

**OFFICIAL FILE COPY  
CLERK OF THE BOARD  
OF COUNTY COMMISSIONERS  
MIAMI-DADE COUNTY, FLORIDA**

**MEMORANDUM**

Amended  
Agenda Item No. 11(A)(1)

---

**TO:** Honorable Chairman Bruno A. Barreiro  
and Members, Board of County Commissioners

**DATE:** May 20, 2008

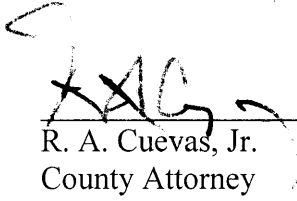
**FROM:** R. A. Cuevas, Jr.  
County Attorney

**SUBJECT:** Resolution appointing  
members to the Community  
Affordable Housing Strategies  
Alliance (CAHSA)

**Resolution No. R-588-08**

---

The accompanying resolution was prepared and placed on the agenda at the request of Chairman Bruno A. Barreiro.

  
\_\_\_\_\_  
R. A. Cuevas, Jr.  
County Attorney

RAC/cp




# MEMORANDUM

(Revised)

**TO:** Honorable Chairman Bruno A. Barreiro  
and Members, Board of County Commissioners

**DATE:** May 20, 2008

**FROM:**   
R. A. Cuevas, Jr.  
County Attorney

**SUBJECT:** Amended  
Agenda Item No. 11(A)(1)

Please note any items checked.

- "4-Day Rule" ("3-Day Rule" for committees) applicable if raised
- 6 weeks required between first reading and public hearing
- 4 weeks notification to municipal officials required prior to public hearing
- Decreases revenues or increases expenditures without balancing budget
- Budget required
- Statement of fiscal impact required
- Bid waiver requiring County Manager's written recommendation
- Ordinance creating a new board requires detailed County Manager's report for public hearing
- Housekeeping item (no policy decision required)
- No committee review

Approved \_\_\_\_\_ Mayor  
Veto \_\_\_\_\_  
Override \_\_\_\_\_

Amended  
Agenda Item No. 11(A)(1)  
5-20-08

RESOLUTION NO.           R- 588-08          

RESOLUTION APPOINTING MEMBERS TO THE  
COMMUNITY AFFORDABLE HOUSING STRATEGIES  
ALLIANCE (CAHSA)

**WHEREAS**, the Board of County Commissioners ("Board") enacted Section 17-149, et al. of the Code of Miami-Dade County ("Code"), which created the Community Affordable Housing Strategies Alliance ("CAHSA"); and

**WHEREAS**, pursuant to Section 17-149(c) of the Code, the Chair of the Board shall contact each of the entities referenced in Section 17-149 (a) to obtain the names of interested and eligible persons and their resumes; and

**WHEREAS**, the Chair is also required to forward the names of all prospective candidates to the Board for final approval; and

**WHEREAS**, the candidates, whose resumes are attached hereto as Exhibit A, have been identified by the Chair; and

**WHEREAS**, this Board desires to appoint the candidates recommended by the Chair to serve as members of CAHSA,

**NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA**, that the Board hereby:

**Section 1.** Appoints the following persons to serve as members of CAHSA:

- a. Matthew Schwartz to serve as a representative of Greater Miami Chamber of Commerce;
- b. Danny P. Felton, Sr. to serve as a representative of Miami Dade Chamber of Commerce;
- c. Commissioner Jesus Santana to serve as a representative of Miami-Dade League of Cities;
- d. Gail Williams to serve as a representative of Housing Opportunities Project for Excellence, Inc. (HOPE, Inc.);
- e. Stephen Lewis to serve as a representative of Legal Services of Greater Miami, Inc.;
- f. Jaap Donath to serve as a representative of The Beacon Council;
- g. Dario Moreno to serve as a representative of Florida International University;
- h. Daniella S. Levin to serve as a representative of Human Services Coalition of Dade County;
- i. Lisa V. Mele to serve as a representative of Alliance For The Aging;
- j. Evett Francis to serve as a representative of Fannie Mae;
- k. Charles Byrd to serve as a representative of Tools For Change;
- l. Millie Membiela to serve as a representative of Miami Dade Affordable Housing Foundation;
- m. Marcos Regalado to serve as a representative of Miami-Dade Equal Opportunity Board;
- n. Ann Cumbie to serve as a representative of Miami Business Forum;
- o. H. Daniel Vincent to serve as a representative of Community Partnership For The Homeless;
- p. Ben Burton to serve as a representative of Miami-Dade Partnership for Recovery;
- q. Ronald L. Book to serve as a representative of Miami-Dade Homeless Trust;
- r. Mark Buchbinder to serve as a representative of Alliance For Human Services;
- s. Diane Strozier to serve as a representative of Overall Tenant Advisory Council (OTAC);
- t. Greicy Lovin to serve as a representative of Metro Miami Action Plan Trust (MMAP);
- u. Ashley Bosch to serve as a representative of Builders Association of South Florida;
- v. Jose A. Font to serve as a representative of Latin Chamber of Commerce (CAMACOL);
- w. Gonzalo Deramon to serve as a representative of a For-Profit Affordable Housing Developer;
- x. Augusto Gil to serve as a representative of Latin Builders Association;
- y. Robert Thompson to serve as a representative of the Coalition of Florida Farmers' Organization (COFFO);
- z. Luis P. Rabell to serve as a representative of persons actively engaged in housing industry in Miami-Dade County;

**Resolution No. R-588-08**

Amended

Agenda Item No. 11(A)(1)

Page No. 3

- aa. Brian Kettenring to serve as a representative of the Local ACORN - State Chapter ACORN; and
- bb. Fatima Perez to serve as the representative of the Hialeah Chamber of Commerce.

**Section 2.** Waives the residency requirement of Sections 2-11.38 of the Code of Miami-Dade County by a two-third (2/3) vote of its membership to permit Ronald L. Book to serve as a member of CAHSA.

The foregoing resolution was sponsored by Chairman Bruno A. Barreiro and offered by Commissioner **Jose "Pepe" Diaz**, who moved its adoption. The motion was seconded by Commissioner **Bruno A. Barreiro** and upon being put to a vote, the vote was as follows:

	Bruno A. Barreiro, Chairman	<b>aye</b>
	Barbara J. Jordan, Vice-Chairwoman	<b>aye</b>
Jose "Pepe" Diaz	<b>aye</b>	Audrey M. Edmonson <b>aye</b>
Carlos A. Gimenez	<b>aye</b>	Sally A. Heyman <b>aye</b>
Joe A. Martinez	<b>aye</b>	Dennis C. Moss <b>aye</b>
Dorrian D. Rolle	<b>aye</b>	Natacha Seijas <b>aye</b>
Katy Sorenson	<b>aye</b>	Rebeca Sosa <b>aye</b>
Sen. Javier D. Souto	<b>absent</b>	

The Chairman thereupon declared the resolution duly passed and adopted this 20<sup>th</sup> day of May, 2008. This resolution shall become effective ten (10) days after the date of its adoption unless vetoed by the Mayor, and if vetoed, shall become effective only upon an override by this Board.

MIAMI-DADE COUNTY, FLORIDA  
BY ITS BOARD OF  
COUNTY COMMISSIONERS

HARVEY RUVIN, CLERK

By: **Kay Sullivan**  
Deputy Clerk



Approved by County Attorney as  
to form and legal sufficiency.  
Terrence A. Smith

*(Signature)*

*5*

**MATTHEW DAVID SCHWARTZ, AICP**  
13030 Southwest 104th Avenue, Miami, Florida 33176  
(305) 253-4516  
(305) 256-4130  
[mattmds@bellsouth.net](mailto:mattmds@bellsouth.net)

**2003- Present**

*Crosswinds Communities*  
*600 Corporate Drive, Ste. 102*  
*Fort Lauderdale, FL 33334*

**Director of Urban Development**

Coordination of urban redevelopment initiatives for major national builder and developer in Florida, responsible for project development, and implementation. Coordinated activities to implement the 1050 unit development proposed for Downtown Miami/ Overtown adjacent to the Overtown Transit Station. This development focuses on the affordable and workforce segments of the housing market.

**2001-2003**

*The Chesapeake Group, Inc. / MDS Consulting, Inc.*  
*13030 SW 104 Avenue, Miami, FL 33176*

**Principal**

Established the Florida office for the Chesapeake Group, Inc., which specialized in planning and economic development services for public and private clients nationally. Responsible for the overall coordination of national planning activities (managed projects in Memphis, Tennessee; City of Miami and Miami-Dade County, Florida; Palm Beach County, Florida; and the Florida Keys).

**1999-2001**

*CITY OF MIAMI BEACH*  
*1700 Convention Center Drive, Miami Beach, FL 33139*

**Assistant City Manager**

As Assistant City Manager of the City of Miami Beach, I assumed significant, multifaceted roles.

- Responsible for the planning for the implementation of the half-billion, six-year Capital Improvement Program. The most significant component of which is the \$300 million neighborhood infrastructure program entailing utility, storm water, transportation, parks, and urban design enhancements. The program has involved extensive community outreach and the establishment of an Oversight Board. Involvement extended from the initial planning efforts to project implementation.
- Additional responsibilities have included direct oversight of the

Departments of Public Works and Sanitation, the Divisions of Property Management, Park Operations, Environmental Resources, Transportation and Concurrency Management, Community Resources (public involvement), and Environmental Resources.

- Served as the Acting Director of the Department of Public Works (170 employees). Direct responsibilities included supervision of the water/wastewater and storm water utilities, engineering, and construction management services.
- Restructured the Department of Sanitation to be financially solvent through revision of fees and modernization of equipment.
- Restructured the service delivery system for the South Beach Entertainment District, consistent with the twenty-four/seven demands of this unique tourist mecca.
- Coordinated the development of an aggressive transportation improvement program entailing local, state, and federal funding and one of the most successful new public transportation initiatives in the country (the Miami Beach Electrowave).

**1998-1999**

**FOSS WATERWAY DEVELOPMENT AUTHORITY**

*535 East Dock Street, Tacoma, WA 98402*

**Executive Director**

As the first Executive Director of the Foss Waterway Redevelopment Program (City of Tacoma), one of the most ambitious redevelopment programs underway in the Pacific Northwest, the following was accomplished:

- Established the Redevelopment Agency to fund and administer the redevelopment of 27 acres (of formerly blighted industrial waterfront) in the urban core of Tacoma, Washington. The half-billion-dollar program included the development of the International Museum of Glass, and marine, commercial, and residential development.
- Created the five-year implementation strategy and successfully coordinated Phase 1 of the developer selection process.
- Initiated national marketing strategies and established an extensive community outreach program.

**1994-1998**

**CARR SMITH CORRADINO**

*4055 Northwest 97th Avenue, Suite 200, Miami, FL 33178*

**Principal, Planning and Development**

As Principal in charge of the Planning and Development Division, responsibilities entailed the coordination of planning and development activities for the 170-member firm with offices in Florida, Indiana, and Kentucky. Assignments included working with the South Florida Regional Planning Council on the development of a regional strategy for South Florida (Vision 2025); community redevelopment plans for Downtown Racine, Wisconsin; the City of Miami and Fort Walton Beach, Florida, and commercial revitalization programs for Pensacola Beach and Hollywood, Florida. Responsible for coordination of community outreach programs and public/private joint ventures.

**1971-1994**

**CITY OF MIAMI**

*444 S.W. 2<sup>nd</sup> Ave., Miami FL 33233-0708*

During my 23-year tenure with the City of Miami (population - 450,000), I advanced from Senior Planner to Director of the Downtown Development Authority prior to my retirement in 1994 and successfully assumed primary responsibility for numerous projects and programs that resulted in Miami's emergence as a major business center and addressed socio-economic issues characteristic of this unique, diverse community. As Director of the Downtown Development Authority, I was actively involved in establishing Miami as an international center of trade and commerce and traveled extensively overseas to promote Miami. As Chief of Neighborhood Planning and as Deputy Director for the City of Miami Department of Development, I was directly responsible for the planning and implementation of development projects throughout the multi-cultural Miami community. These projects ranged in scope from residential and commercial revitalization to industrial redevelopment, waterfront revitalization, creation of specialty districts, and overall economic marketing of the City. I had major responsibilities in the development of the downtown infrastructure and worked closely with other governmental entities, cultural institutions, professional sports teams, the maritime industry, and South Florida's business community in helping to create and promote one of the most vibrant downtown districts in the United States. I was also responsible for all phases of the planning and implementation of one of the largest redevelopment programs in South Florida. In addition, I have had significant administrative experience in managing city departments, multi-departmental operations, and multi-jurisdictional staff.

**CITY OF MIAMI, DOWNTOWN DEVELOPMENT AUTHORITY**

*200 South Biscayne Boulevard, Miami, FL 33131*

**Executive Director (1988-94)**

Responsible for the administration of the City of Miami Downtown Development Authority, a semi-autonomous agency, headed by a 29-member Board of Directors. . The major goal of the Authority is to promote Downtown Miami as a center for domestic and international business.

- Responsible for international and domestic business development activities, including the recruitment of major employers (MCI) and developers.
- Planned and coordinated public/private joint ventures.
- Coordinated improvements of public services, including the establishment of a program that effectively dealt with the downtown homeless population.
- Coordinated infrastructure improvements and future planning activities, including the securing of a location for the Miami Performing Arts Center (\$400+ million) and the completion of the Bayfront Park Restoration Program (\$40+ million).
- Initiated marketing and economic research programs to attract residential development, which has resulted in the construction of over 20,000 new residential units.



- Coordinated business development missions to Europe, the Far East, and Latin America.

**CITY OF MIAMI, DEPARTMENT OF DEVELOPMENT**

**Deputy Director (1986-88)**

Directed redevelopment, planning, and implementation and project management for all city-sponsored redevelopment programs: The Southeast Overtown/Park West Redevelopment Project (residential), the Omni Redevelopment Program (commercial), and the Garment Center Fashion District Redevelopment Program (industrial).

- Coordinated economic development activities, including citywide marketing, business recruitment, and neighborhood economic development.

**THE SOUTHEAST OVERTOWN/PARK WEST REDEVELOPMENT PROJECT**

**Director (1985-86)**

- Planned and coordinated the implementation of one of the largest, joint public/private redevelopment programs in the Southeast.
- Directly responsible for the acquisition of \$30 million in real estate, the relocation of 45 businesses and over 500 residents.
- Negotiated four agreements with developers that allowed for the construction of 1,000 moderate-income residential units, 20,000 square feet of commercial space, and the 15,000-seat Miami Arena (leased to the Miami Sports and Exhibition Authority).
- Coordinated fiscal and budgetary aspects of the Tax Increment District.
- Secured public funding for Southeast Overtown/Park West, including \$10.1 million in UDAG grants, \$2.5 million in second mortgage funding from Dade County, \$13.1 million in local housing bond funds, and \$2.3 million in local highway improvement bond funds.

**Assistant Director (1983-85)**

- Coordinated project planning, developer selection (under the City of Miami's Unified Development Process), project marketing, and office administration.

**Environmental Development Administrator (1982-83)**

- Responsible for project planning, budgeting, marketing, intergovernmental coordination, and office administration.

**CITY OF MIAMI, PLANNING DEPARTMENT**

**Chief of Advance Planning (1977-82)**

- Initiated an aggressive program for neighborhood and economic development planning and implementation.

- Coordinated the updating of the Miami Neighborhood Comprehensive Neighborhood Plan and the preparation of numerous Land Development Regulations.
- Responsible for Community Development Block Grant Planning (\$11 million annually) for eight designated target areas.
- Prepared grants and coordinated consultant selection process.
- Chaired the City of Miami Capital Improvements Planning Committee.
- Extensive involvement with citizen participation, neighborhood commercial revitalization, and zoning.
- Coordinated community visioning and marketing activities.

**Senior Planner (1971-77)**

- Prepared the major portion of the Miami Comprehensive Neighborhood Plan, including land use, housing, intergovernmental coordination, and economic revitalization.
- Conducted the preparation of neighborhood and market studies.
- Prepared federal and state grants.
- Planned and coordinated the implementation of parks and open-space programs (\$39 million).

**1969-1971**

**FREDERICK P. CLARK ASSOCIATES**

*29 Locust Avenue, Rye, New York 10580*

**Planner**

**EDUCATION:**

***MASTER OF SCIENCE IN URBAN AND REGIONAL PLANNING***

**University of Wisconsin, Madison**

**August 1969 (Mellon Fellow in Urban Planning)**

***BACHELOR OF ARTS IN GEOGRAPHY***

**State University of New York at Buffalo (S.U.N.Y.A.B.)**

**June 1967 (Honors Program)**

**PROFESSIONAL/COMUUNITY ASSOCIATIONS:**

- American Institute of Certified Planners
- Florida Redevelopment Association, Board of Directors
- International Downtown Association
- Urban Land Institute, Associate Member
- New Washington Heights Community Development Corporation
- New World Foundation, Executive Director
- Downtown Miami Community Development Corporation
- Greater Miami Chamber of Commerce, Board of Governors
- Downtown Bay Forum Founder

- Puyallup Indian Tribe, Board of Directors (Tacoma, Washington)
- City Club (Tacoma, Washington)
- Executive Council (Tacoma, Washington)
- Miami Beach Chamber of Commerce, Board of Directors
- Miami/Kagoshima, Japan Sister City Committee, Chairman
- International City/County Management Association

---

---

## **Danny P. Felton, Sr.**

A native South Floridian, **Danny P. Felton, Sr.**, is the President/CEO of The Experts, LLC, a consortium of companies designed to meet all of a client's real estate and mortgage needs under one roof. A licensed Mortgage Lender in Florida, Georgia and The Carolinas, Mr. Felton is also a licensed real estate associate. The Experts, LLC is a family of companies comprised of The Mortgage Experts of South Florida, The Title Experts of South Florida, Experts Development Corp., The Mortgage Experts Academy, Blessed Investments Corp., Experts on the Go and The Expert Resource and Community Center (a non-profit organization). All headquartered in The Experts Building, where you can go from the offer table to the closing table with a sense of ease and convenience.

