

**BCC Meeting: February 19, 2019
Research Notes**

**Item No. 8N1
File No. 200025**

Researcher: JFP Reviewer: PGE

RESOLUTION AUTHORIZING A ONE-YEAR OPTION TO RENEW, PURSUANT TO RESOLUTION NO. R-611-17, EFFECTIVE FEBRUARY 28, 2020 WITH LIMOUSINES OF SOUTH FLORIDA, INC., FOR THE PROVISION OF TRANSIT SERVICES AT THE RATE OF \$45.09 PER BUS REVENUE HOUR, AND AUTHORIZING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO EXECUTE DOCUMENTS NECESSARY TO EFFECTUATE THE SAME AND EXERCISE ALL PROVISIONS OF THE CONTRACT, EXCEPT THAT THE BOARD SHALL APPROVE THE EXERCISE OF ANY OPTIONS TO RENEW

ISSUE/REQUESTED ACTION

Whether the Board should authorize a third, one-year option to renew on the accessed City of Miami Contract (No. 256244) with Limousines of South Florida, Inc., which expires on February 27, 2020, for the provision of transit services on 23 bus routes and six Life Lines (transportation services for the elderly and disadvantaged).

PROCEDURAL HISTORY

Prime Sponsor: None

Department/Requester: Department of Transportation and Public Works (DTPW)

This item was on the agenda for the February 4, 2020 BCC meeting, during which the 4-Day Rule was invoked for this item. Prior to this action, three members of the public spoke in opposition to this item during the Reasonable Opportunity for the Public to be Heard, including one resident representing the Miami Riders Alliance, a local transit advocacy group. The speakers voiced concerns mostly related to Limousines of South Florida, Inc.'s bus operations and customer service, such as lack of handicapped access and accommodations for the disabled due to malfunctioning lifts on the buses or bus drivers not knowing how to operate the lifts, and prolonged wait times. One speaker voiced concerns regarding the County continuing to access the City of Miami contract with Limousines of South Florida, Inc. as the vendor, and the resulting lack of competition for the contract.

There was no committee review for this item.

ANALYSIS

The purpose of this item is to approve continued access of the City of Miami contract with Limousines of South Florida, Inc. (LSF) for an additional year, at the same hourly rate of \$45.09 per bus revenue hour and under the same conditions of the current agreement. Per the Mayoral Memorandum, the total estimated annual cost to the County is \$11,609,818 annually—a cost \$12,282,762 lower than the FY 2019-20 cost if the bus routes were to be operated directly by DTPW. Through this contract, LSF services 23 bus routes and six Life Lines—transportation services required by state statute, mainly providing routes from senior centers to markets or malls.

The City of Miami has been contracting with LSF for its trolley operations services since 2012, and has exercised the option to renew for an additional one-year term beginning on February 28, 2020. The County accessed this contract upon Board approval on June 6, 2017 (Resolution No. R-611-17), with the agreement that LSF would initially service 14 County routes at the rate of \$45.09 per bus revenue hour. The Board retroactively approved the County's first option to renew this contract on May 1, 2018 for the period of February 28, 2018 to February 27, 2019, including seven new routes and six Life Lines in the agreement with LSF. The Board approved a second option to renew on December 18, 2018 for the period of February 28, 2019 to February 27, 2020, with an amendment authorizing LSF to place advertisement on the vehicles, subject to the County receiving 50% of gross advertisement revenues. This will be the County's third Board-approved option to renew of this accessed contract.

**BCC Meeting: February 19, 2019
Research Notes**

**Item No. 8N1
File No. 200025**

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The Market Research for this contract identifies numerous vendors that may provide similar transportation services. Additionally, OCA identified one certified Small Business Enterprise under County commodity codes 96113 (Chartering Services for Aircraft, Boats, Buses, School Buses, and other Transportation) and 97514 (Automobiles and Other Passenger Vehicles, Including Emergency Type Rental or Lease): Unique Charter, Inc., dba Unique Transportation.

Ten other municipalities were identified as having comparable contracts that service fixed routes—all are with LSF and have contracted hourly rates that are higher than the City of Miami contract, with the exception of Bay Harbour Islands which has a contracted hourly rate of \$40.78. Another vendor, MV Transportation, services the City of Hialeah’s bus operations at an hourly rate of \$21.018 for the first 31,000 vehicle service hours, and a premium rate of \$69.943 per vehicle service hour in excess.

