

Memorandum



Date: January 23, 2018

Agenda Item No. 8(F)(7)

To: Honorable Chairman Esteban L. Bovo, Jr.
and Members, Board of County Commissioners

From: Carlos A. Gimenez
Mayor

A handwritten signature in black ink, appearing to read "Carlos A. Gimenez", written over the printed name of the Mayor.

Subject: Recommendation for Approval to Award the Consolidated Contract for the Purchase of Original Equipment Manufacturer and Original Equipment Parts and Services

Recommendation

It is recommended that the Board of County Commissioners (Board) approve a competitive contract award, *Contract No. FB-00399, Purchase of Original Equipment Manufacturer and Original Equipment Parts and Services*, for multiple County departments. This contract provides for Original Equipment Manufacturer and Original Equipment brand replacement parts for various types of Miami-Dade County automotive and heavy equipment. The equipment includes passenger vehicles, light and heavy trucks, utility vehicles, construction and agricultural vehicles, and motorcycles. The contract also includes maintenance, repair, modification, and installation services. The contract has three groups:

- Group 1 - Purchase of Original Equipment Manufacturer parts per catalog line item;
- Group 2 - Purchase of Original Equipment Manufacturer brands and Original Equipment parts; and
- Group 3 - Purchase of Original Equipment Manufacturer brands and Original Equipment parts and repair services, including installation services.

This contract partially consolidates two contracts, the Original Equipment Manufacturer brands under *Contract No. 1070-5/14, Automotive and Truck Replacement Parts and Specialized Repair Services*, and all of *Contract No. 5380-6/14, Mobile Equipment Manufacturer Replacement Parts and Services*. During the evaluation of responses to this solicitation, staff learned that full consolidation will not be practicable.

In an effort to reach local vendors, Internal Services hosted an Industry Day, where staff provided a detailed review of the solicitation, including a clause-by-clause review of the bid qualification and technical requirements, along with a systematic overview of the bid submittal forms. On-site vendor registration was available to participants and vendor registration training was conducted. An overview of the electronic bidding system, BidSync, was provided to increase the accuracy of submittals. Thirty-four participants attended the Industry Day, resulting in an additional 27 submittals.

The contract term advertised was a five-year term, with a five-year option to renew to be exercised at the County's discretion. This recommendation is for the initial five-year term. Exercise of the option to renew term will be subject to Board approval. During the initial term, staff will continue to review opportunities which may improve the County's approach to the provision of parts and services for repair of light and heavy vehicles. This review will include assessing the following options, or any combination thereof: compartmentalizing or grouping contracts by equipment type; utilizing alternative brands; brand standardization; accessing established contracts that aggregate purchases through economies of scale; leveraging other local agencies for a cooperative purchasing contract; feasibility of utilizing a vendor-managed inventory contract; and feasibility of consignment of parts. The value of this contract warrants the dedication of additional staff time to explore more innovative approaches to improve the contracting for parts and repair services.

This item is placed for Committee review pursuant to Miami-Dade County Code Section 29-124(f). This item may only be considered by the Board if the Citizens' Independent Transportation Trust has forwarded a recommendation to the Board prior to the date scheduled for Board consideration, or 45 days have elapsed since the filing with the Clerk of the Board of this award recommendation. If the Citizens' Independent Transportation Trust has not forwarded a recommendation and 45 days have not elapsed since the filing of this award recommendation, I will request a withdrawal of this item.

Scope

The scope of this item is countywide in nature.

Fiscal Impact/Funding Source

The fiscal impact for the five -year term is \$72,135,000. There are two current contracts. *Contract No. 1070-5/14* is valued at \$59,577,000 for an eight-year and ten -month term. *Contract No. 5380-6/14* is valued at \$153,410,000for a nine-year and nine-month term. Both contracts will expire on March 31, 2018.

Department	Allocation	Funding Source	Contract Manager
Aviation	\$1,860,000	Proprietary Funds	Neivy Garcia
Fire Rescue	\$9,000,000	Fire District	Marianela Betancourt
Internal Services	\$48,825,000	Internal Service Funds	Rey Llerena
Parks, Recreation and Open Spaces	\$600,000	General Fund	Lluis Gorgoy
Police	\$90,000	General Fund	Laura Romano
PortMiami	\$30,000	Proprietary Funds	Leticia Smith
Solid Waste Management	\$1,536,000	Proprietary Funds	Olga Espinosa-Anderson
Transportation and Public Works	\$2,994,000	DTPW Operating	Jesus Valderrama
Water and Sewer	\$7,200,000	Proprietary Funds	Susan Pascual
Total:	\$72,135,000		

Track Record/Monitor

Basia M. Pruna of the Internal Services Department is the Procurement Contracting Manager.

