

## Memorandum



**Date:** June 2, 2009

**To:** Honorable Chairman Dennis C. Moss  
and Members, Board of County Commissioners

**From:** George M. B. [Signature]  
County Manager

**Subject:** Resolution Authorizing Award of Competitive Contracts

Amended  
Agenda Item No. 8(O)(1)(D)

R#636-09

### Recommendation

It is recommended that the Board of County Commissioners approve the enclosed award of competitive contracts, contract modifications and competitively solicited contracts of other governmental entities with authority to exercise options-to-renew, and a bid rejection. ***Contract amounts and department allocations represent the maximum spending authority based on past utilization. This action does not guarantee that the total contract amount/value will be expended by County departments and/or agencies.***

### Scope

The impact of the items in the accompanying Award of Competitive Contracts Package is countywide in nature.

### Fiscal Impact/Funding Source

***Funding will be expended only if departmental budgets can support the expenditures approved in their Resource Allocation Plan adopted annually by the Board.***

### Track Record/Monitor

There are no known performance issues with the vendors recommended for award in the Award of Competitive Contracts Package. Each departments' contract manager is reflected in the Award of Competitive Contracts Package.

### Delegated Authority

If this item is approved, the County Mayor or County Mayor's designee will have the authority to exercise, in their discretion, subsequent options-to-renew and extend contracts for purchase of goods and services in accordance with the terms and conditions of the each contract.

### Background

#### **Section 1 AWARD OF COMPETITIVE BIDS**

The contracts listed in this section are being recommended for award to the lowest priced, responsive, responsible bidder(s) who met the bid specifications in accordance with established policies and procedures.

**Item 1.1: Armored Car Services** is to award a contract to provide armored car services for various County departments. The amount being requested is **\$1,851,000**.

**Item 1.2: Water Service Line Pipe Fittings (Pre-qualification Pool)** is to award a contract to establish a pool of pre-qualified vendors to provide water service line pipe, fittings, washers, saddles and other related items for the Miami-Dade Water and Sewer Department. The amount being requested is **\$7,648,000**. If the County chooses to exercise the OTR periods the cumulative value will be **\$15,295,000**.

**Item 1.3: Maintenance, Refurbishment of Baggage Conveyor Systems (Pre-qualification Pool)** is to award a contract to establish a pool of pre-qualified vendors to provide maintenance and/or refurbishment services of baggage conveyor systems for the Miami-Dade Aviation Department. The amount being requested is **\$800,000**. If the County chooses to exercise the OTR periods the cumulative value will be **\$2,000,000**.

**Item 1.4: Solid Fill Service for Tractor and Loader Tires** is to award a contract to provide solid fill service for tractor and loader tires for various County departments. The amount being requested is **\$250,000**. If the County chooses to exercise the OTR periods the cumulative value will be **\$1,250,000**.

**Item 1.5: Welding Repairs, Machine Shop and Metal Fabrication Services (Pre-qualification Pool)** is to award a contract to establish a pool of pre-qualified vendors to provide welding repairs, machine shop and metal fabrication services for various County departments. The amount being requested is **\$10,559,000**. If the County chooses to exercise the OTR periods the cumulative value will be **\$21,118,000**.

## **Section 2 REJECTED BIDS**

A bid may be rejected when adverse conditions exist such as the proposal not conforming to the specifications and/or solicitation documents, insufficient financial resources, technical ability, physical capacity and/or skill of the vendor, unfair and unreasonable pricing, insufficient competition and for any other cause in the best interest of the County.

**Item 2.1: Cremation Services** is to reject all proposals received in response to a solicitation to establish a contract to provide cremation services for the Miami-Dade Medical Examiner.

## **Section 3 COMPETITIVE CONTRACT MODIFICATIONS**

A competitive contract modification is an award of a supplemental allocation for goods or services within the scope of the original contract award.

**Item 3.1: Fire Alarm Systems Services** is for additional spending authority to allow the General Services Administration to purchase inspection, preventative maintenance, and repair services for the fire alarm system installed at the Lightspeed Building. The additional amount being requested is **\$94,500**.

**Item 3.2: Telecommunications Services Pool** is for additional spending authority and time to support the County's telecommunications network infrastructure for the Enterprise Technology Services and Miami-Dade Fire Rescue departments. The additional amount being requested is **\$500,000**.

**Section 4 PURCHASES MADE UNDER COMPETITIVELY AWARDED CONTRACTS OF OTHER GOVERNMENTAL ENTITIES**

The County occasionally accesses contracts competed and awarded by federal, state and local governments and by not-for-profit organizations when it is legally permissible, determined to be in the best interest of the County, and the item is not available through an existing County contract.

**Item 4.1: Information Technology Hardware** is to modify a competitively established Miami-Dade County Public Schools contract for additional spending authority to support the information technology hardware needs for the Enterprise Technology Services Department and the Miami-Dade Public Library System. The total amount being requested is **\$5,203,000**.

**Item 4.2: Multifunctional Devices, Copy Equipment, Services, and Supplies** is to modify a competitively established Miami-Dade County Public Schools contract for additional spending authority to allow various County departments to continue lease payments, replacement of expiring leases, and purchase of multifunctional devices, copier equipment, services and supplies. The total amount being requested is **\$2,002,000**.

**Item 4.4: Pharmaceutical Supplies** is to modify a competitively established State of Minnesota contract through the Multi-state Contract Alliance for Pharmacy for additional spending authority and time for the Miami-Dade Fire Rescue Department to purchase pharmaceutical supplies. The total amount being requested is **\$186,000**.

**Item 4.5: Copying and Facsimile Equipment, Maintenance, and Supplies** is to modify a competitively established State of Florida contract for additional spending authority to allow various County departments to continue lease payments, replacement of expiring leases, and purchase of copying and facsimile equipment, maintenance, and supplies. The total amount being requested is **\$2,224,000**.

**Item 4.6: 9-1-1 Equipment and Emergency Notification Software and Services** is to access a competitively established Houston-Galveston Area Council of Governments (H-GAC) contract for the Miami-Dade Police Department to acquire Positron Viper E-911 software licenses, equipment, implementation services, maintenance and support. The total amount being requested is **\$2,300,000**.

  
Assistant County Manager

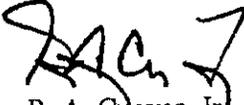


# MEMORANDUM

(Revised)

**TO:** Honorable Chairman Dennis C. Moss  
and Members, Board of County Commissioners

**DATE:** June 2, 2009

  
**FROM:** R. A. Cuevas, Jr.  
County Attorney

**SUBJECT:** Amended  
Agenda Item No. 8(O)(1)(D)

Please note any items checked.