Learning early on from his parents the importance of service to the community, Mr. Felton gives back considerably through youth-centered mentor programs, service to his church and volunteers through many civic and social organizations. He is a member of The Antioch Missionary Baptist Church of Carol City, where he serves as a trustee and an ordained deacon. He is a longtime member of various trade organizations such as The South Florida Board of Realists, where he serves as Vice President, National Association of Mortgage Brokers, Florida Association of Mortgage Brokers, American Society of Notaries, Greater Miami Chamber of Commerce, Miami-Dade Chamber of Commerce, and The Omega Psi Phi Fraternity.

A recipient of numerous accolades and awards, most recently, Danny was one of the featured entrepreneurs in Who's Who in Black South Florida magazine, in December of 2005, he was

---

---

named one of the fifty most Influential Blacks of South Florida by Success South Florida magazine, and his business acumen garnered him the 2006 Small Business of the Year Award from the City of Miami Gardens.

A 1988 graduate of Miami Central High School, Mr. Felton joined the United States Army Reserve, and served his country for eight years receiving an Honorable discharge in 1996. Mr. Felton is a graduate of Barry University, with a dual Degree in Professional Administration, and a certification in Human Resource Management.

Danny and his wife, Fabiola are the proud parents of three beautiful children, twins, Danny Jr. and Destiny, and Taylor Marie.

✍

# Danny P. Felton, Sr.

19921 E. OAKMONT DRIVE  
MIAMI LAKES, FL 33015

305-816-9778 HOME  
305-652-9393 WORK

## I. CREDIT AWARD AREA:

### PROFESSIONAL WORK EXPERIENCE

---

1/2006-Present The Experts, LLC	<b>President/CEO</b>	Miami Gardens, Florida
6/2005-Present The Mortgage Experts Academy	<b>Owner/Instructor</b> (part-time)	Miami Gardens, Florida
12/2002-Present The Title Experts of South Florida	<b>Owner/Chief Operating Officer</b>	Miami Gardens, Florida
3/2001-Present The Mortgage Experts of South Florida	<b>President/CEO</b>	Miami Gardens, Florida
8/1996-3/2001 Faith Financial Group	<b>VP of Operations/Sales Manager</b>	Miami Lakes, Florida
3/1995-8/1996 Dow Guarantee Group/Value Financial	<b>Licensed Mortgage Broker</b>	Miami, Florida
11/1992-5/1995 City of Miami	<b>Police Officer/Detective</b>	Miami, Florida
1/1989-12/1996 United States Army Reserve	<b>Carpentry &amp; Masonry Specialist</b>	Fort Leonard Wood, Missouri
4/1988-11/1992 The Miami Herald	<b>Press Operator</b>	Miami, Florida

### PROFESSIONAL ORGANIZATIONS/ACTIVITIES

---

#### *Professional Organizations:*

- **Active Member**, National Association of Real Estate Brokers (NAREB), 2002-Present
- **Active Member**, American Society of Notaries (ASN), 1997-Present

- **Vice President**, South Florida Board of Realtists (SFBOR), 1997-Present
- **Professional Member**, Florida Association of Mortgage Brokers (FAMB), 1995-Present
- **Active Member**, Greater Miami Chamber of Commerce, 2003-Present

*Community Activities:*

- **Active Member**, Omega Psi Phi Fraternity, 2006-Present
- **Deacon/Trustee**, Antioch Missionary Baptist Church of Carol City, 2004-Present
- **Active Member**, Ancient Egyptian Arabic Order Nobles of the Mystic Shrine, 1991-Present
- **Active Member**, Free and Accepted Masons, Prince Hall, 1990-Present

## II. CREDIT SUPPORT AREA

### EDUCATION AND TRAINING (See Documentation for full listing)

---

**WORKSHOPS/SEMINARS 1992-Present = 1018.50 hours of training including:**

2004	<b>Neighbor Works Training Institute</b> <i>Homebuyer Education Methods Training the Trainer Course (40 Hours)</i>	Atlanta, Georgia
2002	<b>Gold Coast School of Real Estate</b> <i>Pre-Licensing Course (63 Hours)</i>	Ft. Lauderdale, Florida
1994	<b>City of Miami Police Department</b> <i>Human/Cultural Diversity (24 Hours)</i>	Miami, Florida
1993	<b>Miami-Dade Community College</b> <i>Basic Law Enforcement Officer Training (807 Hours)</i>	Miami, Florida
1992	<b>Department of the Army</b> <i>Primary Leadership Development Course (76.5 Hours)</i>	Fort Benning, Georgia

**BOOKS READ:**

2002	Maxwell, John C. (1998) <i>The 21 Irrefutable Laws of Leadership</i> . Georgia: Maxwell Motivation, Inc.
2001	Kiyosaki, Robert T. (1997,1998) <i>Rich Dad, Poor Dad</i> . New York: Warner Bros.
1999	Johnson MD, Spencer (1998) <i>Who Moved My Cheese?</i> . Putnam Adult.

## LICENSURES

---

- Georgia Licensed Mortgage Broker, 2006-Present
- State of Florida Notary Public, 2005-Present
- Florida Real Estate Sales Associate, 2004-Present
- Florida Licensed Mortgage Broker, 1995-Present

## AWARDS

(See Documentation for full listing)

---

- Small Business of the Year, **City of Miami Gardens** – 2006
- Who's Who in *Black South Florida Magazine* - 2005
- One of 50 Most Influential Blacks in South Florida, *Success South Florida Magazine* - 2005
- Rookie of the Year, **Dow Guarantee Mortgage** – 1996
- Outstanding Officer of the Month, **City of Miami** – March 1994



**JESUS A. SANTANA**  
**COMMISSIONER**

**CITY OF WEST MIAMI**  
**901 SW 62 AVE.**  
**WEST MIAMI FL. 33144**

**ELECTED COMMISSIONER**  
**ZONING BOARD CHAIRMAN**

**APRIL 2006 THRU PRESENT**  
**1999 THRU 2002**

**EDUCATION:**

**ASSOCIATE IN ARTS**  
**BACHELOR IN SCIENCE**  
**MASTER IN SCIENCE**

**MIAMI DADE COLLEGE**  
**FLORIDA INTERNATIONAL UNIVERSITY**  
**ST. THOMAS UNIVERSITY**

**PROFESSIONAL:**

**ADJUNCT PROFESSOR FLORIDA INTERNATIONAL UNIVERSITY**  
**ADJUNCT PROFESSOR ST. THOMAS UNIVERSITY**

**Gail L. Williams**  
2100 N.W. 86th Terrace  
Miami, Florida 33147  
305-696-4814 phone  
gail@hopefhc.com

**PROFESSIONAL WORK EXPERIENCE**

October 1998 - Present: **Vice President**, H.O.P.E., Inc./18441 N.W. 2<sup>nd</sup> Avenue, Suite 218, Miami, FL 33169. Responsible for management and contract compliance of the Special Housing programs and resource development projects of the fair housing agency under the direction of the President & CEO as funded by program specific grants and contracts: Mobility Counseling project provides Group and Individual counseling services and referrals/transportation/incentives to Miami-Dade County public housing eligible residents/applicants seeking housing opportunities under the Consent Decree establishing the Knight/Adker Fair Housing Center; Relocation Initiatives provide comprehensive relocation services for public/private sector residents to acquire the housing of their choice in the private housing market; Rental Clinics provide workshops outlining affordable housing opportunities in Kendall and Boca Raton, targeting African Americans and other minorities. Coordinates program efforts with U.S. HUD, local jurisdictions, public housing authorities, private housing providers, attorneys and the community-at-large.

December 1981 - October 1998: **President & CEO**, Miami-Dade Neighborhood Housing Services, Inc./ Community Development Corporation, Northside Shopping Center, 77 West Plaza, Miami, FL 33147. Provided the organization with leadership and direction to accomplish its mission and strategic objectives in affordable housing, lending, economic development, youth empowerment solutions, community organizing, homebuyer procurement, education and counseling. Responsible for the planning, organizing, staffing, directing, evaluating and budgeting functions of the organization's operations. Acted as the agency spokesperson and advocated for resources for program development and implementation. Liaison to local, state, federal agencies to maintain effective public/private partnerships.

October 1979 - April 1980: **Program Analyst II**, Mayor's Policy and Development Office, City of Newark, New Jersey; monitored contract compliance activities for three (3) federal housing programs and six (6) social service programs; programmatic and budget analysis; preparation of annual and monthly status reports; technical assistance in proposal writing for funding.

1976 - 1978: **Chief Program Coordinator**, Neighborhood Preservation Program, Newark Housing Development and Rehabilitation Corporation, 11 Hill Street, Suite 210, Newark, New Jersey; planning and development of state-sponsored rehabilitation program; supervision of a staff of four (4); demographic and structural characteristics of target areas; preparation of monthly status reports; community liaison.

1977 - 1978: **Insurance/Financial Planning Consultant** (part-time), insurance agent,

State of New Jersey; financial counseling and analysis of individual and business accounts.

1974 - 1975: **Loan Analyst**, Home Improvement Program, Newark Housing Development and Rehabilitation Corporation, 11 Hill Street, Suite 201, Newark New Jersey; determining eligibility of low-income owner-occupants in city rehabilitation program; processing loans through local lending institutions; research and application of existent rehabilitation and housing subsidy programs; monthly statistical reporting.

1972 - 1974: **Criminal Justice Planner II**, Mayor's Policy and Development Office, City of Newark, New Jersey; research and development of new and continuing proposals for police and court-related projects seeking state funds; monitoring and evaluation of contract compliance activities; budget preparation, revisions, final reports.

1971 - 1979 **Researcher/Case Worker** (volunteer), Newark Tenants Organization/Community Housing Education Corporation, 944 Broad Street, Newark, New Jersey; negotiation of landlord-tenant disputes; organization of tenant groups in public and private housing; counseling/seminars on welfare rights; research legislation--rent control, emergency repair, grants/subsidy programs; created proposal for funding of Community Housing Education Corporation; coordinated state housing conferences and local workshops on tenant legal rights.

### EDUCATION

June 1965	Miami Northwestern Senior High School - Diploma Salutatorian
1968-1969	Copenhagen, Denmark Charles F. Merrill Scholarship for Foreign Study Paper: Black Children in Denmark
June 1970	Spelman College, Atlanta, Georgia B.A. Psychology/Sociology Magna Cum Laude
1970-1972	Rutgers University-New Brunswick, NJ MCRP-Incomplete
1981-2004	Completed certification courses/workshops in housing, economic development and community revitalization: IREM Property Management for Non-Profits; Financing and Developing Affordable Housing; Mortgage Lending; Secondary Markets; Home Buyer Education Methods; Introduction to Computers; Micro Lending; Small Business Development; Non-Profit Board Training and Development; Strategic Planning; Grantsmanship; Tax Credit

**RESUME - Page 3 of 3**

**Gail L. Williams**

Financing; Program Evaluation Methods; Financial Management for Non-Profits; Budget/Resource Development; Fundraising Methods; Single-Family Housing Development and Financing; Multi-Family Property Development; Financial Feasibility Analysis; Fair Housing /Fair Lending

**SKILLS**

Project planning, implementation and evaluation; community building and economic revitalization; resource development; organizational development and management; proposal writing/research; single-family housing development and financing; mortgage lending; secondary market sales; home buyer procurement and education; fair housing education and outreach; excellent written and verbal communication skills.

Computer literate in Windows XP, Microsoft Word, Excel, W.P.

**AFFILIATIONS**

Local Initiatives Managed Assets Corporation (LIMAC) LISC Subsidiary, NYC	Vice-Chairperson Board of Directors 1989 - 1998
Miami Bayside Foundation	Board of Trustees Founding Member 1990 - Present
South Florida Housing & Community Development Coalition	Member
Florida Federation of Community Development Corporations	Member
Women's Chamber of Commerce of South Florida	President 1986 Founding Member
State of Florida Affordable Housing Study Commission	Commission Member 1985

**REFERENCES PROVIDED UPON REQUEST**

**STEPHEN P. LEWIS, ESQ.**

9370 Haitian Drive, FL 33189

(h) (305) 252-9731

splewis007@bellsouth.net

(m) (786) 201-4489

BAR ADMISSION

Massachusetts 1996

Florida 2004

SUMMARY OF SKILLS

Legal research and writing; Strong analytical thinking, issue identification problem resolution; Task management, delegation; Early task completion; Word processing and computer assisted legal research; Microsoft Word, and Outlook software on Windows 98 and 2000 platforms.

LEGAL EXPERIENCES

**Legal Services of Greater Miami, Inc, Miami, FL**

*Litigation Attorney in Housing Unit*

01/06-Present

Provide legal assistance to low-income and elderly clients in preserving their Housing. Engage in defense of landlord-tenant eviction actions and foreclosures. Represent low-income homeowners in civil actions who are victims of title theft fraud or predatory lending loans. Engage in all tasks related to civil litigation. Conduct community outreach activities related to housing.

**Murphy & O'Brien, LLC, Miami, FL**

*Litigation Associate*

12/04-01/06

Engage in civil and commercial litigation for general practice firm. Conduct research, draft pleadings, motions, legal memoranda and appellate briefs. Attend hearings, pre trial conferences and mediations.

**Massachusetts Commission Against Discrimination, Boston, MA**

*Commission Counsel*

6/00-

3/04

Enforce state and federal civil rights statutes through the prosecution of employment and housing discrimination complaints. Engage in civil and administrative litigation including pre-hearing discovery, settlement negotiation, public hearing and defending agency decision in civil court. Educate corporate managers, union representatives, human resources staff, and real estate brokers/agents on relevant state regulations. Provide legal advice and statutory analysis of current and emerging state and federal statutes and regulations to Commissioners, management, investigative staff and public.

*Investigator*

6/97-6/00

Investigate complaints of employment and housing discrimination filed under state and federal anti-discrimination statutes. Mediate disputes between litigants. Analyze investigative findings and draft recommended decisions for Commissioners. Conduct training and mentoring of new investigators. Submit memoranda of fact and law to Commissioners addressing legal issues.

#### BAR ASSOCIATIONS

Massachusetts Bar Association  
American Bar Association

#### EDUCATION

Western New England School of Law, Springfield, MA, *Juris Doctorate, May 1996*  
Utica College of Syracuse University, Utica, NY, *Bachelor of Arts in History, May 1992*

## **JAAP DONATH, Ph.D.**

Dr. Jaap Donath is Vice President, Research & Strategic Planning, at the Beacon Council, Miami-Dade County's official economic development organization. His day-to-day responsibilities include research on international business and trade, labor statistics, demographics, and economic impact analysis. He has also been involved in the research for One Community, One Goal and for the official Miami proposal for the FTAA Permanent Secretariat. In addition, he was an Adjunct Professor of Political Science at Florida Atlantic University, where he taught Comparative Politics, West European Politics, International Political Economy and International Relations Theory. He has also taught at Florida International University and St. Thomas University. Prior to his position at the Beacon Council, Dr. Donath was Business Development Coordinator at the City of North Miami.

Dr. Donath, a native of the Netherlands, received a Ph.D. in International Relations from the School of International Studies at the University of Miami. His areas of specialization are European Studies, International Business and International Relations Theory. He received a M.A. in International Relations from the same institution and a B.A. in Education for History and Dutch Language at the Christelijke Hogeschool Windesheim in the Netherlands. He is fluent in English, Dutch, and German.

Dr. Donath is Chairman of the North Dade Regional Chamber of Commerce (one of the largest chambers of commerce in South Florida), where he was co-organizer of Preparing for the 21<sup>st</sup> Century: the Chamber's Economic Development Workshop in 1998 and the co-organizer for the 2000 Back-to-Basics Goals Conference in 2000. In June 2000 he was given the Chamber's Member of the Year Award and in 2004 he received Dedication and Support Award. He was one of the founders and chairman of the Netherlands American Chamber of Commerce of Florida. Dr. Donath was member of the Board of Directors and Vice President of

the Association of Bi-national Chambers of Commerce of Florida (ABiCC). In addition, Dr. Donath was member of the Northeast Dade Municipal Advisory Committee (appointed by Miami-Dade County Commissioner Sally Heyman) to study the creation of a new city in Northeast Miami-Dade County. Other community activities included board member of WLRN's Radio Reading Service (1997-2000) and volunteering through Hands on Miami.

He has published internationally 26 articles, book reviews, and op-ed articles and lectured and presented papers at conferences in the Netherlands, Sweden and the United States. His publications include "Multinationals in Miami" in *Miami Business*, "A European Community Intelligence Organization" in the *Defense Intelligence Journal*, a working paper entitled *US Perception of the European Community*, University of Miami, and *The Next European Union Enlargement: The United States?* Research Paper #51, Research Institute for International and European Studies, Athens, Greece.



Metropolitan Center  
Florida International University  
150 SE 2<sup>nd</sup> Avenue, Suite 500  
Miami, Florida 33131

#### Education

- Ph.D. University of Southern California, School of International Relations, 1987.
- Dissertation: "The Role of Foreign Policy Beliefs Systems in United States Central American Policy."
- M.A. University of Southern California, School of International Relations, 1982.
- A.B. University of Southern California, School of International Relations and Journalism, 1980.

#### Academic Position

- Director, Metropolitan Center, Florida International University, 2002-Present.
- Associate Professor, Political Science, Florida International University, 1992-Present
- Director of Graduate Programs, Florida International University, 1994-1997.
- Assistant Professor, Political Science, Florida International University, 1987-1992.
- Visiting Professor, Escuela de Relaciones Internacionales, Universidad Nacional de Heredia, Costa Rica, 1990.
- Visiting Professor, School of International Relations, University of Southern California, Los Angeles, California, Summer, 1990.
- Visiting Professor, Department of Political Science, International Institute, Madrid, Spain, 1987.
- Visiting Scholar, Hoover Institute of War, Peace and Revolution, Stanford University, Palo Alto, California, Summer 1982.

