



MEMORANDUM

Agenda Item 15(C)1

TO: Honorable Chairman Jose "Pepe" Diaz
and Members, Board of County Commissioners

DATE: February 2, 2021

FROM: Honorable Harvey Ruvin, Clerk
Circuit and County Courts

SUBJECT: Reappointment of Mr. Torin
Ragin and Ms. Hilda
Rodriguez to the Port of
Miami Crane Management,
Inc. Board of Directors

Melissa Adames, Director Clerk
of the Board Division

It is recommended that the Board consider the reappointment of the following nominees to serve as members of the Port of Miami Crane Management, Inc. Board of Directors.

- Torin Ragin
- Hilda Rodriguez

Resolution R-671-99 adopted by the Board of County Commissioners on June 8, 1999, established the Port of Miami Crane Management, Inc., and its membership. In accordance with this Resolution and its By-Laws, the Board shall appoint, by majority vote two (2) members to substantial managerial experience and an understanding of the maintenance and repair services for the cranes at the seaport.

Attached is Commissioner Rebeca Sosa's Memorandum dated September 22, 2020, nominating Mr. Ragin and Ms. Rodriguez as qualified candidates for reappointment and copies of their resumes are attached for your review.

MA/lrs
Attachment

Memorandum



Date: January 22, 2021

To: Melissa Adames, Acting Division Chief
Clerk of the Board

From: Commissioner Rebeca Sosa
Chair, PortMiami and Environmental Resilience Committee

Subject: Re-Appointment of Voting Members to Port of Miami Crane Management, Inc.
Board of Directors

The Board of County Commissioners established by Resolution No. R-671-99 the Port of Miami Crane Management, Inc. (Company), a not-for-profit private corporation to manage the maintenance of the Seaport's gantry cranes. In accordance with the By-Laws of the Company, the Board of County Commissioners shall appoint two voting directors to the Board of Directors. To this effect, as Chair of the PortMiami and the Environmental Resilience Committee, I reappoint Mr. Torin Ragin and Ms. Hilda Rodriguez for a term of (2) years. Attached are resumes for Mr. Ragin and Ms. Rodriguez.

Should you need additional information regarding Mr. Ragin and Ms. Rodriguez, you may contact Port Director Juan Kuryla at 305-347-4844.

TORIN RAGIN

892 S.W. 159TH DRIVE ▪ PEMBROKE PINES, FL 33027 ▪ (305) 333-1383 ▪ Torinragin@yahoo.com

SUMMARY: Goal oriented, energetic, personable and organized with experience in financial markets and the maritime industry.

EDUCATION: **Florida International University** -- Enrolled in Executive MBA Program 2016

Towson University - Bachelor of Science, Specialization in Management 2000

WORK EXPERIENCE:

PRESIDENT

INTERNATIONAL LONGSHOREMEN'S ASSOCIATION, LOCAL 1416

Miami, FL

August 2020-Present

FINANCIAL SECRETARY, TREASURER

INTERNATIONAL LONGSHOREMEN'S ASSOCIATION, LOCAL 1416

Miami, FL

January 2016-August 2020

- Serve on the Local 1416 Executive Board.
- Work closely with the local's CPA to ensure that all governmental regulations are followed for full compliance.
- Participate in all Local 1416 negotiations and attend all meeting, convention or conferences that either directly or indirectly pertains to the affairs of Longshoremen.
- Maintain accurate listing of Local 1416 membership.
- Seek investment opportunities that will maximize returns to the local's treasury.
- Empowered to collect, assessments, dues, initiation fees, reinstatement fees, fines, etc.
- Maintain accurate account of all finances and financial records.

ACTING ASSISTANT FOREMAN, INTERNATIONAL LONGSHOREMEN'S ASSOCIATION, LOCAL 1416

Miami, FL

June 2000 – Present

- Manages subordinate supervisors and is responsible for the overall direction, coordination, and evaluation in accordance with the organization's policies and applicable laws. Responsibilities include interviewing, hiring, and training labor; holding weekly shop meetings; planning, assigning, and directing work; appraising performance; addressing complaints and resolving problems.
- Assists Foreman in their absence, directs and coordinates activities
- Interprets production schedules and estimates labor hour requirements.
- Operates heavy equipment for loading and offloading container ships.
- Tracks cargo from container ship to container yard.
- Recommends measures to improve production methods, equipment performance, and quality of product.
- Responsible for securing freight loaded onto ships to insure a safe, damage free voyage.
- Maintain accurate account of all finances and financial records.
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EQUITIES DESK TRADER, JGM SECURITIES
Boca Raton, FL