- "4-Day Rule" ("3-Day Rule" for committees) applicable if raised
- 6 weeks required between first reading and public hearing
- 4 weeks notification to municipal officials required prior to public hearing
- Decreases revenues or increases expenditures without balancing budget
- Budget required
- Statement of fiscal impact required
- Bid waiver requiring County Mayor's written recommendation
- Ordinance creating a new board requires detailed County Manager's report for public hearing
- Housekeeping item (no policy decision required)
- No committee review

Approved \_\_\_\_\_ Mayor  
Veto \_\_\_\_\_  
Override \_\_\_\_\_

Amended  
Agenda Item No. 8(0)(1)(D)  
6-2-09

R#636-09

RESOLUTION NO. \_\_\_\_\_

RESOLUTION AUTHORIZING AWARD OF  
COMPETITIVE CONTRACTS, CONTRACT  
MODIFICATIONS, AND COMPETITIVELY  
SOLICITED CONTRACTS OF OTHER  
GOVERNMENTAL ENTITIES, AND AUTHORIZING  
THE COUNTY MAYOR OR COUNTY MAYOR'S  
DESIGNEE, TO EXERCISE OPTIONS-TO-RENEW  
ESTABLISHED THEREUNDER FOR THE PURCHASE  
OF GOODS AND SERVICES, AND A BID REJECTION,  
AND AUTHORIZES THE USE OF CHARTER COUNTY  
TRANSIT SYSTEM SURTAX FUNDS

WHEREAS, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA, that this Board authorizes award of competitive contracts, contract modifications and competitively solicited contracts of other governmental entities, and authorizing the County Mayor or County Mayor's designee, to exercise options-to-renew established thereunder for the purchase of goods and services, and a bid rejection, and authorizes the use of Charter County Transit System Surtax Funds.

The foregoing resolution was offered by Commissioner Joe A. Martinez, who moved its adoption. The motion was seconded by Commissioner Rebeca Sosa and upon being put to a vote, the vote was as follows:

	Dennis C. Moss, Chairman	aye		
	Jose "Pepe" Diaz, Vice-Chairman	absent		
Bruno A. Barreiro	aye	Audrey M. Edmonson	aye	
Carlos A. Gimenez	aye	Sally A. Heyman	aye	
Barbara J. Jordan	aye	Joe A. Martinez	absent	
Dorrian D. Rolle	aye	Natacha Seijas	absent	
Katy Sorenson	aye	Rebeca Sosa	aye	
Sen. Javier D. Souto	aye			

The Chairperson thereupon declared the resolution duly passed and adopted this 2nd day of June, 2009. This resolution shall become effective as follows: (1) ten (10) days after the date of its adoption unless vetoed by the Mayor, and if vetoed, shall become effective only upon an override by this Board, and (2) either i) the Citizens' Independent Transportation Trust (CITT) has approved same, or ii) in response to the CITT's disapproval, the County Commission reaffirms its award by two-thirds (2/3) vote of the Commission's membership and such reaffirmation becomes final.

MIAMI-DADE COUNTY, FLORIDA  
BY ITS BOARD OF  
COUNTY COMMISSIONERS

HARVEY RUVIN, CLERK

DIANE COLLINS

Deputy Clerk

Approved by County Attorney as  
to form and legal sufficiency.

Bruce Libhaber

**SECTION #1**  
**AWARD OF COMPETITIVE BIDS**

Item 1.1

**Memorandum**



**Date:** April 10, 2009

**To:** Honorable Chairman Dennis C. Moss  
and Members, Board of County Commissioners

**From:** George M. Burgess  
County Manager *[Signature]*

**Subject:** Award of Contract No. 6092-0/14-OTR: Armored Car Services for Various Miami Dade County Departments

**RECOMMENDATION**

It is recommended that the Board of County Commissioners approve award of the referenced contract to Dunbar Armored, Inc. for armored car services for various County departments.

**CONTRACT NUMBER:** 6092-0/14

**CONTRACT TITLE:** Armored Car Services

**TERM:** Five years

**APPROVAL TO ADVERTISE:** January 13, 2009

**CONTRACT AMOUNT:** \$1,851,000 for five years

**PREVIOUS CONTRACT AMOUNT:** \$490,030 for one year

**METHOD OF AWARD:** To the responsive, responsible bidder who submitted the lowest aggregate price.

**VENDOR RECOMMENDED FOR AWARD:**

Vendor	Address	Principal
Dunbar Armored Inc. (Non-local vendor)	50 Schilling Rd. Hunt Valley, MD 21031-1105	James L. Dunbar

**PERFORMANCE DATA:** There are no performance issues with the recommended firm.

**COMPLIANCE DATA:** There are no compliance issues with the recommended firm.

**VENDOR NOT RECOMMENDED FOR AWARD:** Brink's Incorporated – This vendor took exception to the terms and conditions of the Invitation to Bid. The County Attorney's Office deemed this vendor's proposal non-responsive.

Honorable Chairman Dennis C. Moss  
and Members, Board of County Commissioners  
Award of Contract No. 6092-0/14: Armored Car Services for Various Miami Dade County  
Departments  
Page 2

**CONTRACT MEASURES:** A Small Business-Enterprise Bid Preference was applied in accordance with the Ordinance.

**LIVING WAGE:** The services being provided are not covered under the Living Wage Ordinance

**USER ACCESS PROGRAM:** This contract includes the User Access Program provision. The 2% program discount will be collected.

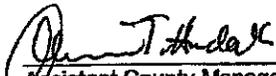
**LOCAL PREFERENCE:** The Local Preference was applied in accordance with the Ordinance but did not affect the outcome of the award.

**CONTRACT MANAGER(S):** Maria Hevia, Department of Procurement Management

This contract includes allocations for 20 departments. Each department will designate a Contract Manager to manage the individual department's allocations.

**BACKGROUND**

This contract will provide armored car services for various County departments. The bid was solicited under full and open competition and advertised on the County's website and in four local newspapers: Diario Las Americas, Miami Times, Daily Business Review, and Haiti En Marche. Nineteen vendors were notified and thirteen downloaded the solicitation. Bids were received from two vendors. The limited response from vendors is due to their inability to maintain the personnel and equipment necessary to provide services to all County locations.

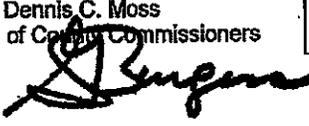
  
Assistant County Manager

## Memorandum

MIAMI-DADE  
COUNTY

**Date:** April 15, 2009

**To:** Honorable Chairman Dennis C. Moss  
and Members, Board of County Commissioners

**From:** George M. Burgess  
County Manager 

**Subject:** Award of Contract No. 6583-1/19: Water Service Line Pipe Fittings (Pre-  
Qualification)

**RECOMMENDATION**

It is recommended that the Board of County Commissioners approve award of the referenced contract to establish a pool of prequalified vendors to supply water service line pipe, fittings, washers, saddles and other related items for the Miami-Dade Water and Sewer Department.

**CONTRACT NUMBER:** 6583-1/19

**CONTRACT TITLE:** Water Service Line Pipe, Fittings (Pre-  
Qualification)

**TERM:** Five years with one, five-year option-to-renew

**APPROVAL TO ADVERTISE:** November 24, 2008

**CONTRACT AMOUNT:** \$7,648,000\*  
\*Should the County choose to exercise the one, five-year option-to-renew, the cumulative contract value would be \$15,295,000.

