

MEMORANDUM

Agenda Item No. 8(J)(3)

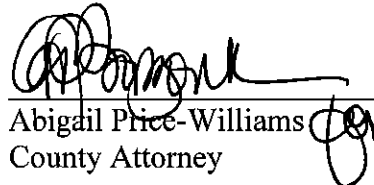
TO: Honorable Chairwoman Audrey M. Edmonson
and Members, Board of County Commissioners

DATE: July 10, 2019

FROM: Abigail Price-Williams
County Attorney

SUBJECT: Resolution authorizing the
County Mayor to issue a
new stevedore license to
Michael Gass in accordance
with chapter 28A, section
28A-6 of the Code

The accompanying resolution was prepared by the Port of Miami and placed on the agenda at the request of Prime Sponsor Vice Chairwoman Rebeca Sosa.


Abigail Price-Williams
County Attorney

APW/smm

Memorandum



Date: July 10, 2019

To: Honorable Chairwoman Audrey M. Edmonson
and Members, Board of County Commissioners

From: Carlos A. Gimenez
Mayor

A handwritten signature in black ink, appearing to read "Carlos A. Gimenez".

Subject: Resolution Authorizing the County Mayor or the County Mayor's Designee to Issue a New County Stevedore License to Michael Gass

Recommendation

It is recommended that the Board of County Commissioners (Board) approve the accompanying resolution authorizing the County Mayor or the County Mayor's designee to issue a new Miami-Dade County stevedoring license to Michael Gass pursuant to Chapter 28-A, Section 28A-6 of the Code of Miami-Dade County.

Scope

PortMiami is located within District 5, which is represented by Commissioner Eileen Higgins. The impact of this agenda item is countywide as PortMiami (Port) is a regional asset and generates employment for residents throughout Miami-Dade County.

Fiscal Impact/Funding Source

This proposed resolution will have no fiscal impact on PortMiami.

Track Record/Monitor

The Port staff members responsible for monitoring compliance with terms of license are Hydi Webb, Deputy Port Director, and Becky Hope, Chief, Seaport Planning & Property Development.

Background

Chapter 28-A, Section 28A-6, of the Miami-Dade County Code, mandates that applications for new County stevedore licenses be presented to the Board by the County Mayor, after examination of the qualifications of the applicants by the Seaport Director, and after completion of a background investigation by the Miami-Dade Police Department.

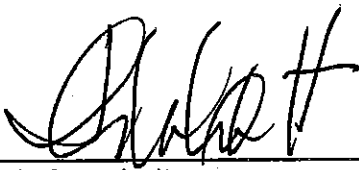
Staff has reviewed the qualifications of the applicant for issuance of a new County stevedore license and determined that he is qualified in accordance with Code licensure requirements of Chapter 28-A, Section 28A-6 of the Code. An investigation of the applicant by the Miami-Dade Police Department has revealed no record of criminal activity as outlined in Chapter 28-A of the Code. The applicant has also provided the mandatory bond (attached).

As staff has determined that applicable licensure requirements have been met, it is recommended that the Board approve the issuance of a new County stevedore license to the applicant Michael Gass.

Honorable Chairwoman Audrey M. Edmonson
and Members, Board of County Commissioners
Page No. 2

Delegated Authority

In accordance with Section 2-8.3 of the Code of Miami-Dade County requiring disclosure of delegations of Board authority contained in the body of contracts recommended for competitive award, this item contains no such delegations.



Jack Osterholt
Deputy Mayor

PERSONAL CHARACTER FORM

**2019 STEVEDORING BUSINESS LICENSE
PERSONAL CHARACTER FORM**



PORTMIAMI

Applicant Name: Michael Gass
Applicant Age: 41
Applicant Citizenship: U.S.A
Date of Birth: 09-26-77
Address: 3806 Worsham Ave
Long Beach, CA 90808
Work Phone: 310-816-6511
Mobile Phone: 310-987-0966
E-mail Address: michael.gass@metrocruiiseservices.com

1. Name and address of stevedore firm which applicant will conduct his/her stevedoring activities upon issuance of license:

Metro Cruise Services
3806 Worsham Ave
Long Beach, Ca ~~90815~~ 90808

2. Stevedore's Performance Bond: _____

3. Has applicant ever been refused such bond? No

4. List all connections applicant has had with stevedoring and with shipping industry, giving dates and locations.

Please see the attached listing

**2019 STEVEDORING BUSINESS LICENSE
PERSONAL CHARACTER FORM**



PORTMIAMI

5. List all supervisory capacities previously held by applicant in Question No. 4.

Please see the attached listing

6. Describe supervisory duties performed by applicant in No. 5.

Please see the attached listing

7. List at least 3 local individual references and their addresses, of persons knowing applicant for two years or more.

Name: Carlos Estrada — Director Port Operations

Address: Carnival Cruise Lines, 3655 NW 87 Ave, Miami, FL 33178

Telephone: 305-599-2600

Name: Hans Lind — Director Port Operations

Address: 1501 Biscayne Blvd Ste 500, Miami, FL 33132

Telephone: 786-971-1159

Name: Bruce Krumrine — VP Shore Operations

Address: Princess Cruises, 24844 Ave Rockefeller, Santa Clarita, Ca 91355

Telephone: 661-753-0205

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**2018 STEVEDORING BUSINESS LICENSE
PERSONAL CHARACTER FORM**



PORTMIAMI

Telephone: (661) 753-0205

8. List all bank business accounts:

CITY NATIONAL BANK, 11 GOLDEN SHORE, 6TH FLOOR, LONG BEACH, CA 90802

METRO CRUISE LLC ACCOUNT NO.