July 2000-2003

- Supported all aspects of the trading desk: pre-trade analysis, research on index constituent changes, inbound and outbound trade processing and the design of optimal strategies for large trades.
- Constantly evaluated market developments in order to give clients accurate product information
- Assisted traders with project coordination, documentation and implementation.
- Identified potential trading strategies and offer ideas to improve new ones.
- Participated in Six Sigma projects that ran large complex, integration, and commissioning projects, while assisting with the improvement and communication of our new product software and processes.
- Coordinate and facilitated special projects as requested by management.
- Established relationships across product lines with traders in other organizations to ensure best price execution.
- Initiated projects with the business support team to automate trail tracking, which reduced monthly staff hours from approximately forty four hours to two hours.

HILDA M. RODRIGUEZ
U.S. LICENSED CUSTOMS BROKER
(786) 554-9757 / HILDAMRODRIGUEZ@YMAIL.COM

Achievement oriented individual with extensive experience in the maritime industry and a solid work ethic seeking a position that allows me to utilize my skills to their full potential. Excellent interpersonal, oral, and written communication skills. Committed to expanding professional skills and contributing towards achieving group goals and objectives. Tenacious, self motivated and creative. Bilingual.

PROFESSIONAL EXPERIENCE

Advent Intermodal Solutions – New Providence, New Jersey

2016 - Present

Project Management Analyst/ Customer Success Manager (Commercial Operations)

My duties include but are not limited to the implementation of SaaS based solutions as well as the analysis of current state of operations in container terminals to assess gaps and business opportunities to propose technological solutions and process improvement. My role is to promote, deliver and support successful SaaS and Enterprise Solutions while providing our customers and internal stakeholders with industry specific (logistics and marine terminal operations) consulting services in respect of designing customized systems for the management of individual or multipurpose port/terminal programs that enable truck-tracking & landside performance management, environmental programs, traffic mitigation, fee collection, and appointment/pre-arrival solutions to drive gate and cargo velocity and maximize their investments in advanced technology solutions, new business processes and digitization initiatives by aligning them with an organizations strategic plan. My day to day responsibilities can be grouped as:

- Gather business requirements from the Business users to understand there need to forecast and plan
- Project Plan definition/ Proposal definition
- Customer onboarding - Implementation planning, coordination and customer sign-off
- Instance management and resolution with internal Technical Support Team and Development Team
- Customer Relationship Management/Change Management
- Account landscape definition
- Systems testing/ demonstrations/user training
- Account opportunity/ revenue expansion
- Customer Billing Management and dispute Resolution
- Engage strategic clients and build the relationship into a mutually beneficial and profitable partnership.
- Work directly and internally with cross functional departments to actively resolve concerns and accommodate reasonable requests.
- Understand the client's business and needs and will focus efforts on tasks that result in higher customer satisfaction and client retention.
- Work in coordination with Product Engineering and Development Operations teams to effectively deliver requirements and accept final delivery of the features needed in support of the maintenance and enhancement of SaaS land-based application portfolio.
- Work in close coordination with Business Development teams to understand strategic direction, application roadmap planning and priority as well as communicate any additional revenue or growth opportunities.
- Facilitate SaaS product adoption across the customer's organization by coordinating training sessions, system configuration, and account monitoring - meaning a blend of personal, analytical, and communication skills are necessary.
- Updates, releases, planned product upgrades, status meetings
- Customer application and business roadmap planning and mapping to SaaS capabilities (current and future)
- On site meetings / visits on a regular basis
- Collect client process and requirement flow to translate and define SaaS application business requirements as required
- Responsible for coordinating system initiatives with those of other business areas
- Responsible for providing solution support and technical leadership

POMTOC (Port of Miami Terminal Operating Company) – Miami, Florida
Customer Service Manager

2001 – 2016

Supervised the customer service department and administration of Electronic Data Interchange (EDI) / Automated Manifest System (AMS) interface with US Customs & Border Protection Agency (CBP). Engaged in day-to-day terminal operations. Extensive public relations experience. Established and maintained good business relationships with various principals in the trade community. Assisted in the development, implementation and training of new terminal operating systems. Developed, documented and implemented AMS/EDI procedures for our organization. Develop and implemented new procedures and trained the trade community. Participated and advised in policy-making conferences. Directed sales efforts with customers. Responsible for the development and selection of advertising in trade publications. Responsible for dissemination of information in press releases, public speaking functions and other mass media outlets. Organized and planned marketing events. Represented our organization as a member of Customs Electronic Systems Action Council (CESAC) in Washington, DC. Worked hand-in-hand with CBP to develop and implement new trade procedures. Represented our organization as a panelist or speaker at various meetings and seminars. Monitored public opinions towards our organization for enhancement of the company's image. Responsible for informing the public and trade community of relevant policy changes. Identified and developed methods to improve the efficiency and effectiveness of our terminal operations. Improved all areas of compliance with government and security regulations. Negotiated with vendors and various trade organizations to evaluate and finalize work orders.