**PREVIOUS CONTRACT AMOUNT:** \$999,767 for one-year

**METHOD OF AWARD:** To all responsive, responsible bidders who meet the pre-qualification requirements as outlined in the bid solicitation. Additional qualified vendors that meet the requirements may be added at any time during the contract term.

**VENDORS RECOMMENDED FOR AWARD:**

Vendor	Address	Principal
Corcel Corp. (Local vendor)	2461 N.W. 23 <sup>rd</sup> St. Miami, FL 33142	Ray Corona
HD Supply Waterworks Ltd. (Local vendor)	18701 S.W. 108 <sup>th</sup> Ave. Miami, FL 33157	Susan Helms
Pinewood Plumbing Supply Inc. (Local vendor)	9590 N.W. 7 <sup>th</sup> Ave. Miami, FL 33150	Barry Menscher
Mainline Supply Co. (Non Local vendor)	668 Enterprise Port St. Lucie, FL 34986	Greg Panasuk
Municipal Water Works Inc. (Non- local vendor)	3028 Mercy Dr. Orlando, FL 32808	James Mathis

Honorable Chairman Dennis C. Moss  
and Members, Board of County Commissioners  
Award of Contract No.6583-1/19: Water Service Line Pipe Fittings Pre-Qualification  
Page 2

**VENDORS MAY BE RECOMMENDED  
AFTER COMPLYING WITH THE  
COUNTY'S REQUIREMENTS:**

Coast Pump & Supply Co. – may be added to the pre-qualified pool upon compliance with vendor registration and authorization letters from the manufacturer.

Muller Co Ltd. - may be added to the pre-qualified pool upon compliance with vendor registration.

**PERFORMANCE DATA:**

There are no performance issues with the recommended vendors.

**COMPLIANCE DATA:**

There are no compliance issues with the recommended vendors.

**VENDOR(S) NOT RECOMMENDED  
FOR AWARD:**

None

**CONTRACT MEASURES:**

The Small Business Enterprise Bid Preference will be applied to all spot market quotations.

**LIVING WAGE:**

The Living Wage Ordinance does not apply.

**USER ACCESS PROGRAM:**

The contract includes the User Access Program provision. The two percent program discount will be collected for all purchases.

**LOCAL PREFERENCE:**

The Local Preference Ordinance will be applied to all price quotations at the time of spot market quotation.

**CONTRACT MANAGER(S):**

Marcanthony Tulloch, Department of Procurement Management

Greg Hicks, Miami-Dade Water and Sewer Department

**ESTIMATED BID ISSUE DATE:**

Upon approval by the Board and expiration of the Mayoral veto period.

Honorable Chairman Dennis C. Moss  
and Members, Board of County Commissioners  
Award of Contract No. 6583-1/19: Water Service Line Pipe Fittings Pre-Qualification  
Page 3

**BACKGROUND**

This contract establishes a pool of pre-qualified bidders for the purchase of water service line pipe, fittings, washers, saddles and other related items for the Miami-Dade Water and Sewer Department. The bidders will be invited to participate in spot market quotes as requirements are identified. During the term of the contract, the County reserves the right to add qualified vendors to the pool.

This replacement contract differs from the existing contract which is based on fixed prices. The current contract has two options-to-renew (OTR) remaining. The County has opted not to exercise the OTRs because of the significant price increases experienced by our suppliers during the past year. The new contract will allow the County to seek prices on an as needed basis, which will allow suppliers to quote current market prices instead of holding prices for future purchases.

The increase in the contract amount, when compared to the previous contract amount, is due to an increase in usage. The previous contract amount of \$999,767 does not include a modification in the amount of \$340,000. Approval of this modification is currently before the Board for consideration. If approved, the annual allocation of the previous contract will be \$1,339,767.



Assistant County Manager

# Memorandum



**Date:** April 6, 2009

**To:** Honorable Chairman Dennis C. Moss  
and Members, Board of County Commissioners

**From:** George M. Burgess  
County Manager

**Subject:** Award of Contract No. 7511-1/14 : Maintenance, Refurbishment of Baggage Conveyor Systems (Pre-qualification)

**RECOMMENDATION**

It is recommended that the Board of County Commissioners approve award of this contract to Vanderlande Industries, Inc. and Thyssenkrupp Airport Systems, Inc. to provide maintenance and/or refurbishment services of baggage conveyor systems for the Miami-Dade Aviation Department.

**CONTRACT NUMBER:** 7511-1/14

**CONTRACT TITLE:** Maintenance, Refurbishment of Baggage Conveyor Systems (Pre-qualification)

**TERM:** Two years with three, one-year options-to renew

**APPROVAL TO ADVERTISE:** November 25, 2008

**CONTRACT AMOUNT:** \$800,000 for two years\*

\*The County has the option to exercise the three one-year options-to renew. If the County decides to exercise the option to renew, the cumulative contract value will be \$2,000,000.

**PREVIOUS CONTRACT AMOUNT:** \$400,000 for one year

**METHOD OF AWARD:** Award will be made to all vendors who meet the pre-qualification criteria specified in the solicitation. This pool of vendors will be accessed to solicit spot market quotations. Vendors who meet the prequalification criteria may be added at any time during the contract term.

**VENDORS RECOMMENDED FOR AWARD:**

Vendor	Address	Principal
Vanderlande Industries, Inc. (Non-local vendor)	1828 West Oak Parkway Marietta, GA 30062	Ewout Cassee
Thyssenkrupp Airport Systems, Inc. (Non-local vendor)	3201 N. Sylvania Ave., Suite 100E Fort Worth, TX 76111	Ramon Sotomayor

Honorable Chairman Dennis C. Moss  
and Members, Board of County Commissioners  
Award of Contract No. 7511-1/14: Maintenance, Refurbishment of Baggage Conveyor Systems  
Page 2

PERFORMANCE DATA: There are no known performance issues.

COMPLIANCE DATA: There are no known compliance issues.

VENDORS NOT  
RECOMMENDED  
FOR AWARD:

- Nationwide Conveyor Specialists, LLC (Non-local vendor)
- Custom Controls Technology, Inc. (Local vendor)

Above referenced vendors will be re-evaluated and recommended for award upon submittal and compliance with required documentation.

CONTRACT MEASURES: The Small Business-Enterprise Bid Preference will be applied in accordance with the Ordinance.

LIVING WAGE: The Living Wage Ordinance is not applicable to the services provided under this contract.

USER ACCESS PROGRAM: The User Access Program provision does not apply due to funding source.

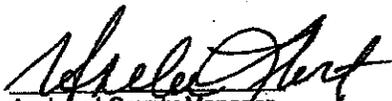
LOCAL PREFERENCE: The Local Preference will be applied in accordance with the Ordinance.

