

# MEMORANDUM

Agenda Item No. 14(A)(7)

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**TO:** Honorable Chairwoman Audrey M. Edmonson  
and Members, Board of County Commissioners

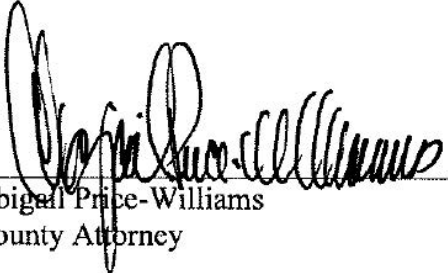
**DATE:** October 20, 2020

**FROM:** Abigail Price-Williams  
County Attorney

**SUBJECT:** Resolution authorizing County Mayor to execute a standard form seaport lease agreement between Eller-ITO Stevedoring Company, LLC and Miami-Dade County as modified to extend lease term beyond five years and authorize provision of future ground rent credits not to exceed \$261,896.74 in consideration for certain leasehold improvement costs previously incurred by tenant; and to exercise all renewal, termination, and other rights conferred therein; and directing the County Mayor to provide a copy of the Lease Agreement to the Property Appraiser's Office within 30 days of the Agreement's execution

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The accompanying resolution was prepared by the Port of Miami and placed on the agenda at the request of Prime Sponsor Vice Chairwoman Rebeca Sosa.

  
Abigail Price-Williams  
County Attorney


APW/smm

# Memorandum



**Date:** November 19, 2020

**To:** Honorable Chairwoman Audrey M. Edmonson  
and Members, Board of County Commissioners

**From:** Carlos A. Gimenez, Mayor 

**Subject:** Resolution Authorizing the Execution of a Standard Form Seaport Lease Agreement Between Eller-ITO Stevedoring Company, LLC and Miami-Dade County as Modified to Extend Lease Term Beyond Five Years and Authorize Provision of Future Ground Rent Credits Not to Exceed \$261,896.74 in Consideration for Certain Leasehold Improvement Costs Previously Incurred by Tenant

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## **Recommendation**

It is recommended that the Board of County Commissioners (“Board”) adopt the accompanying Resolution authorizing the execution of a standard Port Lease Agreement (“Agreement”) between Eller-ITO Stevedoring Company, L.L.C. (“Eller-ITO”) and Miami-Dade County (“County”), as modified to allow a term potentially in excess of five years and authorizing the provision of up to \$261,896.74 in future ground rent credits in consideration for certain leasehold improvement costs previously incurred by Eller-ITO.

## **Scope**

PortMiami is located within District 5, which is represented by Commissioner Eileen Higgins. The impact of the agenda item is countywide as PortMiami is a regional asset and generates employment for residents throughout Miami-Dade County.

## **Background**

Eller-ITO, a PortMiami stevedore for over twenty years, previously had one or more standard Port open ground leases at various sites throughout the Port on which it conducted a portion of its on-Port stevedoring operations. Its latest standard Port lease agreement, for approximately 1.6 acres of open ground land, had a two-year term and expired on December 1, 2019. Although Eller-ITO had made certain improvements to its prior leasehold location and desired to maintain its equipment maintenance and repair operation thereon, the Port was unable to extend the term of said lease as the subject parcel was needed in connection with other Board-approved Port capital improvement projects, including the new Cruise Terminal B program and necessary roadway improvements to accommodate the future MSC and Disney terminals. As the Port could not extend Eller-ITO’s expiring open ground lease, Eller-ITO, wishing to keep its stevedoring equipment maintenance and repair operation on-Port, opted to relocate onto approximately a 1.87-acre portion of the Port of Miami Terminal Operating Company’s (POMTOC) terminal area. Florida Stevedoring, whose expiring Port lease could not be renewed for the same reason as Eller-ITO’s, similarly opted to relocate to a (0.43 acre) portion of the POMTOC terminal area. As both Eller-ITO and Florida Stevedoring have an ownership interest in POMTOC, POMTOC consented to these respective relocations of stevedoring operations to portions of its throughput terminal area.

In the long term, PortMiami will endeavor to find a permanent location for stevedoring maintenance and repair facilities in a separate location through its master planning efforts.

In connection with Eller-ITO's relocation of operations from its prior (expired) Port leasehold to its new location within POMTOC's terminal area, Eller-ITO incurred over \$487,000 (invoices were reviewed by Port staff) in on-Port site improvement and infrastructure costs, which on-Port improvements enabled Eller-ITO to keep its heavy equipment maintenance and repair operation on-Port as well as vacate improvements at its previously leased area. Approximately \$261,896.74 of this total, related to required underground infrastructure improvements, includes a permanent feeder that extends 850 feet beyond the 1.87 acre parcel to provide power, along with associated meters, cables and panels, that increases the value and possible use of the 1.87 acre parcel. Keeping these essential maintenance and repair facilities on-Port not only benefits Eller-ITO, POMTOC, and their various cruise and cargo customers, it benefits the Port as a whole, as off-Port operations for trucking heavy stevedoring and yard equipment off Port for maintenance and repairs would be costly, time consuming, and add to downtown vehicular congestion.

In consideration of its substantial site and infrastructure improvement costs, the Parties have agreed to modify two terms in a standard Port Lease Agreement as approved by the Board via Resolution No. R-777-03; first, a lease term in excess of five years (specifically, a five year initial term with five one-year renewal options upon mutual assent); and second, future rental credits up to \$261,896.74 (not to exceed 50 percent of base rent due the County in any given month and excluding sales tax), to partially offset the \$487,000 Eller-ITO incurred to improve its new on-Port leasehold site. Due to the substantial leasehold improvements already undertaken and fully funded by tenant Eller-ITO, these two standard form lease modifications are herein recommended in the County's best interests.

As both Eller-ITO and Florida Stevedoring had to relocate their respective stevedoring equipment maintenance and repair operations to portions of POMTOC's terminal area, before the County can lease these two parcels to Eller-ITO and Florida Stevedoring, respectively, POMTOC and the County must first remove said parcels from POMTOC's existing terminal operating agreement with the County. POMTOC's current Amended and Restated Terminal Operating Agreement was executed on or about December 30, 2013 (POMTOC Agreement). On July 6, 2016, the Board approved Resolution No. R-579-16 approving the First Amendment to the POMTOC Agreement ("First Amendment"). Among other things, the First Amendment approved certain adjustments to the size and configuration of POMTOC's Terminal Area and also delegated authority to the Port Director to make future adjustments to the Terminal Area (up or down), by no more than five acres and upon mutual written agreement approved by POMTOC and the Port Director, to improve port operations.

Should the Board approve this item, and pursuant to authority previously delegated by this Board, the County and POMTOC will enter into a Second Amendment to the POMTOC Agreement to temporarily delete approximately 2.3 acres from POMTOC's terminal area, of which the County would then lease 1.87 acres to Eller-ITO via a modified standard form Port lease, as described above, and lease 0.43 acres to Florida Stevedoring via a standard form

Port lease authorized by Board Resolution No. R-777-03. The square footage rate to be charged in both leases will be that set forth in PortMiami Tariff No. 010, Item No. 604, for open ground (non-containerized) space used by stevedores for maintenance and repair of heavy equipment.

A Market Rental Study of Land, Office Space, Warehouse Space and Miscellaneous rents at PortMiami was conducted by Waronker & Rosen, Inc. in Fiscal Year 2017 through the County's procurement process. This study included the land lease rates for open cargo container storage areas. Tariff square footage rates are then established based on this market analysis, subject to annual approval by this Board. For the fiscal year beginning October 1, 2020, the Port has recommended that the applicable Port Tariff open ground (non-containerized) rate for stevedore maintenance and repair areas be increased from \$1.79 to \$1.84 per square foot, an increase of approximately 3 percent.

#### **Fiscal Impact/Funding Source**

To accommodate the new Cruise Terminal B program and necessary roadway improvements to accommodate Cruise Terminal A and the future MSC and Disney terminals, Eller-ITO expended approximately \$487,000 in on-Port site and infrastructure improvements at a new location on the Port within POMTOC's terminal area. In partial consideration of those improvements, approval of this item would authorize approximately \$261,896.74 in future ground rent credits in Eller-ITO's favor, which credits would partially offset anticipated ground rent to the County over the five-year initial term of approximately \$537,000.