#### Publications

##### Books:

- Florida Politics: Ten Media Markets, One Powerful State*, co-edited Kevin Hill (Tallahassee: Florida Institute of Government, 2004).
- The Struggle for Peace in Central America: The Arias Plan* (Gainesville: University Press of Florida, 1994)

*U.S. Policy in Central America: The Endless Debate* (Gainesville: University Press of Florida, 1990)

### Articles and Book Chapters:

"Simulating Globalization," *International Studies Perspectives*, Vol:5:3 forthcoming (August 2004)

"Battleground Florida," Co-authored with Kevin A. Hill. In Rudy de la Garza and Louis DeSipio (eds.) *Latinos in the 2000 Election*, Boulder, Colorado: Westview Press, forthcoming 2004.

"Power without a Program: Hispanic Incorporation in Miami," Co-authored with Christopher L. Warren in Ruphus Browning, Dale A. Marshall, and David H. Tabbs (eds.) *Racial Politics in American City* (third edition) Boston: Massachusetts: Longman, 2003.

"A Community or a Crowd: Racial, Ethnic, and Regional Bloc Voting: The Florida House of Representative 1989-98." Co-authored with Kevin A. Hill in *Politics and Policy*, March 2002.

"Racial and Partisan Voting in a Tri-Ethnic City: The 1996 Dade County, Florida Mayoral Race." Co-authored with Kevin A. Hill and Lourdes Cue in *Journal of Urban Affairs*, Winter 2001.

"Second Generation Cubans." Coauthored with Kevin A. Hill in Susan McManus (ed.) *Florida Redistricting*, Tallahassee FL: Institute of Government, 2001.

"Language as a Variable: English, Spanish, Ethnicity and Political Opinion Polling in South Florida." Coauthored with Kevin A. Hill, *Journal of Hispanic Behavioral Science*, May 2001.

"Teaching, Using Role Playing Simulation: Bureaucratic Bargaining Revisited. Coauthored with Heidi H. Hobbs in John Bohrer (ed.) *New Techniques for Teaching Political Science*, New York: Random House, 1999.

"The Limits of Sovereignty in a Bifurcated World," In Heidi H. Hobbs (eds.) *Pondering post-Internationalism*, Albany, New York: State University of New York Press, 1999.

"Cuban-Americans in the 1996 Election." Coauthored with Christopher Warren in Rudy Garcia and Luis DeSipio (eds.) *Latinos in the 1996 Election*, Boulder, Colorado: Westview Press, 1998.

"Florida Politics and the Challenge of Ethnicity," Coauthored with Christopher Warren and John Stack in Robert Huckshorn (ed.) *Government and Politics in Florida* (second edition) Gainesville: Florida: University Press of Florida, 1998.

"Cuban-American Political Empowerment." In Chris Garcia (ed.) *Latinos and the United States Political System*, Notre Dame, Indiana: University of Notre Dame Press, 1997.

"Second Generation Cubans." Coauthored with Kevin A. Hill, *Hispanic Journal of Behavioral Science*, May 1996.

"Cuban-Americans in Miami Politics: Understanding the Cuban Model." In Wilbur Rich (ed.) *The Politics of Minority Coalitions: Race, Ethnicity, and Shared Uncertainties*, Westport Connecticut: Greenwood Press, 1996.

"Nicaragua," In James Malloy and Eduardo Gamarra (eds.) *Latin American and the Caribbean Contemporary Record*, New York: Holmes & Meier, 1996.

"The Endless Debate Revisited: U.S. Policy in Central America." Coauthored with Dario Perez in David Dent (ed.) *Handbook of U.S. Latin American Policy*, Westport Connecticut: Greenwood Press, 1995.

"Respectable Intervention: The United States and Central American Elections." In John Both and Mitchell Seligson (eds.) *Elections and Democracy in Central America*, Chapel Hill, North Carolina: University of North Carolina Press, 1995.

"The Conservative Enclave Revisited: Cuban-Americans in the 1992 Election. Coauthored with Christopher Warren in Rudy de la Garza and Luis DeSipio (eds.) *Ethnic Ironies: Latino Politics in the 1992 Election*, Boulder, Colorado: Westview Press, 1995.

"The Cuban Community in the 1992 Presidential Election." *Harvard Journal of Hispanic Policy*, 1992-1993.

"Ethnicity & Partisanship: The Case of the 18<sup>th</sup> Congressional District in Miami," Coauthored with Nicol Rae in Guillermo Gerner *Miami Today*, Miami, Florida, Florida International University Press, 1992.

"The Conservative Enclave: Cubans in Florida," Coauthored with Christopher Warren in Rudolfo de la Garza, *From Rhetoric to Reality: Latino Politics in the 1988 Election*, Boulder, Colorado: Westview Press, 1992.

"Peace and the Nicaraguan Revolution." *Current History*, September, 1988.

"Bureaucratic Bargaining: An American Foreign Policy Simulation." Coauthored with Heidi Hobbs, *The Political Science Teacher*, Winter, 1988.

## Contracts and Grants

Principal Investigator, Earned Income Credit Outreach Program, City of Miami, \$150,000, 2003

Co-Principal Investigator, Miami-Redistricting, City of Miami, \$40,000, 2003.

Principal Investigator, EITC Poll, Human Service Coalition, \$10,000, 2002.

Member Research Team, Miami Annexation, City of Miami, \$49,500, 2002.

Co-Principal Investigator, Target Industry Studies, City of Miami, \$59,500, 2003.

Co-Principal Investigator, Miami Annexation II, City of Miami, \$25,000 2003.

Co-Principal Investigator, Homeless II, City of Miami, \$35,000.

Principal Investigator, Key Biscayne Visioning Project, Village of Key Biscayne, \$15,000.

Principal Investigator, Earned Income Credit Outreach Program, City of Miami, \$205,000, 2004 contract pending.

## Reviews:

Review of Lisa Brock's, *Between Race and Empire: African-Americans and Cubans before the Revolution*, in *Cuban Studies*.

Review of Jeremy M. Brown's, *Explaining the Reagan Years in Central America: A World System Perspective*, in *Hispanic American Historical Review*, 1992.

Review of Thomas Carother's, *In the Name of Democracy: U.S. Policy Toward Latin American in the Reagan Years*, in *Hispanic-American Historical Review*, 1992.

Review of Coleman & Herring, *Central American Politics*, in *Hispanic-American Historical Review*, 1991.

"Thunder on the Left: Radical Critics of U.S. Central American Policy," in *Latin American Research Review*, Summer, 1991.

Review of Perez-Brignoli's *History of Central America* in *Hispanic-American Historical Review*, November 1991.

"Review Essay on the *Closest of Enemies and the Imperial State and Revolution* in *Journal of Inter-American Studies and World Affairs*, Spring 1988.

## **Newspapers, Magazines and Encyclopedia Articles**

Viewpoint on Reforming Miami Politics, *Miami Herald*, March 8, 1998.

Opinion article on Corruption in Miami, *Fort Lauderdale Sun Sentinel*, March 1, 1998.

"Calling the Shots: Cuban-American Politics drives Presidential Foreign Policy." *Hemisphere*, Summer 1994.

"Cuban-Americans," *Latino Encyclopedia*, Los Angeles, California: Salem Press, 1996.

"Reapportionment and Gerrymandering in the Latino Community," *Latino Encyclopedia*, Los Angeles, California: Salem Press, 1996.

"Experts Lose at the Ballot Box," *Orlando Sentinel*, March 4, 1990.

"Building Democracy in Nicaragua," *Tampa Tribune*, November 26, 1989.

"A Cuban Homecoming." *Cuban Heritage Magazine*, Fall 1987.

## **Papers & Presentations**

### **Academic Papers**

"The Limits of Ethnic Voting: the 2001 Coral Gables and Weston, Florida Municipal Election." Coauthored with Kevin A. Hill, Florida Political Science Association, Sarasota, Florida, March 2002.

"Miami as a Global City." Southern Meeting of the International Studies Association, Brigham, Alabama, October 2000.

"Incorporation as a form of Political Reform: The Case of Miami Dade." Florida Political Science Association, Miami, Florida, April 2000.

"A Community or a Crowd: Racial, Ethnic, and Regional Bloc Voting: The Florida House of Representatives 1989-1998." Co-authored with Kevin A. Hill, Southern Political Science Association, Savanna, Georgia, November 1999.

"Language and Survey Research lessons from Miami-Dade County, Florida." Coauthored with Kevin A. Hill, Southern Political Science Association, Savanna Georgia, November 1999.

"Cuban-American Politics Post-Mas Canosa." Latin American Studies Association, Chicago, Illinois, September 1998.

"Racial and Partisan Voting in a Tri-Ethnic City: The 1996 Dade County, Florida Mayoral Race." Coauthored with Kevin A. Hill and Lourdes Cue, Midwest Political Science Association, Chicago, Illinois, April 1997.

"The Role of Florida in United States Immigration Policy." Western Political Science Association, San Francisco, California, March 1996.

"Second Generation Cubans." Coauthored with Kevin A. Hill American Political Science Association, Chicago, Illinois, September 1995.

"District Elections and Majority Empowerment: The Evidence for Miami-Dade County." Coauthored with Nicol Rae Western Political Science Association, March 1994.

"Cuban-Americans and Clinton's Foreign Policy." Caribbean Studies Association, Ocho Rios, Jamaica, May 1993.

"Cuban-American and U.S. Cuban Policy." International Studies Association, Acapulco, Mexico, April 1993.

"Redistricting in Florida." Western Political Science Association, Pasadena, California, March 1993.

"Florida's Latinos in the 1992 Election." Western Political Science Association, Pasadena, California, March 1993.

"The Role of External Actors in Central American Democracy and Elections," Latin American Studies Association, Los Angeles, California, September 1992.

"Reasserting the Hegemonic Presumption." Latin American Studies Association, Washington, D.C. April 1991.

"The Nicaraguan Right." Southeastern Council on Latin American Studies, Jacksonville, Florida, March 1990.

"Cuban-American Political Empowerment," Inter-University Program for Latino Research National Conference: Latino Research Perspectives in the 1990s, Pomona, California, May 1990.

"Bush and the Sandinista." Southeastern Council on Latin American Studies, Tampa, Florida, March 1990.

"Recruitment of Latinos in Graduate School." American Political Science Association, Atlanta, Georgia, September 1989.

"The Sandinista and their Enemies." Southeastern Council on Latin American Studies, Myrtle Beach, South Carolina, April 1989.

"U.S.-Nicaraguan Relations after Reagan." International Studies Association, London, England, March 1989.

"The U.S. and the Arias Peace Plan" The Prospect for Peace in Central America." Florida Political Science Association, Ft. Lauderdale, Florida, April 1988.

"Democracy and the Restructuring of Spanish Foreign Policy." International Studies Association, St. Louis, Missouri, March 1988.

"El papel de los Factores Internos y la Política Internacional de los Estados Unidos." Coauthored with Mark Rosenberg, Venezuelan Association of Caribbean States, Caracas, Venezuela, March 1988.

"The United States and the Caribbean." Coauthored with Mark Rosenberg, Venezuelan Association of Caribbean States, Caracas, Venezuela, March 1988.

"The Collapse of Containment and U.S. Central America Policy." American Political Science Association, Chicago, Illinois, September 1987.

"U.S. Security Policy in Central America." International Studies Association, Washington, D.C., March, 1985.

"Presidential Decision-Making." Coauthored with Heidi Hobbs, International Studies Association, Atlanta, Georgia, March 1984.

"American Foreign Policy the Limits of Consensus." Coauthored with Heidi Hobbs, International Studies Association, Mexico City, Mexico, 1983.

"Measures and Trends in U.S. and Soviet Strategic Force Effectiveness." Coauthored with Pepino DeBiaso, International Studies Association, Mexico City, Mexico, 1983.

### **Invited Presentations**

"Election Reform and 2002 vote." National Association of Hispanic Public Administration, Miami, Florida, April 2002.

"Dealing with Immigration: The Case of Florida." National Association of Latino Elected and Appointed Officials, San Jose, California, June 2001.

"Diversity in Florida." International Rotary Club, Miami, Florida, December 2000.

Roundtable on Florida Politics, Florida Political Science Association, Miami, Florida, March 2000.

"The Hispanic Vote in Florida." National Immigration Forum, Washington, D.C., March 2000.

"The One Florida Initiative." National Association of Hispanic Public Administration, Miami, Florida, February 2000.

"Naturalization in Miami." National Association of Latino Elected and Appointed Officials, Philadelphia, Pennsylvania, July 1999.

"Fighting Corruption in Miami-Dade County," National Association of Hispanic Public Administration. Coral Gables, Florida, January 1999.

"The politics of Immigration in Florida." Leadership Miami, Miami, Florida, May 1999.

"Cuban-Americans in the 1998 Election." National Immigration Forum, Washington, D.C. November 1998.

"Racially Polarized Voting in Dade County." National Community Relations Conference, Miami, Florida, February, 1997.

"Cuban-American and the New Immigration Law." National Immigration Forum and Carnegie Endowment for International Peace, Washington, D.C. December 1996.

"Cuban-Americans and the 1996 Election." Hispanic National Bar Association, Miami Beach, Florida, September, 1996.

"Cuban-Americans and other non-traditional actors in the U.S. Foreign Policy." Stimson Institute and Overseas Development Council, Austin, Texas, May 1996.

Participants in Roundtable on "Shaping American Foreign Relations: The Critical Role of the Southeast." Stanley Foundation, Seabrook Island, South Carolina, April 1996.

Participants in Roundtable on "United States and Cuba: Where we go from here?" Stanley Foundation, Airlie Center, Virginia, October 1995.

"Citizenship and Political Mobilization: The Case of Dade County." National Association of Latino Elected Officials, Austin, Texas, May 1995.

"The Immigration Crisis in South Florida." Donor Group, Miami, June 1995.

"The Cuban-American Community And Clinton's Cuban Policy." Institute of Latin American Studies, Moscow, Russia, October 1993.

"*The DeGrandy v. Wetherall* impact on the Voting Rights Act. University of Miami School of Law, April 1993.

"Cuban-Americans and the Clinton Campaign." John F. Kennedy School of Government, Harvard University, March 1993.

"Bush's Central American Policy." Association of Diplomats Accredited to Honduras, Tegucigalpa, Honduras, April 1990.

"Cuba and Panama," Miami Press Club, Miami, Florida, January 1990.

"United States Policy Towards Central America Under Reagan." Universidad de San Carlos, Guatemala City, Guatemala, October 1987.

## **Professional Activities**

Redistricting Consultant, Florida House of Representative

Editorial Board, *Florida Chronicle*

Editorial Board, *American Political Review*

Redistricting Consultant, City of Miami, 2003.

Expert Witness, *Martinez v. Bush*

Redistricting Consultant, Florida House of Representative, February 2002-December 2002.

Contributing Editor, *Harvard Journal of Hispanic Policy*.

Survey Research Consultant, Campaign Data, 1996-present.

Vice Chairman, One Nation Inc. 1996-1998, 1999-2001.

Chairman, One Nation Inc. 1998-1999.

Section Chair, Race and Ethnicity, Southern Political Science Association, 1999.

Member, Boundaries Commission, Miami-Dade County, 1995-1999.

Member, Mayor's Blue Ribbon Panel on Charter Reform, City of Miami, 1997.  
Expert Witness, Election Reform Committee, Florida House of Representative, February , 1997.

Section Chair, Foreign Policy Section, American Political Science Association, 1996.

Acting Director, One Nation Inc., 1995.

Expert Witness, *Diaz v. City of Miami Beach*

Expert Witness, *Suarez v. Miami Dade School Board*

Member, Ralph Bunche Award Committee on Ethnicity and Pluralism, American Political Science Association, 1993.

Expert Witness, *DeGrandy v. Wetherall*

Contributing Editor, *Hemisphere*, 1988-1991.

Member, American Political Science Association Commission on the Status of Latinos in the Profession, 1998-1991.

#### **Awards and Honors**

Teaching Incentive Program, State University System of Florida, 1999.

Teaching Incentive Program, State University System of Florida, 1995.

Pew Faculty Fellowship in International Politics, Harvard University, 1992.

Distinguished Leadership Award, International/Global Education Program, Miami-Dade County Public Schools, 1992.

Excellence in Teaching Award, Florida International University, 1991.

Fulbright Fellowship, Costa Rica, 1990.



DANIELLA S. LEVINE, J.D., M.S.W.  
Founder and Executive Director, Human Services Coalition

Daniella Levine founded the Human Services Coalition of Dade County (HSC) in 1996 to meet the needs of families and communities through public education, advocacy and dialogue on critical social and economic issues. In 11 years the organization has evolved to serve as hub for innovation in health and human services and an incubator for new approaches to community and economic development. The nonprofit's major initiatives include the Prosperity Campaign and Imagine Miami which have received national recognition from groups including the U.S. Treasury, Government Accountability Office (GAO) and Ford Foundation. The organization employs 25 with a budget over \$2.5 million from a mix of public and private sources.

Prior to launching HSC, Ms. Levine served as the Director of the Educational Advocacy Project for Legal Services of Greater Miami, Legal Director for the Guardian Ad Litem Program, and Manager for foster care, adoptions and child welfare legal services at the Department of Children and Families.

Ms. Levine has served on a numerous community boards including the North Dade Medical Foundation and Florida Bar Legal Needs of Children Committee. Currently she is a member of the boards of the Orange Bowl Foundation, South Florida Health Information Initiative, Miami Dade County Advisory Board on Healthcare Access, and on Florida International University's Metropolitan Center, Law School Community Advisory Board and RISEP (Research Institute on Social and Economic Policy) advisory boards. She has received numerous awards from groups including the Red Cross, ACLU, League of Women Voters, American Association of University Women and National Council of Jewish Women, including Breaking the Glass Ceiling, Woman of Influence, Woman of Valor, In the Company of Women, Champion for Children, Juvenile Justice Wall of Honor, and Spectrum. She was featured in America's Table, a publication of the American Jewish Committee, that was included as a Sunday New York Times supplement. She was selected as one of 11 "leadership fellows" by the International Women's Forum in 1999.

