

Memorandum



Date: February 19, 2020

To: Honorable Chairwoman Audrey M. Edmonson
and Members, Board of County Commissioners

From: Carlos A. Gimenez
Mayor

Agenda Item No. 8(F)(1)

Subject: Recommendation for Approval to Award Medical, Industrial Gases and Related Items

Recommendation

It is recommended that the Board of County Commissioners (Board) approve a competitive contract award, *Contract No. FB-01219, Medical, Industrial Gases and Related Items*, for the purchase of various types of gases for multiple County departments. The Board approved the current contract, *FB-00052, Medical, Industrial Gases and Related Items*, on September 16, 2014, for a five-year term, through Resolution No. R-805-14.

The largest users of this contract are Water and Sewer and Fire Rescue departments. Water and Sewer uses this contract for the purchase of water treatment and calibration gases, as well as other types of gases used in its laboratories and water treatment facilities. Fire Rescue purchases critical medical and industrial gases, including oxygen administered in emergency life support situations. Other departments purchase gases such as nitrogen, helium, hydrogen, argon and methane to operate specialized analytical instruments.

The vendors recommended for award have local addresses. The solicitation included 14 Groups: Group (1) Oxygen, Cylinders & Related Items (Medical Related); Group (2) Medical Grade Liquid Oxygen (Medical Related); Group (3) Nitrogen, Hydrogen and Argon (Industrial Type); Group (4) Helium (Industrial Type); Group (5) Air Monitoring and Laboratory Sections (Industrial Type) for Regulatory and Economic Resources (RER); Group (6) Laboratory Section for RER; Group (7) Helium – Laboratory Section for RER; Group (8) Monitoring Calibration Gas for Water and Sewer Department (Industrial Type); Group (9) Nitrogen, Argon Methane, Air and Argon; Group (10) Welding Gases (Industrial Type); Group (11) Industrial Grade Liquid Oxygen (LOX) by Tank Truck for WASD; Group (12) Hydro Testing; Group (13) Oxygen, Aviator's Breathing Cylinder; and Group (14) Medical Grade Liquid Oxygen.

Seven bids were received in response to the solicitation, including two "No Bids." Upon advertisement, 1,589 vendors were notified, including the incumbent vendors under the current contract. The County did not receive any proposal for Group 11 of the solicitation. The County will re-solicit Group 11 or seek alternate methods of procurement (i.e. accessing other agencies contracts), once market research is completed for this group.

Scope

The scope of this item is countywide in nature.

Fiscal Impact/Funding Source

The fiscal impact for the five-year term is \$1,316,950. The current contract, FB-00052, is valued at \$2,302,000 for a five-year and six-month term and expires on April 30, 2020. The allocation under the replacement contract is lower than the previous contract as Group 11 will not be awarded at this time.

Department	Allocation	Funding Source	Contract Manager
Animal Services	\$15,000	General Fund	Alexis Castro
Aviation	\$50,000	Proprietary Funds	Neivy Garcia
Corrections and Rehabilitation	\$4,000	General Fund	Zuleika Davidson

Department	Allocation	Funding Source	Contract Manager
Fire Rescue	\$485,000	General Fund/ Fire District	Marianela Betancourt
Internal Services	\$57,000	Internal Service Funds	Rey Llerena
Medical Examiner	\$50,000	General Fund	Aylin Concepcion
Parks, Recreation and Open Spaces	\$105,000	General Fund	Tametria Harris
Police	\$60,000	General Fund	Laura Romano
Regulatory and Economic Resources	\$40,000	Proprietary Funds	Manuel Blanco
Solid Waste Management	\$35,000	General Fund Proprietary Funds	Karina Careaga
Transportation and Public Works	\$160,000	DTPW Operating	Angela Mathews- Tranumn
Water and Sewer	\$255,950	Proprietary Funds	Fred Taylor
Total	\$1,316,950		

Track Record/Monitor

Pearl Bethel of the Internal Services Department is the Procurement Contracting Manager.

Delegated Authority

If this item is approved, the County Mayor or County Mayor's designee will have the authority to exercise all provisions of the contract, including any cancellation or extension provisions, pursuant to Section 2-8.1 of the County Code and Implementing Order 3-38.

Vendors Recommended for Award

An Invitation to Bid was issued under full and open competition on August 9, 2019. Seven bids were received in response to the solicitation, including two "No Bids."

Vendor	Principal Address	Local Address*	Number of Employee Residents	Principal	Awarded Group(s)
			1) Miami-Dade 2) Percentage*		
Airgas, Inc. dba Airgas USA LLC	259 N Radnor-Chester Road Suite 100 Radnor, PA	7280 NW 58 Street Miami, FL	68	Andrew R. Cichocki	2
			15%		
Liquid O2 Transfills, Inc.	1335 NW 98 Court Suite 8 Miami, FL	Same	11	Jorge Abreut	1, 12 and 14
			100%		
Matheson Tri-Gas, Inc.	909 Lake Carolyn Parkway Suite 1300 Irving, TX	7320 NW 58 Street Miami, FL	38	Thomas S. Kallman	3, 4, 5, 10 and 13
			90%		
NexAir, LLC	1350 Concourse Avenue, Suite 103 Memphis, TN	8555 NW 64 Street Miami, FL	47	Kevin M. Mceniry	6, 7, 8 and 9
			7.87%		

*Provided pursuant to Resolution No. R-1011-15. Percentage of employee residents is the percentage of vendor's employees who reside in Miami-Dade County as compared to the vendor's total workforce.