As the County and POMTOC will be temporarily removing approximately 2.3 acres of land from POMTOC's terminal area to lease to Eller-ITO (1.87 acres) and Florida Stevedoring (0.43 acres), respectively, such rents will be replaced in kind by the land rents to be received from the Eller-ITO and Florida Stevedoring under the open ground leases described above, less the amount of the Eller-ITO rental credits described above. In addition, as POMTOC's minimum annual guarantee (MAG) to the County is based in part on the number of total acres in POMTOC's terminal area, the temporary removal of 2.3 acres from the POMTOC terminal area will result in a reduction in POMTOC's MAG over the initial five-year terms of the Eller-ITO and Florida Stevedoring leases of approximately \$1.8M in wharfage and dockage fees, which could increase if either or both of these open ground leases is renewed or otherwise extended. It is important to note that POMTOC's actual cargo throughput has historically exceeded its MAG, which is expected to continue even during this COVID-19 pandemic period. Therefore, such POMTOC throughput revenue reduction described above is not anticipated during the term of the Eller-ITO and Florida Stevedoring leases. While throughput is expected to be maintained, the proposed reduction of POMTOC's terminal area by 2.3 acres will result in a greater portion of POMTOC's annual (per-acre) throughput qualifying for volume incentive discounts, reducing wharfage and dockage revenue by approximately \$183,390 over five years. Upon the earlier of the termination or expiration of the respective Eller-ITO and Florida Stevedoring open ground leases, such respective lease parcels will be immediately added back to the POMTOC terminal area at the then applicable rates and MAGs under the POMTOC Agreement as amended.

Additionally, the retainage of maintenance and repair services on the Port for both cruise and cargo port equipment are essential for an efficient Port. The County will also benefit from not having port equipment transported over already congested roadways and from the avoidance of increased emissions that would likely result if the Port's heavy stevedoring and yard equipment had to be maintained and repaired off-Port.

**Track Record/Monitor**

The Seaport Department staff members responsible for monitoring this Agreement are Hydi Webb, Deputy Director and Becky Hope, Chief, Planning and Property Development.

**Delegated Authority**

In accordance with Section 2-8.3 of the Miami-Dade County Code relating to delegation of Board authority, there are no authorities beyond those specified in the resolution, which includes the authority for the County Mayor or his designee to execute the aforementioned open ground lease with Eller-ITO and to exercise all renewal, termination, and other rights contained therein.



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Jack Osterholt  
Deputy Mayor



**MEMORANDUM**  
(Revised)

**TO:** Honorable Chairwoman Audrey M. Edmonson  
and Members, Board of County Commissioners

**DATE:** October 20, 2020

**FROM:** Abigail Price-Williams  
County Attorney

**SUBJECT:** Agenda Item No. 14(A)(7)

Please note any items checked.

- "3-Day Rule" for committees applicable if raised
- 6 weeks required between first reading and public hearing
- 4 weeks notification to municipal officials required prior to public hearing
- Decreases revenues or increases expenditures without balancing budget
- Budget required
- Statement of fiscal impact required
- Statement of social equity required
- Ordinance creating a new board requires detailed County Mayor's report for public hearing
- No committee review
- Applicable legislation requires more than a majority vote (i.e., 2/3's present \_\_\_\_, 2/3 membership \_\_\_\_, 3/5's \_\_\_\_, unanimous \_\_\_\_, CDMP 7 vote requirement per 2-116.1(3)(h) or (4)(c) \_\_\_\_, CDMP 2/3 vote requirement per 2-116.1(3)(h) or (4)(c) \_\_\_\_, or CDMP 9 vote requirement per 2-116.1(4)(c)(2) \_\_\_\_ ) to approve
- Current information regarding funding source, index code and available balance, and available capacity (if debt is contemplated) required

Approved \_\_\_\_\_ Mayor  
Veto \_\_\_\_\_  
Override \_\_\_\_\_

Agenda Item No. 14(A)(7)  
10-20-20

RESOLUTION NO. \_\_\_\_\_

RESOLUTION AUTHORIZING COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO EXECUTE A STANDARD FORM SEAPORT LEASE AGREEMENT BETWEEN ELLER-ITO STEVEDORING COMPANY, LLC AND MIAMI-DADE COUNTY AS MODIFIED TO EXTEND LEASE TERM BEYOND FIVE YEARS AND AUTHORIZE PROVISION OF FUTURE GROUND RENT CREDITS NOT TO EXCEED \$261,896.74 IN CONSIDERATION FOR CERTAIN LEASEHOLD IMPROVEMENT COSTS PREVIOUSLY INCURRED BY TENANT; TO EXERCISE ALL RENEWAL, TERMINATION, AND OTHER RIGHTS CONFERRED THEREIN; AND DIRECTING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO PROVIDE A COPY OF THE LEASE AGREEMENT TO THE PROPERTY APPRAISER'S OFFICE WITHIN 30 DAYS OF THE AGREEMENT'S EXECUTION

**WHEREAS**, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

**NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA**, that this Board:

**Section 1.** Approves and authorizes the County Mayor or County Mayor's designee to execute a standard form open ground (stevedoring maintenance and storage) lease agreement ("Agreement") between Eller-ITO Stevedoring Company, LLC ("Eller-ITO") and Miami-Dade County (the "County") as modified to extend the lease term beyond five years, authorizing a five year initial term with five one-year renewal options upon written mutual assent, and authorizing future rent credits not to exceed \$261,896.74, in substantially the form attached, and following both legal review and approval by the County Attorney's Office and execution of an amendment

to the amended and restated terminal operating agreement between the Port of Miami Terminal Operating Company LC (“POMTOC”) and the County, as amended, temporarily deleting the proposed Eller-ITO lease parcel from POMTOC’s terminal area.

**Section 2.** Authorizes the County Mayor or County Mayor’s designee to exercise all rights contained in the Agreement, inclusive of rights of renewal and termination.

**Section 3.** Directs the County Mayor or County Mayor’s designee to provide a copy of the Agreement to the Property Appraiser’s Office within 30 days of the Agreement’s execution.

The foregoing resolution was offered by Commissioner \_\_\_\_\_, who moved its adoption. The motion was seconded by Commissioner \_\_\_\_\_ and upon being put to a vote, the vote was as follows:

Audrey M. Edmonson, Chairwoman

Rebeca Sosa, Vice Chairwoman

Esteban L. Bovo, Jr.

Jose “Pepe” Diaz

Eileen Higgins

Joe A. Martinez

Dennis C. Moss

Xavier L. Suarez

Daniella Levine Cava

Sally A. Heyman

Barbara J. Jordan

Jean Monestime

Sen. Javier D. Souto



The Chairperson thereupon declared this resolution duly passed and adopted this 20<sup>th</sup> day of October, 2020. This resolution shall become effective upon the earlier of (1) 10 days after the date of its adoption unless vetoed by the County Mayor, and if vetoed, shall become effective only upon an override by this Board, or (2) approval by the County Mayor of this resolution and the filing of this approval with the Clerk of the Board.

MIAMI-DADE COUNTY, FLORIDA  
BY ITS BOARD OF  
COUNTY COMMISSIONERS

HARVEY RUVIN, CLERK

By: \_\_\_\_\_  
Deputy Clerk

Approved by County Attorney as  
to form and legal sufficiency.

SBB

Steven B. Bass

**OPEN GROUND SPACE LEASE AGREEMENT BETWEEN MIAMI-DADE COUNTY, FLORIDA, AS LESSOR, AND ELLER-ITO STEVEDORING COMPANY, LLC AS LESSEE, AT PORT OF MIAMI**

THIS LEASE AGREEMENT (Agreement), is made and entered into as of \_\_\_\_\_, 2020, by and between MIAMI-DADE COUNTY (County), a political subdivision of the State of Florida, pursuant to the provisions of Chapter 125.35, Florida Statutes, 2019, as amended, hereinafter sometimes designated or referred to as the "Lessor", and, Eller-ITO a Corporation, authorized to do business in the State of Florida, hereinafter sometimes designated or referred to as the "Company" or "Lessee". This Agreement shall be become effective on the date written above ("Effective Date") provided said date may not be earlier than the date the last party hereto executes this Agreement, nor may it precede the date that the County and Port of Miami Terminal Operating Company, L.C. ("POMTOC") execute a second amendment to their December 27, 2013 Amended and Restated Terminal Operating Agreement temporarily deleting the subject leasehold parcel (as shown on Exhibit A hereto) from the POMTOC Terminal Area during the term of this Agreement as said term may be renewed in accordance with the terms and conditions set forth below.

**W I T N E S S E T H:**

WHEREAS, THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA (Board), owns and operates the Miami-Dade Dante B. Fascell Port of Miami-Dade, also known as the Seaport Department (Port); and

WHEREAS, the County, owns certain lands located in Miami-Dade County, Florida, on which the Port is located; and

WHEREAS, Eller ITO has applied to the County for the leasing of open ground (non-containerized) space for stevedore maintenance and repair at the Port; and

WHEREAS, the County desires to enter into a lease agreement with Eller-ITO.

NOW, THEREFORE, for and in consideration of the premises and of the mutual covenants and agreements herein contained, the parties hereto do and hereby mutually covenant, agree and bind themselves as follows:

**ARTICLE 1**

**Term and Premises**

1.01 Initial Term; Conditional Renewal Options (Upon Mutual Assent): The County hereby leases to the Lessee, and the Lessee hereby leases from the County, for an initial term of five (5) years, with five one-year renewal options (upon and subject to the mutual written assent of the parties executed no later than 60 calendar days prior to the expiration of the initial term or preceding renewal term, as applicable), commencing on \_\_\_\_\_, 2020 and cancelable by either party at any time upon 90 days advance written notice to the other party, the premises described in Article 1.02 (Premises) hereof, for the purposes and uses set forth in Article 2 (Use of Premises) hereof.

