

# Memorandum



**Date:** June 3, 2014

**To:** Honorable Chairwoman Rebeca Sosa  
and Members, Board of County Commissioners

Agenda Item No. 8(F)(9)

**From:** Carlos A. Gimenez  
Mayor

**Subject:** Resolution Authorizing Award of Legacy Contracts and Authorizing Various Legacy Purchases

## Recommendation

It is recommended that the Board of County Commissioners (Board) authorize award of two Legacy contracts and authorize various Legacy purchases, described briefly below and in more detail in the accompanying attachments, pursuant to Section 2-8.1(b)(2) of the County Code. The total funding requested for the items listed is \$16,559,000.

**Item 1 – Seismic Reflection Geophysical Services** – Awards a legacy contract to Walker Marine Geophysical Company LLC to conduct two-dimensional and three-dimensional land and water-based seismic reflection geophysical surveying of multiple sites for the Water and Sewer Department (WASD). The amount requested for the initial three-year term is \$10,755,000. WASD has been utilizing Walker Marine Geophysical Company LLC services since 2009.

**Item 2 – Advanced Air Tasers** – Awards a legacy contract to Taser International, Inc. for purchase of TASER X2 Conducted Electrical Weapons and accessories for the Miami-Dade Police Department (MDPD). The amount requested for the five-year term is \$5,000,000. MDPD has been utilizing Taser International, Inc.'s products since 2003.

**Item 3 – Printing Equipment Repair and Maintenance** – Awards a legacy contract to Heidelberg USA, Inc. for on-site repair and emergency services, software updates, labor, materials, parts and consumable supplies for the County's existing buckle folding and lithographic printing press system. The amount requested for the initial three-year term is \$402,000. If the County exercises the one, three-year option-to-renew, the cumulative value will be \$804,000. The Internal Services Department has been utilizing Heidelberg USA's equipment since 2008.

## Scope

The scope of the actions in this item are countywide in nature.

## Fiscal Impact/Funding Source

The allocation and funding source for the departments are listed in detail in the attached items.

The contract amounts and departmental allocations represent the maximum spending authority based on past utilization. This action does not guarantee that the total contract amount/value will be expended by the department. Funding will be expended only if the department's budget can support the expenditures approved in its annual budget adopted by the Board.

## Track Record/Monitor

There are no known performance/compliance issues with the vendors recommended for award in the attached items. Each department's contract manager is reflected in the individual items.

Honorable Chairwoman Rebeca Sosa  
and Members, Board of County Commissioners  
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**Delegated Authority**

If this item is approved, the County Mayor or County Mayor's designee will have the authority to extend the contracts for purchase of goods and services in accordance with the terms and conditions of the contracts listed in the attached items.

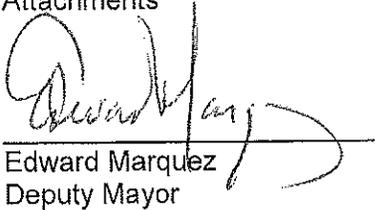
**Due Diligence**

Due diligence was conducted in accordance with the Internal Services Department's Procurement Guidelines to determine Contractor responsibility, including verifying corporate status and review of performance or compliance issues. The lists that were referenced include: convicted vendors, debarred vendors, delinquent contractors, suspended vendors, and federal excluded parties. There were no adverse findings relating to Contractor responsibility. This information is being provided pursuant to Resolution R-187-12.

**Background**

Additional information on each item is attached.

Attachments



Edward Marquez  
Deputy Mayor



# MEMORANDUM

(Revised)

**TO:** Honorable Chairwoman Rebeca Sosa  
and Members, Board of County Commissioners

**DATE:** June 3, 2014

**FROM:** R. A. Cuevas, Jr.  
County Attorney

**SUBJECT:** Agenda Item No. 8(F)(9)

Please note any items checked.

