


Date: June 10, 2026

To: Honorable Chairman Anthony Rodriguez
and Members, Board of County Commissioners

From: Daniella Levine Cava 
Mayor

Subject: Recommendation to Reject all Proposals for Fare Collection Application

IEIC
Agenda Item No. 3(B)

Summary

This item is requesting rejection of proposals received in response to a Request for Proposals (RFP) for the purchase of a Fare Collection Application (FCA) for the Department of Transportation and Public Works (DTPW). A modern FCA software will provide account-based ticketing that includes intuitive, user-friendly interfaces, customer-facing websites will self-service elements, robust security measures for payment information and personal data, open architecture to adapt to future technologies, robust data analysis, dynamic fare changes, and regional interoperability. During the evaluation of proposals, staff received numerous objections from multiple proposers. To allow for updates to the RFP and to provide further clarity on the evaluation process and assure a best value contract, upon review of the objections with the County Attorney's Office, a rejection of all proposals is recommended.

A new RFP with revisions will be advertised to allow for an open and competitive contract award. The revised RFP will include clarifying language on subcontracting restrictions, the number of firms to be shortlisted for oral presentations, pricing submission requirements for optional items, and the methodology for evaluating pricing. It is imperative that the resultant contract is awarded competitively in compliance with federal provisions to allow the County to use Federal Transit Administration funds for this project.

Recommendation

It is recommended that the Board of County Commissioners (Board) approve the rejection of all proposals received under *Request for Proposals No. EVN0001148, Fare Collection Application*, for DTPW. This contract was intended to replace *Contract No. L8481-0/27* that was approved by the Board, currently having a twelve-year term. The contract is currently valued at \$31,671,329 and expires on January 31, 2028.

Background

The Strategic Procurement Department (SPD) issued a competitive RFP on May 16, 2025, on behalf of DTPW, to obtain proposals from qualified firms to provide a cloud-based or vendor-hosted FCA to replace the County's existing legacy fare collection software. Additionally, the scope includes the option to purchase Standalone Fare Validators and Handheld Fare Validators as an alternative source to the already-awarded Fare Collection Equipment provider to allow the County to select the most seamless solution to integrate between the equipment and software components. On August 29, 2025, nine proposals were received in response to the RFP. The Competitive Selection Committee (CSC) completed evaluation of the nine proposals. During the evaluation phase of the process, staff received numerous objections from multiple proposers. Upon review of the objections with the County Attorney's Office, it was determined that some RFP requirements created ambiguity in the process. A revised RFP with modifications to address ambiguities will be advertised expeditiously to allow for fair competition.

Revisions to the current RFP requirements will address:

1) Subcontracting with the County's current provider of fare collection equipment

The Board, via R-1023-24, awarded a contract for the purchase of fare collection equipment to Genfare, LLC (Genfare). In accordance with the terms and conditions of this contract, Genfare has

an obligation to coordinate, collaborate, and cooperate for the integration of the FCA as contracted by the County. Neither Genfare’s contract nor the RFP included any prohibition or preclusions on Genfare’s ability to subcontract with a provider of FCA. One proposer for the FCA RFP included Genfare as its subcontractor. Although no contractual violations or violations of law resulted from this partnership, it created a perception of disadvantage for other proposers. The revised RFP will prohibit proposers from engaging in a subcontracting relationship with Genfare to avoid any conflict.

- 2) Ambiguity in the number of proposers that would be invited to Oral Presentations
The RFP stipulated that the top three highest-ranked firms would be invited for oral presentations. The CSC requested, in addition to the top three proposers, that two proposers that were tied for fourth ranked also receive an invitation for oral presentations due to there being only a 0.3% score differential between the third ranked and two fourth ranked proposers. Five proposers were invited for oral presentations and were further evaluated and ranked. Subsequently, after careful consideration, the CAO determined the RFP provided that only the top three firms would receive invitations to participate in oral presentations. The revised RFP will allow the CSC to determine the number of proposers that will be invited for oral presentations.
- 3) Ambiguities with the requirement for proposers to provide an offer with pricing for optional items
The RFP included ambiguous language regarding evaluation of optional components. The scope of work and associated addendums stated proposers may offer validators and pricing at their discretion, and validators were listed as optional equipment and were not to be evaluated. The total proposed price on the price form, evaluated by the CSC, included pricing for optional items, including standalone and handheld validators. As a result, proposers that did not include pricing for the optional items were evaluated without consideration for the cost of the validators that would then be borne by the County under Genfare’s contract. In order to conduct a fair price evaluation in instances where a proposer does not propose the optional items to the County, the revised RFP will provide clarifying language and incorporate a methodology to add the price of validators from the existing Genfare contract to the total proposed price so the CSC can evaluate the total project cost.
- 4) Additional Revisions
The revised RFP may include revisions to the scoring criteria including but not limited to the point distribution between the technical and financial criteria, as well as the methodology to evaluate pricing.