1.02 Premises: The premises leased herein is located at 1976 Antarctica Way, Miami, Florida 33132 at the Port, and as shown on Exhibit A, attached hereto and made a part hereof (Premises)

1.03 Relocation of Premises: The Premises are subject to relocation, modification, or deletion, at the sole discretion of Seaport Department of the County (Department) and this Agreement may be administratively revised to reflect such relocation, modification, or deletion upon 30 days notice to the Lessee by the Department. Relocated space may not be similar in size, configuration, or location to the Premises leased herein.

**ARTICLE 2**  
Use of Premises

The Lessee shall use the Premises for the purpose of conducting normal business activities and operations concerned with waterborne commerce and transportation at the Port.

**ARTICLE 3**  
Rentals and Payments

3.01 Rental: For annual rental for the lease of the Premises, the Lessee shall pay to the County, commencing on \_\_\_\_\_, 2020 the sum of \$149,687.96, in U.S. funds, plus, if applicable, sales tax and extra charges as described, on the first day of each and every month in advance and without billing, at the offices of the Port, as set forth in Article 3.05 (Address for Payments). Said rental is computed as follows:

<u>DESCRIPTION</u>	<u>SQ.FT.</u>	<u>RATE</u>	<u>ANNUAL</u>	<u>MONTHLY</u>
OPEN GROUND Stevedore: (1976 Antarctica Way)	81,352.15	\$1.84	\$149,687.96	\$12,474.00
Plus State Sales Tax if applicable				<u>\$810.81</u> \$13,284.81

Note: Rental rate is not full service and shall not include electric, water and sewer, maintenance, and not janitorial services. Sweeper services (extra charges) are provided by Seaport Facilities Maintenance and charged to Lessee at the hourly rates published in the Port of Miami Terminal Tariff No.10 (Tariff). N/A will be entered for sales tax for exempt Lessee – proof of same to be attached.

Rent will be credited up to 50% per month, excluding state sales tax on full rental amount otherwise due, until the total amount of extended credits reaches a not-to-exceed amount of \$261,896.74, in aggregate. Under no circumstances may the total amount of rent credits extended to Lessee during the initial term and any agreed upon renewal option periods (if applicable) exceed \$261,896.74, in aggregate.

3.02 Payment Guarantee: Prior to occupancy of the Premises, the Lessee will furnish to the Port a Payment Guarantee (Guarantee) for the rental of the

space equivalent to the duration of the cancellation notification: thirty (30) days for a month-to-month lease term and ninety (90) days for 1 to 5 year lease terms. The Port must receive a Continuation Certificate from the issuing institution upon renewal of the Guarantee. Lessee may elect to post said Guarantee as an Indemnity Bond (Bond) or an Irrevocable Letter of Credit (ILC), provided that it is the form provided by the Port. This provision shall apply to yearly and month-to-month agreements.

In the event of termination for default or upon termination of this Agreement by its term or as provided for by other means, the County shall have the option to attach any Guarantee, Bond, or ILC for the payment of any unpaid rentals, fees, and charges accruing under the terms of this Agreement.

**3.03 Rental Rate Review:** In the event the Lessee is in possession of the Premises by virtue of this Agreement on October 1, 2021 (or any annual anniversary thereafter), the rental rates stated in Article 3.01 (Rental) above shall be subject to review and adjustment as set forth hereafter. When such rental rate adjustments are approved by the Board of County Commissioners, and new or revised rental rates applicable in whole or in part to the Premises are established by said Board, the Department shall notify the Lessee in writing of such rates and this Agreement shall be considered and deemed to have been administratively amended to incorporate the revised rental rates effective as of such October 1 date. Payments for any retroactive rental adjustments shall be due upon billing by the Department and payable within ten (10) calendar days of same.

**3.04 Double Rental and Possession Beyond Term:** In the event that the Lessee remains in possession of the Premises beyond the expiration or termination of the Agreement, the Lessee shall be bound by all of the terms and conditions of this Agreement to the same extent as if this Agreement were in full force and effect during the time beyond the expiration date of this Agreement. However, during any such possession of the Premises as a holdover tenant after the County has demanded the return of the Premises, the Lessee shall be liable for double rentals for so long as the Lessee remains in possession after such demand, such rentals to be based upon the rental rates applicable from time to time in whole or in part to the Premises.

**3.05 Address for Payments:** The Lessee shall pay, by mail, all rentals, fees and charges required by this Agreement to the following:

PortMiami  
Miami-Dade Seaport Department  
1015 North America Way, Suite 200  
Miami, Florida 33132

Payments may be made by hand-delivery to the Port of Miami offices during normal working hours.

**3.06 Late Payment Charge:** In the event the Lessee fails to make any payments, as required to be paid under the provisions of this Agreement, within ten (10) days after same shall become due, a late payment penalty as specified in Item 218 of the Tariff (currently set at 1-1/2% per month), shall accrue against the delinquent payment(s) from the original due date until the Port actually receives payment. The right of the County to require payment of such fee and the obligation of the Lessee to pay same shall be in addition to and not in lieu of the

rights of the County to enforce other provisions herein, including termination of this Agreement, and to pursue other remedies provided by law.

3.07 Dishonored Check or Draft: In the event that the Lessee delivers a dishonored check or draft to the County in payment of any obligation arising under the terms of this Agreement, the Lessee shall incur and pay a service fee according to the rate structure established by Miami-Dade County. The rate currently established by Administrative Order 4-86, and subject to change, is \$15 per dishonored item or 5%, whichever is greater. Further, in such event, the County may require that future payments required pursuant to this Agreement be made by cashier's check or other means acceptable to the Port.

3.08 Utilities: Unless the Premises are separately metered and billed directly to the Lessee by the utility company or included in the rental rates and noted in Article 3.01, the Lessee hereby agrees to pay monthly, upon billing by the Department, for utility consumption in the Premises. This monthly charge will be based on a survey conducted by or on behalf of the department of the utility consumption by the Lessee and/or current nondiscriminatory rates charged others at the Port. This monthly charge may also be adjusted and billed retroactively, from time to time, based on changes in consumption and rates. The Lessee shall pay for all utilities used by it. In the event the premises are metered and billed to the Department, the Lessee shall pay for utility consumption based on the metered charge. The County shall have no obligation to provide utilities to the Premises other than those existing as of the effective date of this Agreement.

#### **ARTICLE 4** Maintenance and Repair by Lessee

4.01 Cleaning: The Lessee shall, at its sole cost and expense, perform or cause to be performed, services which will at all times keep the Premises clean, neat, orderly, sanitary, and presentable.

4.02 Removal of Trash: The Lessee shall, at its sole cost and expense, remove from the Premises all trash and refuse which might accumulate and arise from its use of the Premises and the business operations of the Lessee under this Agreement. Such trash and refuse shall be stored temporarily and disposed of in a manner approved by the Port.

4.03 Maintenance and Repairs: The Lessee shall repair all damage caused by the Lessee and its employees, agents, independent contractors, patrons, servants, or invitees. Prior to or at termination of this Agreement, injury done by the installation or removal of equipment and personal property of the Lessee shall be repaired so as to restore the Premises to its original state, except as the Premises may have been altered by the Lessee with the approval of the Port pursuant to Article 7.01 (Alteration), and to quit and surrender up the Premises in the same good order and condition as it was at the commencement of this Agreement, reasonable wear and tear and damage caused by an Act of God excepted; provided however, that such return of the Premises under this Article 4.03 shall not relieve the Lessee of its obligations for damages to the Premises that may be specifically provided elsewhere in this Agreement.

4.04 Modifications or Access to Roof: The Lessee covenants that it shall not install, attach, suspend or in any manner modify the roof, when applicable, its

members or structures nor shall it permit any person to walk on the roof or its members without the prior consent of the Port. In the event Lessee violates this covenant, the duty of the County to pay for maintaining, repairing or replacing the roof or any portion thereof shall be null and void, and any expense for such maintenance, repair or replacement shall be the sole and exclusive obligation of the Lessee.

4.05 Inspections: The Port and/or its designated representatives shall have the right to inspect the Premises to identify those items of operation, maintenance, repair, replacement, modification and refurbishment required of the Lessee or the County, pursuant to Article 5 (Maintenance by County), to keep the Premises in good order and condition. The Lessee shall perform all corrective work required of it, identified in such inspection(s) within 30 calendar days of receipt of written or verbal notice from the Port. Trash and debris problems shall be corrected within twenty-four (24) hours following receipt of either oral or written notice from the Port.

