



**MEMORANDUM**  
Harvey Ruvin  
Clerk of the Circuit and County Courts  
Clerk of the Board of County Commissioners  
Miami-Dade County, Florida  
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Agenda Item 15(C)1

To: Honorable Chairwoman Rebeca Sosa, and  
Members, Board of County Commissioners

Date: April 2, 2013

From: Harvey Ruvin, Clerk  
Circuit and County Courts

Subject: Reappointments to the  
Port of Miami Crane  
Management, Inc.

Christopher Agrippa, Division Chief  
Clerk of the Board Division

It is recommended that the Board consider the reappointment of the following nominees to serve as members of the Port of Miami Crane Management, Inc.

- Mark Baker
- Barbara Pimentel

Resolution R-671-99 adopted by the Board of County Commissioners on June 8, 1999, established the Port of Miami Crane Management Inc., and its membership. In accordance with this Resolution and its By-laws, the Board shall appoint by majority vote, two (2) members to the Port of Miami Crane Management Inc., each of whom shall have substantial managerial experience and an understanding of the maintenance and repair services for the cranes at the seaport.

Pursuant to Vice Chair Bell's Memorandum dated February 21, 2013, the names of Mr. Baker and Ms. Pimentel were submitted to the Clerk of the Board Division as qualified candidates to be re-appointed for an additional term.

Resumes have been attached for your review.

CA/sm  
Attachments



## MEMORANDUM

### OFFICE OF VICE CHAIR LYNDA BELL MIAMI-DADE COUNTY BOARD OF COUNTY COMMISSIONERS

Downtown Office: 111 NW 1<sup>st</sup> Street, Suite 220, Miami, FL 33128, Ph: (305) 375-5218 Fax (305) 372-6073  
District Office: 14707 S. Dixie Hwy., Suite 101, Miami, FL 33176, Ph: (305) 378-6677 Fax: (305) 253-7495

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**Date:** February 21, 2013

**To:** Christopher Agrippa, Division Chief  
Clerk of Board Division

**From:** The Honorable Lynda Bell, Chair *Lynda Bell*  
Economic Development and Port Miami Committee

**Re:** Nomination to the Port of Miami Crane Management Inc.

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Board Resolution R-671-99, establishes the Port of Miami Crane Management, Inc. Committee, a not-for-profit private corporation to manage the maintenance of the Seaport's gantry cranes. The articles of incorporation provide for the Board of County Commissions to appoint two of its five voting members.

I hereby nominate Barbara Pimentel and Mark J. Baker to serve on the Port of Miami Crane Management, Inc. Committee Board of Directors. Ms. Pimentel and Mr. Baker terms of office are set to expire on June 21, 2013. For your convenience the candidates contact information and credentials may be found herewith.

- **Mark Baker**  
Director, SFCT  
2299 Port Blvd.  
Miami, FL 33132  
305-347-3802 Office
- **Barbara Pimentel**  
EVP, Florida Customs Brokers & Forwarders Association  
8228 NW 14<sup>TH</sup> St.  
Doral, FL 33126  
305-499-9490 Office

Should you have any questions regarding the above, please contact my Chief of Staff, Eddie Borrego at 305-375-5218. Thank you for your attention to this matter.

LB/eb

**Cc:** Honorable Rebeca Sosa, Chairwoman, Board of County Commissioners  
Honorable Carlos A. Gimenez, Mayor, Miami-Dade County  
Honorable Harvey Ruvim, Clerk of Courts  
Bill Johnson, Director, Port Miami  
R.A. Cuevas, Jr. County Attorney