The County also contracts with Safeguard of America, Inc., dba America’s Transportation (*Contract No. 9791-1/24*), to provide transit services for bus routes 301 (Dade-Monroe Express) and 302 (Card Sound Express). This contract was competitively solicited and approved by the Board on May 6, 2014, via Resolution No. 417-14, at the amount of \$20,038,000 for a five-year term, with one five-year option to renew. The option to renew was exercised on June 28, 2019, extending the contract expiration date to July 31, 2024. Accounting for modifications, this contract’s cumulative value is currently \$20,973,000 for the 10-year period.

The table below depicts the details of Miami Dade County’s privatization of bus routes since 2014, including commission district(s) in which the privatized bus routes lie. Of the 93 bus routes in the County Metrobus System (not including Life Lines), 25 are privatized, of which 23 are serviced through contracts with Limousines of South Florida, Inc.

Name/Location of Privatized Bus Route	Commission District(s) in which Privatized Bus Route Lies	Private Entity Contracted with to Provide Transit Services for the Bus Route	Date of Transition
301 (Dade-Monroe Express)	9	Safeguard of America, Inc. dba America's Transportation	7/1/2014
302 (Card Sound Express)	9	Safeguard of America, Inc. dba America's Transportation	7/1/2014
46	2, 3	Limousines of South Florida, Inc. dba Transportation America	8/23/2017
101A	3, 4, 5	Limousines of South Florida, Inc. dba Transportation America	8/23/2017
254 (Brownsville Circulator)	2, 3, 6	Limousines of South Florida, Inc. dba Transportation America	8/24/2017

BCC Meeting: February 19, 2019
Research Notes

Item No. 8N1
File No. 200025

Researcher: JFP Reviewer: PGE

202 (Little Haiti Connection)	2, 3	Limousines of South Florida, Inc. dba Transportation America	8/26/2017
246 (Night Owl)	1, 2, 3, 4, 5	Limousines of South Florida, Inc. dba Transportation America	8/26/2017
1	8, 9	Limousines of South Florida, Inc. dba Transportation America	8/27/2017
29	1, 6, 12, 13	Limousines of South Florida, Inc. dba Transportation America	8/28/2017
82 (Westchester Circulator)	6, 10, 11	Limousines of South Florida, Inc. dba Transportation America	8/28/2017
211 (Overtown Circulator)	3, 5	Limousines of South Florida, Inc. dba Transportation America	8/28/2017
212 (Sweetwater Circulator)	10, 12	Limousines of South Florida, Inc. dba Transportation America	8/28/2017
267 (Ludlam Limited)	1, 12, 13	Limousines of South Florida, Inc. dba Transportation America	8/28/2017
272 (Sunset KAT)	7, 10, 11	Limousines of South Florida, Inc. dba Transportation America	8/28/2017
344	8, 9	Limousines of South Florida, Inc. dba Transportation America	8/28/2017
210 (Skylake Circulator)	2, 3	Limousines of South Florida, Inc. dba Transportation America	6/1/18; <i>Service Extension on 12/17/2018</i>
217 (Bunche Park Circulator)	1, 2	Limousines of South Florida, Inc. dba Transportation America	6/4/2018
56	6, 7, 8, 10, 11, 12	Limousines of South Florida, Inc. dba Transportation America	6/6/2018
155 (Biscayne Gardens Circulator)	2	Limousines of South Florida, Inc. dba Transportation America	6/6/2018
71	7, 10, 11, 12	Limousines of South Florida, Inc. dba Transportation America	6/17/2018
LifeLine (Green Hills)	8, 9	Limousines of South Florida, Inc. dba Transportation America	6/25/2018

**BCC Meeting: February 19, 2019
Research Notes**

**Item No. 8N1
File No. 200025**

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LifeLine (Kings Creek)	7, 10	Limousines of South Florida, Inc. dba Transportation America	6/25/2018
LifeLine (Sierra Lake)	1, 4	Limousines of South Florida, Inc. dba Transportation America	6/25/2018
LifeLine (Robert Sharp)	1, 4	Limousines of South Florida, Inc. dba Transportation America	6/25/2018
LifeLine (Ahepa)	2, 4	Limousines of South Florida, Inc. dba Transportation America	6/25/2018
LifeLine (Fed Gardens)	7	Limousines of South Florida, Inc. dba Transportation America	6/25/2018
72	7, 10, 11	Limousines of South Florida, Inc. dba Transportation America	8/22/2018
286 (North Pointe Circulator)	1, 13	Limousines of South Florida, Inc. dba Transportation America	8/24/2018
248 (Princeton Circulator)	8, 9	Limousines of South Florida, Inc. dba Transportation America	11/19/2018
115 (Mid-North Beach Connection)	4, 5	Limousines of South Florida, Inc. dba Transportation America	12/16/2018
35/35A	7, 8, 9	Limousines of South Florida, Inc. dba Transportation America	2/10/2019

OCA's due diligence on Limousines of South Florida, Inc. is detailed below.