CONTRACT MANAGERS: Marcelo Cam, Department of Procurement Management  
Neivy Garcia, Miami-Dade Aviation Department

ESTIMATED CONTRACT  
COMMENCEMENT DATE: Upon approval by the Board of County Commissioners and expiration of the Mayoral veto period.

**BACKGROUND**

This contract will provide maintenance and refurbishment services to baggage conveyor systems at the Miami International Airport. This contract allows for establishment of an open pool of prequalified vendors. Additional vendors meeting the minimum qualifications set forth in the solicitation may be added at any time during the term of the contract.

  
Assistant County Manager

# Memorandum



**Date:** April 15, 2009

**To:** Honorable Chairman Dennis C. Moss  
and Members, Board of County Commissioners

**From:** George M. Burgess  
County Manager

**Subject:** Award of Contract No. 7277-4/14: Solid Fill Tractor & Loader Tires

**RECOMMENDATION**

It is recommended that the Board of County Commissioners approve award of the referenced contract to Tiresoles of Broward, Inc., Central Tire Corp and Miller Brothers Giant Tire Services to supply solid fill service for tractor and loader tires for various County departments.

**CONTRACT NUMBER:** 7277-4/14

**CONTRACT TITLE:** Solid Fill Service for Tractor & Loader Tires

**TERM:** One year with four, one year options-to-renew

**APPROVAL TO ADVERTISE:** December 9, 2008

**CONTRACT AMOUNT:** \$ 250,000 for the initial one year term\*  
\*If the County chooses to exercise the four, one-year options-to-renew, the total contract value will be \$1,250,000.

**PREVIOUS CONTRACT AMOUNT:** \$355,000 for the initial two year term

**METHOD OF AWARD:** Award of this contract will be made to the three, responsive and responsible bidders who submit the lowest prices on a group-by-group basis.

**VENDORS RECOMMENDED FOR AWARD:**

Vendor	Address	Principal	Award
Central Tire Corp. (Local vendor)	8275 N.W. 74 <sup>th</sup> Street Medley, FL 33166	Alvaro Barragan	Group A Primary Group B Tertiary Group C Tertiary
Tiresoles of Broward Inc. (Local vendor)	7800 N.W. 103 <sup>rd</sup> Street Miami, FL 33016	Bob Cole	Group A Tertiary Group B Primary Group C Primary
Miller Brothers Giant Tire Service (Local vendor)	19664 S.W. 69 <sup>th</sup> Place Ft. Lauderdale, FL 33332	John Downer	Group A Secondary Group B Secondary Group C Secondary

**PERFORMANCE DATA:** There are no performance issues with the three recommended firms.

Honorable Chairman Dennis C. Moss  
and Members, Board of County Commissioners  
Award of Contract No. 7277-4/14: Solid Fill Tractor & Loader Tires  
Page 2

COMPLIANCE DATA: There are no compliance issues with the three recommended firms.

VENDOR NOT RECOMMENDED FOR AWARD: None

CONTRACT MEASURES: Small Business Enterprise Bid Preference

LIVING WAGE: The services being provided are not covered under the Living Wage Ordinance.

USER ACCESS PROGRAM: This User Access Program provision will apply. The 2% program discount will be collected on all purchases.

LOCAL PREFERENCE: The Local Preference did not affect the outcome of this award.

CONTRACT MANAGERS: Dejenaba Wedemier, Department of Procurement Management

ESTIMATED BID ISSUE DATE: This contract includes allocations for five departments. Each department has designated a Contract Manger.

Upon approval by the Board of County Commissioners and the expiration of the mayoral veto period.

**BACKGROUND**

The purpose of this contract is to supply solid fill for tractor and loader tires. Solid fill for tires used in Solid Waste Management landfill and transfer station equipment is required due to the nature of the debris present in these working environments. The use of this product minimizes tire replacement, downtime and out of service times for tires that would have been destroyed if they were not solid filled. The solid tire fill will be new virgin fill and of the type known by trade names "Tire-Fill, Mitco-Fill, Mono-Fill, Amco-Fill" or approved equal per bid specifications. The current contract was awarded by Item and this replacement contract will be awarded by group of services with estimated quantities.

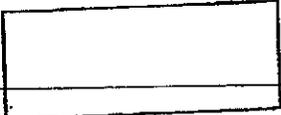
This contract allocation is based on the projected needs as provided by the user departments. The increase in contract allocation from the previous contract is due to the unpredictable usage of this commodity. As heavy equipment tires are replaced due to damage during normal usage, replacement tires must be filled before the equipment can be returned to operation.

  
Assistant County Manager

# Memorandum



Date: April 1, 2009



To: Honorable Chairman Dennis C. Moss  
and Members, Board of County Commissioners

From: George M. Burgess  
County Manager *Burgess*

Subject: Award of Contract No. 8915-5/19: Welding Repairs, Machine Shop and  
Metal Fabrication Services (Prequalification Pool)

### RECOMMENDATION

It is recommended that the Board of County Commissioners approve award of this contract to vendors listed below for purchase of welding repairs, machine shop and metal fabrication services for various County departments.

CONTRACT NUMBER: 8915-5/19

CONTRACT TITLE: Welding Repairs, Machine Shop and Metal Fabrication  
Services (Prequalification Pool)

TERM: Five years with five, one-year options-to-renew

APPROVAL TO ADVERTISE: December 12, 2008

CONTRACT AMOUNT: \$10,559,000

PREVIOUS CONTRACT AMOUNT: \$20,389,595 for five years  
(Combined allocations of three previously awarded contracts).

METHOD OF AWARD: Award will be made to all vendors who meet the pre-qualification criteria specified in the solicitation for each group. All pre-qualified vendors will be invited to participate in spot market quotations as needs are identified. Vendors who meet the pre-qualification criteria may be added at any time during the contract term.

Vendors awarded in Group A will provide welding services to include machine shop and metal fabrication for mobile equipment, at the vendor's facility.

Vendors awarded in Group B will provide general welding services to include machine shop and metal fabrication on County property, or at the vendor's facility.

Honorable Chairman Dennis C. Moss  
 and Members, Board of County Commissioners  
 Award of Contract No. 8915-5/19: Welding Repairs, Machine Shop and Metal Fabrication  
 Services (Prequalification Pool)  
 Page 2

**VENDORS RECOMMENDED  
 FOR AWARD:**

Vendor	Address	Principal	Award
Affordable Metal, Inc. (Local vendor)	3522 East 10 Court Hialeah, FL 33013	Eduardo Villacorta	Pre-qualified vendor Spot market – Group B
ALM Machine, Inc. (Local vendor)	14034 SW 140 Street Miami, FL 33186	Luis F. Menendez	Pre-qualified vendor Spot market – Group B
B & B Welding Machine Service, Inc. (Local vendor)	6995 NW 32 Ave. Miami, FL 33149	Boyd Woodard	Pre-qualified vendor Spot market – Groups A and B
Condo Electric Motor Repair, Corp. (Local vendor)	3746 East 10 Court Hialeah, FL 33013	Hector A. Gomez	Pre-qualified vendor Spot market – Groups A and B
Hydraulic Technicians, Inc. (Local vendor)	3735 NW 78 Street Suite A & B Miami, FL 33147	Asriel Sebastian	Pre-qualified vendor Spot market – Groups A and B
JC Industrial Manufacturing Corp. (Local vendor)	5700 NW 32 Court Miami, FL 33142	Alfonso J Perez JR.	Pre-qualified vendor Spot market – Groups A and B
Millennium Machine Shop, Inc. (Local vendor)	8461 NW 54 Street Miami, FL 33166	Jorge L. Gurian	Pre-qualified vendor Spot market – Group B

**PERFORMANCE DATA:** There are no known performance issues with the seven recommended firms.

**COMPLIANCE DATA:** There are no known compliance issues with the seven recommended firms.

**VENDORS NOT RECOMMENDED  
 FOR AWARD:** Florida Machine Shop  
 Precision Body and Equipment Corp.

These two firms have not registered with the County. After registration is complete, they will be added to the contract.

