "selected", "prescribed" or words of like import to mean respectively, the direction, requirement, permission, order, designation, selection or prescription of the County's Project Manager; and similarly the words "approved", "acceptable", "satisfactory", "equal", "necessary", or words of like import to mean respectively, approved by, or acceptable or satisfactory to, equal or necessary in the opinion of the County's Project Manager.
- h) The words "Change Order" or "Extra Work" or "Additional Work" resulting in additions or deletions or modifications to the amount, type or value of the Work and Services as required in this Contract, as directed and/or approved by the County.
- i) The words "Project Manager" to mean the County Manager or the duly authorized representative designated to manage the Project.
- k) The words "Scope of Services" to mean the document appended hereto as Appendix A, which details the work to be performed by the Contractor.
- l) The word "subcontractor" or "subconsultant" to mean any person, entity, firm or corporation, other than the employees of the Contractor, who furnishes labor and/or materials, in connection with the Work, whether directly or indirectly, on behalf and/or under the direction of the Contractor and whether or not in privity of Contract with the Contractor.
- m) The words "Work", "Services" "Program", or "Project" to mean all matters and things required to be done by the Contractor in accordance with the provisions of this Contract.
- n) The words "Work Order" to mean a written assignment of work issued by the County to the Contractor for specific issues.

**ARTICLE 2. ORDER OF PRECEDENCE**

If there is a conflict between or among the provisions of this Agreement, the order of precedence is as follows: 1) these terms and conditions, 2) the Scope of Services (Appendix A), 3) the Miami-Dade County's RFQ No. 685 and any associated addenda and attachments thereof, and 4) the Contractor's Proposal.

**ARTICLE 3. RULES OF INTERPRETATION**

- a) References to a specified Article, section or schedule shall be construed as reference to that specified Article, or section of, or schedule to this Agreement unless otherwise indicated.
- b) Reference to any agreement or other instrument shall be deemed to include such agreement or other instrument as such agreement or other instrument may, from time to time, be modified, amended, supplemented, or restated in accordance with its terms.
- c) The terms "hereof", "herein", "hereinafter", "hereby", "herewith", "hereto", and "hereunder" shall be deemed to refer to this Agreement.
- d) The titles, headings, captions and arrangements used in these Terms and Conditions are for convenience only and shall not be deemed to limit, amplify or modify the terms of this Contract, nor affect the meaning thereof.

**ARTICLE 4. NATURE OF THE AGREEMENT**

- a) This Agreement incorporates and includes all prior negotiations, correspondence, conversations, agreements, and understandings applicable to the matters contained in this Agreement. The parties agree that there are no commitments, agreements, or understandings concerning the subject matter of this Agreement that are not contained in this Agreement, and that this Agreement contains the entire agreement between the parties as to all matters contained herein. Accordingly, it is agreed that no deviation from the terms hereof shall be predicated upon any prior representations or agreements, whether oral or written. It is further agreed that any oral representations or modifications concerning this Agreement shall be of no force or effect, and that this Agreement may be modified, altered or amended only by a written amendment duly executed by both parties hereto or their authorized representatives.
- b) The Contractor shall provide the services set forth in the Scope of Services, and render full and prompt cooperation with the County in all aspects of the Services performed hereunder.
- c) The Contractor acknowledges that this Agreement requires the performance of all things necessary for or incidental to the effective and complete performance of all Work and Services under this Contract. All things not expressly mentioned in this Agreement but necessary to carrying out its intent are required by this Agreement, and the Contractor shall perform the same as though they were specifically mentioned, described and delineated.
- d) The Contractor shall furnish all labor, materials, tools, supplies, and other items required to perform the Work and Services that are necessary for the completion of this Contract. All Work and Services shall be accomplished at the direction of and to the satisfaction of the County's Project Manager.

- e) The Contractor acknowledges that the County shall be responsible for making all policy decisions regarding the Scope of Services. The Contractor agrees to provide input on policy issues in the form of recommendations. The Contractor agrees to implement any and all changes in providing Services hereunder as a result of a policy change implemented by the County. The Contractor agrees to act in an expeditious and fiscally sound manner in providing the County with input regarding the time and cost to implement said changes and in executing the activities required to implement said changes.
  
- f) The Contractor shall abide by and be governed by Miami-Dade County Ordinances and Resolutions, which may have a bearing on the Services involved in this Agreement, including but not limited to, Section 2-11.1, Code of Miami-Dade County (Ordinance 72-82, Conflict of Interest Ordinance); Resolution No. R-1236-99 (Resolution Directing the County Manager to Report Intergovernmental Activity by County Staff, Lobbyists, and Entities that Represent Miami-Dade County at the State and Federal Levels); Resolution No. R-1060-93; Resolution No. R-232-01 (Resolution Instructing County Staff and Lobbyists to Limit Legislative Initiatives and Funding Requests to Those Approved by the County Commission); Section 2-11.1.2, Code of Miami-Dade County (Ordinance No. 00-64, Ordinance Relating to County's Lobbyists); and Resolution No. R-56-10 (Resolution Setting Policy for Miami-Dade County that all Contract Lobbyists shall Obtain a Waiver from the Board of County Commissioners Prior to Representing any Client in any Forum that is Adverse to the County).

Pursuant to Resolution No. R-1236-99, no County contract lobbyist or its subcontractors shall represent any client and/or issue that may be adverse to the County without first requesting permission from the County. Resolution No. R-1236-99 provides that this obligation shall be a continuing one that applies throughout the term of this Contract. Pursuant to Resolution No. R-56-10, no contract for lobbying shall be awarded or renewed, or payment made, until the Contractor, including all subcontractors and lobbyists hired under Work Orders, seeks in writing and obtains a waiver from the Board of County Commissioners for any actual or perceived conflicts of interest. If the Contractor has no conflicts, then the Contractor shall provide a written statement prior to award of the Contract and prior to Contract renewals. All such waiver requests shall be submitted directly to the Chairman of the Board of County Commissioners.

Pursuant to Sections 2-11.1 and 2-11.1.2, no person or entity, whether an individual, firm, partnership or corporation, which receives compensation either directly or indirectly from the County for lobbying on behalf of the County or any of its agencies or instrumentalities at either the municipal, state, or national level shall represent any entity in any forum to support a position in opposition to a position of the County unless the Board of County Commissioners grants a specific waiver for a specific lobbying activity. The failure to comply with this provision shall result in either or both of the following: (i) the Contractor's contract being voidable by the County or (ii) a prohibition, for a period of up to three years, as determined by the Board of County Commissioners in its sole discretion, on the Contractor's entering into a lobbying contract with the County.

Concurrent with entering this Agreement, the Contractor, on behalf of itself and any and all employees, partners, and subcontractors, shall provide the Executive Director of the Office of Intergovernmental Affairs a copy of the 2010 federal legislative and executive Lobbyist Registration Forms for each and every client the Contractor and its employees, partners, and subcontractors represents at the time this Agreement is entered. In the event the Contractor and its employees, partners, and subcontractors acquires additional clients after this Agreement is executed, the Contractor, on behalf of itself and any and all employees, partners, and subcontractors, shall have an affirmative obligation

over the term of this Agreement (including a renewal or extension term if applicable) to provide the Executive Director of the Office of Intergovernmental Affairs a copy of the legislative and executive Lobbyist Registration Forms for such clients prior to undertaking any lobbying activities for such client or within 48 hours of filing the form with the federal government, whichever comes first. This obligation shall apply whether such party or interest is adverse to the County or not. Such notification must include all parties the Contractor or employees, partners, or subcontractors wishes to represent.

Separate and independent from the above-referenced obligation, the Contractor, on behalf of itself and any and all employees, partners, and subcontractors, must advise the Executive Director of the Office of Intergovernmental Affairs in writing of any position in opposition to a County position that the Contractor or any employee, partner, or subcontractor desires to take and request a waiver of such conflict before the Board of County Commissioners prior to taking such a position. A position in opposition to a County position may take the form of an adverse policy position or fiscal impact on the County, either direct or indirect. A position in opposition to a County position is not limited to a position that conflicts with an express provision of the legislative package adopted by the Board of County Commissioners. It may also arise in other areas. Not every County interest can be anticipated or enumerated in the County's legislative package, and issues arise and change over the course of the legislative process. It is incumbent on the Contractor and its employees, partners, and subcontractors to remain mindful of the County's policy and fiscal interests and positions vis-à-vis other clients. If an actual or perceived conflict arises, the Contractor and/or subcontractor must advise the Executive Director of the Office of Intergovernmental Affairs immediately in writing and seek a waiver of the conflict before the Board of County Commissioners prior to representing the adverse interest or position.

The Executive Director of the Office of Intergovernmental Affairs reserves the right to question the Contractor regarding any client or any potential and/or perceived conflict.

Once a conflict waiver request has been received by the County, the County Manager or designee, in consultation with the County Attorney's Office, reserves the right to take, in his sole discretion, any action regarding a waiver request, including but not limited to the following: (i) allow a waiver and allow the Contractor, and/or employee, partner, or subcontractor to continue to represent both the County and the other party; (ii) disallow a waiver and require the Contractor and/or employee, partner, or subcontractor to choose between representing the County or the other party, or to discontinue representing the other party; (iii) allow a limited waiver and require the Contractor and/or employee, partner, or subcontractor to continue to represent both the County and the other party under whatever limitations or restrictions the County Manager or designee, in consultation with the County Attorney's Office, determines to be appropriate. Any such actions by the County Manager or designee shall only be effective until the Board of County Commissioners has considered the conflict issue.

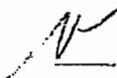
The Board of County Commissioners may take, in its sole discretion, any action regarding a waiver request, including but not limited to the following: (i) grant a waiver and allow the Contractor, and/or employee, partner, or subcontractor to continue to represent both the County and the other party; (ii) refuse to grant a waiver and require the Contractor and/or employee, partner, or subcontractor to choose between representing the County or the other party, or to discontinue representing the other party; (iii) refuse to grant a waiver and void its contract with the Contractor, and/or employee, partner, or subcontractor; (iv) grant a limited waiver and allow the Contractor and/or employee, partner, or subcontractor to continue to represent both the County and

the other party under whatever limitations or restrictions the County, in its sole discretion, determines to be appropriate.

Pursuant to Resolution No. R-1236-99, the Contractor and each subcontractor shall prepare reports at least monthly advising the Commission of the current status of all issues that the lobbyist is monitoring or tracking that may affect the County, the actions taken on such issues, and the recommendations for future actions on such issues. The Contractor and each subcontractor shall also raise, discuss and recommend any affirmative legislative action that may benefit the County.

Also, pursuant to Resolution No. R-1236-99, all County contracts and subcontracts for lobbying or representation at the state or federal level and/or individuals and firms hired to represent the County on intergovernmental issues must be approved by the Board of County Commissioners.-

Pursuant to Resolution No. R-232-01, County lobbyists are instructed to limit legislative initiatives and funding requests on behalf of the County to those that have been approved by the Board of County Commissioners and/or set forth in the legislative package.

 Contractor has read, understands and agrees to abide by the conflict of interest and other provisions contained in this section 4(f).

**ARTICLE 5. CONTRACT TERM**

The Contract shall become effective on the date on the first page and shall continue through the last day of the twelfth (12<sup>th</sup>) month. The County, at its sole discretion, reserves the right to exercise the option to renew this Contract for a period for three (3) additional years on a year-to-year basis. The County reserves the right to exercise its option to extend this Contract for up to one hundred-eighty (180) calendar days beyond the current Contract period and will notify the Contractor in writing of the extension. This Contract may be extended beyond the initial one hundred-eighty (180) calendar day extension period by mutual agreement between the County and the Contractor, upon approval by the Board of County Commissioners.

**ARTICLE 6. NOTICE REQUIREMENTS**

All notices required or permitted under this Agreement shall be in writing and shall be deemed sufficiently served if delivered by Registered or Certified Mail, with return receipt requested; or delivered personally; or delivered via fax or e-mail (if provided below) and followed with delivery of hard copy; and in any case addressed as follows:

**(1) to the County**

a) to the Project Manager:

Miami-Dade County  
Office of Intergovernmental Affairs  
111 N.W. 1st Street, Suite 1032  
Miami, FL 33128

Attention: Executive Director  
Phone: (305) 375-5600  
Fax: (305) 375-5639

and,  
b) to the Contract Manager:

Miami-Dade County  
Department of Procurement Management  
111 N.W. 1<sup>st</sup> Street, Suite 1375  
Miami, FL 33128-1974  
Attention: Director  
Phone: (305) 375-5548  
Fax: (305) 375-2316

**(2) To the Contractor**

Alcalde & Fay  
2111 Wilson Boulevard, 8<sup>th</sup> Floor  
Arlington, VA 22201  
Attention: Lois Moore  
Phone: (703) 841-0626  
Fax: (703) 243-2874  
E-mail: moore@alcalde-fay.com

Either party may at any time designate a different address and/or contact person by giving notice as provided above to the other party. Such notices shall be deemed given upon receipt by the addressee.

**ARTICLE 7. PAYMENT FOR SERVICES/AMOUNT OBLIGATED**

The Contractor warrants that it has reviewed the County's requirements and has asked such questions and conducted such other inquiries as the Contractor deemed necessary in order to determine the price the Contractor will charge to provide the Work and Services to be performed under this Contract. The compensation for all Work and Services performed under this Contract, including all costs associated with such Work and Services, shall be in the total amount not to exceed one hundred ninety thousand dollars (\$190,000) per year. The County shall have no obligation to pay the Contractor any additional sum in excess of this amount, except for a change and/or modification to the Contract, which is approved and executed in writing by the County and the Contractor.

Notwithstanding the amount stated above, the County reserves the right to request through the use of Work Orders that the Contractor provide related services for the purpose of carrying out the intent of this Agreement, for an additional amount as specified in the Work Order based on the scope and nature of the work requested. The County shall also reimburse the Contractor for certain optional services, which have been approved by the County, pursuant to Appendix A, Scope of Services. The aggregate amount paid for work requested via Work Orders issued to the Contractor by the County and any optional services shall not exceed one hundred fifty thousand dollars (\$150,000) per year. This not-to-exceed amount represents the total aggregate amount for all contractors awarded contracts as a result of RFQ No. 685.

All Services undertaken by the Contractor before County's approval of this Contract shall be at the Contractor's risk and expense.

With respect to travel costs and travel related expenses, the Contractor agrees to adhere to Section 112.061 of the Florida Statutes, as applicable, as they pertain to out-of-pocket expenses including employee lodging, transportation, per diem, and all miscellaneous cost-and fees. The County shall not be liable for any such expenses that have not been approved in advance, in writing, by the County.

**ARTICLE 8. PRICING**

Prices shall remain firm and fixed for the term of the Contract, including any option or extension periods; however, the Contractor may offer incentive discounts to the County at any time during the Contract term, including any renewal or extension thereof.

**ARTICLE 9. METHOD AND TIMES OF PAYMENT**

The Contractor agrees that under the provisions of this Agreement, as reimbursement for those actual, reasonable and necessary costs incurred by the Contractor, which are directly attributable or properly allocable to the Services, the Contractor may bill the County periodically, but not more than once per month, upon invoices certified by the Contractor. All invoices shall be taken from the books of account kept by the Contractor, shall be supported by copies of payroll distribution, receipt bills or other documents reasonably required by the County, shall show the County's contract number, and shall have a unique invoice number assigned by the Contractor. It is the policy of Miami-Dade County that payment for all purchases by County agencies and the Public Health Trust shall be made in a timely manner and that interest payments be made on late payments. In accordance with Florida Statutes, Section 218.74 and Section 2-8.1:4 of the Miami-Dade County Code, the time at which payment shall be due from the County or the Public Health Trust shall be forty-five days from receipt of a proper invoice. The time at which payment shall be due to small businesses shall be thirty (30) days from receipt of a proper invoice. All payments due from the County or the Public Health Trust, and not made within the time specified by this section shall bear interest from thirty (30) days after the due date at the rate of one percent (1%) per month on the unpaid balance. Further, proceedings to resolve disputes for payment of obligations shall be concluded by final written decision of the County Manager, or designee(s), not later than sixty (60) days after the date on which the proper invoice was received by the County or the Public Health Trust.

Invoices and associated back-up documentation shall be submitted in duplicate by the Contractor to the County as follows:

Miami-Dade County  
Office of Intergovernmental Affairs  
111 N.W. 1st Street, Suite 1032  
Miami, FL 33128  
Attention: Executive Director

The County may at any time designate a different address and/or contact person by giving written notice to the other party.

**ARTICLE 10. INDEMNIFICATION AND INSURANCE**

The Contractor shall indemnify and hold harmless the County and its officers, employees, agents and instrumentalities from any and all liability, losses or damages, including attorneys' fees and costs of defense, which the County or its officers, employees, agents or instrumentalities may incur as a result of claims, demands, suits, causes of actions or

proceedings of any kind or nature arising out of, relating to or resulting from the performance of this Agreement by the Contractor or its employees, agents, servants, partners principals or subcontractors. The Contractor shall pay all claims and losses in connection therewith and shall investigate and defend all claims, suits or actions of any kind or nature in the name of the County, where applicable, including appellate proceedings, and shall pay all costs, judgments, and attorney's fees which may issue thereon. The Contractor expressly understands and agrees that any insurance protection required by this Agreement or otherwise provided by the Contractor shall in no way limit the responsibility to indemnify, keep and save harmless and defend the County or its officers, employees, agents and instrumentalities as herein provided.

Upon County's notification, the Contractor shall furnish to the Department of Procurement Management, Certificates of Insurance that indicate that insurance coverage has been obtained, which meets the requirements as outlined below:

1. Worker's Compensation Insurance for all employees of the Contractor as required by Florida Statute 440.
2. Public Liability Insurance on a comprehensive basis in an amount not less than \$300,000 combined single limit per occurrence for bodily injury and property damage. **Miami-Dade County must be shown as an additional insured with respect to this coverage. The mailing address of Miami-Dade County 111 N.W. 1st Street, Suite 1300, Miami, Florida 33128-1974, as the certificate holder, must appear on the certificate of insurance.**
3. Automobile Liability Insurance covering all owned, non-owned, and hired vehicles used in connection with the Services, in an amount not less than \$300,000 combined single limit per occurrence for bodily injury and property damage.
4. Professional Liability Insurance in an amount not less than \$1,000,000.

The insurance coverage required shall include those classifications, as listed in standard liability insurance manuals, which most nearly reflect the operation of the Contractor. All insurance policies required above shall be issued by companies authorized to do business under the laws of the State of Florida with the following qualifications:

The company must be rated no less than "B" as to management, and no less than "Class V" as to financial strength, according to the latest edition of Best's Insurance Guide published by A.M. Best Company, Oldwick, New Jersey, or its equivalent, subject to the approval of the County Risk Management Division.

OR

The company must hold a valid Florida Certificate of Authority as shown in the latest "List of All Insurance Companies Authorized or Approved to Do Business in Florida", issued by the State of Florida Department of Insurance and are members of the Florida Guaranty Fund.

**Certificates of Insurance must indicate that for any cancellation of coverage before the expiration date, the issuing insurance carrier will endeavor to mail thirty (30) day written advance notice to the certificate holder. In addition, the Contractor hereby agrees not to modify the insurance coverage without thirty (30) days written advance notice to the County.**

**NOTE: MIAMI-DADE COUNTY CONTRACT NUMBER AND TITLE MUST APPEAR**

**ON EACH CERTIFICATE OF INSURANCE.**

Compliance with the foregoing requirements shall not relieve the Contractor of this liability and obligation under this section or under any other section in this Agreement.

Award of this Contract is contingent upon the receipt of the insurance documents, as required, within fifteen (15) calendar days after County notification to Contractor to comply before the award is made. If the insurance certificate is received within the specified time frame but not in the manner prescribed in this Agreement, the Contractor shall be verbally notified of such deficiency and shall have an additional five (5) calendar days to submit a corrected certificate to the County. If the Contractor fails to submit the required insurance documents in the manner prescribed in this Agreement within twenty (20) calendar days after County notification to comply, the Contractor shall be in default of the contractual terms and conditions and award of the Contract will be rescinded, unless such time frame for submission has been extended by the County.

The Contractor shall be responsible for assuring that the insurance certificates required in conjunction with this Section remain in force for the duration of the contractual period of the Contract, including any and all option years or extension periods that may be granted by the County. If insurance certificates are scheduled to expire during the contractual period, the Contractor shall be responsible for submitting new or renewed insurance certificates to the County at a minimum of thirty (30) calendar days in advance of such expiration. In the event that expired certificates are not replaced with new or renewed certificates which cover the contractual period, the County shall suspend the Contract until such time as the new or renewed certificates are received by the County in the manner prescribed herein; provided, however, that this suspended period does not exceed thirty (30) calendar days. Thereafter, the County may, at its sole discretion, terminate this contract.

**ARTICLE 11. MANNER OF PERFORMANCE**

- a) The Contractor shall provide the Services described herein in a competent and professional manner satisfactory to the County in accordance with the terms and conditions of this Agreement. The County shall be entitled to a satisfactory performance of all Services described herein and to full and prompt cooperation by the Contractor in all aspects of the Services. At the request of the County the Contractor shall promptly remove from the project any Contractor's employee, subcontractor, or any other person performing Services hereunder. The Contractor agrees that such removal of any of its employees does not require the termination or demotion of any employee by the Contractor.
- b) The Contractor agrees to defend, hold harmless and indemnify the County and shall be liable and responsible for any and all claims, suits, actions, damages and costs (including attorney's fees and court costs) made against the County, occurring on account of, arising from or in connection with the removal and replacement of any Contractor's personnel performing services hereunder at the behest of the County. Removal and replacement of any Contractor's personnel as used in this Article shall not require the termination and or demotion of such Contractor's personnel.
- c) The Contractor agrees that at all times it will employ, maintain and assign to the performance of the Services a sufficient number of competent and qualified professionals and other personnel to meet the requirements to which reference is hereinafter made. The Contractor agrees to adjust its personnel staffing levels or to replace any its personnel if so directed upon reasonable request from the County,

should the County make a determination, in its sole discretion, that said personnel staffing is inappropriate or that any individual is not performing in a manner consistent with the requirements for such a position.

- d) The Contractor warrants and represents that its personnel have the proper skill, training, background, knowledge, experience, rights, authorizations, integrity, character and licenses as necessary to perform the Services described herein, in a competent and professional manner.
- e) The Contractor shall at all times cooperate with the County and coordinate its respective work efforts to most effectively and efficiently maintain the progress in performing the Services.
- f) The Contractor shall comply with all provisions of all federal, state and local laws, statutes, ordinances, and regulations that are applicable to the performance of this Agreement.

**ARTICLE 12. EMPLOYEES ARE THE RESPONSIBILITY OF THE CONTRACTOR**

All employees of the Contractor shall be considered to be, at all times, employees of the Contractor under its sole direction and not employees or agents of the County. The Contractor shall supply competent employees. Miami-Dade County may require the Contractor to remove an employee it deems careless, incompetent, insubordinate or otherwise objectionable and whose continued employment on County property is not in the best interest of the County. Each employee shall have and wear proper identification.

**ARTICLE 13. INDEPENDENT CONTRACTOR RELATIONSHIP**

The Contractor is, and shall be, in the performance of all work services and activities under this Agreement, an independent contractor, and not an employee, agent or servant of the County. All persons engaged in any of the work or services performed pursuant to this Agreement shall at all times, and in all places, be subject to the Contractor's sole direction, supervision and control. The Contractor shall exercise control over the means and manner in which it and its employees perform the work, and in all respects the Contractor's relationship and the relationship of its employees to the County shall be that of an independent contractor and not as employees and agents of the County.

The Contractor does not have the power or authority to bind the County in any promise, agreement or representation other than specifically provided for in this Agreement.

**ARTICLE 14. AUTHORITY OF THE COUNTY'S PROJECT MANAGER**

- a) The Contractor hereby acknowledges that the County's Project Manager will determine in the first instance all questions of any nature whatsoever arising out of, under, or in connection with, or in any way related to or on account of, this Agreement including without limitations: questions as to the value, acceptability and fitness of the Services; questions as to either party's fulfillment of its obligations under the Contract; negligence, fraud or misrepresentation before or subsequent to acceptance of the Proposal; questions as to the interpretation of the Scope of Services; and claims for damages, compensation and losses.
- b) The Contractor shall be bound by all determinations or orders and shall promptly obey

and follow every order of the Project Manager, including the withdrawal or modification of any previous order and regardless of whether the Contractor agrees with the Project Manager's determination or order. Where orders are given orally, they will be issued in writing by the Project Manager as soon thereafter as is practicable.

- c) The Contractor must, in the final instance, seek to resolve every difference concerning the Agreement with the Project Manager. In the event that the Contractor and the Project Manager are unable to resolve their difference, the Contractor may initiate a dispute in accordance with the procedures set forth in this Article. Exhaustion of these procedures shall be a condition precedent to any lawsuit permitted hereunder.
- d) In the event of such dispute, the parties to this Agreement authorize the County Manager or designee, who may not be the Project Manager or anyone associated with this Project, acting personally, to decide all questions arising out of, under, or in connection with, or in any way related to or on account of the Agreement (including but not limited to claims in the nature of breach of contract, fraud or misrepresentation arising either before or subsequent to execution hereof) and the decision of each with respect to matters within the County Manager's purview as set forth above shall be conclusive, final and binding on parties. Any such dispute shall be brought, if at all, before the County Manager within 10 days of the occurrence, event or act out of which the dispute arises.
- e) The County Manager may base this decision on such assistance as may be desirable, including advice of experts, but in any event shall base the decision on an independent and objective determination of whether Contractor's performance or any Deliverable meets the requirements of this Agreement and any specifications with respect thereto set forth herein. The effect of any decision shall not be impaired or waived by any negotiations or settlements or offers made in connection with the dispute, whether or not the County Manager participated therein, or by any prior decision of others, which prior decision shall be deemed subject to review, or by any termination or cancellation of the Agreement. All such disputes shall be submitted in writing by the Contractor to the County Manager for a decision, together with all evidence and other pertinent information in regard to such questions, in order that a fair and impartial decision may be made. Whenever the County Manager is entitled to exercise discretion or judgement or to make a determination or form an opinion pursuant to the provisions of this Article, such action shall be fair and impartial when exercised or taken. The County Manager, as appropriate, shall render a decision in writing and deliver a copy of the same to the Contractor. Except as such remedies may be limited or waived elsewhere in the Agreement, Contractor reserves the right to pursue any remedies available under law after exhausting the provisions of this Article.

**ARTICLE 15. MUTUAL OBLIGATIONS**

- a) This Agreement, including attachments and appendixes to the Agreement, shall constitute the entire Agreement between the parties with respect hereto and supersedes all previous communications and representations or agreements, whether written or oral, with respect to the subject matter hereto unless acknowledged in writing by the duly authorized representatives of both parties.
- b) Nothing in this Agreement shall be construed for the benefit, intended or otherwise, of any third party that is not a parent or subsidiary of a party or otherwise related (by virtue of ownership control or statutory control) to a party.

- c) In those situations where this Agreement imposes an indemnity obligation on the Contractor, the County may, at its expense, elect to participate in the defense if the County should so choose. Furthermore, the County may at its own expense defend or settle any such claims if the Contractor fails to diligently defend such claims, and thereafter seek indemnity for costs from the Contractor.

**ARTICLE 16. QUALITY ASSURANCE/QUALITY ASSURANCE RECORD KEEPING**

The Contractor shall maintain, and shall require that its subcontractors and suppliers maintain, complete and accurate records to substantiate compliance with the requirements set forth in the Scope of Services. The Contractor and its subcontractors and suppliers, shall retain such records, and all other documents relevant to the Services furnished under this Agreement for a period of three (3) years from the expiration date of this Agreement and any extension thereof.

**ARTICLE 17. AUDITS**

The County, or its duly authorized representatives or governmental agencies shall, until the expiration of three (3) years after the expiration of this Agreement and any extension thereof, have access to and the right to examine and reproduce any of the Contractor's books, documents, papers and records and of its subcontractors and suppliers which apply to all matters of the County. Such records shall subsequently conform to Generally Accepted Accounting Principles requirements, as applicable, and shall only address those transactions related to this Agreement.

Pursuant to County Ordinance No. 03-2, the Contractor will grant access to the Commission Auditor to all financial and performance related records, property, and equipment purchased in whole or in part with government funds. The Contractor agrees to maintain an accounting system that provides accounting records that are supported with adequate documentation, and adequate procedures for determining the allowability and allocability of costs.

**ARTICLE 18. SUBSTITUTION OF PERSONNEL**

In the event the Contractor wishes to substitute personnel for the key personnel identified by the Contractor's Proposal, the Contractor must notify the County in writing and request written approval for the substitution at least ten (10) business days prior to effecting such substitution.

**ARTICLE 19. CONSENT OF THE COUNTY REQUIRED FOR ASSIGNMENT**

The Contractor shall not assign, transfer, convey or otherwise dispose of this Agreement, including its rights, title or interest in or to the same or any part thereof without the prior written consent of the County.

**ARTICLE 20. SUBCONTRACTUAL RELATIONS**

- a) If the Contractor will cause any part of this Agreement to be performed by a Subcontractor, the provisions of this Contract will apply to such Subcontractor and its officers, agents and employees in all respects as if it and they were employees of the Contractor, and the Contractor will not be in any manner thereby discharged from its obligations and liabilities hereunder, but will be liable hereunder for all acts and negligence of the Subcontractor, its officers, agents, and employees, as if they were

employees of the Contractor. The services performed by the Subcontractor will be subject to the provisions hereof as if performed directly by the Contractor.

- b) The Contractor, before making any subcontract for any portion of the services, will state in writing to the County the name of the proposed Subcontractor, the portion of the Services which the Subcontractor is to do, the place of business of such Subcontractor, and such other information as the County may require. The County will have the right to require the Contractor not to award any subcontract to a person, firm or corporation disapproved by the County.
- c) Before entering into any subcontract hereunder, the Contractor will inform the Subcontractor fully and completely of all provisions and requirements of this Agreement relating either directly or indirectly to the Services to be performed. Such Services performed by such Subcontractor will strictly comply with the requirements of this Contract.
- d) In order to qualify as a Subcontractor satisfactory to the County, in addition to the other requirements herein provided, the Subcontractor must be prepared to prove to the satisfaction of the County that it has the necessary facilities, skill and experience, and ample financial resources to perform the Services in a satisfactory manner. To be considered skilled and experienced, the Subcontractor must show to the satisfaction of the County that it has satisfactorily performed services of the same general type which is required to be performed under this Agreement.
- e) The County shall have the right to withdraw its consent to a subcontract if it appears to the County that the subcontract will delay, prevent, or otherwise impair the performance of the Contractor's obligations under this Agreement. All Subcontractors are required to protect the confidentiality of the County's and County's proprietary and confidential information. Contractor shall furnish to the County copies of all subcontracts between Contractor and Subcontractors and suppliers hereunder. Within each such subcontract, there shall be a clause for the benefit of the County permitting the County to request completion of performance by the Subcontractor of its obligations under the subcontract, in the event the County finds the Contractor in breach of its obligations, the option to pay the Subcontractor directly for the performance by such subcontractor. Notwithstanding, the foregoing shall neither convey nor imply any obligation or liability on the part of the County to any subcontractor hereunder as more fully described herein.

**ARTICLE 21. ASSUMPTION, PARAMETERS, PROJECTIONS, ESTIMATES AND EXPLANATIONS**

The Contractor understands and agrees that any assumptions, parameters, projections, estimates and explanations presented by the County were provided to the Contractor for evaluation purposes only. However, since these assumptions, parameters, projections, estimates and explanations represent predictions of future events the County makes no representations or guarantees; and the County shall not be responsible for the accuracy of the assumptions presented; and the County shall not be responsible for conclusions to be drawn therefrom; and any assumptions, parameters, projections, estimates and explanations shall not form the basis of any claim by the Contractor. The Contractor accepts all risk associated with using this information.

**ARTICLE 22. SEVERABILITY**

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If this Agreement contains any provision found to be unlawful, the same shall be deemed to be of no effect and shall be deemed stricken from this Agreement without affecting the binding force of this Agreement as it shall remain after omitting such provision.

**ARTICLE 23. TERMINATION AND SUSPENSION OF WORK**

- a) The County may terminate this Agreement if an individual or corporation or other entity attempts to meet its contractual obligation with the County through fraud, misrepresentation or material misstatement.
- b) The County may, as a further sanction, terminate or cancel any other contract(s) that such individual or corporation or other entity has with the County and that such individual, corporation or other entity shall be responsible for all direct and indirect costs associated with such termination or cancellation, including attorney's fees.
- c) The foregoing notwithstanding, any individual, corporation or other entity which attempts to meet its contractual obligations with the County through fraud, misrepresentation or material misstatement may be debarred from County contracting for up to five (5) years in accordance with the County debarment procedures. The Contractor may be subject to debarment for failure to perform and all other reasons set forth in Section 10-38 of the County Code.