Awarded Firm	Corporate Registration	Tax Collector's Office	Florida DBPR	Litigation (Westlaw)
Limousines of South Florida, Inc. dba Transportation America	Florida Profit Corporation Active Principal Address: 2766 NW 62 Street Miami, FL 33147 Filed: February 14, 1985	Business address: 3737 NW 43rd Street Miami, FL 33142 Status: Paid and Current	No account on file.	No relevant cases.

Resolution No. R-718-17 requires the Administration to commence the planning for re-procurement and re-advertisement of contracts and prequalification pools for the purchase of goods and services that are subject to Board approval no later than 18 months before the expiration of such contracts and pools, inclusive of option to renew

BCC Meeting: February 19, 2019
Research Notes

Item No. 8N1
File No. 200025

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periods. Per the resolution, re-procurement planning should have commenced in August 2018 based on the term's expiration date of February 27, 2020.

ADDITIONAL INFORMATION

Performance Report for Miami-Dade County Bus Routes Outsourced to Limousines of South Florida, Inc. (Departmental Directive #171019)

<https://www.miamidade.gov/mayor/library/memos-and-reports/2018/04/04.13.18-Performance-Report-for-Miami-Dade-County-Bus-Routes-Outsourced-to-Limousines-of-South-Florida-Inc.PDF>

APPLICABLE LEGISLATION

Section 2-8.1 of the County Code, (Contracts and Purchases Generally), Requires formal sealed bids for purchases over \$250,000; describes the circumstances under which non-competitive purchases may be approved; establishes requirements for legacy purchases, designated purchases, and single vehicle leases; provides that procurement procedures shall be established by I.O. and approved by the Board.

https://library.municode.com/fl/miami_-_dade_county/codes/code_of_ordinances?nodeId=PTIICOOR_CH2AD_ARTIINGE_S2-8.1COPUGE

Resolution No. R-611-17, adopted on June 6, 2017, authorized access of City of Miami Contract (No. 18483) with Limousines of South Florida, Inc. for the provision of transit services in Miami-Dade County at the rate of \$45.09 per bus revenue hour.

<http://intra/gia/matter.asp?matter=171963&file=false&yearFolder=Y2017>

Resolution No. R-456-18, adopted on May 1, 2018, authorized a retroactive one-year option to renew effective February 27, 2018 with Limousines of South Florida, Inc. for the provision of transit services at the rate of \$45.09 per bus revenue hour.

<http://intra/gia/matter.asp?matter=180945&file=true&yearFolder=Y2018>

Resolution No. 1309-18, adopted December 18, 2018, authorized a one-year option to renew effective February 27, 2019 with Limousines of South Florida, Inc. for the provision of transit services at the rate of \$45.09 per bus revenue hour and amending the contract to provide for advertisements on buses and sharing of revenues.

<http://intra/gia/matter.asp?matter=182887&file=true&yearFolder=Y2018>

Resolution No. 417-14, adopted May 6, 2014, approved award of *Contract No. 9791-1/24* for fixed bus routes for Miami-Dade Transit in a total amount up to \$20,038,000 for a five year term, with one, five-year option to renew.

<http://intra/gia/matter.asp?matter=140711&file=true&yearFolder=Y2014>

Resolution No. R-187-12, adopted February 21, 2012, directed the County Mayor to include due diligence information in memoranda recommending certain contract awards.

<http://intra/gia/matter.asp?matter=120287&file=true&yearFolder=Y2012>

Resolution No. R-718-17, adopted July 6, 2017, directs the mayor or his designee to commence planning for reprocurement no later than 18 months prior to the expiration of contracts and prequalification pools for purchases of goods or services and directing the county mayor or his designee on a quarterly basis to identify in writing to the commission auditor those contracts that prequalification pools that are set to expire no later than 18 months prior to expiration.

<http://intra/gia/matter.asp?matter=171632&file=true&yearFolder=Y2017>

BCC Meeting: February 19, 2019
Research Notes

Item No. 8N1
File No. 200025

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Implementing Order 3-38, (Purchasing of Goods and Services, Governs the County's processes and procedures for the purchase of goods and services including professional services. It establishes the roles and responsibilities of the Internal Services Department, methods of purchasing goods and services, and the authority to award contracts. Contains requirements for access contracts, emergency purchases, bid waivers, confirmation purchases, and sole sources.

<http://www.miamidade.gov/aopdfdoc/aopdf/pdffiles/IO3-38.pdf>