Delegated Authority

If this item is approved, the County Mayor or County Mayor's designee will have the authority to exercise all provisions of the contract, including any cancellation, renewal and extension provisions, pursuant to Section 2-8.1 of the County Code and Implementing Order 3-38. Such authority excludes exercising the five-year, option to renew period, which will be subject to Board approval.

Vendors Recommended for Award

An Invitation to Bid was issued under full and open competition. Seventy-eight bids were received in response to the solicitation, including 14 "No Bids." The total number of vendors recommended for award is 52, of which 47 have a local address and are locally headquartered. Refer to Attachment 1 for a listing of the vendors recommended for award.

Vendors Not Recommended for Award

Refer to Attachment 2 for the vendors not recommended for award.

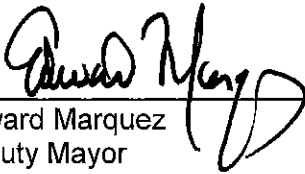
Due Diligence

Pursuant to Resolution No. R-187-12, due diligence was conducted in accordance with the Internal Services Department's Procurement Guidelines to determine vendor responsibility, including verifying corporate status and that there are no performance and compliance issues through various vendor responsibility lists and a keyword internet search. The lists that were referenced included convicted vendors, debarred vendors, delinquent contractors, suspended vendors, and federal excluded parties. There were no adverse findings relating to vendor responsibility.

Pursuant to Resolution No. R-140-15, prior to the re-procurement of the replacement contract, a full review of the scope of services was conducted to ensure the replacement contract reflects the County's current needs. The review included conducting market research, posting a draft solicitation for industry comment, and holding meetings and drafting sessions with the user departments. The scope of services was updated to combine the majority of goods and services under two contracts into this consolidated contract.

Applicable Ordinances and Contract Measures

- The User Access Program provision applies and the two percent program discount will be collected on all purchases where permitted by the funding source.
- The Small Business Enterprise Bid Preference and Local Preference were applied in accordance with the Ordinances where permitted by the funding source.
- The Living Wage Ordinance does not apply.



Edward Marquez
Deputy Mayor



MEMORANDUM

(Revised)

TO: Honorable Chairman Esteban L. Bovo, Jr.
and Members, Board of County Commissioners

DATE: January 23, 2018

FROM: Abigail Price-Williams
County Attorney

SUBJECT: Agenda Item No. 8(F)(7)

Please note any items checked.

- "3-Day Rule" for committees applicable if raised
- 6 weeks required between first reading and public hearing
- 4 weeks notification to municipal officials required prior to public hearing
- Decreases revenues or increases expenditures without balancing budget
- Budget required
- Statement of fiscal impact required
- Statement of social equity required
- Ordinance creating a new board requires detailed County Mayor's report for public hearing
- No committee review
- Applicable legislation requires more than a majority vote (i.e., 2/3's ____, 3/5's ____, unanimous ____) to approve
- Current information regarding funding source, index code and available balance, and available capacity (if debt is contemplated) required

Approved _____ Mayor
Veto _____
Override _____

Agenda Item No. 8(F)(7)
1-23-18

RESOLUTION NO. _____

RESOLUTION APPROVING AWARD OF CONTRACT NO. FB-00399 FOR PURCHASE OF ORIGINAL EQUIPMENT MANUFACTURER AND ORIGINAL EQUIPMENT PARTS AND SERVICES FOR COUNTY DEPARTMENTS IN A TOTAL AMOUNT NOT TO EXCEED \$72,135,000.00 FOR THE INITIAL FIVE-YEAR TERM; AND AUTHORIZING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO GIVE NOTICE OF THIS AWARD, ISSUE THE APPROPRIATE PURCHASE ORDER TO GIVE EFFECT TO SAME AND EXERCISE ALL PROVISIONS OF THE CONTRACT PURSUANT TO SECTION 2-8.1 OF THE CODE AND IMPLEMENTING ORDER 3-38