Ms. Levine served as adjunct professor teaching "Social Change in a Global Era" at American University of Paris, and social policy courses at University of Miami School of Law, Nova Southeastern and Barry University School of Social Work. She is a frequent guest speaker at local and national conferences for groups including U.S. Department of Housing and Urban Development, Robert Wood Johnson Foundation, Grantmakers in Health and the Federal Reserve. She has published dozens of articles in newspapers and magazines, including recent submissions to the Johnson Foundation's Wingspread Journal and the Brookings Institution (to appear later in 2007).

Ms. Levine received a bachelor's degree in psychology with honors from Yale University and graduate degrees in law and social work from Columbia University. She is married to Robert Cava MD, and they have two adult children, Eliza and Edward Cava.



*Lisa V. Mele*

*12400 SW 92 Avenue, Miami, FL 33176 (305) 255-0048*

## **EXPERIENCE**

### **Alliance for Aging, Inc., Miami, FL**

#### **Elder Helpline Supervisor**

June 2005 to Present

Supervise the daily activities of the Elder Helpline staff to assure the provision of appropriate Information and Referral and Assistance services. Responsible for the hiring, training, organization, and evaluation of Information and Referrals Specialists. Train and supervise staff in the areas of intake and screening, community resources, referral procedures, and advocacy. Ensure quality of services delivered. Oversee the maintenance of the Directory of Resources. Develop and distribute public information materials. Promote outreach activities to increase public awareness of the Elder Helpline. Maintain and oversee waiting lists for the CCE, HCE, Medicaid Waiver, and Assisted Living Waiver programs. Ensure adherence to programmatic requirements for Department of Elder Affairs, including Adult Protective Services referrals and EHEAEP assistance.

### **Alliance for Aging, Inc., Miami, FL**

#### **Contract Manager**

November 2003 to June 2005

Managed contracts and liaison between the Alliance and service providers. Reviewed grant applications. Monitored recipient agencies to ensure contract compliance according to DOEA requirements. Tracked provider spending and achievement levels. Provided training and technical assistance regarding CIRTS database, Outcome Measures, and programmatic standards.

### **The Salvation Army Area Command, Miami, Florida**

#### **Social Worker, Here's Hope Transitional Housing Program**

August 1996 to April 2001

Provided case management and discharge planning to residents of Here's Hope Lodge, whose population was living with or affected by HIV/AIDS. Monitored HUD contract to ensure grant compliance and quality assurance. Trained Case Aides and Lodge Staff. Accessed community resources, conducted assessments and developed case plans for appropriate care and housing placements. Prepared monthly statistical reports and annual program evaluations. Provided outreach to community organizations regarding services.

### **The Salvation Army Area Command, Miami, Florida**

#### **Social Worker, Men's and Women's Lodges, Family Services**

November 1995 to August 1996

Provided case management to residents of Men's and Women's Lodges. Programs included Helping Hands, Transients, Women in Distress, and clients funded by the Homeless Trust and Veteran's Administration. Assisted clients to find employment, apply for benefits, and secure transitional placement or permanent housing. Compiled monthly statistics and billing. Provided case management to Family Services walk-in clients including food, clothing, FEMA rent/mortgage assistance and referrals.

### **The Salvation Army Disaster Services Program, Homestead, Florida**

#### **Social Services Director**

August 1992 to November 1995

Planned, coordinated and administered policies relating to the Disaster Recovery Social Services Department in the aftermath of Hurricane Andrew. Program provided case management, food, clothing, rent/mortgage/utility assistance and furniture. Assessed cases for reconstruction of homes and acted as liaison to Salvation Army Reconstruction Department. Trained, supervised and directed activities of Social Services staff of six. Responsibilities included interviewing, hiring, training, staff evaluations, tracking of sick/personal/vacation time, and payroll. Compiled monthly budgets and statistical data and prepared formal reports of services provided. Prepared annual evaluations of effectiveness and efficiencies of

program. Provided crisis counseling and case management to clients. Coordinated special events and holiday programs, including Thanksgiving Baskets, Mass Feeding, and Christmas "Toy Shop" and "Angel Tree" programs. Supervised volunteers recruited to assist with program services. Created brochures and outreach materials. Implemented mobile feeding program to homeless population in South Dade. Member of The Salvation Army's Divisional Disaster Emergency Response Team.

**The Salvation Army Area Command, Miami, Florida**  
**Social Worker, Women and Children's Lodge**

January 1992 to August 1992

Sole case manager for homeless shelter housing up to 50 women and children. Provided counseling and case management to all residents from Family Lodge, Women in Distress Program, and P.W.A. Lodge. Conducted intake assessments and developed case plans to facilitate transition to independent living. Compiled monthly statistics of services provided. Provided training and supervision to student interns.

**The Salvation Army Area Command, Miami, Florida**  
**Student Intern – FIU Social Work Program**

August 1991 to December 1991

Provided case management and counseling to residents of Women and Children's Shelter. Provided tutoring to children after school. Conducted "Family Night" and facilitated group sessions with clients. Compiled monthly statistics.

**Division of Aging Services, Murray, Kentucky**  
**Volunteer – Employment Services**

January 1990 to May 1990

Provided consultation, job development, and other services designed to assist retired persons with securing paid employment. Conducted friendly visiting at the senior citizen's center.

**EDUCATION**

**Murray State University, Murray, Kentucky**

Bachelor of Science in Social Work

Major in Social Work, Minor in Psychology

**SKILLS AND ACTIVITIES**

Computer training and experience on IBM PC's, UNIX system, SABRE reservations system, and Macintosh.

Certification in DOEA Assessment Tool and HIV/AIDS training courses 101 and 104. Training in domestic violence. Red Cross First Aid and CPR certified.

**References Available Upon Request**

## **Biography**

### **Evett M. Francis**



Evett Francis is Fannie Mae's Senior Business Developer for the Florida Community Business Center located in Miami, Florida. Community Business Centers operate to help increase affordable homeownership and rental housing opportunities for low-moderate- and middle-income families through partnerships with lenders, local governments, and other organizations.

Prior to joining Fannie Mae in 1997, Ms. Francis served as Executive Director of Housing and Neighborhood Development Services of Central Florida, where she directed the development of affordable single family and multi family housing communities and administered homeownership programs for low- and moderate-income families.

Ms. Francis has more than 20 years experience in housing finance and community development serving in various positions including Senior Community Development Business Manager and Senior Deputy Director for Fannie Mae and Managing Director of the National Housing Trust, in Kingston, Jamaica.

Ms. Francis received her Masters in Public Administration from Harvard University and a Bachelor of Arts from the University of the West Indies.

## CHARLES E. BYRD

680 N.E. 64<sup>th</sup> Street, #A308, Miami, FL 33138 \*Phone: 305-445-2418  
Email Personal: [chuckiboo@yahoo.com](mailto:chuckiboo@yahoo.com) Work: [cbyrd@cgcollaborative.org](mailto:cbyrd@cgcollaborative.org)

### PROFILE:

- Five years of Urban Economic Development experience including financial incentive packaging, project management, marketing and public relations related to the economic development efforts in Miami-Dade County.
- Fifteen years of corporate experience in sales, management, business management and marketing with General Motors Corp. and The Upjohn Company.
- Solid experience in both the private and public sector in executive level positions, requiring management skills, people skills and decision-making skills in various business environments.

### PROFESSIONAL EXPERIENCE:

**03/06-Current** **Village West Ventures, Miami, FL**  
Managing Director

- Manage and direct day to day commercial development initiatives in the West Grove neighborhood of Coconut Grove.
- Currently managing three mixed use development projects in the West Grove and Grand Plaza, which include two franchise restaurants, an art gallery and jazz club as well as 14 boutique offices.
- Bimini Plaza-mixed use development at U.S. 1 and Douglas Road that includes 100 elderly tax credit rental units, 28 three story townhouses-7000 sq.ft. Of community social services space and 300 sq.ft. Of commercial retail space.

**11/05-03/06** **The City of Miami, Miami, FL**  
Assistant Director Economic Development

- Manage and implement Economic Development policies and initiative for the City of Miami.
- Real Estate Project Development in various City of Miami targeted urban areas, including Overtown, Model City/Liberty City, Little Havana and East Little Havana. Private Public Partnerships
- Work Closely with the City of Miami Planning Department in implementing new zoning initiatives in the City of Miami.
- Liasion with Miami-Dade County on Midtown Miami Project representing the City of Miami on this 800 million mixed use development in the City of Miami.

**08/99 - 11/05**

**The Beacon Council, Miami, Florida**  
Director, Urban Initiatives

- Direct the overall development and implementation of the Urban Initiatives program plan.
- Manage weekly visitations with businesses located in or interested in locating
  - or investing in Targeted Urban Areas and Enterprise Zones.
- Implement Urban Initiatives marketing plan.
- Manage all support, coordination and follow-up on the Urban Initiatives Task force Committee.
- Direct The Beacon Council's liaison to work with community leaders from both the public and private sectors in Miami-Dade County.
- Work with South Florida Workforce to develop strategies for workforce training that meets the needs of new-to-market as well as local expanding businesses.
- Direct the implementation of regional site selection bus tours of developable sites throughout our Targeted Urban Areas/Enterprise and Empowerment Zones, for developers.
- Project work represented \$54 million dollars in capital investment in Miami-Dade County.

**03/97 - 07/99**

**Miami-Dade Wages Coalition, Miami, Florida**  
Corporate Liaison

- Assisted with the coordination and implementation of an integrated strategy for developing jobs for Wages customers.
- Partnered with economic development organizations and other community-based groups such as the Chambers of Commerce to market business incentives.
- Served as Liaison between the Coalition and the employer community.
- Ensured appropriate jobs were available through the Business Partner List and related job openings lists, and worked with service providers and other appropriate organizations to ensure Wages customers were placed and retained in jobs.  
Coordinated job fairs, employer educational seminars and other employment-related functions.
- Supervised and directed job development staff.
- Represented the director at various business related functions.

**09/96-03/97**

**Overtown Community Health Center, Miami, Florida**

Interim Executive Director

- Developed and expanded programs and services for primary care, selected areas of specialized care, and community health and welfare promotions.

## Resume-Charles Byrd

- Administered fiscal operations such as budget planning, accounting and establishing rates for Center services.
- Directed and coordinated activities and services of the Health Center.
- Developed policies and procedures for Health Center's activities.
- Represented establishment at community meetings and promoted programs through various media sources, including: newspaper, television and radio.
- Supervised subordinate supervisors in accordance with the organization's policies and procedures.
- Provided administrative support to the Board of Directors.

**12/89 - 02/95**

**Dade County Housing & Urban Development, Miami, Florida**  
Administrative Officer III, Resident Services Division

- Assumed daily operations of division in the absence of the director.
- Supervised eight community resource specialists, responsible for providing technical assistance to public housing resident councils, and other community organizations.
- Developed written requests for personnel and other staffing issues, including job reclassification and descriptions.
- Coordinated all resident lobbying efforts to county, city and state officials, which required identification of speakers, arranging for translation services.
- Developed liaisons with private sector, businesses, social service agencies, community groups and educational institutions that offer services, educational and employment opportunities to public housing residents.
- Supervised and directed the \$1.6 million Drug Elimination Grant and \$1.2 million Youth Sports Program, both federal grant programs.
- Developed and organized economic development projects utilizing public housing residents, community development agencies and private sector businesses.

**03/87-12/88**

**General Motors Corporation, Detroit, Michigan**  
Area Sales Manager

- Responsible for annual sales in excess of \$5 million.
- Distributed cars and trucks based on sales turnover and product availability (Territory: The State of Connecticut).
- Administered dealer incentives for Chevrolet merchandising department.
- Utilized computer in tracking sales and distribution.
- Prepared and delivered quarterly oral sales strategies to dealer groups, advertising agencies and corporate management.

**09/82-03/87**

**General Motors Corporation, New York, New York**  
District Sales Manager

- Planned, implemented, and evaluated GM Minority Dealer Program.
- Recruited, monitored and assisted minority business women and men into the Minority Dealership Development Programs.



## Resume-Charles Byrd

- Developed and implemented yearly marketing plans and communicated
- corporate sales policies and procedures.
- Worked with dealer advertising associations to establish specific regional advertising activities and objectives.
- Prepared and implemented yearly business plans.
- Analyzed dealer financial statements to develop sales strategies for specific market areas.

### 04/78-09/82 **The UpJohn Company**, Kalamazoo, Michigan Pharmaceutical Sales Representative

- Responsible for management of three New York state counties, including calling on each available practicing physician, retail and hospital pharmacies to provide current medical information on UpJohn product line.
- Established bimonthly seminars to review and evaluate current sales strategies for each product category.
- Participated in the marketing of special over-the-counter products for retail consumers

**EDUCATION:** Computer literate including Microsoft, Excel and Access 2000.

**1986** Completed international marketing seminar at the Wharton School of Business, Philadelphia, Pennsylvania. Course credit toward General Motors MBA Program for Management.

**1978** Canisius College, Buffalo, New York. Dean's List B.S. International Relations and Business Management.

### **PROFESSIONAL ACCOMPLISHMENTS:**

- Graduate of Chevrolet District Sales Manager Academy.
- Top Market Penetration and Customer Satisfaction Sales Area, New York Zone.
- Awarded Most Valuable Performer in the 1985 Business Management Activity Chevrolet Motor Division.
- Board Member, 100 Black Men of South Florida Inc.
- Founding Board Member, E-Equality Inc.
- Board Chairman, Coconut Grove Collaborative
- Board member Urban Task Force and Chair Section 108 Loan Committee
- Board member Miami-Dade Chamber of Commerce
- Board member Urban Task Force and Chair Section 108 Loan Committee that made loans in excess of \$21 million dollars for commercial development projects in (TWA)-Targeted urban areas throughout Miami-Dade County.

## **Milli Membiela**

---

**Objective** Utilize my experience in affordable housing, real estate finance and real estate acquisition in an organization committed to improve the well being of our community

**Experience** **2001 – present** **Miami Dade Affordable Housing Foundation, Inc.**

### **Lending Director**

Counsel and educate prospective homebuyers from contract to post closing.  
Assist Executive Director to design and implement guidelines for various funding sources.  
Credit counseling  
Prequalification of applicants utilizing all possible funding sources available.  
Underwrite loan packages for various funding sources.  
Closing and post closing of in house mortgage loans.  
Maintain staff and Executive Director informed of any new community lending products.  
Maintain an effective and productive relationship with area lending partners, realtors, developers, attorneys and community development corporation.

**1987–2001** **Miami Dade Housing Agency Miami, Fl.**  
**Residential Mortgage Specialist**

Supervised and planned the work of Finance Advisors with emphasis in underwriting and closing of mortgages for acquisition and rehabilitation of real estate properties of all programs gear to assist very low to moderate income individuals residing on Miami Dade County.  
Underwritten acquisition and rehabilitation loans according to Federal, State and/or County guidelines.  
Reviewed construction write-ups to determine project feasibility  
Reviewed purchase contracts for real estate acquisition.  
Counseled and educated prospective home buyers from beginning to post-closing of real estate transaction as well as monitored process from beginning to post closing.  
Established affective working relationship with area lending institutions, realtors, developers, attorneys and other community developers and other non-profit organization  
Scheduled, attend and conduct real estate transactions.  
Reviewed closing documents for compliance  
Enforced operating policies and procedures for various funding sources.  
Recommended changes and/or modifications of guidelines accordingly.

**1990-1993 Miami-Dade Housing Agency Miami, Fl.**

**Loan Servicing Supervisor**

Developed and implemented operating policies and procedures for a newly created servicing unit.

Trained, planned, assigned and reviewed work load of staff engaged in servicing all mortgages funded by the Agency. Assisted staff with unusual problems and coordinated activities with various County Departments and Federal Officials.

Represented Miami-Dade County bankruptcy hearings and final foreclosure sales.

Managed, marketed and disposed of all Miami Dade Housing Agency's real estate owned (foreclosed) properties.

**1987 - 1990 Miami Dade Housing Agency Miami, Fl.**

**Finance Advisor.**

All duties and responsibilities supervised by a Residential Mortgage Specialist.

**1986 - 1987 Loan America Financial Corp. Miami, Fl.**

**Loan Officer**

Originated and closed residential and commercial real estate mortgages.

**1983 - 1986 U.S. District Court for Southern District of Fl**

**Deputy Clerk**

Supported U.S. Magistrates and Federal Judges with mortgage bond program by reviewing documents such as mortgages, deeds, UCC-1, Title Insurance, etc. recorded and registered in the Court Registry. Released such documents and issued Satisfaction of Mortgage and releases as instructed by Order to Released Bond.

**Education Miami-Dade Community College**

**Licenses Real Estate Broker. Mortgage Broker**

**Foreign Languages Spanish**

**Organizations Commissioner for the Miami Beach Housing Authority**



## **Marcos Regalado**

Marcos Regalado began his public service career in January 1977 when hired on a temporary basis as an outreach coordinator for what was then known as the Fair Housing and Employment Appeals Board. A year later he moved into an administrative officer position, and later as an investigator of discrimination and civil rights cases and compliance manager and deputy director of the agency. During this time he developed a commitment to civil rights enforcement and community cohesiveness through dispute resolution strategies and public forums. He was appointed director of what is now known as the Equal Opportunity Board (EOB) in 1989, one of twelve civil rights enforcement agencies in the State of Florida. The EOB is mandated by ordinance to receive, mediate, investigate and adjudicate cases of discrimination in the areas of employment, housing, public accommodations, credit and financing practices, family leave and domestic violence leave.

During Regalado's tenure in the civil rights enforcement field, the EOB has processed in excess of 15,000 investigations of discrimination cases. The agency's efforts through mediation, investigations and public hearings has resulted in thousands of individuals reinstated to their jobs and in awards of over \$10,000,000 in back wages to victims of discrimination.

