

Memorandum



Date: March 1, 2011
To: Honorable Chairman Joe A. Martinez
and Members, Board of County Commissioners
From: George M. Burgess
County Manager
Subject: Recommendation for Approval to Award: Animal Food for Zoo Miami

Agenda Item No. 8(O)(1)(A)

RECOMMENDATION

It is recommended that the Board of County Commissioners approve award of this contract to the vendors listed below to provide animal food for Zoo Miami with the Park and Recreation Department.

CONTRACT NUMBER: 9411-4/15
CONTRACT TITLE: Animal Food
TERM: One year with four, one-year options-to-renew
APPROVAL TO ADVERTISE: September 27, 2010
METHOD OF AWARD: Up to three responsive and responsible bidders offering the lowest price per item.
PREVIOUS CONTRACT AMOUNT: \$1, 590,000 for a 27 month period
CONTRACT AMOUNT: \$1,000,000 for a one year period*
*If the County chooses to exercise the four, one-year options-to-renew, the total contract value will be \$5,000,000.

USING/MANAGING AGENCY AND FUNDING SOURCE:

| Department | Allocation | Funding Source | Contract Manager |
|---|---------------------|----------------------------------|------------------|
| Miami-Dade Park and Recreation Department | \$ 1,000,000 | General Fund / Proprietary Funds | Eric Kaminsky |
| Total | \$ 1,000,000 | | |

DPM AGENT/OFFICER: Martha Perez-Garviso, Department of Procurement Management

VENDORS RECOMMENDED FOR AWARD:

| Awardee(s) | Address | Principal | Award |
|------------------------------------|--|--------------------|--|
| Beninatural, LLC (Local vendor) | 2986 SW 24 th Street Miami, FL 33145 | Norelis E. Sanchez | Primary Item No: 81 Tertiary Item Nos. 51,66, and 80 |

| | | | |
|---|---|--------------------|--|
| H M S Zoo Diets, Inc. (Non-local vendor) | 1222 Echo Lane Bluffton, IN 46714 | A.J. Higginbottom | Primary Item Nos: 3, 12, 24, and 70 |
| L & M Fisheries D/B/A Bionic Bait (Local vendor) | 3330 NE 6 th Terrace Pompano Beach, FL 33064 | Mark Montella | Primary Item Nos: 116, 117, 118, 119, 120, 121, and 122 |
| Lupitas Closet, LLC (Local vendor) | 8888 SW 136 th Street #383 Miami, FL 33176 | Penelope Espaillat | Primary Item Nos: 66, and 80 Secondary Item Nos: 52, 67, 68, and 81 |
| OK Feed & Supply, Inc. (Local vendor) | 22801 SW 177 th Avenue Miami, FL 33170 | Jeff Butt | Primary Item Nos: 2, 4, 6, 7, 8, 10, 11, 14, 15, 16, 20, 21, 23, 35, 36, 37, 38, 39, 42, 52, 55, 57, 58, 59, 60, 61, 62, 65, 67, 68, 94, 128, 129, 130, 131, and 132 Secondary Item Nos: 5, 41, 43, 51, 56, 77, 95, 127, and 134 Tertiary Item No: 81 |
| Premium Nutritional Products, Inc. (Non-local vendor) | 10504 W. 79 th Street Shawnee, KS 66214 | David Morris | Primary Item Nos: 32, 33, 41, and 77 |
| Robbie's Feed & Supply, Inc. (Local vendor) | 22390 SW 177 th Avenue Miami, FL 33170 | Paul G. Fletcher | Primary Item Nos: 5, 22, 29, 43, 51, 56, 63, 74, 75, 90, 91, 95, 99, 124, 125, 127, 133, and 134 Secondary Item Nos: 4, 11, 15, 16, 20, 21, 32, 33, 35, 55, 57, 58, 65, 66, 80, 94, 128, 129, 130, 131, and 132 Tertiary: Item Nos: 52, 67, and 68 |
| The Bug Company of Minnesota, Inc. (Non-local vendor) | 15941 Tippecanoe Street NE Ham Lake, MN 55304 | Donald Haukom | Primary Item Nos: 110, 111, and 112 |

**VENDOR NOT RECOMMENDED
 FOR AWARD:**

| Proposer(s) | Reason for Not Recommending |
|-------------------|-----------------------------|
| Morton Salt, Inc. | No Bid |

PERFORMANCE DATA: There are no performance issues with the recommended firms.

COMPLIANCE DATA: There are no compliance issues with the recommended firms.

- REVIEW COMMITTEE DATE:** September 15, 2010; Item #6-04
- CONTRACT MEASURES:** The Small Business Enterprise Bid Preference was applied in accordance with the Ordinance.
- LIVING WAGE:** The services being provided are not covered under the Living Wage Ordinance.
- USER ACCESS PROGRAM:** The User Access Program provision will apply. The 2% program discount will be collected on all purchases.
- LOCAL PREFERENCE:** The Local Preference Ordinance was applied.
- ESTIMATED CONTRACT COMMENCEMENT DATE:** Upon approval by the Board of County Commissioners and expiration of the Mayoral veto period.

