

Memorandum



Date: December 15, 2020

Agenda Item No. 8(F)(2)

To: Honorable Acting Chairwoman Rebecca Sosa
and Members, Board of County Commissioners

From:

Daniella Levine Cava
Mayor

Subject: Recommendation for Approval to Exercise the Remaining Renewal Term under Contract No. RFP-00342, Employee Group Dental Insurance Program

Recommendation

It is recommended that the Board of County Commissioners (Board) authorize the County Mayor or County Mayor's designee to exercise the remaining one, two-year renewal term with Delta Dental Insurance Company under *Contract No. RFP-00342, Employee Group Dental Insurance Program* (the "Contract"), for the Human Resources Department. The Board approved this competitively solicited contract on May 16, 2017 via Resolution No. R-551-17 for a 42-month term in an amount up to \$79,680,000. Pursuant to that same resolution, the County Mayor or County Mayor's designee was required to seek approval of the Board prior to exercising the one, two-year option to renew term or any other renewal or extension periods contained in the Contract or permitted by section 2-8.1 of the Code or Implementing Order 3-38. The Contract's initial term expires on December 31, 2020.

The Contract provides for a comprehensive dental insurance program that offers employees the choice of a dental health maintenance organization (DHMO) or a preferred provider organization (PPO) plan. Each plan offers two benefit tiers, standard and enriched, which allow enrolled members to select the dental product that best fits their needs, from basic preventative coverage up to major dental work. The PPO Plan offers a preferred network of dentists who, if selected for services, offer members reduced out-of-pocket expenses. All dental plan options are fully insured and comply with all federal guidelines as well as all other applicable federal requirements and Florida-mandated benefits.

Approval of the remaining two-year renewal term is requested to ensure continuity of services. Market research revealed that the prices for dental services since inception of the contract in 2017 have increased on average 8 percent. The vendor requested a 7.6 percent increase, which is the maximum allowable cap established in the contract, for the renewal term. Through extensive negotiations, the County was able to maintain the 2017 rates for the renewal term, therefore, it is in the best interest of the County to proceed with exercising the renewal term for Plan Years 2021-2022.

Scope

The scope of this item is countywide in nature.

Fiscal Impact/Funding Source

The Contract term expires on December 31, 2020 and has a current allocation of \$50,960,000. The total allocation approved by the Board via Resolution No. R-551-17 was \$79,680,000 including an allocation for the renewal term in the event the option to renew was subsequently approved by the Board. As such, no additional expenditure authority is being requested at this time as the allocation for the renewal term of \$28,720,000 was previously approved. If the Board approves the option to renew, the Contract will expire on December 31, 2022. The County anticipates savings of approximately \$2,200,000 during the renewal term as a result of negotiations based on enrollment figures since the Contract was established.

Department	Current Allocation	Renewal Term Allocation	Cumulative Allocation	Funding Source	Contract Manager
Human Resources	\$50,960,000	\$28,720,000	\$79,680,000	Employee Funded and Internal Service Funds	Helena Denham-Carter
Total:	\$50,960,000	\$28,720,000	\$79,680,000		

Track Record/Monitor

Pearl Bethel of the Internal Services Department is the Procurement Contracting Manager.

Delegated Authority

If this item is approved, the County Mayor or County Mayor’s designee will have the authority to exercise all provisions of the Contract, including any termination provisions.

Awarded Vendor

Vendor	Principal Address	Local Address*	Number of Employee Residents	Principal
			1) Miami-Dade 2) Percentage*	
Delta Dental Insurance Company	1130 Sanctuary Parkway, Suite 600. Alpharetta, GA	5200 Blue Lagoon Drive, Suite 110, Miami, FL	4	Anthony S. Barth
			0.18%	

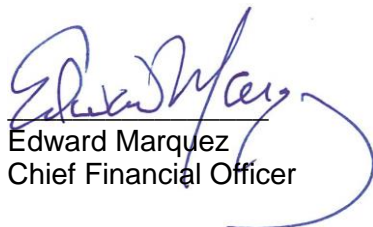
*Provided pursuant to Resolution No. R-1011-15. Percentage of employee residents is the percentage of vendor’s employees who reside in Miami-Dade County as compared to the vendor’s total workforce.