METRO SHORE SERVICES LLC ACCOUNT NO.

SUDERMAN STEVEDORES ACCOUNT NO.

METRO SHORE SERVICES LLC ACCOUNT NO.

9. Education: List the name and address of high school, college, or specialty school attended, with dates of attendance and degrees, if any:

_____ PLEASE _____ SEE _____ ATTACHED

LISTING _____

10. List any other information which applicants think might be of value to the Miami-Dade County Board of Commissioner's regarding this application:

_____ PLEASE _____ SEE _____ ATTACHED

LISTING _____

**2019 STEVEDORING BUSINESS LICENSE
PERSONAL CHARACTER FORM**



PORTMIAMI

The undersigned stevedoring license applicant hereby swears or affirms that all answers and information provided above are true and correct.

Signature Michael Gass

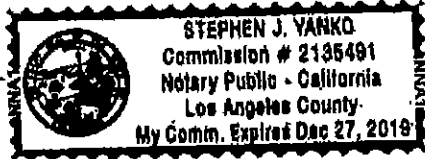
Date 11-08-18

Before me, the undersigned authority, duly authorized to give oaths and take acknowledgments, personally appeared MICHAEL GASS, who being sworn, deposes and says that he is the person who executed the foregoing Stevedoring License Questionnaire, and that the matters and things therein contained are true and correct.

Witness my hand and official seal at LONG BEACH Florida, this 8th day of NOVEMBER 2018. CALIFORNIA

Stephen J. Yanko
Notary Public, State of Florida at Large
CALIFORNIA

My commission expires: 27 DEC. 2019



(NOTARY SEAL)

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Personal Character Form

No. 10 - Additional Information

Promote and Develop Growth Statement

In 2005 Metro looked back to the services it has provided to the cruise world for many decades and decided it was time to turn to a new chapter in its history. We wanted to look ahead with an expanded horizon and a new level of services to truly capture the needs of the cruise industry in its ever-evolving state and continuous improvement quest. The new mission of Metro was to reach unprecedented levels of customer satisfaction ratings for cruise guests through a synergistic, simple logistical approach to port and shore operations, going beyond the boundaries of stevedoring and establishing a new total package of services. This total package would address all logistical needs of a cruise ship from the moment its guests arrived at the airport to the moment they debarked the vessel on their way back home.

As a new chapter began, the Metro team worked closely with industry veterans on establishing the foundation of the total package of services it promised to deliver. From the start, we realized that with the industry expanded geographical reach, the size of new vessels and the restricted turn-around times, the goal of delivering high guest satisfaction would be much harder to achieve. The cruise companies also shifted from a traditionally strict shipboard focus to a total guest experience beginning with the transfer from the airport to the ship and ending with transit through the terminal upon departure home. As the total guest experience is the determining factor on the guest decision to cruise again, cruise lines developed sophisticated methods of tracking and analyzing their customer satisfaction ratings. From this approach it became clear that there was more than the ships themselves in the big picture of customer satisfaction, and ultimately, loyalty to the brand. While the shipboard cruise experience with its romantic travel appeal, culinary and entertainment attractions and convenient packaging continued to be critical, the transfer method from airport to terminal and the check-in process that followed left an indelible impression on the customer. This impression had the potential to either damage the cruise experience or established a great start for it.

Metro has had tremendous success with this unique to the industry methodology of service. Major cruise lines like Princess Cruises, Cunard, Crystal Cruises, Disney Cruise Line, NCL, have chosen our total package solution in West Coast ports and have received some of the highest customer satisfaction ratings ever recorded anywhere.

It is our business plan to introduce our vision to the Port of Miami and attract additional cruise customers to the port because of the success our partnership with them had elsewhere. The innovation we have introduced in traditional services as stevedoring will enhance the Port of Miami's reputation as a cutting edge, forward thinking cruise port. Our total package of services will also bring unprecedented levels of customer service to the cruise industry while offering unparalleled value through the synergies that are achieved in our business modules.

Personal Character Form

Continued ...

No. 10 - Additional Information

Our Mission

We are totally committed to the Cruise Industry and provide an all-inclusive service package customized to the specific needs of each cruise-line. We strive to be among the very best maritime service organizations in the world and an invaluable business partner for the cruise industry.

Our Values

1. Customer Service
2. Flawless Execution
3. Teamwork
4. Commitment to Safety
5. Honesty and Integrity
6. Innovation

Our Commitment to the Environment

Metro Cruise and Shore Services are deeply committed to the preservation of the environment and the protection of marine life. Our natural ties with the sea alongside the cruise industry and the port community guided the establishment of environmental programs promoting cleaner air and a pristine marine environment.