Marcos Regalado has served as an expert witness in several federal court discrimination cases. In 1988 he received a grant from the U.S. Department of HUD and launched a private non-profit fair housing organization known as HOPE, Inc., which specializes in fair housing testing and private enforcement activities throughout the State of Florida. In the aftermath of Hurricane Andrew, he helped lead a task force with HUD and the Department of Justice to investigate housing discrimination cases in South Florida.

His undergraduate is in political science/international relations, and serves on several local and national boards. He is a member of the executive committee of the Spanish-American league Against Discrimination (SALAD), Vice-President of Many Voices: One Community, member of the Labor Advisory Committee for Florida International University's Center for Labor, is a senior member of the U.S. EEOC/FEPA Standing Committee, which develops national policy among the federal, state and local civil rights enforcement agencies, and is the Southern area regional representative to the Florida Association of Community relations professionals (FACRP), a network of civil rights enforcement agencies in the State of Florida.



In the South Dade area, Mrs. L. Ann Cumble is known as the "*eighth wonder of the world as it relates to the homeless and formerly homeless seeking Affordable Housing and Self-Sufficiency.*" Not only is she the sparkling wife to Lester, she is a bubbling mother to Kevin, Aston and Flobert, her adopted son of Haitian decent; whom she adopted more than twenty years ago. Along with her maternal and adopted sons, Ann is the godmother of Sara, Erica, Tamiaka, Darren, Alexandria and Quinton. She is also caregiver to her uncle, James E. Scott, a World War II veteran, 92 years of age. One might ask; what is so special about Ms. Ann? Well, just ask her co-workers and supervisor, and they will tell you; "on the job she is a human dynamo." She devotes countless hours above and beyond the call of duty assisting the homeless in finding permanent

housing that also includes home ownership. From the numerous families she has served and continues to serve, when you mention the name of Ann Cumble, they blush with pride and then tearfully, in a resounding response, they add; "*We love her because she loves us*". Ann credits all of her abundant blessings to God and she evidences her service to Him as she has been a member of Sweet Home Missionary Baptist Church in West Perrine for more than two decades.

Ann a native Miamian, is the daughter of Leroy and the Late Emma Z. Cumble and, having grown up in Overtown, she has first hand knowledge of what it is to struggle to survive. At the age of 13, Ann lost her mother to breast cancer. Mrs. Emma Cumble was thirty-four years old and left behind six children; four girls and two boys. Her death was a devastating blow to her family as she cherished them and bestowed on them an abundance of love. Her departure from this life was much too soon. Ann, being the oldest sibling, remembers how her mother would challenge her to be the best that she could be. "During the late 50's when Ann would visit her grandmothers (Ethel and Johnnie Mae) and great-grandmother (Emma) in Donalsonville, Georgia, her grandmother Johnnie would make her feel special by asking her to write letters for her. Her grandmothers' knew just how to build her self-esteem. Ann's great-grandmother would take her to mission and give her a dime to recite bible verses that she would speak into her ear, prior to her reciting the verses in front usually 30-40 missionaries that were members of Macedonia Missionary Baptist Church said Ann.

To help further the qualities taught Ann she was so blessed to be embraced by her surrogate mothers and big sisters of Miami Dade County; her late aunt and godmother Lacyde Clark, and the late Eurice W. Liberty, Ethel Ferguson Beckford, Rev. Annie Moore McRae, Eunice Robinson Holmes, and Tiny B. Crumbly Prince. Her big sisters and mentors include; Commissioner Barbara Carey-Shuler, Commissioner Natacha Sejas, Commissioner Beverly Phillips, Mrs. Nancy Sidney Dawkins, Mrs. Paula Bain, Mrs. Dessie Home Williams, Mrs. Merlene Fletcher, Dr. Nettie Cooke-Dove, Doretha Nicholson and godmothers; Menera Butler & Mary Wise.

Ann attended Douglas Elementary School, Booker T. Washington Senior High and is a graduate of Miami Carol City Senior High School. She is a Miami-Dade Community College Alumni, Florida International University Alumni where she received Bachelors in Public Administration and a Masters in Public Administration. Ann has never forgotten her roots or what it means to have to work hard to accomplish goals. Her driving force is to give back to the community that nurtured her. This is evidenced through all of her career decisions, have landed positions to help others. Ann began her working career at age fourteen, working at the Young Women's Christian Association of Dade County (YWCA) for 17 years; she later served as Director of 37 county wide after-school/before school programs and summer programs. She managed a budget of 4.3 million dollars.

Presently, Ann serves as Program Director for Carrfour Supportive Housing. Her primary duties are focused on Homestead Transition to Affordable Housing, Perrine Transition to Home Ownership Program and Carrfour after school program (a collaboration funded by the Children's Trust) The title is nice but the work is tedious and heart drenching as Ms. Cumble and her staff work tirelessly each day with their homeless families in a never ending plight to develop their self-esteem and a mindset to budget, increase earnings and attain their goals. She says to them "we are here to provide support for change as you follow your goals, and with a little effort and assistance, you can make it and we are here to help you realize that you can.

Ann has received countless awards and accolades but to her, community service out weighs them all... she has the heart of a servant. She is a member of Miami Killian Senior High Parent Teachers Association, Chairperson of the South Dade Housing and Services Coalition, Board Member of Miami-Dade County Community Relations Board appointed by Commissioner Sejas in 2003, Board Member of CASHA. Volunteer with For the Love of You Inc. a non-profit organization that provides free hair care service to disadvantaged youth and youth in the foster care system. She is also a distributor for DAUN Cosmetics for women. She is in the process of organizing The Top Ladies of Distinction with area Director Lady Ernestine M. Kelly.

## **H. Daniel Vincent**

H. Daniel Vincent has been Executive Director of Community Partnership for Homeless since 2001. Dan came to Community Partnership with nearly twenty-two years of experience in non-profit charitable organizations, primarily with The Salvation Army. While with The Salvation Army he served as an officer, professional employee as well as ordained/commissioned officer with the rank of Major. He is an active member of civic and business organizations. He is currently on the Board of Directors of Touching Miami With Love, has served as the Vice Chair of Miami-Dade County Emergency Food & Shelter Board as well as the Chair of Miami-Dade VOAD.

## **H. Daniel Vincent**

H. Daniel Vincent has been Executive Director of Community Partnership for Homeless since 2001. Dan came to Community Partnership with nearly twenty-two years of experience in non-profit charitable organizations, primarily with The Salvation Army. While with The Salvation Army he served as an officer, professional employee as well as ordained/commissioned officer with the rank of Major. He is an active member of civic and business organizations. He is currently on the Board of Directors of Touching Miami With Love, has served as the Vice Chair of Miami-Dade County Emergency Food & Shelter Board as well as the Chair of Miami-Dade VOAD.



# bjb

benjamin j. burton  
728 ne 72<sup>nd</sup> street  
miami, fl 33138  
(305) 527-8019

## PROFESSIONAL OBJECTIVE:

To obtain a senior administrative position within the human services sector which:

- ☐ complements a combination of skills and experience derived from a broad-based clinical and administrative background
- ☐ requires strong communication and interpersonal relations skills, with the opportunity for interaction with a variety of constituencies
- ☐ encourages creativity and professional latitude in addressing tasks and responsibilities
- ☐ provides an arena for direct or indirect community/ public service

## SUMMARY OF PROFESSIONAL EXPERIENCE

### Clinical Experience:

- ☐ 15 years experience providing clinical service planning, direct services, and advocacy to homeless adults and families
- ☐ Licensed Professional Clinical Counselor, Kentucky #0637
- ☐ Licensed Professional Counselor, Georgia #2291
- ☐ Nationally Certified Counselor #46819
- ☐ Certified Psychiatric Rehabilitation Professional #108904
- ☐ Development and implementation of housing and clinical guidelines and services
- ☐ Extensive experience providing training on topics relevant to supportive housing for individuals living with special needs and program staff
- ☐ Comprehensive experience in individual and group counseling with diverse populations
- ☐ Some proficiency in Spanish

### Administrative/Management:

- ☐ Program development, implementation, and evaluation
- ☐ Organization of managerial priorities
- ☐ Fiscal planning, administration, and accountability
- ☐ Systems development and records maintenance
- ☐ Administrative support to senior clinical management staff
- ☐ Management and supervision of support staff
- ☐ Routine interaction and communication with corporate/ organizational senior-level management, boards of directors, and community leadership
- ☐ Lobbying and political interaction with legislators
- ☐ CEO and Executive Director experience
- ☐ Experienced grant writer
- ☐ Planned giving and endowment management experience

**bjb**

benjamin j. burton  
page two

**EMPLOYMENT HISTORY:**

**MENTAL HEALTH SPECIALIST**

Horizon Day Center (Homeless Day Shelter)  
Lexington, Kentucky 1988-89

**PROGRAM DIRECTOR**

Community Friendship, Inc.  
Phoenix House  
Supportive Housing Apt. Complex for Mentally Ill Adults  
who were experiencing homelessness  
Atlanta, Georgia 1989-93

**PROGRAM DIRECTOR**

Community Friendship, Inc.  
O'Hern House  
SRO Harm Reduction Model Supportive Housing Program  
For Mentally Ill Substance Abusing Adults who were  
experiencing homelessness  
Atlanta, Georgia 1993-96

**ASSISTANT EXECUTIVE DIRECTOR**

Community Friendship, Inc. Atlanta, GA 1996-2000  
Private Non-Profit serving adults with mental illness  
supervised the following programs:  
supportive housing, for those experiencing homelessness  
case management  
financial  
training  
marketing

**DIRECTOR OF RESIDENT SERVICES**

Carrfour Corporation, Inc. Miami, FL 4/2000-11/2001  
Private Non-Profit serving homeless families and single  
adults. Supervised the following programs:  
clinical services  
supportive housing  
accreditation preparation  
grant writing

**EXECUTIVE DIRECTOR**

Miami Coalition for the Homeless, Miami, FL 12/01 - Present  
advocacy, prevention, resource coordination  
managed 7.2 million dollar endowment  
systems planning, coordination, resource mapping,  
lobbying of legislators, and planned giving initiatives

**EDUCATION:**

Masters of Science in Clinical Psychology, 1986  
Eastern Kentucky University

Bachelor of Arts in Biology, 1984  
Emory University

Health Professions Program, 1982  
Harvard University

50



Ronald L. Book, P.A.  
LAW OFFICES  
PROFESSIONAL ASSOCIATION

## BIOGRAPHY

**Ronald L. Book** is a specialist in governmental affairs and administrative law, with a Juris Doctorate degree from Tulane University and a Bachelor's degree in Political Science from Florida International University.

He is a former Director and Special Counsel of Florida Governor, Bob Graham's Cabinet and Legislative Affairs Office and Director of the Administrative and Governmental Law Department for Miami-based Sparber, Shevin, Shapo, Heilbronner & Book, one of Florida's most influential law firms from 1977 to 1987, when it disbanded. During part of his tenure with former Governor Bob Graham, Book also served as Executive Director of the constitutional revision campaign, "Five for Florida's Future" and raised \$750,000 to support the effort. Over the past decade and a half, he has raised over \$25 million for various candidates and causes.

Book's proficiency in legislative procedure and administrative law has translated into accomplishments for such clients as the South Broward Hospital District; VITAS Healthcare Corporation, Inc.; Mount Sinai Medical Center; the NASDAQ 100 International Players Championship (formerly known as the Lipton); Miami Motorsports; the Cities of North Miami, Aventura, Sunny Isles, Miami, Cooper City, Palmetto Bay, and North Miami Beach, Doral, Sunrise, Bal Harbour Village, Tamarac, Miramar, Lauderdale Lakes, Tallahassee and Pinellas Park; Ryder System; Miami-Dade County; Broward County; Walton County; St. Lucie County; Pinellas County; Blockbuster Entertainment Corporation; Huizenga Holdings; the Miami Dolphins; the Florida Marlins; Florida Panthers; National Car Rental Center; Tampa Bay Lightning; Psychemedics; Los Angeles Dodgers; Florida Grapefruit League; Discovery Zone; Florida Regional Planning Council Association; American Society of Interior Designers; Interior Design Association of Florida; the Greater Miami Opera; Hieco & Meditek; Cancer Treatment Holdings, Inc.; Florida Medical Center; WQAM and WKIS Radio; Florida Municipal Electric; Florida Power & Light; BellSouth; North Broward Hospital District; The Dan Marino Foundation; The Autism Society of Florida; the Broward Partnership on the Homeless; the Dade County Homeless Trust; New Horizons Community Mental Health Center; The City of Miami; the Biscayne Bay Pilots; Recording For the Blind and Dyslexic; Bail Florida; General Tobacco; Jackson Memorial; University of Miami Medical School; Neptune Fireworks; Best Buddies; Flagler Dog Track; Miami Project to Cure Paralysis and numerous others.

Ron's expertise in the Appropriations arena has resulted in funding for many projects on behalf of, but not limited to, the following clients: The Miami Grand Prix Downtown Street Race Course; Lipton Tennis facility, now known as NASDAQ 100 (\$30 million public money); Homestead Speedway – NASCAR (\$60 million public money); Pro Player – Zoning and IDB; Dodgertown – Spring Training (\$15 million public money); Florida Grapefruit League (\$75 million for 5 cities/counties); Miami Project to Cure Paralysis and the Buoniconti Fund (over \$15 million); Diabetes Research Institute (over \$5 million); Professional Sports Franchise Facility sales tax rebate: Marlins, Lightning, Jaguars and Panthers (\$60 million each; \$2 million per year for debt service for 30 years); Office Depot Center Arena (\$260 million public money); Local Sports Franchise-Bed Tax (\$250 million), plus numerous others.

An active participant in South Florida's professional arena, Book is a trustee and Council of 100 member of the Greater Miami Chamber of Commerce and sits on the Legislative Affairs and State Affairs committees as well as the Sports Council. He also devotes or has devoted pro bono services to the Greater Miami Host Committee, Coconut Grove Playhouse, Dade County Parks, Boy Scouts of America, United States Olympic Committee, the Governor's Council on Physical Fitness and Sports and was a member of the FIU Presidential Search Advisory Committee that selected Mitch Maidique as the University President. He is also a past member of the Board of Directors of the Epilepsy Foundation of South Florida, Inc., a former member of the Steering Committee for the Summit of the Americas, a member of the University Outreach Development Council at Florida International University, Board Member emeritus of the Memorial Hospital Foundation and the Joe DiMaggio Children's Hospital & Foundation; Member and Chairman of the Dade County Homeless Trust and its Executive Committee, and past Chairman of

the Trust Finance Committee, having administered over \$150 million in funding; outside advisor to the Broward Community Partnership on the Homeless; Chairman of the Olympic Soccer State Affairs Committee and Member of the Governmental Relations Committee; Member of the Baudhuin Oral School Board of Governors at Nova Southeastern University; Member of the Appropriations Advisory Panel for the Florida Heart Research Foundation, Member of the Board of the Inner City Youth Center, Inc., Member of the Miami-Dade County Article V Implementation Advisory Committee, and Member of the Greater Miami Chamber of Commerce distinguished Board of Governors. He was named Homeless Advocate of the Year in 1994; named National Advocate of the Year by Autism Society of America, and was the recipient of the following awards: the Public Advocate of the Year Award by the National Epilepsy Foundation, 2003 Bill Colson Community Service Award from the Greater Miami-Dade Chamber of Commerce, 2004 James J. Blosser Community Trusteeship Award from the Broward Partnership For the Homeless, Survivor Activist Award from the Florida Council Against Sexual Violence; Member of the Orange Bowl Foundation Board of Directors 2005 – 2008; Chair of Children's Home Society of Florida Foundation; Trustee Member of United Way of Miami-Dade; and Executive Committee Member, The National Conference for Community and Justice. In 2004, in one of Mr. Book's proudest moments, he was awarded the Alvah Chapman Humanitarian of the Year Award for his 12 years of service to the homeless in Miami-Dade County; Member of Miami-Dade County Mayor's Mental Health Task Force; Chairman of the Mental Health Care Finance and Sustainability Subcommittee; Member of Advisory Board for new *Master's Degree in Education Law* at Shepard Broad Law Center, Nova Southeastern University.

Mr. Book currently operates his own practice out of Aventura and Tallahassee. Of all his accomplishments, Ron and his wife, Pat, are most proud of their children, Lauren (20), Samantha (18) and Chase (13).

# MARK BUCHBINDER

5104 S.W. 72 Avenue  
Miami Florida 33155

buchbim@peoplepc.com

(305) 669-1350  
(305) 663-5859 FAX

---

## **PROFESSIONAL VISION**

Seeking opportunities in the public, private or non profit sector, to create, develop and implement programs and policies for the betterment of the community. A varied career of experiences that harmonizes with a personal philosophy of approaching issues in a holistic fashion. A proven track record as a catalyst and facilitator who creates opportunities that involve others in a collaborative manner which moves issues and projects forward.

## **PROFESSIONAL WORK**

### **Alliance for Human Services**

President/CEO 2004-Present

The Alliance serves as the county-wide agency in Miami, Florida that is responsible for the development of the community's Social Services Master Plan, the distribution of funding for community-based organizations, and the management and facilitation of cross-systems and public/private human services issues.

### **U.S. Department of Housing and Urban Development (HUD)**

Community Builder/ Community Planning & Development 1998 – 2004

- Facilitated partnerships between federal, state and local government and private and non profit entities.
- Designed and implemented workshops and conferences on a variety of housing and community development issues and governmental programs.
- Researched and developed responses to meet constituent concerns both individual and organizational.
- Supervised and led cross programmatic teams which addressed and resolved community needs.

### **Sadowski Legal Fellowships in Community Development (Greater Miami LISC)**

Program Director 1995-98

- Created and implemented a legal *Pro Bono* program to involve law firms and law students in community development issues.
- Designed and taught workshops for attorneys and community development professionals and volunteers on legal and organizational issues.
- Structured and conducted conferences on public policy issues.
- Coordinated and facilitated the development of policy issues and strategies.

### **Florida Conflict Resolution Consortium** South Florida Regional Coordinator 1993-95

- Set up regional office within the state of Florida university system which examined public policy issues and developed mechanisms for resolution.
- Developed and taught training workshops on public policy mediation, public involvement mechanisms and negotiation techniques.
- Facilitated large group workshops and commissions in the development of public policy, including the Governor's Commission for a Sustainable South Florida.
- Mediated disputes between state agencies, local governments and community groups.