BACKGROUND

This solicitation will establish a contract for purchase of animal food for Zoo Miami with the Miami-Dade Park and Recreation Department (MDPR). Approval to award this solicitation is required to allow MDPR to continue to ensure proper nutrition for the animal collection at Zoo Miami. This contract will provide for a wide variety of foods, many of which are species-specific. These species-specific diets provide the nutrition essential for reproduction, growth, longevity, and to maintain the proper health of the animals.

MDPR has been meeting these food requirements via Resolution No. R-1150-01. The Resolution was adopted in October 23, 2001 and allows for non-competitive purchase of animals and associated expenses for animal transportation, feed, laboratory, and medical supplies for exhibits at Zoo Miami. Pursuant to an audit conducted by the Office of the Inspector General, and in accordance with County policy, this competitively bid contract is recommended for the purchase of animal food.

This contract is structured for primary, secondary and tertiary awardees, and allows for additional items to be added through competitive spot market quotations among all the contract vendors. In an effort to ensure adequate sources of supply for all necessary items, vendors have been identified who will be invited to participate on the contract.

Two existing contracts used for the purchase of horsemeat and hay have also been consolidated into this new contract. The contract includes provisions for emergency purchases required for proper care of existing or newly acquired animals that may become ill and/or whose nutritional needs dictate an immediate change of diet. Many of the vendors who provide specialized foods are small vendors providing very unique food items. To facilitate access to these vendors, it is recommended that the Vendor Registration Process be waived for recommended awardees, and vendors be required to submit a W-9 form to participate in the contract.



Assistant County Manager



MEMORANDUM
(Revised)

TO: Honorable Chairman Joe A. Martinez
and Members, Board of County Commissioners

DATE: March 1, 2011

FROM: R. A. Cuevas, Jr.
County Attorney

SUBJECT: Agenda Item No. 8(O)(1)(A)

Please note any items checked.

- "3-Day Rule" for committees applicable if raised
- 6 weeks required between first reading and public hearing
- 4 weeks notification to municipal officials required prior to public hearing
- Decreases revenues or increases expenditures without balancing budget
- Budget required
- Statement of fiscal impact required
- Ordinance creating a new board requires detailed County Manager's report for public hearing
- No committee review
- Applicable legislation requires more than a majority vote (i.e., 2/3's ____, 3/5's ____, unanimous ____) to approve
- Current information regarding funding source, index code and available balance, and available capacity (if debt is contemplated) required

Approved _____ Mayor
Veto _____
Override _____

Agenda Item No. 8(O)(1)(A)
3-1-11

RESOLUTION NO. _____

RESOLUTION APPROVING AWARD OF CONTRACT NO. 9411-4/15: ANIMAL FOOD, TO BENINATURAL, LLC, H S M ZOO DIETS, INC., L & M FISHERIES DBA BIONIC BAIT, LUPITAS CLOSET, LLC, OK FEED & SUPPLY, INC., PREMIUM NUTRITIONAL PRODUCTS, INC., ROBBIE'S FEED & SUPPLY, INC., THE BUG COMPANY OF MINNESOTA, INC., IN THE AMOUNT OF \$1,000,000; AND AUTHORIZING THE COUNTY MAYOR OR HIS DESIGNEE TO EXECUTE THE CONTRACTS AND TO EXERCISE ANY RENEWAL AND CANCELLATION PROVISIONS CONTAINED THEREIN

WHEREAS, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA, that this Board hereby approves the award of Contract no. 9411-5/15 to Beninatural, LLC, H M S Zoo Diets, Inc., L & M Fisheries dba Bionic Bait, Lupitas Closet, LLC, OK Feed & Supply, Inc., Premium Nutritional Products, Inc., Robbie's Feed & Supply, Inc., and The Bug Company of Minnesota, Inc., in the amount of \$1,000,000 and authorizes the County Mayor or his designee to execute the contracts and to exercise any renewal and cancellation provisions contained therein.

The foregoing resolution was offered by Commissioner who moved its adoption. The motion was seconded by Commissioner and upon being put to a vote, the vote was as follows:

S

Joe A. Martinez, Chairman
Audrey M. Edmonson, Vice Chairman
Bruno A. Barreiro
Jose "Pepe" Diaz
Sally A. Heyman
Jean Monestime
Natacha Seijas
Sen. Javier D. Souto
Lynda Bell
Carlos A. Gimenez
Barbara J. Jordan
Dennis C. Moss
Rebeca Sosa

The Chairperson thereupon declared the resolution duly passed and adopted this 1st day of March, 2011. This resolution shall become effective ten (10) days after the date of its adoption unless vetoed by the Mayor, and if vetoed, shall become effective only upon an override by the Board.

MIAMI-DADE COUNTY, FLORIDA
BY ITS BOARD OF COUNTY
COMMISSIONERS

HARVEY RUVIN, CLERK

By: _____
Deputy Clerk

Approved by County Attorney as
to form and legal sufficiency.



Hugo Benitez/Bruce Libhaber

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