To facilitate a process that complies with the highest standards of the County, a rejection of all proposals is recommended.

Scope

The scope of this item is countywide in nature.

Fiscal Impact/Funding Source

There is no fiscal impact to the County with the rejection of all proposals.

Delegated Authority

There is no delegated authority requested for this rejection.


Vendor Recommended for Award

None

Vendors Not Recommended for Award

Vendor	Local Address	Reason for Not Recommending
Masabi LLC	No	Rejection of all Proposals
Moovel N. America LLC	No	Rejection of all Proposals

Vendor	Local Address	Reason for Not Recommending
Indra USA Inc	No	Rejection of all Proposals
Cubic Transportation Systems Inc	No	Rejection of all Proposals
INIT Innovations in Transportation Inc	No	Rejection of all Proposals
Kuba LLC	No	Rejection of all Proposals
Flowbird America Inc	No	Rejection of all Proposals
Token Transit Inc	No	Rejection of all Proposals
Sidetool LLC	Yes	Rejection of all Proposals



Jimmy Morales
Chief Operating Officer



MEMORANDUM
(Revised)

TO: Honorable Chairman Anthony Rodriguez
and Members, Board of County Commissioners

DATE: June 2, 2026

FROM: 
Gen Bonzon-Keenan
County Attorney

SUBJECT: Agenda Item No.

Please note any items checked.

- _____ **“3-Day Rule” for committees applicable if raised**
- _____ **6 weeks required between first reading and public hearing**
- _____ **4 weeks notification to municipal officials required prior to public hearing**
- _____ **Decreases revenues or increases expenditures without balancing budget**
- _____ **Budget required**
- _____ **Statement of fiscal impact required**
- _____ **Statement of social equity required**
- _____ **Ordinance creating a new board requires detailed County Mayor’s report for public hearing**
- _____ **No committee review**
- _____ **Requires more than a majority vote (i.e., 2/3’s present ____, 2/3 membership ____, 3/5’s ____, unanimous ____, majority plus one ____, CDMP 7 votes (majority of membership) ____, CDMP 2/3 members present but not less than 7 votes (majority of membership) ____, CDMP 9 votes (2/3 membership) _____) to approve**
- _____ **Current information regarding funding source, index code and available balance, and available capacity (if debt is contemplated) required**

Approved _____ Mayor
Veto _____
Override _____

Agenda Item No.

RESOLUTION NO. _____

RESOLUTION REJECTING ALL PROPOSALS RECEIVED IN RESPONSE TO REQUEST FOR PROPOSALS NO. EVN0001148, FARE COLLECTION APPLICATION, FOR THE DEPARTMENT OF TRANSPORTATION AND PUBLIC WORKS

WHEREAS, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA, that this Board rejects all proposals received in response to Request for Proposals No. EVN0001148, Fare Collection Application, for the Department of Transportation and Public Works. A copy of the solicitation document and the proposals received in response are on file with and available upon request from the Strategic Procurement Department.

The foregoing resolution was offered by Commissioner _____, who moved its adoption. The motion was seconded by Commissioner _____ and upon being put to a vote, the vote was as follows:

Anthony Rodriguez, Chairman	
Kionne L. McGhee, Vice Chairman	
Marleine Bastien	Juan Carlos Bermudez
Sen. René García	Oliver G. Gilbert, III
Roberto J. Gonzalez	Keon Hardemon
Danielle Cohen Higgins	Vicki L. Lopez
Natalie Milian Orbis	Raquel A. Regalado
Micky Steinberg	

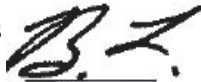
The Chairperson thereupon declared this resolution duly passed and adopted this 2nd day of June, 2026. This resolution shall become effective upon the earlier of (1) 10 days after the date of its adoption unless vetoed by the County Mayor, and if vetoed, shall become effective only upon an override by this Board, or (2) approval by the County Mayor of this resolution and the filing of this approval with the Clerk of the Board.

MIAMI-DADE COUNTY, FLORIDA
BY ITS BOARD OF
COUNTY COMMISSIONERS

JUAN FERNANDEZ-BARQUIN, CLERK

By: _____
Deputy Clerk

Approved by County Attorney as
to form and legal sufficiency.



Bruce Libhaber