In addition to cancellation or termination as otherwise provided in this Agreement, the County may at any time, in its sole discretion, with or without cause, terminate this Agreement by written notice to the Contractor and in such event:

- d) The Contractor shall, upon receipt of such notice, unless otherwise directed by the County:
  - i. stop work on the date specified in the notice ("the Effective Termination Date");
  - ii. take such action as may be necessary for the protection and preservation of the County's materials and property;
  - iii. cancel orders;
  - iv. assign to the County and deliver to any location designated by the County any noncancelable orders for Deliverables that are not capable of use except in the performance of this Agreement and has been specifically developed for the sole purpose of this Agreement and not incorporated in the Services;
  - v. take no action which will increase the amounts payable by the County under this Agreement; and
- e) In the event that the County exercises its right to terminate this Agreement pursuant to this Article the Contractor will be compensated as stated in the payment Articles, herein, for the:
  - i. portion of the Services completed in accordance with the Agreement up to the Effective Termination Date; and
  - ii. noncancelable Deliverables that are not capable of use except in the performance

of this Agreement and has been specifically developed for the sole purpose of this Agreement but not incorporated in the Services.

- f) All compensation pursuant to this Article are subject to audit.

**ARTICLE 24. EVENT OF DEFAULT**

- a) An Event of Default shall mean a breach of this Agreement by the Contractor. Without limiting the generality of the foregoing and in addition to those instances referred to herein as a breach, an Event of Default, shall include the following:
- i. the Contractor has not delivered Deliverables on a timely basis.
  - ii. the Contractor has refused or failed, except in case for which an extension of time is provided, to supply enough properly skilled Staff Personnel;
  - iii. the Contractor has failed to make prompt payment to subcontractors or suppliers for any Services;
  - iv. the Contractor has become insolvent (other than as interdicted by the bankruptcy laws), or has assigned the proceeds received for the benefit of the Contractor's creditors, or the Contractor has taken advantage of any insolvency statute or debtor/creditor law or if the Contractor's affairs have been put in the hands of a receiver;
  - v. the Contractor has failed to obtain the approval of the County where required by this Agreement;
  - vi. the Contractor has failed to provide "adequate assurances" as required under subsection "b" below;
  - vii. the Contractor has failed in the representation of any warranties stated herein.
- b) When, in the opinion of the County, reasonable grounds for uncertainty exist with respect to the Contractor's ability to perform the Services or any portion thereof, the County may request that the Contractor, within the timeframe set forth in the County's request, provide adequate assurances to the County, in writing, of the Contractor's ability to perform in accordance with terms of this Agreement. Until the County receives such assurances the County may request an adjustment to the compensation received by the Contractor for portions of the Services which the Contractor has not performed. In the event that the Contractor fails to provide to the County the requested assurances within the prescribed time frame, the County may:
- i. treat such failure as a repudiation of this Agreement;
  - ii. resort to any remedy for breach provided herein or at law, including but not limited to, taking over the performance of the Services or any part thereof either by itself or through others.
- c) In the event the County shall terminate this Agreement for default, the County or its designated representatives, may immediately take possession of all applicable equipment, materials, products, documentation, reports and data.

**ARTICLE 25. NOTICE OF DEFAULT - OPPORTUNITY TO CURE**

If an Event of Default occurs, in the determination of the County, the County may so notify the Contractor ("Default Notice"), specifying the basis for such default, and advising the Contractor that such default must be cured immediately or this Agreement with the County may be terminated. Notwithstanding, the County may, in its sole discretion, allow the Contractor to rectify the default to the County's reasonable satisfaction within a thirty (30) day period. The County may grant an additional period of such duration as the County shall deem appropriate without waiver of any of the County's rights hereunder, so long as the Contractor has commenced curing such default and is effectuating a cure with diligence and continuity during such thirty (30) day period or any other period which the County prescribes. The default notice shall specify the date the Contractor shall discontinue the Services upon the Termination Date.

**ARTICLE 26. REMEDIES IN THE EVENT OF DEFAULT**

If an Event of Default occurs, the Contractor shall be liable for all damages resulting from the default, including but not limited to:

- a) lost revenues;
- b) the difference between the cost associated with procuring Services hereunder and the amount actually expended by the County for procurement of Services, including procurement and administrative costs; and,
- c) such other direct damages.

The Contractor shall also remain liable for any liabilities and claims related to the Contractor's default. The County may also bring any suit or proceeding for specific performance or for an injunction.

**ARTICLE 27. PATENT AND COPYRIGHT INDEMNIFICATION**

- a) The Contractor warrants that all Deliverables furnished hereunder, including but not limited to: equipment programs, documentation, software, analyses, applications, methods, ways, processes, and the like, do not infringe upon or violate any patent, copyrights, service marks, trade secret, or any other third party proprietary rights.
- b) The Contractor shall be liable and responsible for any and all claims made against the County for infringement of patents, copyrights, service marks, trade secrets or any other third party proprietary rights, by the use or supplying of any programs, documentation, software, analyses, applications, methods, ways, processes, and the like, in the course of performance or completion of, or in any way connected with, the Work, or the County's continued use of the Deliverables furnished hereunder. Accordingly, the Contractor at its own expense, including the payment of attorney's fees, shall indemnify, and hold harmless the County and defend any action brought against the County with respect to any claim, demand, cause of action, debt, or liability.
- c) In the event any Deliverable or anything provided to the County hereunder, or portion thereof is held to constitute an infringement and its use is or may be enjoined, the Contractor shall have the obligation to, at the County's option to (i) modify, or require that the applicable subcontractor or supplier modify, the alleged infringing item(s) at its own expense, without impairing in any respect the functionality or performance of the item(s),

- or (ii) procure for the County, at the Contractor's expense, the rights provided under this Agreement to use the item(s).
- d) The Contractor shall be solely responsible for determining and informing the County whether a prospective supplier or subcontractor is a party to any litigation involving patent or copyright infringement, service mark, trademark, violation, or proprietary rights claims or is subject to any injunction which may prohibit it from providing any Deliverable hereunder. The Contractor shall enter into agreements with all suppliers and subcontractors at the Contractor's own risk. The County may reject any Deliverable that it believes to be the subject of any such litigation or injunction, or if, in the County's judgment, use thereof would delay the Work or be unlawful.
  - e) The Contractor shall not infringe any copyright, trademark, service mark, trade secrets, patent rights, or other intellectual property rights in the performance of the Work.

**ARTICLE 28. CONFIDENTIALITY**

- a) All Developed Works and other materials, data, transactions of all forms, financial information, documentation, inventions, designs and methods obtained from the County in connection with the Services performed under this Agreement, made or developed by the Contractor or its subcontractors in the course of the performance of such Services, or the results of such Services, or which the County holds the proprietary rights, constitute Confidential Information and may not, without the prior written consent of the County, be used by the Contractor or its employees, agents, subcontractors or suppliers for any purpose other than for the benefit of the County, unless required by law. In addition to the foregoing, all County employee information and County financial information shall be considered confidential information and shall be subject to all the requirements stated herein. Neither the Contractor nor its employees, agents, subcontractors or suppliers may sell, transfer, publish, disclose, display, license or otherwise make available to others any part of such Confidential Information without the prior written consent of the County. Additionally, the Contractor expressly agrees to be bound by and to defend, indemnify and hold harmless the County, and their officers and employees from the breach of any federal, state or local law in regard to the privacy of individuals.
- b) The Contractor shall advise each of its employees, agents, subcontractors and suppliers who may be exposed to such Confidential Information of their obligation to keep such information confidential and shall promptly advise the County in writing if it learns of any unauthorized use or disclosure of the Confidential Information by any of its employees or agents, or subcontractor's or supplier's employees, present or former. In addition, the Contractor agrees to cooperate fully and provide any assistance necessary to ensure the confidentiality of the Confidential Information.
- c) It is understood and agreed that in the event of a breach of this Article damages may not be an adequate remedy and the County shall be entitled to injunctive relief to restrain any such breach or threatened breach. Unless otherwise requested by the County, upon the completion of the Services performed hereunder, the Contractor shall immediately turn over to the County all such Confidential Information existing in tangible form, and no copies thereof shall be retained by the Contractor or its employees, agents, subcontractors or suppliers without the prior written consent of the County. A certificate evidencing compliance with this provision and signed by an officer of the Contractor shall accompany such materials.

**ARTICLE 29. PROPRIETARY INFORMATION**

As a political subdivision of the State of Florida, Miami-Dade County is subject to the stipulations of Florida's Public Records Law.

The Contractor acknowledge that all computer software in the County's possession may constitute or contain information or materials which the County has agreed to protect as proprietary information from disclosure or unauthorized use and may also constitute or contain information or materials which the County has developed at its own expense, the disclosure of which could harm the County's proprietary interest therein.

During the term of the contract, the Contractor will not use directly or indirectly for itself or for others, or publish or disclose to any third party, or remove from the County's property, any computer programs, data compilations, or other software which the County has developed, has used or is using, is holding for use, or which are otherwise in the possession of the County (hereinafter "Computer Software"). All third-party license agreements must also be honored by the contractors and their employees, except as authorized by the County and, if the Computer Software has been leased or purchased by the County, all hired party license agreements must also be honored by the contractors' employees with the approval of the lessor or Contractors thereof. This includes mainframe, minis, telecommunications, personal computers and any and all information technology software.

The Contractor will report to the County any information discovered or which is disclosed to the Contractor which may relate to the improper use, publication, disclosure or removal from the County's property of any information technology software and hardware and will take such steps as are within the Contractor's authority to prevent improper use, disclosure or removal.

**ARTICLE 30. PROPRIETARY RIGHTS**

- a) The Contractor hereby acknowledges and agrees that the County retains all rights, title and interests in and to all materials, data, documentation and copies thereof furnished by the County to the Contractor hereunder or furnished by the Contractor to the County and/or created by the Contractor for delivery to the County, even if unfinished or in process, as a result of the Services the Contractor performs in connection with this Agreement, including all copyright and other proprietary rights therein, which the Contractor as well as its employees, agents, subcontractors and suppliers may use only in connection of the performance of Services under this Agreement. The Contractor shall not, without the prior written consent of the County, use such documentation on any other project in which the Contractor or its employees, agents, subcontractors or suppliers are or may become engaged. Submission or distribution by the Contractor to meet official regulatory requirements or for other purposes in connection with the performance of Services under this Agreement shall not be construed as publication in derogation of the County's copyrights or other proprietary rights.
- b) All rights, title and interest in and to certain inventions, ideas, designs and methods, specifications and other documentation related thereto developed by the Contractor and its subcontractors specifically for the County, hereinafter referred to as "Developed Works" shall become the property of the County.
- c) Accordingly, neither the Contractor nor its employees, agents, subcontractors or

suppliers shall have any proprietary interest in such Developed Works. The Developed Works may not be utilized, reproduced or distributed by or on behalf of the Contractor, or any employee, agent, subcontractor or supplier thereof, without the prior written consent of the County, except as required for the Contractor's performance hereunder.

- d) Except as otherwise provided in subsections a, b, and c above, or elsewhere herein, the Contractor and its subcontractors and suppliers hereunder shall retain all proprietary rights in and to all Licensed Software provided hereunder, that have not been customized to satisfy the performance criteria set forth in the Scope of Services. Notwithstanding the foregoing, the Contractor hereby grants, and shall require that its subcontractors and suppliers grant, if the County so desires, a perpetual, irrevocable and unrestricted right and license to use, duplicate, disclose and/or permit any other person(s) or entity(ies) to use all such Licensed Software and the associated specifications, technical data and other Documentation for the operations of the County or entities controlling, controlled by, under common control with, or affiliated with the County, or organizations which may hereafter be formed by or become affiliated with the County. Such license specifically includes, but is not limited to, the right of the County to use and/or disclose, in whole or in part, the technical documentation and Licensed Software, including source code provided hereunder, to any person or entity outside the County for such person's or entity's use in furnishing any and/or all of the Deliverables provided hereunder exclusively for the County or entities controlling, controlled by, under common control with, or affiliated with the County, or organizations which may hereafter be formed by or become affiliated with the County. No such License Software, specifications, data, documentation or related information shall be deemed to have been given in confidence and any statement or legend to the contrary shall be void and of no effect.

**ARTICLE 31. VENDOR REGISTRATION AND FORMS/CONFLICT OF INTEREST**

**a) Vendor Registration**

The Contractor shall be a registered vendor with the County – Department of Procurement Management, for the duration of this Agreement. In becoming a Registered Vendor with Miami-Dade County, the Contractor confirms its knowledge of and commitment to comply with the following:

- |  |  |
|--|--|
| <ul style="list-style-type: none"> <li>1. <i>Miami-Dade County Ownership Disclosure Affidavit</i><br/>(Section 2-8.1 of the County Code)</li> <li>2. <i>Miami-Dade County Employment Disclosure Affidavit</i><br/>(Section 2-8-1(d)(2) of the County Code)</li> <li>3. <i>Miami-Dade County Employment Drug-free Workplace Certification</i><br/>(Section 2-8.1.2(b) of the County Code)</li> <li>4. <i>Miami-Dade Disability and Nondiscrimination Affidavit</i><br/>(Section 2-8.1.5 of the County Code)</li> <li>5. <i>Miami-Dade County Debarment Disclosure Affidavit</i><br/>(Section 10.38 of the County Code)</li> <li>6. <i>Miami-Dade County Vendor Obligation to County Affidavit</i><br/>(Section 2-8.1 of the County Code)</li> <li>7. <i>Miami-Dade County Code of Business Ethics Affidavit</i><br/>(Section 2-8.1(f) and 2-11(b)(1) of the County Code through (6) and (9) of the County Code and Section 2-11.1(c) of the County Code)</li> </ul> | <ul style="list-style-type: none"> <li>8. <i>Miami-Dade County Family Leave Affidavit</i><br/>(Article V of Chapter 11 of the County Code)</li> <li>9. <i>Miami-Dade County Living Wage Affidavit</i><br/>(Section 2-8.9 of the County Code)</li> <li>10. <i>Miami-Dade County Domestic Leave and Reporting Affidavit</i><br/>(Article 8, Section 11A-60 11A-67 of the County Code)</li> <li>11. <i>Subcontracting Practices</i><br/>(Ordinance 97-35)</li> <li>12. <i>Subcontractor /Supplier Listing</i><br/>(Section 2-8.8 of the County Code)</li> <li>13. <i>Environmentally Acceptable Packaging</i><br/>(Resolution R-738-92)</li> <li>14. <i>W-9 and 8109 Forms</i><br/>(as required by the Internal Revenue Service)</li> <li>15. <i>FEIN Number or Social Security Number</i></li> </ul> |
|--|--|

In order to establish a file, the Contractor's Federal Employer Identification Number (FEIN) must be provided. If no FEIN exists, the Social Security Number of the owner or individual must be provided. This number becomes Contractor's "County Vendor Number". To comply with Section 119.071(5) of the Florida Statutes relating to the collection of an individual's Social Security Number, be aware that the County requests the Social Security Number for the following purposes:

- Identification of individual account records
- To make payments to individual/Contractor for goods and services provided to Miami-Dade County
- Tax reporting purposes
- To provide a unique identifier in the vendor database that may be used for searching and sorting departmental records

**16. Office of the Inspector General**  
(Section 2-1076 of the County Code)

**17. Small Business Enterprises**  
The County endeavors to obtain the participation of all small business enterprises pursuant to Sections 2-8.2, 2-8.2.3 and 2-8.2.4 of the County Code and Title 49 of the Code of Federal Regulations.

**18. Antitrust Laws**  
By acceptance of any contract, the Contractor agrees to comply with all antitrust laws of the United States and the State of Florida.

**b) Conflict of Interest**

Section 2-11.1(d) of Miami-Dade County Code as amended by Ordinance 00-1, requires any county employee or any member of the employee's immediate family who has a controlling financial interest, direct or indirect, with Miami-Dade County or any person or agency acting for Miami-Dade County from competing or applying for any such contract as it pertains to this solicitation, must first request a conflict of interest opinion from the County's Ethic Commission prior to their or their immediate family member's entering into any contract or transacting any business through a firm, corporation, partnership or business entity in which the employee or any member of the employee's immediate family has a controlling financial interest, direct or indirect, with Miami-Dade County or any person or agency acting for Miami-Dade County and that any such contract, agreement or business engagement entered in violation of this subsection, as amended, shall render this Agreement voidable. For additional information, please contact the Ethics Commission hotline at (305) 579-2593.

**ARTICLE 32. INSPECTOR GENERAL REVIEWS**

**Independent Private Sector Inspector General Reviews**

Pursuant to Miami-Dade County Administrative Order 3-20, the County has the right to retain the services of an Independent Private Sector Inspector General (hereinafter "IPSIG"), whenever the County deems it appropriate to do so. Upon written notice from the County, the Contractor shall make available to the IPSIG retained by the County, all requested records and documentation pertaining to this Agreement for inspection and reproduction. The County shall be responsible for the payment of these IPSIG services, and under no circumstance shall the Contractor's prices and any changes thereto approved by the County, be inclusive of any charges relating to these IPSIG services. The terms of this provision herein, apply to the Contractor, its officers, agents, employees, subcontractors and assignees. Nothing contained in this provision shall impair any independent right of the County to conduct an audit or investigate the operations, activities and performance of the Contractor in connection with this Agreement. The terms of this Article shall not impose any liability on the County by the Contractor or any third party.

**Miami-Dade County Inspector General Review**

According to Section 2-1076 of the Code of Miami-Dade County, as amended by Ordinance No. 99-63, Miami-Dade County has established the Office of the Inspector General which may, on a random basis, perform audits on all County contracts, throughout the duration of said contracts, except as otherwise provided below. The cost of the audit for this Contract shall be one quarter (1/4) of one (1) percent of the total contract amount which cost shall be included in the total

contract amount. The audit cost will be deducted by the County from progress payments to the Contractor. The audit cost shall also be included in all change orders and all contract renewals and extensions.

Exception: The above application of one quarter (1/4) of one percent fee assessment shall not apply to the following contracts: (a) IPSIG contracts; (b) contracts for legal services; (c) contracts for financial advisory services; (d) auditing contracts; (e) facility rentals and lease agreements; (f) concessions and other rental agreements; (g) insurance contracts; (h) revenue-generating contracts; (i) contracts where an IPSIG is assigned at the time the contract is approved by the Commission; (j) professional service agreements under \$1,000; (k) management agreements; (l) small purchase orders as defined in Miami-Dade County Administrative Order 3-2; (m) federal, state and local government-funded grants; and (n) interlocal agreements. ***Notwithstanding the foregoing, the Miami-Dade County Board of County Commissioners may authorize the inclusion of the fee assessment of one quarter (1/4) of one percent in any exempted contract at the time of award.***

Nothing contained above shall in any way limit the powers of the Inspector General to perform audits on all County contracts including, but not limited to, those contracts specifically exempted above. The Miami-Dade County Inspector General is authorized and empowered to review past, present and proposed County and Public Health Trust contracts, transactions, accounts, records and programs. In addition, the Inspector General has the power to subpoena witnesses, administer oaths, require the production of records and monitor existing projects and programs. Monitoring of an existing project or program may include a report concerning whether the project is on time, within budget and in conformance with plans, specifications and applicable law. The Inspector General is empowered to analyze the necessity of and reasonableness of proposed change orders to the Contract. The Inspector General is empowered to retain the services of independent private sector inspectors general (IPSIG) to audit, investigate, monitor, oversee, inspect and review operations, activities, performance and procurement process, including but not limited to project design, specifications, proposal submittals, activities of the Contractor, its officers, agents and employees, lobbyists, County staff and elected officials to ensure compliance with contract specifications and to detect fraud and corruption.

Upon written notice to the Contractor from the Inspector General or IPSIG retained by the Inspector General, the Contractor shall make all requested records and documents available to the Inspector General or IPSIG for inspection and copying. The Inspector General and IPSIG shall have the right to inspect and copy all documents and records in the Contractor's possession, custody or control which, in the Inspector General's or IPSIG's sole judgment, pertain to performance of the contract, including, but not limited to original estimate files, change order estimate files, worksheets, proposals and agreements form and which successful and unsuccessful subcontractors and suppliers, all project-related correspondence, memoranda, instructions, financial documents, construction documents, proposal and contract documents, back-charge documents, all documents and records which involve cash, trade or volume discounts, insurance proceeds, rebates, or dividends received, payroll and personnel records, and supporting documentation for the aforesaid documents and records.

### **ARTICLE 33. LOCAL, STATE, AND FEDERAL COMPLIANCE REQUIREMENTS**

Contractor agrees to comply, subject to applicable professional standards, with the provisions of any and all applicable Federal, State and the County orders, statutes, ordinances, rules and regulations which may pertain to the Services required under this Agreement, including but not limited to:

- a) Equal Employment Opportunity (EEO), in compliance with Executive Order 11246 as

amended and applicable to this Contract.

- b) Miami-Dade County Florida, Department of Small Business Development Participation Provisions, as applicable to this Contract.
- c) Environmental Protection Agency (EPA), as applicable to this Contract.
- d) Miami-Dade County Code, Chapter 11A, Article 3. All contractors and subcontractors performing work in connection with this Contract shall provide equal opportunity for employment because of race, religion, color, age, sex, national origin, sexual preference, disability or marital status. The aforesaid provision shall include, but not be limited to, the following: employment, upgrading, demotion or transfer, recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The Contractor agrees to post in conspicuous place available for employees and applicants for employment, such notices as may be required by the Dade County Fair Housing and Employment Commission, or other authority having jurisdiction over the work setting forth the provisions of the nondiscrimination law.
- e) "Conflicts of Interest" Section 2-11 of the County Code, and Ordinance 01-199.
- f) Miami-Dade County Code Section 10-38 "Debarment".
- g) Miami-Dade County Ordinance 99-5, codified at 11A-60 et. seq. of Miami-Dade Code pertaining to complying with the County's Domestic Leave Ordinance.
- h) Miami-Dade County Ordinance 99-152, prohibiting the presentation, maintenance, or prosecution of false or fraudulent claims against Miami-Dade County.

Notwithstanding any other provision of this Agreement, Contractor shall not be required pursuant to this Agreement to take any action or abstain from taking any action if such action or abstention would, in the good faith determination of the Contractor, constitute a violation of any law or regulation to which Contractor is subject, including but not limited to laws and regulations requiring that Contractor conduct its operations in a safe and sound manner.

**ARTICLE 34. NONDISCRIMINATION**

During the performance of this Contract, Contractor agrees to: not discriminate against any employee or applicant for employment because of race, religion, color, sex, handicap, marital status, age or national origin, and will take affirmative action to ensure that they are afforded equal employment opportunities without discrimination. Such action shall be taken with reference to, but not limited to: recruitment, employment, termination, rates of pay or other forms of compensation, and selection for training or retraining, including apprenticeship and on the job training.

By entering into this Contract with the County, the Contractor attests that it is not in violation of the Americans with Disabilities Act of 1990 (and related Acts) or Miami-Dade County Resolution No. R-385-95. If the Contractor or any owner, subsidiary or other firm affiliated with or related to the Contractor is found by the responsible enforcement agency or the County to be in violation of the Act or the Resolution, such violation shall render this Contract void. This Contract shall be void if the Contractor submits a false affidavit pursuant to this Resolution or the Contractor violates the Act or the Resolution during the term of this Contract, even if the Contractor was not in violation at the time it submitted its affidavit.

**ARTICLE 35. CONFLICT OF INTEREST**

The Contractor represents that:

- a) No officer, director, employee, agent, or other consultant of the County or a member of the immediate family or household of the aforesaid has directly or indirectly received or been promised any form of benefit, payment or compensation, whether tangible or intangible, in connection with the grant of this Agreement.
- b) There are no undisclosed persons or entities interested with the Contractor in this Agreement. This Agreement is entered into by the Contractor without any connection with any other entity or person making a proposal for the same purpose, and without collusion, fraud or conflict of interest. No elected or appointed officer or official, director, employee, agent or other consultant of the County, or of the State of Florida (including elected and appointed members of the legislative and executive branches of government), or a member of the immediate family or household of any of the aforesaid:
  - i) is interested on behalf of or through the Contractor directly or indirectly in any manner whatsoever in the execution or the performance of this Agreement, or in the services, supplies or work, to which this Agreement relates or in any portion of the revenues; or
  - ii) is an employee, agent, advisor, or consultant to the Contractor or to the best of the Contractor's knowledge any subcontractor or supplier to the Contractor.
- c) Neither the Contractor nor any officer, director, employee, agency, parent, subsidiary, or affiliate of the Contractor shall have an interest which is in conflict with the Contractor's faithful performance of its obligation under this Agreement; provided that the County, in its sole discretion, may consent in writing to such a relationship, provided the Contractor provides the County with a written notice, in advance, which identifies all the individuals and entities involved and sets forth in detail the nature of the relationship and why it is in the County's best interest to consent to such relationship.
- d) The provisions of this Article are supplemental to, not in lieu of, all applicable laws with respect to conflict of interest. In the event there is a difference between the standards applicable under this Agreement and those provided by statute, the stricter standard shall apply.
- e) In the event Contractor has no prior knowledge of a conflict of interest as set forth above and acquires information which may indicate that there may be an actual or apparent violation of any of the above, Contractor shall promptly bring such information to the attention of the County's Project Manager. Contractor shall thereafter cooperate with the County's review and investigation of such information, and comply with the instructions Contractor receives from the Project Manager in regard to remedying the situation.

**ARTICLE 36. PRESS RELEASE OR OTHER PUBLIC COMMUNICATION**

Under no circumstances shall the Contractor without the express written consent of the County:

- a) Issue or permit to be issued any press release, advertisement or literature of any kind which refers to the County, or the Work being performed hereunder, unless the Contractor first obtains the written approval of the County. Such approval may be

withheld if for any reason the County believes that the publication of such information would be harmful to the public interest or is in any way undesirable; and

- b) Communicate in any way with any contractor, department, board, agency, commission or other organization or any person whether governmental or private in connection with the Services to be performed hereunder except upon prior written approval and instruction of the County; and
- c) Except as may be required by law, the Contractor and its employees, agents, subcontractors and suppliers will not represent, directly or indirectly, that any product or service provided by the Contractor or such parties has been approved or endorsed by the County.

**ARTICLE 37. BANKRUPTCY**

The County reserves the right to terminate this contract, if, during the term of any contract the Contractor has with the County, the Contractor becomes involved as a debtor in a bankruptcy proceeding, or becomes involved in a reorganization, dissolution, or liquidation proceeding, or if a trustee or receiver is appointed over all or a substantial portion of the property of the Contractor under federal bankruptcy law or any state insolvency law.

**ARTICLE 38. GOVERNING LAW**

This Contract, including appendices, and all matters relating to this Contract (whether in contract, statute, tort (such as negligence), or otherwise) shall be governed by, and construed in accordance with, the laws of the State of Florida. Venue shall be Miami-Dade County.

**ARTICLE 39. COUNTY USER ACCESS PROGRAM (UAP)**

**a) User Access Fee**

Pursuant to Miami-Dade County Budget Ordinance No. 03-192, this Contract is subject to a user access fee under the County User Access Program (UAP) in the amount of two percent (2%). All sales resulting from this Contract, or any contract resulting from the solicitation referenced on the first page of this Contract, and the utilization of the County Contract price and the terms and conditions identified herein, are subject to the two percent (2%) UAP. This fee applies to all Contract usage whether by County Departments or by any other governmental, quasi-governmental or not-for-profit entity.

The Contractor providing goods or services under this Contract shall invoice the Contract price and shall accept as payment thereof the Contract price less the 2% UAP as full and complete payment for the goods and/or services specified on the invoice. The County shall retain the 2% UAP for use by the County to help defray the cost of the procurement program. Contractor participation in this invoice reduction portion of the UAP is mandatory.

**b) Joint Purchase**

Only those entities that have been approved by the County for participation in the County's Joint Purchase and Entity Revenue Sharing Agreement are eligible to utilize or receive County Contract pricing and terms and conditions. The County will provide to approved entities a UAP Participant Validation Number. The Contractor must obtain the participation number from the

entity prior to filling any order placed pursuant to this Section. Contractor participation in this joint purchase portion of the UAP, however, is voluntary. The Contractor shall notify the ordering entity, in writing, within 3 work days of receipt of an order, of a decision to decline the order.

For all ordering entities located outside the geographical boundaries of Miami-Dade County, the Contractor shall be entitled to ship goods on an "FOB Destination, Prepaid and Charged Back" basis. This allowance shall only be made when expressly authorized by a representative of the ordering entity prior to shipping the goods.

The County shall have no liability to the Contractor for the cost of any purchase made by an ordering entity under the UAP and shall not be deemed to be a party thereto. All orders shall be placed directly by the ordering entity with the Contractor and shall be paid by the ordering entity less the 2% UAP.

c) Contractor Compliance

If a Contractor fails to comply with this Article, that Contractor may be considered in default by the County in accordance with Article 24 of this Contract.

ARTICLE 40. SURVIVAL

The parties acknowledge that any of the obligations in this Agreement will survive the term, termination and cancellation hereof. Accordingly, the respective obligations of the Contractor and the County under this Agreement, which by nature would continue beyond the termination, cancellation or expiration thereof, shall survive termination, cancellation or expiration hereof.

IN WITNESS WHEREOF, the parties have executed this Agreement effective as of the contract date herein above set forth.

Contractor

Miami-Dade County

By: [Signature]

By: \_\_\_\_\_

Name: Hector Alcalde

Name: \_\_\_\_\_

Title: Chairman

Title: \_\_\_\_\_

Date: 3/25/2010

Date: \_\_\_\_\_

Attest: [Signature]  
Corporate Secretary/Notary Public

Attest: \_\_\_\_\_  
Clerk of the Board

*I was commissioned as Lisa Saenz.*

Corporate Seal/Notary Seal

Approved as to form and legal sufficiency

Assistant County Attorney





Security Administration, the Department of the Treasury, the U.S. Customs Service, the Department of Justice, the U.S. Immigration and Naturalization Service, and the Department of Homeland Security; and d) experience in representing airports and/or airlines in bilateral civil aviation consultations and negotiations between the United States and foreign governments and in representing airports in international air route proceedings. The County will permit this expertise to be provided through sub-contractual relationships.

The Contractor shall not represent any other airport that, in the sole judgment of the County, competes with Miami International Airport. Competitor airports shall include, but shall not be limited to, Atlanta Hartsfield International Airport, John F. Kennedy International Airport in New York and Houston Intercontinental Airport. Contractor shall have an affirmative obligation to notify the County Manager and the Office of Intergovernmental Affairs in writing of each and every airport the Contractor and/or its employees, partners, or subcontractors wishes to represent before Congress, the Administration or any federal agency, as well as the nature of the proposed representation.

5. The Contractor should have extensive knowledge and experience to assist Miami-Dade County's efforts to promote its international trade and commerce, and tourism issues, including but not limited to a) working knowledge of existing and/or proposed fees or tariffs on the industry; b) experience identifying grant programs and successful experience securing funding from such grant programs; c) knowledge of other governmental activities and legislative actions; and d) involvement with the International Trade Administration of the U.S. Department of Commerce's legislative policies and recommendations as well as involvement with the Office of the U.S. Trade Representative. The Contractor should also have strong working relationships with senior officials of the U.S. Department of Homeland Security, Customs and Border Protection, Transportation Security Administration, Department of Agriculture, and other federal agencies responsible for trade and tourism programs. The County may permit this expertise to be provided through sub-contractual relationships.
6. The Contractor should possess a substantial knowledge of law enforcement, public safety and homeland security issues including, but not limited to a) working knowledge of existing programs and services provided by Miami-Dade Police Department; b) experience in identifying grant programs and successful experience in securing funding from such programs for law enforcement, public safety, and homeland security; c) knowledge of other law enforcement agencies activities and legislative actions; d) established relationships with key members of Congress in leadership positions, senior staff, and key Administration officials including but not limited to, the Office of the President, the Department of Justice, the Department of Treasury, the Department of Homeland Security, the U.S. Customs Service, the Federal Bureau of Investigations, the Drug Enforcement Administration, the U.S. Attorney, and the Transportation and Security Administration; and e) knowledge of law enforcement, public safety issues and homeland security for large urban areas. The County will permit the expertise to be provided through sub-contractual relationships.
7. The Contractor should possess a substantial knowledge of energy, environment and natural resources issues including, but not limited to a) working knowledge of existing programs and initiatives of Miami-Dade County, and specifically the Miami-Dade County Office of Sustainability; b) experience in identifying grant programs and successful experience in securing funding from such programs for energy, environment and natural resources; c) knowledge of other similar agencies sustainability, renewable energy, climate protection, and "green" activities and legislative actions; d) established relationships with key members of Congress in leadership positions, senior staff, and key Administration officials including, but not limited to, the U.S. Departments of Energy, Agriculture, Commerce, Transportation, and Housing and Urban Development, and the Environmental Protection Agency; and e) knowledge of energy, environment and natural resources issues for large urban areas. The County will permit the expertise to be provided through sub-contractual relationships.

**B. Assignment of Work/Term**

It is the County's intention to award multiple contracts for these services. The County will have an aggregate amount available for these services per year (to be allocated based upon services requested). Additionally, the County may provide for an additional aggregate amount per year to issue Work Orders on specific issues, for the purposes of carrying out the intent of the requirements herein. The County reserves the right to request that the Contractor obtain services through subcontractors to supplement the expertise and resources which may be required at any given time for the purposes of carrying out the intent of the requirements herein.

