

Approved \_\_\_\_\_ Mayor

Veto \_\_\_\_\_

Override \_\_\_\_\_

Agenda Item No. 8(O)(1)(D)

10-02-07

RESOLUTION NO. R- 1095-07

**OFFICIAL FILE COPY  
CLERK OF THE BOARD  
OF COUNTY COMMISSIONERS  
MIAMI-DADE COUNTY, FLORIDA**

RESOLUTION AUTHORIZING THE COUNTY MANAGER TO REJECT ALL PROPOSALS RECEIVED IN RESPONSE TO REQUEST FOR PROPOSALS NO. 516, EMERGENCY MEDICAL TRANSPORT BILLING AND COLLECTION SERVICES AND TO WAIVE THE BID PROTEST PROCESS FOR REQUEST FOR PROPOSALS NO. 516

WHEREAS, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA, that this Board approves the rejection of all proposals received in response to Request for Proposals No. 516, Emergency Medical Transport Billing and Collection Services in substantially the form attached hereto and made a part hereof; and waives the bid protest process for RFP No. 516.

The foregoing resolution was offered by Commissioner Dennis C. Moss who moved its adoption. The motion was seconded by Commissioner Rebeca Sosa and upon being put to a vote, the vote was as follows:



# MEMORANDUM

(Revised)

TO: Honorable Chairman Bruno A. Barreiro  
and Members, Board of County Commissioners

DATE: October 2, 2007

FROM:   
R. A. Cuevas, Jr.  
County Attorney

SUBJECT: Agenda Item No. 8(O)(1)(D)

Please note any items checked.

- "4-Day Rule" ("3-Day Rule" for committees) applicable if raised
- 6 weeks required between first reading and public hearing
- 4 weeks notification to municipal officials required prior to public hearing
- Decreases revenues or increases expenditures without balancing budget
- Budget required
- Statement of fiscal impact required
- Bid waiver requiring County Manager's written recommendation
- Ordinance creating a new board requires detailed County Manager's report for public hearing
- Housekeeping item (no policy decision required)
- No committee review

Bruno A. Barreiro, Chairman	aye		
Barbara J. Jordan, Vice-Chairwoman	aye		
Jose "Pepe" Diaz	absent	Audrey M. Edmonson	aye
Carlos A. Gimenez	aye	Sally A. Heyman	aye
Joe A. Martinez	aye	Dennis C. Moss	aye
Dorrian D. Rolle	aye	Natacha Seijas	absent
Katy Sorenson	aye	Rebeca Sosa	aye
Sen. Javier D. Souto			

The Chairperson thereupon declared the resolution duly passed and adopted this 2nd day of October, 2007. This resolution shall become effective ten (10) days after the date of its adoption unless vetoed by the Mayor, and if vetoed, shall become effective only upon an override by this Board.

MIAMI-DADE COUNTY, FLORIDA  
BY ITS BOARD OF COUNTY  
COMMISSIONERS

HARVEY RUVIN, CLERK

By: **KAY SULLIVAN**  
Deputy Clerk



Approved by County Attorney as  
to form and legal sufficiency. HJB

Hugo Benitez

# Memorandum



**Date:** October 2, 2007

**To:** Honorable Chairman Bruno A. Barreiro  
and Members, Board of County Commissioners

**From:** George M. Burgess  
County Manager

**Subject:** Approval to Reject all Proposals and Waive the Bid Protest Process for RFP 516:  
Emergency Medical Transport Billing and Collection Services

Agenda Item No. 8(O)(1)(D)

**This item, listed as Agenda Item No. 3G on the September 11, 2007 Budget and Finance Committee meeting agenda was amended to reflect the correct allocation amount of \$2,000,000 under "Using/Managing Agency and Funding Source."**

## **RECOMMENDATION**

It is recommended that the Board approve the attached resolution to reject all proposals for RFP 516 and waive the bid protest process. On July 11, 2007, the Budget and Finance Committee considered an item to reject proposals received in response to RFP 516: Emergency Medical Transport Billing and Collection Services, waive competitive bidding, waive bid protest procedures, and award the contract to Advanced Data Processing, Inc. (ADPI). After discussion, the Fire Chief recommended and the Committee concurred to reject all proposals and waive the protest period for the rejection.

