

MEMORANDUM

Agenda Item No. 11(A)(6)


TO: Honorable Chairman Jean Monestime
and Members, Board of County Commissioners

DATE: January 21, 2015

FROM: R. A. Cuevas, Jr.
County Attorney

SUBJECT: Resolution waiving by a two-thirds vote of Board membership residency and qualified elector requirements; and appointing Jeff Lozama to International Trade Consortium Advisory Board

The accompanying resolution was prepared and placed on the agenda at the request of Prime Sponsor Commissioner Jean Monestime.


R. A. Cuevas, Jr.
County Attorney

RAC/smm




MEMORANDUM

(Revised)

TO: Honorable Chairman Jean Monestime
and Members, Board of County Commissioners

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Please note any items checked.

- "3-Day Rule" for committees applicable if raised
- 6 weeks required between first reading and public hearing
- 4 weeks notification to municipal officials required prior to public hearing
- Decreases revenues or increases expenditures without balancing budget
- Budget required
- Statement of fiscal impact required
- Ordinance creating a new board requires detailed County Mayor's report for public hearing
- No committee review
- Applicable legislation requires more than a majority vote (i.e., 2/3's , 3/5's , unanimous) to approve
- Current information regarding funding source, index code and available balance, and available capacity (if debt is contemplated) required

Approved _____ Mayor
Veto _____
Override _____

Agenda Item No. 11(A)(6)

1-21-15

RESOLUTION NO. _____

RESOLUTION WAIVING BY A TWO-THIRDS VOTE OF BOARD MEMBERSHIP RESIDENCY AND QUALIFIED ELECTOR REQUIREMENTS; AND APPOINTING JEFF LOZAMA TO INTERNATIONAL TRADE CONSORTIUM ADVISORY BOARD

WHEREAS, section 2-1504(b) of the Code of Miami-Dade County requires members of the International Trade Consortium (ITC) Advisory Board to be permanent residents and duly qualified electors of Miami-Dade County, but it also provides that these residency and elector requirements can be waived by a two-thirds vote of the membership of the Board of County Commissioners; and

WHEREAS, Jeff Lozama has been nominated to the ITC Advisory Board as the representative of the District 2 Commissioner; and

WHEREAS, Mr. Lozama, whose resume and qualifications are attached, is the President and Chief Executive Officer of CMS International Group, Corp., which is a business with its office in Miami-Dade County, and as such contributes to the international trade business in Miami-Dade County; and

WHEREAS, Mr. Lozama is a resident of Broward County and not a resident of or qualified elector in Miami-Dade County; and

WHEREAS, this Board finds that waiving the residency and elector requirements to allow the appointment of Mr. Lozama to the ITC Advisory Board as the representative of the District 2 Commissioner is in the best interest of the County,

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA, that this Board, by a two-thirds vote of the membership of the Board waives the residency and elector requirements of

section 2-1504(b) of the Code of Miami-Dade County, and appoints Jeff Lozama to the International Trade Consortium Advisory Board.

The Prime Sponsor of the foregoing resolution is Commissioner Jean Monestime. It was offered by Commissioner _____, who moved its adoption. The motion was seconded by Commissioner _____ and upon being put to a vote, the vote was as follows:

Jean Monestime, Chairman	
Esteban L. Bovo, Jr., Vice Chairman	
Bruno A. Barreiro	Daniella Levine Cava
Jose "Pepe" Diaz	Audrey M. Edmonson
Sally A. Heyman	Barbara J. Jordan
Dennis C. Moss	Rebeca Sosa
Sen. Javier D. Souto	Xavier L. Suarez
Juan C. Zapata	

The Chairperson thereupon declared the resolution duly passed and adopted this 21st day of January, 2015. This resolution shall become effective upon the earlier of (1) 10 days after the date of its adoption unless vetoed by the County Mayor, and if vetoed, shall become effective only upon an override by this Board, or (2) approval by the County Mayor of this Resolution and the filing of this approval with the Clerk of the Board.