4.06 Failure to Maintain: Should it be determined by the Port that the Lessee has failed to properly operate, clean, remove trash and refuse, maintain, repair, replace, and refurbish the Premises as required by this Article 4 (Maintenance and Repair by Lessee), the Department shall provide to the Lessee a list of deficiencies, reflecting the amount of time to be reasonably allowed for the Lessee to correct same. If the Lessee fails to correct such deficiencies within the time allowed, the Port, following ten (10) days further notice to the Lessee, may enter upon the Premises and perform all work, which, in the judgment of the Port, may be necessary and the County shall add the cost of such work, plus twenty-five percent (25%) for administrative costs, to the rent due hereunder on the first day of the month following the date of such work, and such cost shall be and constitute a part of the rent. Subsequent to receipt of the further notice of intent to perform repairs or cleanup from the Port, the Lessee shall not undertake performance of such repairs or cleanup without specific prior written authorization from the Department.

## **ARTICLE 5** **Maintenance by County**

5.01 County Maintenance: The Lessor will provide maintenance of the building's wiring systems. Any improvements and/or additions, or interior partitions that may be desired by the Lessee must have written approval of the Director, or his designee, before being made and will be made according to the existing Building Code at the expense of the Lessee. Maintenance and repairs shall be in quality and class equal to or better than the original work to preserve the Premises in good order and condition. The County shall operate and maintain in good condition all components of the existing water, sanitary sewerage and storm water drainage facilities that lie outside the boundaries of the Premises. The County shall maintain the roof, its structural supports and exterior walls of the building. The County shall maintain all common areas including parking areas, hallways, restrooms, elevators, landscaping, irrigation system, and the building's central air system. If any of such facilities are damaged or destroyed by the operations of the Lessee, the Department shall make the necessary repairs or replacements and shall bill the Lessee for the costs of same, plus 25% for administrative costs, in the manner specified in Article 4.06 (Failure to Maintain) hereof.

5.02 County Maintenance Subject to Certain Conditions: Such maintenance by the County may be subject to interruption caused by repairs, strikes, lockouts, labor controversies, inability to obtain fuel, power, or parts, accidents, breakdowns, catastrophes, national or local emergencies, acts of God, and other conditions beyond the control of the County. Upon any such happening, the Lessee shall have no claim for damages for the County's failure to furnish or to furnish in a timely manner any such maintenance; provided, however, that the department, in its sole discretion, may provide a rent abatement for that portion of the Premises rendered unusable for the period of time that the County is unable to make the repairs required by Article 5.01 (County Maintenance). The County shall exercise reasonable diligence to remedy and/or cure any such interruptions are within the County's control.

## **ARTICLE 6**

### Regulation, Licenses, and Permits

#### 6.01 Rules and Regulations – General:

- (A) The Lessee shall abide by the terms and conditions as contained in the Port of Miami Tariff No. 010 (Tariff), and subsequent tariffs or amendatory provisions, if not contradictory with the terms of this Agreement.
- (B) The Lessee shall comply with all Ordinances of the County, including the Rules and regulation of the Department, Chapter 28A, Code of Metropolitan Miami-Dade County, Florida, as the same may be amended from time to time, Operational Directives issued thereunder, all additional laws, statutes, ordinances, regulations, and rules of the Federal, State, and County Governments, and any and all plans and programs developed in compliance therewith, which may be applicable to its operations or activities under this Agreement, specifically including, without limiting the generality hereof, federal, State, and County environmental laws.
- (C) The Lessee agrees to permit the entity, at all reasonable times, of inspectors of the Departments, the County's Department of Environmental Resources Management (DERM), or any Federal, State, or County agency having jurisdiction over any law or requirements referenced in Article 6.01(A) (Rules and Regulations – General) above, to make inspections of the Premises to determine the Lessee's compliance therewith.
- (D) Permits and Licenses:
  - (1) The Lessee, at its sole cost and expense, shall be liable and responsible for obtaining, paying for, maintaining on a current basis, and fully complying with, any and all permits, licenses and other governmental authorizations, however designated, as may be required, at any time throughout the entire term of this Agreement, by any Federal, State, or County governmental entity or any judicial body having jurisdiction over the Lessee or the Lessee's operations and activities, for any activity of the Lessee conducted on the Premises and for any and all operations conducted by the Lessee, including insuring that all requirements, permits, and licenses necessary for or resulting, directly or indirectly, from the Lessee's operations and activities on the Premises have been obtained and are being fully complied with.
  - (2) Such permits and licenses shall include, but not be limited to, a Certificate of Use and Occupancy. Prior to occupancy of the Premises and commencement of operations under this Agreement, the Lessee shall provide to the Department evidence that it has obtained the Certificate of Use and Occupancy. Upon written request of the Department, the Lessee shall provide to



the Department copies of any permits and licenses, and applications therefor, which the Department may request.

(E) Violations of Rules and Regulations

Subject to the provisions of Article 6.02(D)(1) the Lessee agrees to pay on behalf of the County any penalty, assessment or fine issued against the County, or to defend in the name of the County any claim, assessment or civil action, which may be presented or initiated by any agency or officer of the Federal, State, or County governments, based in whole or substantial part upon a claim or allegation that the Lessee, its agents, employees, invitees, or trespassers have violated any law, ordinance, regulation, rule, or directive described in Article 6.01 (Rules and Regulations – General) above or any plan or program developed in compliance therewith. The Lessee further agrees that the substance of this Article 6.01 (Rules and Regulations – General) above shall be included in every sublease, contract, and other agreement, which the Lessee may enter into related to its operation and activities under this Agreement and that any such sublease, contract, and other agreement shall specifically provide that “Miami-Dade County, Florida is a third party beneficiary of this and related provisions”. This provision shall not constitute a waiver of any other conditions of this Agreement prohibiting or limiting assignments, subletting, or subcontracting.

6.02 Environmental Protection:

- (A) Lessee's Obligations: At all times during the term of this Agreement, the Lessee shall comply with the following:
- (1) Disposal of Wastes: The Lessee shall dispose of all industrial, domestic, hazardous, and solid wastes in accordance with applicable Federal, State and local laws, rules, and regulations. It is the responsibility of the Lessee to determine the approved method of disposal of its wastes and take action accordingly.
  - (2) Records: The Lessee shall maintain such records as are necessary to adequately assess environmental compliance in accordance with Federal, State, and County laws, rules and regulations.
  - (3) Monitoring Equipment: The Lessee agrees at its sole cost and expense, to the extent required by applicable environmental law, rule, regulations, or permits, the Department, or DERM, to install monitoring equipment in a number and type sufficient to monitor the Lessee's activities in its use of the Premises, and to assign appropriate personnel to monitor such equipment and provide periodic reports to the Department and DERM.

- (B) Lessee's Failure to Comply with Environmental Laws: The Lessee acknowledges that non-compliance with its obligations under Article 6.02 (Regulatory Compliance - Environmental Protection) constitutes a material breach of this Agreement, and that illegal discharges and violations of Chapter 24, Code of Metropolitan Miami-Dade County, Florida, may result in penalties, issuance of civil violation notices and penalty orders, which non-compliance and violations are also subject to Article 6.01(E) (Regulatory Compliance - Violations of Rules and Regulations) above, and termination of this Agreement, pursuant to Article 12.03 (Termination - Other Defaults) hereof.
- (C) County Responsibility for Pre-Occupancy Environmental Events:
- (1) Responsibility: The County shall be responsible for any illegal discharge or other violations of said Chapter 24 or any other violation of law, regulation or ordinance (a) which results from any environmental condition which existed prior to the commencement date of this Agreement, and (b) which is caused by any environmental condition which has its origins outside of the leased Premises and, in the case of (a) or (b), was not caused by any action or inaction of the Lessee.
  - (2) Remediation: The County, through the Department, agrees that it will take appropriate steps to cause the remediation required by law of all pre-occupancy events on or beneath the Premises which is not caused by the Lessee, its agents, employees, contractors, invitees, or trespassers.
  - (3) Lessee's Obligations During Pre-Occupancy Remediation Efforts by County: The Lessee agrees to cooperate with the County in such remediation steps by: (a) assigning appropriate personnel of Lessee to coordinate the remediation steps with the party or parties actually performing the remediation, provided the foregoing shall not entail any additional expense to the Lessee except as to such personnel; and (b) permitting the County personnel and personnel of such party or parties performing the remediation access to and use of the portion of the Premises involved in such remediation steps.
  - (4) No Liability to Lessee: The Lessee acknowledges that remediation steps taken to correct any environmental contamination may extend over a number of years and may cause inconvenience and business interruption to the Lessee. The County shall not be liable to the Lessee in any manner for such inconveniences and disruption but will exercise reasonable efforts to minimize them to the extent reasonably possible.
- (D) Environmental Indemnities:
- (1) The County agrees that the Lessee shall have no liability for, and provided the Lessee demonstrates that an event was a pre-occupancy event for which Lessee is not liable hereunder, that the County will indemnify and hold the Lessee harmless from, all costs and expenses (including, without

limitation, all attorney's fees and costs) associated with any environmental contamination of the premises arising out of a pre-occupancy event which was not caused by the Lessee.