Recommendations for Work Orders will be made by the Office of Intergovernmental Affairs Project Manager. All Work Orders must be issue specific and performance driven, reviewed by the County Attorney's Office, and approved by the Chairperson, Board of County Commissioners or designee, and the Board of County Commissioners, prior to issuance.

## **2. REQUIREMENTS AND SERVICES TO BE PROVIDED**

### **A. Lobbying Ordinances and Resolution Requirements**

The Contractor shall abide by and be governed by Miami-Dade County Ordinances and Resolutions, which may have a bearing on the services involved in this Agreement, including but not limited to, Section 2-11.1 of the Code of Miami-Dade County (Ordinance 72-82, Conflict of Interest Ordinance); Resolution No. R-1236-99 (Resolution Directing the County Manager to Report Intergovernmental Activity by County Staff, Lobbyists, and Entities that Represent Miami-Dade County at the State and Federal Levels); Resolution No. R-232-01 (Resolution Instructing County Staff and Lobbyists to Limit Legislative Initiatives and Funding Requests to Those Approved by the County Commission); Section 2-11.1.2 of the Code of Miami-Dade County (Ordinance No. 00-64, Ordinance Relating to County's Lobbyists); and Resolution No. R-56-10 (Resolution Setting Policy for Miami-Dade County that all Contract Lobbyists shall Obtain a Waiver from the Board of County Commissioners Prior to Representing any Client in any Forum that is Adverse to the County), all as such may be amended from time to time. (Refer to Article 4, Nature of the Agreement, Subsection "f".)

### **B. Representation and Consulting Services**

The Contractor shall provide governmental representation and consulting services requested by the County, for various subjects/issues assigned to the Contractor, including but not limited to those examples listed in Appendix B. The Contractor will receive issue and project assignments based on the County's annual legislative package.

The Contractor shall:

1. Report and meet with the County on a weekly basis, or on an as needed basis, while the Congress is in session on those issues important to the County and the actions taken on such issues.
2. Report and meet with the County on a monthly basis when the Congress is not in session.
3. Prepare monthly written reports, in a timely manner, advising the County of the current status of all issues that the Contractor is monitoring or tracking that may affect Miami-Dade County, the actions taken on such issues; and recommendations for future actions on such issues. Reports shall be provided in a format, and with a level of detail, acceptable to the County. (Note: An invoice will not be accepted by the County as proper, and ready for payment, if the Contractor has outstanding reports due from that invoice period or earlier.)

The monthly reports shall be provided by the Contractor to the Chairman and Members of the Board of County Commissioners, Commission Auditor, and Office of Intergovernmental Affairs.

4. Raise, discuss and recommend any affirmative legislative action that may benefit the County.

5. Be available, if requested, on a twenty-four hour basis during the session: assisting in writing, interpreting, and monitoring legislation and regulations; drafting legislation, amendments, proviso language, position papers, and testimony; and providing monthly written progress reports detailing services that have been rendered.
6. Provide a full range of lobbying, legislative counsel and advocacy services including preparing reports and advising the County of the current status of legislation while Congress is in session.
7. Integrate its efforts with the County's Office of Intergovernmental Affairs to ensure a strong consistent legislative program.
8. Be prepared to obtain documentation and research materials upon request.
9. Forward all required reports to the County upon request by the County in the number of copies as requested by the County for that particular instance.
10. Upon request, arrange for meetings, including Members of the Miami-Dade County Delegation, with Members of Congress as well as Members in leadership positions such as Chairman and Ranking Members of key committees. Arrange meetings with senior staff of Congressional Committees and key officials at both the White House and key Administrative Agencies.

### **3. OPTIONAL SERVICES**

The County may request optional services such as travel for special projects, and food, non-alcoholic beverage and reception services directly related to County lobbying efforts. All optional services and related expenses require prior written County approval.

Appendix B

**Federal Subject Areas/Issues**

- a) Federal Appropriations/Earmarks
- b) Unfunded Mandates
- c) Aviation – Federal Inspection Services, Explosive Detection System (EDS) Installation, Federal Aviation Administration (FAA) funding, Transportation Security Administration (TSA), aviation security, passenger screening, cargo and capital improvement issues, international trade
- d) Seaport – Corps of Engineers (dredging projects), Coast Guard, Customs and Border Protection, maritime security, cargo and cruise passenger issues, international trade, Water Resource Development Act (WRDA)
- e) Transit – Metro-rail expansion, Federal Transit Administration (FTA) approval process, project authorization, bus and bus related projects
- f) Solid Waste Management
- g) Community Development/Urban Initiatives – Empowerment Zone and Performing Arts Center
- h) Housing/Homeless Programs
- i) Business Development and Retention
- j) Environmental Issues and Environmental Infrastructure Projects – including Everglades Restoration, Beach Erosion Control/Re-nourishment, and Flood Mitigation
- k) Agricultural Issues – Country of Origin Labeling, APHIS, Food Safety
- l) Base Realignment and Closure (BRAC) - Homestead Air Reserve Base (interagency planning, training and redevelopment) and U.S. Southern Command
- m) Water and Sewer Issues and Projects
- n) Immigration –program funding, federal programs, Administration initiatives, reform
- o) Homeland Security – funding, grants, large urban county issues, Urban Areas Security Initiative (UASI), grants
- p) Criminal and Juvenile Justice – public safety, crime prevention, juvenile justice, gun violence prevention
- q) Healthcare, Medicare, Medicaid, AIDS
- r) Welfare Reform Implementation/Changes
- s) Human/Social Services
- t) Head Start/Early Head Start/Education Reform
- u) Planning, Development and Zoning

Appendix B

- w) Telecommunications/E-Commerce – regulation and taxation
- x) Consumer Protection – predatory lending, regulation of towing, telecommunications
- y) Finance and Taxation
- z) Election Reform
- aa) Utility Deregulation/Energy Reform
- bb) Mosquito Control, West Nile Virus
- cc) International Trade, Trade Agreements, Aviation Bi-laterals
- dd) Parks and Recreation
- ee) Public Works
- ff) Grants and Grant Administration
- gg) Other issues in the County's annual legislative package

Governmental Representation and Consulting Services in Washington, DC

Contract No. RFQ685b

THIS AGREEMENT made and entered into as of this \_\_\_\_\_ day of \_\_\_\_\_ by and between Patton Boggs, LLP, a partnership organized and existing under the laws of Washington, DC, having its principal office at 2550 M Street NW, Washington, DC 20037 (hereinafter referred to as the "Contractor"), and Miami-Dade County, a political subdivision of the State of Florida, having its principal office at 111 N.W. 1st Street, Miami, Florida 33128 (hereinafter referred to as the "County"),

WITNESSETH:

WHEREAS, the Contractor has offered to provide governmental representation before the executive and legislative branches of the federal government, that shall conform to the Scope of Services (Appendix A); Miami-Dade County's Request for Qualifications (RFQ) No. 685 and all associated addenda and attachments, incorporated herein by reference; and the requirements of this Agreement; and,

WHEREAS, the Contractor has submitted a written proposal dated December 16, 2009, hereinafter referred to as the "Contractor's Proposal" which is incorporated herein by reference; and,

WHEREAS, the County desires to procure from the Contractor such Governmental Representation and Consulting Services for the County, in accordance with the terms and conditions of this Agreement;

NOW, THEREFORE, in consideration of the mutual covenants and agreements herein contained, the parties hereto agree as follows:

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**ARTICLE 1. DEFINITIONS**

The following words and expressions used in this Agreement shall be construed as follows, except when it is clear from the context that another meaning is intended:

- a) The words "Contract" or "Contract Documents" or "Agreement" to mean collectively these terms and conditions, the Scope of Services (Appendix A), RFQ No. 685 and all associated addenda and attachments, the Contractor's Proposal, and all other attachments hereto and all amendments issued hereto.
- b) The words "Contract Date" to mean the date on which this Agreement is effective.
- c) The words "Contract Manager" to mean Miami-Dade County's Director, Department of Procurement Management, or the duly authorized representative designated to manage the Contract.
- d) The word "Contractor" to mean Patton Boggs, LLP and its permitted successors and assigns.
- e) The word "Days" to mean Calendar Days.
- f) The word "Deliverables" to mean all documentation and any items of any nature submitted by the Contractor to the County's Project Manager for review and approval pursuant to the terms of this Agreement.
- g) The words "directed", "required", "permitted", "ordered", "designated", "selected", "prescribed" or words of like import to mean respectively, the direction, requirement, permission, order, designation, selection or prescription of the County's Project Manager; and similarly the words "approved", "acceptable", "satisfactory", "equal", "necessary", or words of like import to mean respectively, approved by, or acceptable or satisfactory to, equal or necessary in the opinion of the County's Project Manager.
- h) The words "Change Order" or "Extra Work" or "Additional Work" resulting in additions or deletions or modifications to the amount, type or value of the Work and Services as required in this Contract, as directed and/or approved by the County.
- i) The words "Project Manager" to mean the County Manager or the duly authorized representative designated to manage the Project.
- k) The words "Scope of Services" to mean the document appended hereto as Appendix A, which details the work to be performed by the Contractor.
- l) The word "subcontractor" or "subconsultant" to mean any person, entity, firm or corporation, other than the employees of the Contractor, who furnishes labor and/or materials, in connection with the Work, whether directly or indirectly, on behalf and/or under the direction of the Contractor and whether or not in privity of Contract with the Contractor.
- m) The words "Work", "Services" "Program", or "Project" to mean all matters and things required to be done by the Contractor in accordance with the provisions of this Contract.
- n) The words "Work Order" to mean a written assignment of work issued by the County to the Contractor for specific issues.

**ARTICLE 2. ORDER OF PRECEDENCE**

If there is a conflict between or among the provisions of this Agreement, the order of precedence is as follows: 1) these terms and conditions, 2) the Scope of Services (Appendix A), 3) the Miami-Dade County's RFQ No. 685 and any associated addenda and attachments thereof, and 4) the Contractor's Proposal.

**ARTICLE 3. RULES OF INTERPRETATION**

- a) References to a specified Article, section or schedule shall be construed as reference to that specified Article, or section of, or schedule to this Agreement unless otherwise indicated.
- b) Reference to any agreement or other instrument shall be deemed to include such agreement or other instrument as such agreement or other instrument may, from time to time, be modified, amended, supplemented, or restated in accordance with its terms.
- c) The terms "hereof", "herein", "hereinafter", "hereby", "herewith", "hereto", and "hereunder" shall be deemed to refer to this Agreement.
- d) The titles, headings, captions and arrangements used in these Terms and Conditions are for convenience only and shall not be deemed to limit, amplify or modify the terms of this Contract, nor affect the meaning thereof.

**ARTICLE 4. NATURE OF THE AGREEMENT**

- a) This Agreement incorporates and includes all prior negotiations, correspondence, conversations, agreements, and understandings applicable to the matters contained in this Agreement. The parties agree that there are no commitments, agreements, or understandings concerning the subject matter of this Agreement that are not contained in this Agreement, and that this Agreement contains the entire agreement between the parties as to all matters contained herein. Accordingly, it is agreed that no deviation from the terms hereof shall be predicated upon any prior representations or agreements, whether oral or written. It is further agreed that any oral representations or modifications concerning this Agreement shall be of no force or effect, and that this Agreement may be modified, altered or amended only by a written amendment duly executed by both parties hereto or their authorized representatives.
- b) The Contractor shall provide the services set forth in the Scope of Services, and render full and prompt cooperation with the County in all aspects of the Services performed hereunder.
- c) The Contractor acknowledges that this Agreement requires the performance of all things necessary for or incidental to the effective and complete performance of all Work and Services under this Contract. All things not expressly mentioned in this Agreement but necessary to carrying out its intent are required by this Agreement, and the Contractor shall perform the same as though they were specifically mentioned, described and delineated.
- d) The Contractor shall furnish all labor, materials, tools, supplies, and other items required to perform the Work and Services that are necessary for the completion of this Contract. All Work and Services shall be accomplished at the direction of and to the satisfaction of the County's Project Manager.

- e) The Contractor acknowledges that the County shall be responsible for making all policy decisions regarding the Scope of Services. The Contractor agrees to provide input on policy issues in the form of recommendations. The Contractor agrees to implement any and all changes in providing Services hereunder as a result of a policy change implemented by the County. The Contractor agrees to act in an expeditious and fiscally sound manner in providing the County with input regarding the time and cost to implement said changes and in executing the activities required to implement said changes.
  
- f) The Contractor shall abide by and be governed by Miami-Dade County Ordinances and Resolutions, which may have a bearing on the Services involved in this Agreement, including but not limited to, Section 2-11.1, Code of Miami-Dade County (Ordinance 72-82, Conflict of Interest Ordinance); Resolution No. R-1236-99 (Resolution Directing the County Manager to Report Intergovernmental Activity by County Staff, Lobbyists, and Entities that Represent Miami-Dade County at the State and Federal Levels); Resolution No. R-1060-93; Resolution No. R-232-01 (Resolution Instructing County Staff and Lobbyists to Limit Legislative Initiatives and Funding Requests to Those Approved by the County Commission); Section 2-11.1.2, Code of Miami-Dade County (Ordinance No. 00-64, Ordinance Relating to County's Lobbyists); and Resolution No. R-56-10 (Resolution Setting Policy for Miami-Dade County that all Contract Lobbyists shall Obtain a Waiver from the Board of County Commissioners Prior to Representing any Client in any Forum that is Adverse to the County).

Pursuant to Resolution No. R-1236-99, no County contract lobbyist or its subcontractors shall represent any client and/or issue that may be adverse to the County without first requesting permission from the County. Resolution No. R-1236-99 provides that this obligation shall be a continuing one that applies throughout the term of this Contract. Pursuant to Resolution No. R-56-10, no contract for lobbying shall be awarded or renewed, or payment made, until the Contractor, including all subcontractors and lobbyists hired under Work Orders, seeks in writing and obtains a waiver from the Board of County Commissioners for any actual or perceived conflicts of interest. If the Contractor has no conflicts, then the Contractor shall provide a written statement prior to award of the Contract and prior to Contract renewals. All such waiver requests shall be submitted directly to the Chairman of the Board of County Commissioners.

Pursuant to Sections 2-11.1 and 2-11.1.2, no person or entity, whether an individual, firm, partnership or corporation, which receives compensation either directly or indirectly from the County for lobbying on behalf of the County or any of its agencies or instrumentalities at either the municipal, state, or national level shall represent any entity in any forum to support a position in opposition to a position of the County unless the Board of County Commissioners grants a specific waiver for a specific lobbying activity. The failure to comply with this provision shall result in either or both of the following: (i) the Contractor's contract being voidable by the County or (ii) a prohibition, for a period of up to three years, as determined by the Board of County Commissioners in its sole discretion, on the Contractor's entering into a lobbying contract with the County.

Concurrent with entering this Agreement, the Contractor, on behalf of itself and any and all employees, partners, and subcontractors, shall provide the Executive Director of the Office of Intergovernmental Affairs a copy of the 2010 federal legislative and executive Lobbyist Registration Forms for each and every client the Contractor and its employees, partners, and subcontractors represents at the time this Agreement is entered. In the event the Contractor and its employees, partners, and subcontractors acquires additional clients after this Agreement is executed, the Contractor, on behalf of itself and

any and all employees, partners, and subcontractors, shall have an affirmative obligation over the term of this Agreement (including a renewal or extension term if applicable) to provide the Executive Director of the Office of Intergovernmental Affairs a copy of the legislative and executive Lobbyist Registration Forms for such clients prior to undertaking any lobbying activities for such client or within 48 hours of filing the form with the federal government, whichever comes first. This obligation shall apply whether such party or interest is adverse to the County or not. Such notification must include all parties the Contractor or employees, partners, or subcontractors wishes to represent.

Separate and independent from the above-referenced obligation, the Contractor, on behalf of itself and any and all employees, partners, and subcontractors, must advise the Executive Director of the Office of Intergovernmental Affairs in writing of any position in opposition to a County position that the Contractor or any employee, partner, or subcontractor desires to take and request a waiver of such conflict before the Board of County Commissioners prior to taking such a position. A position in opposition to a County position may take the form of an adverse policy position or fiscal impact on the County, either direct or indirect. A position in opposition to a County position is not limited to a position that conflicts with an express provision of the legislative package adopted by the Board of County Commissioners. It may also arise in other areas. Not every County interest can be anticipated or enumerated in the County's legislative package, and issues arise and change over the course of the legislative process. It is incumbent on the Contractor and its employees, partners, and subcontractors to remain mindful of the County's policy and fiscal interests and positions vis-à-vis other clients. If an actual or perceived conflict arises, the Contractor and/or subcontractor must advise the Executive Director of the Office of Intergovernmental Affairs immediately in writing and seek a waiver of the conflict before the Board of County Commissioners prior to representing the adverse interest or position.

The Executive Director of the Office of Intergovernmental Affairs reserves the right to question the Contractor regarding any client or any potential and/or perceived conflict.

Once a conflict waiver request has been received by the County, the County Manager or designee, in consultation with the County Attorney's Office, reserves the right to take, in his sole discretion, any action regarding a waiver request, including but not limited to the following: (i) allow a waiver and allow the Contractor, and/or employee, partner, or subcontractor to continue to represent both the County and the other party; (ii) disallow a waiver and require the Contractor and/or employee, partner, or subcontractor to choose between representing the County or the other party, or to discontinue representing the other party; (iii) allow a limited waiver and require the Contractor and/or employee, partner, or subcontractor to continue to represent both the County and the other party under whatever limitations or restrictions the County Manager or designee, in consultation with the County Attorney's Office, determines to be appropriate. Any such actions by the County Manager or designee shall only be effective until the Board of County Commissioners has considered the conflict issue.

The Board of County Commissioners may take, in its sole discretion, any action regarding a waiver request, including but not limited to the following: (i) grant a waiver and allow the Contractor, and/or employee, partner, or subcontractor to continue to represent both the County and the other party; (ii) refuse to grant a waiver and require the Contractor and/or employee, partner, or subcontractor to choose between representing the County or the other party, or to discontinue representing the other party; (iii) refuse to grant a waiver and void its contract with the Contractor, and/or employee, partner, or subcontractor; (iv) grant a limited waiver and allow the Contractor

and/or employee, partner, or subcontractor to continue to represent both the County and the other party under whatever limitations or restrictions the County, in its sole discretion, determines to be appropriate.

Pursuant to Resolution No. R-1236-99, the Contractor and each subcontractor shall prepare reports at least monthly advising the Commission of the current status of all issues that the lobbyist is monitoring or tracking that may affect the County, the actions taken on such issues, and the recommendations for future actions on such issues. The Contractor and each subcontractor shall also raise, discuss and recommend any affirmative legislative action that may benefit the County.

Also, pursuant to Resolution No. R-1236-99, all County contracts and subcontracts for lobbying or representation at the state or federal level and/or individuals and firms hired to represent the County on intergovernmental issues must be approved by the Board of County Commissioners.

Pursuant to Resolution No. R-232-01, County lobbyists are instructed to limit legislative initiatives and funding requests on behalf of the County to those that have been approved by the Board of County Commissioners and/or set forth in the legislative package.

 Contractor has read, understands and agrees to abide by the conflict of interest and other provisions contained in this section 4(f).

**ARTICLE 5. CONTRACT TERM**

The Contract shall become effective on the date on the first page and shall continue through the last day of the twelfth (12<sup>th</sup>) month. The County, at its sole discretion, reserves the right to exercise the option to renew this Contract for a period for three (3) additional years on a year-to-year basis. The County reserves the right to exercise its option to extend this Contract for up to one hundred-eighty (180) calendar days beyond the current Contract period and will notify the Contractor in writing of the extension. This Contract may be extended beyond the initial one hundred-eighty (180) calendar day extension period by mutual agreement between the County and the Contractor, upon approval by the Board of County Commissioners.

**ARTICLE 6. NOTICE REQUIREMENTS**

All notices required or permitted under this Agreement shall be in writing and shall be deemed sufficiently served if delivered by Registered or Certified Mail, with return receipt requested; or delivered personally; or delivered via fax or e-mail (if provided below) and followed with delivery of hard copy; and in any case addressed as follows:

**(1) to the County**

a) to the Project Manager:

Miami-Dade County  
Office of Intergovernmental Affairs  
111 N.W. 1st Street, Suite 1032  
Miami, FL 33128

Attention: Executive Director  
Phone: (305) 375-5600  
Fax: (305) 375-5639

and,  
b) to the Contract Manager:

Miami-Dade County  
Department of Procurement Management  
111 N.W. 1<sup>st</sup> Street, Suite 1375  
Miami, FL 33128-1974  
Attention: Director  
Phone: (305) 375-5548  
Fax: (305) 375-2316

**(2) To the Contractor**

Patton Boggs, LLP  
2550 M Street NW  
Washington, DC 20037  
Attention: Marek Gootman  
Phone: (202) 457-6158  
Fax: (202) 457-6315  
E-mail: mgootman@pattonboggs.com

Either party may at any time designate a different address and/or contact person by giving notice as provided above to the other party. Such notices shall be deemed given upon receipt by the addressee.

**ARTICLE 7. PAYMENT FOR SERVICES/AMOUNT OBLIGATED**

The Contractor warrants that it has reviewed the County's requirements and has asked such questions and conducted such other inquiries as the Contractor deemed necessary in order to determine the price the Contractor will charge to provide the Work and Services to be performed under this Contract. The compensation for all Work and Services performed under this Contract, including all costs associated with such Work and Services, shall be in the total amount not to exceed one hundred ninety thousand dollars (\$190,000) per year. The County shall have no obligation to pay the Contractor any additional sum in excess of this amount, except for a change and/or modification to the Contract, which is approved and executed in writing by the County and the Contractor.

Notwithstanding the amount stated above, the County reserves the right to request through the use of Work Orders that the Contractor provide related services for the purpose of carrying out the intent of this Agreement, for an additional amount as specified in the Work Order based on the scope and nature of the work requested. The County shall also reimburse the Contractor for certain optional services, which have been approved by the County, pursuant to Appendix A, Scope of Services. The aggregate amount paid for work requested via Work Orders issued to the Contractor by the County and any optional services shall not exceed one hundred fifty thousand dollars (\$150,000) per year. This not-to-exceed amount represents the total aggregate amount for all contractors awarded contracts as a result of RFQ No. 685.

All Services undertaken by the Contractor before County's approval of this Contract shall be at the Contractor's risk and expense.

With respect to travel costs and travel related expenses, the Contractor agrees to adhere to Section 112.061 of the Florida Statutes, as applicable, as they pertain to out-of-pocket expenses including employee lodging, transportation, per diem, and all miscellaneous cost-and fees. The County shall not be liable for any such expenses that have not been approved in advance, in writing, by the County.

**ARTICLE 8. PRICING**

Prices shall remain firm and fixed for the term of the Contract, including any option or extension periods; however, the Contractor may offer incremental discounts to the County at any time during the Contract term, including any renewal or extension hereof.

**ARTICLE 9. METHOD AND TIMES OF PAYMENT**

The Contractor agrees that under the provisions of this Agreement, as reimbursement for those actual, reasonable and necessary costs incurred by the Contractor, which are directly attributable or properly allocable to the Services, the Contractor may bill the County periodically, but not more than once per month, upon invoices certified by the Contractor. All invoices shall be taken from the books of account kept by the Contractor, shall be supported by copies of payroll distribution, receipt bills or other documents reasonably required by the County, shall show the County's contract number, and shall have a unique invoice number assigned by the Contractor. It is the policy of Miami-Dade County that payment for all purchases by County agencies and the Public Health Trust shall be made in a timely manner and that interest payments be made on late payments. In accordance with Florida Statutes, Section 218.74 and Section 2-8.1.4 of the Miami-Dade County Code, the time at which payment shall be due from the County or the Public Health Trust shall be forty-five days from receipt of a proper invoice. The time at which payment shall be due to small businesses shall be thirty (30) days from receipt of a proper invoice. All payments due from the County or the Public Health Trust, and not made within the time specified by this section shall bear interest from thirty (30) days after the due date at the rate of one percent (1%) per month on the unpaid balance. Further, proceedings to resolve disputes for payment of obligations shall be concluded by final written decision of the County Manager, or designee(s), not later than sixty (60) days after the date on which the proper invoice was received by the County or the Public Health Trust.

Invoices and associated back-up documentation shall be submitted in duplicate by the Contractor to the County as follows:

Miami-Dade County  
Office of Intergovernmental Affairs  
111 N.W. 1st Street, Suite 1032  
Miami, FL 33128  
Attention: Executive Director

The County may at any time designate a different address and/or contact person by giving written notice to the other party.

**ARTICLE 10. INDEMNIFICATION AND INSURANCE**

The Contractor shall indemnify and hold harmless the County and its officers, employees, agents and instrumentalities from any and all liability, losses or damages, including attorneys' fees and costs of defense, which the County or its officers, employees, agents or instrumentalities may incur as a result of claims, demands, suits, causes of actions or

proceedings of any kind or nature arising out of, relating to or resulting from the performance of this Agreement by the Contractor or its employees, agents, servants, partners principals or subcontractors. The Contractor shall pay all claims and losses in connection therewith and shall investigate and defend all claims, suits or actions of any kind or nature in the name of the County, where applicable, including appellate proceedings, and shall pay all costs, judgments, and attorney's fees which may issue thereon. The Contractor expressly understands and agrees that any insurance protection required by this Agreement or otherwise provided by the Contractor shall in no way limit the responsibility to indemnify, keep and save harmless and defend the County or its officers, employees, agents and instrumentalities as herein provided.

Upon County's notification, the Contractor shall furnish to the Department of Procurement Management, Certificates of Insurance that indicate that insurance coverage has been obtained, which meets the requirements as outlined below:

1. Worker's Compensation Insurance for all employees of the Contractor as required by Florida Statute 440.
2. Public Liability Insurance on a comprehensive basis in an amount not less than \$300,000 combined single limit per occurrence for bodily injury and property damage. **Miami-Dade County must be shown as an additional insured with respect to this coverage. The mailing address of Miami-Dade County 111 N.W. 1st Street, Suite 1300, Miami, Florida 33128-1974, as the certificate holder, must appear on the certificate of insurance.**
3. Automobile Liability Insurance covering all owned, non-owned, and hired vehicles used in connection with the Services, in an amount not less than \$300,000 combined single limit per occurrence for bodily injury and property damage.
4. Professional Liability Insurance in an amount not less than \$1,000,000.

The insurance coverage required shall include those classifications, as listed in standard liability insurance manuals, which most nearly reflect the operation of the Contractor. All insurance policies required above shall be issued by companies authorized to do business under the laws of the State of Florida with the following qualifications:

The company must be rated no less than "B" as to management, and no less than "Class V" as to financial strength, according to the latest edition of Best's Insurance Guide published by A.M. Best Company, Oldwick, New Jersey, or its equivalent, subject to the approval of the County Risk Management Division.

OR

The company must hold a valid Florida Certificate of Authority as shown in the latest "List of All Insurance Companies Authorized or Approved to Do Business in Florida", issued by the State of Florida Department of Insurance and are members of the Florida Guaranty Fund.

**Certificates of Insurance must indicate that for any cancellation of coverage before the expiration date, the issuing insurance carrier will endeavor to mail thirty (30) day written advance notice to the certificate holder. In addition, the Contractor hereby agrees not to modify the insurance coverage without thirty (30) days written advance notice to the County.**

**NOTE: MIAMI-DADE COUNTY CONTRACT NUMBER AND TITLE MUST APPEAR**

**ON EACH CERTIFICATE OF INSURANCE.**

Compliance with the foregoing requirements shall not relieve the Contractor of this liability and obligation under this section or under any other section in this Agreement.

Award of this Contract is contingent upon the receipt of the insurance documents, as required, within fifteen (15) calendar days after County notification to Contractor to comply before the award is made. If the insurance certificate is received within the specified time frame but not in the manner prescribed in this Agreement, the Contractor shall be verbally notified of such deficiency and shall have an additional five (5) calendar days to submit a corrected certificate to the County. If the Contractor fails to submit the required insurance documents in the manner prescribed in this Agreement within twenty (20) calendar days after County notification to comply, the Contractor shall be in default of the contractual terms and conditions and award of the Contract will be rescinded, unless such time frame for submission has been extended by the County. --

The Contractor shall be responsible for assuring that the insurance certificates required in conjunction with this Section remain in force for the duration of the contractual period of the Contract, including any and all option years or extension periods that may be granted by the County. If insurance certificates are scheduled to expire during the contractual period, the Contractor shall be responsible for submitting new or renewed insurance certificates to the County at a minimum of thirty (30) calendar days in advance of such expiration. In the event that expired certificates are not replaced with new or renewed certificates which cover the contractual period, the County shall suspend the Contract until such time as the new or renewed certificates are received by the County in the manner prescribed herein; provided, however, that this suspended period does not exceed thirty (30) calendar days. Thereafter, the County may, at its sole discretion, terminate this contract.

**ARTICLE 11. MANNER OF PERFORMANCE**

- a) The Contractor shall provide the Services described herein in a competent and professional manner satisfactory to the County in accordance with the terms and conditions of this Agreement. The County shall be entitled to a satisfactory performance of all Services described herein and to full and prompt cooperation by the Contractor in all aspects of the Services. At the request of the County the Contractor shall promptly remove from the project any Contractor's employee, subcontractor, or any other person performing Services hereunder. The Contractor agrees that such removal of any of its employees does not require the termination or demotion of any employee by the Contractor.
- b) The Contractor agrees to defend, hold harmless and indemnify the County and shall be liable and responsible for any and all claims, suits, actions, damages and costs (including attorney's fees and court costs) made against the County, occurring on account of, arising from or in connection with the removal and replacement of any Contractor's personnel performing services hereunder at the behest of the County. Removal and replacement of any Contractor's personnel as used in this Article shall not require the termination and or demotion of such Contractor's personnel.
- c) The Contractor agrees that at all times it will employ, maintain and assign to the performance of the Services a sufficient number of competent and qualified professionals and other personnel to meet the requirements to which reference is hereinafter made. The Contractor agrees to adjust its personnel staffing levels or to replace any its personnel if so directed upon reasonable request from the County,

should the County make a determination, in its sole discretion, that said personnel staffing is inappropriate or that any individual is not performing in a manner consistent with the requirements for such a position.

- d) The Contractor warrants and represents that its personnel have the proper skill, training, background, knowledge, experience, rights, authorizations, integrity, character and licenses as necessary to perform the Services described herein, in a competent and professional manner.
- e) The Contractor shall at all times cooperate with the County and coordinate its respective work efforts to most effectively and efficiently maintain the progress in performing the Services.
- f) The Contractor shall comply with all provisions of all federal, state and local laws, statutes, ordinances, and regulations that are applicable to the performance of this Agreement.

**ARTICLE 12. EMPLOYEES ARE THE RESPONSIBILITY OF THE CONTRACTOR**

All employees of the Contractor shall be considered to be, at all times, employees of the Contractor under its sole direction and not employees or agents of the County. The Contractor shall supply competent employees. Miami-Dade County may require the Contractor to remove an employee it deems careless, incompetent, insubordinate or otherwise objectionable and whose continued employment on County property is not in the best interest of the County. Each employee shall have and wear proper identification.

**ARTICLE 13. INDEPENDENT CONTRACTOR RELATIONSHIP**

The Contractor is, and shall be, in the performance of all work services and activities under this Agreement, an independent contractor, and not an employee, agent or servant of the County. All persons engaged in any of the work or services performed pursuant to this Agreement shall at all times, and in all places, be subject to the Contractor's sole direction, supervision and control. The Contractor shall exercise control over the means and manner in which it and its employees perform the work, and in all respects the Contractor's relationship and the relationship of its employees to the County shall be that of an independent contractor and not as employees and agents of the County.

The Contractor does not have the power or authority to bind the County in any promise, agreement or representation other than specifically provided for in this Agreement.

**ARTICLE 14. AUTHORITY OF THE COUNTY'S PROJECT MANAGER**

- a) The Contractor hereby acknowledges that the County's Project Manager will determine in the first instance all questions of any nature whatsoever arising out of, under, or in connection with, or in any way related to or on account of, this Agreement including without limitations: questions as to the value, acceptability and fitness of the Services; questions as to either party's fulfillment of its obligations under the Contract; negligence, fraud or misrepresentation before or subsequent to acceptance of the Proposal; questions as to the interpretation of the Scope of Services; and claims for damages, compensation and losses.
- b) The Contractor shall be bound by all determinations or orders and shall promptly obey

and follow every order of the Project Manager, including the withdrawal or modification of any previous order and regardless of whether the Contractor agrees with the Project Manager's determination or order. Where orders are given orally, they will be issued in writing by the Project Manager as soon thereafter as is practicable.

