

Memorandum



Date: July 10, 2019

To: Honorable Chairwoman Audrey M. Edmonson
and Members, Board of County Commissioners

Agenda Item No. 8(F)(18)

From: Carlos A. Gimenez
Mayor

A handwritten signature in black ink, appearing to read "Carlos A. Gimenez", written over a horizontal line.

Subject: Recommendation for Approval to Award Tire Purchases and Related Services

Recommendation

It is recommended that the Board of County Commissioners (Board) approve a competitive contract award, *Contract No. FB-01140, Tire Purchases and Related Services*, for multiple County departments. The contract will consolidate and replace five separate contracts that the County is currently utilizing to purchase tires, and other services; three are County issued contracts and two are accessed from other governmental entities. The consolidation of these contracts will streamline the management and procurement of these related goods and services, as well as maximize the opportunity to obtain volume purchasing discounts by leveraging the County's spend. The replacement contract includes five groups: Group 1-New Tire Purchases; Group 2-Flat Tire Repairs and Replacement; Group 3-Tire Retreading; Group 4-Solid Fill; and Group 5-Prequalification Pool.

The five contracts that will be replaced by this award are summarized below:

- 1) *8889-1/24 Tire Retreading Services*, is a County issued contract, with three groups. Group 1 is a prequalification pool for retreading services. Group 2 is bid awarded annually to a primary and secondary vendor to provide various recapping services. Group 3 is utilized for minor tire repairs (nail holes, section and spot repair), and is awarded to three vendors. The contract was established by the Board for a five-year term with one, five-year option to renew term and will expire on October 31, 2019.
- 2) *FB-00079 Solid Fill Tractor Loader Tires*, is a County issued contract and has four groups. Groups 1 and 2 were awarded to the lowest bidder in the aggregate; Group 1 is for solid fill of existing tires, while Group 2 is for solid fill of new tires. Groups 3 and 4 are both prequalification pools for related products and wheel assembly mounting. The contract was established under delegated authority for a five-year term and will expire on October 31, 2019.
- 3) *4935-0/18 Flat Tire Repair Services*, is a County issued contract used for various tire repair services, awarded to a single lowest priced vendor. The solicitation has nine operational units which identify the various County departments and locations. The contract was established under delegated authority for a five-year term with one, five-year option to renew term. The contract was allowed to expire at the end of its term, and the services were temporarily transitioned to Contract No. FB-00786, which will expire on April 30, 2023.
- 4) *15/17-07-0220, Tires & Related Services*, is an access of the Florida Sheriff's Association contract, and is the primary source for new tire purchases for Miami-Dade County. The contract was accessed under delegated authority for an 18-month term and will expire on May 28, 2019.
- 5) *25172500-WSCA-15-ACS Tires, Tubes & Services*, is being accessed from the State of Florida's access of the Western States Cooperative Alliance contract, and is the County's secondary method for procuring new tires. The contract was accessed under delegated authority for a 29-month term and expired on March 31, 2019. The Western States Cooperative Alliance renewed the contract through March 31, 2024; however, the County elected to forego a renewal of the access because it was a secondary source that was seldom used by County departments, and the goods and services are currently available from the primary source.

Eight bids were received in response to the solicitation. All eight vendors are local, and two vendors are certified Small Business Enterprises. A total of 2,641 vendors were notified upon advertisement of this solicitation.

Scope

The scope of this item is countywide in nature.

Fiscal Impact/Funding Source

The fiscal impact for the five-year term is \$27,409,562. The current contracts 8889-1/24, FB-00079, 4935-0/18, 15/17-07-0220, and 25172500-WSCA-15-ACS, have a cumulative allocation of \$39,752,073 and their terms expire as mentioned above. The allocation under the replacement contract is lower than the cumulative allocation of the current contracts based on the departments' projected usage and anticipated savings from the consolidation of the contracts.

Department	Allocation	Funding Source	Contract Manager
Aviation	\$1,062,500	Proprietary Funds	Neivy Garcia
Fire Rescue	\$1,400,000	Fire District	Marianela Betancourt
Internal Services	\$21,000,000	Internal Service Funds	Rey Llerena
Parks, Recreation and Open Spaces	\$442,843	General Fund	Manuel Saldana
Transportation and Public Works	\$367,000	DTPW Operating-No CITT	Angela Mathews-Tranumn
Water and Sewer	\$3,137,219	Proprietary Funds	Susan Pascual
Total:	\$27,409,562		

Track Record/Monitor

Vanessa Stroman of the Internal Services Department is the Procurement Contracting Manager.

Delegated Authority

Upon Board approval, the County Mayor or County Mayor's designee will have the authority to exercise all provisions of the contract, including any cancellation and extension provisions, pursuant to Section 2-8.1 of the County Code and Implementing Order 3-38.