- (2) Notwithstanding the foregoing, such environmental indemnity shall not extend to, and the Lessee shall be solely responsible for all such costs and expenses which arise out of environmental contamination for which County may be held liable caused by the Lessee, the Lessee's agents, employees, contractors, invitees, or trespassers during any prior or current tenancy or occupancy of the Premises or any portion thereof.
  - (3) The parties' responsibilities, obligations, and liabilities pursuant to this Article 6.02(D) (Environmental Indemnities) shall survive the expiration or early termination of this Agreement.
- (E) No Waiver by County: Nothing in this Agreement or otherwise shall be deemed to be a waiver of the County's right to take action against responsible parties for remediation of or payment for environmental deficiencies on the Premises, nor be deemed to be an assumption by the County of the responsibility for such remediation or payment, except as may be imposed on the County as a matter of law.

## **ARTICLE 7**

### Alteration of Premises and Erection of Signs

7.01 Alteration: The Lessee shall not alter the Premises in any manner whatsoever without the prior written approval of the Port. In the event the Lessee is given approval to make alterations to the Premises, the Lessee shall comply with the terms and conditions of such approval, as contained in the Port's approval letter, and a failure to do so shall constitute a default pursuant to Article 12.03 (Termination - Other Defaults) hereof.

7.02 Signage: The Lessee shall not erect, maintain, or display any identifying signs or any advertising matter of any type or kind which is visible to the public without Port approval.

## **ARTICLE 8**

### Assignment and Subletting

The Lessee shall not assign, transfer any rights or privileges granted, pledge or otherwise encumber any of the terms and conditions of this Agreement, nor shall Lessee of Port facilities enter into a contract with a third party involving the Port without the written approval of the Director and/or his designee. Further, the Lessee shall not sublet all or any portion of the Premises or allow others to use the Premises without the express prior written consent of the port, which content shall be based on the management guidelines established by the Department for subleasing and/or policy set by the Board of County Commissioners.

**ARTICLE 9**  
Indemnification

Lessee shall indemnify and hold harmless the County and its officers, employees, agents, and instrumentalities from any and all liability, losses or damages, including attorneys fees and costs of defense, which the County or its officers, employees, agents, or instrumentalities may incur as a result of any nature arising out of, relating to or resulting from the performance of this Agreement by the Lessee or its employees, agents, servants, partners, principals, or subcontractors. Lessee shall pay all claims and losses in connection therewith and shall investigate and defend all claims, suits or actions of any kind or nature in the name of the County, where applicable, including appellate proceedings, and shall pay costs, judgments and attorneys fees which may issue thereon. Lessee expressly understands and agrees that any insurance protection required by this Agreement or otherwise provided by Lessee shall in no way limit the responsibility to indemnify, keep and save harmless and defend the County or its officers, employees, agents, and instrumentalities as herein provided.

**ARTICLE 10**  
Insurance

10.01 Insurance Required: In addition to such insurance as may be required by Federal, State or local law, Lessee shall furnish to Miami-Dade County, Miami, Florida 33128, Certificate(s) of Insurance which indicate that insurance coverage has been obtained which meets the requirements as outlined below:

- (A) Public Liability Insurance on a comprehensive basis in an amount not less than \$300,000 combined single limit per occurrence for bodily injury and property damage. Miami-Dade County must be shown as an additional insured with respect to this coverage.
- (B) Automobile Liability Insurance covering all owned, non-owned and hired vehicles used by the Lessee in connection with its operations under this Agreement in an amount not less than \$300,000 combined single limit per occurrence for bodily injury and property damage.

All insurance policies required pursuant to the terms of this Agreement shall be issued in companies approved to do business under the laws of the State of Florida, with the following qualifications:

The company must be rated no less than "B" as to Management, and no less than "Class V" as to Strength in accordance with the latest edition of "Best's Insurance Guide", published by A.M. Best Company, Oldwick, New Jersey, or its equivalent, subject to approval of the County Risk Management Division.

or

The company must hold a valid Florida Certificate of Authority as

shown in the latest "List of All Insurance Companies Authorized or Approved to Do Business in Florida" issued by the State of Florida Department of Insurance and must be members of the Florida Guaranty Fund.

10.02 Insurance Certificates Required: Prior to the commencement of operations hereunder and annually thereafter, the Lessee shall furnish or cause to be furnished Certificates of Insurance to the Port which certificates shall clearly indicate that:

- (A) The Lessee has obtained insurance in the types, amounts and classifications as required for strict compliance with this Article;
- (B) The policy cancellation notification provisions specify at least thirty (30) days advance written notice of cancellation to the County; and
- (C) The County is named as "additional insured" with respect to the Lessee's public liability policies.

On said insurance certificates, unless specifically shown to be excluded thereon, comprehensive public liability coverage shall include contractual liability, and notification of cancellation shall include notification of material changes in the policies. Certificates will indicate that no modification or change in insurance shall be made without thirty (30) days written advance notice to the certificate holder.

The County reserves the right to require the Lessee to provide such reasonably amended insurance coverage as it deems necessary or desirable, upon issuance of notice in writing to the Lessee, which notice shall automatically amend this Agreement effective thirty (30) days after such notice.

10.03 Compliance: Compliance with the requirements of this Article shall not relieve the Lessee of its liability under any other portion of this Agreement or any other agreement between the County and the Lessee.

10.04 Right to Examine: The Department reserves the right, upon reasonable notice, to examine the original or true copies of policies of insurance (including but not limited to binders, amendments, exclusions, riders, and applications) to determine the true extent of coverage. The Lessee agrees to permit such inspection at the offices of the Port.

10.05 Personal Property: Any personal property of the Lessee or of others placed in the Premises shall be at the sole risk of the Lessee or the owners thereof, and the County shall not be liable for any loss or damage, except to the extent such loss or damage was caused by the sole active negligence of the County, as limited by Section 768.28, Florida Statutes.

## **ARTICLE 11**

### Use of Public Facilities

The County grants to the Lessee, in common with all others desiring to use the Port, and only to the extent necessary and consistent with applicable security policies and procedures, so long as such use does not conflict with the County's

operation of the Port, to carry out the rights granted the Lessee hereunder, the nonexclusive privilege to use the roads of egress and ingress, service roads and such other applicable facilities and improvements as may be now in existence or hereafter constructed at the Port; provided, however, that such usage shall be subject to the payment of nondiscriminatory fees and other charges established by the County. Nothing herein contained shall grant to the Lessee the right to use any leasable space or area improved or unimproved which is leased to a third party, or which the County has not leased herein.

## **ARTICLE 12** **Termination**

12.01 Payment Defaults: Failure of the Lessee to make any payments of rentals, fees, or charges required to be paid herein when due shall constitute a default, and the County may, at its option terminate this Agreement after seven (7) calendar days notice in writing to the Lessee unless the default is cured within the notice period.

12.02 Insurance Defaults: The County shall have the right, upon seven (7) calendar days written notice to the Lessee, to terminate this Agreement if the Lessee fails to provide evidence of insurance coverage in strict compliance with Article 10 (Insurance) hereof prior to commencement of operations, or fails to provide a renewal of said evidence upon its expiration; provided, however, that such termination shall not be effective if the Lessee provides the required evidence of insurance coverage within the notice period.

12.03 Other Defaults: The County shall have the right, upon thirty (30) calendar days written notice to the Lessee, to terminate this Agreement upon the occurrence of any one or more of the following, unless the same shall have been corrected within such period, or, if correction cannot reasonably be completed within such thirty (30) day period, in the sole discretion of the Port, the Lessee has commenced substantial corrective steps within such thirty (30) day period and diligently pursues same to completion:

- (A) Failure of the Lessee to comply with any covenants of this Agreement and the covenants to provide required evidence of insurance coverage, which are addressed above.
- (B) The conduct of any business, the performance of any service, or the merchandising of any product or service not specifically authorized herein, by the Lessee.

12.04 Habitual Default: Notwithstanding the foregoing, in the event that the Lessee has frequently, regularly or repetitively defaulted in the performance of or breached any of the terms, covenants and conditions required herein to be kept and performed by the Lessee, in the sole opinion of the County and regardless of whether the Lessee has cured each individual condition of breach or default as provided in Articles 12.01 (Termination - Payment Defaults), 12.02 (Termination - Insurance Defaults) and 12.03 (Termination - Other Defaults) hereinabove, the Lessee shall be determined by the Director to be an "habitual violator". At the time that such determination is made, the Port shall issue to the Lessee a written

notice advising of such determination and citing the circumstances therefor. Such notice shall also advise the Lessee that there shall be no further notice or grace periods to correct any subsequent breach(es) or default(s) and that any subsequent breach(es) or default(s), of whatever nature, taken with all previous breaches and defaults, shall be considered cumulative and, collectively, shall constitute a condition of noncurable default and grounds for immediate termination of this Agreement. In the event of any such subsequent breach or default, the County may cancel this Agreement upon the giving of written notice of termination to the Lessee, such termination to be effective upon the tenth (10<sup>th</sup>) day following the date of receipt thereof and all payments due hereunder shall be payable to said date, and the Lessee shall have no further rights hereunder.