Metro Cruise is committed to the utilization of zero emission electric and low emission propane stevedore equipment whenever possible. Whenever diesel engine powered equipment must be utilized, Tier III low emission engines will be the preferred choice.

Spill prevention and containment gear is deployed prior to every operation Metro is involved with, and training on its use is provided to all supervisory personnel.

Personal Character Form

No. 4 - Stevedoring & Shipping Industry Connections

Seaport	No. of Years at This Seaport*	Metro Cruise Services LLC Customers Serviced at this Seaport	No. of Years this Customer has been Serviced
San Francisco	44	Princess Cruises	25
		Cunard Line	25
		Royal Caribbean International	25
		Celebrity Cruises	25
		Holland America Line	25
		Crystal Cruises	25
		Silversea Cruises	14
		Regent Seven Seas	14
		Norwegian Cruise Line	25
		Princess Cruises	34
Los Angeles	34	Cunard Line	27
		Royal Caribbean International	27
		Celebrity Cruises	27
		Carnival Cruise Lines	27
		Crystal Cruises	24
		Silversea Cruises	27
		Regent Seven Seas	14
		Norwegian Cruise Line	27
		Carnival Cruise Lines	12
		Holland America Line	12
Long Beach	12	Carnival Cruise Lines	12
		Holland America Line	12
San Diego	12	Princess Cruises	9
		Cunard Line	9
		Royal Caribbean International	12
		Celebrity Cruises	9
		Crystal Cruises	9
		Princess Cruises	2
Brooklyn	2	Cunard Line	2
		Royal Caribbean International	8
Boston, MA	8	Celebrity Cruises	8
		Crystal Cruises	6
		Carnival Cruise Lines	4
		Oceanic Cruises	6
Miami, FL	5	Regent Seven Seas	4
Port Everglades, FL	4	Carnival Cruise Lines	4
Galveston, TX	4	Disney Cruise Line	4
		Princess Cruises	4
		Royal Caribbean International	4
Houston, TX	2	Princess Cruises	2

Remove

January 2014

*Full length of tenure at this port.

Add Bayonne, NJ 1 year Royal Caribbean 1 year
Celebrity

Personal Character Form

No. 5 – Supervisory Capacity

National Director, Business Development

Metro Cruise Services

3806 Worsham Ave

Long Beach, Ca

90808

05/18 to present

Regional Manager, BD & Client Services

3806 Worsham Ave

Long Beach, Ca

90808

05/16 to 05/18

Regional Manager, Agency Operations

3806 Worsham Ave

Long Beach, Ca

90808

09/11 to 05/16

Personal Character Form

No. 6 – Supervisory Duties

National Director, Business Development:

- Manage existing accounts for Metro Cruise
- Manage permits and licenses at various ports
- In charge of growing and sustaining existing business
- Create and control annual budgets
- Control CapEx budget

Regional Manager, BD & Client Services

- Kept close communications with clients
- Attend all conferences pertaining to cruise ie.. Seatrade CLIA
- Update union wages, rates, with existing clients

Regional Manager, Agency Operations

- Liaise with CBP and ship Management
- Execute Entrance/Clearance formalities
- Work with Stevedoring and Ground Staff to ensure operations is run smoothly
- Coordinate with local vendors for deliveries, ie.. fuel, provisions, spare parts

LICENSE QUESTIONNAIRE

**2019 STEVEDORING BUSINESS LICENSE
QUESTIONNAIRE**



PORTMIAMI

Completed questionnaires must be turned in by 5:00 PM on Friday, December 7, 2018. Failure to turn in a properly completed questionnaire, along with any other information required by this stevedore license solicitation by such deadline may result in your application being denied.

1. Pursuant to Section 28A-6.3, Code of Miami-Dade County, please report any affiliation, as an employee, partner, associate, officer, trustee, director or owner of greater than a twenty (20) percent share (directly or indirectly) of any person, corporation, partnership, joint venture, association, firm, business trust, syndicate, municipal or other governmental body which may directly or indirectly be involved with the shipment or handling of freight. If so affiliated, please provide a written list of such affiliations and the names and addresses of persons or members of any such corporation, partnership, joint venture, association, firm, business trust, or syndicate. Please provide the name and address of each person holding a controlling financial interest in the corporation, partnership, joint venture, association, firm, business trust, or syndicate, according to the definition of "controlling financial interest" contained in section 2-11.1(b)(8), code of Miami-Dade County.

SEE ATTACHED

2. Provide evidence of the applicant's financial strength, including the ability to secure insurance, indemnity and performance bonds.

SEE ATTACHED

2018 STEVEDORING BUSINESS LICENSE
QUESTIONNAIRE



PORTMIAMI

3. Disclose the pendency or entry within the last twenty (20) years of any and all proceedings, judgments, and/or orders of any court or regulatory body respecting the ability of the applicant, its affiliates, and/or its principals or operating officers to conduct a stevedoring business.

SEE THE ATTACHED

4. Disclose any outstanding fees, taxes, or charges assessed within the last twenty (20) years by Miami-Dade County, including PortMiami, to the applicant and any and all affiliates, principals or operating officers that remain unpaid at present that were required to be written off, or that remained unpaid for a period of more than six months.