8251 N.W. 14<sup>th</sup> Court  
Coral Springs, Florida 33071

## Mark J. Baker

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- Objective** To use my knowledge of managing a terminal to further my advancement in the company.
- Experience**
- 2008-present SFCT Miami, FL  
**Director,**
- Successfully negotiated a new terminal lease with the Port of Miami for SFCT. Lease also included crane/berth guarantees, throughput/land guarantees and wharfage/dockage rates.
  - Negotiate new contract/rate annually with present and new SS lines.
  - Develop monthly/quarterly reports for BOD meetings.
  - Continually monitor safety procedures, security protocols and P&L, KPI's, PEX projects and labor issues to ensure a profitable smooth running terminal.
- 1983-2008 APM Terminals Miami, FL  
**Director, South Florida**
- Relocated to Miami to open new facility, negotiate with port authority, sign labor contracts, purchase equipment and hire personnel.
  - Expand operation as business increased, hiring employees, developing budgets, implementing procedures for operations and safety and negotiating contracts for new steamship lines.
  - Instrumental in negotiating local union contracts for 4 renewal periods.
  - Responsible for P&L, KPI's and cost reductions for Miami and PEV terminals.
  - Develop and implement safety procedures for terminal and keep personnel focused on safety.
  - During period between 1990/1993 was responsible to oversee New Orleans and Houston for Universal Maritime.
- 1981-1983 S.E.L. Maduro Miami, FL  
Assistant to Terminal Manager
- Responsible for terminal and warehouse operations for major steamship client.
  - Provided information to V.P. to formulate and produce rates for yearly contract renewals.
  - Ordered all labor for terminal and vessels.

- 1977-1981                    Maher Terminals            Port Elizabeth, NJ
- Oversaw all interactions between truck lanes, CFS and marine dept.
  - Responsible for hiring labor for truck lanes and CFS, oversaw billing, customer service and documentation.
  - Received and replied to customer complaints and inquires.

- 1973-1977                    Global Terminals           Jersey City, NJ
- Invoiced truck loading and demurrage invoices.
  - Controlled CFS truck activity and container stuffing and stripping.

## **Positions**

President of SEFPEA June 2007 to present  
V. P. of SEFPEA 1996 to 2007  
Past President of NMSA 2004-2007  
ILA liaison for NMSA  
Board of Director NMSA 1987 – present  
Negotiation committee 1983 – present  
Board member Port Crane Maintenance Co.  
Member of USMX negotiation committee  
Trustee ILA P&W funds



**Barbara Pimentel**  
**Executive Vice President / Director**  
**Florida Customs Brokers and Forwarders Association, Inc. (FCBF)**

Ms. Barbara Pimentel began her career in the international trade and logistics industry in 1980 with well known forwarder, F.I.F. Through the firm's sale to Fritz Co., Ms. Pimentel remained with the group for over 18 years and steadily climbed to ladder of management where she gained experience in Freight Forwarding, Bonded Warehousing and Distribution, EDI, Quality Control and Warehouse Management. Under her supervision and guidance as the warehouse proprietor in 1997 the Fritz Companies warehouse became one of the first warehouses to create a "pick and pack" bonded operation in Miami. The knowledge she gained became useful as she continued her career in the industry.

In 2001 Ms Pimentel accepted an offer to lead the operations of Asia Direct/KSK Group LLC as their Operation Manager. With the company's relocation to New York, Ms Pimentel landed the opportunity to take on a new challenge, importing "perishable" goods, and took the role of Operation Manager for Sol Trading LLC, New York beckoned once again but she chose to remain in Miami.

Ms. Pimentel joined the Florida Customs Brokers and Forwarders Association, Inc. (FCBF) in 2004; she took the reigns of the organization and began working on bringing the FCBF into a new generation of growth and expansion.

With over 30 years of experience under her belt in the international trade and logistics industry, her role as Executive Vice President for the FCBF has proven to be invaluable. Under her guidance and leadership, the FCBF has grown to almost 600 member companies statewide, with over 60+ seminars and events offered throughout the year. The FCBF is currently Florida's largest and most influential logistics organization.

#### **Awards and Recognitions**

Leading Women in Transportation Award Recipient – Florida Shipping Magazine – 2006-2007  
International Women's Day Award Recipient from World Trade Center – Miami 2008  
OWIT - International Business Women of the Year Awards 2011- Service Category  
DBC International Achievement Awards – Association of the Year 2012

#### **Industry Committees**

Air & Sea Cargo Steering Committee – World Trade Center- Miami member since 2005  
Miami-Dade MPO - Freight Transportation Advisory Committee (FTAC) – Vice Chair  
Florida International Trade Partnership - Committee Member  
Port of Miami Crane Management Company – Board of Director member – Vice Chair  
CAMACOL – Board of Directors  
Florida Trade Perishable Coalition – Board of Directors - Treasurer  
DBC (Doral Business Council) – International Committee Member  
Airglades Airport Project Development Advisory Council – Council member