**12.05 Termination by Abandonment:** This Agreement shall be automatically terminated upon the abandonment by the Lessee of the Premises or the voluntary discontinuance of operations at the Port for any period of time exceeding fifteen (15) consecutive calendar days, unless such abandonment or discontinuance has been caused by strike, labor disturbance, acts of God, civil disturbance, or governmental order that prevents the Lessee's use of the Premises for the purposes authorized in Article 2 (Use of Premise) hereof.

**12.06 Actions at Termination:** The Lessee shall vacate, quit, surrender up and deliver the Premises to the County on or before the termination date of this Agreement, whether by lapse of time or otherwise. The Lessee shall surrender the Premises in the condition required under Article 4.03 (Maintenance and Repair by Lessee - Maintenance and Repairs) herein. All repairs for which the Lessee is responsible shall be completed prior to surrender. The Lessee shall deliver to the Port all keys to the Premises upon surrender. On or before the termination date of this Agreement, except in the instance of termination pursuant to Article 12.05 (Termination - Termination by Abandonment), in which event the Lessee shall be allowed up to five (5) calendar days from date of termination, and provided that the Lessee is not in default in the payment of any rentals, fees, or charges required to be paid herein, the Lessee shall remove all of its personal property from the Premises. Any personal property of the Lessee not removed in accordance with this Article may be removed by the Port for storage at the cost of the Lessee. Failure on the part of the Lessee to reclaim its personal property within thirty (30) days from the date of termination shall constitute a gratuitous transfer of title thereof to the County for whatever disposition is deemed to be in the best interest of the County.

The Lessee shall, at its sole cost and expense, take all actions required by Federal, State and local laws, regulations or codes to remove from the Premises any hazardous substance or environmental contaminant, whether stored in drums, or found in vats, containers, distribution pipe lines, or the like. All such substances and contaminants shall be removed by the Lessee in a manner approved and authorized by such Federal, State or local laws, regulations or codes.

If the County advises the Lessee that it has reasonable grounds to believe that any hazardous substance or environmental contaminant has been released within the Premises or into the ground under the Premises, during the term of this Agreement or during the terms of any prior leases between the Lessee and the County for the same or substantially the same Premises, then the Lessee at its sole cost and expense shall retain an approved environmental consultant to perform whatever environmental assessment may be required to determine the

extent of such release. The Lessee shall comply with the recommendations and conclusions, contingent upon County approval, of such consultant regarding environmental clean up efforts that may be required and shall comply with any other clean up requirements imposed on the Lessee by Federal, State or local law, regulations, or codes.

Notwithstanding any other provisions of this Agreement, the Lessee shall have no liability to the Port for any violation of environmental law which is attributable to the acts or omissions of any person other than the Lessee, its agents, employees, invitees, contractors, or trespassers (nor shall such violations constitute a default or breach of this Agreement). Nothing in this Article or Agreement shall affect the Lessee's liability for environmental violations as separately provided for in any Federal, State, or local law.

12.07 Lien Upon Personal Property: In the event of termination for default or upon termination of this Agreement by its term, the County shall have a lien upon all personal property of the Lessee to secure the payment of any unpaid rentals, fees, and charges accruing under the terms of this Agreement.

12.08 Right to Show Premises: At any time after the Lessee has been given notice of termination or default, pursuant to Article 12 (Termination) hereof, the County shall have the right to enter on the Premises for the purpose of showing the Premises to prospective tenants or users.

12.09 County Defaults: This Agreement shall be subject to termination by the Lessee in the event of a default by the County in the performance of any covenant or agreement herein required to be performed by the County and the failure of the County to remedy same within a reasonable period of time following receipt of written notice from the Lessee of such default.

12.10 Other Terminations: This Agreement shall be subject to termination by the County or the Lessee in the event of any one or more of the following:

- (A) The permanent abandonment of the Port of Miami.
- (B) The lawful assumption by the United States Government or any authorized agency thereof, of the operation, control or use of the Port, or any substantial part or parts thereof, in such a manner as to substantially restrict the Lessee from operating therefrom for a period in excess of ninety (90) consecutive days, provided that nothing contained herein shall be deemed to constitute a waiver by the Lessee of any right it may have against the United States to just compensation in the event of any such assumption.
- (C) The issuance by any court of competent jurisdiction of any injunction in any way substantially preventing or restraining the use of the Port, and the remaining in force of such injunction for a period in excess of ninety (90) days.



**ARTICLE 13**  
Special Conditions

13.01 Quality of Service: The Lessee shall furnish the service required and authorized, pursuant to Article 2 (Use of Premises) hereof, on a good, prompt, and efficient basis and on a fair, equal, and not unjustly discriminatory basis to all users thereof.

13.02 Nondiscriminatory Prices: The Lessee shall charge fair, reasonable, customary and not unjustly discriminatory prices for each unit of sale or service; provided, however, that the Lessee may make reasonable, customary, and nondiscriminatory discounts, rebates, or similar types of price reductions to volume purchasers of the Lessee's services.

**ARTICLE 14**  
Nondiscrimination

14.01 Employment Discrimination: The Lessee shall not discriminate against any employee or applicant for employment with respect to hire, tenure, terms, conditions, or privileges of employment, or any matter directly or indirectly related to employment because of age, sex, race, color, religion, national origin, ancestry, or disability. The Lessee shall comply with applicable provisions of the Americans with Disabilities Act, including, but not limited to, provisions pertaining to employment.

14.02 Nondiscriminatory Access to Premises and Services: The Lessee, for itself, its personal representatives, successors in interest, and assigns, as a part of the consideration hereof, does hereby covenant and agree as a covenant running with the land that: (1) no person on the grounds of race, color, sex, national origin, or ancestry, shall be executed from participation in, denied the benefits of, or be otherwise subjected to discrimination in the use of the Premises; (2) that in the construction of any improvements on, over, or under such land and the furnishings of services thereon, no person on the grounds of race, color, sex, national origin, or ancestry, shall be excluded from participation in, denied the benefits of, or otherwise be subjected to discrimination in the use of the improvements; and (3) that the Lessee shall use the Premises in compliance with all other requirements imposed by or pursuant to then enforceable regulations of the Department of Transportation, as amended from time to time.

14.03 Breach of Nondiscrimination Covenants: In the event it has been determined that the Lessee has breached any enforceable nondiscrimination covenants contained in this Agreement, pursuant to the complaint procedures contained in the applicable Federal Regulations, and the Lessee fails to comply with the sanctions and/or remedies which have been prescribed, the County shall have the right to terminate this Agreement pursuant to Article 12.03 (Termination - Other Defaults) hereof.

14.04 Affirmative Action and Disadvantaged Business Enterprise Programs: The Lessee agrees that in the event the provisions of 49 CFR Part 23, Disadvantaged Business Enterprises (DBE) and 14 CFR Part 152, Affirmative Action Employment Programs, are applicable to the Lessee under this Agreement,

it shall comply with all requirements of the local, State and Federal agencies. These requirements may include, but be not limited to, the compliance with DBE and/or Employment Affirmative Action participation goals, keeping of certain records of good faith compliance efforts, and the submission of various reports, including, if directed by the Department, the contracting of specified percentages of goods and services contracts to DBE. Failure to comply with these requirements shall constitute a default hereunder and be grounds for termination of this Agreement. In the event it has been determined, in accordance with applicable regulations, that the Lessee has defaulted in the requirement to comply with this section, and the Lessee thereafter fails to comply with the sanctions and/or remedies then prescribed, the County shall have the right, upon written notice to the Lessee to terminate this Agreement pursuant to Article 12.03 (Termination - Other Defaults) hereof.

**ARTICLE 15**  
Security and Special Provisions

15.01 Security: The Lessee acknowledges and accepts full responsibility for the security and protection of the Premises, any improvements thereon, its equipment and property on the Port. The Lessee fully understands and acknowledges that any security measures deemed necessary by the Lessee for the protection of said Premises, equipment and property and access through the Premises shall be the sole responsibility of the Lessee and shall involve no cost to the County. All such security measures by the Lessee shall be in accordance with Section 311.12, Florida Statutes (2002), Chapter 28A of the Miami-Dade County Code, the Tariff, and any applicable administrative orders promulgated thereunder. Tenant must comply with all Seaport Security Policies, including utilizing locks and keys provided only by the Port. Security policies may include access during non-office hours, proper identification badges, and/or background investigation of employees.

15.02 Security Identification Display Area Access - Identification Badges: The Lessee, as provided for in the Tariff, shall be responsible for requesting the Port to issue Identification (ID) badges to all employees who are authorized access to restricted areas or areas of cargo operations (ACO) of the Port, designated in the Seaport Security Program and shall be further responsible for the immediate reporting of all lost or stolen ID badges and the immediate return of the ID badges of all personnel transferred from the Port assignment or terminated from the employ of the Lessee or upon termination of this Agreement. The Lessee shall pay, or cause to be paid, to the Port such nondiscriminatory charges, as may be established from time to time, for the issuance or for lost or stolen ID badges and those not returned to the Port in accordance with this Article.