**CONTRACT MEASURES:** The Small Business Enterprise Bid Preference will be applied for each spot market competition in accordance with the Ordinance.

**LIVING WAGE:** The Living Wage Ordinance is not applicable to the services being requested.

**USER ACCESS PROGRAM:** The User Access Program provision will apply. The 2% program discount will be collected on all purchases where permitted by funding source.

Honorable Chairman Dennis C. Moss  
and Members, Board of County Commissioners  
Award of Contract No. 8915-5/19: Welding Repairs, Machine Shop and Metal Fabrication  
Services (Prequalification Pool)

Page 3

**LOCAL PREFERENCE:** Applied in accordance with the Ordinance.

**CONTRACT MANAGER(S):** Albert Falcon, Department of Procurement  
Management

This contract includes allocations from 14 departments.  
Each department will designate a program manager.

**ESTIMATED BID ISSUE DATE:** Upon approval by the Board of County Commissioners  
and expiration of the Mayoral veto period.

**BACKGROUND**

This solicitation has produced a consolidated contract combining three current contracts for welding repairs, machine shop and metal fabrication services. The resultant contract will be used by 14 County departments for a variety of services.

The County is recommending award, by group, as follows:

- (1) Group A: Welding repairs for mobile equipment: Vendors awarded in this group will be pre-qualified to participate in future spot market quotes for welding services for mobile equipment to include, but not limited to vans, buses, sanitation trucks, trash trucks, truck tractors, truck trailers, semi-trailers, assorted utility trailers, dump trucks, hydro cranes, and other mobile equipment and/or construction equipment. The welding services for mobile equipment shall include machine shop and metal fabrication services such as shaping, bending, sandblasting, welding, fastening, metal spraying, ceramic coating and painting. These services are usually performed at the vendor's facility.
- (2) Group B: Welding, machine shop and metal fabrication services: Vendors awarded in this group will be pre-qualified to participate in future spot market quotes for general welding repairs, machine shop and metal fabrication services to include, but not limited to shaping, bending, sandblasting, welding, fastening, metal spraying, ceramic coating and painting. The finished projects may include enclosures, gates, equipment supports, stacks and ducts. These services may be performed on County property or at the vendor's facility.

The contract will establish two pre-qualification pools departments will use by requesting competitive spot market quotes for individual work requirements. Decreased allocations have been requested by user departments due to a detailed review of past expenditures as well as future projected needs. This successor contract will be used to repair mobile and non-mobile equipment, fabricate metal parts and recondition heavy equipment.

  
Assistant County Manager

**SECTION #2**  
**REJECTED BIDS**

Item 2.1

**Memorandum**



**Date:** March 31, 2009

**To:** Honorable Chairman Dennis C. Mess  
and Members, Board of County Commissioners

**From:** George M. Burgess  
County Manager *George M. Burgess*

**Subject:** Rejection of all Bids Under Solicitation No. 8857-1/18: Cremation Services for Miami-Dade County

**RECOMMENDATION**

It is recommended that the Board of County Commissioners approve the rejection of the sole bid received for cremation services.

**BID NUMBER:** 8857-1/18

**TITLE:** Cremation Services for Miami-Dade County

**APPROVAL TO ADVERTISE:** October 10, 2008

**TERM:** Five years

**CONTRACT AMOUNT:** \$2,954,000

**PREVIOUS CONTRACT ALLOCATION:** \$1,146,000 for five years

**METHOD OF AWARD:** Lowest priced vendor on an item-by-item basis.

**VENDOR(S) RECOMMENDED FOR AWARD:** None

**VENDOR NOT RECOMMENDED FOR AWARD:** Allen & Shaw Cremations, Inc.

**CONTRACT MEASURES:** The Small Business Enterprise Bid Preference was applied in accordance with the Ordinance.

**LIVING WAGE:** The services being provided are not covered under the Living Wage Ordinance.

**USER ACCESS PROGRAM:** The User Access Program provision was included in the solicitation.

**LOCAL PREFERENCE:** The Local Preference was applied in accordance with the Ordinance.

Item 2.1

PERFORMANCE DATA: ~~There are no performance issues with this firm.~~

COMPLIANCE DATA: There are no compliance issues with this firm.

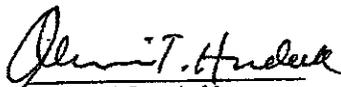
CONTRACT MANAGERS: Abelin Rodriguez, Department of Procurement  
Management

Sergio Bonilla, Medical Examiner Department

**REASON FOR REJECTION**

An Invitation to Bid was issued under full and open competition to replace an existing five-year contract for cremation services. This contract requires the vendor to cremate remains that have been accepted into the County's Public Interment Program. It also allows for burial of remains in the County cemetery. State of Florida Statute 497.606 requires that cremations and interment be supervised by a licensed funeral director or licensed direct disposer who will be in charge of the cinerator facility.

The current provider of these services was the sole respondent to the solicitation. The price offered is 132 percent higher than the current contract pricing. The vendor attributed the increase to expanded services that are currently being provided which are not included in the technical specifications. Therefore, it is in the County's best interest to reject the sole bid received and re-solicit with revised specifications that meet all of the ME's requirements.

  
Assistant County Manager

**SECTION #3**  
**CONTRACTS MODIFICATIONS**

**Item 3.1**

**Contract No.:** 6694-4/11-2

**Contract Title:** **Fire Alarm Systems Services**

**Description:** To modify a contract for additional spending authority to allow General Services Administration to purchase inspection, preventative maintenance, and repair services to the fire alarm system installed in the Lightspeed Building.