Vendor(s) Recommended for Award

The County advertised an Invitation to Bid under full and open competition and received eight bids in response to the solicitation. All eight vendors are local, and two vendors are certified Small Business Enterprises. The replacement contract includes five groups: Group 1-New Tire Purchases; Group 2-Flat Tire Repairs and Replacement; Group 3-Tire Retreading; Group 4-Solid Fill; and Group 5-Prequalification Pool. The County will utilize the contract to procure new tires and tire related services for County owned and/or leased fleet.

Vendor	Principal Address	Local Address*	Number of Employee Residents	Principal	Groups Awarded
			1) Miami-Dade 2) Percentage*		
Balado National Tires, Inc.	1633 NW 27 Avenue Miami, FL	Same	24	Orlando Hidalgo	1, 2, and 5
			100%		
Dan Callaghan Enterprises, Inc. dba Callaghan Tire	4421 12 Street Court East Bradenton, FL	3600 NW 54 Street Miami, FL	7	Dan Callaghan	1, 2, 3, 4 and 5
			100%		

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Vendor	Principal Address	Local Address*	Number of Employee Residents	Principal	Groups Awarded
			1) Miami-Dade 2) Percentage*		
Central Tire Corp	8275 NW 74 Street Miami, FL	Same	29	Sergio Leyva	1, 2, 3, 4 and 5
			89.7%		
Conlan Tire Co., LLC	12225 Stephens Road Warren, MI	2005 NW 110 Avenue Miami, FL	11	Brady Moore	1, 2, 3, 4 and 5
			100%		
Fedan Corp. dba Fedan Tire Co.	2290 W 1 Avenue Hialeah, FL	Same	8	Felix Sanchez	3, 4, and 5
			100%		
KM Pedersen Enterprises, Inc. dba Homestead Tire & Auto (SBE)	406 Washington Avenue Homestead, FL	Same	12	Michele Pedersen	1 and 5
			100%		
Pelar Trading Corporation (SBE)	581 E 33 Street Hialeah, FL	Same	3	Danitza Miranda	2 and 5
			100%		
Tiresoles of Broward, Inc. dba, Miami Tiresoles	1865 South Powerline Road Suite C Deerfield Beach, FL	7800 NW 103 Street Hialeah Gardens, FL	15	Stephen Stafford	1, 2, 3, 4 and 5
			22%		

*Provided pursuant to Resolution No. R-1011-15. Percentage of employee residents is the percentage of vendors' employees who reside in Miami-Dade County as compared to the vendor's total workforce.

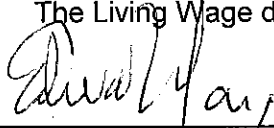
Due Diligence

Pursuant to Resolution No. R-187-12, due diligence was conducted in accordance with the Internal Services Department's Procurement Guidelines to determine vendor responsibility, including verifying corporate status and that there are no performance or compliance issues. The list referenced included convicted vendors, debarred vendors, delinquent contractors, suspended vendors, and federal excluded parties. There were no adverse findings relating to vendor responsibility.

Pursuant to Resolution No. R-140-15, prior to re-procurement, a full review of the scope of services was conducted to ensure the replacement contract reflects the County's current needs. The review included conducting market research, posting a draft solicitation for industry comment, and holding meetings and drafting sessions with the user departments. This resulted in an update to the technical requirements to include current industry standards, and to the scope of services to establish five new groups. Each group represents the goods and/or services previously provided under County contracts or accesses of other governmental entity contracts.

Applicable Ordinances and Contract Measures

- The two percent User Access Program provision applies where permitted by the funding source.
- The Small Business Enterprise Bid Preference and Local Preference were applied where permitted by the funding source.
- The Living Wage does not apply.


Edward Marquez
Deputy Mayor

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MEMORANDUM
(Revised)

TO: Honorable Chairwoman Audrey M. Edmonson
and Members, Board of County Commissioners

DATE: July 10, 2019

FROM: Abigail Price-Williams
County Attorney

SUBJECT: Agenda Item No. 8(F)(18)

Please note any items checked.

- ☐ "3-Day Rule" for committees applicable if raised
- ☐ 6 weeks required between first reading and public hearing
- ☐ 4 weeks notification to municipal officials required prior to public hearing
- ☐ Decreases revenues or increases expenditures without balancing budget
- ☐ Budget required
- ☐ Statement of fiscal impact required
- ☐ Statement of social equity required
- ☐ Ordinance creating a new board requires detailed County Mayor's report for public hearing
- ☒ No committee review
- ☐ Applicable legislation requires more than a majority vote (i.e., 2/3's present ____, 2/3 membership ____, 3/5's ____, unanimous ____, CDMP 7 vote requirement per 2-116.1(3)(h) or (4)(c) ____, CDMP 2/3 vote requirement per 2-116.1(3)(h) or (4)(c) ____, or CDMP 9 vote requirement per 2-116.1(4)(c)(2) ____ to approve
- ☐ Current information regarding funding source, index code and available balance, and available capacity (if debt is contemplated) required