Due Diligence

Pursuant to Resolution No. R-187-12, due diligence was conducted in accordance with the Internal Services Department’s Procurement Guidelines to determine contractor responsibility, including verifying corporate status and that there are no performance and compliance issues. The lists that were referenced included convicted vendors, debarred vendors, delinquent contractors, suspended vendors, and federal excluded parties. There were no adverse findings relating to vendor responsibility.

Applicable Ordinances and Contract Measures

- The two percent User Access Program provision does not apply, as the services are exempt.
- The Small Business Enterprise Selection Factor was not applicable.
- The services being provided are not covered under the Living Wage Ordinance.
- Local Preference was applied in accordance with the Ordinance.




Edward Marquez
 Chief Financial Officer



MEMORANDUM
(Revised)

TO: Honorable Acting Chairwoman Rebeca Sosa
and Members, Board of County Commissioners

DATE: December 15, 2020

FROM: 
Gen Bonzon-Keenan
Successor County Attorney

SUBJECT: Agenda Item No. 8(F)(2)

Please note any items checked.

- "3-Day Rule" for committees applicable if raised
- 6 weeks required between first reading and public hearing
- 4 weeks notification to municipal officials required prior to public hearing
- Decreases revenues or increases expenditures without balancing budget
- Budget required
- Statement of fiscal impact required
- Statement of social equity required
- Ordinance creating a new board requires detailed County Mayor's report for public hearing
- No committee review
- Applicable legislation requires more than a majority vote (i.e., 2/3's present ____, 2/3 membership ____, 3/5's ____, unanimous ____, CDMP 7 vote requirement per 2-116.1(3)(h) or (4)(c) ____, CDMP 2/3 vote requirement per 2-116.1(3)(h) or (4)(c) ____, or CDMP 9 vote requirement per 2-116.1(4)(c)(2) ____) to approve
- Current information regarding funding source, index code and available balance, and available capacity (if debt is contemplated) required

Approved _____ Mayor
Veto _____
Override _____

Agenda Item No. 8(F)(2)
12-15-20

RESOLUTION NO. _____

RESOLUTION AUTHORIZING THE COUNTY MAYOR OR THE COUNTY MAYOR'S DESIGNEE TO EXERCISE THE REMAINING ONE, TWO-YEAR OPTION TO RENEW TERM FOR CONTRACT NO. RFP-00342 FOR THE PURCHASE OF EMPLOYEE GROUP DENTAL INSURANCE PROGRAM IN AN AMOUNT UP TO \$28,720,000.00 FOR A CUMULATIVE ALLOCATION OF \$79,680,000.00 FOR THE HUMAN RESOURCES DEPARTMENT; AND AUTHORIZING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO EXERCISE ALL PROVISIONS, INCLUDING ANY TERMINATION PROVISIONS OF THE CONTRACT

WHEREAS, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA, that:

Section 1. This Board authorizes the County Mayor or County Mayor's designee to exercise the remaining one, two-year option to renew term under Contract No. RFP-00342, for the purchase of employee group dental insurance program in an amount of up to \$28,720,000.00 for a cumulative allocation of \$79,680,000.00 for the Human Resources Department.

Section 2. This Board authorizes the County Mayor or County Mayor's designee to exercise all provisions, including any termination provisions of the Contract. Copies of the contract documents are on file with and available upon request from the Internal Services Department, Strategic Procurement Division.

The foregoing resolution was offered by Commissioner ,
who moved its adoption. The motion was seconded by Commissioner
and upon being put to a vote, the vote was as follows:

Rebeca Sosa, Acting Chairwoman	
Jose "Pepe" Diaz	Sen. René García
Oliver G. Gilbert, III	Keon Hardemon
Sally A. Heyman	Danielle Cohen Higgins
Eileen Higgins	Joe A. Martinez
Kionne L. McGhee	Jean Monestime
Raquel A. Regalado	Sen. Javier D. Souto

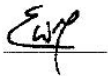
The Chairperson thereupon declared this resolution duly passed and adopted this 15th day of December, 2020. This resolution shall become effective upon the earlier of (1) 10 days after the date of its adoption unless vetoed by the County Mayor, and if vetoed, shall become effective only upon an override by this Board, or (2) approval by the County Mayor of this resolution and the filing of this approval with the Clerk of the Board.

MIAMI-DADE COUNTY, FLORIDA
BY ITS BOARD OF
COUNTY COMMISSIONERS

HARVEY RUVIN, CLERK

By: _____
Deputy Clerk

Approved by County Attorney as
to form and legal sufficiency.



Eduardo W. Gonzalez
Oren Rosenthal