WHEREAS, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA, that this Board approves award of Contract No. FB-00399 for purchase of Original Equipment Manufacturer and Original Equipment Parts and Services for County departments as set forth in the incorporated memorandum in a total amount not to exceed \$72,135,000.00 for the initial five-year term, and authorizes the County Mayor or County Mayor's designee to give notice of this award, issue the appropriate purchase order to give effect to same and exercise all provisions of the contract pursuant to Section 2-8.1 of the County Code and Implementing Order 3-38. A copy of the contract is on file with and available upon request from the Internal Services Department, Procurement Management Services Division.

The foregoing resolution was offered by Commissioner
who moved its adoption. The motion was seconded by Commissioner
and upon being put to a vote, the vote was as follows:

Esteban L. Bovo, Jr., Chairman	
Audrey M. Edmonson, Vice Chairwoman	
Bruno A. Barreiro	Daniella Levine Cava
Jose "Pepe" Diaz	Sally A. Heyman
Barbara J. Jordan	Joe A. Martinez
Jean Monestime	Dennis C. Moss
Rebeca Sosa	Sen. Javier D. Souto
Xavier L. Suarez	

The Chairperson thereupon declared the resolution duly passed and adopted this 23rd day of January, 2018. This resolution shall become effective upon the earlier of (1) 10 days after the date of its adoption unless vetoed by the County Mayor, and if vetoed, shall become effective only upon an override by this Board, or (2) approval by the County Mayor of this Resolution and the filing of this approval with the Clerk of the Board.

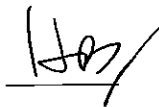
MIAMI-DADE COUNTY, FLORIDA
BY ITS BOARD OF
COUNTY COMMISSIONERS

HARVEY RUVIN, CLERK

By: _____
Deputy Clerk

Approved by County Attorney as
to form and legal sufficiency.

Hugo Benitez



**ATTACHMENT 1
VENDORS RECOMMENDED FOR AWARD**

Awardee	Principal Address	Address of Branch Offices or Headquarters in Miami-Dade or Broward	Number of Employee Residents 1)Miami-Dade 2)Broward 3)Percentage	Principal
Aero Hardware & Supply, Inc. d/b/a Hydraulic Supply Company	300 International Parkway Sunrise, FL	Same	35	James H. Inglis
			83	
			57%	
Bennett Auto Supply, Inc.	3141 SW 10 Street Pompano Beach, FL	Same	11	Harold Bennett
			223	
			45%	
Crane Equipment Manufacturing Corp.	33740 Seavey Loop Eugene, OR	None	0	Jack Makinson
			0	
			0%	
Dana Safety Supply, Inc.	5221 W Market Street Greensboro, NC	7001 NW 36 Street Miami, FL	12	David Russo
			11	
			20%	
D & L Auto and Marine Supplies, Inc.	5601 NW 79 Avenue Miami, FL	Same	5	Eleodoro E. Aguero
			0	
			100%	
Diesel Power and Injection, Inc.	7741 NW 53 Street Miami, FL	Same	4	James R. Haas
			0	
			100%	
Electric Sales and Service, Inc.	340 NE 75 Street Miami, FL	Same	8	William W. York Jr.
			2	
			100%	
Environmental Products Group, Inc. d/b/a Environmental Products of Florida	2525 Clarcona Road Apopka, FL	1907 SW 43 Terrace Deerfield Beach, FL	0	Jeffrey H. Haase
			4	
			12%	
Flagler Construction Equipment, LLC	8418 Palm River Road Tampa, FL	6144 NW 74 Avenue Miami, FL	13	Thomas Holmes
			10	
			15%	
Florida Transportation Systems, Inc.	7703 Industrial Lane Tampa, FL	1290 NW 15 Street Pompano Beach, FL	3	Howard B. Revelle
			9	
			30%	
Genuine Parts Company d/b/a Napa Auto Parts	2999 Wildwood Parkway Atlanta, GA	9520 NW 58 Street Miami, FL	215	Paul Donahue
			37	
			100%	
Glades Parts Company, Inc. d/b/a Original Equipment Miami	1348 S Main Street Belle Glade, FL	500 W 83 Street Hialeah, FL	16	Jose M. Antuna II
			3	
			34%	
Gulfstream Scale Company, Inc.	7547 Garden Road Riviera Beach, FL	None	0	Alice-Ann Cook
			0	
			0%	
Hydradyne, LLC	15050 FAA Boulevard Fort Worth, TX	7795 NW 53 Street Miami, FL	7	Randall R. Rollins
			7	
			2%	