**Type of Change:** Additional spending authority

**Existing Allocation:** \$1,233,000 for one year (April 1, 2009 to March 31, 2010)

**Increase By:** \$ 94,500

**Modified Allocation:** \$1,327,500

**Current Expiration:** March 31, 2010

**Modified Expiration:** Unchanged

<b>Vendors:</b>	<b>Address</b>	<b>Principal</b>
•Florida Fire Alarm, Inc. (Local vendor)	7487 S.W. 50 <sup>th</sup> Terrace Miami, FL 33155	Carlos Javech
•Florida State Fire & Security, Inc. (Local vendor)	3921 S.W. 47 <sup>th</sup> Avenue Suite #1004 Davie, FL 33314	Kenneth Sandifer
•Protective Systems, Inc. (Non-local vendor)	920 Britt Court Altamonte Springs, FL 32701	Brian A. Pung
•Safety Systems Specialist, Inc. (Local vendor)	12491 S.W. 134 <sup>th</sup> Court #124 Miami, FL 33186	Juan A. Rodriguez
•Siemens Building Technologies Inc. (Non-local vendor)	1000 Deerfield Parkway Buffalo Grove, IL 60089	Daryl Dulaney
•Simplexgrinnell LP (Non-local vendor)	One Town Center Road Boca Raton, FL 33486	James F. Spicer
•WSA Systems – Boca (Non-local vendor)	442 N.W. 35 <sup>th</sup> Street Boca Raton, FL 33431	Bradley A. Golub

•World Security & Electric, Inc.  
(Local vendor)

7943 S.W. 14<sup>th</sup> Street  
Doral, FL 33126

Gladys Serrano

**Performance Data:** There are no performance issues with any of the eight firms.

**Compliance Data:** There are no compliance issues with any of the eight firms.

**Contract Measure:** Small Business Enterprise Bid Preference

**Review Committee Date:** March 2, 2006; Item #6-05

**Local Preference:** Applied in accordance with the Local Preference Ordinance.

**Living Wage:** The Living Wage Ordinance applies.

**User Access Program:** This contract includes the User Access Program provision. The 2% program discount is being collected on all purchases where permitted by the funding source.

**Contract Managers:** Maria Hevia, Department of Procurement Management  
Etta Jardine, General Services Administration

**Contract Effective Date:** Upon approval by the Board unless vetoed by the Mayor.

**REASON FOR CHANGE**

Authorization for additional spending authority in the amount of \$94,500 is required by the General Services Administration to purchase inspection, preventative maintenance, and repair services for fire alarm systems. The requested increase will cover maintenance and reconfiguration of the fire alarm system that is installed in the Lightspeed Building. This work is required for the interior build-out for the Miami-Dade Police Department 911 Command Center which will be relocated to this Building. All work must be completed by September 30, 2009 in order to take advantage of available grant funds.

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**Item 3.2**

**Contract No.:** RFQ23A-4

**Contract Title:** Telecommunications Services Pool

**Description:** To modify a contract for additional spending authority and time to support the County's telecommunications network infrastructure for the Enterprise Technology Services and the Miami-Dade Fire Rescue departments.

**Type of Change:** Additional spending authority and time

**Existing Allocation:** \$4,209,000 for 24 months (August 1, 2007 to July 31, 2009)

**Increase By:** \$ 500,000 for six months

**Modified Allocation:** \$4,709,000 for 30 months

**Current Expiration:** July 31, 2009

**Modified Expiration:** January 31, 2010

<b>Vendors:</b>	<b>Address</b>	<b>Principal</b>
•Quality Wiring, Inc. (Local vendor)	10300 Sunset Drive Suite #414 Miami, FL 33173	Sophia Dandrinis
•Black Box Network Services, Inc. (Non-local vendor)	1010 Haley Road Murfreesboro, TN 37129	Gary Williams
•Parmac, Inc. (Local vendor)	100 Almeria Avenue Suite #204 Coral Gables, FL 31334	Lourdes Machado
•Net Tech International Consulting Group (Local vendor)	20855 N.E. 16 <sup>th</sup> Avenue Suite #C-39 Miami, FL 33179	Craig Barney

**Performance Data:** There are no performance issues with any of the four firms.

**Compliance Data:** There are no compliance issues with any of the four firms.

**Contract Measure:** Community Small Business Enterprise 20% goal

**Review Committee Date:** September 11, 2000

**Local Preference:** Applied in accordance with the Local Preference Ordinance.

**Living Wage:** The Living Wage Ordinance does not apply.

**User Access Program:** This contract includes the User Access Program provision. The 2% program discount is being collected on all purchases.

**Contract Managers:** James D. Munn, Jr. Department of Procurement Management  
Marianela Betancourt, Miami-Dade Fire Rescue Department  
Pedro Cacicedo, Enterprise Technology Services Department

**Contract Effective Date:** Upon approval by the Board unless vetoed by the Mayor.

**REASON FOR CHANGE**

Authorization is requested to extend the referenced contract for a period of six months and provide additional spending authority. This contract is utilized by Enterprise Technology Services (ETSD) and Miami-Dade Fire Rescue (MDFR) departments to support the County's telecommunications network.

This contract was established through an open competitive process and awarded to a pre-qualified pool of vendors. This contract is utilized by ETSD and MDFR to support new projects, additions, changes or upgrades operationally required to sustain the County's communication infrastructure. Additionally, the increased allocation will be utilized by ETSD for infrastructure wiring to be completed at the Lightspeed Building. As new requests are identified, ETSD and MDFR contact the pool vendors for spot market bids or rotational awards on a work order basis.

Approval of this time extension and additional spending authority will ensure continuity of services until a long term successor contract is finalized. The scope and structure of the successor solicitation has been updated to reflect the current technical environment and expand competitive opportunities. The new solicitation also seeks to consolidate technical requirements for wired and wireless services. This will avoid the need for multiple contracts and allow for inclusion of additional local vendors.

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**SECTION #4**  
**PURCHASES MADE UNDER COMPETITIVELY AWARDED CONTRACTS OF OTHER**  
**GOVERNMENTAL ENTITIES**

**Item 4.1**

**Contract No.:** 085-FF04

**Contract Title:** Information Technology Hardware

**Description:** To modify a competitively established contract by Miami-Dade Public Schools for additional spending authority to support the information technology hardware needs for the Enterprise Technology Services Department and the Miami-Dade Public Library System.

**Type of Change:** Additional spending authority

**Existing Allocation:** \$21,053,000 for 30 months (June 1, 2008 to January 16, 2011)

**Increase By:** \$ 5,203,000

**Modified Allocation:** \$26,256,000

**Current Expiration:** January 16, 2011

**Modified Expiration:** Unchanged

<b>Vendors:</b>	<b>Address</b>	<b>Principal</b>
•Dell Marketing, L.P. (Non-local vendor)	One Dell Way, RR8-06 Round Rock, TX 78682	Kevin Rollins
•Hewlett-Packard Co. (Non-local vendor)	3000 Hanover Street Palo Alto, CA 94304	Mark Hurd
•Lenovo (United States) (Non-local vendor)	1009 Think Place Building 500, Box 29 Morrisville, NC. 27560	Rory Road
•IBM Corp. (Non-local vendor)	Dept 10-64A New Orchard Road Armonk, NY 10504	Samuel J. Palmisano
•Lexmark International (Non-local vendor)	740 New Circle Road Lexington, KY 40550	Paul J. Curlander

**Performance Data:** There are no performance issues with any of the five firms.

**Compliance Data:** There are no compliance issues with any of the five firms.

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**Contract Measure:** No measure, accessing other entity's contract.