NONE

2018 STEVEDORING BUSINESS LICENSE
QUESTIONNAIRE



PORTMIAMI

5. Provide details of the stevedoring experiences of the applicant, principals, affiliates, and operating officers, including, but not limited to, (i) experience at PortMiami and (ii) experience with the equipment present at PortMiami.

SEE ATTACHED

6. Pursuant to section 28A-6.5, disclose whether the applicant, the firm on behalf of which the applicant has applied, or any officer, member or shareholder of greater than twenty (20) percent share thereof has within the last ten (10) years (i) been convicted of a felony or (ii) had a finding of guilt entered against him, her, or it (including, but not limited to, a withhold of adjudication).

SEE ATTACHED

2018 STEVEDORING BUSINESS LICENSE
QUESTIONNAIRE



PORTMIAMI

7. Has the applicant or any of its employees, contractors, or affiliates, in the State of Florida, within the past 5 years, been a party to or subject of any civil, criminal, administrative, or disciplinary proceeding, action, investigation before, or had fines or citations imposed or issued upon or against it by any Federal, or State, local court, administrative, regulatory or licensing agency including, without limitation, OSHA and any environmental agencies, or any other governmental agencies. If yes, please provide details and outcomes, and attach copies of any identified citations and complaints. Attach supplemental pages as needed.

NONE

8. Identify: (A) all work related accidents, injuries and deaths that occurred as part of, related to, or arose out of the applicant's operations at the PortMiami or Miami-Dade County within the last five (5) years; and (B) any citations, judgments, consent decrees, notices of violations or other rulings or fines issued or imposed by OSHA or other regulatory agencies to applicant (or applicant's stevedoring firm or employer), or any employee or affiliate of applicant, relating to or arising from stevedoring operations at the Port of Miami, in Miami-Dade County, or elsewhere during the last five (5) years. For each identified citation, fine, injury, and/or accident, please describe the incident giving rise thereto, including the nature of any injuries arising therefrom or relating thereto and provide copies of all citations and related inspection or investigative reports and any attachments thereto, any appeal of same, and the final judgment, settlement or other disposition of such citations or fines. Attach supplemental pages as needed.

NONE

2019 STEVEDORING BUSINESS LICENSE
QUESTIONNAIRE



PORTMIAMI

9. Please report total stevedoring labor hours worked by your stevedoring company at PortMiami for the last year (including hours for direct employees and any retained ILA or other labor).

ZERO

CERTIFICATION OF ACCURACY:

By signing below, the undersigned authorized representative of the permit applicant swears or affirms that all information provided above and in the attachments hereto is true and correct.

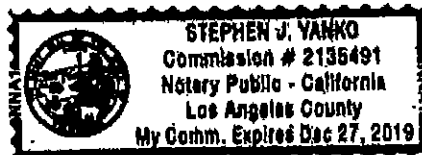
Applicant Name: MICHAEL GASS
Applicant Signature: *Michael Gass*
Title: NATIONAL DIRECTOR, BUSINESS DEVELOPMENT
Date: 11-08-18

Before me, the undersigned authority, duly authorized to give oaths and take acknowledgments, personally appeared MICHAEL GASS, who being sworn, deposes and says that he is the person who executed the foregoing Stevedoring License Questionnaire, and that the matters and things therein contained are true and correct.

Witness my hand and official seal at LONG BEACH, Florida, this 8TH day of NOVEMBER, 2018. CALIFORNIA

Stephen J. Yanko
Notary Public, State of Florida at Large
CALIFORNIA

My commission expires: 27 DEC. 2019



(NOTARY SEAL)

Miami-Dade County Stevedore License Application Required Questions

No. 1 – Pursuant to Section 28A-6.3, Code of Miami-Dade County, please report any affiliation, as an employee, partner, associate, officer, trustee, director or owner of greater than a twenty (20) percent share (directly or indirectly) of any person, corporation, partnership, joint venture, association, firm, business trust, syndicate, municipal or other governmental body which may directly or indirectly be involved with the shipment or handling of freight. If so affiliated, please provide a written list of such affiliations and the names and addresses of persons or members of any such corporation, partnership, joint venture, association, firm, business trust, or syndicate. Please provide the name and address of each person holding a controlling financial interest in the corporation, partnership, joint venture, association, firm, business trust, or syndicate, according to the definition of "controlling financial interest" contained in section 2-11.1(b)(8), code of Miami-Dade County.

Pursuant to section 28A-6.3, Code of Miami-Dade County, Nautilus International Holding Corporation ("Nautilus") is the parent for a suite of marine transportation companies including Metro Cruise Services LLC ("MCS"). Created in 2004, Nautilus oversees companies with a rich pedigree in marine transportation. The following is a brief synopsis of the Nautilus Companies:

Metropolitan Stevedore Company

With a history that dates back over 85 years, Metropolitan Stevedore Company, or Metro Ports as it is commonly known, provides general cargo stevedoring and terminal services for a variety of customers separate from the passenger cruise industry.