- c) The Contractor must, in the final instance, seek to resolve every difference concerning the Agreement with the Project Manager. In the event that the Contractor and the Project Manager are unable to resolve their difference, the Contractor may initiate a dispute in accordance with the procedures set forth in this Article. Exhaustion of these procedures shall be a condition precedent to any lawsuit permitted hereunder.
- d) In the event of such dispute, the parties to this Agreement authorize the County Manager or designee, who may not be the Project Manager or anyone associated with this Project, acting personally, to decide all questions arising out of, under, or in connection with, or in any way related to or on account of the Agreement (including but not limited to claims in the nature of breach of contract, fraud or misrepresentation arising either before or subsequent to execution hereof) and the decision of each with respect to matters within the County Manager's purview as set forth above shall be conclusive, final and binding on parties. Any such dispute shall be brought, if at all, before the County Manager within 10 days of the occurrence, event or act out of which the dispute arises.
- e) The County Manager may base this decision on such assistance as may be desirable, including advice of experts, but in any event shall base the decision on an independent and objective determination of whether Contractor's performance or any Deliverable meets the requirements of this Agreement and any specifications with respect thereto set forth herein. The effect of any decision shall not be impaired or waived by any negotiations or settlements or offers made in connection with the dispute, whether or not the County Manager participated therein, or by any prior decision of others, which prior decision shall be deemed subject to review, or by any termination or cancellation of the Agreement. All such disputes shall be submitted in writing by the Contractor to the County Manager for a decision, together with all evidence and other pertinent information in regard to such questions, in order that a fair and impartial decision may be made. Whenever the County Manager is entitled to exercise discretion or judgement or to make a determination or form an opinion pursuant to the provisions of this Article, such action shall be fair and impartial when exercised or taken. The County Manager, as appropriate, shall render a decision in writing and deliver a copy of the same to the Contractor. Except as such remedies may be limited or waived elsewhere in the Agreement, Contractor reserves the right to pursue any remedies available under law after exhausting the provisions of this Article.

**ARTICLE 15. MUTUAL OBLIGATIONS**

- a) This Agreement, including attachments and appendixes to the Agreement, shall constitute the entire Agreement between the parties with respect hereto and supersedes all previous communications and representations or agreements, whether written or oral, with respect to the subject matter hereto unless acknowledged in writing by the duly authorized representatives of both parties.
- b) Nothing in this Agreement shall be construed for the benefit, intended or otherwise, of any third party that is not a parent or subsidiary of a party or otherwise related (by virtue of ownership control or statutory control) to a party.

- c) In those situations where this Agreement imposes an indemnity obligation on the Contractor, the County may, at its expense, elect to participate in the defense if the County should so choose. Furthermore, the County may at its own expense defend or settle any such claims if the Contractor fails to diligently defend such claims, and thereafter seek indemnity for costs from the Contractor.

**ARTICLE 16. QUALITY ASSURANCE/QUALITY ASSURANCE RECORD KEEPING**

The Contractor shall maintain, and shall require that its subcontractors and suppliers maintain, complete and accurate records to substantiate compliance with the requirements set forth in the Scope of Services. The Contractor and its subcontractors and suppliers, shall retain such records, and all other documents relevant to the Services furnished under this Agreement for a period of three (3) years from the expiration date of this Agreement and any extension thereof.

**ARTICLE 17. AUDITS**

The County, or its duly authorized representatives or governmental agencies shall, until the expiration of three (3) years after the expiration of this Agreement and any extension thereof, have access to and the right to examine and reproduce any of the Contractor's books, documents, papers and records and of its subcontractors and suppliers which apply to all matters of the County. Such records shall subsequently conform to Generally Accepted Accounting Principles requirements, as applicable, and shall only address those transactions related to this Agreement.

Pursuant to County Ordinance No. 03-2, the Contractor will grant access to the Commission Auditor to all financial and performance related records, property, and equipment purchased in whole or in part with government funds. The Contractor agrees to maintain an accounting system that provides accounting records that are supported with adequate documentation, and adequate procedures for determining the allowability and allocability of costs.

**ARTICLE 18. SUBSTITUTION OF PERSONNEL**

In the event the Contractor wishes to substitute personnel for the key personnel identified by the Contractor's Proposal, the Contractor must notify the County in writing and request written approval for the substitution at least ten (10) business days prior to effecting such substitution.

**ARTICLE 19. CONSENT OF THE COUNTY REQUIRED FOR ASSIGNMENT**

The Contractor shall not assign, transfer, convey or otherwise dispose of this Agreement, including its rights, title or interest in or to the same or any part thereof without the prior written consent of the County.

**ARTICLE 20. SUBCONTRACTUAL RELATIONS**

- a) If the Contractor will cause any part of this Agreement to be performed by a Subcontractor, the provisions of this Contract will apply to such Subcontractor and its officers, agents and employees in all respects as if it and they were employees of the Contractor, and the Contractor will not be in any manner thereby discharged from its obligations and liabilities hereunder, but will be liable hereunder for all acts and negligence of the Subcontractor, its officers, agents, and employees, as if they were

employees of the Contractor. The services performed by the Subcontractor will be subject to the provisions hereof as if performed directly by the Contractor.

- b) The Contractor, before making any subcontract for any portion of the services, will state in writing to the County the name of the proposed Subcontractor, the portion of the Services which the Subcontractor is to do, the place of business of such Subcontractor, and such other information as the County may require. The County will have the right to require the Contractor not to award any subcontract to a person, firm or corporation disapproved by the County.
- c) Before entering into any subcontract hereunder, the Contractor will inform the Subcontractor fully and completely of all provisions and requirements of this Agreement relating either directly or indirectly to the Services to be performed. Such Services performed by such Subcontractor will strictly comply with the requirements of this Contract.
- d) In order to qualify as a Subcontractor satisfactory to the County, in addition to the other requirements herein provided, the Subcontractor must be prepared to prove to the satisfaction of the County that it has the necessary facilities, skill and experience, and ample financial resources to perform the Services in a satisfactory manner. To be considered skilled and experienced, the Subcontractor must show to the satisfaction of the County that it has satisfactorily performed services of the same general type which is required to be performed under this Agreement:
- e) The County shall have the right to withdraw its consent to a subcontract if it appears to the County that the subcontract will delay, prevent, or otherwise impair the performance of the Contractor's obligations under this Agreement. All Subcontractors are required to protect the confidentiality of the County's and County's proprietary and confidential information. Contractor shall furnish to the County copies of all subcontracts between Contractor and Subcontractors and suppliers hereunder. Within each such subcontract, there shall be a clause for the benefit of the County permitting the County to request completion of performance by the Subcontractor of its obligations under the subcontract, in the event the County finds the Contractor in breach of its obligations, the option to pay the Subcontractor directly for the performance by such subcontractor. Notwithstanding, the foregoing shall neither convey nor imply any obligation or liability on the part of the County to any subcontractor hereunder as more fully described herein.

**ARTICLE 21. ASSUMPTION, PARAMETERS, PROJECTIONS, ESTIMATES AND EXPLANATIONS**

The Contractor understands and agrees that any assumptions, parameters, projections, estimates and explanations presented by the County were provided to the Contractor for evaluation purposes only. However, since these assumptions, parameters, projections, estimates and explanations represent predictions of future events the County makes no representations or guarantees; and the County shall not be responsible for the accuracy of the assumptions presented; and the County shall not be responsible for conclusions to be drawn therefrom; and any assumptions, parameters, projections, estimates and explanations shall not form the basis of any claim by the Contractor. The Contractor accepts all risk associated with using this information.

**ARTICLE 22. SEVERABILITY**

If this Agreement contains any provision found to be unlawful, the same shall be deemed to be of no effect and shall be deemed stricken from this Agreement without affecting the binding force of this Agreement as it shall remain after omitting such provision.

**ARTICLE 23. TERMINATION AND SUSPENSION OF WORK**

- a) The County may terminate this Agreement if an individual or corporation or other entity attempts to meet its contractual obligation with the County through fraud, misrepresentation or material misstatement.
- b) The County may, as a further sanction, terminate or cancel any other contract(s) that such individual or corporation or other entity has with the County and that such individual, corporation or other entity shall be responsible for all direct and indirect costs associated with such termination or cancellation, including attorney's fees.
- c) The foregoing notwithstanding, any individual, corporation or other entity which attempts to meet its contractual obligations with the County through fraud, misrepresentation or material misstatement may be debarred from County contracting for up to five (5) years in accordance with the County debarment procedures. The Contractor may be subject to debarment for failure to perform and all other reasons set forth in Section 10-38 of the County Code.

In addition to cancellation or termination as otherwise provided in this Agreement, the County may at any time, in its sole discretion, with or without cause, terminate this Agreement by written notice to the Contractor and in such event:

- d) The Contractor shall, upon receipt of such notice, unless otherwise directed by the County:
  - i. stop work on the date specified in the notice ("the Effective Termination Date");
  - ii. take such action as may be necessary for the protection and preservation of the County's materials and property;
  - iii. cancel orders;
  - iv. assign to the County and deliver to any location designated by the County any noncancelable orders for Deliverables that are not capable of use except in the performance of this Agreement and has been specifically developed for the sole purpose of this Agreement and not incorporated in the Services;
  - v. take no action which will increase the amounts payable by the County under this Agreement; and
- e) In the event that the County exercises its right to terminate this Agreement pursuant to this Article the Contractor will be compensated as stated in the payment Articles, herein, for the:
  - i. portion of the Services completed in accordance with the Agreement up to the Effective Termination Date; and
  - ii. noncancelable Deliverables that are not capable of use except in the performance

of this Agreement and has been specifically developed for the sole purpose of this Agreement but not incorporated in the Services.

- f) All compensation pursuant to this Article are subject to audit.

**ARTICLE 24. EVENT OF DEFAULT**

- a) An Event of Default shall mean a breach of this Agreement by the Contractor. Without limiting the generality of the foregoing and in addition to those instances referred to herein as a breach, an Event of Default, shall include the following:
- i. the Contractor has not delivered Deliverables on a timely basis.
  - ii. the Contractor has refused or failed, except in case for which an extension of time is provided, to supply enough properly skilled Staff Personnel;
  - iii. the Contractor has failed to make prompt payment to subcontractors or suppliers for any Services;
  - iv. the Contractor has become insolvent (other than as interdicted by the bankruptcy laws), or has assigned the proceeds received for the benefit of the Contractor's creditors, or the Contractor has taken advantage of any insolvency statute or debtor/creditor law or if the Contractor's affairs have been put in the hands of a receiver;
  - v. the Contractor has failed to obtain the approval of the County where required by this Agreement;
  - vi. the Contractor has failed to provide "adequate assurances" as required under subsection "b" below;
  - vii. the Contractor has failed in the representation of any warranties stated herein.
- b) When, in the opinion of the County, reasonable grounds for uncertainty exist with respect to the Contractor's ability to perform the Services or any portion thereof, the County may request that the Contractor, within the timeframe set forth in the County's request, provide adequate assurances to the County, in writing, of the Contractor's ability to perform in accordance with terms of this Agreement. Until the County receives such assurances the County may request an adjustment to the compensation received by the Contractor for portions of the Services which the Contractor has not performed. In the event that the Contractor fails to provide to the County the requested assurances within the prescribed time frame, the County may:
- i. treat such failure as a repudiation of this Agreement;
  - ii. resort to any remedy for breach provided herein or at law, including but not limited to, taking over the performance of the Services or any part thereof either by itself or through others.
- c) In the event the County shall terminate this Agreement for default, the County or its designated representatives, may immediately take possession of all applicable equipment, materials, products, documentation, reports and data.

**ARTICLE 25. NOTICE OF DEFAULT - OPPORTUNITY TO CURE**

If an Event of Default occurs, in the determination of the County, the County may so notify the Contractor ("Default Notice"), specifying the basis for such default, and advising the Contractor that such default must be cured immediately or this Agreement with the County may be terminated. Notwithstanding, the County may, in its sole discretion, allow the Contractor to rectify the default to the County's reasonable satisfaction within a thirty (30) day period. The County may grant an additional period of such duration as the County shall deem appropriate without waiver of any of the County's rights hereunder, so long as the Contractor has commenced curing such default and is effectuating cure with diligence and continuity during such thirty (30) day period or any other period which the County prescribes. The default notice shall specify the date the Contractor shall discontinue the Services upon the Termination Date.

**ARTICLE 26. REMEDIES IN THE EVENT OF DEFAULT**

If an Event of Default occurs, the Contractor shall be liable for all damages resulting from the default, including but not limited to:

- a) lost revenues;
- b) the difference between the cost associated with procuring Services hereunder and the amount actually expended by the County for reprourement of Services, including procurement and administrative costs; and,
- c) such other direct damages.

The Contractor shall also remain liable for any liabilities and claims related to the Contractor's default. The County may also bring any suit or proceeding for specific performance or for an injunction.

**ARTICLE 27. PATENT AND COPYRIGHT INDEMNIFICATION**

- a) The Contractor warrants that all Deliverables furnished hereunder, including but not limited to: equipment programs, documentation, software, analyses, applications, methods, ways, processes, and the like, do not infringe upon or violate any patent, copyrights, service marks, trade secret, or any other third party proprietary rights.
- b) The Contractor shall be liable and responsible for any and all claims made against the County for infringement of patents, copyrights, service marks, trade secrets or any other third party proprietary rights, by the use or supplying of any programs, documentation, software, analyses, applications, methods, ways, processes, and the like, in the course of performance or completion of, or in any way connected with, the Work, or the County's continued use of the Deliverables furnished hereunder. Accordingly, the Contractor at its own expense, including the payment of attorney's fees, shall indemnify, and hold harmless the County and defend any action brought against the County with respect to any claim, demand, cause of action, debt, or liability.
- c) In the event any Deliverable or anything provided to the County hereunder, or portion thereof is held to constitute an infringement and its use is or may be enjoined, the Contractor shall have the obligation to, at the County's option to (i) modify, or require that the applicable subcontractor or supplier modify, the alleged infringing item(s) at its own expense, without impairing in any respect the functionality or performance of the item(s),

or (ii) procure for the County, at the Contractor's expense, the rights provided under this Agreement to use the item(s).

- d) The Contractor shall be solely responsible for determining and informing the County whether a prospective supplier or subcontractor is a party to any litigation involving patent or copyright infringement, service mark, trademark, violation, or proprietary rights claims or is subject to any injunction which may prohibit it from providing any Deliverable hereunder. The Contractor shall enter into agreements with all suppliers and subcontractors at the Contractor's own risk. The County may reject any Deliverable that it believes to be the subject of any such litigation or injunction, or if, in the County's judgment, use thereof would delay the Work or be unlawful.
- e) The Contractor shall not infringe any copyright, trademark, service mark, trade secrets, patent rights, or other intellectual property rights in the performance of the Work.

**ARTICLE 28. CONFIDENTIALITY**

- a) All Developed Works and other materials, data, transactions of all forms, financial information, documentation, inventions, designs and methods obtained from the County in connection with the Services performed under this Agreement, made or developed by the Contractor or its subcontractors in the course of the performance of such Services, or the results of such Services, or which the County holds the proprietary rights, constitute Confidential Information and may not, without the prior written consent of the County, be used by the Contractor or its employees, agents, subcontractors or suppliers for any purpose other than for the benefit of the County, unless required by law. In addition to the foregoing, all County employee information and County financial information shall be considered confidential information and shall be subject to all the requirements stated herein. Neither the Contractor nor its employees, agents, subcontractors or suppliers may sell, transfer, publish, disclose, display, license or otherwise make available to others any part of such Confidential Information without the prior written consent of the County. Additionally, the Contractor expressly agrees to be bound by and to defend, indemnify and hold harmless the County, and their officers and employees from the breach of any federal, state or local law in regard to the privacy of individuals.
- b) The Contractor shall advise each of its employees, agents, subcontractors and suppliers who may be exposed to such Confidential Information of their obligation to keep such information confidential and shall promptly advise the County in writing if it learns of any unauthorized use or disclosure of the Confidential Information by any of its employees or agents, or subcontractor's or supplier's employees, present or former. In addition, the Contractor agrees to cooperate fully and provide any assistance necessary to ensure the confidentiality of the Confidential Information.
- c) It is understood and agreed that in the event of a breach of this Article damages may not be an adequate remedy and the County shall be entitled to injunctive relief to restrain any such breach or threatened breach. Unless otherwise requested by the County, upon the completion of the Services performed hereunder, the Contractor shall immediately turn over to the County all such Confidential Information existing in tangible form, and no copies thereof shall be retained by the Contractor or its employees, agents, subcontractors or suppliers without the prior written consent of the County. A certificate evidencing compliance with this provision and signed by an officer of the Contractor shall accompany such materials.

**ARTICLE 29. PROPRIETARY INFORMATION**

As a political subdivision of the State of Florida, Miami-Dade County is subject to the stipulations of Florida's Public Records Law.

The Contractor acknowledge that all computer software in the County's possession may constitute or contain information or materials which the County has agreed to protect as proprietary information from disclosure or unauthorized use and may also constitute or contain information or materials which the County has developed at its own expense, the disclosure of which could harm the County's proprietary interest therein.

During the term of the contract, the Contractor will not use directly or indirectly for itself or for others, or publish or disclose to any third party, or remove from the County's property, any computer programs, data compilations, or other software which the County has developed, has used or is using, is holding for use, or which are otherwise in the possession of the County (hereinafter "Computer Software"). All third-party license agreements must also be honored by the contractors and their employees, except as authorized by the County and, if the Computer Software has been leased or purchased by the County, all hired party license agreements must also be honored by the contractors' employees with the approval of the lessor or Contractors thereof. This includes mainframe, minis, telecommunications, personal computers and any and all information technology software.

The Contractor will report to the County any information discovered or which is disclosed to the Contractor which may relate to the improper use, publication, disclosure or removal from the County's property of any information technology software and hardware and will take such steps as are within the Contractor's authority to prevent improper use, disclosure or removal.

**ARTICLE 30. PROPRIETARY RIGHTS**

- a) The Contractor hereby acknowledges and agrees that the County retains all rights, title and interests in and to all materials, data, documentation and copies thereof furnished by the County to the Contractor hereunder or furnished by the Contractor to the County and/or created by the Contractor for delivery to the County, even if unfinished or in process, as a result of the Services the Contractor performs in connection with this Agreement, including all copyright and other proprietary rights therein, which the Contractor as well as its employees, agents, subcontractors and suppliers may use only in connection of the performance of Services under this Agreement. The Contractor shall not, without the prior written consent of the County, use such documentation on any other project in which the Contractor or its employees, agents, subcontractors or suppliers are or may become engaged. Submission or distribution by the Contractor to meet official regulatory requirements or for other purposes in connection with the performance of Services under this Agreement shall not be construed as publication in derogation of the County's copyrights or other proprietary rights.
- b) All rights, title and interest in and to certain inventions, ideas, designs and methods, specifications and other documentation related thereto developed by the Contractor and its subcontractors specifically for the County, hereinafter referred to as "Developed Works" shall become the property of the County.
- c) Accordingly, neither the Contractor nor its employees, agents, subcontractors or

suppliers shall have any proprietary interest in such Developed Works. The Developed Works may not be utilized, reproduced or distributed by or on behalf of the Contractor, or any employee, agent, subcontractor or supplier thereof, without the prior written consent of the County, except as required for the Contractor's performance hereunder.

- d) Except as otherwise provided in subsections a, b, and c above, or elsewhere herein, the Contractor and its subcontractors and suppliers hereunder shall retain all proprietary rights in and to all Licensed Software provided hereunder, that have not been customized to satisfy the performance criteria set forth in the Scope of Services. Notwithstanding the foregoing, the Contractor hereby grants, and shall require that its subcontractors and suppliers grant, if the County so desires, a perpetual, irrevocable and unrestricted right and license to use, duplicate, disclose and/or permit any other person(s) or entity(ies) to use all such Licensed Software and the associated specifications, technical data and other Documentation for the operations of the County or entities controlling, controlled by, under common control with, or affiliated with the County, or organizations which may hereafter be formed by or become affiliated with the County. Such license specifically includes, but is not limited to, the right of the County to use and/or disclose, in whole or in part, the technical documentation and Licensed Software, including source code provided hereunder, to any person or entity outside the County for such person's or entity's use in furnishing any and/or all of the Deliverables provided hereunder exclusively for the County or entities controlling, controlled by, under common control with, or affiliated with the County, or organizations which may hereafter be formed by or become affiliated with the County. No such License Software, specifications, data, documentation or related information shall be deemed to have been given in confidence and any statement or legend to the contrary shall be void and of no effect.

**ARTICLE 31. VENDOR REGISTRATION AND FORMS/CONFLICT OF INTEREST**

**a) Vendor Registration**

The Contractor shall be a registered vendor with the County – Department of Procurement Management, for the duration of this Agreement. In becoming a Registered Vendor with Miami-Dade County, the Contractor confirms its knowledge of and commitment to comply with the following:

- |   |  |
|---|--|
| 1. <i>Miami-Dade County Ownership Disclosure Affidavit</i><br>(Section 2-8.1 of the County Code)  | 8. <i>Miami-Dade County Family Leave Affidavit</i><br>(Article V of Chapter 11 of the County Code)                           |
| 2. <i>Miami-Dade County Employment Disclosure Affidavit</i><br>(Section 2-8.1(d)(2) of the County Code)   | 9. <i>Miami-Dade County Living Wage Affidavit</i><br>(Section 2-8.9 of the County Code)                                      |
| 3. <i>Miami-Dade Employment Drug-free Workplace Certification</i><br>(Section 2-8.1.2(b) of the County Code)  | 10. <i>Miami-Dade County Domestic Leave and Reporting Affidavit</i><br>(Article 8, Section 11A-60 11A-67 of the County Code) |
| 4. <i>Miami-Dade Disability and Nondiscrimination Affidavit</i><br>(Section 2-8.1.5 of the County Code)   | 11. <i>Subcontracting Practices</i><br>(Ordinance 97-35)   |
| 5. <i>Miami-Dade County Debarment Disclosure Affidavit</i><br>(Section 10.38 of the County Code)  | 12. <i>Subcontractor /Supplier Listing</i><br>(Section 2-8.8 of the County Code)   |
| 6. <i>Miami-Dade County Vendor Obligation to County Affidavit</i><br>(Section 2-8.1 of the County Code)   | 13. <i>Environmentally Acceptable Packaging</i><br>(Resolution R-738-92)   |
| 7. <i>Miami-Dade County Code of Business Ethics Affidavit</i><br>(Section 2-8.1(f) and 2-11(b)(1) of the County Code through (6) and (9) of the County Code and Section 2-11.1(c) of the County Code) | 14. <i>W-9 and 8109 Forms</i><br>(as required by the Internal Revenue Service)   |
|   | 15. <i>FEIN Number or Social Security Number</i>   |

In order to establish a file, the Contractor's Federal Employer Identification Number (FEIN) must be provided. If no FEIN exists, the Social Security Number of the owner or individual must be provided. This number becomes Contractor's "County Vendor Number". To comply with Section 119.071(5) of the Florida Statutes relating to the collection of an individual's Social Security Number, be aware that the County requests the Social Security Number for the following purposes:

- Identification of individual account records
- To make payments to individual/Contractor for goods and services provided to Miami-Dade County
- Tax reporting purposes
- To provide a unique identifier in the vendor database that may be used for searching and sorting departmental records

16. **Office of the Inspector General**  
(Section 2-1076 of the County Code)

17. **Small Business Enterprises**  
The County endeavors to obtain the participation of all small business enterprises pursuant to Sections 2-8.2, 2-8.2.3 and 2-8.2.4 of the County Code and Title 49 of the Code of Federal Regulations.

18. **Antitrust Laws**  
By acceptance of any contract, the Contractor agrees to comply with all antitrust laws of the United States and the State of Florida.

**b) Conflict of Interest**

Section 2-11.1(d) of Miami-Dade County Code as amended by Ordinance 00-1, requires any county employee or any member of the employee's immediate family who has a controlling financial interest, direct or indirect, with Miami-Dade County or any person or agency acting for Miami-Dade County from competing or applying for any such contract as it pertains to this solicitation, must first request a conflict of interest opinion from the County's Ethic Commission prior to their or their immediate family member's entering into any contract or transacting any business through a firm, corporation, partnership or business entity in which the employee or any member of the employee's immediate family has a controlling financial interest, direct or indirect, with Miami-Dade County or any person or agency acting for Miami-Dade County and that any such contract, agreement or business engagement entered in violation of this subsection, as amended, shall render this Agreement voidable. For additional information, please contact the Ethics Commission hotline at (305) 579-2593.

**ARTICLE 32. INSPECTOR GENERAL REVIEWS**

**Independent Private Sector Inspector General Reviews**

Pursuant to Miami-Dade County Administrative Order 3-20, the County has the right to retain the services of an Independent Private Sector Inspector General (hereinafter "IPSIG"), whenever the County deems it appropriate to do so. Upon written notice from the County, the Contractor shall make available to the IPSIG retained by the County, all requested records and documentation pertaining to this Agreement for inspection and reproduction. The County shall be responsible for the payment of these IPSIG services, and under no circumstance shall the Contractor's prices and any changes thereto approved by the County, be inclusive of any charges relating to these IPSIG services. The terms of this provision herein, apply to the Contractor, its officers, agents, employees, subcontractors and assignees. Nothing contained in this provision shall impair any independent right of the County to conduct an audit or investigate the operations, activities and performance of the Contractor in connection with this Agreement. The terms of this Article shall not impose any liability on the County by the Contractor or any third party.

**Miami-Dade County Inspector General Review**

According to Section 2-1076 of the Code of Miami-Dade County, as amended by Ordinance No. 99-63, Miami-Dade County has established the Office of the Inspector General which may, on a random basis, perform audits on all County contracts, throughout the duration of said contracts, except as otherwise provided below. The cost of the audit for this Contract shall be one quarter (1/4) of one (1) percent of the total contract amount which cost shall be included in the total

contract amount. The audit cost will be deducted by the County from progress payments to the Contractor. The audit cost shall also be included in all change orders and all contract renewals and extensions.

**Exception:** The above application of one quarter (1/4) of one percent fee assessment shall not apply to the following contracts: (a) IPSIG contracts; (b) contracts for legal services; (c) contracts for financial advisory services; (d) auditing contracts; (e) facility rentals and lease agreements; (f) concessions and other rental agreements; (g) insurance contracts; (h) revenue-generating contracts; (i) contracts where an IPSIG is assigned at the time the contract is approved by the Commission; (j) professional service agreements under \$1,000; (k) management agreements; (l) small purchase orders as defined in Miami-Dade County Administrative Order 3-2; (m) federal, state and local government-funded grants; and (n) interlocal agreements. **Notwithstanding the foregoing, the Miami-Dade County Board of County Commissioners may authorize the inclusion of the fee assessment of one quarter (1/4) of one percent in any exempted contract at the time of award.**

Nothing contained above shall in any way limit the powers of the Inspector General to perform audits on all County contracts including, but not limited to, those contracts specifically exempted above. The Miami-Dade County Inspector General is authorized and empowered to review past, present and proposed County and Public Health Trust contracts, transactions, accounts, records and programs. In addition, the Inspector General has the power to subpoena witnesses, administer oaths, require the production of records and monitor existing projects and programs. Monitoring of an existing project or program may include a report concerning whether the project is on time, within budget and in conformance with plans, specifications and applicable law. The Inspector General is empowered to analyze the necessity of and reasonableness of proposed change orders to the Contract. The Inspector General is empowered to retain the services of independent private sector inspectors general (IPSIG) to audit, investigate, monitor, oversee, inspect and review operations, activities, performance and procurement process, including but not limited to project design, specifications, proposal submittals, activities of the Contractor, its officers, agents and employees, lobbyists, County staff and elected officials to ensure compliance with contract specifications and to detect fraud and corruption.

Upon written notice to the Contractor from the Inspector General or IPSIG retained by the Inspector General, the Contractor shall make all requested records and documents available to the Inspector General or IPSIG for inspection and copying. The Inspector General and IPSIG shall have the right to inspect and copy all documents and records in the Contractor's possession, custody or control which, in the Inspector General's or IPSIG's sole judgment, pertain to performance of the contract, including, but not limited to original estimate files, change order estimate files, worksheets, proposals and agreements form and which successful and unsuccessful subcontractors and suppliers, all project-related correspondence, memoranda, instructions, financial documents, construction documents, proposal and contract documents, back-charge documents, all documents and records which involve cash, trade or volume discounts, insurance proceeds, rebates, or dividends received, payroll and personnel records, and supporting documentation for the aforesaid documents and records.

### **ARTICLE 33. LOCAL, STATE, AND FEDERAL COMPLIANCE REQUIREMENTS**

Contractor agrees to comply, subject to applicable professional standards, with the provisions of any and all applicable Federal, State and the County orders, statutes, ordinances, rules and regulations which may pertain to the Services required under this Agreement, including but not limited to:

- a) Equal Employment Opportunity (EEO), in compliance with Executive Order 11246 as

amended and applicable to this Contract.

- b) Miami-Dade County Florida, Department of Small Business Development Participation Provisions, as applicable to this Contract.
- c) Environmental Protection Agency (EPA), as applicable to this Contract.
- d) Miami-Dade County Code, Chapter 11A, Article 3. All contractors and subcontractors performing work in connection with this Contract shall provide equal opportunity for employment because of race, religion, color, age, sex, national origin, sexual preference, disability or marital status. The aforesaid provision shall include, but not be limited to, the following: employment, upgrading, demotion or transfer, recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The Contractor agrees to post in conspicuous place available for employees and applicants for employment, such notices as may be required by the Dade County Fair Housing and Employment Commission, or other authority having jurisdiction over the work setting forth the provisions of the nondiscrimination law.
- e) "Conflicts of Interest" Section 2-11 of the County Code, and Ordinance 01-199.
- f) Miami-Dade County Code Section 10-38 "Debarment".
- g) Miami-Dade County Ordinance 99-5, codified at 11A-60 et. seq. of Miami-Dade Code pertaining to complying with the County's Domestic Leave Ordinance.
- h) Miami-Dade County Ordinance 99-152, prohibiting the presentation, maintenance, or prosecution of false or fraudulent claims against Miami-Dade County.

Notwithstanding any other provision of this Agreement, Contractor shall not be required pursuant to this Agreement to take any action or abstain from taking any action if such action or abstention would, in the good faith determination of the Contractor, constitute a violation of any law or regulation to which Contractor is subject, including but not limited to laws and regulations requiring that Contractor conduct its operations in a safe and sound manner.

**ARTICLE 34. NONDISCRIMINATION**

During the performance of this Contract, Contractor agrees to: not discriminate against any employee or applicant for employment because of race, religion, color, sex, handicap, marital status, age or national origin, and will take affirmative action to ensure that they are afforded equal employment opportunities without discrimination. Such action shall be taken with reference to, but not limited to: recruitment, employment, termination, rates of pay or other forms of compensation, and selection for training or retraining, including apprenticeship and on the job training.

By entering into this Contract with the County, the Contractor attests that it is not in violation of the Americans with Disabilities Act of 1990 (and related Acts) or Miami-Dade County Resolution No. R-385-95. If the Contractor or any owner, subsidiary or other firm affiliated with or related to the Contractor is found by the responsible enforcement agency or the County to be in violation of the Act or the Resolution, such violation shall render this Contract void. This Contract shall be void if the Contractor submits a false affidavit pursuant to this Resolution or the Contractor violates the Act or the Resolution during the term of this Contract, even if the Contractor was not in violation at the time it submitted its affidavit.

**ARTICLE 35. CONFLICT OF INTEREST**

The Contractor represents that:

- a) No officer, director, employee, agent, or other consultant of the County or a member of the immediate family or household of the aforesaid has directly or indirectly received or been promised any form of benefit, payment or compensation, whether tangible or intangible, in connection with the grant of this Agreement.
- b) There are no undisclosed persons or entities interested with the Contractor in this Agreement. This Agreement is entered into by the Contractor without any connection with any other entity or person making a proposal for the same purpose, and without collusion, fraud or conflict of interest. No elected or appointed officer or official, director, employee, agent or other consultant of the County, or of the State of Florida (including elected and appointed members of the legislative and executive branches of government), or a member of the immediate family or household of any of the aforesaid:
  - i) is interested on behalf of or through the Contractor directly or indirectly in any manner whatsoever in the execution or the performance of this Agreement, or in the services, supplies or work, to which this Agreement relates or in any portion of the revenues; or
  - ii) is an employee, agent, advisor, or consultant to the Contractor or to the best of the Contractor's knowledge any subcontractor or supplier to the Contractor.
- c) Neither the Contractor nor any officer, director, employee, agency, parent, subsidiary, or affiliate of the Contractor shall have an interest which is in conflict with the Contractor's faithful performance of its obligation under this Agreement; provided that the County, in its sole discretion, may consent in writing to such a relationship, provided the Contractor provides the County with a written notice, in advance, which identifies all the individuals and entities involved and sets forth in detail the nature of the relationship and why it is in the County's best interest to consent to such relationship.
- d) The provisions of this Article are supplemental to, not in lieu of, all applicable laws with respect to conflict of interest. In the event there is a difference between the standards applicable under this Agreement and those provided by statute, the stricter standard shall apply.
- e) In the event Contractor has no prior knowledge of a conflict of interest as set forth above and acquires information which may indicate that there may be an actual or apparent violation of any of the above, Contractor shall promptly bring such information to the attention of the County's Project Manager. Contractor shall thereafter cooperate with the County's review and investigation of such information, and comply with the instructions Contractor receives from the Project Manager in regard to remedying the situation.