Florida Customs Brokers & Forwarders Association
President

2012-2017

Managed the board of directors. Facilitate coordination between board members. Kept current with developments within the International Trade Community and guided the association in the formulation of constructive activities. Provided consistent and energetic leadership in all activities of the association. Served as the conduit for communicating goals and objectives of the board to the trade community. Represented the association when meeting with local and state government officials. Communicated directly with Federal and Customs officials and kept local industry abreast of current regulation and its impact on trade.

Miami Dade College – Miami, Florida
Adjunct Professor, Continuing Education

2013 - 2017

Comprehensive program in: Import and Export, U.S. Customs' regulations, logistics, U.S. Customs' duties and taxes, compliance, and marketing. Provided seminars and specialized training sessions for students.

Hanjin Shipping Company, Ltd – Miami, Florida
Import Customer Service, Freight Cashier, and Administration

1996 – 2001

Supervised all areas of the Import Department. Proficient with the AMS, the Maher Terminal system, and US CBP bonded paperwork. Responsible for all administrative duties and for all areas of Freight Cashier. Generated weekly reports to control past due accounts. Experience obtained in all areas of equipment control, export documentation, bookings, and rates. Responsible for local office equipment and supplies inventories, maintenance and budget.

Kirk Line, Inc – Miami, Florida
Import Supervisor

1993 – 1996

Supervised all matters concerning USDA, Fumigation, and US CBP. Set up and dispatched deliveries for local and intermodal moves. Proficient with the AMS. Assisted in the development of the POMTOC terminal system. Generated monthly revenue reports. Monthly customer service visits. Supervised up to 3 staff and performed biannual employee evaluations.

Crowley American Transport – Miami, Florida
Import Coordinator/ Southbound Traffic Coordinator

1990 – 1993

Prepared documentation for LCL/FCL containers. Collected ocean freight charges. Obtained US CBP releases and original bills of lading. Processed arrival notices to notify party and arranged deliveries for full containers. Issued proper documents for sending cargo to General Order. Prepared dock receipts for LCL cargo. Coordinated segregations and short shipment loads. Issued CBP forms, weekly inventories, and monthly reports. Prepared bills of lading and hazardous material manifests.

HILDA M. RODRIGUEZ – PAGE 2

EDUCATION

Barry University, Miami Shores, FL

Master of Arts in Business Administration - GPA: 4.0 out of 4.0

12/2013

Barry University, Miami Shores, FL

Bachelor of Science - Graduate: Summa Cum Laude

Alpha Chi

Delta Epsilon Iota

05/2012

SELECTED CAREER HIGHLIGHTS

- 2013-Present Florida Customs Brokers & Forwarders Association, President**
- 2013-Present One Community One Goal, Committee member**
- 2011-2013 Florida Customs Brokers & Forwarders Association, Board of Directors and Treasurer of the Executive Board**
- 2011-Present Licensed U.S. Customs Broker - U.S. Department of Homeland Security Customs and Border Protection, Washington, D.C.**
- 2010 Florida Customs Brokers & Forwarders Association Board of Directors, Government Affairs Committee Co-Chairperson and Secretary of the Executive Board**
- 2009-Present FCBF Hall of Fame Scholarship Foundation Board Member**
- 2009 Florida Customs Brokers & Forwarders Association, Board of Directors and Secretary of the Executive Board**
- 2008-Present World Trade Center Miami, Ad-Hoc Committee Member**
- 2008 Nominated by China Shipping as #1 Best All Around Customer Service Friendly Port Terminal**
- 2007 Florida Customs Brokers & Forwarders Association, Board of Directors**
- 2006 Florida Customs Brokers & Forwarders Association, Board of Directors**
- 2005-2006 Recipient of the “Leading Women in Florida Transportation Award”**
- 2005-Present World Trade Center Miami, Steering Committee Member**
- 2005 Florida Customs Brokers & Forwarders Association, Board of Directors**