Metro Cruise Services LLC

Specializing in passenger cruise terminal and stevedoring operations, MCS is a preeminent cruise service provider. MCS's customer roster includes major cruise ship lines as indicated in the chart below.

Miami-Dade County Stevedore License Application Required Questions

No. 5 – Provide details of the stevedoring experiences of the applicant, principals, affiliates, and operating officers, including, but not limited to, (i) experience at PortMiami and (ii) experience with the equipment present at PortMiami.

The following tables list the decades of experience of the various Nautilus companies:

Metro Cruise Services LLC			
Seaport	No. of Years At This Seaport*	Customers Currently Serviced at this Seaport	No. of Years Customer has been Serviced
San Francisco, CA	44	Princess Cruises	25
		Cunard Line	25
		Royal Caribbean International	25
		Celebrity Cruises	25
		Holland America Line	25
		Crystal Cruises	24
		Silversea Cruises	14
		Regent Seven Seas	14
		Norwegian Cruise Line	25
		Los Angeles, CA	34
Cunard Line	27		
Royal Caribbean International	27		
Celebrity Cruises	27		
Carnival Cruise Lines	27		
Crystal Cruises	24		
Silversea Cruises	27		
Regent Seven Seas	14		
Norwegian Cruise Line	27		
Long Beach, CA	12		
		Holland America Line	12
San Diego, CA	12	Princess Cruises	9
		Cunard Line	9
		Royal Caribbean International	12
		Celebrity Cruises	9
Brooklyn, NY	2	Crystal Cruises	9
		Princess Cruises	2
		Cunard Line	2
		Royal Caribbean International	8
Boston, MA	8	Celebrity Cruises	8
		Crystal Cruises	6
		Carnival Cruise Lines	4
		Oceania Cruises	5
Miami, FL	5	Oceania Cruises	5
Port Everglades, FL	4	Regent Seven Seas	4
Galveston, TX	4	Carnival Cruise Lines	4
		Disney Cruise Line	4
		Princess Cruises	4
		Royal Caribbean International	4
Houston	2	Princess Cruises	2

January 2014

*Full length of tenure at this port.

Question No. 1 – Continued ...

Metro Shore Services LLC

Since its inception in 2006, Metro Shore Services has quickly demonstrated itself as a top tier shore services and vessel agency provider. Metro Shore currently provides shore guest service to the cruise industry in a variety of ports including Miami. Vessel agency services are available to all vessel types.

Suderman Stevedores

Suderman Stevedores is a leading stevedore company in the Port of Galveston focused on cruise, bulk and break bulk services in the region. Suderman has deep roots in Galveston going back to the 1800s and is recognized by its customer service and efficient operations.

Trona Export Terminals LLC

Trona Export Terminals LLC is a joint venture currently operating between Metro and Searles Valley Minerals for the export of certain dry bulk products from the Port of Long Beach, California's dry bulk terminal at Pier G.

Pacific Warehouse Company

Pacific Warehouse Company ("PWC") provides specialized terminal services utilizing Longshore labor to customers with unique needs. Due to the demands of their respective industries, certain bulk and aggregate handlers require flexibility in work shifts. PWC works with the Longshore locals and the customer to craft an agreement that benefits all.

Southeast Maritime Services LLC

Southeast Maritime Services LLC, DBA Metro Ports, located close to the Port of Savannah, is a deep-water import and export marine terminal providing bulk, break-bulk and bagging services. The facility comprises a deep-water slip, warehouse, flexible storage cells, all-weather rail and container loading docks, as well as a railcar yard.

Southeast Crescent Shipping Co.

Southeast Crescent Shipping Co. provides stevedoring, terminal services, and vessel agency services to customers on the East and Gulf Coasts. Based in Wilmington, North Carolina, Southeast Crescent provides a total package of services to the maritime customer.

Question No. 1 – Continued ...

Southeast Crescent Shipping Co. offers a full range of stevedoring services to handle special project cargoes, lumber, RO/RO, military, containers, and bulk cargoes. We have the resources and equipment to meet the needs of our customers, including consultation on best practices regarding stowage plans and effective ways to keep your costs down.

Southeast Crescent Shipping Co. has over 4 acres of leased land within the Port of Wilmington, NC. This area allows us to receive or ship your cargo, allowing you to have more control over how your cargo is handled. We also provide stuffing and unstuffing of containers.

Metro Risk Management LLC

Considered one of the preeminent third party administrators by the State of California, Metro Risk Management provides State of California and U.S. Longshore and Harbor Workers' Compensation Act claims administration.

Shareholder Information

Nautilus is a privately held corporation. The following is the shareholder information requested according to the definition of "controlling financial interest" contained in the Code of Miami-Dade County, Section 2-11.1(b)(8) which defines the controlling financial interest to be 10 percent or more.

Eschen & Company – Controlling Interest: 32.89%
c/o Jane Eschen
11301 W. Olympic Blvd., #493
West Los Angeles, CA 90064
(310) 479-5780

Eschen & Co. is an American-owned personal holding company for investments.

Miami-Dade County Stevedore License Application Required Questions

No. 3 – Disclose the pendency or entry within the last twenty (20) years of any and all proceedings, judgments, and/or orders of any court or regulatory body respecting the ability of the applicant, its affiliates, and/or its principals or operating officers to conduct a stevedoring business.

