

Memorandum



Date: May 19, 2020

Agenda Item No. 8(F)(10)

To: Honorable Chairwoman Audrey M. Edmonson
and Members, Board of County Commissioners

From: Carlos A. Gimenez
Mayor

Subject: Recommendation for Approval to Award Helicopter Parts and Related Services

Recommendation

It is recommended that the Board of County Commissioners (Board) approve a competitive contract award, *Contract No. FB-01376, Helicopter Parts and Related Services*, to multiple vendors needed to maintain helicopters for the Miami-Dade Fire Rescue (MDFR) and Miami-Dade Police Department (MDPD). The replacement contract will provide parts, routine inspections, maintenance and repairs on existing Airbus and Bell helicopters. On February 3, 2015, through Resolution No. R-99-15, the Board awarded the current contract, FB-00086, Helicopter Parts, Services and Supplies for a five-year term. The contract was subsequently extended for six additional months under delegated authority. The services provided in this replacement contract are critical for neighborhood patrols, medical transports, and search and rescue operations. Such support is essential to helicopter reliability and safety, compliance with Federal Aviation Administration (FAA) regulations, and protection of the County's capital investment.

MDFR is in the process of purchasing a new fleet of AugustaWestland Helicopters, (RFP-01424), delivery is expected to start in September 2020, at which time the current fleet of Bell Helicopters will be acquired by AugustaWestland. The services and parts under this contract will continue to support the current Bell helicopters during the transition to the new aircraft fleet.

The County advertised an Invitation to Bid under full and open competition. Upon advertisement, 1,053 vendors were notified, including 40 that were a result of outreach efforts by staff, and 13 incumbent vendors. A total of 15 vendors downloaded the bid packet, eight responded, of which two were "No Bids." Of the six bids received, one vendor is local; however, none are Certified Small Business Enterprises.

Scope

The scope of this item is countywide in nature.

Fiscal Impact/Funding Source

The fiscal impact for the three-year term is \$5,178,000, and will be allocated as follows: \$1,428,000 for Groups B and C (Fire Rescue), and \$3,750,000 for Groups A and C (Police). The current contract, FB-00086, is valued at \$8,605,000 for a five-year and six-month term and expires on August 31, 2020. The annualized allocation under the replacement contract is higher than the cumulative allocation of the current contract based on the Police department's projected usage.

Department	Allocation	Funding Source	Contract Manager
Fire Rescue	\$1,428,000	General Fund	Marianela Betancourt
Police	\$3,750,000	General Fund	Laura Romano
Total:	\$5,178,000		

Track Record/Monitor

Vanessa Stroman of the Internal Services Department is the Procurement Contracting Manager.

Delegated Authority

Upon Board approval, the County Mayor or County Mayor’s designee will have the authority to exercise all provisions of the contract, including any cancellation or extension provisions, pursuant to Section 2-8.1 of the County Code and Implementing Order 3-38.

Vendors Recommended for Award and Prequalified for Pool

The County advertised an Invitation to Bid under full and open competition. The contract consists of three groups; two groups are awards, and the third group is an open prequalification pool. The three groups will be used as follows:

- 1) Group A, is for MDPD’s fleet of four Airbus/Eurocopter helicopters, and includes original equipment manufacturer (OEM) parts, scheduled inspections, maintenance, repairs and overhaul, as needed.
- 2) Group B, is for MDFR’s fleet of four Bell helicopters, and includes original OEM parts, scheduled inspections, maintenance, repairs and overhaul, as needed.
- 3) Group C, is a prequalification pool and will be utilized by both MDFR and MDPD to purchase helicopter accessories, components, consumables, equipment and related services, as needed, via future spot market quotes.

Pursuant to Resolution No. R-477-18, and in accordance with the method of award per the solicitation, the lowest bidders are being recommended for award of Groups A and B, and all vendors meeting the solicitation requirements are being recommended for inclusion in Group C. Of the six vendors being recommended, one is local and five are non-local. There are a limited number of FAA vendors that provide helicopter parts and services and the majority of them do not operate within Miami-Dade County. Group C will remain open to allow additional vendors that meet the prequalification criteria to be added during the term of the pool.

