

Date: June 30, 2009

To: Honorable Chairman Dennis C. Moss  
and Members, Board of County Commissioners

Agenda Item No. 8(0)(1)(G)

From: George M. Burgess  
County Manager

Resolution No. R-835-09

Subject: Resolution Requesting Authority to Exercise Option-to-Renew Periods Under Existing Competitively Bid Contracts that Would Bring the Cumulative Contract Value to More than \$1 Million

**Recommendation**

It is recommended that the Board of County Commissioners delegate to the County Mayor or County Mayor's designee the authority to exercise, in his discretion, the Options-to-Renew (OTRs) set forth in this item. Ordinance #07-139 provides for committee review exemption. ***Contract amounts and department allocations represent the maximum spending authority based on estimated past usage. This action does not guarantee that the total contract amount/value will be expended by County departments and/or agencies.***

**Scope**

The impact of the item in the accompanying OTR package is countywide in nature.

**Fiscal Impact/Funding Source**

***Funding will be expended only if departmental budgets can support the expenditures approved in their Resource Allocation Plan adopted annually by the Board.***

**Track Record/Monitor**

There are no known performance issues with the vendor recommended for award in the accompanying agenda item. The departments' contract manager is reflected in the accompanying agenda item.

**Delegated Authority**

If this item is approved, the County Mayor or County Mayor's designee will have the authority to exercise OTRs in accordance with the terms and conditions of the contract listed in the accompanying package.

**Background**

The competitively bid contract listed in this item requires approval to exercise OTRs contained in the contract that would, if exercised, bring the cumulative value of the contract over \$1 million. This contract was awarded under the County Mayor or County Mayor's designee's delegated authority (\$1 million for competitive procurements) pursuant to Section 2-8.1(b) of the County Code and the Master Procurement Administrative Order, A.O. 3-38.

**On August 11, 2008, the Board was informed that, prospectively, Board approval would be sought when awarding contracts exceeding \$1 million in value if the OTRs are exercised. The contract listed in the package was awarded prior to that date.**

Prior to exercising any Options-to-Renew (OTR) periods, market research is conducted to ensure that continuing to purchase from the awarded vendor is in the best interest of the County. Market research includes competitive factors such as pricing, quality, product features, technology, and lead time. It may also include commercial factors such as environmental issues, other governmental entity practices, industry trends, support and capabilities. The OTRs for each contract in this package will be executed if determined to be in the best interest of the County.

**Item No. 1: Odor Control Chemicals** seeks authority to exercise the two remaining OTR periods for a contract to provide odor control chemicals for the Solid Waste Management and Miami-Dade Water and Sewer departments. The amount being requested for the two remaining option terms is **\$870,000**.

  
Assistant County Manager



**MEMORANDUM**  
(Revised)

**TO:** Honorable Chairman Dennis C. Moss  
and Members, Board of County Commissioners

**DATE:** June 30, 2009

**FROM:**   
R. A. Cuevas, Jr.  
County Attorney

**SUBJECT:** Agenda Item No. 8(O) (1) (G)

Please note any items checked.

- "4-Day Rule" ("3-Day Rule" for committees) applicable if raised
- 6 weeks required between first reading and public hearing
- 4 weeks notification to municipal officials required prior to public hearing
- Decreases revenues or increases expenditures without balancing budget
- Budget required
- Statement of fiscal impact required
- Bid waiver requiring County Mayor's written recommendation
- Ordinance creating a new board requires detailed County Manager's report for public hearing
- Housekeeping item (no policy decision required)
- No committee review

Approved  Mayor

Agenda Item No. 8(0)(1)(G)  
6-30-09

Veto \_\_\_\_\_

Override \_\_\_\_\_

RESOLUTION NO. R-835-09

RESOLUTION AUTHORIZING THE COUNTY MAYOR  
OR COUNTY MAYOR'S DESIGNEE TO EXERCISE  
OPTION-TO-RENEW PERIODS FOR A  
COMPETITIVELY BID CONTRACT AWARDED  
UNDER THE COUNTY MAYOR OR COUNTY  
MAYOR DESIGNEE'S DELEGATED AUTHORITY

WHEREAS, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA, that this Board delegates to the County Mayor or the County Mayor's designee the authority to exercise, in his discretion, the options-to-renew set forth in this item when in the best interest of Miami-Dade County; and the Board further authorizes the County Mayor or County Mayor's designee to execute any and all documents necessary to give effect to those renewals.