**ARTICLE 36. PRESS RELEASE OR OTHER PUBLIC COMMUNICATION**

Under no circumstances shall the Contractor without the express written consent of the County:

- a) Issue or permit to be issued any press release, advertisement or literature of any kind which refers to the County, or the Work being performed hereunder, unless the Contractor first obtains the written approval of the County. Such approval may be

withheld if for any reason the County believes that the publication of such information would be harmful to the public interest or is in any way undesirable; and

- b) Communicate in any way with any contractor, department, board, agency, commission or other organization or any person whether governmental or private in connection with the Services to be performed hereunder except upon prior written approval and instruction of the County; and
- c) Except as may be required by law, the Contractor and its employees, agents, subcontractors and suppliers will not represent, directly or indirectly, that any product or service provided by the Contractor or such parties has been approved or endorsed by the County.

**ARTICLE 37. BANKRUPTCY**

The County reserves the right to terminate this contract, if, during the term of any contract the Contractor has with the County, the Contractor becomes involved as a debtor in a bankruptcy proceeding, or becomes involved in a reorganization, dissolution, or liquidation proceeding, or if a trustee or receiver is appointed over all or a substantial portion of the property of the Contractor under federal bankruptcy law or any state insolvency law.

**ARTICLE 38. GOVERNING LAW**

This Contract, including appendices, and all matters relating to this Contract (whether in contract, statute, tort (such as negligence), or otherwise) shall be governed by, and construed in accordance with, the laws of the State of Florida. Venue shall be Miami-Dade County.

**ARTICLE 39. COUNTY USER ACCESS PROGRAM (UAP)**

**a) User Access Fee**

Pursuant to Miami-Dade County Budget Ordinance No. 03-192, this Contract is subject to a user access fee under the County User Access Program (UAP) in the amount of two percent (2%). All sales resulting from this Contract, or any contract resulting from the solicitation referenced on the first page of this Contract, and the utilization of the County Contract price and the terms and conditions identified herein, are subject to the two percent (2%) UAP. This fee applies to all Contract usage whether by County Departments or by any other governmental, quasi-governmental or not-for-profit entity.

The Contractor providing goods or services under this Contract shall invoice the Contract price and shall accept as payment thereof the Contract price less the 2% UAP as full and complete payment for the goods and/or services specified on the invoice. The County shall retain the 2% UAP for use by the County to help defray the cost of the procurement program. Contractor participation in this invoice reduction portion of the UAP is mandatory.

**b) Joint Purchase**

Only those entities that have been approved by the County for participation in the County's Joint Purchase and Entity Revenue Sharing Agreement are eligible to utilize or receive County Contract pricing and terms and conditions. The County will provide to approved entities a UAP Participant Validation Number. The Contractor must obtain the participation number from the

entity prior to filling any order placed pursuant to this Section. Contractor participation in this joint purchase portion of the UAP, however, is voluntary. The Contractor shall notify the ordering entity, in writing, within 3 work days of receipt of an order, of a decision to decline the order.

For all ordering entities located outside the geographical boundaries of Miami-Dade County, the Contractor shall be entitled to ship goods on an "FOB Destination, Prepaid and Charged Back" basis. This allowance shall only be made when expressly authorized by a representative of the ordering entity prior to shipping the goods.

The County shall have no liability to the Contractor for the cost of any purchase made by an ordering entity under the UAP and shall not be deemed to be a party thereto. All orders shall be placed directly by the ordering entity with the Contractor and shall be paid by the ordering entity less the 2% UAP.

**c) Contractor Compliance**

If a Contractor fails to comply with this Article, that Contractor may be considered in default by the County in accordance with Article 24 of this Contract.

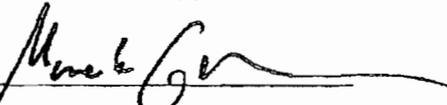
**ARTICLE 40. SURVIVAL**

The parties acknowledge that any of the obligations in this Agreement will survive the term, termination and cancellation hereof. Accordingly, the respective obligations of the Contractor and the County under this Agreement, which by nature would continue beyond the termination, cancellation or expiration thereof, shall survive termination, cancellation or expiration hereof.

IN WITNESS WHEREOF, the parties have executed this Agreement effective as of the contract date herein above set forth.

Contractor

Miami-Dade County

By: 

By: \_\_\_\_\_

Name: **Marek Gootman**

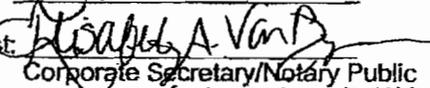
Name: \_\_\_\_\_

Title: **Partner**

Title: \_\_\_\_\_

Date: **March 26, 2010**

Date: \_\_\_\_\_

Attest:   
Corporate Secretary/Notary Public  
exp. 14 Sep 2014

Attest: \_\_\_\_\_  
Clerk of the Board

Corporate Seal/Notary Seal

Approved as to form  
and legal sufficiency

\_\_\_\_\_  
Assistant County Attorney

Appendix A

SCOPE OF SERVICES

1. INTRODUCTION/BACKGROUND

Miami-Dade County, hereinafter referred to as the "County", as represented by the Office of Intergovernmental Affairs, is contracting for the professional services of experienced and qualified law firms, governmental affairs consulting firms, businesses, individuals, and/or a combination thereof to provide the County with governmental representation before the executive and legislative branches of the federal government.

A. Qualifications

1. The Contractor should, at a minimum, possess a) a strong working knowledge of legislative, administrative, and regulatory processes at the federal level; b) a clear understanding of large urban areas, including specific knowledge of Miami-Dade County, the federal programs administered by the County, and a knowledge of the funding needs and policy issues important to the County; c) a history of successful lobbying experience at the federal level; d) a clear strategy for representing the County at meetings with key legislators and members of the Executive Branch; e) the ability to liaison with Members of Congress, the federal agencies, and the White House; f) expertise to provide legal and legislative research upon request; g) resources to attend congressional and administrative hearings, monitor legislative and administrative developments, and report back to County staff; h) experience in identifying and securing various sources of federal funding; i) experience in coordinating communications and meetings with Members of Congress and the Administration; j) experience in working with Senate and House committees; k) resources to help facilitate meetings with and communications between committee leadership and senior staff; and l) the ability to provide timely notice of hearings. The Contractor shall be able to provide written and verbal reports.
2. The Contractor should possess a substantial knowledge of past and existing maritime issues including, but not limited to a) expertise identifying and securing dredging authorizations and/or appropriations; b) working knowledge of existing and/or proposed fees or tariffs on the industry; c) experience identifying grant programs and successful experience securing funding from such grant programs for port security and/or port infrastructure improvements; d) knowledge of other ports' activities and legislative actions; and e) involvement with American Association of Port Authority's legislative policies and recommendations. The County may permit this expertise to be provided through sub-contractual relationships.
3. The Contractor should possess a substantial knowledge of transit issues including, but not limited to a) working knowledge of existing and/or proposed fees or tariffs on the industry; b) experience identifying grant programs and successful experience securing funding from such grant programs for heavy rail transit systems and/or related transit infrastructure improvements; c) knowledge of other governmental activities and legislative actions; and d) involvement with Federal Transit Administration's legislative policies and recommendations. The County may permit this expertise to be provided through sub-contractual relationships.
4. The Contractor should possess a strong working knowledge of federal legislative, administrative and regulatory processes and issues related to the aviation industry, including but not limited to a) a working knowledge of the Airport Improvement Program, Passenger Facility Charges, federal aviation security regulations and funding opportunities, and federal environmental and aircraft noise regulations and funding programs; b) a history of successful advocacy on behalf of airports before Congress and the Administration; c) established relationships with key Members of Congress in leadership positions, particularly the Chairman and Ranking Members of committees with oversight of aviation issues, senior staff of such committees, and key Administration officials including, but not limited to, the Office of the

66

Security Administration, the Department of the Treasury, the U.S. Customs Service, the Department of Justice, the U.S. Immigration and Naturalization Service, and the Department of Homeland Security; and d) experience in representing airports and/or airlines in bilateral civil aviation consultations and negotiations between the United States and foreign governments and in representing airports in international air route proceedings. The County will permit this expertise to be provided through sub-contractual relationships.

The Contractor shall not represent any other airport that, in the sole judgment of the County, competes with Miami International Airport. Competitor airports shall include, but shall not be limited to, Atlanta Hartsfield International Airport, John F. Kennedy International Airport in New York and Houston Intercontinental Airport. Contractor shall have an affirmative obligation to notify the County Manager and the Office of Intergovernmental Affairs in writing of each and every airport the Contractor and/or its employees, partners, or subcontractors wishes to represent before Congress, the Administration or any federal agency, as well as the nature of the proposed representation.

5. The Contractor should have extensive knowledge and experience to assist Miami-Dade County's efforts to promote its international trade and commerce, and tourism issues, including but not limited to a) working knowledge of existing and/or proposed fees or tariffs on the industry; b) experience identifying grant programs and successful experience securing funding from such grant programs; c) knowledge of other governmental activities and legislative actions; and d) involvement with the International Trade Administration of the U.S. Department of Commerce's legislative policies and recommendations as well as involvement with the Office of the U.S. Trade Representative. The Contractor should also have strong working relationships with senior officials of the U.S. Department of Homeland Security, Customs and Border Protection, Transportation Security Administration, Department of Agriculture, and other federal agencies responsible for trade and tourism programs. The County may permit this expertise to be provided through sub-contractual relationships.
6. The Contractor should possess a substantial knowledge of law enforcement, public safety and homeland security issues including, but not limited to a) working knowledge of existing programs and services provided by Miami-Dade Police Department; b) experience in identifying grant programs and successful experience in securing funding from such programs for law enforcement, public safety, and homeland security; c) knowledge of other law enforcement agencies activities and legislative actions; d) established relationships with key members of Congress in leadership positions, senior staff, and key Administration officials including but not limited to, the Office of the President, the Department of Justice, the Department of Treasury, the Department of Homeland Security, the U.S. Customs Service, the Federal Bureau of Investigations, the Drug Enforcement Administration, the U.S. Attorney, and the Transportation and Security Administration; and e) knowledge of law enforcement, public safety issues and homeland security for large urban areas. The County will permit the expertise to be provided through sub-contractual relationships.
7. The Contractor should possess a substantial knowledge of energy, environment and natural resources issues including, but not limited to a) working knowledge of existing programs and initiatives of Miami-Dade County, and specifically the Miami-Dade County Office of Sustainability; b) experience in identifying grant programs and successful experience in securing funding from such programs for energy, environment and natural resources; c) knowledge of other similar agencies sustainability, renewable energy, climate protection, and "green" activities and legislative actions; d) established relationships with key members of Congress in leadership positions, senior staff, and key Administration officials including, but not limited to, the U.S. Departments of Energy, Agriculture, Commerce, Transportation, and Housing and Urban Development, and the Environmental Protection Agency; and e) knowledge of energy, environment and natural resources issues for large urban areas. The County will permit the expertise to be provided through sub-contractual relationships.

**B. Assignment of Work/Term**

It is the County's intention to award multiple contracts for these services. The County will have an aggregate amount available for these services per year (to be allocated based upon services requested). Additionally, the County may provide for an additional aggregate amount per year to issue Work Orders on specific issues, for the purposes of carrying out the intent of the requirements herein. The County reserves the right to request that the Contractor obtain services through subcontractors to supplement the expertise and resources which may be required at any given time for the purposes of carrying out the intent of the requirements herein.

Recommendations for Work Orders will be made by the Office of Intergovernmental Affairs Project Manager. All Work Orders must be issue specific and performance driven, reviewed by the County Attorney's Office, and approved by the Chairperson, Board of County Commissioners or designee, and the Board of County Commissioners, prior to issuance.

## 2. REQUIREMENTS AND SERVICES TO BE PROVIDED

### A. Lobbying Ordinances and Resolution Requirements

The Contractor shall abide by and be governed by Miami-Dade County Ordinances and Resolutions, which may have a bearing on the services involved in this Agreement, including but not limited to, Section 2-11.1 of the Code of Miami-Dade County (Ordinance 72-82, Conflict of Interest Ordinance); Resolution No. R-1236-99 (Resolution Directing the County Manager to Report Intergovernmental Activity by County Staff, Lobbyists, and Entities that Represent Miami-Dade County at the State and Federal Levels); Resolution No. R-232-01 (Resolution Instructing County Staff and Lobbyists to Limit Legislative Initiatives and Funding Requests to Those Approved by the County Commission); Section 2-11.1.2 of the Code of Miami-Dade County (Ordinance No. 00-64, Ordinance Relating to County's Lobbyists); and Resolution No. R-56-10 (Resolution Setting Policy for Miami-Dade County that all Contract Lobbyists shall Obtain a Waiver from the Board of County Commissioners Prior to Representing any Client in any Forum that is Adverse to the County), all as such may be amended from time to time. (Refer to Article 4, Nature of the Agreement, Subsection "f".)

### B. Representation and Consulting Services

The Contractor shall provide governmental representation and consulting services requested by the County, for various subjects/issues assigned to the Contractor, including but not limited to those examples listed in Appendix B. The Contractor will receive issue and project assignments based on the County's annual legislative package.

The Contractor shall:

1. Report and meet with the County on a weekly basis, or on an as needed basis, while the Congress is in session on those issues important to the County and the actions taken on such issues.
2. Report and meet with the County on a monthly basis when the Congress is not in session.
3. Prepare monthly written reports, in a timely manner, advising the County of the current status of all issues that the Contractor is monitoring or tracking that may affect Miami-Dade County, the actions taken on such issues, and recommendations for future actions on such issues. Reports shall be provided in a format, and with a level of detail, acceptable to the County. (Note: An invoice will not be accepted by the County as proper, and ready for payment, if the Contractor has outstanding reports due from that invoice period or earlier.)

The monthly reports shall be provided by the Contractor to the Chairman and Members of the Board of County Commissioners, Commission Auditor, and Office of Intergovernmental Affairs.

4. Raise, discuss and recommend any affirmative legislative action that may benefit the County. *1. ✓*

5. Be available, if requested, on a twenty-four hour basis during the session: assisting in writing, interpreting, and monitoring legislation and regulations; drafting legislation, amendments, proviso language, position papers, and testimony; and providing monthly written progress reports detailing services that have been rendered.
6. Provide a full range of lobbying, legislative counsel and advocacy services including preparing reports and advising the County of the current status of legislation while Congress is in session.
7. Integrate its efforts with the County's Office of Intergovernmental Affairs to ensure a strong consistent legislative program.
8. Be prepared to obtain documentation and research materials upon request.
9. Forward all required reports to the County upon request by the County in the number of copies as requested by the County for that particular instance.
10. Upon request, arrange for meetings, including Members of the Miami-Dade County Delegation, with Members of Congress as well as Members in leadership positions such as Chairman and Ranking Members of key committees. Arrange meetings with senior staff of Congressional Committees and key officials at both the White House and key Administrative Agencies.

### **3. OPTIONAL SERVICES**

The County may request optional services such as travel for special projects, and food, non-alcoholic beverage and reception services directly related to County lobbying efforts. All optional services and related expenses require prior written County approval.

**Federal Subject Areas/Issues**

- a) Federal Appropriations/Earmarks
- b) Unfunded Mandates
- c) Aviation – Federal Inspection Services, Explosive Detection System (EDS) Installation, Federal Aviation Administration (FAA) funding, Transportation Security Administration (TSA), aviation security, passenger screening, cargo and capital improvement issues, international trade
- d) Seaport – Corps of Engineers (dredging projects), Coast Guard, Customs and Border Protection, maritime security, cargo and cruise passenger issues, international trade, Water Resource Development Act (WRDA)
- e) Transit – Metro-rail expansion, Federal Transit Administration (FTA) approval process, project authorization, bus and bus related projects
- f) Solid Waste Management
- g) Community Development/Urban Initiatives – Empowerment Zone and Performing Arts Center
- h) Housing/Homeless Programs
- i) Business Development and Retention
- j) Environmental Issues and Environmental Infrastructure Projects – including Everglades Restoration, Beach Erosion Control/Re-nourishment, and Flood Mitigation
- k) Agricultural Issues – Country of Origin Labeling, APHIS, Food Safety
- l) Base Realignment and Closure (BRAC) - Homestead Air Reserve Base (interagency planning, training and redevelopment) and U.S. Southern Command
- m) Water and Sewer Issues and Projects
- n) Immigration –program funding, federal programs, Administration initiatives, reform
- o) Homeland Security – funding, grants, large urban county issues, Urban Areas Security Initiative (UASI), grants
- p) Criminal and Juvenile Justice – public safety, crime prevention, juvenile justice, gun violence prevention
- q) Healthcare, Medicare, Medicaid, AIDS
- r) Welfare Reform Implementation/Changes
- s) Human/Social Services
- t) Head Start/Early Head Start/Education Reform
- u) Planning, Development and Zoning

Appendix B

- w) Telecommunications/E-Commerce – regulation and taxation
- x) Consumer Protection – predatory lending, regulation of towing, telecommunications
- y) Finance and Taxation
- z) Election Reform
- aa) Utility Deregulation/Energy Reform
- bb) Mosquito Control, West Nile Virus
- cc) International Trade, Trade Agreements, Aviation Bi-laterals
- dd) Parks and Recreation
- ee) Public Works
- ff) Grants and Grant Administration
- gg) Other issues in the County's annual legislative package

Governmental Representation and Consulting Services in Washington, DC

Contract No. RFQ685c

THIS AGREEMENT made and entered into as of this \_\_\_\_\_ day of \_\_\_\_\_ by and between Greenberg Traurig, P.A., a corporation organized and existing under the laws of the State of Florida, having its principal office at 1221 Brickell Avenue, Miami, Florida 33131 (hereinafter referred to as the "Contractor"), and Miami-Dade County, a political subdivision of the State of Florida, having its principal office at 111 N.W. 1st Street, Miami, Florida 33128 (hereinafter referred to as the "County"),

WITNESSETH:

WHEREAS, the Contractor has offered to provide governmental representation before the executive and legislative branches of the federal government, that shall conform to the Scope of Services (Appendix A); Miami-Dade County's Request for Qualifications (RFQ) No. 685 and all associated addenda and attachments, incorporated herein by reference; and the requirements of this Agreement; and,

WHEREAS, the Contractor has submitted a written proposal dated December 15, 2009, hereinafter referred to as the "Contractor's Proposal" which is incorporated herein by reference; and,

WHEREAS, the County desires to procure from the Contractor such Governmental Representation and Consulting Services for the County, in accordance with the terms and conditions of this Agreement;

NOW, THEREFORE, in consideration of the mutual covenants and agreements herein contained, the parties hereto agree as follows:

**ARTICLE 1. DEFINITIONS**

The following words and expressions used in this Agreement shall be construed as follows, except when it is clear from the context that another meaning is intended:

- a) The words "Contract" or "Contract Documents" or "Agreement" to mean collectively these terms and conditions, the Scope of Services (Appendix A), RFQ No. 685 and all associated addenda and attachments, the Contractor's Proposal, and all other attachments hereto and all amendments issued hereto.
- b) The words "Contract Date" to mean the date on which this Agreement is effective.
- c) The words "Contract Manager" to mean Miami-Dade County's Director, Department of Procurement Management, or the duly authorized representative designated to manage the Contract.
- d) The word "Contractor" to mean Greenberg Traurig, P.A. and its permitted successors and assigns.
- e) The word "Days" to mean Calendar Days.
- f) The word "Deliverables" to mean all documentation and any items of any nature submitted by the Contractor to the County's Project Manager for review and approval pursuant to the terms of this Agreement.
- g) The words "directed", "required", "permitted", "ordered", "designated", "selected", "prescribed" or words of like import to mean respectively, the direction, requirement, permission, order, designation, selection or prescription of the County's Project Manager; and similarly the words "approved", "acceptable", "satisfactory", "equal", "necessary", or words of like import to mean respectively, approved by, or acceptable or satisfactory to, equal or necessary in the opinion of the County's Project Manager.
- h) The words "Change Order" or "Extra Work" or "Additional Work" resulting in additions or deletions or modifications to the amount, type or value of the Work and Services as required in this Contract, as directed and/or approved by the County.
- i) The words "Project Manager" to mean the County Manager or the duly authorized representative designated to manage the Project.
- k) The words "Scope of Services" to mean the document appended hereto as Appendix A, which details the work to be performed by the Contractor.
- l) The word "subcontractor" or "subconsultant" to mean any person, entity, firm or corporation, other than the employees of the Contractor, who furnishes labor and/or materials, in connection with the Work, whether directly or indirectly, on behalf and/or under the direction of the Contractor and whether or not in privity of Contract with the Contractor.
- m) The words "Work", "Services" "Program", or "Project" to mean all matters and things required to be done by the Contractor in accordance with the provisions of this Contract.
- n) The words "Work Order" to mean a written assignment of work issued by the County to the Contractor for specific issues.

**ARTICLE 2. ORDER OF PRECEDENCE**

If there is a conflict between or among the provisions of this Agreement, the order of precedence is as follows: 1) these terms and conditions, 2) the Scope of Services (Appendix A), 3) the Miami-Dade County's RFQ No. 685 and any associated addenda and attachments thereof, and 4) the Contractor's Proposal.

**ARTICLE 3. RULES OF INTERPRETATION**

- a) References to a specified Article, section or schedule shall be construed as reference to that specified Article, or section of, or schedule to this Agreement unless otherwise indicated.
- b) Reference to any agreement or other instrument shall be deemed to include such agreement or other instrument as such agreement or other instrument may, from time to time, be modified, amended, supplemented, or restated in accordance with its terms.
- c) The terms "hereof", "herein", "hereinafter", "hereby", "herewith", "hereto", and "hereunder" shall be deemed to refer to this Agreement.
- d) The titles, headings, captions and arrangements used in these Terms and Conditions are for convenience only and shall not be deemed to limit, amplify or modify the terms of this Contract, nor affect the meaning thereof.

**ARTICLE 4. NATURE OF THE AGREEMENT**

- a) This Agreement incorporates and includes all prior negotiations, correspondence, conversations, agreements, and understandings applicable to the matters contained in this Agreement. The parties agree that there are no commitments, agreements, or understandings concerning the subject matter of this Agreement that are not contained in this Agreement, and that this Agreement contains the entire agreement between the parties as to all matters contained herein. Accordingly, it is agreed that no deviation from the terms hereof shall be predicated upon any prior representations or agreements, whether oral or written. It is further agreed that any oral representations or modifications concerning this Agreement shall be of no force or effect, and that this Agreement may be modified, altered or amended only by a written amendment duly executed by both parties hereto or their authorized representatives.
- b) The Contractor shall provide the services set forth in the Scope of Services, and render full and prompt cooperation with the County in all aspects of the Services performed hereunder.
- c) The Contractor acknowledges that this Agreement requires the performance of all things necessary for or incidental to the effective and complete performance of all Work and Services under this Contract. All things not expressly mentioned in this Agreement but necessary to carrying out its intent are required by this Agreement, and the Contractor shall perform the same as though they were specifically mentioned, described and delineated.
- d) The Contractor shall furnish all labor, materials, tools, supplies, and other items required to perform the Work and Services that are necessary for the completion of this Contract. All Work and Services shall be accomplished at the direction of and to the satisfaction of the County's Project Manager.

- e) The Contractor acknowledges that the County shall be responsible for making all policy decisions regarding the Scope of Services. The Contractor agrees to provide input on policy issues in the form of recommendations. The Contractor agrees to implement any and all changes in providing Services hereunder as a result of a policy change implemented by the County. The Contractor agrees to act in an expeditious and fiscally sound manner in providing the County with input regarding the time and cost to implement said changes and in executing the activities required to implement said changes.
  
- f) The Contractor shall abide by and be governed by Miami-Dade County Ordinances and Resolutions, which may have a bearing on the Services involved in this Agreement, including but not limited to, Section 2-11.1, Code of Miami-Dade County (Ordinance 72-82, Conflict of Interest Ordinance); Resolution No. R-1236-99 (Resolution Directing the County Manager to Report Intergovernmental Activity by County Staff, Lobbyists, and Entities that Represent Miami-Dade County at the State and Federal Levels); Resolution No. R-1060-93; Resolution No. R-232-01 (Resolution Instructing County Staff and Lobbyists to Limit Legislative Initiatives and Funding Requests to Those Approved by the County Commission); Section 2-11.1.2, Code of Miami-Dade County (Ordinance No. 00-64, Ordinance Relating to County's Lobbyists); and Resolution No. R-56-10 (Resolution Setting Policy for Miami-Dade County that all Contract Lobbyists shall Obtain a Waiver from the Board of County Commissioners Prior to Representing any Client in any Forum that is Adverse to the County).

Pursuant to Resolution No. R-1236-99, no County contract lobbyist or its subcontractors shall represent any client and/or issue that may be adverse to the County without first requesting permission from the County. Resolution No. R-1236-99 provides that this obligation shall be a continuing one that applies throughout the term of this Contract. Pursuant to Resolution No. R-56-10, no contract for lobbying shall be awarded or renewed, or payment made, until the Contractor, including all subcontractors and lobbyists hired under Work Orders, seeks in writing and obtains a waiver from the Board of County Commissioners for any actual or perceived conflicts of interest. If the Contractor has no conflicts, then the Contractor shall provide a written statement prior to award of the Contract and prior to Contract renewals. All such waiver requests shall be submitted directly to the Chairman of the Board of County Commissioners.

Pursuant to Sections 2-11.1 and 2-11.1.2, no person or entity, whether an individual, firm, partnership or corporation, which receives compensation either directly or indirectly from the County for lobbying on behalf of the County or any of its agencies or instrumentalities at either the municipal, state, or national level shall represent any entity in any forum to support a position in opposition to a position of the County unless the Board of County Commissioners grants a specific waiver for a specific lobbying activity. The failure to comply with this provision shall result in either or both of the following: (i) the Contractor's contract being voidable by the County or (ii) a prohibition, for a period of up to three years, as determined by the Board of County Commissioners in its sole discretion, on the Contractor's entering into a lobbying contract with the County.

Concurrent with entering this Agreement, the Contractor, on behalf of itself and any and all employees, partners, and subcontractors, shall provide the Executive Director of the Office of Intergovernmental Affairs a copy of the 2010 federal legislative and executive Lobbyist Registration Forms for each and every client the Contractor and its employees, partners, and subcontractors represents at the time this Agreement is entered. In the event the Contractor and its employees, partners, and subcontractors acquires additional clients after this Agreement is executed, the Contractor, on behalf of itself and

any and all employees, partners, and subcontractors, shall have an affirmative obligation over the term of this Agreement (including a renewal or extension term if applicable) to provide the Executive Director of the Office of Intergovernmental Affairs a copy of the legislative and executive Lobbyist Registration Forms for such clients prior to undertaking any lobbying activities for such client or within 48 hours of filing the form with the federal government, whichever comes first. This obligation shall apply whether such party or interest is adverse to the County or not. Such notification must include all parties the Contractor or employees, partners, or subcontractors wishes to represent.

Separate and independent from the above-referenced obligation, the Contractor, on behalf of itself and any and all employees, partners, and subcontractors, must advise the Executive Director of the Office of Intergovernmental Affairs in writing of any position in opposition to a County position that the Contractor or any employee, partner, or subcontractor desires to take and request a waiver of such conflict before the Board of County Commissioners prior to taking such a position. A position in opposition to a County position may take the form of an adverse policy position or fiscal impact on the County, either direct or indirect. A position in opposition to a County position is not limited to a position that conflicts with an express provision of the legislative package adopted by the Board of County Commissioners. It may also arise in other areas. Not every County interest can be anticipated or enumerated in the County's legislative package, and issues arise and change over the course of the legislative process. It is incumbent on the Contractor and its employees, partners, and subcontractors to remain mindful of the County's policy and fiscal interests and positions vis-à-vis other clients. If an actual or perceived conflict arises, the Contractor and/or subcontractor must advise the Executive Director of the Office of Intergovernmental Affairs immediately in writing and seek a waiver of the conflict before the Board of County Commissioners prior to representing the adverse interest or position.

The Executive Director of the Office of Intergovernmental Affairs reserves the right to question the Contractor regarding any client or any potential and/or perceived conflict.

Once a conflict waiver request has been received by the County, the County Manager or designee, in consultation with the County Attorney's Office, reserves the right to take, in his sole discretion, any action regarding a waiver request, including but not limited to the following: (i) allow a waiver and allow the Contractor, and/or employee, partner, or subcontractor to continue to represent both the County and the other party; (ii) disallow a waiver and require the Contractor and/or employee, partner, or subcontractor to choose between representing the County or the other party, or to discontinue representing the other party; (iii) allow a limited waiver and require the Contractor and/or employee, partner, or subcontractor to continue to represent both the County and the other party under whatever limitations or restrictions the County Manager or designee, in consultation with the County Attorney's Office, determines to be appropriate. Any such actions by the County Manager or designee shall only be effective until the Board of County Commissioners has considered the conflict issue.

The Board of County Commissioners may take, in its sole discretion, any action regarding a waiver request, including but not limited to the following: (i) grant a waiver and allow the Contractor, and/or employee, partner, or subcontractor to continue to represent both the County and the other party; (ii) refuse to grant a waiver and require the Contractor and/or employee, partner, or subcontractor to choose between representing the County or the other party, or to discontinue representing the other party; (iii) refuse to grant a waiver and void its contract with the Contractor, and/or employee, partner, or subcontractor; (iv) grant a limited waiver and allow the Contractor

and/or employee, partner, or subcontractor to continue to represent both the County and the other party under whatever limitations or restrictions the County, in its sole discretion, determines to be appropriate.

Pursuant to Resolution No. R-1236-99, the Contractor and each subcontractor shall prepare reports at least monthly advising the Commission of the current status of all issues that the lobbyist is monitoring or tracking that may affect the County, the actions taken on such issues, and the recommendations for future actions on such issues. The Contractor and each subcontractor shall also raise, discuss and recommend any affirmative legislative action that may benefit the County.

Also, pursuant to Resolution No. R-1236-99, all County contracts and subcontracts for lobbying or representation at the state or federal level and/or individuals and firms hired to represent the County on intergovernmental issues must be approved by the Board of County Commissioners.

Pursuant to Resolution No. R-232-01, County lobbyists are instructed to limit legislative initiatives and funding requests on behalf of the County to those that have been approved by the Board of County Commissioners and/or set forth in the legislative package.

DB

Contractor has read, understands and agrees to abide by the conflict of interest and other provisions contained in this section 4(f).

**ARTICLE 5. CONTRACT TERM**

The Contract shall become effective on the date on the first page and shall continue through the last day of the twelfth (12<sup>th</sup>) month. The County, at its sole discretion, reserves the right to exercise the option to renew this Contract for a period for three (3) additional years on a year-to-year basis. The County reserves the right to exercise its option to extend this Contract for up to one hundred-eighty (180) calendar days beyond the current Contract period and will notify the Contractor in writing of the extension. This Contract may be extended beyond the initial one hundred-eighty (180) calendar day extension period by mutual agreement between the County and the Contractor, upon approval by the Board of County Commissioners.

**ARTICLE 6. NOTICE REQUIREMENTS**

All notices required or permitted under this Agreement shall be in writing and shall be deemed sufficiently served if delivered by Registered or Certified Mail, with return receipt requested; or delivered personally; or delivered via fax or e-mail (if provided below) and followed with delivery of hard copy; and in any case addressed as follows:

(1) to the County

a) to the Project Manager:

Miami-Dade County  
Office of Intergovernmental Affairs  
111 N.W. 1st Street, Suite 1032  
Miami, FL 33128

Attention: Executive Director  
Phone: (305) 375-5600  
Fax: (305) 375-5639

and,  
b) to the Contract Manager:

Miami-Dade County  
Department of Procurement Management  
111 N.W. 1<sup>st</sup> Street, Suite 1375  
Miami, FL 33128-1974  
Attention: Director  
Phone: (305) 375-5548  
Fax: (305) 375-2316

**(2) To the Contractor**

Greenberg Traurig, P.A.  
2101 L Street, NW, Suite 1000  
Washington, DC 20037  
Attention: Diane Blagman  
Phone: (202) 331-3121  
Fax: (202) 261-0121  
E-mail: [blagmand@qtlaw.com](mailto:blagmand@qtlaw.com)

Either party may at any time designate a different address and/or contact person by giving notice as provided above to the other party. Such notices shall be deemed given upon receipt by the addressee.

**ARTICLE 7. PAYMENT FOR SERVICES/AMOUNT OBLIGATED**

The Contractor warrants that it has reviewed the County's requirements and has asked such questions and conducted such other inquiries as the Contractor deemed necessary in order to determine the price the Contractor will charge to provide the Work and Services to be performed under this Contract. The compensation for all Work and Services performed under this Contract, including all costs associated with such Work and Services, shall be in the total amount not to exceed one hundred ninety thousand dollars (\$190,000) per year. The County shall have no obligation to pay the Contractor any additional sum in excess of this amount, except for a change and/or modification to the Contract, which is approved and executed in writing by the County and the Contractor.

Notwithstanding the amount stated above, the County reserves the right to request through the use of Work Orders that the Contractor provide related services for the purpose of carrying out the intent of this Agreement, for an additional amount as specified in the Work Order based on the scope and nature of the work requested. The County shall also reimburse the Contractor for certain optional services, which have been approved by the County, pursuant to Appendix A, Scope of Services. The aggregate amount paid for work requested via Work Orders issued to the Contractor by the County and any optional services shall not exceed one hundred fifty thousand dollars (\$150,000) per year. This not-to-exceed amount represents the total aggregate amount for all contractors awarded contracts as a result of RFQ No. 685.