The Committee directed the administration to prepare the item to be presented to the Board of County Commissioners.

**Contract No.:** RFP 516

**Contract Title:** Emergency Medical Transport Billing and Collection Services

**Description:** Miami-Dade Fire Rescue (MDFR) is seeking to enter into an agreement with a responsive and responsible firm to provide emergency medical billing and collection services in a timely and cost effective manner.

**Term:** Five year, with two, five-year options-to-renew

**Contract Amount:** \$2,000,000 Service Fee

**Using/Managing Agency and Funding Source:**

<u>Department</u>	<u>Allocation</u>	<u>Funding Source</u>
MDFR	\$2,000,000	Operating Revenue

**Previous Contract Allocation:** \$50,000 per month

**Method of Award:** Request for Proposals

**Vendor:** Not Applicable

<u>Address</u>	<u>Principal</u>
Not Applicable	Not Applicable

**Contract Measure:** Small Business Enterprise (SBE) bid preference.

**Review Committee Date:** December 14, 2005

**Local Preference:** Applied in accordance with the Ordinance.

**Living Wage:** The Living Wage Ordinance does not apply.

**User Access Program (UAP):** This is a revenue generating contract. The User Access Program provision does not apply.

**Performance Data:** There are no known performance issues.

**Contract Managers:** Adil Khan, Department of Procurement Management  
Scott Mendelsberg, Miami-Dade Fire Rescue Department.

**Contract Effective Date:** Not Applicable

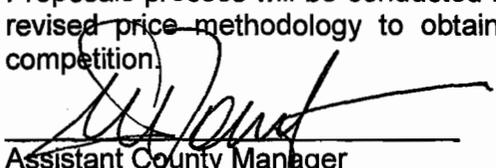
**REASON FOR CHANGE**

The County issued RFP No. 516 under full and open competition on March 16, 2006, for Emergency Medical Transport Billing and Collection services for the Miami-Dade Fire Rescue Department (MDFR). The solicitation was structured to achieve the highest revenue for the County with performance measures. The solicitation was advertised on March 17, 2006, and the Pre-Proposal Conference was held on March 29, 2006. Addendums were posted to address questions submitted as a result of the Pre-Proposal Conference. The solicitation was opened on May 5, 2006. Eight proposals were received. Proposals were presented to the Selection Committee for consideration on May 12, 2006. The Selection Committee evaluated the proposals by following the procedures of an open and competitive process.

Following the evaluation of proposals, the Selection Committee submitted its recommendation. The County Manager filed a recommendation to award to the highest-ranked firm, Advanced Data Processing Inc. (ADPI) on November 30, 2006. On December 14, 2006, the second-ranked firm, PerSe Technologies, filed a protest, citing discrepancies in the price evaluation formula used for the price calculation and assignment of price points.

The RFP required that proposers provide the Net Revenue collection that their firms will be able to collect on behalf of the County on an annual basis. According to the price formula in the RFP, the firm that proposed to collect the highest Net Revenue for the County earned the maximum of 35 allocated price points. All other vendors were assigned lower price points based on their proposed Net collections as dictated by the price formula detailed in the RFP. The County recognizes that the price formula used in the RFP may have resulted in "Projected Revenue" instead of actual revenue that a vendor offered to collect.

It is recommended that all proposals be rejected in response to RFP 516. It is also requested that approval be granted to waive the bid protest process for the rejection action. A competitive Request for Proposals process will be conducted for these services on behalf of MDFR with an updated scope and revised price methodology to obtain the best value for Miami-Dade County under full and open competition.

  
Assistant County Manager

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