The foregoing resolution was offered by Commissioner Jose "Pepe" Diaz, who moved its adoption. The motion was seconded by Commissioner Rebeca Sosa and upon being put to a vote, the vote was as follows:

Dennis C. Moss, Chairman	<b>aye</b>		
Jose "Pepe" Diaz, Vice-Chairman	<b>aye</b>		
Bruno A. Barreiro	<b>absent</b>	Audrey M. Edmonson	<b>aye</b>
Carlos A. Gimenez	<b>aye</b>	Sally A. Heyman	<b>aye</b>
Barbara J. Jordan	<b>aye</b>	Joe A. Martinez	<b>absent</b>
Dorrin D. Rolle	<b>aye</b>	Natacha Seijas	<b>aye</b>
Katy Sorenson	<b>aye</b>	Rebeca Sosa	<b>aye</b>
Sen. Javier D. Souto	<b>absent</b>		

The Chairperson thereupon declared the resolution duly passed and adopted this 30<sup>th</sup> day of June, 2009. This resolution shall become effective ten (10) days after the date of its adoption unless vetoed by the Mayor, and if vetoed, shall become effective only upon an override by this Board.

MIAMI-DADE COUNTY, FLORIDA  
BY ITS BOARD OF  
COUNTY COMMISSIONERS

HARVEY RUVIN, CLERK



By: **DIANE COLLINS**  
Deputy Clerk

Approved by County Attorney as  
to form and legal sufficiency.

Hugo Benitez

**Item No. 1**

**Contract No.:** 1067-4/11-2

**Contract Title:** **Odor Control Chemicals**

**Description:** It is recommended that the Board authorize the County Mayor or County Mayor's designee, to exercise the two remaining Option-to-Renew (OTR) terms for a contract to provide odor control chemicals for the Solid Waste Management and Miami-Dade Water and Sewer departments. This contract is in its second OTR period which expires on October 31, 2009.

This contract was awarded on October 10, 2006 for a one-year term with four, one-year OTRS. On July 1, 2008 the Board authorized the approval of the second OTR period which brought the cumulative value of the contract over \$1 million.

<b>Initial Contract Term and Usage:</b>	November 1, 2006 to October 31, 2007	\$ 435,000
<b>First OTR and Usage:</b>	November 1, 2007 to October 31, 2008	\$ 435,000
<b>Second OTR and Usage:</b>	November 1, 2008 to October 31, 2009	\$ 435,000
<b>Third OTR and Estimated Usage:</b>	November 1, 2009 to October 31, 2010	\$ 435,000
<b>Fourth OTR and Estimated Usage:</b>	November 1, 2010 to October 31, 2011	<u>\$ 435,000</u>
<b>Cumulative Value:</b>		\$2,175,000

**Contract Measure:** Small Business Enterprise Bid Preference

**Review Committee Date:** March 29, 2006; Item #6-08

**Local Preference:** Applied in accordance with the Local Preference Ordinance.

**Living Wage:** The Living Wage Ordinance does not apply.

**User Access Program:** This contract includes the User Access Program provision. The 2% program discount is being collected on all purchases.

<b>Vendor:</b>	<b>Address</b>	<b>Principal</b>
•Total Connection, Inc. (Local vendor)	20451 N.W. 2 <sup>nd</sup> Avenue #120 Miami, FL 33169	Joseph Orukotan

**Performance Data:** There are no performance issues with this firm.

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**Compliance Data:**

There are no compliance issues with this firm.

**Contract Managers:**

Herman Ramsey, Department of Procurement Management

Lydia Manners, Miami-Dade Water and Sewer Department

Ermine Brookes, Department of Solid Waste Management

**JUSTIFICATION**

This contract is utilized by the Solid Waste Management and Miami-Dade Water and Sewer departments to purchase odor control chemicals to curtail strong odors. Current market research indicates that current market pricing (\$8.17 - \$12.70 per gallon) is higher than the current contract price (\$6.99 per gallon). The contract allows a price adjustment based on the manufacturer increase. The awarded vendor has not asked for a price increase for the next option term, therefore, it is in the best interest of the County to exercise the third option-to-renew.

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