

Memorandum



Date: February 2, 2010

To: Honorable Chairman Dennis C. Moss
and Members, Board of County Commissioners

Amended
Agenda Item No. 8(O)(1)(C)

From: George M. Burgess
County Manager

Resolution No. R-118-10

Subject: Recommendation for Approval to Access a Competitively Established Contract for
Technology Products/Equipment and Technology Services/Solutions

On February 2, 2010, the Board of County Commissioners (Board) approved a motion to amend the foregoing resolution, bifurcating and authorizing access of this contract only for the Miami-Dade Seaport Department in the amount of \$1.6 million. The Board also approved a motion to defer award for the remaining departments to the next County Commission meeting on February 18, 2010.

RECOMMENDATION

It is recommended that the Board of County Commissioners (Board) approve accessing the competitively established U.S. Communities contract which was competitively solicited for and awarded by Fairfax County, Virginia, for the purchase of information technology equipment, technology services and turnkey solutions. U.S. Communities is a nonprofit governmental purchasing alliance that assists public agencies in reducing the cost of purchased goods through pooling the purchasing power of public agencies nationwide. This contract will be utilized by the Seaport Department.

CONTRACT NO: RQ09-997736-42B-D

CONTRACT TITLE: Technology Products/Equipment and Technology
Services/Solutions

TERM: Thirty-eight months (February 1, 2010 – April 30, 2013)

CONTRACT AMOUNT: \$1,600,000

USING AGENCIES AND
FUNDING SOURCES:

<u>Department</u>	<u>Allocation</u>	<u>Funding Source</u>
Seaport	<u>\$1,600,000</u>	Homeland Security Grant
	\$1,600,000	

METHOD OF AWARD: Access of other Governmental Entity Competitive Contract. Administrative Order 3-38 provides the authority to access a competitively solicited contract from any other governmental or quasi-governmental entity or not-for-profit organization, provided the goods or services are not available through an existing County contract at the same or lower price.

PREVIOUS CONTRACT
AMOUNT: \$35,991,000 for a five-year term

VENDORS RECOMMENDED
FOR AWARD:

Vendors:	Address	Principal	Award
GTSI Corp. (Non-local vendor)	2553 Dulles View Drive Suite 100 Herndon, VA 20171	James Leto	Section B
Insight Public Sector, Inc. (Non-local vendor)	444 Scott Drive Bloomington, IL 60108	Mark McGrath	Section A and B
Solutions4Sure.com Inc. DBA Tech Depot (Non-local vendor)	6 Cambridge Drive Trumbull, CT 06611	Monica Leuchtefeld	Section A

PERFORMANCE DATA: There are no known performance issues with these firms.

COMPLIANCE DATA: There are no known compliance issues with these firms.

CONTRACT MEASURES: No measures - Accessing other entity's contract

REVIEW COMMITTEE DATE: June 10, 2009; Item 2-02

LIVING WAGE: The services being provided are not covered under the Living Wage Ordinance.

USER ACCESS PROGRAM: The 2% User Access Program provision is included. The program discount will be collected on all purchases where permitted by funding source.

LOCAL PREFERENCE: The Local Preference Ordinance does not apply.

CONTRACT MANAGERS: James Munn, Jr., Department of Procurement Management
 Gyselle Saner, Miami-Dade Seaport Department

ESTIMATED CONTRACT COMMENCEMENT DATE: Upon approval by the Board and expiration of the Mayoral veto period.

DELEGATION AUTHORITY: If this item is approved, the County Mayor or designee will have the authority to conduct, at County Mayor's or designee's discretion, spot market quotations, award project specific engagements, and exercise subsequent options-to-renew or other extensions in accordance with the terms and conditions of the contract.

BACKGROUND

On May 1, 2009, Fairfax County, Virginia, acting as the lead agency for U.S. Communities, solicited under full and open competition a Request for Proposals to establish a nationwide contract for the purchase of information technology equipment, services, and solutions. U.S. Communities is a governmental purchasing alliance cosponsored by the National Association of Counties, the National League of Cities, and the National Institute of Governmental Purchasing. Accessing this contract will provide the County with the best value for a range of technology equipment, services, and turnkey solutions to expedite purchases for the Seaport Department. The intent of the award was to establish vendor bid ceiling rates awarded by group for future price competition. Awarded vendors will participate in spot market purchases through a competitive Request for Quotes process competed amongst the vendors awarded in each Section as defined below:

- **Section A Technology Products/Equipment:** This Section offers a wide range of technology products/equipment. Products offered under this Section include: computers (desktop and laptop), monitors, servers, scanners, peripherals, printers, software, networking, and associated computer components. Additionally, services associated with the purchase of technology products/equipment may be purchased such as: imaging, licensing, asset tagging, extended warranties, maintenance, bar-coding, and digital signage.
- **Section B Technology Services/Solutions:** This Section offers a wide range of technical, professional, and financial services/solutions related to the design, use and/or operation of the technology products including: systems configuration, integration, software development, hardware/software installation, maintenance, security surveillance, lifecycle solutions and other services and solutions.

