

Memorandum



Date: November 15, 2016

To: Honorable Chairman Jean Monestime
and Members, Board of County Commissioners

Agenda Item No. 8(F)(1)

From: Carlos A. Gimenez
Mayor

Subject: Recommendation for Approval to Award: Automated Vehicle Location Tracking Devices, Software, and Services

Recommendation

It is recommended that the Board of County Commissioners approve award of *Contract No. FB-00411, Automated Vehicle Location Tracking Devices, Software, and Services*, for various departments. The recommended vendor will provide new global positioning system devices and a turn-key, web-based software to locate and track designated Miami-Dade County vehicles assigned to employees working in the field. The software provides the County the ability to view addresses and vehicle movement on a computer screen, including the amount of time spent at each location, and to examine past locations of vehicles on specific dates and times. The contract includes training services, upon the County's request, on the use, maintenance, installation and removal of the equipment; on-site warranty and maintenance services with next business day response, inclusive of preventative maintenance; service calls; replacement of defective or worn parts/devices; and labor for the life of the contract. The participating departments will use the vehicle tracking devices to improve daily operations, increase productivity, maintain public safety, and achieve target service levels.

Scope

The scope of this item is countywide in nature.

Fiscal Impact/Funding Source

The fiscal impact for the five-year term is \$2,968,000. Should the County choose to exercise, at its sole discretion, the two (2), three-year options to renew, the estimated cumulative value will be \$6,529,600. This contract consolidates two (2) previous contracts, *EPP-RFP8299* for the purchase of devices, software, and associated services valued at \$5,723,653 for seven (7) years and six (6) months and *BW9507-2/16* for the purchase of ongoing software access and support services for legacy devices valued at \$240,959 for five (5) years and six (6) months. The replacement contract leverages the consolidated volume and takes advantage of decreased costs in the marketplace. The monthly software access fees have dramatically decreased and all devices provided to the County will be free of charge. As a result, the allocation requested under the replacement contract has been reduced significantly.

Department	Allocation	Funding Source	Contract Manager
Aviation	\$220,000	Proprietary Funds	Neivy Garcia
Fire Rescue	200,000	Fire District	Marianela Betancourt
Internal Services	515,000	Internal Service Funds	Dianne Steinberg
Parks, Recreation and Open Spaces	375,000	General Fund	Lluis Gorgoy
Regulatory and Economic Resources	300,000	Proprietary Funds	Manuel Blanco
Solid Waste Management	621,000	General Fund/Proprietary Funds	Danny Diaz
Transportation and Public Works	340,000	General Fund/Proprietary Funds	Jesus Valderrama
Water and Sewer	397,000	Proprietary Funds	Susan Pascual
Total	\$2,968,000		

Track Record/Monitor

Juliana Manjarres of the Internal Services Department is the Procurement Contracting Officer.

Delegated Authority

If this item is approved, the County Mayor or County Mayor's designee will have the authority to exercise all provisions of the contract pursuant to Section 2-8.1 of the County Code and Implementing Order 3-38, including any cancellation, renewal and extension provisions.

Vendor Recommended for Award

An Invitation to Bid was issued under full and open competition on June 23, 2016. Nineteen bids were received in response to the solicitation. The method of award was to the single lowest-priced responsive and responsible vendor by group in the aggregate. The solicitation included four (4) groups to accommodate the technical requirements of the participating departments: Group A: Various County Departments; Group B: Fire Rescue Department; Group C: Solid Waste Management Department; and Group D: Battery Operated Devices. The recommended vendor will be awarded all four (4) groups.

Awardee	Principal Address	Address of Branch Offices or Headquarters in Miami-Dade or Broward*	Number of Employee Residents	Principal
			1)Miami-Dade 2)Broward 3)Percentage*	
DataRemote, Inc.	17755 Homestead Avenue Miami, FL	Same	18	Robert Moses
			1	
			78.26%	

*Provided pursuant to Resolution No. R-1011-15. Percentage of employee residents is the percentage of vendors' employees who reside in Miami-Dade County or Broward County as compared to the vendor's total workforce.

Vendors Not Recommended for Award

Vendor	Reason for Not Recommending
AssetWorks, LLC	Bid was higher than low bidder.
AT&T Mobility, LLC	
CalAmp Radio Satellite Integrators, Inc.	
Disaster Solutions, LLC	
EquipmentShare.com, Inc.	
Fleet Analytics, LLC	
Fleetz, LLC	
Ituran USA, Inc.	
LB Technology, Inc.	
Marshall and Associates, Inc.	
McNeilus Financial, Inc.	
M.C.O. Construction and Services, Inc.	
ProSys Information Systems, Inc.	
RVA, LLC	
Show Service Provider USA, LLC	
The Mainz Group, LLC	
Tracking Solutions, Corp.	
Vehicle Tracking Solutions, LLC	

Due Diligence

Pursuant to Resolution No. R-187-12, due diligence was conducted in accordance with the Internal Services Department's Procurement Guidelines to determine contractor responsibility, including

verifying corporate status and that there are no performance or compliance issues. The lists that were referenced include convicted bidders, debarred bidders, delinquent contractors, suspended bidders, and federal excluded parties. There are no adverse findings relating to contractor responsibility.