Approved _____ Mayor
Veto _____
Override _____

Agenda Item No. 8(F)(18)
7-10-19

RESOLUTION NO. _____

RESOLUTION APPROVING AWARD OF CONTRACT NO. FB-01140 GROUPS 1 THROUGH 4 FOR THE PURCHASE OF TIRE PURCHASES AND RELATED SERVICES, AND ESTABLISHING AN OPEN PREQUALIFICATION POOL FOR GROUP NO. 5 OF CONTRACT NO. FB-01140 FOR THE PURCHASE OF ADDITIONAL TIRES AND/OR TIRE RELATED SERVICES NOT DEFINED WITHIN GROUP NO. 1 THROUGH GROUP NO. 4 FOR MULTIPLE DEPARTMENTS FOR A FIVE-YEAR TERM IN AN AMOUNT NOT TO EXCEED \$27,409,562.00; AUTHORIZING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO GIVE NOTICE OF AWARD FOR GROUPS 1 THROUGH 4, ISSUE THE APPROPRIATE PURCHASE ORDERS TO GIVE EFFECT TO SAME AND EXERCISE ALL PROVISIONS OF THE CONTRACT PURSUANT TO SECTION 2-8.1 OF THE CODE OF MIAMI-DADE COUNTY, FLORIDA AND IMPLEMENTING ORDER 3-38; AND AUTHORIZING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO SOLICIT PRICING FOR GROUP NO. 5, AWARD CONTRACTS, EXERCISE ALL PROVISIONS OF THE SOLICITATION DOCUMENTS AND ANY RESULTING CONTRACTS PURSUANT TO SECTION 2-8.1 OF THE CODE OF MIAMI-DADE COUNTY, FLORIDA AND IMPLEMENTING ORDER 3-38, AND ADD VENDORS TO THE POOL AT ANY TIME, SUBJECT TO RATIFICATION BY THE BOARD ON A BI-ANNUAL BASIS

WHEREAS, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA, that:

Section 1. This Board approves award of Contract No. FB-01140 Groups 1 through 4 for the purchase of tire purchases and related services for a five-year term, and authorizes the County Mayor or County Mayor's designee to give notice of this award for Group No. 1 through

Group No. 4, issue the appropriate purchase orders to give effect to same and exercise all provisions of the contract pursuant to Section 2-8.1 of the Code of Miami-Dade County, Florida and Implementing Order 3-38. A copy of the contract document is on file with and available upon request from the Internal Services Department, Strategic Procurement Division.

Section 2. This Board approves the establishment of an open prequalification pool for Group No. 5 of Contract No FB-01140 for a five-year term for the purchase of additional tires and/or tire related services not defined within Group No. 1 through Group No. 4 for multiple departments, and authorizes the County Mayor or County Mayor's designee to (a) solicit pricing for Group No. 5 and award contracts up to an aggregate amount of the allocation authorized by the Board, (b) exercise all provisions of the solicitation documents and any resulting contracts pursuant to Section 2-8.1 of the Code of Miami-Dade County, Florida and Implementing Order 3-38, and (c) add vendors to the pool at any time, subject to ratification by the Board on a bi-annual basis. A copy of the solicitation document and resulting contracts are on file and available upon request from the Internal Services Department, Strategic Procurement Division.

Section 3. The Board approves the award of Group No. 1 through Group No. 5 of Contract No. FB-01140 for an amount not to exceed \$27,409,562.00

The foregoing resolution was offered by Commissioner ,
who moved its adoption. The motion was seconded by Commissioner and
upon being put to a vote, the vote was as follows:

Audrey M. Edmonson, Chairwoman	
Rebeca Sosa, Vice Chairwoman	
Esteban L. Bovo, Jr.	Daniella Levine Cava
Jose "Pepe" Diaz	Sally A. Heyman
Eileen Higgins	Barbara J. Jordan
Joe A. Martinez	Jean Monestime
Dennis C. Moss	Sen. Javier D. Souto
Xavier L. Suarez	



The Chairperson thereupon declared this resolution duly passed and adopted this 10th day of July, 2019. This resolution shall become effective upon the earlier of (1) 10 days after the date of its adoption unless vetoed by the County Mayor, and if vetoed, shall become effective only upon an override by this Board, or (2) approval by the County Mayor of this resolution and the filing of this approval with the Clerk of the Board.

MIAMI-DADE COUNTY, FLORIDA
BY ITS BOARD OF
COUNTY COMMISSIONERS

HARVEY RUVIN, CLERK

By: _____
Deputy Clerk

Approved by County Attorney as
to form and legal sufficiency.

EW for

Oren Rosenthal