Metro Cruise Services LLC submitted a Port of Miami Stevedore Permit Renewal Application in November 2013. Our stevedore permit was granted, and remains effective through January 19, 2015.

Metro Cruise Services LLC submitted a Port of Miami Stevedore Permit Renewal Application in December 2012. Our stevedore permit was granted, effective through January 18, 2014.

Metro Cruise Services LLC submitted a Port of Miami Stevedore Permit Renewal Application in December 2011. Our stevedore permit was granted, effective through January 17, 2013.

Metro Cruise Services LLC submitted a Port of Miami Stevedore Permit Renewal Application in December 2010. Our stevedore permit was granted, effective through January 17, 2012.

Metro Cruise Services LLC submitted a Port of Miami Stevedore Permit Renewal Application in December 2009. Our stevedore permit was granted in February, 2010, effective through January 16, 2011.

Metro Cruise Services LLC submitted a Port of Miami Stevedore Permit Application in January 2009. Our stevedore permit was granted in February, 2009, effective through January 15, 2010.

Metro Cruise Services LLC submitted a Port of Miami Stevedore Permit Application in September 2007. The stevedore permit was denied by the Port Director in January 2008.

Metro Cruise Services LLC submitted a Broward County Stevedore Franchise Renewal Application in February 2010. Our unrestricted Stevedore Franchise was granted by the Broward County Commissioners effective May 12, 2010 through May 11, 2020.

Metro Cruise Services LLC submitted a Broward County Stevedore Franchise Application in April 2009. Our Restricted Stevedore Franchise was granted by the Broward County Commissioners effective May 12, 2009 through May 11, 2010.

Question No. 3 – Continued ...

Metro Cruise Services LLC submitted a Broward County Stevedore Franchise Application in October 2008. Our stevedore franchise was denied by the Broward County Commissioners during a public meeting held on November 13, 2008.

Metro Cruise Services LLC submitted a Broward County Stevedore Franchise Application in October 2008. Our stevedore franchise was denied by the Broward County Commissioners during a public meeting held on November 13, 2008.

Metro Cruise Services LLC submitted a Broward County Stevedore Franchise Application in October 2006. Our Restricted Stevedore Franchise was granted by the Broward County Commissioners effective February 27, 2007 through February 26, 2008.

Metro Cruise Services LLC filed and was granted a stevedore license in the following ports:

- Tampa, Florida – October 2007
- Port Canaveral, Florida – July 2007

All above licenses remain current.

Miami-Dade County Stevedore License Application Required Questions

No. 4 – Disclose any outstanding fees, taxes, or charges assessed within the last twenty (20) years by Miami-Dade County, including the Port of Miami, to the applicant and any and all affiliates, principals or operating officers that remain unpaid at present that were required to be written off, or that remained unpaid for a period of more than six months.

NONE

Miami-Dade County Stevedore License Application Required Questions

No. 5 – Provide details of the stevedoring experiences of the applicant, principals, affiliates, and operating officers, including, but not limited to, (i) experience at PortMiami and (ii) experience with the equipment present at PortMiami.

The following tables list the decades of experience of the various Nautilus companies:

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		Crystal Cruises	24
		Silversea Cruises	14
		Regent Seven Seas	14
		Norwegian Cruise Line	25
		Los Angeles, CA	34
Cunard Line	27		
Royal Caribbean International	27		
Celebrity Cruises	27		
Carnival Cruise Lines	27		
Crystal Cruises	24		
Silversea Cruises	27		
Regent Seven Seas	14		
Norwegian Cruise Line	27		
Long Beach, CA	12		
		Holland America Line	12
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		Cunard Line	9
		Royal Caribbean International	12
		Celebrity Cruises	9
Brooklyn, NY	2	Crystal Cruises	9
		Princess Cruises	2
Boston, MA	8	Cunard Line	2
		Royal Caribbean International	8
Miami, FL	5	Celebrity Cruises	8
		Crystal Cruises	6
		Carnival Cruise Lines	4
		Oceania Cruises	5
Port Everglades, FL	4	Regent Seven Seas	4
Galveston, TX	4	Carnival Cruise Lines	4
		Disney Cruise Line	4
		Princess Cruises	4
		Royal Caribbean International	4
Houston	2	Princess Cruises	2

January 2014

*Full length of tenure at this port.

Question No. 5 - Stevedoring Experience - (Continued) ...