### **Attorney** Private Practice 1970-93

- Specialized in real estate and general civil work
- Clients included mortgage companies, builders and real estate companies.

- Considerable involvement in governmental and conventional financing including affordable housing and structured project development.

**Florida Rural Legal Services** (Migrant Legal Services) Staff Attorney 1968-69

**VISTA Volunteer** Broward County, Florida 1967-68

**Mediator** Certified by the Supreme Court of Florida Circuit Court Mediation. Florida Conflict Resolution Consortium. Division of Land Sales, Condominiums and Mobile Homes. Department of Insurance.

**Arbitrator** Certified by Circuit Court Non-Binding Arbitration. American Arbitration Association Panel of Arbitrators.

**Adjunct Instructor**

- University of Miami School of Architecture Department of Planning. Created and taught a course on the graduate level entitled "Developmental Regulations in the Planning Process" which interrelates the planning process with practical aspects of the governmental, political and legal processes. Also taught classes in Environmental Management and Housing Systems.
- Florida International University Department of Political Science. Taught undergraduate courses in Constitutional Law and Interpretations.

**EDUCATION**

**Columbia Law School**

- Juris Doctor 1967 State Farm Scholarship Award

**University of Miami**

- Master of Science in Urban and Regional Planning 1976  
Thesis: An Analysis of Section 235 Housing Subdivisions in Dade County, Florida.
- Bachelor of Arts 1964

**Harvard University – Kennedy School of Government**

- Community Builders Program 1998

**COMMUNITY INVOLVEMENTS**

**American Bar Association** Housing and Urban Development Committee, Committee on Regulations of Land Use.

**Florida Bar Association** Disabilities Law Committee, Public Interest Section, Real Property and Trust Section. Member of State and Local Government Law Section.

**Dade County Bar Association**

**South Miami Kendall Bar Association**

**Attorneys' Real Property Council**

**American Planning Association**

**Society of Professionals in Dispute Resolution** (SPIDER)

**International Association of Public Participation Practitioners** (IAP3)

**Florida Bar Foundation** - Board of Directors 1992-98

**Florida Institutional Legal Services, Inc.** 1985-92. President, one term. Appointed as a representative to the Florida Bar.

**Miami Coalition for the Homeless** President 1991-93

**Governor's Homeless Task Force** 1991-92

**Dade County Homeless Task Force** 1993

**We Will Rebuild** (Housing Committee) 1992-93

**Florida Developmental Disabilities Planning Council** Chairman 1982-84  
Governor Appointed member of this Council 1975-85. The Council was chosen as the outstanding council of the year in 1984 by the National Association of Developmental Disabilities Councils.

**Florida Epilepsy Foundation** Past President and Charter Member

**Greater Miami Epilepsy Foundation** Past President and Charter Member

**Dade Association for Retarded Citizens** Past member: Board of Directors and Advocacy Committee

**Union for Reform Judaism (URJ)** Board of Directors (2004-present); Social Action Commission 1993-Present (Southeast Region Social Action Chairman 1997-Present);

**Jewish Community Services** Board of Directors 1997-2004

**Florida Community Loan Fund** Board of Directors (2005-present)

**New Theatre** Board of Directors (2004-present)

**Mark Buchbinder**

## Curriculum Vitae

### Personal

Name: Diane Strozier-Bryant  
Address: 11302 S.W. 190 Street  
Miami, Florida 33157  
  
Telephone: (305) 969-1210  
Date of Birth: 12-27-58

### Certification, Licensures and Training

Certified Cook (2002)  
Certified Baker (2002)  
Sanitization Class (2001)  
Ordering Training (2000)  
Cashiers Training (2000)  
Security (D License) (2000)  
Computer Training Course (2002)  
Childcare Professional Development Training(2001)

### Education

Cornerstone Christian Correspondence School  
Townsend, GA  
Diploma(2001)

O.T.A.C Resident College  
Overall Tenant Council Association 1998)

Southridge Elder Education Preparation Program

High School: Miami Killian Senior High School

### Employment

2007 unemployed

12/97 To 10/2002

#### Cook

Coral Reef Senior High School  
Miami, FL

Responsibilities include the proper preparation of meals, according to the Health Department and Dade County School standards. Directly responsible for the distribution of food to include proper coordination of four assembly lines. Responsibilities also include purchasing supplies, menu planning, and occasional counting of money.

6/94 - 6/95

#### Activity Coordinating Supervisor

Miami Dade County HUD

Responsible for the Supervision and leadership of staff. Directing and organizing educational programs. Coordinating meeting. Planning and organizing football games with safety of the kids in mind.

56



1998 -1990

### Private Duty Caretaker

Working "hand - on" with one patient. Establishing and preparing meals. Breakfast, Lunch and Dinner. Assessing Vitals, Cleaning. Changing bed linen. Monitoring and ensuring patient care.

### Accomplishments

- \* Two notable "write - ups" in the Miami Herald and the South Florida Brick- Publication for outstanding community service:
  1. My participation in getting a Park for our children in Southridge I&II.
  2. Working with THE (HONORABLE COMMISSIONER DENNIS MOSS) with fight crimes in our community, and keep it clean and green.
- \* Hammocks Police Department
  1. Help organize a clean up job with Team Metro.
  2. The silver award of outstanding citizen of the month, from the Hammocks Police Department.
- \* President of the Tenant Council Association of Southridge I&II Housing Development. The Vice-President of OTAC.
- \* The President of OTAC The Overall Tenant Advisory Council Inc, of Miami Dade County.

### Goal

- \* 1. To further my education in being a great leader of the Housing Developments.
- \* 2. To be a homeowner, and one of the biggest Lawn/Maintenance Companies.
- \* 3. To be a part of making a difference in Miami Dade County, to accomplish in a better relationship between , the citizen, businesses, development and education of the people in Miami Dade County.
- \* 4. To bring the people together as a body and educate them about the Government of Miami Dade County. To be able to voice their opinion on the changes that are taking place in Miami Dade County before it is approved by the Commissioner. We need more body to stand by the Commissioner, out of communities to be educated about Government, for their input.

57

Greicy Lovin-Meighan  
30 N.W. 107 Street  
Miami Shores, Florida 33168  
(305) 758-4451 home  
glmeighan@hotmail.com

City of Miami

1983 to present

Have held a variety of positions within the City of Miami:

*Aide to City Commissioner*

Liaison for City Commissioner on several State, County and City boards. Created, coordinated and implemented policy for each of the boards and advised commissioner on optimization of opportunities for city constituency. Represented the Commissioner at official functions and meetings. Recommended and granted funding for several programs with a total budget of half billion dollars.

*Special Program Coordinator*

Create, coordinate, implement and produce special events for the City of Miami. The following is a list of events: Miami Film Festival; Miami Book Fair International; Bayfront Park Amphitheater Grand Opening and several anniversary shows; Miami City fair; Open Dialogue for International cultural exchange; I.D.B. conference; International Press liaison for the City of Miami; Super Bowl Host Committee through Greater Miami Host Committee; assisted with the Queen of England's visit to Miami, coordinated resources in all aspects to maximize event potential. Provided technical assistance to all Special Events within the City of Miami and coordinated with Miami-Dade County Cultural Affairs Council for all City events and special projects.

Consultant and Panelist for the National Endowment of the Arts (NEA) in Theatre, Music, Dance, International and National arts program, as well as National Local Arts Initiatives projects. Advisor to the National Endowment for the Arts Council for several new arts initiatives.

Coordinated legislative Agenda for the City Manager for the Department of Community Development.

58

*Boards*

Metro Miami Action Plan  
Board of Trustees  
2<sup>nd</sup> Vice Chair

National Endowment of the Arts  
NEA Panelist  
Consultant

Miami-Dade County  
Cultural Affairs Council  
Advisor/Panelist

*Education*

Barry University  
BA Management

Notre Dame Academy  
High School

References upon request

65

**Ashley Peter Bosch**  
3907 Harlano Street  
Coral Gables, Florida 33134  
(786) 367-5348  
[abosch@blokgroup.com](mailto:abosch@blokgroup.com)

---

## EDUCATION

College of Law, Florida State University      Tallahassee, Fl.  
*Juris Doctorate Degree with concentration in Real Estate and Contracting, 1997*

Oxford University      Oxford, England  
*Specialized studies in the law of Property, Common Law History and Contractual Remedies, 1995*

Florida State University      Tallahassee, Fl.  
*Bachelor of Arts in Marketing with a minor in Finance, 1994*  
*Bachelor of Arts in Political Science with a minor in International Affairs, 1994*

## WORK EXPERIENCE

Blok Group and Blok Urban Development      Coral Gables, Fl.  
-      Managing Member      2006 -till present  
*Founded company; currently developing mixed-use project in West Little Havana, 40 condominium units and 2000 square feet of Commercial Space (Platinum winner Florida Best Award's). Also in development is a 5 acre parcel located in Homestead, Fl., for the development of 80,000 square feet of Commercial / Office Space and a 5 acre parcel 50 unit workforce housing apartment project in Florida City. Presently, converting a 40 unit apartment community in San Antonio, Texas to condominiums. Renovating a 40 and 81 unit apartment complex, respectively, in San Antonio, Texas and maintaining its management responsibilities.*

Blok Development Group      Coral Gables, Fl.  
-      Managing Member      2003-till present  
*Co-founded company; completed 32 attached single family residences in South Miami-Dade County, Fl., 2005 (winner of 2 Florida Best Award's 2006). Recently, completed 40 single family homes located in Homestead, Fl. in April 2007 (winner of 2 Florida Best Award's 2006).*

The Related Group of Florida Miami, Fl.  
 - Senior Project Manager 1999-2003  
*Responsible for supervising high-rise, garden style and mixed use development projects from acquisition until disposition of the development, including managing the sales and/or rental of the units. As a developer at Related, was responsible for developing over 3,000 units, and over \$300 million in value.*

PNR Developers Miami, Fl.  
 - Project Manager 1998-1999  
*Specialized in managing the project budget, project time schedule and supervising labor for the development.*

Rodriguez Development Services Miami, Fl.  
 - Assistant Project Manager 1997-1998  
*Responsible for ensuring labor was performing according to schedule and for maintaining the project budget.*

COMPUTER AND RELATED SKILLS

- Extensive knowledge of Microsoft Word, Excel and PowerPoint
- Strong analytical, logical and organizational skills
- Well regarded in inter-personal, written and oral communications
- Demonstrated ability to acquire and apply knowledge rapidly

HONORS AND ASSOCIATIONS

- Exec. Com., Pres.-Elect 09', BASF 2007-2008
- Bd. of Director, Builders Assoc. of S. Fl. 2005-2007
- America's Registry of Outstanding Prof. 2005-Present
- Bd. of Director, Aventura Markt. Council 2002-2003
- Junior Developer of the Year, TRGF 2000
- Latin Builders Association 1997 - present
- Builders Association of South Florida 1997 - present
- Big Brothers Big Sisters 1999 - 2000
- Dean's List, FSU 1992 - 1994

LANGUAGE

Bilingual; fluent in English and Spanish

**References available upon request**

## JOSÉ ANTONIO FONT

9921 Costa del Sol Blvd., Miami, Florida 33178  
305-513-0123 - Home / 786-256-8250 - Cell

### *Curriculum Vitae*

**1991 - Date**      **Font International Corp. - Washington, D.C. / Miami, Florida**  
*President*

Founder of firm that provides strategic advisory services in project finance and development. Salient engagements are described in *Addendum I*.

**2002 – 2007**      **American Capital Partners, LLC – Miami, Florida**  
*Manager & President*

Real estate development firm that participated in the acquisition and entitlement of land for PUD's, and in the planning of Condominium / Mixed Use projects and Residential Hotels in urban centers and historical districts. Between 2003 - 2004, FONT / ACP advised in five land transactions that resulted in \$10,015,000 in profits for its investor partner - Peninsula Mortgage Bankers Corp. (PMBC). In 2005 PMBC joined FONT as 50/50 Member in ACP. In 2007 ACP was voluntarily dissolved.

**1999- 2005**      **Camacol Loan Fund, Inc. - Miami, Florida**  
*Consultant / Executive Director / President / Vice Chairman*

Served as CEO and Chief Lending Officer of *Camacol Loan Fund, Inc.*, a Community Development (Non Bank) Financial Institution assisting small and micro entrepreneurs with capital and business development services. CLF administers funds derived from: 1) the State of Florida / Beacon Council, 2) the City of Miami, 3) Miami Dade County, and, 4) The CDFI Fund, U.S. Department of Treasury. Initially recruited as consultant to assist with the credit underwriting. Subsequently prepared strategic plan and executed the re-organization and capitalization of the Fund as a CDFI Institution. Asked by the Board of Directors to assume position of Executive Director in October 2000 / President in 2003 / Vice Chairman in 2004.

**1987 - 90**      **Hammerhead Construction Corporation - Washington, D.C.**  
*Founder / President (Name changed to Font International Corp. in 1991)*

Completed forty-five (45) commercial construction jobs, specializing in the rehabilitation of inner city structures and in the interior construction of new multifamily residential buildings, office buildings and storage warehouses in the Washington Metropolitan Region. Converted business from subcontracting to project finance and development for private and public sector clients and eventually into real estate development and investments.

**1987 - 88**      **Cuban American National Foundation - Washington, D.C.**  
*Executive Director / Executive Committee Member / Trustee*

Institution involved in bringing information to decision-makers and opinion makers worldwide about conditions in Cuba. Initiated negotiations and achieved political approval by the U.S. Department of State / Reagan White House of a major policy shift making possible the establishment of the "3rd Country Cuban Program"; developed and implemented comprehensive *Institution Building Plan* with unanimous board of directors support, incorporating expanded membership development and international chapter building activities attracting founding groups in 17 cities / regions; implemented fully computerized information center upgrade; sustained

Curriculum Vitae - Jose Antonio Font

national media outreach and publications program; coordinated several action programs on behalf of human rights and dissident groups inside Cuba; involved in legislative initiatives.

**1988 Central American Peace Verification Commission – Washington, D.C.**

*Public Policy Advisor*

Advisor to Cardinal Obando y Bravo who with the Secretary General of the Organization of American States, OAS, served as one of two members of the Peace Verification Commission, leading the way to a peaceful transition to democracy in Nicaragua and Central America.

**1979 - 83 Café de Artistas, Inc. - Washington D.C.**

*Founder / President*

Established, planned and built international restaurant / cafe operating adjacent and complimentary to Washington World Gallery in Georgetown. Became one of the most successful international nightspots in the Nation's Capital, renown for its innovative design, menu, ambiance and musical performances. Sold ownership in September 1983.

**1977 - 83 Washington World Gallery, Inc. - Washington, D.C.**

*Founder / President*

Established international art gallery in Georgetown. Operated 12 exhibit halls showing contemporary visual productions by artists from every continent. Major shows coordinated with the governments of Argentina, Brazil and Egypt. Sold ownership interest in September 1983.

**1977 - 86 Greater Washington Ibero American Chamber of Commerce -Washington, D.C.**

*Founder / Chief Executive Officer / President Emeritus*

Unified Hispanics with origins in 22 countries from Latin America and the Iberian Peninsula. Implemented programs under cooperative agreements with the U.S. Department of Commerce, The Agency for International Development, Peace Corps and U.S. Corporations. Managed 17 person professional staff. Achieved the start-up or expansion of some 500 small and middle market firms in the U.S. and Central America; the channeling of \$300 million in funding, and trade transactions; and the founding of other private sector related institutions and initiatives in the Americas. For a description of salient programs and achievements refer to *Addendum II*.

**1975 - 76 Greater Washington Business Center - Washington, D.C.**

*Vice-President / Executive Director, Office of Inter-American Enterprise*

Pioneering organization funded by the U.S. Department of Commerce and sponsored by the Greater Washington Board of Trade. Responsible for development and implementation of Hispanic-American business programs. Conducted in-the-trenches business planning work and funding activities on behalf of firms seeking start-up and expansion capital. Completed 24 business plans and achieved funding for 100% of the firms. Also planned and executed the founding and organization of the Greater Washington Ibero American Chamber of Commerce.

**1973 - 75 Small Business Administration - Washington, D.C.**

*Community Economic and Industrial Planner / Loan Officer*

Recruited under President Nixon's "Black Capitalism" initiative to assist in the development of minority business enterprise in the Nation's Capital. As a CEIP/Loan Officer had latitude to assist as lead-in-the-trenches consultant in both the planning and funding of businesses, achieving the

organization of more than 50 community based minority enterprises throughout Metropolitan Washington. Received special mention by SBA's Regional Office, together with all members of the Finance Division, for outstanding loan practices. Offered promotion to the national office of SBA. Recruited by the GWBC to head Hispanic Business Programs.

**AS FOUNDER OF ADVOCACY ORGANIZATIONS**

**1989 - Date Alliance for Democracy - Washington, D.C. / Miami, Florida**  
*Founding President, 1989 - 1990 / Chairman, Project Democracy (Democracy Education & Transition Planning Program for Cuba) 1991 - 2003 / Chairman of the Board 2004 - date.*

The Alliance has developed a *Democracy Education Program* to assist in the organization and formation of democratic leadership in Cuba. In that connection it completed the production of (7) seven courses in multiple formats - video, audio and the Publicacion *Democracia*, assisted by the Center for International Private Enterprise / National Endowment for Democracy. In 2003 the membership approved expansion of its programs to serve Latin America and emerging communities in the U.S. In 2005 it established the *Democracy Education Center of the Americas* and in 2007 entered into a cooperative agreement with *Alfalit*, a faith based organization implementing literacy program for the poor in 27 countries in Latin America and Africa.

**1980-Date Hemispheric Congress of Latin Chambers of Commerce and Industry**  
*Founding Member, Permanent Secretariat*

The Hemispheric Congress, an initiative of CAMACOL, has achieved the coordination of the national private sector business confederations throughout Latin America in the promotion of political democracy, free trade and market economies.