- "3-Day Rule" for committees applicable if raised
- 6 weeks required between first reading and public hearing
- 4 weeks notification to municipal officials required prior to public hearing
- Decreases revenues or increases expenditures without balancing budget
- Budget required
- Statement of fiscal impact required
- Ordinance creating a new board requires detailed County Mayor's report for public hearing
- No committee review
- Applicable legislation requires more than a majority vote (i.e., 2/3's \_\_\_\_, 3/5's \_\_\_\_, unanimous \_\_\_\_) to approve
- Current information regarding funding source, index code and available balance, and available capacity (if debt is contemplated) required

Approved \_\_\_\_\_ Mayor  
Veto \_\_\_\_\_  
Override \_\_\_\_\_

Agenda Item No. 8(F)(9)  
6-3-14

RESOLUTION NO. \_\_\_\_\_

RESOLUTION AUTHORIZING AWARD OF LEGACY CONTRACTS FOR SEISMIC REFLECTION GEOGRAPHICAL SERVICES, ADVANCED AIR TASERS, AND PRINTING EQUIPMENT REPAIR AND MAINTENANCE IN THE AGGREGATE AMOUNT OF \$16,559,000.00, AUTHORIZING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO EXECUTE AN AGREEMENT FOR AND ON BEHALF OF MIAMI-DADE COUNTY AND TO EXERCISE ANY CANCELLATION AND RENEWAL PROVISIONS, AND TO EXERCISE ALL OTHER RIGHTS CONTAINED THEREIN

WHEREAS, the County Mayor recommends to this Board to authorize Legacy Purchases for goods and services,

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA, that:

Section 1. This Board authorizes Legacy Purchases pursuant to Section 2-8.1(b)(2) of the County Code by a majority vote of the members present.

Section 2. This Board authorizes award of a Legacy contracts as set forth in items 1 - 3 of the incorporated memorandum, in the aggregate amount of \$16,559,000.00, for the purchase of goods and services.

Section 3. This Board authorizes the County Mayor or County Mayor's designee to execute contracts for the items approved herein and exercise contract modifications, options-to-renew, any cancellation provisions, and any other rights contained therein in accordance with the terms and conditions of such contracts.

The foregoing resolution was offered by Commissioner  
who moved its adoption. The motion was seconded by Commissioner  
and upon being put to a vote, the vote was as follows:

Rebeca Sosa, Chairwoman  
Lynda Bell, Vice Chair

Bruno A. Barreiro  
Jose "Pepe" Diaz  
Sally A. Heyman  
Jean Monestime  
Sen. Javier D. Souto  
Juan C. Zapata

Esteban L. Bovo, Jr.  
Audrey M. Edmonson  
Barbara J. Jordan  
Dennis C. Moss  
Xavier L. Suarez

The Chairperson thereupon declared the resolution duly passed and adopted this  
3<sup>rd</sup> day of June, 2014. This resolution shall become effective ten (10) days after the date  
of its adoption unless vetoed by the Mayor, and if vetoed, shall become effective only  
upon an override by this Board.

MIAMI-DADE COUNTY, FLORIDA  
BY ITS BOARD OF  
COUNTY COMMISSIONERS

HARVEY RUVIN, CLERK

By: \_\_\_\_\_  
Deputy Clerk

Approved by County Attorney as  
to form and legal sufficiency.



Oren Rosenthal

**Item 1**

<b>Contract No.:</b> L9429-0/17	<b>Title:</b> Seismic Reflection Geophysical Services
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**Recommendation**

It is recommended that the Board of County Commissioners (Board) approve award of *Legacy Contract No. L9429-0/17, Seismic Reflection Geophysical Services*, to Walker Marine Geophysical Company, LLC (Walker Marine) to conduct two-dimensional (2D) and three-dimensional (3D) land and water-based seismic reflection geophysical surveying of multiple sites for the Water and Sewer Department (WASD). These services are used to develop water supply and wastewater disposal projects. The project sites are categorized as follows: (1) the Intracoastal Waterway, Virginia Key, Key Biscayne and Biscayne Bay; (2) South Miami Heights; (3) Southwest Wellfield; and (4) West Wellfield and West District Wastewater Treatment Plant.

Florida law requires the County to conduct seismic reflection geophysical surveys prior to the construction of deep injection wells to dispose of industrial waste. Similarly, the Florida Department of Environmental Protection requires these surveys prior to permitting the operation of wells. This work must be conducted in preparation for WASD's Consent Decree Program (Consent Decree).

The scope of services for this contract includes all labor, material, equipment and any other incidental costs associated with fully completing each project. Walker Marine, the incumbent vendor, is uniquely qualified to achieve all project deliverables as it is the only firm known to collect high-resolution data in shallow water, and in an aqueous environment with a hard limestone bottom. As stated in the attached U.S Geological Survey (USGS) letter, in order to maintain continuity of data collection and consistency, it is necessary to continue utilizing services provided by Walker Marine. The County has been doing business with Walker Marine since 2009 for this type of service. Therefore, pursuant to Section 2-8.1(b)(2) of the County Code, it is in the best interest of the County to award this legacy contract to Walker Marine.