**Review Committee Date:** February 6, 2008; Item #2-07

**Local Preference:** Not applicable

**Living Wage:** The Living Wage Ordinance does not apply.

**User Access Program:** This contract includes the User Access Program provision. The 2% program discount is being collected on all purchases.

**Contract Managers:** James D. Munn, Jr. Department of Procurement Management  
Pedro Cacicedo, Enterprise Technology Services Department  
Leo Maresma, Miami-Dade Public Library System

**Contract Effective Date:** Upon approval by the Board unless vetoed by the Mayor.

**REASON FOR CHANGE**

Authorization is requested to provide additional spending authority for the Enterprise Technology Services Department (ETSD) and Miami-Dade Public Library System (MDPLS) to support their Information Technology (IT) Hardware needs.

This contract was established through an open competitive Request for Proposals (RFP) process solicited jointly by Miami-Dade County Public Schools and Miami-Dade County. This contract is currently accessed by 30 County departments to provide IT Hardware equipment.

Approval of additional spending authority will be utilized by ETSD in support of County departments. It will also be used to acquire computer equipment and related maintenance services to support the Metronet infrastructure. MDPLS will utilize this additional funding to support their ongoing technology refresh program to replace obsolete IT hardware. The funds will also be utilized by MDPLS to support and finalize acquisitions for new library facilities scheduled to open.

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**Item 4.2**

**Contract No:** 128-FF11

**Contract Title:** **Multifunctional Devices, Copy Equipment, Services, and Supplies**

**Description:** To modify a competitively established Miami-Dade County Public Schools contract for additional spending authority to allow various County departments to continue lease payments, replacement of expiring leases, and purchase of multifunctional devices, copier equipment, services and supplies.

**Type of Change:** Additional spending authority

**Existing Allocation:** \$ 500,000 for one year (October 1, 2008 to September 30, 2009)

**Increase By:** \$ 2,002,000

**Modified Allocation:** \$ 2,502,000

**Current Expiration:** September 30, 2009

**Modified Expiration:** Unchanged

<b>Vendors:</b>	<b>Address</b>	<b>Principal</b>
•Barlop, Inc. (Local vendor)	8376 N.W. 68 <sup>th</sup> Street Miami, FL 33168	Jose Lopez
•Docutek Imaging Solutions, Inc. (Local vendor)	990 South Rogers Circle Suite #8 Boca Raton, FL 33487	Thomas Capraro
•IKON Office Solutions, Inc. (Local vendor)	703 Waterford Way Suite #190 Miami, FL 33126	Matthew J. Espe
•Sharp Electronics Corp. (Local vendor)	14791 Oak Lane Miami Lakes, FL 33016	Toshihiko Fujimoto

**Performance Data:** There are no performance issues with any of the four firms.

**Compliance Data:** There are no compliance issues with any of the four firms.

**Contract Measure:** No measure, accessing other entity's contract.

**Review Committee Date:** August 6, 2008; Item #2-04

**Local Preference:** Not applicable

**Living Wage:** The Living Wage Ordinance does not apply.

**User Access Program:** This contract includes the User Access Program provision. The 2% program discount is being collected on all purchases.

**Contract Managers:** Leonard Gonzalez, Department of Procurement Management

This contract includes allocations for 14 departments. Each department has designated a contract manager.

**Contract Effective Date:** Upon approval by the Board unless vetoed by the Mayor.

**REASON FOR CHANGE**

Authorization is necessary for additional spending authority to allow various County departments to continue monthly payments on copiers and multifunctional equipment acquired under this contract. The County is currently accessing the Dade County School Board contract to consolidate all copiers and multifunctional equipment leases and purchases from the following manufacturers: Ricoh, Lanier, and Sharp. Accessing this contract, as existing leases expire, results in approximately 40% savings from current pricing.

The School Board contract includes the option to renew for up to one year. It is expected that the option will be exercised. The County intends to continue to access the School Board contract, once renewed, while a comprehensive Countywide solicitation is developed, advertised, and awarded. The additional allocation requested is based on recently gathered data from each department indicating the number and type of multifunctional equipment leased and owned by the County. This data was not available at the time the contract was initially accessed. The data reflects the population of copiers and multifunctional equipment for approximately 85% of the County's departments.

The additional allocation is sufficient to cover currently leased equipment through the maturity date of each lease. The allocation requested is based on analysis of the data collected and estimates the number of copies that will be made by both leased and purchased equipment, including overages. Additionally, the requested allocation will cover the renewal of existing leases expiring over the next fifteen months. Projected expenditures also assume that expiring equipment will be replaced with current models within the same class. There is another contract for copying and facsimile equipment, maintenance, and supplies in this agenda package, under Item 4.4.

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**Item 4.4**

**Contract No.:** 268-000-04-1

**Contract Title:** **Pharmaceutical Supplies**

**Description:** To modify a competitively established State of Minnesota contract through the Minnesota Multi-state Contract Alliance for Pharmacy for additional spending authority and time for the Miami-Dade Fire Rescue Department to purchase pharmaceutical supplies.

**Type of Change:** Additional time and spending authority

**Existing Allocation:** \$ 1,537,000 for 30 months (January 5, 2007 to June 30, 2009)

**Increase By:** \$ 186,000 for three months

**Modified Allocation:** \$ 1,723,000 for 33 months

**Current Expiration:** June 30, 2009

**Modified Expiration:** September 30, 2009

<b>Vendor:</b>	<b>Address</b>	<b>Principal</b>
•Cardinal Health 110, Inc. (Non-local vendor)	7000 Cardinal Place Dublin, OH 43017	Jorge Gomez

**Performance Data:** There are no performance issues with this firm.

**Compliance Data:** There are no compliance issues with this firm.

**Contract Measure:** No measure, accessing other entity's contract.

**Review Committee Date:** July 26, 2006; Item #2-04

**Local Preference:** Not applicable

**Living Wage:** The Living Wage Ordinance does not apply.

**User Access Program:** This contract includes the User Access Program provision. The 2% program discount is being collected on all purchases.

**Contract Managers:** Michael Laughlin, Department of Procurement Management  
Marianela Betancourt, Miami-Dade Fire Rescue Department

**Contract Effective Date:** Upon approval by the Board unless vetoed by the Mayor.

### REASON FOR CHANGE

The State of Florida is a member of the Minnesota Multi-state Contract Alliance for Pharmacy (MMCAP) Buying Group, a group purchasing organization with over \$1.5 billion in buying power. Florida, MMCAP and 44 other state governments currently belong to this organization. Florida's membership allows its political subdivisions to access competitive prices established by the contract. This contract is utilized by Miami-Dade Fire Rescue Department (MDFR) to purchase prescription pharmaceutical supplies for the Emergency Rescue units.