**1978-84 United States Hispanic Chamber of Commerce**  
*Founder and Co Organizer*

As organizing Vice President (1978-1980), Co-Directed and helped execute the establishment of an institution unifying over 200 local Hispanic chambers in the U.S. and Puerto Rico. Elected National Vice President at the 1980 founding convention held in Santa Fe, Nuevo Mexico.

**1976 - 86 Greater Washington Ibero American Chamber of Commerce ( See above)**

**1971 - 74 Abdala Cuban Student Movement**  
*Founder, Miami and Washington Delegations / National Secretary for Foreign Relations*

Devoted formative years of my career to the organization of the first sustained advocacy effort in the Nation's Capital promoting freedom and democracy for Cuba, pioneering in 1971 what later became known as the Cuban-American Lobby. As National Secretary for Foreign Relations of this youth movement, with 23 chapters worldwide, was responsible for production of all policy positions and papers. As Founder and Delegate of the Washington Chapter and Co-Founder and Delegate, of the Miami, Florida Chapter, coordinated the work of member activists. Elected Washington Coordinator of the 20th of May National Cuban March on Washington, 1972, mobilizing 10,000 Cuban Americans advocating freedom for Cuba and against coexistence with the Soviet Union then consolidating power in that nation through the Castro Regime.

**1969 - 71 Plan de Trabajo para la Liberacion de Cuba - Miami, Florida**  
*Aide to Jose Elias de la Torriente, Founder*



## Curriculum Vitae - Jose Antonio Font

Personal secretary to Jose Elias de la Torriente in the formative years of an initiative that unified the Cuban exile community like never before or since, and involved the governments of Argentina, Bolivia, Brazil, Costa Rica and the United States. Sixty Thousand (60,000) Cuban Exiles registered at the time to fight for Freedom in Cuba. Program management was taken over by the Central Intelligence Agency in 1971. Mr. de la Torriente was assassinated in April 1974.

### Public Service - Current Affiliations

Chairman	Alliance for Democracy, Washington, D.C. / Miami, Florida
Treasurer	Latin Chamber of Commerce of the United States ( CAMACOL)
Chairman	Cuba Reconstruction Committee - CAMACOL
Vice Chairman	Camacol Loan Fund, Inc. - CAMACOL

### Public Service - Past Affiliations

Trustee -	Cuban American National Foundation
Trustee -	Greater Washington Cultural Alliance
Member -	Mayor's Overall Economic Development Advisory Committee, Washington, DC
Member -	Mayor's Minority Business Opportunity Commission, Washington, DC
Member -	Mayor's International Advisory Council, Washington, DC
Member -	Capital Campaign Committee, Catholic University of America, Washington, DC
Director -	<ul style="list-style-type: none"><li>• Private Industry Council, Washington, DC</li><li>• National Minority Suppliers Development Council, New York</li><li>• "Of Human Rights," Washington, DC</li><li>• Greater Washington Ibero American Chamber of Commerce, Washington, DC</li><li>- Hemispheric Congress of Latin Chambers of Commerce and Industry</li><li>• United States Hispanic Chamber of Commerce</li></ul>

### Awards

- Elected "President Emeritus" by the Board of Directors of the Ibero American Chamber of Commerce, Washington, DC. 1987.
- Selected one of "Ten Outstanding Hispanics in Washington, DC" by LATINO Newspaper, 1986.
- As President of the Greater Washington Ibero American Chamber of Commerce, received the "National Minority Trade Association of the Year" award, bestowed by the Minority Business Development Agency, U.S. Department of Commerce. 1985.
- As President of the Ibero American Chamber of Commerce, received the "National Chamber of the Year" award, bestowed by the U.S. Hispanic Chamber of Commerce's peer member organizations, 1984.
- Selected among "100 Hispanic Influentials" in the U.S. by Hispanic Business Magazine, 1983 & 1984.
- Invited by the Director General of the U.S. Department of State to serve as the one Public Member of the Selections Board at Career Minister Level, 1983.

### Education

1973	<u>The American University - Washington, DC</u> Schools of Business Administration and Economics Undertook course work towards a Interdisciplinary Master's
------	---

45

Program in Development Banking and International Finance

1969 The American University, Washington, DC – (Scholastic Scholarship)  
School of International Service (SIS),  
Bachelor of Arts Degree in International Business  
Also completed courses for second major in Economics

### Publications and Presentations

**End Institutional Usury, and Free American Families from Crippling Debt**, *The Miami Herald*, Focus Section, Sunday, January 09, 2000.

In depth analysis of the economic bondage into which many American working families have fallen as a result of the usurious lending practiced by U.S. Financial Institutions in connection with consumer credit.

**Organizacion y Formacion Democratica en Cuba # 2**, August 1999

Lecture delivered at the Annual Meeting of the Association for the Study of the Cuban Economy, ASCE, held at the Biltmore Hotel, Miami, Florida. Provides an update about the democracy building activities under implementation inside Cuba. Describes training curriculum and didactic methodology.

**Organizacion y Formacion Democratica en Cuba**, December, 1997

Presentation at Planning Seminar with members of the nine founding organizations of the *Institute for Democracy in Cuba*. Provides historical overview of the eight years, beginning in 1989, since the Cuban Democratic Alliance (a/k/a Alliance for Democracy) envisioned and announced a new strategy for the development of democracy in Cuba and the eventual funding of programs, such as the Institute for Democracy in Cuba, now able to implement the vision and the strategy. Describes plan of action / program to achieve democratic organization at grass roots levels across Cuba and the formation of leaders in democratic governance to achieve the same.

**The Building and Empowerment of a Democratic Movement in Cuba & The Importance of the U.S. Embargo: A Strategy**, May 1995

Presentation at the first Symposium on Promoting Democratic Transition in Cuba: The Role of Civil Society, sponsored by the Bureau of Intelligence and Research, The Bureau of Inter-American Affairs, and the Foreign Policy Institute, U.S. Department of State, June 2, 1995.

Calls for an in-depth analysis of the merits, the ways and the means of advancing a political strategy centered on the buildup and empowerment of a Democratic Movement inside Cuba, focusing on the formation of its political core, as the logical and rightful alternative to the Castro Regime, one capable of implementing and sustaining representative democracy in that country for generations to come. Describes the policy logic and the importance of sustaining the U.S. Embargo, working hand-in-hand with the grass roots democracy building strategy.

**Encauzar y Propagar un Movimiento Democratico en Cuba**, 1993

Lecture delivered at the annual meeting of the *Directorio Revolucionario Democratico Cubano*, an organization of University students and young professionals devoted to bringing democracy to Cuba. Proposes the adoption of democracy education as a lifelong methodology for achieving transformation of the political culture of Cuba and the organization of Democratic Study and Action Groups, as anonymous cells, throughout the Island of Cuba.

**Overview of Private Volunteer Organizations**, 1986.

Lecture delivered at the request of the Institute for Organizational Management, U.S. Chamber of Commerce, to 40 Executive Directors of Chambers of Commerce in Latin America meeting in Costa Rica at INCAE (Instituto Centroamericano de Administracion de Empresas).

**Salient Trends and Characteristics of the Hispanic Consumer and Food Market in the United States**, 1984, Conference delivered at the:

Curriculum Vitae - Jose Antonio Font

a) Agricultural Marketing Workshop for Costa Rica, U.S. Department of Agriculture, Office of International Cooperation and Development, USDA/OICD, in Costa Rica - May 1984; and the

b) Agricultural Marketing Workshop for Caribbean Basin Producers, USDA/OICD, in Miami, FL -September 1984.

**Doing Business in the United States as a Foreign Entrepreneur**, 1983.

Presentation to businesspersons attending a trade conference/mission to Jamaica and the Dominican Republic co-sponsored by the Minority Business Development Agency, U.S. Department of Commerce in December 1983.

**Business Profile**, Ibero American Chamber of Commerce, 1981.

Comprehensive planning guide to assist in the analysis of a business enterprise.

**White Paper: A Cuban Democratic Position on Rapprochement between the Government of Cuba and the Inter-American System**, Cuban Research Center, 1974. Self-explanatory.

**Declaration of Principles of the Cuban Nation**. Published under the title of **In the Face of Co-existence**, Cuban Research Center, Washington, DC 1973.

Draws from Cuba's intellectual fathers and establishes the fundamental principles which are inviolable and non-negotiable in the quest for the liberation of Cuba from foreign domination and totalitarian Marxism.

**Producer**, Community Access Program, WETA-FM Public Radio Network Station, Washington, DC, 1972.

**In the Face of Coexistence**, Cuban Research Center, Washington, DC, 1973.

Incorporates the text of the "Declaration of Principles" and elaborates on the U.S. "Law of Neutrality" as purely an instrument of foreign policy lacking constitutional foundation. It serves as an open letter for the people of Cuba.

Co-author, **Joint Cuban-American Statement on Hijacking**, The Washington Post, December 1972.

In conjunction with the Young People's Socialist League (Social Democrats of America – future Neo Conservatives), the article expressed concern about the returning to Cuba of a boat person (escapee) by the Nixon administration, then in the process of negotiating a hijacking pact with the Communist government of Cuba, that ratified, in writing, the Kennedy / Khrushchev Agreement of 1961, whereby the United States de facto protected the Castro Regime from any military action that would imperil its survival.

**Cuba Policy Reassessed**, CBS Editorial Response, New York, 1972.

**La Institucion Economica Cubana**, Conference. Delivered at Second National Congress of the Abdala Cuban Student Movement in New York City, 1972.

Provides an analysis of the emerging economic power of the Cuban Diaspora in the early 1970s; urged the creation of an institution devoted to the promotion of Cuban democracy and described a capital raising methodology through the use of the then incipient computer. In the late 1970s, Richard Viguerie revolutionized political fund raising techniques with the use of the computer. In 1982, Jorge Mas Canosa established the Cuban American National Foundation and followed a similar methodology. (The only copy of the presentation was lost at the Congress meeting.)

**El Posibilismo y la Obra Generacional**, Conference. Delivered at First National Congress of the Abdala Cuban Student Movement in New York, 1971.

Presents philosophical considerations on the inevitability of a Democratic Cuba and suggests a liberationist methodology to be followed by a generation of activists.

*Examples of Consulting Engagements  
Conducted by Jose Antonio Font as President of Font International Corp.  
Between 1991 and 2004*

*Relating to Real Estate Development and Finance:*

- **Development Consultant, Peninsula Mortgage Bankers Corp.** As member of PMBC's 3 person Real Estate Division, participated in the analysis and acquisition of land sites resulting in transaction profits of \$10,015,000. With profits derived, capitalized *American Capital Partners, LLC*, on a 50/50 basis with PMBC, and launched Affordable Housing initiative by acquiring a 40,000 gross SF land parcel in the Little Havana neighborhood of Miami, Florida to build a 110,159 SF mixed use project. PMBC filed for Chapter 11 - thereby ending relation.
- “ **Financial Advisor, Corepoint Corporation**, Master Land Developers of Wellington, the largest comprehensively planned residential development in Palm Beach County, Fl., incorporating 22,000 housing units within 18,000 acres. Co-structured five (5) investment / financing offerings valued at \$204 million. Co-managed private placement activities worldwide. Obtained two financial offers at the height of the credit crunch crisis. The largest was tentatively accepted by South East National Bank of Miami, Florida (requiring their discount of debt from \$44 million to \$18 million), five days before coming under FDIC control in September 1991. First Union Bank took over South East Bank and did not recognize reorganization proposal – causing great distress to client. Also involved in assisting client with the end stages of achieving rezoning and financing for the “New Town” of Wellington, designed by Andres Duany and Elizabeth Plater-Zyberk, to consist of ten neighborhoods disposed on a town plan of 1,500 acres embodying the most advanced town planning principles.
- “ **Development Consultant, Harkins Builders, Inc.** Provided developmental consulting and strategic advice in the financing and development of a \$250 million, 6,154 unit housing project in Argentina potentially involving some \$100 million in U.S. exports.
- “ **Consultant, Communities Consulting International**, Provided support services to housing finance directors and mortgage finance CEO's from India participating in a Fannie Mae sponsored comprehensive study program of the U.S. mortgage industry, including analysis of capital markets trading operations in mortgage-backed securities, when visiting the NYC headquarters of Merrill Lynch, Bear Stearns, Goldman Sachs, Fannie Mae, Freddie Mac and others.
- “ **Consultant, Communities Consulting International**, in the formulation of three funding applications to the U.S. Department of Housing and Urban Development, on behalf of the Public Housing Authority of Las Vegas, Nevada namely: Youth Development Program; Family Investment Centers; and, Drug Elimination Program. *All applications successfully funded in open competition.*
- “ **Consultant, Community Consulting International** in formulating six HUD HOPE grant applications valued at \$17 million for the conversion of 563 units. *Studies ranked 1,3,4,5,6, and 7 by HUD among all competing applications within Western Region of the U.S. Client obtained HUD dollar allocation approval of one application in the amount of \$4.5 million. (Only one funding per applicant allowed by HUD).*
- “ **Consultant, Communities Consulting International** to the Public Housing Authority of Chester, Pa. in portions of a feasibility study to achieve the conversion into homeownership of approximately 700 units at a rehabilitation value of some \$29 million.
- “ **Development Consultant -- with Ronald Cohen Investments** in the planning of the *housing portion only* of a master Planned Unit Development in N.E. Washington, D.C., incorporating 550,000 square feet of office space, plazas, and 180 market rental units to be known as the Town Center Residential Towers. Total housing portion development cost of \$20,000,000. Cohen offered 50% participation in housing portion.

Curriculum Vitae - Jose Antonio Font

- " **Development Consultant, Multicultural Career Intern Program / Bell Multicultural High School**, Washington, D.C., to assist in financing and development of a School Gym and Cafeteria, incorporating approximately 33,000 square feet at an approximate cost of \$5,000,000. Corporate partners involved the Marriott Corporation and the YMCA of Washington. Together with Mr. Russell Stevenson, Esq., Partner of the law firm Ballard, Spahr, Andrews & Ingersoll, was successful in convincing DC's Mayor and the Deputy Mayor for Economic Development; the Office of the General Counsel and the Redevelopment Land Agency to end the "exclusive development rights" agreement that had been extended to the Herbert Haft Interests 15 years earlier.
- " **Joint Venture Partner with Clark Realty Capital, LLC** (Clark 75% / Font 25%) in the planning of a 240 unit multifamily rental residential project in Loudon County, Virginia with a total development cost of \$21,000,000. Had land under option for \$2,380,000. Subsequent to passing control over to Clark, an inexperienced Project Manager was designated and unwisely withdrew from project subsequent to study period after requesting reduction in land price to \$1,624,000. New buyer offered \$2,500,000 for land within two weeks of our withdrawal and project was lost. Shortly thereafter, Loudon County, Va. land values skyrocketed.
- " **As Developer** – in the planning of a 216 unit multifamily rental residential project in West Palm Beach, Florida with a total development cost of \$17,500,000. Withdrew from project after study period.

**Other Real Estate Research and Planning Activities**

- " Completed comprehensive research of the Affordable Housing Industry of the United States primarily in connection with financing mechanisms for both rental and homeownership projects.
- " Completed Business Plan to establish a global affordable housing development business. Plan targets 157 communities in the United States and countries in Latin America where domestic capital markets are evolving.
- " Planned and completed comprehensive Business Plan for the establishment of American Housing Partners, LP, as an investment vehicle to facilitate equity capital for affordable housing development projects.
- " Completed research of the housing and mortgage finance industry in selected countries of Latin America. Visited Argentina with Harkins Builders, Inc., a Washington based top 400 U.S. construction entity.
- " Trainer with Soza and Company in providing training to executives of Public Housing Authorities nationwide involved in the sponsorship of HOPE I homeownership programs funded by HUD.
- " Completed research of the manufactured housing industry. Identified best alternatives. Completed cost analysis and pre-feasibility study for the establishment of one Rapid Building System (RBS) Manufacturing Plant in Argentina with a production capacity of between 1,000 and 3,000 units per year. Also examined, with the Special Projects Office of HUD, the use of rapid building technologies in the planning, design and development of low cost housing appropriate for rural migrant worker families in 5 States of the Union, namely, Texas, Arizona, New Mexico, California and Florida.
- " Completed preliminary planning for new construction of 149 elderly housing rental project in Prince George County, Maryland.
- " Completed comprehensive feasibility studies in planning the acquisition and development of a 36 unit distressed property in Washington, D C for conversion as a 27-unit condominium project; of a vacant site in the District of Columbia to achieve new construction of an 8 Story / 32 unit condominium project; and of 3 buildings / 36 units in Alexandria, Virginia, for rehabilitation and conversion as a 27 unit condominium project. Studies served as planning exercise pending capitalization of business plan.