Metropolitan Stevedore Company (dba Metro Ports)			
Seaport	No. of Years At This Seaport*	Customers Currently Served at this Seaport	No. of Years Customer has been Served
Anacortes, WA	16	Port of Anacortes	16
		Various Breakbulk Customers	16
Los Angeles, CA	90	Rio Tinto	9
Long Beach, CA	90	Oxbow Carbon & Minerals LLC	43
		Tesoro Refining & Marketing Co., LLC	44
		California Sulphur	14
Rio Tinto - 1		CEMEX, Inc.	15.5
		H. J. Baker & Bro., Inc.	14
		Searles Valley Minerals	12.5
Redwood City, CA	11.5	CEMEX, Inc.	11.5
		Harbor Sand and Gravel, INC.	11.5
		RMC Pacific Materials	11.5
		International Materials, Inc.	10
Richmond, CA	6.25	Eagle Rock Aggregates, Inc.	6.25
San Diego, CA	22	CEMEX, Inc.	14
		Various Breakbulk Customers	14
San Francisco, CA	44	Hanson Aggregates Mid-Pacific, Inc.	14
		BBC	6
		Star Shipping Canada Limited	5.5
Stockton, CA	31	Saga Forrest Carriers Intl. AS	5.5
		California Ammonia Company	15
		H.J. Baker & Bro., Inc.	5.5
		Lehigh Cement Company	7.5
		Martin Operating Partnership L.P.	21
		Bowie	3
		Gavilon	3
		Yara	3
		Saga Forrest Carriers Intl. AS	2

January 2014

*Full length of tenure at this port.

Question No. 5 – Stevedoring Experience – (Continued) ...

Southeast Crescent Shipping Company (dba Metro Ports)			
Seaport	No. of Years At This Seaport*	Customers Currently Serviced at this Seaport	No. of Years Customer has been Serviced
Charleston, SC Wilmington, NC	8 8.5	Charleston Bulk Transfer	1
		ArcelorMittal USA	6.5
		BBC (USA), LP	8.5
		Stellar Shipping	8.5
		Gavilon	8.5
		K + S Inc.	8.5
		PCS Sales (USA), Inc.	8.5
		SQM North America Corporation	8.5
		Agrium U.S. Inc.	6
		Crop Production Services (CPS)	8.5
		Bahri	8.5
		Nico Shipping	8
		Bulk Aggregates	3
		Spleithoff Ltd.	8
Timna Capital	2		
Morehead, NC	3	Rickmers	3

January 2014

*Full length of tenure at this port.

Question No. 5 – Stevedoring Experience – (Continued) ...

Southeast Maritime Services LLC (dba Metro Ports)			
Seaport	No. of Years At This Seaport*	Customers Currently Serviced at this Seaport	No. of Years Customer has been Serviced
Savannah, GA	5.75	Agrium U.S. Inc.	5.5
		Crop Production Services	5
		DSM Chemicals North America, Inc.	5.25
		Louis Dreyfus Commodities	5
		Sumitomo Corporation of America	5.75
		Low Country Biomass	3
		K + S Inc.	2
		Agribusiness United	2
		Ecostrat	1
		U.S. Gypsum	4

January 2014

*Full length of tenure at this port.

Question No. 5 – Stevedoring Experience – (Continued) ...

Suderman Contracting Stevedores, Inc. (dba Metro Ports)			
Seaport	No. of Years At This Seaport*	Customers Currently Serviced at this Seaport	No. of Years Customer has been Serviced
Galveston, TX	4	CHS Fertilizer	4
		ADM – Archer Daniels Midland	4
		G E Wind Power	4
		K-Line	4
		Intermarine	4
		BBC (USA)	4
		AZTX Cattle Company	4
		Mitsubishi	4
		Siemens Energy	2

January 2014

*Full length of tenure at this port.

Miami-Dade County Stevedore License Application Required Questions

No. 6 – Pursuant to section 28A-6.5, please disclose whether the applicant, the firm on behalf of which the applicant has applied, or any officer, member or shareholder of greater than twenty (20) percent share thereof has within the last ten (10) years (i) been convicted of a felony or (ii) had a finding of guilt entered against him, her, or it (including, but not limited to, a withhold of adjudication)

Pursuant to Section 28A-6.5, no applicant or firm on behalf of which the applicant has applied, or any officer, member or shareholder of greater than twenty (20) percent has been convicted of a felony or had a finding of guilt entered against him, her, or it (including, but not limited to, withhold of adjudication) within the last ten (10) years.

APPLICATION FEE

METRO CRUISE SERVICES Vendor
PORT OF MIAMI

Vendor ID
17POROF_MI00

Payment Number
00000000000005004

Date
02/01/2019

Check Number
1715850

Voucher Number Invoice Number Invoice Date
0000000000006989 2019 LIC RENEWAL 01/29/2019

Description
APPLICATION FEE

Net Check Amt
\$50.00

*Michael Cass
Initial Fee - Stevedore Appreciation*

2019 FEB -4 P 3 20
SERIAL NUMBER



TOTALS:

\$50.00

DOCUMENT HAS A MULTI-COLORED BACKGROUND. SECURITY FEATURES LISTED ON BACK.