All Services undertaken by the Contractor before County's approval of this Contract shall be at

the Contractor's risk and expense.

With respect to travel costs and travel related expenses, the Contractor agrees to adhere to Section 112.061 of the Florida Statutes, as applicable, as they pertain to out-of-pocket expenses including employee lodging, transportation, per diem, and all miscellaneous cost-and fees. The County shall not be liable for any such expenses that have not been approved in advance, in writing, by the County.

**ARTICLE 8. PRICING**

Prices shall remain firm and fixed for the term of the Contract, including any option or extension periods; however, the Contractor may offer incentive discounts to the County at any time during the Contract term, including any renewal or extension thereof.

**ARTICLE 9. METHOD AND TIMES OF PAYMENT**

The Contractor agrees that under the provisions of this Agreement, as reimbursement for those actual, reasonable and necessary costs incurred by the Contractor, which are directly attributable or properly allocable to the Services, the Contractor may bill the County periodically, but not more than once per month, upon invoices certified by the Contractor. All invoices shall be taken from the books of account kept by the Contractor, shall be supported by copies of payroll distribution, receipt bills or other documents reasonably required by the County, shall show the County's contract number, and shall have a unique invoice number assigned by the Contractor. It is the policy of Miami-Dade County that payment for all purchases by County agencies and the Public Health Trust shall be made in a timely manner and that interest payments be made on late payments. In accordance with Florida Statutes, Section 218.74 and Section 2-8.1.4 of the Miami-Dade County Code, the time at which payment shall be due from the County or the Public Health Trust shall be forty-five days from receipt of a proper invoice. The time at which payment shall be due to small businesses shall be thirty (30) days from receipt of a proper invoice. All payments due from the County or the Public Health Trust, and not made within the time specified by this section shall bear interest from thirty (30) days after the due date at the rate of one percent (1%) per month on the unpaid balance. Further, proceedings to resolve disputes for payment of obligations shall be concluded by final written decision of the County Manager, or designee(s), not later than sixty (60) days after the date on which the proper invoice was received by the County or the Public Health Trust.

Invoices and associated back-up documentation shall be submitted in duplicate by the Contractor to the County as follows:

Miami-Dade County  
Office of Intergovernmental Affairs  
111 N.W. 1st Street, Suite 1032  
Miami, FL 33128  
Attention: Executive Director

The County may at any time designate a different address and/or contact person by giving written notice to the other party.

**ARTICLE 10. INDEMNIFICATION AND INSURANCE**

The Contractor shall indemnify and hold harmless the County and its officers, employees, agents and instrumentalities from any and all liability, losses or damages, including attorneys'

fees and costs of defense, which the County or its officers, employees, agents or instrumentalities may incur as a result of claims, demands, suits, causes of actions or proceedings of any kind or nature arising out of, relating to or resulting from the performance of this Agreement by the Contractor or its employees, agents, servants, partners principals or subcontractors. The Contractor shall pay all claims and losses in connection therewith and shall investigate and defend all claims, suits or actions of any kind or nature in the name of the County, where applicable, including appellate proceedings, and shall pay all costs, judgments, and attorney's fees which may issue thereon. The Contractor expressly understands and agrees that any insurance protection required by this Agreement or otherwise provided by the Contractor shall in no way limit the responsibility to indemnify, keep and save harmless and defend the County or its officers, employees, agents and instrumentalities as herein provided.

Upon County's notification, the Contractor shall furnish to the Department of Procurement Management, Certificates of Insurance that indicate that insurance coverage has been obtained, which meets the requirements as outlined below:

1. Worker's Compensation Insurance for all employees of the Contractor as required by Florida Statute 440.
2. Public Liability Insurance on a comprehensive basis in an amount not less than \$300,000 combined single limit per occurrence for bodily injury and property damage. **Miami-Dade County must be shown as an additional insured with respect to this coverage. The mailing address of Miami-Dade County 111 N.W. 1st Street, Suite 1300, Miami, Florida 33128-1974, as the certificate holder, must appear on the certificate of insurance.**
3. Automobile Liability Insurance covering all owned, non-owned, and hired vehicles used in connection with the Services, in an amount not less than \$300,000 combined single limit per occurrence for bodily injury and property damage.
4. Professional Liability Insurance in an amount not less than \$1,000,000.

The insurance coverage required shall include those classifications, as listed in standard liability insurance manuals, which most nearly reflect the operation of the Contractor. All insurance policies required above shall be issued by companies authorized to do business under the laws of the State of Florida with the following qualifications:

The company must be rated no less than "B" as to management, and no less than "Class V" as to financial strength, according to the latest edition of Best's Insurance Guide published by A.M. Best Company, Oldwick, New Jersey, or its equivalent, subject to the approval of the County Risk Management Division.

OR

The company must hold a valid Florida Certificate of Authority as shown in the latest "List of All Insurance Companies Authorized or Approved to Do Business in Florida", issued by the State of Florida Department of Insurance and are members of the Florida Guaranty Fund.

**Certificates of Insurance must indicate that for any cancellation of coverage before the expiration date, the issuing insurance carrier will endeavor to mail thirty (30) day written advance notice to the certificate holder. In addition, the Contractor hereby agrees not to modify the insurance coverage without thirty (30) days written advance notice to the County.**

**NOTE: MIAMI-DADE COUNTY CONTRACT NUMBER AND TITLE MUST APPEAR ON EACH CERTIFICATE OF INSURANCE.**

Compliance with the foregoing requirements shall not relieve the Contractor of this liability and obligation under this section or under any other section in this Agreement.

Award of this Contract is contingent upon the receipt of the insurance documents, as required, within fifteen (15) calendar days after County notification to Contractor to comply before the award is made. If the insurance certificate is received within the specified time frame but not in the manner prescribed in this Agreement, the Contractor shall be verbally notified of such deficiency and shall have an additional five (5) calendar days to submit a corrected certificate to the County. If the Contractor fails to submit the required insurance documents in the manner prescribed in this Agreement within twenty (20) calendar days after County notification to comply, the Contractor shall be in default of the contractual terms and conditions and award of the Contract will be rescinded, unless such time frame for submission has been extended by the County.

The Contractor shall be responsible for assuring that the insurance certificates required in conjunction with this Section remain in force for the duration of the contractual period of the Contract, including any and all option years or extension periods that may be granted by the County. If insurance certificates are scheduled to expire during the contractual period, the Contractor shall be responsible for submitting new or renewed insurance certificates to the County at a minimum of thirty (30) calendar days in advance of such expiration. In the event that expired certificates are not replaced with new or renewed certificates which cover the contractual period, the County shall suspend the Contract until such time as the new or renewed certificates are received by the County in the manner prescribed herein; provided, however, that this suspended period does not exceed thirty (30) calendar days. Thereafter, the County may, at its sole discretion, terminate this contract.

**ARTICLE 11. MANNER OF PERFORMANCE**

- a) The Contractor shall provide the Services described herein in a competent and professional manner satisfactory to the County in accordance with the terms and conditions of this Agreement. The County shall be entitled to a satisfactory performance of all Services described herein and to full and prompt cooperation by the Contractor in all aspects of the Services. At the request of the County the Contractor shall promptly remove from the project any Contractor's employee, subcontractor, or any other person performing Services hereunder. The Contractor agrees that such removal of any of its employees does not require the termination or demotion of any employee by the Contractor.
- b) The Contractor agrees to defend, hold harmless and indemnify the County and shall be liable and responsible for any and all claims, suits, actions, damages and costs (including attorney's fees and court costs) made against the County, occurring on account of, arising from or in connection with the removal and replacement of any Contractor's personnel performing services hereunder at the behest of the County. Removal and replacement of any Contractor's personnel as used in this Article shall not require the termination and or demotion of such Contractor's personnel.
- c) The Contractor agrees that at all times it will employ, maintain and assign to the performance of the Services a sufficient number of competent and qualified professionals and other personnel to meet the requirements to which reference is

hereinafter made. The Contractor agrees to adjust its personnel staffing levels or to replace any its personnel if so directed upon reasonable request from the County, should the County make a determination, in its sole discretion, that said personnel staffing is inappropriate or that any individual is not performing in a manner consistent with the requirements for such a position.

- d) The Contractor warrants and represents that its personnel have the proper skill, training, background, knowledge, experience, rights, authorizations, integrity, character and licenses as necessary to perform the Services described herein, in a competent and professional manner.
- e) The Contractor shall at all times cooperate with the County and coordinate its respective work efforts to most effectively and efficiently maintain the progress in performing the Services.
- f) The Contractor shall comply with all provisions of all federal, state and local laws, statutes, ordinances, and regulations that are applicable to the performance of this Agreement.

**ARTICLE 12. EMPLOYEES ARE THE RESPONSIBILITY OF THE CONTRACTOR**

All employees of the Contractor shall be considered to be, at all times, employees of the Contractor under its sole direction and not employees or agents of the County. The Contractor shall supply competent employees. Miami-Dade County may require the Contractor to remove an employee it deems careless, incompetent, insubordinate or otherwise objectionable and whose continued employment on County property is not in the best interest of the County. Each employee shall have and wear proper identification.

**ARTICLE 13. INDEPENDENT CONTRACTOR RELATIONSHIP**

The Contractor is, and shall be, in the performance of all work services and activities under this Agreement, an independent contractor, and not an employee, agent or servant of the County. All persons engaged in any of the work or services performed pursuant to this Agreement shall at all times, and in all places, be subject to the Contractor's sole direction, supervision and control. The Contractor shall exercise control over the means and manner in which it and its employees perform the work, and in all respects the Contractor's relationship and the relationship of its employees to the County shall be that of an independent contractor and not as employees and agents of the County.

The Contractor does not have the power or authority to bind the County in any promise, agreement or representation other than specifically provided for in this Agreement.

**ARTICLE 14. AUTHORITY OF THE COUNTY'S PROJECT MANAGER**

- a) The Contractor hereby acknowledges that the County's Project Manager will determine in the first instance all questions of any nature whatsoever arising out of, under, or in connection with, or in any way related to or on account of, this Agreement including without limitations: questions as to the value, acceptability and fitness of the Services; questions as to either party's fulfillment of its obligations under the Contract; negligence, fraud or misrepresentation before or subsequent to acceptance of the Proposal; questions as to the interpretation of the Scope of Services; and claims for damages, compensation and losses.

- b) The Contractor shall be bound by all determinations or orders and shall promptly obey and follow every order of the Project Manager, including the withdrawal or modification of any previous order and regardless of whether the Contractor agrees with the Project Manager's determination or order. Where orders are given orally, they will be issued in writing by the Project Manager as soon thereafter as is practicable.
- c) The Contractor must, in the final instance, seek to resolve every difference concerning the Agreement with the Project Manager. In the event that the Contractor and the Project Manager are unable to resolve their difference, the Contractor may initiate a dispute in accordance with the procedures set forth in this Article. Exhaustion of these procedures shall be a condition precedent to any lawsuit permitted hereunder.
- d) In the event of such dispute, the parties to this Agreement authorize the County Manager or designee, who may not be the Project Manager or anyone associated with this Project, acting personally, to decide all questions arising out of, under, or in connection with, or in any way related to or on account of the Agreement (including but not limited to claims in the nature of breach of contract, fraud or misrepresentation arising either before or subsequent to execution hereof) and the decision of each with respect to matters within the County Manager's purview as set forth above shall be conclusive, final and binding on parties. Any such dispute shall be brought, if at all, before the County Manager within 10 days of the occurrence, event or act out of which the dispute arises.
- e) The County Manager may base this decision on such assistance as may be desirable, including advice of experts, but in any event shall base the decision on an independent and objective determination of whether Contractor's performance or any Deliverable meets the requirements of this Agreement and any specifications with respect thereto set forth herein. The effect of any decision shall not be impaired or waived by any negotiations or settlements or offers made in connection with the dispute, whether or not the County Manager participated therein, or by any prior decision of others, which prior decision shall be deemed subject to review, or by any termination or cancellation of the Agreement. All such disputes shall be submitted in writing by the Contractor to the County Manager for a decision, together with all evidence and other pertinent information in regard to such questions, in order that a fair and impartial decision may be made. Whenever the County Manager is entitled to exercise discretion or judgement or to make a determination or form an opinion pursuant to the provisions of this Article, such action shall be fair and impartial when exercised or taken. The County Manager, as appropriate, shall render a decision in writing and deliver a copy of the same to the Contractor. Except as such remedies may be limited or waived elsewhere in the Agreement, Contractor reserves the right to pursue any remedies available under law after exhausting the provisions of this Article.

**ARTICLE 15. MUTUAL OBLIGATIONS**

- a) This Agreement, including attachments and appendixes to the Agreement, shall constitute the entire Agreement between the parties with respect hereto and supersedes all previous communications and representations or agreements, whether written or oral, with respect to the subject matter hereto unless acknowledged in writing by the duly authorized representatives of both parties.
- b) Nothing in this Agreement shall be construed for the benefit, intended or otherwise, of any third party that is not a parent or subsidiary of a party or otherwise related (by virtue

of ownership control or statutory control) to a party.

- c) In those situations where this Agreement imposes an indemnity obligation on the Contractor, the County may, at its expense, elect to participate in the defense if the County should so choose. Furthermore, the County may at its own expense defend or settle any such claims if the Contractor fails to diligently defend such claims, and thereafter seek indemnity for costs from the Contractor.

**ARTICLE 16. QUALITY ASSURANCE/QUALITY ASSURANCE RECORD KEEPING**

The Contractor shall maintain, and shall require that its subcontractors and suppliers maintain, complete and accurate records to substantiate compliance with the requirements set forth in the Scope of Services. The Contractor and its subcontractors and suppliers, shall retain such records, and all other documents relevant to the Services furnished under this Agreement for a period of three (3) years from the expiration date of this Agreement and any extension thereof.

**ARTICLE 17. AUDITS**

The County, or its duly authorized representatives or governmental agencies shall, until the expiration of three (3) years after the expiration of this Agreement and any extension thereof, have access to and the right to examine and reproduce any of the Contractor's books, documents, papers and records and of its subcontractors and suppliers which apply to all matters of the County. Such records shall subsequently conform to Generally Accepted Accounting Principles requirements, as applicable, and shall only address those transactions related to this Agreement.

Pursuant to County Ordinance No. 03-2, the Contractor will grant access to the Commission Auditor to all financial and performance related records, property, and equipment purchased in whole or in part with government funds. The Contractor agrees to maintain an accounting system that provides accounting records that are supported with adequate documentation, and adequate procedures for determining the allowability and allocability of costs.

**ARTICLE 18. SUBSTITUTION OF PERSONNEL**

In the event the Contractor wishes to substitute personnel for the key personnel identified by the Contractor's Proposal, the Contractor must notify the County in writing and request written approval for the substitution at least ten (10) business days prior to effecting such substitution.

**ARTICLE 19. CONSENT OF THE COUNTY REQUIRED FOR ASSIGNMENT**

The Contractor shall not assign, transfer, convey or otherwise dispose of this Agreement, including its rights, title or interest in or to the same or any part thereof without the prior written consent of the County.

**ARTICLE 20. SUBCONTRACTUAL RELATIONS**

- a) If the Contractor will cause any part of this Agreement to be performed by a Subcontractor, the provisions of this Contract will apply to such Subcontractor and its officers, agents and employees in all respects as if it and they were employees of the Contractor, and the Contractor will not be in any manner thereby discharged from its

obligations and liabilities hereunder, but will be liable hereunder for all acts and negligence of the Subcontractor, its officers, agents, and employees, as if they were employees of the Contractor. The services performed by the Subcontractor will be subject to the provisions hereof as if performed directly by the Contractor.

- b) The Contractor, before making any subcontract for any portion of the services, will state in writing to the County the name of the proposed Subcontractor, the portion of the Services which the Subcontractor is to do, the place of business of such Subcontractor, and such other information as the County may require. The County will have the right to require the Contractor not to award any subcontract to a person, firm or corporation disapproved by the County.
- c) Before entering into any subcontract hereunder, the Contractor will inform the Subcontractor fully and completely of all provisions and requirements of this Agreement relating either directly or indirectly to the Services to be performed. Such Services performed by such Subcontractor will strictly comply with the requirements of this Contract.
- d) In order to qualify as a Subcontractor satisfactory to the County, in addition to the other requirements herein provided, the Subcontractor must be prepared to prove to the satisfaction of the County that it has the necessary facilities, skill and experience, and ample financial resources to perform the Services in a satisfactory manner. To be considered skilled and experienced, the Subcontractor must show to the satisfaction of the County that it has satisfactorily performed services of the same general type which is required to be performed under this Agreement.
- e) The County shall have the right to withdraw its consent to a subcontract if it appears to the County that the subcontract will delay, prevent, or otherwise impair the performance of the Contractor's obligations under this Agreement. All Subcontractors are required to protect the confidentiality of the County's and County's proprietary and confidential information. Contractor shall furnish to the County copies of all subcontracts between Contractor and Subcontractors and suppliers hereunder. Within each such subcontract, there shall be a clause for the benefit of the County permitting the County to request completion of performance by the Subcontractor of its obligations under the subcontract, in the event the County finds the Contractor in breach of its obligations, the option to pay the Subcontractor directly for the performance by such subcontractor. Notwithstanding, the foregoing shall neither convey nor imply any obligation or liability on the part of the County to any subcontractor hereunder as more fully described herein.

**ARTICLE 21. ASSUMPTION, PARAMETERS, PROJECTIONS, ESTIMATES AND EXPLANATIONS**

The Contractor understands and agrees that any assumptions, parameters, projections, estimates and explanations presented by the County were provided to the Contractor for evaluation purposes only. However, since these assumptions, parameters, projections, estimates and explanations represent predictions of future events the County makes no representations or guarantees; and the County shall not be responsible for the accuracy of the assumptions presented; and the County shall not be responsible for conclusions to be drawn therefrom; and any assumptions, parameters, projections, estimates and explanations shall not form the basis of any claim by the Contractor. The Contractor accepts all risk associated with using this information.

**ARTICLE 22. SEVERABILITY**

If this Agreement contains any provision found to be unlawful, the same shall be deemed to be of no effect and shall be deemed stricken from this Agreement without affecting the binding force of this Agreement as it shall remain after omitting such provision.

**ARTICLE 23. TERMINATION AND SUSPENSION OF WORK**

- a) The County may terminate this Agreement if an individual or corporation or other entity attempts to meet its contractual obligation with the County through fraud, misrepresentation or material misstatement.
- b) The County may, as a further sanction, terminate or cancel any other contract(s) that such individual or corporation or other entity has with the County and that such individual, corporation or other entity shall be responsible for all direct and indirect costs associated with such termination or cancellation, including attorney's fees.
- c) The foregoing notwithstanding, any individual, corporation or other entity which attempts to meet its contractual obligations with the County through fraud, misrepresentation or material misstatement may be debarred from County contracting for up to five (5) years in accordance with the County debarment procedures. The Contractor may be subject to debarment for failure to perform and all other reasons set forth in Section 10-38 of the County Code.

In addition to cancellation or termination as otherwise provided in this Agreement, the County may at any time, in its sole discretion, with or without cause, terminate this Agreement by written notice to the Contractor and in such event:

- d) The Contractor shall, upon receipt of such notice, unless otherwise directed by the County:
  - i. stop work on the date specified in the notice ("the Effective Termination Date");
  - ii. take such action as may be necessary for the protection and preservation of the County's materials and property;
  - iii. cancel orders;
  - iv. assign to the County and deliver to any location designated by the County any noncancelable orders for Deliverables that are not capable of use except in the performance of this Agreement and has been specifically developed for the sole purpose of this Agreement and not incorporated in the Services;
  - v. take no action which will increase the amounts payable by the County under this Agreement; and
- e) In the event that the County exercises its right to terminate this Agreement pursuant to this Article the Contractor will be compensated as stated in the payment Articles, herein, for the:
  - i. portion of the Services completed in accordance with the Agreement up to the Effective Termination Date; and

- ii. noncancelable Deliverables that are not capable of use except in the performance of this Agreement and has been specifically developed for the sole purpose of this Agreement but not incorporated in the Services.
- f) All compensation pursuant to this Article are subject to audit.

**ARTICLE 24. EVENT OF DEFAULT**

- a) An Event of Default shall mean a breach of this Agreement by the Contractor. Without limiting the generality of the foregoing and in addition to those instances referred to herein as a breach, an Event of Default, shall include the following:
- i. the Contractor has not delivered Deliverables on a timely basis.
  - ii. the Contractor has refused or failed, except in case for which an extension of time is provided, to supply enough properly skilled Staff Personnel;
  - iii. the Contractor has failed to make prompt payment to subcontractors or suppliers for any Services;
  - iv. the Contractor has become insolvent (other than as interdicted by the bankruptcy laws), or has assigned the proceeds received for the benefit of the Contractor's creditors, or the Contractor has taken advantage of any insolvency statute or debtor/creditor law or if the Contractor's affairs have been put in the hands of a receiver;
  - v. the Contractor has failed to obtain the approval of the County where required by this Agreement;
  - vi. the Contractor has failed to provide "adequate assurances" as required under subsection "b" below;
  - vii. the Contractor has failed in the representation of any warranties stated herein.
- b) When, in the opinion of the County, reasonable grounds for uncertainty exist with respect to the Contractor's ability to perform the Services or any portion thereof, the County may request that the Contractor, within the timeframe set forth in the County's request, provide adequate assurances to the County, in writing, of the Contractor's ability to perform in accordance with terms of this Agreement. Until the County receives such assurances the County may request an adjustment to the compensation received by the Contractor for portions of the Services which the Contractor has not performed. In the event that the Contractor fails to provide to the County the requested assurances within the prescribed time frame, the County may:
- i. treat such failure as a repudiation of this Agreement;
  - ii. resort to any remedy for breach provided herein or at law, including but not limited to, taking over the performance of the Services or any part thereof either by itself or through others.
- c) In the event the County shall terminate this Agreement for default, the County or its designated representatives, may immediately take possession of all applicable equipment, materials, products, documentation, reports and data.

**ARTICLE 25. NOTICE OF DEFAULT - OPPORTUNITY TO CURE**

If an Event of Default occurs, in the determination of the County, the County may so notify the Contractor ("Default Notice"), specifying the basis for such default, and advising the Contractor that such default must be cured immediately or this Agreement with the County may be terminated. Notwithstanding, the County may, in its sole discretion, allow the Contractor to rectify the default to the County's reasonable satisfaction within a thirty (30) day period. The County may grant an additional period of such duration as the County shall deem appropriate without waiver of any of the County's rights hereunder, so long as the Contractor has commenced curing such default and is effectuating a cure with diligence and continuity during such thirty (30) day period or any other period which the County prescribes. The default notice shall specify the date the Contractor shall discontinue the Services upon the Termination Date.

**ARTICLE 26. REMEDIES IN THE EVENT OF DEFAULT**

If an Event of Default occurs, the Contractor shall be liable for all damages resulting from the default, including but not limited to:

- a) lost revenues;
- b) the difference between the cost associated with procuring Services hereunder and the amount actually expended by the County for procurement of Services, including procurement and administrative costs; and,
- c) such other direct damages.

The Contractor shall also remain liable for any liabilities and claims related to the Contractor's default. The County may also bring any suit or proceeding for specific performance or for an injunction.

**ARTICLE 27. PATENT AND COPYRIGHT INDEMNIFICATION**

- a) The Contractor warrants that all Deliverables furnished hereunder, including but not limited to: equipment programs, documentation, software, analyses, applications, methods, ways, processes, and the like, do not infringe upon or violate any patent, copyrights, service marks, trade secret, or any other third party proprietary rights.
- b) The Contractor shall be liable and responsible for any and all claims made against the County for infringement of patents, copyrights, service marks, trade secrets or any other third party proprietary rights, by the use or supplying of any programs, documentation, software, analyses, applications, methods, ways, processes, and the like, in the course of performance or completion of, or in any way connected with, the Work, or the County's continued use of the Deliverables furnished hereunder. Accordingly, the Contractor at its own expense, including the payment of attorney's fees, shall indemnify, and hold harmless the County and defend any action brought against the County with respect to any claim, demand, cause of action, debt, or liability.
- c) In the event any Deliverable or anything provided to the County hereunder, or portion thereof is held to constitute an infringement and its use is or may be enjoined, the Contractor shall have the obligation to, at the County's option to (i) modify, or require that

the applicable subcontractor or supplier modify, the alleged infringing item(s) at its own expense, without impairing in any respect the functionality or performance of the item(s), or (ii) procure for the County, at the Contractor's expense, the rights provided under this Agreement to use the item(s).

- d) The Contractor shall be solely responsible for determining and informing the County whether a prospective supplier or subcontractor is a party to any litigation involving patent or copyright infringement, service mark, trademark, violation, or proprietary rights claims or is subject to any injunction which may prohibit it from providing any Deliverable hereunder. The Contractor shall enter into agreements with all suppliers and subcontractors at the Contractor's own risk. The County may reject any Deliverable that it believes to be the subject of any such litigation or injunction, or if, in the County's judgment, use thereof would delay the Work or be unlawful.
- e) The Contractor shall not infringe any copyright, trademark, service mark, trade secrets, patent rights, or other intellectual property rights in the performance of the Work.

**ARTICLE 28. CONFIDENTIALITY**

- a) All Developed Works and other materials, data, transactions of all forms, financial information, documentation, inventions, designs and methods obtained from the County in connection with the Services performed under this Agreement, made or developed by the Contractor or its subcontractors in the course of the performance of such Services, or the results of such Services, or which the County holds the proprietary rights, constitute Confidential Information and may not, without the prior written consent of the County, be used by the Contractor or its employees, agents, subcontractors or suppliers for any purpose other than for the benefit of the County, unless required by law. In addition to the foregoing, all County employee information and County financial information shall be considered confidential information and shall be subject to all the requirements stated herein. Neither the Contractor nor its employees, agents, subcontractors or suppliers may sell, transfer, publish, disclose, display, license or otherwise make available to others any part of such Confidential Information without the prior written consent of the County. Additionally, the Contractor expressly agrees to be bound by and to defend, indemnify and hold harmless the County, and their officers and employees from the breach of any federal, state or local law in regard to the privacy of individuals.
- b) The Contractor shall advise each of its employees, agents, subcontractors and suppliers who may be exposed to such Confidential Information of their obligation to keep such information confidential and shall promptly advise the County in writing if it learns of any unauthorized use or disclosure of the Confidential Information by any of its employees or agents, or subcontractor's or supplier's employees, present or former. In addition, the Contractor agrees to cooperate fully and provide any assistance necessary to ensure the confidentiality of the Confidential Information.
- c) It is understood and agreed that in the event of a breach of this Article damages may not be an adequate remedy and the County shall be entitled to injunctive relief to restrain any such breach or threatened breach. Unless otherwise requested by the County, upon the completion of the Services performed hereunder, the Contractor shall immediately turn over to the County all such Confidential Information existing in tangible form, and no copies thereof shall be retained by the Contractor or its employees, agents, subcontractors or suppliers without the prior written consent of the County. A certificate

evidencing compliance with this provision and signed by an officer of the Contractor shall accompany such materials.

**ARTICLE 29. PROPRIETARY INFORMATION**

As a political subdivision of the State of Florida, Miami-Dade County is subject to the stipulations of Florida's Public Records Law.

The Contractor acknowledge that all computer software in the County's possession may constitute or contain information or materials which the County has agreed to protect as proprietary information from disclosure or unauthorized use and may also constitute or contain information or materials which the County has developed at its own expense, the disclosure of which could harm the County's proprietary interest therein.

During the term of the contract, the Contractor will not use directly or indirectly for itself or for others, or publish or disclose to any third party, or remove from the County's property, any computer programs, data compilations, or other software which the County has developed, has used or is using, is holding for use, or which are otherwise in the possession of the County (hereinafter "Computer Software"). All third-party license agreements must also be honored by the contractors and their employees, except as authorized by the County and, if the Computer Software has been leased or purchased by the County, all hired party license agreements must also be honored by the contractors' employees with the approval of the lessor or Contractors thereof. This includes mainframe, minis, telecommunications, personal computers and any and all information technology software.

The Contractor will report to the County any information discovered or which is disclosed to the Contractor which may relate to the improper use, publication, disclosure or removal from the County's property of any information technology software and hardware and will take such steps as are within the Contractor's authority to prevent improper use, disclosure or removal.

**ARTICLE 30. PROPRIETARY RIGHTS**

- a) The Contractor hereby acknowledges and agrees that the County retains all rights, title and interests in and to all materials, data, documentation and copies thereof furnished by the County to the Contractor hereunder or furnished by the Contractor to the County and/or created by the Contractor for delivery to the County, even if unfinished or in process, as a result of the Services the Contractor performs in connection with this Agreement, including all copyright and other proprietary rights therein, which the Contractor as well as its employees, agents, subcontractors and suppliers may use only in connection of the performance of Services under this Agreement. The Contractor shall not, without the prior written consent of the County, use such documentation on any other project in which the Contractor or its employees, agents, subcontractors or suppliers are or may become engaged. Submission or distribution by the Contractor to meet official regulatory requirements or for other purposes in connection with the performance of Services under this Agreement shall not be construed as publication in derogation of the County's copyrights or other proprietary rights.
- b) All rights, title and interest in and to certain inventions, ideas, designs and methods, specifications and other documentation related thereto developed by the Contractor and its subcontractors specifically for the County, hereinafter referred to as "Developed Works" shall become the property of the County.

- c) Accordingly, neither the Contractor nor its employees, agents, subcontractors or suppliers shall have any proprietary interest in such Developed Works. The Developed Works may not be utilized, reproduced or distributed by or on behalf of the Contractor, or any employee, agent, subcontractor or supplier thereof, without the prior written consent of the County, except as required for the Contractor's performance hereunder.
  
- d) Except as otherwise provided in subsections a, b, and c above, or elsewhere herein, the Contractor and its subcontractors and suppliers hereunder shall retain all proprietary rights in and to all Licensed Software provided hereunder, that have not been customized to satisfy the performance criteria set forth in the Scope of Services. Notwithstanding the foregoing, the Contractor hereby grants, and shall require that its subcontractors and suppliers grant, if the County so desires, a perpetual, irrevocable and unrestricted right and license to use, duplicate, disclose and/or permit any other person(s) or entity(ies) to use all such Licensed Software and the associated specifications, technical data and other Documentation for the operations of the County or entities controlling, controlled by, under common control with, or affiliated with the County, or organizations which may hereafter be formed by or become affiliated with the County. Such license specifically includes, but is not limited to, the right of the County to use and/or disclose, in whole or in part, the technical documentation and Licensed Software, including source code provided hereunder, to any person or entity outside the County for such person's or entity's use in furnishing any and/or all of the Deliverables provided hereunder exclusively for the County or entities controlling, controlled by, under common control with, or affiliated with the County, or organizations which may hereafter be formed by or become affiliated with the County. No such License Software, specifications, data, documentation or related information shall be deemed to have been given in confidence and any statement or legend to the contrary shall be void and of no effect.

**ARTICLE 31. VENDOR REGISTRATION AND FORMS/CONFLICT OF INTEREST**

**a) Vendor Registration**

The Contractor shall be a registered vendor with the County – Department of Procurement Management, for the duration of this Agreement. In becoming a Registered Vendor with Miami-Dade County, the Contractor confirms its knowledge of and commitment to comply with the following:

- |  |   |
|--|---|
| <ul style="list-style-type: none"> <li>1. <b>Miami-Dade County Ownership Disclosure Affidavit</b><br/>(Section 2-8.1 of the County Code)</li> <li>2. <b>Miami-Dade County Employment Disclosure Affidavit</b><br/>(Section 2-8-1(d)(2) of the County Code)</li> <li>3. <b>Miami-Dade Employment Drug-free Workplace Certification</b><br/>(Section 2-8.1.2(b) of the County Code)</li> <li>4. <b>Miami-Dade Disability and Nondiscrimination Affidavit</b><br/>(Section 2-8.1.5 of the County Code)</li> <li>5. <b>Miami-Dade County Debarment Disclosure Affidavit</b><br/>(Section 10.38 of the County Code)</li> <li>6. <b>Miami-Dade County Vendor Obligation to County Affidavit</b><br/>(Section 2-8.1 of the County Code)</li> <li>7. <b>Miami-Dade County Code of Business Ethics Affidavit</b></li> </ul> | <ul style="list-style-type: none"> <li>(Section 2-8.1(f) and 2-11(b)(1) of the County Code through (6) and (9) of the County Code and Section 2-11.1(c) of the County Code)</li> <li>8. <b>Miami-Dade County Family Leave Affidavit</b><br/>(Article V of Chapter 11 of the County Code)</li> <li>9. <b>Miami-Dade County Living Wage Affidavit</b><br/>(Section 2-8.9 of the County Code)</li> <li>10. <b>Miami-Dade County Domestic Leave and Reporting Affidavit</b><br/>(Article 8, Section 11A-60 11A-67 of the County Code)</li> <li>11. <b>Subcontracting Practices</b><br/>(Ordinance 97-35)</li> <li>12. <b>Subcontractor /Supplier Listing</b><br/>(Section 2-8.8 of the County Code)</li> <li>13. <b>Environmentally Acceptable Packaging</b></li> </ul> |
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(Resolution R-738-92)

**14. W-9 and 8109 Forms**  
(as required by the Internal Revenue Service)

**15. FEIN Number or Social Security Number**  
In order to establish a file, the Contractor's Federal Employer Identification Number (FEIN) must be provided. If no FEIN exists, the Social Security Number of the owner or individual must be provided. This number becomes Contractor's "County Vendor Number". To comply with Section 119.071(5) of the Florida Statutes relating to the collection of an individual's Social Security Number, be aware that the County requests the Social Security Number for the following purposes:

- Identification of individual account records
- To make payments to individual/Contractor for goods and services provided to Miami-Dade County

- Tax reporting purposes
- To provide a unique identifier in the vendor database that may be used for searching and sorting departmental records

**16. Office of the Inspector General**  
(Section 2-1076 of the County Code)

**17. Small Business Enterprises**  
The County endeavors to obtain the participation of all small business enterprises pursuant to Sections 2-8.2, 2-8.2.3 and 2-8.2.4 of the County Code and Title 49 of the Code of Federal Regulations.