MIAMI-DADE COUNTY, FLORIDA
BY ITS BOARD OF
COUNTY COMMISSIONERS

HARVEY RUVIN, CLERK

By: _____
Deputy Clerk

Approved by County Attorney as
to form and legal sufficiency.



Eric A. Rodriguez

JEFF LOZAMA

1940 SW 129th Terrace, Miramar, FL 33027 – jeff@cms-miami.com

EDUCATION:

School of Business Administration, Florida Memorial University
Bachelor of Business Management
May, 1989

WORK EXPERIENCE

CMS INTERNATIONAL GROUP, CORP Miami, FL Campus August 2008 - Present

President and CEO

- Oversee business development, marketing, advertising, sales/operations, development of service packages and price policy.
- Oversee and manage the entire operation of the company
- Develop new International Market Opportunities.
- Setting Strategy and Vision for new Market and Product Lines.
- Lead and oversee the implementation of the Company's long and short term plans
- Keeping abreast of all material undertakings and activities of the company and all material external factors affecting the Company.

CMS INTERNATIONAL EXPORT Miami, FL July 1999 – August 2008

General Manager

- Oversee and manage all administrative tasks of the company.
- Maintenance of large International Accounts.
- Ensure Administrative Efficiency, proper procedure, implementation of policies and employee morale.
- Coordinate efforts by establishing procurement, production, marketing, field and technical services policies and practices; coordinating actions with corporate staff.
- Build company image by collaborating with customers, community organizations and employees; enforcing ethical business practices.
- Maintain quality service by establishing and enforcing organization standards.
- Contribute to team effort by accomplishing related results as needed.

WINDOW CLASSICS, CORP Miami, FL 1993- 1999

International Sales Manager

- Travel the Caribbean and Latin America to establish new and maintain existing accounts.
- Regular calls on Architects, Contractors to promote new and existing products and develop favorable specification position.
- Provide complete service to distributor network including quotations, product training, technical and literary support, product complaint and delivery issues.
- Develop cooperative relationships with key distributor and end user personnel to enhance product demand
- Establish Sales goals and specification objectives to meet company sales budget.
- Identify significant bid opportunities and provide complete project information, including price strategy.
- Provide after sales service support, including warranty

- Actively participate in trade organizations conferences and exhibits
- Design, develop, administer and implement strategic plans for the organization in a cost-effective and time-efficient manner.
- Oversee the management of the organization's facilities, assets, personnel, books, records and accounts, the implementation of approved personnel policies, and the day-to-day operations.
- Serve as an Executive Producer for the organization's financial literacy television segment, Fiscally Fit TV which broadcasts to over 800,000 households throughout Miami Dade and Broward County.
- Develop and administer outreach programs and program curriculum for the Thinking Ahead College Preparatory Program in leadership, development, financial literacy, and service.

PROFESSIONAL DEVELOPMENT:

- Advanced Sales and Products Training – Marvin Windows and Doors.
- Advanced Sales Presentation, Product Training – PGT Windows and Doors
- Human Relations & Communications Skills- MSI Family

AWARDS/HONORS:

- Partnership through Excellence 2004, 2005, 2006 – PGT Windows and Doors
- Certificate of Appreciation for Community Contributions – Miami-Dade County Office of Mayor and Board of County Commissioners – October, 2012
- Key to the City of North Miami for Humanitarian Efforts – October, 2004

COMMUNITY INVOLVEMENT:

- Vice Chairman – Haitian-American Chamber of Commerce of Florida
- Advisor – Haitian-American Nurses Association
- Founding Member and Executive Director – Man Dodo Humanitarian Foundation, Inc a 501(c)3 Non For Profit Organization
- Chairman of Deacon Board – Florida Bible Church
- Member of Miami-Dade Chamber of Commerce
- Board Member- Haitian-American Professional Coalition

LANGUAGES: Haitian Kreyol, French and English