Vendors Not Recommended for Award

Vendor	Local Address	Reason for Not Recommending
Pro-Co, Inc.	No	Higher than lowest bid
Cryomech, Inc.	No	No Bid*
W.W. Grainger, Inc.	No	

* "No Bid" means the vendor responded indicating that it will not be providing an offer.

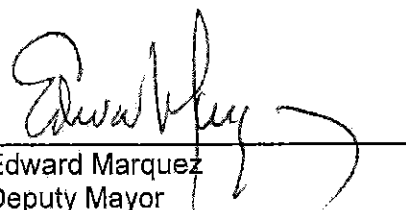
Due Diligence

Pursuant to Resolution No. R-187-12, due diligence was conducted in accordance with the Internal Services Department's Procurement Guidelines to determine vendor responsibility, including verifying corporate status and that there are no performance and compliance issues. The lists that were referenced included convicted vendors, debarred vendors, delinquent contractors, suspended vendors, and federal excluded parties. There were no adverse findings relating to vendor responsibility.

Pursuant to Resolution No. R-140-15, prior to re-procurement, a full review of the scope of services was conducted to ensure the replacement contract reflects the County's current needs. The review included conducting market research, posting a draft solicitation for industry comment, and drafting sessions with the user department.

Applicable Ordinances and Contract Measures

- The two percent User Access Program provision applies where permitted by the funding source.
- The Small Business Enterprise Bid Preference and Local Preference were applied where permitted by the funding source.
- The Living Wage does not apply.



Edward Marquez
Deputy Mayor



MEMORANDUM
(Revised)

TO: Honorable Chairwoman Audrey M. Edmonson
and Members, Board of County Commissioners

DATE: February 19, 2020

FROM: Abigail Price-Williams
County Attorney

SUBJECT: Agenda Item No. 8(F)(1)

Please note any items checked.

- "3-Day Rule" for committees applicable if raised
- 6 weeks required between first reading and public hearing
- 4 weeks notification to municipal officials required prior to public hearing
- Decreases revenues or increases expenditures without balancing budget
- Budget required
- Statement of fiscal impact required
- Statement of social equity required
- Ordinance creating a new board requires detailed County Mayor's report for public hearing
- No committee review
- Applicable legislation requires more than a majority vote (i.e., 2/3's present ____, 2/3 membership ____, 3/5's ____, unanimous ____, CDMP 7 vote requirement per 2-116.1(3)(h) or (4)(c) ____, CDMP 2/3 vote requirement per 2-116.1(3)(h) or (4)(c) ____, or CDMP 9 vote requirement per 2-116.1(4)(c)(2) ____) to approve
- Current information regarding funding source, index code and available balance, and available capacity (if debt is contemplated) required

Approved _____ Mayor
Veto _____
Override _____

Agenda Item No. 8(F)(1)
2-19-20

RESOLUTION NO. _____

RESOLUTION APPROVING AWARD OF CONTRACT NO. FB-01219 FOR THE PURCHASE OF MEDICAL, INDUSTRIAL GASES AND RELATED ITEMS FOR MULTIPLE DEPARTMENTS FOR A FIVE-YEAR TERM IN AN AMOUNT NOT TO EXCEED \$1,316,950.00; AND AUTHORIZING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO GIVE NOTICE OF THIS AWARD, ISSUE THE APPROPRIATE PURCHASE ORDERS TO GIVE EFFECT TO SAME AND EXERCISE ALL PROVISIONS OF THE CONTRACT PURSUANT TO SECTION 2-8.1 OF THE CODE OF MIAMI-DADE COUNTY, FLORIDA AND IMPLEMENTING ORDER 3-38

WHEREAS, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA, that this Board approves award of Contract No. FB-01219 for a five-year term in an amount not to exceed \$1,316,950.00, and authorizes the County Mayor or County Mayor's designee to give notice of this award, issue the appropriate purchase orders to give effect to same and exercise all provisions of the contract pursuant to Section 2-8.1 of the Code of Miami-Dade County, Florida and Implementing Order 3-38. A copy of the contract document is on file with and available upon request from the Internal Services Department, Strategic Procurement Division.

The foregoing resolution was offered by Commissioner _____, who moved its adoption. The motion was seconded by Commissioner _____ and upon being put to a vote, the vote was as follows:

Audrey M. Edmonson, Chairwoman

Rebeca Sosa, Vice Chairwoman

Esteban L. Bovo, Jr.

Jose "Pepe" Diaz

Eileen Higgins

Joe A. Martinez

Dennis C. Moss

Xavier L. Suarez

Daniella Levine Cava

Sally A. Heyman

Barbara J. Jordan

Jean Monestime

Sen. Javier D. Souto

The Chairperson thereupon declared the resolution duly passed and adopted this 19th day of February, 2020. This resolution shall become effective upon the earlier of (1) 10 days after the date of its adoption unless vetoed by the County Mayor, and if vetoed, shall become effective only upon an override by this Board, or (2) approval by the County Mayor of this Resolution and the filing of this approval with the Clerk of the Board.

MIAMI-DADE COUNTY, FLORIDA
BY ITS BOARD OF
COUNTY COMMISSIONERS

HARVEY RUVIN, CLERK

By: _____
Deputy Clerk

Approved by County Attorney as
to form and legal sufficiency.



Oren Rosenthal