**18. Antitrust Laws**  
By acceptance of any contract, the Contractor agrees to comply with all antitrust laws of the United States and the State of Florida.

**b) Conflict of Interest**

Section 2-11.1(d) of Miami-Dade County Code as amended by Ordinance 00-1, requires any county employee or any member of the employee's immediate family who has a controlling financial interest, direct or indirect, with Miami-Dade County or any person or agency acting for Miami-Dade County from competing or applying for any such contract as it pertains to this solicitation, must first request a conflict of interest opinion from the County's Ethic Commission prior to their or their immediate family member's entering into any contract or transacting any business through a firm, corporation, partnership or business entity in which the employee or any member of the employee's immediate family has a controlling financial interest, direct or indirect, with Miami-Dade County or any person or agency acting for Miami-Dade County and that any such contract, agreement or business engagement entered in violation of this subsection, as amended, shall render this Agreement voidable. For additional information, please contact the Ethics Commission hotline at (305) 579-2593.

**ARTICLE 32. INSPECTOR GENERAL REVIEWS**

**Independent Private Sector Inspector General Reviews**

Pursuant to Miami-Dade County Administrative Order 3-20, the County has the right to retain the services of an Independent Private Sector Inspector General (hereinafter "IPSIG"), whenever the County deems it appropriate to do so. Upon written notice from the County, the Contractor shall make available to the IPSIG retained by the County, all requested records and documentation pertaining to this Agreement for inspection and reproduction. The County shall be responsible for the payment of these IPSIG services, and under no circumstance shall the Contractor's prices and any changes thereto approved by the County, be inclusive of any charges relating to these IPSIG services. The terms of this provision herein, apply to the Contractor, its officers, agents, employees, subcontractors and assignees. Nothing contained in this provision shall impair any independent right of the County to conduct an audit or investigate the operations, activities and performance of the Contractor in connection with this Agreement. The terms of this Article shall not impose any liability on the County by the Contractor or any third party.

**Miami-Dade County Inspector General Review**

According to Section 2-1076 of the Code of Miami-Dade County, as amended by Ordinance No. 99-63, Miami-Dade County has established the Office of the Inspector General which may, on a random basis, perform audits on all County contracts, throughout the duration of said contracts, except as otherwise provided below. The cost of the audit for this Contract shall be one quarter

(1/4) of one (1) percent of the total contract amount which cost shall be included in the total contract amount. The audit cost will be deducted by the County from progress payments to the Contractor. The audit cost shall also be included in all change orders and all contract renewals and extensions.

Exception: The above application of one quarter (1/4) of one percent fee assessment shall not apply to the following contracts: (a) IPSIG contracts; (b) contracts for legal services; (c) contracts for financial advisory services; (d) auditing contracts; (e) facility rentals and lease agreements; (f) concessions and other rental agreements; (g) insurance contracts; (h) revenue-generating contracts; (i) contracts where an IPSIG is assigned at the time the contract is approved by the Commission; (j) professional service agreements under \$1,000; (k) management agreements; (l) small purchase orders as defined in Miami-Dade County Administrative Order 3-2; (m) federal, state and local government-funded grants; and (n) interlocal agreements. ***Notwithstanding the foregoing, the Miami-Dade County Board of County Commissioners may authorize the inclusion of the fee assessment of one quarter (1/4) of one percent in any exempted contract at the time of award.***

Nothing contained above shall in any way limit the powers of the Inspector General to perform audits on all County contracts including, but not limited to, those contracts specifically exempted above. The Miami-Dade County Inspector General is authorized and empowered to review past, present and proposed County and Public Health Trust contracts, transactions, accounts, records and programs. In addition, the Inspector General has the power to subpoena witnesses, administer oaths, require the production of records and monitor existing projects and programs. Monitoring of an existing project or program may include a report concerning whether the project is on time, within budget and in conformance with plans, specifications and applicable law. The Inspector General is empowered to analyze the necessity of and reasonableness of proposed change orders to the Contract. The Inspector General is empowered to retain the services of independent private sector inspectors general (IPSIG) to audit, investigate, monitor, oversee, inspect and review operations, activities, performance and procurement process, including but not limited to project design, specifications, proposal submittals, activities of the Contractor, its officers, agents and employees, lobbyists, County staff and elected officials to ensure compliance with contract specifications and to detect fraud and corruption.

Upon written notice to the Contractor from the Inspector General or IPSIG retained by the Inspector General, the Contractor shall make all requested records and documents available to the Inspector General or IPSIG for inspection and copying. The Inspector General and IPSIG shall have the right to inspect and copy all documents and records in the Contractor's possession, custody or control which, in the Inspector General's or IPSIG's sole judgment, pertain to performance of the contract, including, but not limited to original estimate files, change order estimate files, worksheets, proposals and agreements form and which successful and unsuccessful subcontractors and suppliers, all project-related correspondence, memoranda, instructions, financial documents, construction documents, proposal and contract documents, back-charge documents, all documents and records which involve cash, trade or volume discounts, insurance proceeds, rebates, or dividends received, payroll and personnel records, and supporting documentation for the aforesaid documents and records.

### **ARTICLE 33. LOCAL, STATE, AND FEDERAL COMPLIANCE REQUIREMENTS**

Contractor agrees to comply, subject to applicable professional standards, with the provisions of any and all applicable Federal, State and the County orders, statutes, ordinances, rules and regulations which may pertain to the Services required under this Agreement, including but not limited to:

- a) Equal Employment Opportunity (EEO), in compliance with Executive Order 11246 as amended and applicable to this Contract.
- b) Miami-Dade County Florida, Department of Small Business Development Participation Provisions, as applicable to this Contract.
- c) Environmental Protection Agency (EPA), as applicable to this Contract.
- d) Miami-Dade County Code, Chapter 11A, Article 3. All contractors and subcontractors performing work in connection with this Contract shall provide equal opportunity for employment because of race, religion, color, age, sex, national origin, sexual preference, disability or marital status. The aforesaid provision shall include, but not be limited to, the following: employment, upgrading, demotion or transfer, recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The Contractor agrees to post in conspicuous place available for employees and applicants for employment, such notices as may be required by the Dade County Fair Housing and Employment Commission, or other authority having jurisdiction over the work setting forth the provisions of the nondiscrimination law.
- e) "Conflicts of Interest" Section 2-11 of the County Code, and Ordinance 01-199.
- f) Miami-Dade County Code Section 10-38 "Debarment".
- g) Miami-Dade County Ordinance 99-5, codified at 11A-60 et. seq. of Miami-Dade Code pertaining to complying with the County's Domestic Leave Ordinance.
- h) Miami-Dade County Ordinance 99-152, prohibiting the presentation, maintenance, or prosecution of false or fraudulent claims against Miami-Dade County.

Notwithstanding any other provision of this Agreement, Contractor shall not be required pursuant to this Agreement to take any action or abstain from taking any action if such action or abstention would, in the good faith determination of the Contractor, constitute a violation of any law or regulation to which Contractor is subject, including but not limited to laws and regulations requiring that Contractor conduct its operations in a safe and sound manner.

**ARTICLE 34. NONDISCRIMINATION**

During the performance of this Contract, Contractor agrees to: not discriminate against any employee or applicant for employment because of race, religion, color, sex, handicap, marital status, age or national origin, and will take affirmative action to ensure that they are afforded equal employment opportunities without discrimination. Such action shall be taken with reference to, but not limited to: recruitment, employment, termination, rates of pay or other forms of compensation, and selection for training or retraining, including apprenticeship and on the job training.

By entering into this Contract with the County, the Contractor attests that it is not in violation of the Americans with Disabilities Act of 1990 (and related Acts) or Miami-Dade County Resolution No. R-385-95. If the Contractor or any owner, subsidiary or other firm affiliated with or related to the Contractor is found by the responsible enforcement agency or the County to be in violation of the Act or the Resolution, such violation shall render this Contract void. This Contract shall be void if the Contractor submits a false affidavit pursuant to this Resolution or the Contractor violates the Act or the Resolution during the term of this Contract, even if the

Contractor was not in violation at the time it submitted its affidavit.

**ARTICLE 35. CONFLICT OF INTEREST**

The Contractor represents that:

- a) No officer, director, employee, agent, or other consultant of the County or a member of the immediate family or household of the aforesaid has directly or indirectly received or been promised any form of benefit, payment or compensation, whether tangible or intangible, in connection with the grant of this Agreement.
- b) There are no undisclosed persons or entities interested with the Contractor in this Agreement. This Agreement is entered into by the Contractor without any connection with any other entity or person making a proposal for the same purpose, and without collusion, fraud or conflict of interest. No elected or appointed officer or official, director, employee, agent or other consultant of the County, or of the State of Florida (including elected and appointed members of the legislative and executive branches of government), or a member of the immediate family or household of any of the aforesaid:
  - i) is interested on behalf of or through the Contractor directly or indirectly in any manner whatsoever in the execution or the performance of this Agreement, or in the services, supplies or work, to which this Agreement relates or in any portion of the revenues; or
  - ii) is an employee, agent, advisor, or consultant to the Contractor or to the best of the Contractor's knowledge any subcontractor or supplier to the Contractor.
- c) Neither the Contractor nor any officer, director, employee, agency, parent, subsidiary, or affiliate of the Contractor shall have an interest which is in conflict with the Contractor's faithful performance of its obligation under this Agreement; provided that the County, in its sole discretion, may consent in writing to such a relationship, provided the Contractor provides the County with a written notice, in advance, which identifies all the individuals and entities involved and sets forth in detail the nature of the relationship and why it is in the County's best interest to consent to such relationship.
- d) The provisions of this Article are supplemental to, not in lieu of, all applicable laws with respect to conflict of interest. In the event there is a difference between the standards applicable under this Agreement and those provided by statute, the stricter standard shall apply.
- e) In the event Contractor has no prior knowledge of a conflict of interest as set forth above and acquires information which may indicate that there may be an actual or apparent violation of any of the above, Contractor shall promptly bring such information to the attention of the County's Project Manager. Contractor shall thereafter cooperate with the County's review and investigation of such information, and comply with the instructions Contractor receives from the Project Manager in regard to remedying the situation.

**ARTICLE 36. PRESS RELEASE OR OTHER PUBLIC COMMUNICATION**

Under no circumstances shall the Contractor without the express written consent of the County:

- a) Issue or permit to be issued any press release, advertisement or literature of any kind which refers to the County, or the Work being performed hereunder, unless the

Contractor first obtains the written approval of the County. Such approval may be withheld if for any reason the County believes that the publication of such information would be harmful to the public interest or is in any way undesirable; and

- b) Communicate in any way with any contractor, department, board, agency, commission or other organization or any person whether governmental or private in connection with the Services to be performed hereunder except upon prior written approval and instruction of the County; and
- c) Except as may be required by law, the Contractor and its employees, agents, subcontractors and suppliers will not represent, directly or indirectly, that any product or service provided by the Contractor or such parties has been approved or endorsed by the County.

**ARTICLE 37. BANKRUPTCY**

The County reserves the right to terminate this contract, if, during the term of any contract the Contractor has with the County, the Contractor becomes involved as a debtor in a bankruptcy proceeding, or becomes involved in a reorganization, dissolution, or liquidation proceeding, or if a trustee or receiver is appointed over all or a substantial portion of the property of the Contractor under federal bankruptcy law or any state insolvency law.

**ARTICLE 38. GOVERNING LAW**

This Contract, including appendices, and all matters relating to this Contract (whether in contract, statute, tort (such as negligence), or otherwise) shall be governed by, and construed in accordance with, the laws of the State of Florida. Venue shall be Miami-Dade County.

**ARTICLE 39. COUNTY USER ACCESS PROGRAM (UAP)**

**a) User Access Fee**

Pursuant to Miami-Dade County Budget Ordinance No. 03-192, this Contract is subject to a user access fee under the County User Access Program (UAP) in the amount of two percent (2%). All sales resulting from this Contract, or any contract resulting from the solicitation referenced on the first page of this Contract, and the utilization of the County Contract price and the terms and conditions identified herein, are subject to the two percent (2%) UAP. This fee applies to all Contract usage whether by County Departments or by any other governmental, quasi-governmental or not-for-profit entity.

The Contractor providing goods or services under this Contract shall invoice the Contract price and shall accept as payment thereof the Contract price less the 2% UAP as full and complete payment for the goods and/or services specified on the invoice. The County shall retain the 2% UAP for use by the County to help defray the cost of the procurement program. Contractor participation in this invoice reduction portion of the UAP is mandatory.

**b) Joint Purchase**

Only those entities that have been approved by the County for participation in the County's Joint Purchase and Entity Revenue Sharing Agreement are eligible to utilize or receive County Contract pricing and terms and conditions. The County will provide to approved entities a UAP

Participant Validation Number. The Contractor must obtain the participation number from the entity prior to filling any order placed pursuant to this Section. Contractor participation in this joint purchase portion of the UAP, however, is voluntary. The Contractor shall notify the ordering entity, in writing, within 3 work days of receipt of an order, of a decision to decline the order.

For all ordering entities located outside the geographical boundaries of Miami-Dade County, the Contractor shall be entitled to ship goods on an "FOB Destination, Prepaid and Charged Back" basis. This allowance shall only be made when expressly authorized by a representative of the ordering entity prior to shipping the goods.

The County shall have no liability to the Contractor for the cost of any purchase made by an ordering entity under the UAP and shall not be deemed to be a party thereto. All orders shall be placed directly by the ordering entity with the Contractor and shall be paid by the ordering entity less the 2% UAP.

**c) Contractor Compliance**

If a Contractor fails to comply with this Article, that Contractor may be considered in default by the County in accordance with Article 24 of this Contract.

**ARTICLE 40. SURVIVAL**

The parties acknowledge that any of the obligations in this Agreement will survive the term, termination and cancellation hereof. Accordingly, the respective obligations of the Contractor and the County under this Agreement, which by nature would continue beyond the termination, cancellation or expiration thereof, shall survive termination, cancellation or expiration hereof.

IN WITNESS WHEREOF, the parties have executed this Agreement effective as of the contract date herein above set forth.

Contractor

Miami-Dade County

By: Diane Blagman

By: \_\_\_\_\_

Name: Diane Blagman

Name: \_\_\_\_\_

Title: Senior Director, Governmental Affairs

Title: \_\_\_\_\_

Date: 3/25/2010

Date: \_\_\_\_\_

Attest: Deborah A. Beach  
Corporate Secretary/Notary Public

Attest: \_\_\_\_\_

Clerk of the Board

Corporate Seal/Notary Seal

Approved as to form  
and legal sufficiency

**Deborah A. Beach**  
Notary Public, District of Columbia  
My Commission Expires 6/30/2011

\_\_\_\_\_  
Assistant County Attorney

## Appendix A

### SCOPE OF SERVICES

#### 1. INTRODUCTION/BACKGROUND

Miami-Dade County, hereinafter referred to as the "County", as represented by the Office of Intergovernmental Affairs, is contracting for the professional services of experienced and qualified law firms, governmental affairs consulting firms, businesses, individuals, and/or a combination thereof to provide the County with governmental representation before the executive and legislative branches of the federal government.

##### A. Qualifications

1. The Contractor should, at a minimum, possess a) a strong working knowledge of legislative, administrative, and regulatory processes at the federal level; b) a clear understanding of large urban areas, including specific knowledge of Miami-Dade County, the federal programs administered by the County, and a knowledge of the funding needs and policy issues important to the County; c) a history of successful lobbying experience at the federal level; d) a clear strategy for representing the County at meetings with key legislators and members of the Executive Branch; e) the ability to liaison with Members of Congress, the federal agencies, and the White House; f) expertise to provide legal and legislative research upon request; g) resources to attend congressional and administrative hearings, monitor legislative and administrative developments, and report back to County staff; h) experience in identifying and securing various sources of federal funding; i) experience in coordinating communications and meetings with Members of Congress and the Administration; j) experience in working with Senate and House committees; k) resources to help facilitate meetings with and communications between committee leadership and senior staff; and l) the ability to provide timely notice of hearings. The Contractor shall be able to provide written and verbal reports.
2. The Contractor should possess a substantial knowledge of past and existing maritime issues including, but not limited to a) expertise identifying and securing dredging authorizations and/or appropriations; b) working knowledge of existing and/or proposed fees or tariffs on the industry; c) experience identifying grant programs and successful experience securing funding from such grant programs for port security and/or port infrastructure improvements; d) knowledge of other ports' activities and legislative actions; and e) involvement with American Association of Port Authority's legislative policies and recommendations. The County may permit this expertise to be provided through sub-contractual relationships.
3. The Contractor should possess a substantial knowledge of transit issues including, but not limited to a) working knowledge of existing and/or proposed fees or tariffs on the industry; b) experience identifying grant programs and successful experience securing funding from such grant programs for heavy rail transit systems and/or related transit infrastructure improvements; c) knowledge of other governmental activities and legislative actions; and d) involvement with Federal Transit Administration's legislative policies and recommendations. The County may permit this expertise to be provided through sub-contractual relationships.
4. The Contractor should possess a strong working knowledge of federal legislative, administrative and regulatory processes and issues related to the aviation industry, including but not limited to a) a working knowledge of the Airport Improvement Program, Passenger Facility Charges, federal aviation security regulations and funding opportunities, and federal environmental and aircraft noise regulations and funding programs; b) a history of successful advocacy on behalf of airports before Congress and the Administration; c) established relationships with key Members of Congress in leadership positions, particularly the Chairman and Ranking Members of committees with oversight of aviation issues, senior staff of such committees, and key Administration officials including, but not limited to, the Office of the

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Security Administration, the Department of the Treasury, the U.S. Customs Service, the Department of Justice, the U.S. Immigration and Naturalization Service, and the Department of Homeland Security; and d) experience in representing airports and/or airlines in bilateral civil aviation consultations and negotiations between the United States and foreign governments and in representing airports in international air route proceedings. The County will permit this expertise to be provided through sub-contractual relationships.

The Contractor shall not represent any other airport that, in the sole judgment of the County, competes with Miami International Airport. Competitor airports shall include, but shall not be limited to, Atlanta Hartsfield International Airport, John F. Kennedy International Airport in New York and Houston Intercontinental Airport. Contractor shall have an affirmative obligation to notify the County Manager and the Office of Intergovernmental Affairs in writing of each and every airport the Contractor and/or its employees, partners, or subcontractors wishes to represent before Congress, the Administration or any federal agency, as well as the nature of the proposed representation.

5. The Contractor should have extensive knowledge and experience to assist Miami-Dade County's efforts to promote its international trade and commerce, and tourism issues, including but not limited to a) working knowledge of existing and/or proposed fees or tariffs on the industry; b) experience identifying grant programs and successful experience securing funding from such grant programs; c) knowledge of other governmental activities and legislative actions; and d) involvement with the International Trade Administration of the U.S. Department of Commerce's legislative policies and recommendations as well as involvement with the Office of the U.S. Trade Representative. The Contractor should also have strong working relationships with senior officials of the U.S. Department of Homeland Security, Customs and Border Protection, Transportation Security Administration, Department of Agriculture, and other federal agencies responsible for trade and tourism programs. The County may permit this expertise to be provided through sub-contractual relationships.
6. The Contractor should possess a substantial knowledge of law enforcement, public safety and homeland security issues including, but not limited to a) working knowledge of existing programs and services provided by Miami-Dade Police Department; b) experience in identifying grant programs and successful experience in securing funding from such programs for law enforcement, public safety, and homeland security; c) knowledge of other law enforcement agencies activities and legislative actions; d) established relationships with key members of Congress in leadership positions, senior staff, and key Administration officials including but not limited to, the Office of the President, the Department of Justice, the Department of Treasury, the Department of Homeland Security, the U.S. Customs Service, the Federal Bureau of Investigations, the Drug Enforcement Administration, the U.S. Attorney, and the Transportation and Security Administration; and e) knowledge of law enforcement, public safety issues and homeland security for large urban areas. The County will permit the expertise to be provided through sub-contractual relationships.
7. The Contractor should possess a substantial knowledge of energy, environment and natural resources issues including, but not limited to a) working knowledge of existing programs and initiatives of Miami-Dade County, and specifically the Miami-Dade County Office of Sustainability; b) experience in identifying grant programs and successful experience in securing funding from such programs for energy, environment and natural resources; c) knowledge of other similar agencies sustainability, renewable energy, climate protection, and "green" activities and legislative actions; d) established relationships with key members of Congress in leadership positions, senior staff, and key Administration officials including, but not limited to, the U.S. Departments of Energy, Agriculture, Commerce, Transportation, and Housing and Urban Development, and the Environmental Protection Agency; and e) knowledge of energy, environment and natural resources issues for large urban areas. The County will permit the expertise to be provided through sub-contractual relationships.

**B. Assignment of Work/Term**

It is the County's intention to award multiple contracts for these services. The County will have an aggregate amount available for these services per year (to be allocated based upon services requested). Additionally, the County may provide for an additional aggregate amount per year to issue Work Orders on specific issues, for the purposes of carrying out the intent of the requirements herein. The County reserves the right to request that the Contractor obtain services through subcontractors to supplement the expertise and resources which may be required at any given time for the purposes of carrying out the intent of the requirements herein.

Recommendations for Work Orders will be made by the Office of Intergovernmental Affairs Project Manager. All Work Orders must be issue specific and performance driven, reviewed by the County Attorney's Office, and approved by the Chairperson, Board of County Commissioners or designee, and the Board of County Commissioners, prior to issuance.

## **2. REQUIREMENTS AND SERVICES TO BE PROVIDED**

### **A. Lobbying Ordinances and Resolution Requirements**

The Contractor shall abide by and be governed by Miami-Dade County Ordinances and Resolutions, which may have a bearing on the services involved in this Agreement, including but not limited to, Section 2-11.1 of the Code of Miami-Dade County (Ordinance 72-82, Conflict of Interest Ordinance); Resolution No. R-1236-99 (Resolution Directing the County Manager to Report Intergovernmental Activity by County Staff, Lobbyists, and Entities that Represent Miami-Dade County at the State and Federal Levels); Resolution No. R-232-01 (Resolution Instructing County Staff and Lobbyists to Limit Legislative Initiatives and Funding Requests to Those Approved by the County Commission); Section 2-11.1.2 of the Code of Miami-Dade County (Ordinance No. 00-64, Ordinance Relating to County's Lobbyists); and Resolution No. R-56-10 (Resolution Setting Policy for Miami-Dade County that all Contract Lobbyists shall Obtain a Waiver from the Board of County Commissioners Prior to Representing any Client in any Forum that is Adverse to the County), all as such may be amended from time to time. (Refer to Article 4, Nature of the Agreement, Subsection "f".)

### **B. Representation and Consulting Services**

The Contractor shall provide governmental representation and consulting services requested by the County, for various subjects/issues assigned to the Contractor, including but not limited to those examples listed in Appendix B. The Contractor will receive issue and project assignments based on the County's annual legislative package.

The Contractor shall:

1. Report and meet with the County on a weekly basis, or on an as needed basis, while the Congress is in session on those issues important to the County and the actions taken on such issues.
2. Report and meet with the County on a monthly basis when the Congress is not in session.
3. Prepare monthly written reports, in a timely manner, advising the County of the current status of all issues that the Contractor is monitoring or tracking that may affect Miami-Dade County, the actions taken on such issues, and recommendations for future actions on such issues. Reports shall be provided in a format, and with a level of detail, acceptable to the County. (Note: An invoice will not be accepted by the County as proper, and ready for payment, if the Contractor has outstanding reports due from that invoice period or earlier.)

The monthly reports shall be provided by the Contractor to the Chairman and Members of the Board of County Commissioners, Commission Auditor, and Office of Intergovernmental Affairs.

4. Raise, discuss and recommend any affirmative legislative action that may benefit the County.

5. Be available, if requested, on a twenty-four hour basis during the session: assisting in writing, interpreting, and monitoring legislation and regulations; drafting legislation, amendments, proviso language, position papers, and testimony; and providing monthly written progress reports detailing services that have been rendered.
6. Provide a full range of lobbying, legislative counsel and advocacy services including preparing reports and advising the County of the current status of legislation while Congress is in session.
7. Integrate its efforts with the County's Office of Intergovernmental Affairs to ensure a strong consistent legislative program.
8. Be prepared to obtain documentation and research materials upon request.
9. Forward all required reports to the County by the County in the number of copies as requested by the County for that particular instance.
10. Upon request, arrange for meetings, including Members of the Miami-Dade County Delegation, with Members of Congress as well as Members in leadership positions such as Chairman and Ranking Members of key committees. Arrange meetings with senior staff of Congressional Committees and key officials at both the White House and key Administrative Agencies.

### **3. OPTIONAL SERVICES**

The County may request optional services such as travel for special projects, and food, non-alcoholic beverage and reception services directly related to County lobbying efforts. All optional services and related expenses require prior written County approval.

Appendix B

**Federal Subject Areas/Issues**

- a) Federal Appropriations/Earmarks
- b) Unfunded Mandates
- c) Aviation – Federal Inspection Services, Explosive Detection System (EDS) Installation, Federal Aviation Administration (FAA) funding, Transportation Security Administration (TSA), aviation security, passenger screening, cargo and capital improvement issues, international trade
- d) Seaport – Corps of Engineers (dredging projects), Coast Guard, Customs and Border Protection, maritime security, cargo and cruise passenger issues, international trade, Water Resource Development Act (WRDA)
- e) Transit – Metro-rail expansion, Federal Transit Administration (FTA) approval process, project authorization, bus and bus related projects
- f) Solid Waste Management
- g) Community Development/Urban Initiatives – Empowerment Zone and Performing Arts Center
- h) Housing/Homeless Programs
- i) Business Development and Retention
- j) Environmental Issues and Environmental Infrastructure Projects – including Everglades Restoration, Beach Erosion Control/Re-nourishment, and Flood Mitigation
- k) Agricultural Issues – Country of Origin Labeling, APHIS, Food Safety
- l) Base Realignment and Closure (BRAC) - Homestead Air Reserve Base (interagency planning, training and redevelopment) and U.S. Southern Command
- m) Water and Sewer Issues and Projects
- n) Immigration –program funding, federal programs, Administration initiatives, reform
- o) Homeland Security – funding, grants, large urban county issues, Urban Areas Security Initiative (UASI), grants
- p) Criminal and Juvenile Justice – public safety, crime prevention, juvenile justice, gun violence prevention
- q) Healthcare, Medicare, Medicaid, AIDS
- r) Welfare Reform Implementation/Changes
- s) Human/Social Services
- t) Head Start/Early Head Start/Education Reform
- u) Planning, Development and Zoning

Appendix B

- w) Telecommunications/E-Commerce – regulation and taxation
- x) Consumer Protection – predatory lending, regulation of towing, telecommunications
- y) Finance and Taxation
- z) Election Reform
- aa) Utility Deregulation/Energy Reform
- bb) Mosquito Control, West Nile Virus
- cc) International Trade, Trade Agreements, Aviation Bi-laterals
- dd) Parks and Recreation
- ee) Public Works
- ff) Grants and Grant Administration
- gg) Other issues in the County's annual legislative package

# Memorandum



**Date:** February 10, 2010

**To:** George M. Burgess  
County Manager

**Thru:** Miriam Singer, CPPO *M. Singer*  
Director  
Department of Procurement Management

**From:** Rita Silva, CPPO *RS*  
Senior Procurement Contracting Officer  
Chairperson, Evaluation/Selection Committee

**Subject:** Report of Evaluation/Selection Committee for RFQ No. 685, Governmental Representation and Consulting Services in Washington, DC

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The County issued a solicitation to obtain proposals from experienced and qualified law firms, governmental affairs consulting firms, businesses, individuals, and/or a combination thereof to provide the County with governmental representation before the executive and legislative branches of the federal government. The selected proposers shall provide governmental representation and consulting services requested by the County, through the Office of Intergovernmental Affairs, for various subjects/issues assigned based on the County's annual legislative package.

The Board of County Commissioners approved a solicitation at the November 4, 2009 Board meeting. The solicitation allows award of up to three contracts. The Selection Committee has completed the evaluation of proposals submitted in response to the solicitation following the guidelines published in the solicitation.

**Committee meeting dates:**

January 7, 2010 (evaluation meeting)  
January 25, 2010 (oral presentations)

**Verification of compliance with contract measures:**

The Review Committee recommended a Small Business Enterprise (SBE) selection factor for this solicitation. None of the proposers qualify for the selection factor.

**Verification of compliance with minimum qualification requirements:**

The solicitation did not have any minimum qualification requirements.

**Local Certified Service-Disabled Veteran's Business Enterprise Preference:**

Veteran's Preference was considered in accordance with the applicable ordinance. None of the proposers qualify for the preference.

**Summary of scores:**

The preliminary scores are as follows:

**Pre-Oral Presentations**

<i>Proposer</i>	<i>Total Score (max. 600)</i>
1. Greenberg Traurig, P.A.	533
2. Patton Boggs, LLP	524
3. Alcalde & Fay	518
4. Akerman Senterfitt	500
5. Foley & Lardner, LLP	472
6. Cardenas Partners, LLC	464
7. Venable LLP	457
8. Dutko Worldwide	424
9. Sandler, Travis & Rosenberg, P.A.	408
10. James Lee Witt Associates, part of Global Options	392
11. The Ferguson Group, LLC	359
12. BGR Government Affairs, LLC	328
13. Akin Gump Strauss Hauer & Feld	279

The Evaluation/Selection Committee decided to hold oral presentations with the proposers remaining in consideration, the top seven proposers.

The final scores are as follows:

**Post-Oral Presentations**

<i>Proposer</i>	<i>Total Score (max. 600)</i>
1. Alcalde & Fay	551
2. Patton Boggs, LLP	544
3. Greenberg Traurig, P.A.	533
4. Akerman Senterfitt	532
5. Cardenas Partners, LLC	509
6. Venable LLP	480
7. Foley & Lardner, LLP	476

**Local Preference:**

Local Preference was not considered as the requirement was waived by the Board of County Commissioners.

**Other information:**

An Evaluation/Selection Committee member, Mr. Bill Johnson, could not participate due to scheduling conflicts. The alternate member, Mr. John Renfrow, was not available for the Committee evaluation meeting and, therefore, did not participate.

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Memo to George M. Burgess  
Report of Evaluation/Selection Committee for  
RFQ No. 685, Governmental Representation and Consulting Services in Washington, DC  
Page 3

**Negotiations:**

The Evaluation/Selection Committee recommends that the County enter into negotiations with the three highest ranked proposers, Alcalde & Fay, Patton Boggs, LLP, and Greenberg Traurig, P.A. The following individuals will participate in the negotiations:

Rita Silva, Senior Procurement Contracting Officer, Department of Procurement Management  
Jose Rasco, Executive Director, Office of Intergovernmental Affairs  
Jess McCarty, Assistant County Attorney, County Attorney's Office

**Consensus Statement:**

The Evaluation/Selection Committee recommends Alcalde & Fay, Patton Boggs, LLP, and Greenberg Traurig, P.A. as each firm, and their proposed staff, has the experience to provide the required services. Each firm has a favorable approach to providing the services, including an understanding of major metropolitan county issues and established working relationships. While there is a one point difference in the score between the third and fourth ranked firms, the Evaluation/Selection Committee recommended three firms pursuant to the intent of the solicitation to award up to three contracts. The following are additional specific reasons each firm is recommended.

Alcalde & Fay has established, successful past experience providing governmental representation services, including proven capability by its experience with Miami-Dade County. The firm has a strong seaport and transit support background. Alcalde & Fay has a successful appropriations track-record for Miami-Dade County, which demonstrates its capabilities. The proposed key personnel to perform services on the County's contract have impressive credentials. Alcalde & Fay is a bi-partisan firm with strong alliances. The firm has an understanding of Miami-Dade County's needs.

Patton Boggs, LLP has a strong transportation background which will benefit the County. The firm has substantial experience and a proven track-record, in providing governmental representation services with organizations of similar size and complexity to Miami-Dade County. Their approach to providing services to clients is innovative and includes maintaining strong affiliations outside of the government structure with private organizations and foundations, including participation in think tanks. Patton Boggs, LLP has strong urban policy practices in pursuing funding through multiple sources and exploring partnership opportunities for clients. The firm proposes to use principals to provide services as well as other high-level staff.

