

# Memorandum



**Date:** July 10, 2019

**To:** Honorable Chairwoman Audrey M. Edmonson  
and Members, Board of County Commissioners

Agenda Item No. 8(F)(19)

**From:** Carlos A. Gimenez  
Mayor

A handwritten signature in black ink, appearing to read "Carlos A. Gimenez", written over a horizontal line.

**Subject:** Request for Approval to Exercise an Option to Renew Term and Authorize Additional Time and Expenditure Authority for the Option to Renew Term under U.S. Communities Contract No. RFP2000001701, Technology Products, Services, Solutions and Related Products and Services

## **Recommendation**

It is recommended that the Board of County Commissioners approve exercising a two-year option to renew term and authorize additional time and expenditure authority for the option to renew term available under *Contract No. RFP2000001701, Technology Products, Services, Solutions and Related Products and Services*, for the Miami-Dade Information Technology Department on behalf of all County departments.

The Board approved accessing this competitively established contract in 2017 for a three-year term through Resolution No. R-349-17. This resolution required that all future renewals and extensions be provided to the Board for approval prior to exercising. Information Technology is requesting \$39,179,758 in additional expenditure authority and approval to exercise the two-year option to renew term to mirror the renewal term that was exercised by Fairfax County, Virginia acting as the lead agency for U.S. Communities and Government Purchasing Alliance.

Information Technology utilizes this contract to purchase technology products and services to support countywide technology operations. Purchases include security, access control, and surveillance solutions and upgrades, audio visual software and equipment, infrastructure software and support, as well as Google, Apple, and Amazon web services, products, and solutions that are not available under any current contract sources.

There are planned initiatives for multiple departments, including Aviation, PortMiami, Parks, Recreation, and Open Spaces, Water and Sewer, Public Housing and Community Development, Police, Fire Rescue, Library System, Transportation and Public Works, Elections, Finance, and Medical Examiner. Information Technology will continue to oversee the acquisition of countywide technology solutions, allowing for close management of this contract in order to optimize standardization opportunities and leverage the County's total technology spend by eliminating redundant purchases.

Key initiatives that have been specifically identified for the two-year term include the following:

- 1) Approximately \$20,000,000 of the allocation is associated with identified projects for Police. Significant projects include the purchase of surveillance cameras and associated hardware and software infrastructure to expand the use of the Shot Spotter system, as well as network infrastructure and video analytics software for the Real Time Crime Center.
- 2) Approximately \$8,000,000 of the allocation is associated with license plate reader expansion and grant funded security initiatives for Aviation.
- 3) Approximately \$4,000,000 of the allocation is associated with security camera initiatives for Information Technology on behalf of various County departments.
- 4) Approximately \$7,000,000 of the allocation is associated with projects to address specifically identified technology needs County-wide. This is consistent with the County's strategic goal to use technology in a cost effective manner.

It was anticipated that Fairfax County would exercise a one-year renewal of this contract; however, a two-year renewal was processed. This item was delayed in being presented for Board approval because Information Technology was required to revisit all project requests from County departments, and gather information regarding anticipated technology purchases for the additional year.

#### **Scope**

The impact of this item is countywide in nature.

#### **Fiscal Impact/Funding Source**

The contract is in its initial term, which expired on April 30, 2019. If the additional expenditure authority and time is approved, the contract will have a modified cumulative allocation of \$62,459,758 and an expiration date of April 30, 2021. The requested allocation is based on anticipated project needs.

Department	Existing Cumulative Allocation	Allocation Requested for Option to Renew Term	Modified Cumulative Allocation	Funding Source	Contract Manager
Information Technology	\$23,280,000	\$39,179,758	\$62,459,758	Capital/ Federal Funds/ Fire District/ General Fund/ Internal Service Funds/ Operating Funds/ Proprietary Funds	Julian Manduley
<b>Total</b>	<b>\$23,280,000</b>	<b>\$39,179,758</b>	<b>\$62,459,758</b>		

#### **Track Record/Monitor**

Beth Goldsmith, Chief Negotiator, of the Internal Services Department is the acting Procurement Manager.

#### **Delegated Authority**

If this item is approved, the County Mayor or County Mayor's designee will have the authority to exercise all provisions of the contract, including any cancellation, renewal and extension provisions, pursuant to Section 2-8.1 of the County Code and Implementing Order 3-38.

#### **Awarded Vendors**

Vendor	Principal Address	Local Address	Principal
Carahsoft Technology Corp.	1860 Michael Faraday Drive Suite 100 Reston, VA	None	Craig P. Abod
DLT Solutions, LLC	2411 Dulles Corner Park Suite 800 Herndon, VA	None	Brian Strosser
Insight Public Sector, Inc.	6820 South Harl Avenue Tempe, AZ	None	Kenneth T. Lamneck
Unicom Government, Inc.	2553 Dulles View Drive Suite 100 Herndon, VA	None	Corry Hong

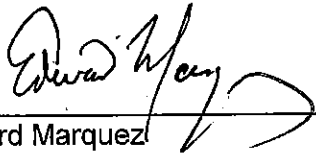
Honorable Chairwoman Audrey M. Edmonson  
and Members, Board of County Commissioners  
Page 3

**Due Diligence**

Pursuant to Resolution No. R-187-12, due diligence was conducted in accordance with the Internal Services Department's Procurement Guidelines to determine contractor responsibility, including verifying corporate status and review of performance and compliance issues. The lists referenced include convicted vendors, debarred vendors, delinquent contractors, suspended vendors, and federal excluded parties. There were no adverse findings relating to contractor responsibility.