**Scope**

The impact of this item is community wide in nature.

**Fiscal Impact and Funding Source**

The fiscal impact for the three-year term is \$10,755,000. The existing contract, *BW9429-0/14*, is valued at \$99,000 for one-year. The difference in allocation under the replacement contract is attributed to a longer contract term as well as the significant expansion of the scope of work required to comply with the Consent Decree. The previous 3D seismic project was limited in scope as it involved acquisition of approximately 30 miles of seismic data. This new regional seismic project involves acquisition, as well as the processing of 1,622 line miles of seismic data throughout the County. This includes all areas in the county where WASD is developing new Floridian Aquifer wellfields as required in its 20 Year Water Use Permit approved by the South Florida Water Management District. The proposed allocation is as follows:

Department	Allocation	Funding Source	Contract Manager
Water and Sewer	\$10,755,000	Proprietary Funds	Susan Pascul
<b>Total</b>	<b>\$10,755,000</b>		

**Track Record/Monitor**

Celeste Walker of the Internal Services Department is the Procurement Contracting Manager.

**Delegated Authority**

If this item is approved, the County Mayor or County Mayor's designee will have the authority to exercise, at their discretion, contract modifications, subsequent options-to-renew and extensions in accordance with the terms and conditions of the contract.

**Vendor Recommended for Award**

Awardee	Address	Principal
Walker Marine Geophysical Company, LLC	7061 NE 8 Drive Boca Raton, FL	Cameron Walker

**Due Diligence**

Due diligence was conducted in accordance with the Internal Services Department's Procurement Guidelines to determine contractor responsibility, including verifying corporate status and that there are no performance or compliance issues. The lists that were referenced include: convicted vendors, debarred vendors, delinquent contractors, suspended vendors, and federal excluded parties. There were no adverse findings relating to contractor responsibility. This information is being provided pursuant to Resolution R-187-12.

**Applicable Ordinances and Contract Measures**

- The two percent User Access Program provision applies.
- The Small Business Enterprise Bid Preference and Local Preference do not apply.
- The Living Wage Ordinance does not apply.



United States Department of the Interior

U.S. GEOLOGICAL SURVEY  
Florida Water Science Center  
7500 SW 36<sup>th</sup> Street  
Davie, Florida 33314  
Telephone: 954-377-5900  
FAX: 954-377-5901

January 7, 2014

Dr. Virginia M. Walsh  
Miami-Dade Water and Sewer Department  
3071 SW 38th Avenue  
Miami, FL 33136

Dear Dr. Walsh,

For your information, in 2009, the U.S. Geological Survey Acquisition and Grants Branch awarded Walker Marine Geophysical, LCC, a noncompetitive contractual award for the following seismic-reflection geophysical service: "The U.S. Geological Survey has a requirement for high resolution marine reflection seismic data to be collected from the C1, C2, and C4 canals for a total of two transects. The period of performance will be 06/15/2009-06/14/2010. There are no option years for this requirement. Walker Marine Geophysical Company, LLC. is the only known source for this requirement because they are uniquely capable of obtaining high resolution marine reflection seismic data in small canals and in waters ~1 meter deep. This contractor is also uniquely qualified to process very high-resolution multichannel data particularly in the critical areas of near surface statics, velocity analysis, shallow migration, and marine shooting geometry. Furthermore, Walker Marine uses their own proprietary software to handle correctly the marine geometry, which is critical to stacking the high frequency data previously acquired. The original raw data which is being used in conjunction with the data that will be herein collected was collected by Walker Marine Geophysical Company, LLC. Therefore, in order to maintain continuity of data and consistency of results it is necessary to continue utilizing their services. In accordance with FAR 5.207, all responsible sources may submit a bid, proposal, or quotation which shall be considered by the agency, however, THIS NOTICE IS FOR INFORMATIONAL PURPOSES ONLY. THIS IS NOT A REQUEST FOR COMPETITIVE PROPOSALS. The Government intends to award this requirement noncompetitively IAW FAR 13.106-1(b)(1)." (Solicitation number 09ER25-NoSolicitation, Office of the U.S. Geological Survey).

