

Memorandum



Date: July 3, 2012

To: Honorable Chairman Joe A. Martinez
and Members, Board of County Commissioners

Agenda Item No. 8(A)(7)

From: Carlos A. Gimenez
Mayor

Subject: Recommendation to Reject Proposal for Relaxation Suites Concession Program,
Request for Proposals No. MDAD- 04-10, at Miami International Airport

RECOMMENDATION

It is recommended that the Board of County Commissioners (Board) reject the one proposal received by the Miami-Dade Aviation Department (MDAD) from Sojesma Miami LLC in response to the Request for Proposals (RFP) No. MDAD-04-10 for a Relaxation Suites Concession Program at Miami International Airport (MIA).

SCOPE

Miami International Airport is located primarily within Commissioner Rebeca Sosa's District Six; however, this item is countywide in nature as MIA is a regional asset.

FISCAL IMPACT/FUNDING SOURCE

Not applicable as this is a rejection of the sole proposal.

TRACK RECORD/MONITOR

Not applicable as this is a rejection of the sole proposal.

BACKGROUND

On May 6, 2011, the RFP for Relaxation Suites at MIA was advertised to seek a qualified firm to design, build, operate and maintain a business providing short-term suites for travelers during flight connections to rest, relax or work in the privacy of their own space.

On October 21, 2011, the Selection Committee met and reviewed the sole proposal submitted in response to the RFP, and heard a presentation from Sojesma Miami LLC (Sojesma). Sojesma is a newly formed joint venture comprised of two firms: Edo Travelers Suites and Hostmark Hospitality Group. The joint venture's qualifying firm, Hostmark Hospitality Group, has the option in the Joint Venture Agreement to terminate their contract "commencing in the third year". The Committee requested that Sojesma provide to them a revised Joint Venture Agreement between Edo Travelers Suites and Hostmark Hospitality Group reflecting a commitment for the entire term of the agreement from Hostmark as the responsible partner. Conversely, if the Joint Venture structure remained the same, the Committee requested Edo provide certified financial information to substantiate its financial capacity to perform under the agreement. On January 19, 2012, the Committee reconvened to review the information received from Sojesma and recommended its proposal be rejected because it could not fulfill either of the Committee's requests.

A new solicitation is being reviewed; however, no time frame has been set for reissuance.

Jack Osterholt, Deputy Mayor



MEMORANDUM

(Revised)

TO: Honorable Chairman Joe A. Martinez
and Members, Board of County Commissioners

DATE: July 3, 2012

FROM: R. A. Cuevas, Jr.
County Attorney

SUBJECT: Agenda Item No. 8(A)(7)

Please note any items checked.

- "3-Day Rule" for committees applicable if raised**
- 6 weeks required between first reading and public hearing**
- 4 weeks notification to municipal officials required prior to public hearing**
- Decreases revenues or increases expenditures without balancing budget**
- Budget required**
- Statement of fiscal impact required**
- Ordinance creating a new board requires detailed County Manager's report for public hearing**
- No committee review**
- Applicable legislation requires more than a majority vote (i.e., 2/3's ____, 3/5's ____, unanimous ____) to approve**
- Current information regarding funding source, index code and available balance, and available capacity (if debt is contemplated) required**

Approved _____ Mayor
Veto _____
Override _____

Agenda Item No. 8(A)(7)
7-3-12

RESOLUTION NO. _____

RESOLUTION REJECTING ALL PROPOSALS RECEIVED IN CONNECTION WITH RELAXATION SUITES CONCESSIONS PROGRAM AT MIAMI INTERNATIONAL AIRPORT, RFP NO. MDAD-04-10

WHEREAS, the Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA, that this Board hereby rejects all proposals received in connection with the Relaxation Suites Concessions Program at Miami International Airport, RFP No. MDAD-04-10.

The foregoing resolution was offered by Commissioner _____, who moved its adoption. The motion was seconded by Commissioner _____ and upon being put to a vote, the vote was as follows:

Joe A. Martinez, Chairman	
Audrey M. Edmonson, Vice Chairwoman	
Bruno A. Barreiro	Lynda Bell
Esteban L. Bovo, Jr.	Jose "Pepe" Diaz
Sally A. Heyman	Barbara J. Jordan
Jean Monestime	Dennis C. Moss
Rebeca Sosa	Sen. Javier D. Souto
Xavier L. Suarez	

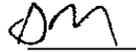
The Chairperson thereupon declared the resolution duly passed and adopted this 3rd day of July, 2012. This resolution shall become effective ten (10) days after the date of its adoption unless vetoed by the Mayor, and if vetoed, shall become effective only upon an override by this Board.

MIAMI-DADE COUNTY, FLORIDA
BY ITS BOARD OF
COUNTY COMMISSIONERS

HARVEY RUVIN, CLERK

By: _____
Deputy Clerk

Approved by County Attorney as
to form and legal sufficiency.



David M. Murray