15.03 Drug-Free Workplace Default: The Lessee acknowledges it has provided to the County a Drug-Free Workplace Affidavit certifying that it is providing a drug-free workplace for its employees, as required by County Ordinance No. 92-15, adopted on March 17, 1992, as may be amended from time to time (Ordinance). Based on the provisions of said Ordinance, the County shall have the right, upon thirty (30) days written notice to the Lessee, to terminate this Agreement in the event the Lessee fails to provide, as of each anniversary of the effective date of this Agreement, the annual re-certification affidavit as required by the Ordinance; provided, however, that such termination shall not be effective if the Lessee submits the required Affidavit within the notice period.

Further, this Agreement shall be terminated upon not less than fifteen (15) calendar days written notice to the Lessee and without liability to the County, if the Department or the County Manager determines any of the following:

- (A) That the Lessee has made a false certification in its execution of the Affidavit submitted or in its annual re-certification as required by the Ordinance.
- (B) That the Lessee has violated its original or renewal certification by failing to carry out any of the specific requirements of the Ordinance, other than the annual re-certification; or
- (C) That such a number of employees of the Lessee have been convicted of violations occurring in its workplace(s) as to indicate that the Lessee has failed to make a good faith effort to provide a drug-free workplace as required by the Ordinance.

15.04 Right to Search: The Lessee agrees that its vehicles, cargo, goods, and other personal property are subject to being searched when attempting to enter or leave and while on the Port.

It is further agreed that the Port has the right to prohibit an individual, agent, or employee of the Lessee from entering the Port, based upon facts which would lead a person in his or her reasonable judgment to believe that such individual might be inclined to engage in theft, cargo tampering, sabotage, or other unlawful activities. Any person denied access to the Port or whose prior authorization has been revoked or suspended on such grounds shall be entitled to a hearing before the Director or his authorized designee.

The Lessee acknowledges and understands that these provisions are for the protection of all users of the Port and are intended to reduce the incidence of thefts, cargo tampering, sabotage, and other unlawful activities at the Port.

## **ARTICLE 16** Control of Employees

The Lessee shall properly control the actions of its employees at all times that said employees are working at the Port, ensuring that they present a neat appearance and discharge their duties in a courteous and efficient manner and that they maintain a high standard of service to the public.

## **ARTICLE 17** Civil Actions

17.01 Governing Law; Venue: This Agreement shall be governed and construed in accordance with the laws of the State of Florida. The venue of any action on this Agreement shall be laid in Miami-Dade County, Florida, and any action to determine the rights or obligations of the parties hereto shall be brought in the courts of the State of Florida.

17.02 Notice of Commencement of Civil Action: In the event that the County or the Lessee commence a civil action where such action is based in whole or in part on an alleged breach of this Agreement, the County and the Lessee agree to waive the procedure for initial service of process. The County and the Lessee agree to submit themselves to the jurisdiction of the court in which the action has been filed whenever service has been made in the following manner:

- (A) Upon the County: by Certified Mail, Return Receipt Requested, sent to (i) the party indicated in Article 18.07 (Other Provisions - Notices) on behalf of the County and (ii) with a copy to the County Attorney, 111 NW First Street, 28th Floor, Miami, FL 33130.
- (B) Upon the Lessee: by personal service or by Certified Mail, Return Receipt Requested, upon the party indicated in Article 18.07 (Other Provisions - Notices) on behalf of the Lessee, with a copy to whatever attorney the Lessee has designated in writing, if any.

In the event that the County and/or the Lessee raise an objection to service of initial pleading as provided for herein, and the trial court overrules such objection, the objecting party shall pay liquidated damages (attorney's fees) in the amount of \$250.00 to the plaintiff in such action, prior to answering the complaint.

17.03 Registered Office/Agent; Jurisdiction: Notwithstanding the provisions of Article 17.02 (Civil Actions - Notice of Commencement of Civil Action), and in addition thereto, the Lessee, if a corporation, shall designate a registered office and a registered agent, as required by Section 48.091, Florida Statutes, such designations to be filed with the Florida Department of State in accordance with Section 607.034, Florida Statutes. If the Lessee is a natural person, he and his personal representative hereby submit themselves to the jurisdiction of the Courts of this State for any cause of action based in whole or in part on an alleged breach of this Agreement.

## **ARTICLE 18** Other Provisions

18.01 No Representation: The County makes no representation, warranty, guarantee, or averment of any nature whatsoever concerning the physical condition of the Premises, and it is agreed that County will not be responsible for any loss, damage, or costs which may be incurred by the Lessee by reason of any such physical condition.

18.02 Heading: Any headings preceding the text of any articles, paragraphs, or sections of this Agreement shall be solely for convenience of reference and shall not constitute a part of this Agreement, nor shall they affect its meaning, construction or effect.

18.03 Interference: The Lessee further expressly agrees to prevent any use of the Premises that would interfere with or adversely affect the operation or maintenance of the Port or otherwise constitute a hazard.

18.04 Authorized Uses Only: The Lessee shall not use or permit the use of the Premises for any illegal or unauthorized purpose or for any purpose which would increase the premium rates paid by the County on, or invalidate, any

insurance policies of the County or any policies of insurance written on behalf of the Lessee under this Agreement.

18.05 Binding Effect: The terms, conditions, and covenants of this Agreement shall inure to the benefit of and be binding upon the parties hereto and their successors and assigns. This provision shall not constitute a waiver of any conditions prohibiting assignment or subletting.

18.06 Federal Subordination: This Agreement shall be subordinate to the provisions of any existing or future agreements between the County and the United States of America relative to the operation and maintenance of the Port. All provisions of this Agreement shall be subordinate to the right of the United States of America to lease or otherwise assume control over the Port, or any part thereof, during time of war or national emergency for military or naval use and any provisions of this Agreement inconsistent with the provisions of such lease to, or assumption of control by, the United States of America shall be suspended.

18.07 Notices: All notices required or permitted to be given under the terms and provisions of this Agreement by either party to the other shall be in writing and shall be hand delivered or sent by registered or certified mail, return receipt requested, to the parties as follows:

As to the County or Seaport Department:

Port Director  
Miami-Dade County Seaport Department  
1015 North America Way, Suite 200  
Miami, Florida 33132

As to the Lessee:

Eller ITO Stevedoring Company, LLC  
ATTN: Chris Arocha  
1007 N. America Way, Suite #501  
Miami, Florida 33132

or to such other address as may hereafter be provided by the parties in writing. Notices by registered or certified mail shall be deemed received on the delivery date indicated by the U.S. Postal Service on the return receipt. Hand delivered notices shall be deemed received by the Lessee when presented to the local management representative of the Lessee.

18.08 Rights Reserved: Rights not specifically granted the Lessee by this Agreement are reserved to the County.

18.09 Rights of County: The County shall have the absolute right, without limitation, to make any repairs, alterations, and additions to any structures and facilities at the Port. The County shall, in the exercise of such right, be free from any and all liability to the Lessee for business damages occasioned during the making of such repairs, alterations, and additions, except those occasioned by the sole active negligence of the County, its employees, or agents.

18.10 Rights to be Exercised by Department: Wherever in this Agreement rights are reserved to the County, the Port may exercise such rights.

18.11 No Waiver: There shall be no waiver of the right of either party to demand strict performance of any of the provisions, terms, and covenants of this Agreement nor shall there be any waiver of any breach, default, or non-performance hereof by either party, unless such waiver is explicitly made in writing by the other party. Any previous waiver or course of dealing shall not affect the right of either party to demand strict performance of the provisions, terms, and covenants of this Agreement with respect to any subsequent event or occurrence of any subsequent breach, default, or non-performance hereof by the other party.

18.12 Right to Regulate: Nothing in this Agreement shall be construed to waive or limit the governmental authority of the County, as a political subdivision of the State of Florida, to regulate the Lessee or its operations.

18.13 Severability: If any provision of this Agreement or the application thereof to either party to this Agreement is held invalid by a court of competent jurisdiction, such invalidity shall not affect other provisions of this Agreement which can be given effect without the invalid provision, and to this end, the provisions of this Agreement are severable.

18.14 Inspections: The authorized employees and representatives of the County and of any applicable Federal, State, or State agency having jurisdiction hereof shall have the right of access to the premises at all reasonable times for the purposes of inspection and testing to determine compliance with the provisions of this Agreement. This right of inspection and testing shall impose no duty on the County to inspect and shall impart no liability upon the County should it not make any such inspections.

18.15 Payment of Taxes: The Lessee shall pay all taxes and other costs lawfully assessed against its leasehold interests in the Premises, its improvements and its operations under this Agreement; provided, however, the Lessee shall not be deemed to be in default of its obligations hereunder for failure to pay such taxes pending the outcome of any legal proceedings instituted to determine the validity of such taxes. Failure to pay the taxes upon the adverse ultimate conclusion of such legal proceedings against the Lessee shall constitute a default.