The justification for this U.S Geological Survey noncompetitive award was:

*"Justification for Other Than Full and Open Competition (Sole-source justification for requesting purchase of acquisition and processing of seismic data from Walker Marine Geophysical Company, LLC). Walker Marine Geophysical Company, LLC is uniquely qualified to acquire data in canals of Miami-Dade County, Florida, because they are the only contractor known to collect high-resolution data in shallow water (less than 1 meter) and in an aqueous environment with a hard limestone bottom. Walker Marine Geophysical Company, LLC is uniquely qualified to process our very high resolution multi-channel data particularly in the critical areas of near-surface statics, velocity analysis, shallow migration and marine shooting geometry. Conventional processors tend to over-mute the near surface data, don't migrate shallow data at all, and have no experience stacking the very-high-frequency data we acquired, seriously attenuating our data bandwidth. Conventional processors resample data because they do not recognize the value of over sampling both spatially and temporally. Walker Marine Geophysical uses their own software to handle correctly the marine geometry that is critical to stacking the high frequency data we acquired. In addition, Walker Marine Geophysical acquired the original raw data and is thus uniquely qualified to understand vagaries in the data that are due to special conditions that existed during raw data acquisition and those caused by special environmental conditions."*

This justification could be applied to a current (2014) pending agreement between Miami-Dade County and Walker Marine Geophysical, LCC, for a seismic-reflection survey that undertakes 2D and 3D land-based and water-based seismic-reflection profiling for Miami-Dade County in southeast Florida.

In addition, in 2013 Walker-Marine Geophysical Company successfully acquired and processed 60-miles of high-quality canal seismic-reflection data acquired in Broward County as part of a cooperative investigative project between the U.S. Geological Survey and Broward County. Also, Walker Marine Geophysical is the only vendor that has proven the ability to acquire 3D land seismic-reflection data in southeast Florida with its 2013 acquisition and processing of data from the Central

District Wastewater Treatment Plant as part of a contractual agreement with Miami-Dade County. The U.S. Geological Survey has completed a preliminary evaluation of this data and finds it to be high quality.

Sincerely,

Dr. Kevin J. Cunningham  
U.S. Geological Survey  
Carbonate Aquifer Characterization Laboratory  
7500 SW 36th Street  
Davie, FL 33314  
Office 954-377-5913  
Lab 954-377-5966  
<http://sofia.usgs.gov/cacl/>

**Item 2**

<b>Contract No.:</b> L8769-0/18	<b>Title:</b> Advanced Air Tasers
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**Recommendation**

It is recommended that the Board of County Commissioners (Board) approve award of *Legacy Contract No. L8769-0/18, Advanced Air Tasers*, to Taser International, Inc. (Taser) for purchase of TASER X2 Conducted Electrical Weapons (CEWs), accessories, and parts for the Miami-Dade Police Department (MDPD). Taser's CEWs are standard among law enforcement agencies as this is the only brand in the market with dual lasers and back-up shot capabilities.

MDPD authorizes the use of CEWs as a non-lethal control tool in the administration of policing duties. CEWs provide officers with an effective alternative to physical control in arrest or custodial scenarios involving combative subjects. In 2005, the MDPD studied several CEW options, including Taser, Stinger Systems International, and Karbon Arms. MDPD concluded that the CEW offered by Taser was the product of choice as it has a proven track record within the law enforcement community, and best meets the needs of MDPD.

The County has purchased Taser International products since 2003. The continuation of this legacy contract will allow MDPD to operate equipment that officers are thoroughly trained on without incurring substantial additional expenditures. MDPD has utilized the Model X26 from Taser for approximately ten years and has begun transitioning to the newer Taser Model X2, with the recent purchase of 200 X2s. Through this contract, MDPD will complete transition to the Taser Model X2 to outfit the 2,100 officers authorized to carry CEWs. The X2 offers improved internal and external features and electrical technology.

Pursuant to Section 2-8.1(b)(2) of the County Code, it is in the best interest of the County to award this legacy contract to Taser International, Inc., as the vendor is the sole manufacturer and warrantor of the electronic control devices used by MDPD.

**Scope**

The impact of this item is community wide in nature.