Greenberg Traurig, P.A.'s strength is demonstrated by the considerable array and diversity of issues it can be responsible for advocating on behalf of the County including housing, immigration, transportation and aviation. Miami-Dade County is the only county the firm is representing before Congress. Greenberg Traurig, P.A. has a 16 year positive legislative track-record providing these services to Miami-Dade County. This is a local firm with diverse staff and South Florida connections, including having its principal office in Miami. The firm's understanding of Miami-Dade County and its needs is exceptional.

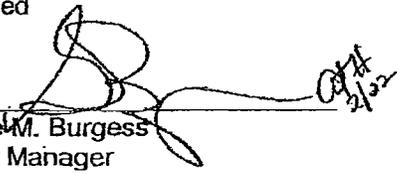
Copies of the score sheets are attached for each Evaluation/Selection Committee member, as well as a composite score sheet.

Attachment(s)

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Memo to George M. Burgess  
Report of Evaluation/Selection Committee for  
RFQ No. 685, Governmental Representation and Consulting Services in Washington, DC  
Page 4

Approved

  
George M. Burgess  
County Manager

3/2/10  
Date

Not Approved

\_\_\_\_\_  
George M. Burgess  
County Manager

\_\_\_\_\_  
Date

Pre-Orals

Governmental Representation and Consulting Services in Washington, DC  
EVALUATION OF PROPOSALS

COMPOSITE

PROPOSERS	Maximum Points Per Member	Maximum Total Points (to members)	Akerman Senterfitt	Akin Gump Strauss Hauer & Feld	Alcalde & Fay	BGR Government Affairs, LLC	Cardenas Partners LLC	DUTKO Worldwide	Foley & Lardner LLP	Greenberg Traurig, P.A.	James Lee Witt Associates, part of Global Options	Patton Boggs LLP	Sandler, Travis & Rosenberg, P.A.	The Ferguson Group LLC	Venable LLP
1. [Redacted]	30	180	153	93	157	98	141	123	149	162	118	164	126	113	141
2. [Redacted]	20	120	98	81	105	68	93	86	95	106	80	105	87	76	96
3. [Redacted]	20	120	99	53	107	59	95	88	83	105	70	107	75	63	97
4. [Redacted]	15	90	81	45	84	57	80	72	74	86	66	78	67	62	83
5. [Redacted]	15	90	89	27	65	46	55	55	71	74	60	70	53	45	80
6. [Redacted]	100	600	500	279	518	328	484	424	472	533	392	524	408	359	457
7. [Redacted]	10%		0	0	0	0	0	0	0	0	0	0	0	0	0
8. [Redacted]	5%		0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL POINTS	100	600	500	279	518	328	464	424	472	533	392	524	408	359	457
			4	13	3	12	6	8	5	1	10	2	9	11	7

DATE: 1/22/10

PRINT NAME: Rita Silva

Paul T. Dethel

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Pre-Orals

RFQ NO. 685  
 Governmental Representation and Consulting Services in Washington, DC  
 EVALUATION OF PROPOSALS

JOSE I. "JOE" RASCO (OIA)

PROPOSERS	Maximum Points	Akerman Senterfitt	Akin Gump Strauss Hauer & Feld	Alcalde & Fay	BGR Government Affairs, LLC	Cardenas Partners LLC	DUTKO Worldwide	Foley & Lardner LLP	Greenberg Traurig, P.A.	James Lee Witt Associates, part of Global Options	Patton Boggs LLP	Sandler, Travis & Rosenberg, P.A.	The Ferguson Group LLC	Venable LLP
experience, and past performance of the type of services this solicitation	30	27	20	29	20	26	28	25	28	24	29	25	24	24
and qualifications of key individuals and subcontractors that are needed to this project	20	17	10	19	10	18	18	15	18	16	19	15	14	14
approach and work plan for the services described in the solicitation	20	18	10	19	10	19	18	12	18	12	19	13	12	16
understanding of major issues, specific knowledge of County and ability to maintain and enhance relationships between elected officials and staff, and legislative and executive relationships with the federal government, state agencies	15	14	10	14	10	14	14	12	14	12	14	13	12	12
relationships with the Administration and Senate leadership	15	14	10	13	10	14	13	13	14	12	14	13	10	12
Technical Points (each row above)	100	90	80	94	60	89	89	77	92	76	95	79	72	78
Weighting Factor (Total Technical Points on Technical Portion)	10%	0	0	0	0	0	0	0	0	0	0	0	0	0
Ranking Preference (Total Technical Points on Technical Portion)	5%	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL POINTS	100	90	80	94	60	89	89	77	92	76	95	79	72	78

Pre-Orals

RFQ NO. 685

Governmental Representation and Consulting Services in Washington, DC  
EVALUATION OF PROPOSALS

MISTY K. BROWN (OIA)

PROPOSERS	Maximum Points	Akerman Senterfitt	Akin Gump Strauss Hauer & Field	Alcalde & Fay	BGR Government Affairs, LLC	Cardenas Partners LLC	DUTKO Worldwide	Foley & Lardner LLP	Greenberg Traudig, P.A.	James Lee Witt Associates, part of Global Options	Patton Boggs LLP	Sandler, Travis & Rosenberg, P.A.	The Ferguson Group LLC	Variable LLP
experience, and past performance in the type of services he solicitation	30	29	20	30	15	28	25	28	30	19	30	25	20	25
and qualifications of key subcontractors, that led to this project	20	15	7	20	10	17	15	18	20	10	20	17	10	18
approach and work plan for services described in proposal	20	15	7	20	12	15	20	18	20	10	20	15	10	18
Understanding of major county issues, specific knowledge of county and ability to maintain and enhance relationships between officials and staff, and legislative and executive and legislative state agencies	15	13	6	15	11	15	13	13	15	12	13	13	13	10
Relationships with state's Administration and Senate leadership	15	10	0	13	9	0	10	13	10	9	13	12	10	10
Technical Points (technical rows above)	100	82	40	88	57	75	83	91	95	60	86	82	63	81
Technical Points on Technical Portion	10%	0	0	0	0	0	0	0	0	0	0	0	0	0
Contractor's Preference Technical Points on Technical Portion	5%	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL POINTS	100	82	40	88	57	75	83	91	95	60	86	82	63	81

Pre-Orals

RFQ NO. 885  
 Governmental Representation and Consulting Services in Washington, DC  
 EVALUATION OF PROPOSALS

ANA SOTORRIO (MDAD)

PROPOSERS	Maximum Points	Akerman Senterfitt	Akin Gump Strauss Hauer & Feld	Alcalde & Fay	BGR Government Affairs, LLC	Cardenas Partners LLC	DUTKO Worldwide	Foley & Lardner LLP	Greenberg Traurig, P.A.	James Lee Witt Associates, part of Global Options	Patton Boggs LLP	Sandler, Travis & Rosenberg, P.A.	The Ferguson Group LLC	Venable LLP
experience, and past performance of a type of services like Solicitation	30	24	12	26	12	24	15	25	28	18	25	19	20	19
qualifications of key subcontractors, that led to this project	20	16	12	16	10	16	12	17	17	12	17	13	12	14
process and work plan services described in it	20	17	12	17	8	12	14	13	13	10	18	10	5	16
Understanding of major priority issues, specific knowledge of county and ability to obtain and enhance relationships between officials and staff, and legislative and federal government state agencies	15	14	9	14	6	11	9	14	15	9	10	11	10	10
relationships with state's Administration and Senate leadership	15	13	9	7	9	11	6	14	13	9	12	8	4	9
Technical Points (Technical rows above)	100	84	54	80	45	74	56	83	86	58	82	61	51	88
Technical Points on Technical Portion)	10%	0	0	0	0	0	0	0	0	0	0	0	0	0
Preference (Technical Points on Technical Portion)	5%	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL POINTS	100	84	54	80	45	74	56	83	86	58	82	61	51	88

Pre-Orals

RFQ NO. 685

Governmental Representation and Consulting Services in Washington, DC  
EVALUATION OF PROPOSALS

HARPAL KAPOOR (MDT)

PROPOSERS	Maximum Points	Akerman Senterfitt	Akin Gump Strauss Hauer & Feld	Alcalde & Fay	BGR Government Affairs, LLC	Cardenas Partners LLC	DUTKO Worldwide	Foley & Lardner LLP	Greenberg Traurig, P.A.	James Lee Witt Associates, part of Global Options	Patton Boggs LLP	Sandler, Travis & Rosenberg, P.A.	The Ferguson Group LLC	Venable LLP
reference, and past performance type of services solicitation	30	25	6	26	17	19	17	20	25	12	25	16	12	25
qualifications of key subcontractors, that to this project	20	17	8	17	12	13	12	12	17	12	17	12	12	17
each and work plan services described in	20	16	4	16	9	16	9	12	17	10	17	9	11	17
handling of major issues, knowledge of industry and ability to plan and enhance relationships between officials and staff, state and legislative federal government agencies	15	12	8	13	12	12	10	10	13	10	13	10	10	13
relationships with state's Administration Senate leadership	15	10	0	13	6	7	10	10	12	10	13	7	6	10
Technical Points (initial rows above)	100	80	24	85	56	67	56	64	84	54	85	64	51	82
Technical Points on (initial Portion)	10%	0	0	0	0	0	0	0	0	0	0	0	0	0
Preference Technical Points on (initial Portion)	5%	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL POINTS	100	80	24	85	56	67	56	64	84	54	85	64	51	82

Pre-Orals

RFQ NO. 685

Governmental Representation and Consulting Services in Washington, DC  
EVALUATION OF PROPOSALS

GLENN THEOBALD (MDPD)

PROPOSERS	Maximum Points	Akerman Senterfitt	Akin Gump Strauss Hauer & Field	Alcaide & Fay	BGR Government Affairs, LLC	Cardenas Partners LLC	DUTKO Worldwide	Foley & Lardner LLP	Greenberg Traurig, P.A.	James Lee Witt Associates, part of Global Options	Patton Boggs LLP	Sandler, Travis & Rosenberg, P.A.	The Ferguson Group LLC	Variable LLP
reference, and past performance type of services Solicitation	30	20	10	18	10	24	16	22	23	18	27	16	14	20
qualifications of key subcontractors, that to this project	20	15	8	15	10	16	12	16	16	14	17	13	14	15
reach and work plan services described in	20	15	5	17	5	18	12	14	18	13	18	12	10	14
Understanding of major entity issues, the knowledge of entity and ability to gain and enhance relationships between officials and staff, and legislative and federal government the agencies	15	13	0	13	3	14	12	10	14	8	13	5	3	3
relationships with state's Administration Senate leadership	15	10	0	8	2	12	5	8	12	8	7	3	5	8
Technical Points (initial rows above)	100	73	23	71	30	84	57	70	83	61	82	49	46	60
Weighting Factor of Technical Points on Technical Portion	10%	0	0	0	0	0	0	0	0	0	0	0	0	0
Weighting Factor of Preference Technical Points on Technical Portion	5%	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL POINTS	100	73	23	71	30	84	57	70	83	61	82	49	46	60

Pre-Orals

RFQ NO. 685  
Governmental Representation and Consulting Services In Washington, DC  
EVALUATION OF PROPOSALS

RUDOLPH GRIFFITH (SBD)

PROPOSERS	Maximum Points	Akerman Senterfitt	Alkin Gump Strauss Hauer & Feld	Alcalde & Fay	BGR Government Affairs, LLC	Cardenas Partners LLC	DUTKO Worldwide	Foley & Lardner LLP	Greenberg Traurig, P.A.	James Lee Witt Associates, part of Global Options	Patton Boggs LLP	Sandler, Travis & Rosenberg, P.A.	The Ferguson Group LLC	Venable LLP
reference, and past performance type of services Solicitation	30	28	25	28	24	20	24	28	28	25	28	25	23	28
qualifications of key subcontractors, that to this project	20	18	16	18	16	15	17	17	18	16	15	17	14	18
each and work plan services described in	20	18	15	18	15	15	15	14	19	15	15	16	15	16
standing of major unity issues, to knowledge of unity and ability to align and enhance relationships between officials and staff, re and legislative federal government the agencies	15	15	14	15	15	14	14	15	15	15	15	15	14	15
relationships with the Administration Senate leadership	15	12	8	11	10	11	11	13	13	12	11	10	10	11
Technical Points (initial rows above)	100	91	78	90	80	75	81	87	93	83	84	83	76	88
Weight Factor	10%	0	0	0	0	0	0	0	0	0	0	0	0	0
Technical Points on Initial Portion	5%	0	0	0	0	0	0	0	0	0	0	0	0	0
Technical Points on Initial Portion	100	91	78	90	80	75	81	87	93	83	84	83	76	88
TOTAL POINTS														

Post-Orals

RFQ NO. 685

Governmental Representation and Consulting Services in Washington, DC  
EVALUATION OF PROPOSALS

COMPOSITE

SELECTION CRITERIA	PROPOSERS	Maximum Points Per-Member	Maximum Total Points (8 members)	Akerman Senterfitt	Alcalde & Fay	Cardenas Partners LLC	Foley & Lardner LLP	Greenberg Traurig, P.A.	Patton Boggs LLP	Venable LLP
Proposer's experience, qualifications, and past performance in providing the type of services described in this solicitation		30	180	159	168	148	145	161	166	135
Experience and qualifications of key individuals and subcontractors, that will be assigned to this project		20	120	105	110	103	95	105	110	101
Proposer's approach and work plan to provide the services described in this solicitation		20	120	104	110	99	84	105	111	97
Proposer's understanding of major metropolitan county issues, including specific knowledge of Miami-Dade County and ability to establish, maintain and enhance working relationships between County elected officials and staff, and the executive and legislative branches of the federal government and relevant state agencies		15	90	83	87	83	74	86	79	71
Proposer's relationships with President Obama's Administration and House and Senate leadership		15	90	81	76	76	78	76	78	78
<b>Total Technical Points (Total of technical rows)</b>		<b>100</b>	<b>600</b>	<b>532</b>	<b>551</b>	<b>509</b>	<b>476</b>	<b>533</b>	<b>544</b>	<b>480</b>
<b>Selection Factor (10% of the Technical Points Earned on the Technical Portion)</b>		<b>10%</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Veteran's Preference (5% of the Total Technical Points on the Technical Portion)</b>		<b>5%</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>TOTAL POINTS</b>		<b>100</b>	<b>600</b>	<b>532</b>	<b>551</b>	<b>509</b>	<b>476</b>	<b>533</b>	<b>544</b>	<b>480</b>

4 1 5 7 3 2 8

SIGNATURE: *Rita Silva* PRINT NAME: Rita Silva DATE: 1/27/10  
 CHAIRPERSON: *Pearl P. Bethel* PRINT NAME: Pearl P. Bethel DATE: 1/27/2010  
 REQUIRED BY: *[Signature]*

Post-Orals

RFQ NO. 685  
 Governmental Representation and Consulting Services in Washington, DC  
 EVALUATION OF PROPOSALS

JOSE I. "JOE" RASCO (OIA)

SELECTION CRITERIA	PROPOSERS	Maximum Points	Akerman Senterfitt	Alcalde & Fay	Cardenas Partners LLC	Foley & Lardner LLP	Greenberg Traurig, P.A.	Patton Boggs LLP	Venable LLP
Proposer's experience, qualifications, and past performance in providing the type of services described in this Solicitation		30	27	28	26	15	28	29	18
Experience and qualifications of key individuals and subcontractors, that will be assigned to this project		20	18	19	18	10	19	19	19
Proposer's approach and work plan to provide the services described in this Solicitation		20	18	19	18	10	19	19	15
Proposer's understanding of major metropolitan county issues, including specific knowledge of Miami-Dade County and ability to establish, maintain and enhance working relationships between County elected officials and staff, and the executive and legislative branches of the federal government and relevant state agencies		15	14	15	14	10	15	14	13
Proposer's relationships with President Obama's Administration and House and Senate leadership		15	14	14	13	12	14	14	14
<b>Total Technical Points (Total of technical rows above)</b>		<b>100</b>	<b>91</b>	<b>95</b>	<b>89</b>	<b>57</b>	<b>95</b>	<b>95</b>	<b>79</b>
<b>Selection Factor (10% of the Total Technical Points on the Technical Portion)</b>		<b>10%</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Veteran's Preference (5% of the Total Technical Points on the Technical Portion)</b>		<b>5%</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>TOTAL POINTS</b>		<b>100</b>	<b>91</b>	<b>95</b>	<b>89</b>	<b>57</b>	<b>95</b>	<b>95</b>	<b>79</b>

Post-Orals

RFQ NO. 685  
 Governmental Representation and Consulting Services in Washington, DC  
 EVALUATION OF PROPOSALS

MISTY X. BROWN (QIA)

SELECTION	PROPOSERS CRITERIA	Maximum Points	Akerman Senterfitt	Alcaide & Fay	Cartenas Partners LLC	Foley & Lardner LLP	Greenberg Traurig, P.A.	Patton Boggs LLP	Venable LLP
	Proposer's experience, qualifications, and past performance in providing the type of services described in this Solicitation	30	29	30	28	29	30	30	27
	Experience and qualifications of key individuals and subcontractors, that will be assigned to this project	20	17	20	19	18	20	20	18
	Proposer's approach and work plan to provide the services described in this Solicitation	20	18	20	15	18	20	20	18
	Proposer's understanding of major metropolitan county issues, including specific knowledge of Miami-Dade County and ability to establish, maintain and enhance working relationships between County elected officials and staff, and the executive and legislative branches of the federal government and relevant state agencies	15	15	15	15	13	15	13	13
	Proposer's relationships with President Obama's Administration and House and Senate leadership	15	14	13	13	13	14	14	13
	<b>Total Technical Points (Total of technical rows above)</b>	<b>100</b>	<b>93</b>	<b>98</b>	<b>90</b>	<b>91</b>	<b>99</b>	<b>97</b>	<b>89</b>
	Selection Factor (10% of the Total Technical Points on the Technical Portion)	10%	0	0	0	0	0	0	0
	Veteran's Preference (5% of the Total Technical Points on the Technical Portion)	5%	0	0	0	0	0	0	0
	<b>TOTAL POINTS</b>	<b>100</b>	<b>93</b>	<b>98</b>	<b>90</b>	<b>91</b>	<b>99</b>	<b>97</b>	<b>89</b>

Post-Orals

RFQ NO. 685

Governmental Representation and Consulting Services in Washington, DC  
EVALUATION OF PROPOSALS

ANA SOTORRIO (MDAD)

SELECTION CRITERIA	Maximum Points	Akerman Senterfitt	Alcalde & Fay	Cardenas Partners LLC	Foley & Lardner LLP	Greenberg Traurig, P.A.	Patton Boggs LLP	Venable LLP
Proposer's experience, qualifications, and past performance in providing the type of services described in this Solicitation	30	25	27	25	24	28	25	21
Experience and qualifications of key individuals and subcontractors, that will be assigned to this project	20	17	17	16	16	17	17	14
Proposer's approach and work plan to provide the services described in this Solicitation	20	17	17	16	12	16	16	16
Proposer's understanding of major metropolitan county issues, including specific knowledge of Miami-Dade County and ability to establish, maintain and enhance working relationships between County elected officials and staff, and the executive and legislative branches of the federal government and relevant state agencies	15	14	14	14	12	14	10	10
Proposer's relationships with President Obama's Administration and House and Senate leadership	15	14	10	12	14	13	12	12
<b>Total Technical Points (Total of technical rows above)</b>	<b>100</b>	<b>87</b>	<b>85</b>	<b>83</b>	<b>78</b>	<b>88</b>	<b>82</b>	<b>73</b>
Selection Factor (10% of the Total Technical Points on the Technical Portion)	10%	0	0	0	0	0	0	0
Veteran's Preference (5% of the Total Technical Points on the Technical Portion)	5%	0	0	0	0	0	0	0
<b>TOTAL POINTS</b>	<b>100</b>	<b>87</b>	<b>85</b>	<b>83</b>	<b>78</b>	<b>88</b>	<b>82</b>	<b>73</b>



Post-Orals

RFQ NO. 685  
 Governmental Representation and Consulting Services in Washington, DC  
 EVALUATION OF PROPOSALS

GLENN THEOBALD (MDPD)

SELECTION CRITERIA	Maximum Points	Akerman Senterfitt	Alcide & Fay	Cardenas Partners LLC	Foley & Lardner LLP	Greenberg Traurig, P.A.	Patton Boggs LLP	Venable LLP
Proposer's experience, qualifications, and past performance in providing the type of services described in this Solicitation	30	25	27	27	24	20	26	16
Experience and qualifications of key individuals and subcontractors, that will be assigned to this project	20	18	18	18	18	14	18	15
Proposer's approach and work plan to provide the services described in this Solicitation	20	17	18	18	16	14	18	14
Proposer's understanding of major metropolitan county issues, including specific knowledge of Miami-Dade County and ability to establish, maintain and enhance working relationships between County elected officials and staff, and the executive and legislative branches of the federal government and relevant state agencies	15	13	15	14	12	13	13	6
Proposer's relationships with President Obama's Administration and House and Senate leadership	15	15	14	14	14	9	12	13
<b>Total Technical Points (Total of technical rows above)</b>	<b>100</b>	<b>88</b>	<b>92</b>	<b>91</b>	<b>84</b>	<b>70</b>	<b>87</b>	<b>84</b>
Selection Factor (10% of the Total Technical Points on the Technical Portion)	10%	0	0	0	0	0	0	0
Veteran's Preference (5% of the Total Technical Points on the Technical Portion)	5%	0	0	0	0	0	0	0
<b>TOTAL POINTS</b>	<b>100</b>	<b>88</b>	<b>92</b>	<b>91</b>	<b>84</b>	<b>70</b>	<b>87</b>	<b>64</b>

Post-Orals

RFQ NO. 685  
 Governmental Representation and Consulting Services in Washington, DC  
 EVALUATION OF PROPOSALS

RUDOLPH GRIFFITH (SBD)

SELECTION CRITERIA	Maximum Points	Akerman Senterfitt	Alcalde & Fay	Cardenas Partners LLC	Foley & Lardner LLP	Greenberg Traurig, P.A.	Patton Boggs LLP	Venable LLP
Proposer's experience, qualifications, and past performance in providing the type of services described in this solicitation	30	28	28	20	28	28	28	28
Experience and qualifications of key individuals and subcontractors, that will be assigned to this project	20	18	18	17	18	18	17	18
Proposer's approach and work plan to provide the services described in this Solicitation	20	18	18	16	16	19	18	17
Proposer's understanding of major metropolitan county issues, including specific knowledge of Miami-Dade County and ability to establish, maintain and enhance working relationships between County elected officials and staff, and the executive and legislative branches of the federal government and relevant state agencies	15	15	15	14	15	15	15	15
Proposer's relationships with President Obama's Administration and House and Senate leadership	15	12	12	12	13	13	12	11
<b>Total Technical Points (Total of technical rows above)</b>	<b>100</b>	<b>91</b>	<b>91</b>	<b>79</b>	<b>90</b>	<b>93</b>	<b>90</b>	<b>89</b>
<b>Selection Factor (10% of the Total Technical Points on the Technical Portion)</b>	<b>10%</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Veteran's Preference (5% of the Total Technical Points on the Technical Portion)</b>	<b>5%</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>TOTAL POINTS</b>	<b>100</b>	<b>91</b>	<b>91</b>	<b>79</b>	<b>90</b>	<b>93</b>	<b>90</b>	<b>89</b>

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# Memorandum

MIAMI  
COUNTY

**Date:** December 14, 2009

**To:** Those Listed Below

**From:** George M. Burgess  
County Manager 

**Subject:** Selection Committee for the Office of Intergovernmental Affairs Request for Qualifications for Governmental Representation and Consulting Services in Washington, D.C. - RFQ No. 685

In accordance with Administrative Order 3-34, I am hereby appointing those listed below as the Selection Committee for the Office of Intergovernmental Affairs Request for Qualifications for Governmental Representation and Consulting Services in Washington, D.C. - RFQ No. 685:

Selection Committee  
Rita Silva, DPM (Non-Voting Chairperson)  
Jose I. "Joe" Rasco, OIA  
Misty X. Brown, OIA  
Ana Sotorrio, MDAD  
Bill Johnson, POM  
Harpal Kapoor, MDT  
Glenn Theobald, MDPD  
Rudolph Griffith, SBD  
John Renfrow, MDWASD (Alternate)

The Selection Committee will meet to review written or printed material regarding the qualifications of each of the certified firms as it relates to the requirements defined in the advertised document. If required, the Selection Committee will select several candidate firms meeting the published criteria, to make oral presentations at a properly noticed public hearing to the full Selection Committee.

The Selection Committee shall be responsible for evaluating, rating and ranking the proposals by each Committee member, based on the criteria and procedure contained in the advertised document. The Evaluation/Selection Committee will first evaluate and rank responsive proposals on the Technical (Quality) criteria. If responsive proposers are invited to make oral presentations, the Committee may re-rate and re-rank the proposals based upon the written documents combined with the oral presentation. You may utilize staff of the issuing department and the using agency to conduct a preliminary review of the proposals for responsiveness to the technical requirements. All requests for specific determinations shall be made in writing to the County Attorney's Office.

You are directed to assist me in the selection process considering the factors delineated in the advertised document. These factors may include methodology and management approach, qualifications and experience of principals and staff, financial stability, proposer's past performance of similar scope and size, proposer's detailed plans to meet the objectives of each task, activity, etc., pursuant to any schedule, proposer's previous County experience, history and experience of the firm or individual(s), understanding of the project and the County's objectives, responsiveness to the established requirements, and Cost/Revenue (normally separate and sealed). When the document requires the proposer to provide cost/revenue in a separate sealed envelope, cost/revenue will be considered separately and after the other criteria have been evaluated.

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If you are unable to participate in the Selection process, contact this office through the Department of Small Business Development (SBD) by memorandum documenting the reason why you cannot participate. Only in cases of dire urgency may you be excused from participation.

The alternate committee member will serve only in the event of an approved substitution. No substitution of committee members shall be allowed after the first official meeting of the committee. The Department of Procurement Management's (DPM) RFP Unit may substitute the chairperson to ensure the appropriate level of staffing expertise as deemed necessary to accommodate the needs of this solicitation.

Following the oral presentation, or upon completion of the review process, the Committee shall prepare and submit a memorandum to include a narrative of the evaluation and justification of the top recommended firm(s) based upon the reasoning and mathematical formula, if utilized, and attach supporting documentation and a summary sheet which MUST include the following information:

Name of firm(s)  
Quality Rating Score  
Price  
Adjusted Score (if applicable)  
Committee's Overall Ranking

This report should be submitted to me through the DPM and SBD for review and consideration for further recommendation to the Board of County Commissioners.

As a matter of administrative policy and to maintain a fair and impartial process, all individuals appointed to the Selection Committee (including the Chairperson) and staff are instructed to refrain from discussing the solicitation with prospective lobbyists and/or consultants. Committee members are reminded that in accordance with the Code of Silence Ordinance 98-106, they are prohibited from having any communication with potential respondents and/or their representatives. Violation of this policy could lead to termination.

All questions must be directed to the staff contact person(s) designated by the issuing department.

c: Miriam Singer, Director, DPM  
Jose Abreu, Director, MDAD  
James Loftus, Interim Director, MDPD  
Penelope Townsley, Director, SBD

Selection Committee

Rita Silva, DPM (Non-Voting Chairperson)  
Jose I. "Joe" Rasco, OIA  
Misty X. Brown, OIA  
Ana Sotorrio, MDAD  
Bill Johnson, POM  
Harpal Kapoor, MDT  
Glenn Theobald, MDPD  
Rudolph Griffith, SBD  
John Renfrow, MDWASD (Alternate)

# Memorandum



Date: June 10, 2010

To: Honorable Chairman Dennis C. Moss  
and Members, Board of County Commissioners

Supplement to  
HPSI  
Agenda Item No. 3D Substitute

From: George M. Burgess  
County Manager

Subject: Supplement to Recommendation for Approval to Award Contract Nos. RFQ685a, RFQ685b, and RFQ685c: Governmental Representation and Consulting Services in Washington, DC

On May 13, 2010, the recommendation to award three contracts to provide Governmental Representation and Consulting Services in Washington, DC was presented at the Health, Public Safety, and Intergovernmental (HPSI) Committee. At the meeting, information regarding the next four ranked vendors (after the top three vendors recommended for award) was requested. Specifically, the HPSI Committee inquired as to whether each of the next four ranked vendors were local or non-local. The HPSI Committee questioned whether the Patton Boggs, LLP (a vendor recommended for award) contract with Hartsfield-Jackson Atlanta International Airport posed a conflict. Additionally, the HPSI Committee asked about the impact on the contracts should the budget for the services be cut. Subsequent to the HPSI Committee meeting, Commissioner Heyman requested a listing of all vendors not recommended for award. The Commissioner also requested a review of the available Board of County Commissioners (Board) meeting dates before the Board's August recess. The purpose of the review is to determine any constraints regarding the potential to renew the existing contracts if the award recommendation for the successor contracts was delayed beyond the Board's August recess. This supplement provides a response to these issues.

### Local/Non-local Designation of Vendors Ranked 4 through 7:

The vendors not recommended for award ranked 4 through 7, along with a local/non-local designation of each based on principal business address, is provided below:

NEXT FOUR RANKED VENDORS		
Ranking	Vendor	Principal Business Address
4.	Akerman Senterfitt (Non-local vendor)	255 South Orange Avenue 13 <sup>th</sup> Floor Orlando, FL 32801
5.	Cardenas Partners, LLC (Local vendor)	2200 S. Dixie Highway Suite 400 Miami, FL 33133
6.	Venable LLP (Non-local vendor)	750 E. Pratt Street Suite 900 Baltimore, MD 21202
7.	Foley & Lardner, LLP (Non-local vendor)	777 E. Wisconsin Avenue Suite 3800 Milwaukee, WI 53202

### Patton Boggs, LLP's Contract with Hartsfield-Jackson Atlanta International Airport:

County legislation prohibits contract lobbyists from representing any client and/or issue that may be adverse to the County without first requesting permission from the County. Most recently, the County

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adopted Resolution R-56-10, on January 21, 2010, which states: "If the contract lobbyist has no conflicts, then the lobbyist shall provide a written statement that the contract lobbyist has no conflicts prior to award." Each of the recommended vendors complied with this requirement and notified the County they had no conflicts.

The governmental representation solicitation included language prohibiting awarded vendors from representing competing airports based on the judgment of the County. In its proposal, Patton Boggs, LLP (Patton) disclosed its contract with Hartsfield-Jackson Atlanta International Airport (Hartsfield-Jackson). This issue was duly considered by the Evaluation/Selection Committee as well as the Negotiation Team, including representatives from the Office of Intergovernmental Affairs and the County Attorney's Office. Patton provides federal policy consulting services to Hartsfield-Jackson on Federal Aviation Administration (FAA) Reauthorization issues. Patton does not represent Hartsfield-Jackson on appropriations matters. Therefore, representing Miami International Airport (MIA) on its appropriation issues should not pose a conflict.

MIA's current legislative priorities are also airport industry priorities. The MIA priorities include FAA Reauthorization issues, such as increasing and indexing for inflation Passenger Facility Charges, increasing Airport Improvement Program funding, and permanently eliminating the Alternative Minimum Tax penalty on airport private activity bonds. The nature of the consulting services Patton provides to Hartsfield-Jackson does not present a competitive situation to MIA's legislative priorities, but rather a complementary one, thus strengthening Miami-Dade County's ability to effect changes favorable to MIA business operations.

Miami-Dade Aviation Director, Mr. Jose Abreu, was consulted regarding this matter and the potential for a conflict. Mr. Abreu concurred that Patton's experience with Hartsfield-Jackson complemented the County's legislative position, rather than conflicting with it. Additionally, the contract with Hartsfield-Jackson terminates in June 2010, before the County's contract will become effective. Therefore, there is no potential for a conflict on this matter.

**Impact on the Contracts due to Budget Cuts:**

Should the County budget for these services be reduced, the County could renegotiate the services and payments with the vendors. In the instance that the budget for these services was cut entirely, the County could exercise its option to terminate the contracts for convenience.

**List of all Remaining Vendors Not Recommended for Award:**

In addition to the vendors ranked 4 through 7 above, the following vendors are not recommended for award. One vendor's proposal was submitted late, and was not accepted or scored. None of the other vendors listed below were invited by the Evaluation/Selection Committee to make an oral presentation, as they were no longer under consideration after the initial scoring. Therefore, there is no ranking assigned to these vendors.

- Dutko Worldwide
- Sandler, Travis & Rosenberg, P.A.
- James Lee Witt Associates, part of Global Options
- The Ferguson Group, LLC
- BGR Government Affairs, LLC
- Akin Gump Strauss Hauer & Feld
- EOP Group, Inc. (late proposal not accepted)

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**Timing of Renewal of Existing Contracts if Successor Contracts are Delayed Beyond the Board's August Recess:**

There are three active contracts for these services. The contracts expire August 5, 2010. The last scheduled Board meeting before the August recess is August 3, 2010.

If the successor contracts are not awarded by the August 3<sup>rd</sup> Board meeting, there will not be any contracts in place for these services until the Board takes action after the recess, unless the existing contracts are renewed. Any request to renew the existing contracts would need to be placed on the July 15, 2010 HPSI Committee agenda, and forwarded to the August 3, 2010 Board agenda, in order to be approved before the August recess.



\_\_\_\_\_  
Assistant County Manager