**Relating to Non-Real Estate Operating Ventures & Institutions:**

- " **Financial Advisor, SkyBox Services Corporation.** Provided financial advisory services in the structuring of Overseas Private Investment Corporation (OPIC) funding; commercial bank debt financing; and, in equity

## Curriculum Vitae - Jose Antonio Font

- raises toward achieving expansion throughout Latin America and Europe of this international goods courier company, now providing Internet-driven e-commerce logistics shipment solutions. (SkyBox was acquired by LanChile).
- “ **Financial Advisor, Redland Market Village**, in the design of *project stabilization and expansion plan* to achieve financing in the amount of \$7,750,000.
  - “ **Financial Advisor, Green Lion, Inc.**, in the raising of OPIC, LAAD and EximBank funding for vegetable food processing and cold storage operations in Guatemala.
  - “ **Financial Advisor, Digital Fuel Corp.**, in raising equity investment to achieve the acquisition of M2-Direct – formerly DeskGate Technologies, Inc.
  - “ **Financial Advisor, Antillana de Pesca, C.V.**, in two capital raises of \$2,500,000 and \$10,500,000 respectively for the financing of commercial tuna fishing operations for this complex in Venezuela. First capital raise approved by Barclay’s Bank. Second was discontinued because of political circumstances in Venezuela and death of principal owner.
  - “ **Financial Advisor, Cámara de Comercio Latina de los EEUU – CAMACOL**. Recruited to assist in the analysis and processing of the *Camacol Loan Fund* portfolio. Thereafter, asked to serve as Financial Advisor in planning and executing the re-organization and capitalization of the Camacol Loan Fund, Inc. Recommended restructuring program as a Community Development (Non Bank) Financial Institution (CDFI), in accordance with the guidelines of the U.S. Department of Treasury. Completed comprehensive proposal, won and successfully negotiated funding. Thereafter asked to serve as Executive Director.
  - “ **Senior Advisor, Terra Telecommunications Corp. & World Access Communications Corporation**. Researched and formulated a marketing strategy targeting the U.S. Federal Government. Assisted CEO and EVP in perfecting business model to achieve the structuring of affiliated entities in selected countries of Latin America. Asked to develop a marketing / business plan for each operating affiliate so structured. Assisted CFO in preparing parent company's financing plan.
  - “ **Strategic Advisor, DeskGate Technologies, Inc.** (1997-00) Asked to serve in diverse executive management capacities during the successful start-up of this software development company. Was directly responsible for the identification of the primary capital investor that made possible survival and subsequent growth of DeskGate. Also responsible for the identification and engagement of marquee clients at critical points of development. Compensated with stock ownership and designation as co-founder. Also provided a generous *Sale Representation Agreement*, invested as of April 2000 into Digital Fuel America, Inc., to be jointly established and owned by Digital Fuel Corp. and Font International Corp. to license and market Deskgate’s VIA technology in South Florida and Latin America and to distribute electronic content on a global basis.
  - “ **Washington Representative, Commerce Development Agency of Puerto Rico**. Responsible for the promotion of investments; the establishment of co ventures; and the development of supplier relationships between Puerto Rican business enterprises and manufactures and buyers worldwide.
  - “ **Senior Strategic Advisor, Hamilton Bank, N.A.** Engaged by Chairman / CEO and Vice Chairman to plan a U.S. Government Federal Depository and Financial Management Program. Successful in having Hamilton Bank selected as the minority bank partner to Nation’s Bank in the overall award.
  - “ **Marketing Advisor, Glenwood Financial Group / Centurion Trust, Chicago, Illinois**. Engaged to prepare a Marketing Plan and Feasibility Study for the development of an *Investment Management Program* in equities and managed futures, throughout the emerging markets of Latin America and the Iberian Peninsula.
  - “ **Senior Advisor / Sr.VP for Origination, REM Capital Corporation**. Recruited by Ronald E. Muller, Ph.D., to assist in the founding of this financial advisory firm providing AAA investment grade capital markets financing for middle market operating firms and real estate developers. Provided strategic planning during start-up phase

Curriculum Vitae - Jose Antonio Font

as well as marketing services, achieving the engagement of largest client, a 22,000 unit Master PUD requiring \$204 million in funding. Invited to become "founding principal" and Senior Vice President for Originations.

- .. **Field Consultant, Washington Consulting Group and the International Executive Service Corps.** Conducted evaluation of the Trade and Investment Monitoring System (TIMS) for the Agency of International Development (AID), involving the survey of some 109 national and international trade and investment information services and some 19 electronic data-based global information systems. Recommended elimination of TIMS at a significant savings to the U.S. Taxpayer.
- .. **Strategic Consultant and Financial Advisor** in establishing buyer / supplier relationships between international wholesalers of Hispanic-American products in regional markets of the U S and producers of agroindustrial products in several countries of Central America. Successful in establishing several important relationships.
- .. **Strategic Consultant** in the planning of a general trading company conducting intensive product research and development toward the selection of used / refurbished medical equipment across the United States as the company's principal export product line; conducting market research of 17 countries in Latin America and Africa; designing comprehensive product catalog featuring medical equipment in the U.S.; and, establishing sales agency relationships in Argentina, Colombia and Costa Rica.

**ADDENDUM II**

*Salient programs and projects executed by the Greater Washington Ibero American Chamber of Commerce under the direct management of Jose Antonio Font as CEO.*

**1980 – 82**

**Mid-Atlantic Construction Development Center**

*Project Director*

Provided Management and Technical Assistance Services to Minority Contractors in a geographical region that incorporated the States of Pennsylvania, Maryland, Virginia, West Virginia and the District of Columbia.

**1981 – 86**

**Washington Minority Business Development Center**

*Project Co Director*

In partnership with the CPA firm Leevy Redcross, based in Philadelphia, provided business planning, financial advisory, architectural, engineering, international marketing, and management assistance services throughout the region encompassing Washington D.C., Northern Virginia and So. Maryland. This was the largest and most productive Minority Business Development Center in the United States.

**International**

GWIAACC was among the pioneering institutions to design innovative trade and investment assistance and democracy expansion programs in the context of the Caribbean Basin Initiative. These included:

**1983 – 86**

**Peace Corps / GWIAACC Business Development Project**

*Project Architect and Director*

At the initiative of GWIAACC, Peace Corps assigned volunteers to serve as business development analysts. Volunteers were trained by GWIAACC at

Washington headquarters and assigned to the rural offices of Chambers of Commerce in Central America. Very successful project started in Costa Rica.

**1983- 86**      **Specialized Marketing Services Project for Caribbean Basin Producers /**  
*Project Architect and Director*

In partnership with the Chambers of Commerce of Central America, assisted indigenous agricultural, manufacturing and trading business entities with consulting services in product planning and development, industrial engineering, export financing and international marketing. Assisted in the formulation of custom designed marketing and sales plans for each participating entity and in consummating sales contacts with U.S. and European buyers. Very successful project funded by the U.S. Agency for International Development.

**1983 - 86**      **The International Minority Enterprise and Trade Development Project /**  
*Project Architect and Director*

By leveraging the above described two international initiatives, this project worked to recruit minority owned enterprises to serve as importing agents and distribution partners to the producers in Central America. Project was funded by the U S Department of Commerce, Minority Business Development Agency.

**Private Sector Institutions Started**

In tandem with the management of programs and projects, Mr. Font led and /or participated in the founding and organization of the following private sector institutions and initiatives:

**1978-84**      **United States Hispanic Chamber of Commerce**  
*CoFounder and Co Organizer / First Elected Vice President*

With Mr. Nelson Rodriguez, President of the Texas Mexican American Chamber of Commerce, Co directed the establishment of the *United States Hispanic Chamber of Commerce*, and conceptualized / successfully negotiated the compromise that allowed the unification of over 200 local Hispanic chambers in the U.S. and Puerto Rico, representing the three principal Hispanic nationalities in the U.S. - Cubans, Mexicans and Puerto Ricans. Having the votes at hand, from a majority of founding States, declined nomination for President, and accepted election as National Vice President at the 1980 founding convention with a mandate to achieve national organization. Personally caused the endorsement of the Reagan-Bush Presidential candidacy in 1980, by the USHCC, constituting the first endorsement ever by a national Hispanic organization on behalf of a Republican Presidential Ticket.

**1980-date**      **Hemispheric Congress of Latin Chambers of Commerce and Industry**  
*Founding Member / Director, Permanent Secretariat / Advisor*

The Hemispheric Congress, an initiative of CAMACOL, has achieved the coordination of the largest national private sector business confederations throughout Latin America. Program of work remains focused on the promotion of free enterprise, trade and political democracy.



**1982-86**      **Marketing and Business Development Pact of Hemispheric Chambers /**  
*Author / Lead Organizer*

The Marketing and Business Development Pact of Hemispheric Chambers became an early and innovative model for private sector entrepreneurial development in accordance with the policy objectives of the Caribbean Basin Initiative. Successfully implemented projects above described in partnership with the Chambers of Commerce of Central America.



# Biscayne Housing Group

## Personnel Experience



**Gonzalo DeRamon**  
Co-Founder

An active participant in the Miami-Dade County's affordable housing policy discussions, Gonzalo DeRamon is now serving as a member of the Community Affordable Housing Alliance and the Chair of the Housing Committee of the Miami Dade Homeless Trust. He has also served on the Affordable Housing Advisory Board for the Miami-Dade Housing Agency. His previous experience includes the development of over a thousand units of affordable homeownership and rental communities in South Florida. Mr. DeRamon will be responsible for developing and implementing the project's financial business plan, including the development of financial strategies, financial reporting and analysis. His experience in financial vehicles

include LIHTC, tax exempt bonds, SAIL, SHIP, SURTAX, CDBG, HOME, HOPE III, HOPE VI and AHP. Mr. DeRamon will also manage Biscayne Housing Group's corporate relationships with its financial partners and structure construction and permanent loans, equity commitments, loan conversions, equity pay-in and project pro-formas.

Experience Highlights	Dollar Value	Units	Project Involvement
Projects Under Construction		756	Principal
Projects in Pre-Development		235 units	Principal
Affordable Housing Developments– Greater Miami Neighborhoods		Several Hundred Units	Vice President of Finance and Treasurer
Renovation Projects		100 units	Co-lead developer
Development affordable homeownership and rental communities		839 rental units	South Florida Director for Development for Banc of America Community Development Corporation
<b>Availability of Project Team Member (percentage of time available for the project):</b>	30% during Pre-construction 5% during Construction 5% during Post-construction / Close-out		
<b>Education</b>	Florida International University, MBA Finance 1992 Santo Domingo Institute of Technology, Engineering 1984 Dominican Republic		
<b>Active Registrations:</b>	Member– Community Affordable Housing Strategies Alliance (CAHSA) Chair of the Housing Committee– Miami Dade Homeless Trust		

**Augusto J. Gil**  
President  
Gil Development, Inc.

For the past 18 years, Augusto J. Gil has served as President of Gil Development Inc. and Gil Homes. Gil became president of his family owned and operated company in 1989 after attending the School of Architecture at the University of Miami. It was at this time that the company partnered with several businesses that were building home developments throughout Miami-Dade County. The success of these ventures positioned Gil Development to obtain home sales in average of \$10 million per year. Through Gil's leadership, the family business reached its goal of becoming a fully independent run company in 2000.

Gil Development is currently building commercial and residential developments throughout Miami-Dade County in the cities of Miami, Coral Gables and Hialeah as well as in Tampa, FL. From the success of projects like these, the company surpassed \$20 million in sales this past year and is expected to exceed \$40 million in 2006.

Gil Homes and Gil Development have both received numerous awards from the Latin Builders Association (LBA) and the Builders Association of South Florida (BASF) for their community developments and model designs. The company has been a member of both prestigious associations for the past decade. Gil has had the honor of serving on the LBA board of directors since 1989. In 2002, Gil was elected president-elect of the LBA and in October of 2004 he became the association's president. He also holds a position with the BASF's Community Affairs Committee.

Gil is dedicated in serving the Miami community. He has sat on the board of the Development Process Advisory Committee, which advises the Mayor and Miami-Dade County Commissioners on issues affecting the building industry. He also serves as a board member of the Beacon Council and Baptist Hospital Foundation Board. He has recently been appointed by Miami-Dade County Manager to sit on the Miami-Dade Community Affordable Housing Strategies Alliance Task Force and the Mayor's Blue Ribbon Customer Review Group.

In April of 2007 he was inducted into the Miami Dade Collage Hall of Fame for Urban Development.

Gil lives in Unincorporated Dade County with his wife Lisa and their five-year-old daughter Andrea.

Robert Thompson  
9975 Marlin Road  
Miami, FL 33157

Experience  
Department of Human Services

Contract Officer  
1994-2000

Monitored community based organizations that received county funding and prepared written reports.  
Prepared amendments to contracts.  
Prepared agreements/contracts to be sent to the community based organizations.  
Reviewed all contracts before sending them to the Director.  
Acted as supervisor whenever the Director was not present.  
Represented the Director at meetings and accompanied her to others.  
Reviewed award letters for monetary accuracy.  
Supplied technical assistance to CBO's.  
Performed site monitoring.

Community Relations Program  
Officer  
1975-1994

Supervised a staff of subordinates engaged in the identification and investigation of community problems and issues that related to the Community Relations Board's function to foster mutual understanding, tolerance and respect among all economic, social, religious and ethnic groups.

Participated with departmental administration in planning goals and objectives as well as the implementations of programmatic activities.

Served as a resource person and professional staff to committees and task force created by the CRB board or director.

Implemented methods and techniques to be used for the establishment of close working relationships with municipal, county, state and federal governmental agencies.

Functioned as a liaison/ombudsman with citizen groups and non-governmental bodies and organizations especially within South Dade.

Robert Thompson

Organized a monthly forum that brought together decision-makers, resource persons, providers and recipients of services at a monthly forum focusing their attention on county-wide issues. (The forum not only involved local resources, but state and federal as well).

Intergroup Relations Officer  
1973-1975

Organized monthly interagency meetings that brought together resources to focus on localized geographical /functional community problems such as complaints, police/community relations, migrant/seasonal farm workers concerns. Supervised the South Dade office and worked with all grassroots organizations in the area.

Administrative Officer I  
1972-1973

Worked as a community outreach person in South Dade. Was a member of the first crisis response team that monitored the Democratic and Republican conventions on Miami Beach.

Other Activities

Consultant to N.B.C. on "Migrant 1980" documentary. This was the sequel to Edward R. Morrows "Harvest of Shame."

Consultant to Inspector General's Office of H.H.S. Washington D.C. on Migrant Affairs.

Consultant to the Office of Special Services of H.H.S. in conducting a survey of services to migrants in the United States.

Consultant for the U.S. Defense Department's Race Relations Institute, helping to design and administer four programs for military personnel in which young men and women in the service visited Miami-Dade County and underwent an intense three (3) day minority experience.

Organized the Coalition of Farm workers Immigration Office to address the concerns of IRCA in 1986.

**Work Experience:**

- LPR Builders, Inc. (July 02 to Present) President  
162 units delivered 318 units under construction, 98 lots developed.
- Century Homebuilders, Inc. (Aug 99 to July 02) President  
Over 2000 units delivered in Dade and Broward Counties.
- Landstar Homes (August 98 to August 99) Executive Vice President  
Over 300 units delivered in Dade and Broward Counties. South Florida Division
- The Adler Companies (September 89 to December 97) Vice President COO/  
Over 1500 single-family homes delivered in Dade and Operating Officer/CFO  
Broward Counties.
- Real Estate Consultant (1984 to 1989) Self employed consultant  
Harbor Federal dealing with non-performing assets and Real Estate owned. Overseen the development of projects throughout Florida.
- Southeast Enterprises, Inc. (1979 to 1984) President of Marketing  
Research Division  
(1982 to 1984) President of General  
Contracting Division  
Delivered over 500 residential units, including 82 in an Ocean front high rise.
- The Real Estate Marketing & Research Company Research Director  
(1978 to 1979)

**Licenses:**

- General Contractor, State of Florida
- Real Estate Broker, State of Florida

**Professional Organizations:**

- Builders Association of South Florida – Member Executive committee
- Realtor Association of Miami

**Education:**

- Attended Florida Atlantic University
- A.A. Miami Dade Junior College

# Jennifer Lawson

120 NW 39<sup>th</sup> St \* Miami, FL 33127 \* 305-807-8499 \* [jennylawson1975@gmail.com](mailto:jennylawson1975@gmail.com)

---

## Objective

To obtain a state leadership position with an organization working for electoral change and building progressive organizational capacity in Florida.

## Summary of Qualifications

- Strong staff manager; both in a single office setting and as a statewide director with multiple offices
- Experience hiring, training and managing diverse staff and volunteers
- Able to implement large-scale field programs in Florida with goal-oriented outcomes

## Employment History and Relevant Accomplishments

**Sept. 2007 – current**

### **Miami ACORN Head Organizer**

- Manage a staff of 11 full time employees; 7 field staff and 5 direct service staff
- Manage a high-volume voter registration program with up to 35 canvassers in the field daily – *Nov. 2007 to current*
- Implemented a membership maintenance and servicing program involving 1 full time and 5 part time employees. Program served 1500 members in 2007 and is on pace to serve 2000 in 2008. Services offered to members include free tax preparation, rental referrals, immigration assistance and benefits screening.

**Dec. 2004 – Sept. 2007**

### **Florida ACORN State Head Organizer**

- Supervised 6 local ACORN offices on fundraising, staff training, statewide campaigns and programs – Miami, Broward, Palm Beach, Orlando, Tampa & Jacksonville.
- Facilitated and managed a statewide coalition of progressive groups, Save the Voter's Voice, to defeat anti-democratic legislation in Tallahassee in 2006. Members included AFL-CIO, Clean Water Action, Sierra Club and FL PIRG. Raised and distributed money amongst groups to do field work in targeted legislative districts.
- Supervised the signature gathering operation for the Florida Redistricting Campaign in 2005. CSI, an ACORN partner organization, gathered over 900,000 signatures statewide which was enough to qualify for the ballot in 2006.
- Raised an annual operating budget of over \$2 million through foundations, major donors and contracts with labor unions.

**Nov. 2001 – Dec. 2004**

### **Seattle ACORN Head Organizer**

- Managed a voter registration and GOTV program in Seattle producing 30,000 registrations in 2004
- Raised an average annual budget of \$300,000
- Supervised a staff of 5 field organizers who organized community chapters in Seattle low income neighborhoods and conducted campaigns on issues including tenant rights, school safety and predatory lending.
- Ran a ballot initiative campaign to create single member districts on Seattle City Council in 2003. Campaign included a signature drive to gather 25,000 signatures through ACORN volunteers and paid staff.
- Ran a four day election program for Coordinated Campaigns culminating in 150 canvassers on election day November 2004.

**Nov. 2000 – Nov. 2001**

### **Portland ACORN Field Organizer**

**May 1998 – Jan. 2000**

### **Community Specialist, Truman Medical Center**

*Kansas City, MO*

- Worked with individuals with severe and persistent mental illness in a day program setting to achieve life and vocational skill goals

## Education

University of Kansas, Lawrence, KS      1993 - 1997

- *Bachelor of Social Work & Bachelor of Arts, Women's Studies*