**Fiscal Impact and Funding Source**

The fiscal impact for the five-year term is \$5,000,000. The previous contract, *SS8769-3/13*, was valued at \$3,250,000 for four years and six months. The difference in allocation under the replacement contract is attributed to the transition of the older taser model to the new advanced taser model. The proposed allocation is as follows:

Department	Allocation	Funding Source	Contract Manager
Police	\$5,000,000	General Fund	Laura Romano
<b>Total</b>	<b>\$5,000,000</b>		

**Track Record/Monitor**

Caroline Burgos, CPPB, of the Internal Services Department is the Procurement Contracting Officer.

**Delegated Authority**

If this item is approved, the County Mayor or County Mayor's designee will have the authority to exercise, at their discretion, contract modifications, subsequent options-to-renew and extensions in accordance with the terms and conditions of the contract.

**Vendor Recommended for Award**

Awardee	Address	Principal
Taser International, Inc.	17800 North 85 Street Scottsdale, AZ	Patrick Smith

**Due Diligence**

Due diligence was conducted in accordance with the Internal Services Department's Procurement Guidelines to determine contractor responsibility, including verifying corporate status and that there are no performance or compliance issues. The lists that were referenced include: convicted vendors, debarred vendors, delinquent contractors, suspended vendors, and federal excluded parties. There were no adverse findings relating to contractor responsibility. This information is being provided pursuant to Resolution R-187-12.

**Applicable Ordinances and Contract Measures**

- The two percent User Access Program provision applies.
- The Small Business Enterprise Bid Preference and Local Preference do not apply.
- The Living Wage Ordinance does not apply.

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**Item 3**

<b>Contract No.:</b> L8397-1/19	<b>Title:</b> Printing Equipment Repair and Maintenance
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**Recommendation**

It is recommended that the Board of County Commissioners (Board) approve award of *Legacy Contract No. L8397-1/19, Printing Equipment Repair and Maintenance*, to Heidelberg USA, Inc. to provide on-site repair and emergency services, software upgrades, labor, materials, parts and consumable supplies for the existing County buckle folding and lithographic printing press system. Heidelberg, the incumbent vendor, is the manufacturer and sole proprietor of the system. The vendor originally installed the County's system in April 2008, which is used to produce folding ballots, tax bills, brochures, booklets, mailers and other printed materials handled by the Internal Services Department Digital Print Center.

Pursuant to Section 2-8.1(b)(2) of the County Code, it is in the best interest of the County to award this legacy contract to Heidelberg as no other vendor offers both the hardware and software support as well as replacement parts needed to maintain the County's buckle folding and lithographic printing press system.

**Scope**

The impact of this item is countywide in nature.

**Fiscal Impact and Funding Source**

The fiscal impact for the initial three-year term is \$402,000. If the single, three-year \$402,000 option-to-renew is exercised, the contract's cumulative value will be \$804,000. This replacement contract combines the service of two existing contracts covering this service: *RFP8354-1/17, Lithographic Printing Press and Maintenance*, is valued at \$2,007,000 for six years and *EPP RFP8397, Buckle Folding System*, is valued at \$1,037,000 for six years and six months. The previous contracts included the purchase of the printing equipment.

The proposed allocation is budgeted as follows:

Department	Allocation	Funding Source	Contract Manager
Internal Services	\$402,000	Internal Service Funds	Steve Schmuger
<b>Total</b>	<b>\$402,000</b>		

**Track Record/Monitor**

Roma Campbell of the Internal Services Department is the Procurement Contracting Officer.

**Delegated Authority**

If this item is approved, the County Mayor or County Mayor's designee will have the authority to exercise, at their discretion, contract modifications, subsequent options-to-renew and extensions in accordance with the terms and conditions of the contract.

**Vendor Recommended for Award**

Awardee	Address	Principal
Heidelberg USA, Inc.	1000 Gutenberg Drive Kennesaw, GA	Thomas Topp

**Due Diligence**

Due diligence was conducted in accordance with the Internal Services Department's Procurement Guidelines to determine contractor responsibility, including verifying corporate status and that there are no performance or compliance issues. The lists that were referenced include: convicted vendors, debarred vendors, delinquent contractors, suspended vendors, and federal excluded parties. There were no adverse findings relating to contractor responsibility. This information is being provided pursuant to Resolution R-187-12.

**Applicable Ordinances and Contract Measures**

- The two percent User Access Program provision applies.
- The Small Business Enterprise Bid Preference and Local Preference do not apply.
- The Living Wage Ordinance does not apply.