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			1)Miami-Dade	2)Broward	3)Percentage	
Hydraulic Sales and Service, Inc.	3700 NW S River Drive Miami, FL	Same	26			Cleveland H. Jones III
			0			
			82%			
IEH Auto Parts Holding, LLC d/b/a Auto Plus Auto Parts	2711 Centerville Road Suite 400 Wilmington, DE	3510 NW 60 Street Miami, FL	68			Eric H. Levy
			14			
			2%			
Jack Lyons Truck Parts, Inc.	8482 NW 96 Street Medley, FL	Same	16			Jack Lyons Jr.
			5			
			75%			
K.V.P. Enterprises, Inc. d/b/a Expert Diesel	4700 Oakes Road Davie, FL	Same	5			Karen Putter
			17			
			23%			
Kelly Tractor Company	8255 NW 58 Street Miami, FL	Same	213			Nicholas D. Kelly
			61			
			100%			
Knapheide Truck Equipment Company Southeast	1848 Westphalia Strasse Quincy, IL	2900 NW 73 Street Miami, FL	19			James H. Harris
			5			
			100%			
L.J.B. Equipment Sales, Inc.	111 Reed Road Lake Park, FL	None	0			Lawrence J. Bondonese, Sr.
			0			
			0%			
McNeilus Financial, Inc. d/b/a McNeilus Truck & Manufacturing Company	524 County Road 34 E Dodge Center, MN	1700 NW 33 Street Pompano Beach, FL	3			Bradley M. Nelson
			2			
			1%			
Miami Alec's Truck Accessories, LLC	17110 S Dixie Highway Miami, FL	Same	25			Austin Silverstein
			0			
			100%			
National Auto Parts Warehouse, Inc.	11150 NW 32 Avenue Miami, FL	Same	60			Laurence M. Pacey
			15			
			100%			
Nextran Corp.	1986 W Beaver Street Jacksonville, FL	6801 NW 74 Avenue Miami, FL	40			Jon W. Pritchett
			13			
			7%			
Nortrax, Inc.	4042 Park Oaks Boulevard Suite 200 Tampa, FL	4343 NW 77 Avenue Miami, FL	22			Domenic G. Ruccolo
			3			
			5%			
Old Dominion Brush Company, Inc.	5118 Glen Alden Drive Richmond, VA	None	0			Duke Brizzolara
			0			
			0%			

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Palm Truck Centers, Inc.	2441 S State Road 7 Fort Lauderdale, FL	Same	4	Victor Weiger
			51	
			55%	
Palmetto Ford Truck Sales, Inc. d/b/a Palmetto Truck Center	7245 NW 36 Street Miami, FL	Same	51	Daniel Yglesias
			12	
			98%	
Pantropic Power, Inc.	8205 NW 58 Street Miami, FL	Same	88	Luis Botas
			41	
			84%	
Pat's Pump & Blower, LLC	2141 W Church Street Orlando, FL	None	0	Patrick A. Fender
			0	
			0%	
Power Brake Exchange, Inc.	8493 NW 64 Street Miami, FL	Same	4	Thomas C. Kennedy
			3	
			100%	
Rechtien International Trucks, Inc.	7227 NW 74 Avenue Miami, FL	Same	100	Alberto Ponce-Gutierrez
			48	
			72.5%	
Richards Tractors & Implements, Inc.	1995 NE 8 Street Homestead, FL	Same	28	Mauricio Neret
			0	
			100%	
Rose Spring Corp.	7340 NW 70 Street Miami, FL	Same	9	Enrique Vinas, Jr.
			3	
			100%	
SBL Freightliner, LLC d/b/a Lou Bachrodt Freightliner	2840 Center Port Circle Pompano Beach, FL	Same	30	Louis C. Bachrodt, III
			100	
			30%	
Sigma Equipment Company	7400 NW 79 Avenue Miami, FL	Same	14	Carlos E. Gallardo
			1	
			100%	
Signal Technology Enterprises, Inc. d/b/a Public Safety USA	420 W 27 Street Hialeah, FL	Same	19	Alberto A. Espinosa
			2	
			100%	
South Florida New Holland Equipment Corp. d/b/a Fortrac	1995 NE 8 Street Homestead, FL	Same	28	Jose V. Cardenal
			0	
			100%	
SSES, Inc. d/b/a Southern Sewer Equipment Sales	3409 Industrial 27 Street Fort Pierce, FL	7400 NW 77 Terrace Miami, FL	4	Sherry Denmon
			1	
			17%	
Stewart & Stevenson FDDA, LLC d/b/a Florida Detroit Diesel-Allison	1000 Louisiana Street Suite 5900 Houston, TX	2277 NW 14 Street Miami, FL	48	Hushang Ansary
			53	
			40%	