Vendor	Principal Address	Local Address*	Number of Employee Residents	Principal	Group(s) Awarded/ Prequalified
			1) Miami-Dade 2) Percentage*		
AeroComputers, Inc.	2889 W 5 Street Suite 111 Oxnard, CA	None	0	Kathleen Tarr	C
			0%		
Bell Textron, Inc.	3255 Bell Flight Boulevard Fort Worth, TX	None	0	Mitchell L. Snyder	B
			0%		
Centerline Services, LLC	3311 NW 74 Avenue Unit 3311 Miami, FL	Same	5	Kenneth Plotkin	C
			71%		
DFC, Inc. dba Advanced Helicopter Services	17986 County Road 94B Woodland, CA	None	0	Sparrow Tang	A and C
			0%		
Hurricane Electronics dba Hurricane Aerospace Solutions	1480 SW 3 Street C-10 Pompano Beach, FL	None	12	Leandra M. Cain	C
			12%		
Rotortech Services, Inc.	4095 Southern Boulevard West Palm Beach, FL	None	0	Walter S. McPhail	A and C
			0%		

*Provided pursuant to Resolution No. R-1011-15. Percentage of employee residents is the percentage of vendor’s employees who reside in Miami-Dade County as compared to the vendor’s total workforce.

Vendors Not Recommended for Award

Vendor	Local Address	Reason for Not Recommending
Peninsula Avionics	Yes	No Bid*
W.W. Grainger, Inc.	Yes	

*A "No Bid" means the vendor responded indicating that it will not be providing an offer.

Due Diligence

Pursuant to Resolution No. R-187-12, due diligence was conducted in accordance with the Internal Services Department's Procurement Guidelines to determine vendor responsibility, including verifying corporate status and that there are no performance and compliance issues. The lists referenced included convicted vendors, debarred vendors, delinquent contractors, suspended vendors, and federal excluded parties. There were no adverse findings relating to vendor responsibility.

Pursuant to Resolution No. R-140-15, prior to re-procurement, a full review of the scope of services was conducted to ensure the replacement contract reflects the County's current needs. The review included conducting market research, posting a draft solicitation for industry comment, and holding meetings and drafting sessions with the client departments. This resulted in a streamlined solicitation, with fewer groups, and a concise method of award.

Applicable Ordinances and Contract Measures

- The two percent User Access Program provision applies where permitted by the funding source.
- The Small Business Enterprise Bid Preference and Local Preference applies, but did not impact the award recommendation.
- The Living Wage does not apply unless maintenance services are performed at a County facility.



 Maurice L. Kemp
 Deputy Mayor



MEMORANDUM
(Revised)

TO: Honorable Chairwoman Audrey M. Edmonson
and Members, Board of County Commissioners

DATE: May 19, 2020

FROM: Abigail Price-Williams
County Attorney

SUBJECT: Agenda Item No. 8(F)(10)

Please note any items checked.

- "3-Day Rule" for committees applicable if raised
- 6 weeks required between first reading and public hearing
- 4 weeks notification to municipal officials required prior to public hearing
- Decreases revenues or increases expenditures without balancing budget
- Budget required
- Statement of fiscal impact required
- Statement of social equity required
- Ordinance creating a new board requires detailed County Mayor's report for public hearing
- No committee review
- Applicable legislation requires more than a majority vote (i.e., 2/3's present ____, 2/3 membership ____, 3/5's ____, unanimous ____, CDMP 7 vote requirement per 2-116.1(3)(h) or (4)(c) ____, CDMP 2/3 vote requirement per 2-116.1(3)(h) or (4)(c) ____, or CDMP 9 vote requirement per 2-116.1(4)(c)(2) ____) to approve
- Current information regarding funding source, index code and available balance, and available capacity (if debt is contemplated) required