**Applicable Ordinances and Contract Measures**

- The User Access Program provision applies where permitted by the funding source.
- The Small Business Enterprise Bid Preference and Local Preference do not apply.
- The Living Wage does not apply.

A handwritten signature in black ink, appearing to read "Edward Marquez", is written over a horizontal line.

Edward Marquez  
Deputy Mayor

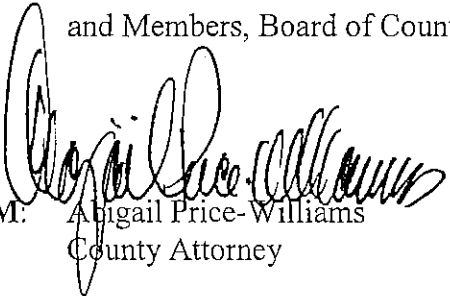


## MEMORANDUM

(Revised)

TO: Honorable Chairwoman Audrey M. Edmonson  
and Members, Board of County Commissioners

DATE: July 10, 2019

FROM:   
Abigail Price-Williams  
County Attorney

SUBJECT: Agenda Item No. 8(F)(19)

Please note any items checked.

- ☐ "3-Day Rule" for committees applicable if raised
- ☐ 6 weeks required between first reading and public hearing
- ☐ 4 weeks notification to municipal officials required prior to public hearing
- ☐ Decreases revenues or increases expenditures without balancing budget
- ☐ Budget required
- ☐ Statement of fiscal impact required
- ☐ Statement of social equity required
- ☐ Ordinance creating a new board requires detailed County Mayor's report for public hearing
- ☒ No committee review
- ☐ Applicable legislation requires more than a majority vote (i.e., 2/3's present \_\_\_\_, 2/3 membership \_\_\_\_, 3/5's \_\_\_\_, unanimous \_\_\_\_, CDMP 7 vote requirement per 2-116.1(3)(h) or (4)(c) \_\_\_\_, CDMP 2/3 vote requirement per 2-116.1(3)(h) or (4)(c) \_\_\_\_, or CDMP 9 vote requirement per 2-116.1(4)(c)(2) \_\_\_\_ to approve
- ☒ Current information regarding funding source, index code and available balance, and available capacity (if debt is contemplated) required

Approved \_\_\_\_\_ Mayor  
Veto \_\_\_\_\_  
Override \_\_\_\_\_

Agenda Item No. 8(F)(19)

7-10-19

RESOLUTION NO. \_\_\_\_\_

RESOLUTION AUTHORIZING ADDITIONAL TIME AND EXPENDITURE AUTHORITY AND AUTHORIZES THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO EXERCISE THE TWO-YEAR OPTION TO RENEW TERM FOR A TOTAL AMOUNT NOT TO EXCEED \$39,179,758.00 FOR U.S. COMMUNITIES CONTRACT NO. 2000001701 FOR THE PURCHASE OF TECHNOLOGY PRODUCTS, SERVICES, SOLUTIONS AND RELATED PRODUCTS AND SERVICES FOR THE INFORMATION TECHNOLOGY DEPARTMENT ON BEHALF OF ALL COUNTY DEPARTMENTS; AND AUTHORIZING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO EXERCISE ALL PROVISIONS OF THE CONTRACT, INCLUDING ANY CANCELLATION PROVISION, PURSUANT TO COUNTY CODE SECTION 2-8.1 AND IMPLEMENTING ORDER 3-38

**WHEREAS**, this Board desires to accomplish the purpose outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

**NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA**, that this Board authorizes additional time and expenditure authority and authorizes the County Mayor or County Mayor's designee to exercise the two-year option to renew term for a total contract value not to exceed \$39,179,758.00 for the accessed, competitively procured and awarded U.S. Communities Contract No. 2000001701 for the purchase of technology products, services, solutions and related products and services for the Information Technology Department on behalf of all County departments. The Board further authorizes the County Mayor or County Mayor's designee to exercise all provisions of such contract, including any cancellation provisions, pursuant to Section 2-8.1 of the County Code and Implementing Order 3-38. A copy of the contract is on file with and available upon request from the Internal Services Department, Strategic Procurement Division.

The foregoing resolution was offered by Commissioner  
who moved its adoption. The motion was seconded by Commissioner  
and upon being put to a vote, the vote was as follows:

Audrey M. Edmonson, Chairwoman

Rebeca Sosa, Vice Chairwoman

Esteban L. Bovo, Jr.

Jose "Pepe" Diaz

Eileen Higgins

Joe A. Martinez

Dennis C. Moss

Xavier L. Suarez

Daniella Levine Cava

Sally A. Heyman

Barbara J. Jordan

Jean Monestime

Sen. Javier D. Souto

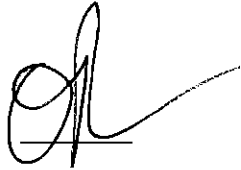
The Chairperson thereupon declared this resolution duly passed and adopted this 10<sup>th</sup> day of July, 2019. This resolution shall become effective upon the earlier of (1) 10 days after the date of its adoption unless vetoed by the County Mayor, and if vetoed, shall become effective only upon an override by this Board, or (2) approval by the County Mayor of this resolution and the filing of this approval with the Clerk of the Board.

MIAMI-DADE COUNTY, FLORIDA  
BY ITS BOARD OF  
COUNTY COMMISSIONERS

HARVEY RUVIN, CLERK

By: \_\_\_\_\_  
Deputy Clerk

Approved by County Attorney as  
to form and legal sufficiency.



Oren Rosenthal