METRO CRUISE SERVICES LLC
3806 WORSHAM AVENUE
LONG BEACH, CA 90808
(310) 816-6573

CITY NATIONAL BANK
100 OCEANGATE
10TH FLOOR
LONG BEACH, CA 90802

122016066

Feb 1, 2019
DATE

1715850
CHECK NO.

Pay Fifty Dollars And 00 Cents

\$50.00

to the Order of:
PORT OF MIAMI
1001 NORTH AMERICA WAY, SUITE 115
MIAMI, FL 33132

John R. Hampton

J.A. Callahan

PERFORMANCE BOND

METRO CRUISE SERVICES Vendor
PORT OF MIAMI

Vendor ID
17POROF_MI00

Payment Number
0000000000005003

Date
02/01/2019

Check Number
1715849

Voucher Number Invoice Number Invoice Date
0000000000006988 LIC. RENEWAL 2019 01/29/2019

Description

Net Check Amt
\$1,000.00

*Payment Guarantee
Michael Gass
Stevodore License 2019-2020*

2019 FEB - 4 P 3:00
SECURITY SERVICE



TOTALS:

\$1,000.00

DOCUMENT HAS A MULTI-COLORED BACKGROUND. SECURITY FEATURES LISTED ON BACK.

METRO CRUISE SERVICES LLC
3806 WORSHAM AVENUE
LONG BEACH, CA 90808
(310) 816-6573

CITY NATIONAL BANK
100 OCEANGATE
10TH FLOOR
LONG BEACH, CA 90802

122016066

Feb 1, 2019 1715849
DATE CHECK NO.

Pay One Thousand Dollars And 00/100 Cents

\$1,000.00

to the Order of:
PORT OF MIAMI
1001 NORTH AMERICA WAY, SUITE 115
MIAMI, FL 33132

John R. Hampton

JR Callahan

BACKGROUND CHECK

Memorandum



Date: February 05, 2019

To: Juan Kuryla
Port Director

From: Franklin Roig, Chief
Seaport Operations Bureau

Subject: Local Background Checks for Stevedoring License Applicants

In response to your request regarding the above captioned subject, the Miami-Dade Police Department conducted a criminal background check pursuant to Section 28A- 6.4, of the Miami-Dade County Code, for the following individual:

NAME

DOB

Michael Gass

09/26/77

Based on the aforementioned, the Miami-Dade Police Department found no disqualifying factors for the Stevedoring Licenses not to be issued to the applicant.

If you have further questions, please contact me directly at (305) 347-4901.

c: Ray Mauri, Chief Financial Initiative, PortMiami



MEMORANDUM
(Revised)

TO: Honorable Chairwoman Audrey M. Edmonson
and Members, Board of County Commissioners

DATE: July 10, 2019

FROM: Abigail Price-Williams
County Attorney

SUBJECT: Agenda Item No. 8(J)(3)

Please note any items checked.

- "3-Day Rule" for committees applicable if raised
- 6 weeks required between first reading and public hearing
- 4 weeks notification to municipal officials required prior to public hearing
- Decreases revenues or increases expenditures without balancing budget
- Budget required
- Statement of fiscal impact required
- Statement of social equity required
- Ordinance creating a new board requires detailed County Mayor's report for public hearing
- No committee review
- Applicable legislation requires more than a majority vote (i.e., 2/3's present ____, 2/3 membership ____, 3/5's ____, unanimous ____, CDMP 7 vote requirement per 2-116.1(3)(h) or (4)(c) ____, CDMP 2/3 vote requirement per 2-116.1(3)(h) or (4)(c) ____, or CDMP 9 vote requirement per 2-116.1(4)(c)(2) ____) to approve
- Current information regarding funding source, index code and available balance, and available capacity (if debt is contemplated) required

Approved _____ Mayor
Veto _____
Override _____

Agenda Item No. 8(J)(3)
7-10-19

RESOLUTION NO. _____

RESOLUTION AUTHORIZING THE COUNTY MAYOR OR THE COUNTY MAYOR'S DESIGNEE TO ISSUE A NEW STEVEDORE LICENSE TO MICHAEL GASS IN ACCORDANCE WITH CHAPTER 28A, SECTION 28A-6 OF THE CODE OF MIAMI-DADE COUNTY, FLORIDA

WHEREAS, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA, that this Board hereby authorizes the County Mayor or County Mayor's designee to issue a stevedore license to Michael Gass in accordance with the provisions of Chapter 28A, Section 28A-6 of the Code of Miami-Dade County, Florida.

The foregoing resolution was offered by Commissioner _____, who moved its adoption. The motion was seconded by Commissioner _____ and upon being put to a vote, the vote was as follows:

Audrey M. Edmonson, Chairwoman	
Rebeca Sosa, Vice Chairwoman	
Esteban L. Bovo, Jr.	Daniella Levine Cava
Jose "Pepe" Diaz	Sally A. Heyman
Eileen Higgins	Barbara J. Jordan
Joe A. Martinez	Jean Monestime
Dennis C. Moss	Sen. Javier D. Souto
Xavier L. Suarez	

The Chairperson thereupon declared the resolution duly passed and adopted this 10th day of July, 2019. This resolution shall become effective upon the earlier of (1) 10 days after the date of its adoption unless vetoed by the County Mayor, and if vetoed, shall become effective only upon an override by this Board, or (2) approval by the County Mayor of this Resolution and the filing of this approval with the Clerk of the Board.

MIAMI-DADE COUNTY, FLORIDA
BY ITS BOARD OF
COUNTY COMMISSIONERS

HARVEY RUVIN, CLERK

By: _____
Deputy Clerk

Approved by County Attorney as
to form and legal sufficiency.

MAG

Miguel A. Gonzalez