Approved _____ Mayor
Veto _____
Override _____

Agenda Item No. 8(F)(10)
5-19-20

RESOLUTION NO. _____

RESOLUTION APPROVING AWARD OF CONTRACT NO. FB-01376 GROUP A TO DFC, INC., DBA ADVANCED HELICOPTER SERVICES AND ROTORTECH SERVICES, INC. AND CONTRACT NO. FB-01376 GROUP B TO BELL TEXTRON, INC. FOR THE PURCHASE OF ORIGINAL EQUIPMENT MANUFACTURER PARTS, SCHEDULED INSPECTIONS, MAINTENANCE, REPAIRS AND OVERHAUL, AND ESTABLISHING AN OPEN PREQUALIFICATION POOL FOR GROUP C OF CONTRACT NO. FB-01376 FOR THE PURCHASE OF HELICOPTER ACCESSORIES, COMPONENTS, CONSUMABLES, EQUIPMENT, PARTS, REPAIRS AND RELATED SERVICES FOR MULTIPLE DEPARTMENTS FOR A THREE-YEAR TERM IN AN AMOUNT NOT TO EXCEED \$5,178,000.00; AUTHORIZING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO GIVE NOTICE OF THESE AWARDS FOR GROUP A TO DFC, INC., DBA ADVANCED HELICOPTER SERVICES AND ROTORTECH SERVICES, INC. AND GROUP B TO BELL TEXTRON, INC. ISSUE THE APPROPRIATE PURCHASE ORDERS TO GIVE EFFECT TO SAME AND EXERCISE ALL PROVISIONS OF THE CONTRACT PURSUANT TO SECTION 2-8.1 OF THE CODE OF MIAMI-DADE COUNTY, FLORIDA AND IMPLEMENTING ORDER 3-38; AND AUTHORIZING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO SOLICIT PRICING FOR GROUP C, AWARD CONTRACTS, EXERCISE ALL PROVISIONS OF THE SOLICITATION DOCUMENTS AND ANY RESULTING CONTRACTS PURSUANT TO SECTION 2-8.1 OF THE CODE OF MIAMI-DADE COUNTY, FLORIDA AND IMPLEMENTING ORDER 3-38, AND ADD VENDORS TO THE POOL AT ANY TIME, SUBJECT TO RATIFICATION BY THE BOARD ON A BI-ANNUAL BASIS

WHEREAS, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA, that:

Section 1. This Board approves award of Contract No. FB-01376 Group A to DFC, Inc., dba Advanced Helicopter Services and Rotortech Services, Inc. and Contract No. FB-01376 Group B to Bell Textron, Inc. for the purchase of original equipment manufacturer parts, scheduled inspections, maintenance, and repairs and overhaul for a three-year term, and authorizes the County Mayor or County Mayor's designee to give notice of these awards for Group A and Group B, issue the appropriate purchase orders to give effect to same and exercise all provisions of the contract pursuant to Section 2-8.1 of the Code of Miami-Dade County, Florida and Implementing Order 3-38. A copy of the contract document is on file with and available upon request from the Internal Services Department, Strategic Procurement Division.

Section 2. This Board approves the establishment of an open prequalification pool for Group C of Contract No FB-01376 for a three-year term for the purchase of helicopter accessories, components, consumables, equipment, parts, repairs and related services for multiple departments, and authorizes the County Mayor or County Mayor's designee to (a) solicit pricing for Group C and award contracts up to an aggregate amount of the allocation authorized by the Board, (b) exercise all provisions of the solicitation documents and any resulting contracts pursuant to Section 2-8.1 of the Code of Miami-Dade County, Florida and Implementing Order 3-38, and (c) add vendors to the pool at any time, subject to ratification by the Board on a bi-annual basis. A copy of the solicitation document and resulting contracts are on file and available upon request from the Internal Services Department, Strategic Procurement Division.

Section 3. The Board approves the award of Groups A, B, and C of Contract No. FB-01376 for an amount not to exceed \$5,178,000.00

The foregoing resolution was offered by Commissioner _____ ,
who moved its adoption. The motion was seconded by Commissioner _____ and
upon being put to a vote, the vote was as follows:

Audrey M. Edmonson, Chairwoman

Rebeca Sosa, Vice Chairwoman

Esteban L. Bovo, Jr.

Jose "Pepe" Diaz

Eileen Higgins

Joe A. Martinez

Dennis C. Moss

Xavier L. Suarez

Daniella Levine Cava

Sally A. Heyman

Barbara J. Jordan

Jean Monestime

Sen. Javier D. Souto

The Chairperson thereupon declared this resolution duly passed and adopted this 19th day of May, 2020. This resolution shall become effective upon the earlier of (1) 10 days after the date of its adoption unless vetoed by the County Mayor, and if vetoed, shall become effective only upon an override by this Board, or (2) approval by the County Mayor of this resolution and the filing of this approval with the Clerk of the Board.

MIAMI-DADE COUNTY, FLORIDA
BY ITS BOARD OF
COUNTY COMMISSIONERS

HARVEY RUVIN, CLERK

By: _____

Deputy Clerk

Approved by County Attorney as
to form and legal sufficiency.



Oren Rosenthal