Pursuant to Resolution No. R-140-15, prior to the re-procurement of this replacement contract, a full review of the scope of services was conducted to ensure the replacement contract reflects the County's current needs. The review included conducting market research, posting a draft solicitation for industry comment, and holding meetings and drafting sessions with the user departments. The scope of services was updated to include additional devices and software for the Water and Sewer Department, including battery operated devices, and to require that devices be provided free of charge.

Applicable Ordinances and Contract Measures

- The two (2) percent User Access Program provision applies and will be collected on all purchases.
- The Small Business Enterprise Bid Preference and Local Preference were applied in accordance with the ordinances.
- The Living Wage Ordinance does not apply.



Alina T. Hudak
Deputy Mayor

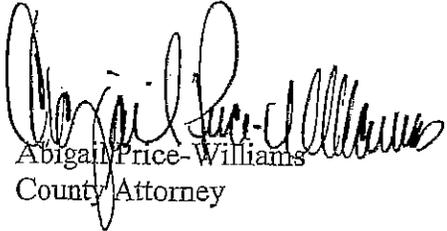


MEMORANDUM

(Revised)

TO: Honorable Chairman Jean Monestime
and Members, Board of County Commissioners

DATE: November 15, 2016

FROM: 
Abigail Price-Williams
County Attorney

SUBJECT: Agenda Item No. 8(F)(1)

Please note any items checked.

- "3-Day Rule" for committees applicable if raised
- 6 weeks required between first reading and public hearing
- 4 weeks notification to municipal officials required prior to public hearing
- Decreases revenues or increases expenditures without balancing budget
- Budget required
- Statement of fiscal impact required
- Statement of social equity required
- Ordinance creating a new board requires detailed County Mayor's report for public hearing
- No committee review
- Applicable legislation requires more than a majority vote (i.e., 2/3's ____, 3/5's ____, unanimous ____) to approve
- Current information regarding funding source, index code and available balance, and available capacity (if debt is contemplated) required

Approved _____ Mayor
Veto _____
Override _____

Agenda Item No. 8(F)(1)
11-15-16

RESOLUTION NO. _____

RESOLUTION APPROVING AWARD OF CONTRACT NO. FB-00411 TO DATAREMOTE, INC. FOR PURCHASE OF AUTOMATED VEHICLE LOCATION TRACKING DEVICES, SOFTWARE AND SERVICES FOR VARIOUS COUNTY DEPARTMENTS IN A TOTAL AMOUNT NOT TO EXCEED \$6,529,600.00 OVER THE INITIAL FIVE-YEAR TERM AND TWO, THREE-YEAR OPTIONS TO RENEW; AND AUTHORIZING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO GIVE NOTICE OF THIS AWARD, ISSUE THE APPROPRIATE PURCHASE ORDER TO GIVE EFFECT TO SAME AND EXERCISE ALL PROVISIONS OF THE CONTRACT PURSUANT TO SECTION 2-8.1 OF THE CODE AND IMPLEMENTING ORDER 3-38

WHEREAS, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA, that this Board approves award of Contract No. FB-00411 to DataRemote, Inc. for purchase of automated vehicle location tracking devices, software and services for various County departments as set forth in the incorporated memorandum in a total amount not to exceed \$6,529,600.00 over the initial five-year term and two, three-year options to renew; and authorizes the County Mayor or County Mayor's designee to give notice of this award, issue the appropriate purchase order to give effect to same and exercise all provisions of the contract pursuant to Section 2-8.1 of the County Code and Implementing Order 3-38. A copy of the contract is on file with and available upon request from the Internal Services Department, Procurement Management Services Division.

The foregoing resolution was offered by Commissioner ,
who moved its adoption. The motion was seconded by Commissioner
and upon being put to a vote, the vote was as follows:

Jean Monestime, Chairman	
Esteban L. Bovo, Jr., Vice Chairman	
Bruno A. Barreiro	Daniella Levine Cava
Jose "Pepe" Diaz	Audrey M. Edmonson
Sally A. Heyman	Barbara J. Jordan
Dennis C. Moss	Rebeca Sosa
Sen. Javier D. Souto	Xavier L. Suarez
Juan C. Zapata	

The Chairperson thereupon declared the resolution duly passed and adopted this 15th day of November, 2016. This resolution shall become effective upon the earlier of (1) 10 days after the date of its adoption unless vetoed by the County Mayor, and if vetoed, shall become effective only upon an override by this Board, or (2) approval by the County Mayor of this Resolution and the filing of this approval with the Clerk of the Board.

MIAMI-DADE COUNTY, FLORIDA
BY ITS BOARD OF
COUNTY COMMISSIONERS

HARVEY RUVIN, CLERK

By: _____
Deputy Clerk

Approved by County Attorney as
to form and legal sufficiency.



Hugo Benitez