The contract was recently extended by MMCAP through September 30<sup>th</sup>, 2009. Allowing for additional time to coincide with the State contract will provide continuity of supply for MDFR. The MMCAP is in the process of issuing an award for their replacement contract which will commence on October 1, 2009. Once the replacement contract is in place the County will access it for pharmaceutical supplies going forward.

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**Item 4.5**

**Contract No:** 600-340-06-1

**Contract Title:** Copying and Facsimile Equipment, Maintenance, and Supplies

**Description:** To modify this competitively established State of Florida contract for additional spending authority to allow various County departments to continue lease payments, replacement of expiring leases, and purchase of copying and facsimile equipment, maintenance, and supplies.

**Type of Change:** Additional spending authority

**Existing Allocation:** \$ 500,000 for 8 ½ months (September 15, 2008 to May 22, 2009)

**Increase By:** \$ 2,224,000

**Modified Allocation:** \$ 2,724,000

**Current Expiration:** May 22, 2009

**Modified Expiration:** Unchanged

<b>Vendors:</b>	<b>Address</b>	<b>Principal</b>
• Copyco, Inc. (Local vendor)	6401 Nob Hill Road Tamarac, FL 33321	Brian Curry
• IKON Office Solutions, Inc. (Local vendor)	703 Waterford Way Suite #190 Miami, FL 33126	Matthew J. Espe
• Sharp Electronics Corp. (Local vendor)	14791 Oak Lane Miami Lakes, FL 33016	Toshihiko Fujimoto
• Qualpath, Inc. (Local vendor)	1491 S.W. 5 <sup>th</sup> Court Pompano Beach, FL 33069	Kevin J. DeYoung

**Performance Data:** There are no performance issues with any of the four firms.

**Compliance Data:** There are no compliance issues with any of the four firms.

**Contract Measure:** No measure, accessing other entity's contract.

**Review Committee Date:** April 16, 2008; Item #2-05

**Local Preference:** Not applicable

**Living Wage:** The Living Wage Ordinance does not apply.

**User Access Program:** This contract includes the User Access Program provision. The 2% discount is being collected on all purchases.

**Contract Managers:** Leonard Gonzalez, Department of Procurement Management  
This contract includes allocations for seven departments. Each department has designated a contract manager.

**Contract Effective Date:** Upon approval by the Board unless vetoed by the Mayor.

**REASON FOR CHANGE**

Authorization is necessary for additional spending authority to allow County departments to continue accessing the State of Florida contract to pay monthly installments on copiers and multifunctional equipment acquired under this contract. The County is currently accessing the State's contract to consolidate all copiers and multifunctional equipment leases and purchases from the following manufacturers: Brother, Muratec, Ricoh, and Toshiba. Accessing the State contract, as leases expire, will result in approximately 40% savings from the County's current pricing.

The State contract includes the option to renew for up to 36 months. It is expected that the option will be exercised. Working collaboratively with county departments, the Department of Procurement Management (DPM) has initiated an analysis of the various types and quantities of equipment currently leased by Miami-Dade County. Accessing the State contract will allow sufficient time to develop a comprehensive solicitation to meet the needs of all County departments for the lease and purchase of copiers and multifunctional equipment.

The additional allocation is sufficient to cover currently leased equipment through the maturity date of each lease. The allocation requested is based on an analysis of the data collected and estimates the number of copies that will be made by leased and purchased equipment. The requested allocation will also cover the renewal of existing leases expiring over the next fifteen months. Projected expenditures also assume that expiring equipment will be replaced with current models within the same class. There is another contract for multifunctional devices, copy equipment, services and supplies in this agenda package, under Item 4.2.

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**Item 4.6**

**Contract No.:** EC07-07

**Contract Title:** **9-1-1 Equipment and Emergency Notification Software and Services**

**Description:** To access the competitively established Houston-Galveston Area Council of Governments (H-GAC) contract for the Miami-Dade Police Department to acquire the Positron Viper E-911 software licenses, equipment, implementation services, maintenance and support.

**Contract Term:** Two months (May 1, 2009 to June 30, 2009)  
With one, two-year option-to-renew

**Contract Amount:** \$2,300,000 for a two-month term

**Previous Contract Allocation:** Not applicable

**Vendor:** •Positron Public Safety Systems Corp.  
(Non-local vendor)

**Address** 11808 Miracle Hills Drive  
Omaha, NB 68154

**Principal** Steven M. Stangl

**Performance Data:** There are no performance issues with this firm.

**Compliance Data:** There are no compliance issues with this firm.

**Contract Measure:** No measure, accessing other entity's contract.

**Review Committee Date:** April 15, 2009, Item #2-05

**Local Preference:** Not applicable

**Living Wage:** The Living Wage Ordinance does not apply.

**User Access Program:** This contract includes the User Access Program provision. The 2% program discount will be collected on all purchases.

**Contract Managers:** Melissa Adames, Department of Procurement Management  
Thomas Gross, Miami-Dade Police Department  
Pedro Cacicedo, Enterprise Technology Services Department

**Contract Effective Date:** Upon approval by the Board unless vetoed by the Mayor.

## **JUSTIFICATION**

This contract will be utilized by the Miami-Dade Police Department (MDPD) to purchase the Positron Viper E-911 software licenses, equipment, implementation services, and maintenance support services. This contract was competitively established through a Request for Proposals process and is available through the Houston-Galveston Area Council of Governments (H-GAC) cooperative purchasing program. This project will be fully funded by MDPD through grant funding received from the Florida, E-911 State Grant Program. The funds will be utilized to develop the new Lightspeed E-911 Center implementation and upgrade of the current E-911 Center.

The Miami-Dade County E-911 Center processes approximately 2.6 million calls for service each year. MDPD, working with the Enterprise Technology Department (ETSD), is responsible for the daily operation, management and sustainability of the E-911 Center, as well as the integrated technology systems that are critical for its operation.

The E-911 Center utilizes a computerized phone answering system provided by Positron 911 to process calls for emergency service. The current system provided by Positron, referred to as Lifeline 100, is approaching the end of its life cycle, and cannot be expanded to support an enhanced E-911 communications platform. Additionally, the County's project to deploy a parallel E-911 function at the Lightspeed Building requires an Internet Protocol (IP) phone answering system to link both facilities for redundant emergency operations. The current system cannot provide this linkage or redundancy.

MDPD and ETSD conducted market research. The departments have identified this as the best technical solution to continue to provide E-911 call processing capabilities as a replacement of the current Positron Lifeline 100 system with the Positron Viper Solution. This Solution provides IP functionality. The Viper Solution is specifically engineered to support multiple remote positions for distributed operations. The Viper Solution also provides a familiar interface for users accustomed to the current Lifeline System. This will allow the County to leverage the existing investment in user training.

Authorization is also requested to include contract extensions exercised by H-GAC. Should an extension be exercised by H-GAC, the departments will be allocated a prorated figure per year equal to the extension period, not to exceed the amount of the initial term.

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