Memorandum

MIAMI-DADE COUNTY

Supplement to
Agenda Item No. 8(F)10

Date: October 6, 2015

To: Honorable Chairman Jean Monestime
and Members, Board of County Commissioners

From: Carlos A. Gimenez
Mayor

Subject: Supplement to Recommendation for Approval to Access the University of Florida Contract for Laboratory Supplies

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This supplement is in response to a request at the August 25, 2015 meeting of Strategic Planning and Government Operations Committee for additional information regarding the market research conducted for the procurement of laboratory supplies and equipment.

Staff from the Internal Services Department typically conducts a comprehensive review of available sources to supply the required goods and services. More specifically, this review includes a determination of how other entities obtain comparable items and which vendor they use. The review for laboratory supplies and equipment indicated that the following regional entities access the University of Florida contract (ITN15NH-105):

State of Florida	Town of Davie	City of Fort Lauderdale	City of Hialeah
City of Hollywood	City of Homestead	City of Miami	City of Miramar
City of North Miami Beach	City of North Miami	Palm Beach County	City of Hallandale
City of Coral Gables	City of Pembroke Pines	Broward Sheriff	Broward County
City of Boca Raton			

For this particular contract, local hospitals, such as the Jackson Health System, were contacted to ascertain how they obtain laboratory supplies. It was determined that the hospitals obtain their supplies through a group purchasing organization, which limits membership to the health care industry and cannot be accessed by the County.

Additionally, research was conducted beyond the region to identify contracts for laboratory supplies. The contracts identified base the pricing on a discount off of list price. The following chart depicts the comparable discount amounts and indicates that the University of Florida contract offers the best value.

Entity	Vendor	Discount Amount
State of Idaho	Fisher Scientific	25% - 39%
New York State	Fisher Scientific	27% - 44%
Colorado State University	Bio Rad	5% - 25%
State of Virginia	Fisher Scientific	15% - 28%
University of Florida	Fisher Scientific	34% - 47%

Further research was conducted to identify potential local sources for these goods. While firms capable of providing laboratory supplies were identified, research confirmed that no local firms were capable of providing the full catalogue of products that are needed to meet the varying needs of the County departments at the quantities required.

Edward Marquez
Deputy Mayor