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Sunbelt Hydraulic & Equipment, Inc. d/b/a Sunbelt Waste Equipment	2201 NW 22 Street Pompano Beach, FL	Same	2	Mario Chavez
			6	
			58%	
Tim Halpin Equipment Corp.	5670 NW 78 Avenue Miami, FL	Same	7	Timothy D. Halpin
			2	
			100%	
Total Truck Parts, Inc.	6545 Wallis Road West Palm Beach, FL	7270 NW 43 Street Miami, FL	18	Marc Apres Karon
			11	
			29%	
TP Investment Group, LLC d/b/a Kenworth of South Florida	2909 S Andrews Avenue Fort Lauderdale, FL	Same	6	Robert T. Hays
			54	
			64%	
TPH Acquisition, LLLP d/b/a The Parts House	10321 Fortune Parkway Building 400 Jacksonville, FL	13230 NW 45 Avenue Miami, FL	81	James Berger
			27	
			14%	
Trailer Tech Miami, Inc.	4620 NW 73 Avenue Miami, FL	Same	4	Adrian Pazos
			0	
			100%	
Truckmax, Inc.	6000 NW 77 Court Miami, FL	Same	88	Robert J. Dollar
			7	
			97%	
TruckPro Holding Corp. d/b/a TruckPro LLC d/b/a CCC Heavy Duty Truck Parts	1900 Charles Bryan Road Suite 100 Cordova, TN	3061 NW 75 Avenue Miami, FL	11	Marsha Wise
			11	
			1%	
W. E. Johnson Equipment Company	7801 NW 52 Street Doral, FL	Same	20	Paul D. Grubb
			3	
			87%	
Wastebuilt Southeast, LLC	560 Territorial Drive Bolingbrook, IL	1291 SW 27 Avenue Pompano Beach, FL	0	Scott Thompson
			9	
			81.8%	
WEP South Florida, LLC	4902 S 16 Avenue Suite E Tampa, FL	1907 NW 40 Court Pompano Beach, FL	1	Scott Dols
			1	
			40%	

**ATTACHMENT 2
Vendors Not Recommended for Award**

Vendor	Reason for Not Recommending
Ace Lawnmower Service	Vendor did not meet the requirements of this solicitation.
Advantage Golf Cars, Inc.	
Arroyo Process Equipment, Inc.	
Auto Holding, LLC d/b/a Autonation	
Bus Depot, Inc.	
Cold Air Distributors Warehouse of Florida, Inc.	
FRL Automotive d/b/a Toyota of North Miami	
Gimaex of the Americas FLL d/b/a Florida Apparatus Sales Headquarters	
Kommodities Corp.	
Manuel Gomez and Associates, Inc.	
Parkway Auto Sales and Service, LLC d/b/a TruckMax Isuzu	
Schumacher Automotive Delray, LLC d/b/a Delray Motors	
Air Compressor Products, Inc.	
Altec Industries	
Dade Pump and Supply Company	
Dartco Transmission	
Expert Diesel	
General GMC Truck Sales and Service, Inc.	
Jasper Engines & Transmission	
LH Travis, Inc.	
M & M Aircraft Parts and Services, LLC	
Rex Chemical Corp.	
Sasind Aviation, Inc.	
Tampa Armature Works	
Weller Truck Parts	
Wurth USA	

*A "No Bid" means the vendor responded indicating that it will not be providing an offer.