18.16 Quiet Enjoyment of Others: The Lessee shall control the actions of its employees, agents, invitees, and those doing business with it, so as to not annoy, disturb, or be offensive to others and to provide the service hereunder so as to not unreasonably create a nuisance or thing which may disturb the quiet enjoyment of any other users of the Port.

18.17 Destruction of Premises: In the event the Premises shall be destroyed or so damaged or injured by fire, windstorm, flood, or other casualty (and in each such event the Lessee was not at fault in whole or in part) during the life of this Agreement that the Premises or any portion thereof are rendered untenable, the County shall have the right, but not the obligation, to render said Premises or damaged portion thereof tenable by repairs completed within a reasonable period of time.

- (A) Total Destruction: In the event the County elects not to render the Premises tenable, if destroyed or damaged in their entirety, the Lessee shall be so notified in writing by the Department, and this

Agreement shall be deemed terminated as of the date of the casualty, with the Lessee being liable only for payment of rentals on a prorata basis as to whatever portion(s) of the Premises which were tenable and used by the Lessee following the casualty. In such event, the Department shall endeavor to find adequate replacement premises for the Lessee in existing facilities on the Port.

- (B) If the damaged portion of the Premises is not rendered tenable by the County within a reasonable period of time, and the Lessee shall determine that: 1) the loss of the damaged portion of the Premises shall have a materially adverse impact on the ability of the Lessee to utilize the Premises for the purposes described in Article 2 (Use of Premises); or 2) would require the Lessee to obtain other space off the Premises in order to substantially conduct the operations of the Lessee originally conducted within the Premises, then, in either such event, upon written notice to the County, the Lessee may cancel this Agreement as of a date which shall be not later than three (3) months from the giving of such notice, if the repairs are not completed within ninety (90) days following such written notice of the intent to cancel, or if the County has not commenced repairs within such notice period for repairs which cannot be reasonably completed within such 90-day period. In the event of cancellation, the rent for the untenable portion of the Premises shall be paid only to the date of such fire, windstorm, flood, or other casualty. If the Agreement is not cancelled following any such casualty, the rent shall be abated as to the portion of the Premises rendered untenable.

The remedies provided to Lessee in this Article are exclusive, and Lessee shall be entitled to no other remedies in the event of a complete or partial destruction of or damage to the Premises.

If the casualty was caused in whole or in part by the Lessee, its officers, employees, agents, contractors, or trespassers, then the Lessee shall not have the right to terminate this Agreement and shall be responsible under other provisions of this Agreement for payment to the County for all damage to the Premises, plus the loss of rentals attributable to the damaged or destroyed premises.

**18.18 Quiet Enjoyment:** Subject to the terms of this Agreement, specifically including but not limited to the environmental remediation steps to be taken under Article 6 (Regulations, Licenses, and Permits), the County's right and obligation to make certain repairs, alterations, and additions under Articles 5 (Maintenance by County), which, for purposes of this clause include any and all demolition, in whole or in part, of buildings and runways, and roadway systems on or off the Port, all of which provisions and others in the Agreement the Lessee acknowledges may cause disruption and disturbance to the Lessee, and upon the observance by the Lessee of all the terms, provisions, covenants, and conditions imposed upon the Lessee hereunder, the Lessee shall peaceably and quietly hold and enjoy the Premises for the term of this Agreement; provided, however, that the County shall not be liable for any violation of this clause or for any disturbance or disruption in or to the Lessee's business, for acts or omissions of tenants, users of the Port, third parties, or when any department or agency of the County is acting in its governmental capacity, or by Acts of God.

18.19 Interpretation of Agreement: This Agreement is the result of negotiation between the parties hereto and has been typed/printed by one party for the convenience of both parties, and the parties covenant that this Agreement shall not be construed in favor of or against any of the parties hereto.

18.20 Entirety of Agreement: The parties hereto agree that this Agreement sets forth the entire agreement between the parties, and there are no promises or understandings other than those stated herein. None of the provisions, terms, and conditions contained in this Agreement may be added to, modified, superseded, or otherwise altered, except as may be specifically authorized herein or by written instrument executed by the parties hereto.



IN WITNESS WHEREOF, the parties hereto have caused this Agreement to be executed by their appropriate officials as of the date first above written.

BOARD OF COUNTY COMMISSIONERS  
OF MIAMI-DADE COUNTY, FLORIDA

Eller-ITO Stevedoring Company, LLC  
Lessee

By: 

Print Name: Christopher Archer

Title: Senior V.P.

By: \_\_\_\_\_  
County Mayor

ATTEST

ATTEST  
CLERK OF THE BOARD

By: 

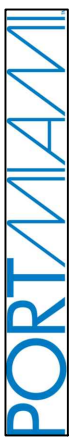
Print Name: Armando Vasquez

Title: Assistant VP Finance

(Affix Corporate Seal)

By: \_\_\_\_\_  
Deputy Clerk  
(Seal)

Approved by Assistant County Attorney  
as to form and legal sufficiency: \_\_\_\_\_

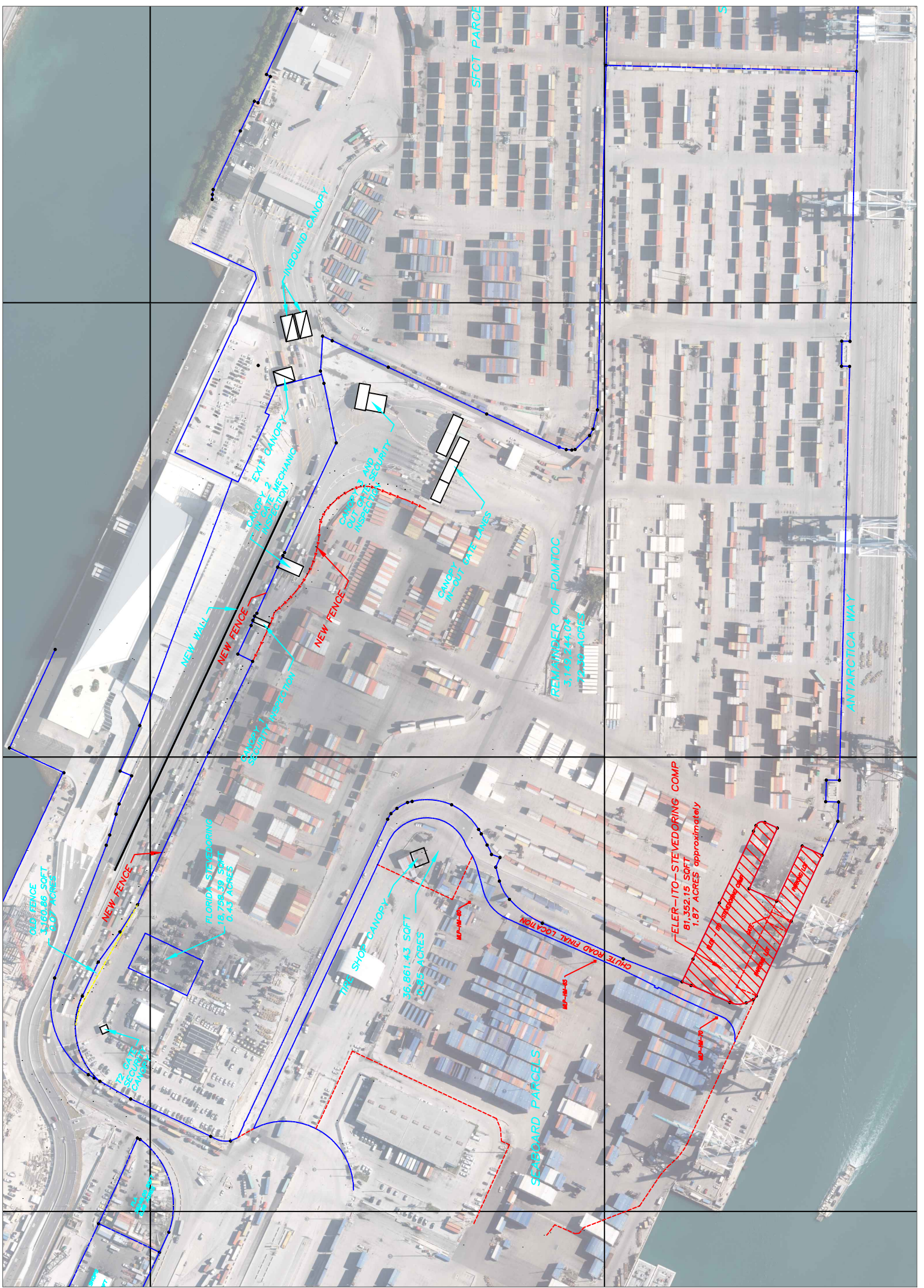
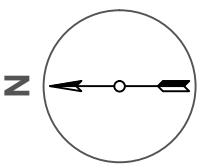


Property Management

# EXHIBIT A

## ELLER-ITO Open Ground Lease

DATE: 8/27/2020



Legend:



Demised Premises  
1.87 Acres  
Approximately