It is recommended that the Board approve access to this competitively established contract to support the technology projects listed below for the Seaport Department. The departmental projects are summarized below and are further described in the attached table submitted in this recommendation.

1. **Miami-Dade Seaport Department (Seaport)** requires an allocation on this contract to obtain the required equipment and integration services for the Cruise Terminal B, C, and J Access Control and Video Upgrade Project. The project will expand and/or relocate the access control and video devices utilized by the Seaport to monitor activity. This is a Department of Homeland Security grant funded project which expires September 30, 2010; all work must be completed and expended by this date. The total amount being requested by the Seaport is \$1,600,000.

Authorization is also requested to include contract extensions and renewals exercised by Fairfax County, Virginia. Should an extension or renewal be exercised by Fairfax County, the departments will be allocated a prorated figure per year equal to the extension or renewal period. If additional spending authority greater than the prorated amount is required, staff will present the request to the Board for approval as a contract modification.


Assistant County Manager

**RQ09-997736-42A-D: Technology Products/Equipment and Technology Services/Solutions
Table Attachment**

1. Miami-Dade Seaport Department (Seaport)

Seaport has requested access to this contract in support of the Cruise Terminal project described below. This new project will be funded by a grant obtained from the Department of Homeland Security (DHS) which expires September 30, 2010. This project will expand and upgrade access control systems and video devices utilized to monitor terminal activity.

A Cruise Terminal B,C & J Access Control & Video Management Upgrade: The Seaport will utilize this contract to obtain a turnkey solution that will expand and/or relocate access control and video devices specific to Cruise Terminals B,C and J. Project activity will include but is not limited to installation and implementation of access control points, all necessary low-voltage wiring, fiber optic cabling, video cameras and recorders, including the final configuration of software to integrate and operate all equipment and system components.

		Allocations				Total
		FY	FY	FY	FY	
		2009/2010	2010/2011	2011/2012	2012/2013	
A	Cruise Terminals B, C & J Access Control & Video Management Upgrade	\$1,600,000	\$0	\$0	\$0	\$1,600,000
Total for Seaport:						\$1,600,000



MEMORANDUM
(Revised)

TO: Honorable Chairman Dennis C. Moss
and Members, Board of County Commissioners

DATE: February 2, 2010

FROM: R. A. Cuevas, Jr.
County Attorney

SUBJECT: Amended
Agenda Item No. 8(O)(1)(C)

Please note any items checked.

- "3-Day Rule" for committees applicable if raised
- 6 weeks required between first reading and public hearing
- 4 weeks notification to municipal officials required prior to public hearing
- Decreases revenues or increases expenditures without balancing budget
- Budget required
- Statement of fiscal impact required
- Ordinance creating a new board requires detailed County Manager's report for public hearing
- No committee review
- Applicable legislation requires more than a majority vote (i.e., 2/3's ____, 3/5's ____, unanimous ____) to approve
- Current information regarding funding source, index code and available balance, and available capacity (if debt is contemplated) required

Approved _____ Mayor
Veto _____
Override _____

Amended
Agenda Item No. 8(0)(1)(C)
2-2-10

RESOLUTION NO. R-118-10

RESOLUTION AUTHORIZING ESTABLISHMENT OF A CONTRACT ACCESSING THE FAIRFAX COUNTY, VIRGINIA TECHNOLOGY EQUIPMENT, SERVICES, AND SOLUTIONS CONTRACT NO. RQ09-997736-42B-D IN THE AMOUNT OF \$1,600,000 AND AUTHORIZING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE, TO CONDUCT, SPOT MARKET QUOTATIONS, AWARD PROJECT SPECIFIC ENGAGEMENTS, AND EXERCISE SUBSEQUENT OPTIONS-TO-RENEW OR OTHER CONTRACT EXTENSIONS EXERCISED BY FAIRFAX COUNTY, VIRGINIA FOR PURCHASE OF TECHNOLOGY EQUIPMENT, SERVICES, AND SOLUTIONS

WHEREAS, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA, that this Board authorizes establishment of a contract accessing Fairfax County, Virginia Technology Equipment, Services, and Solutions Contract No. RQ09-997736-42B-D and authorizing the County Mayor or County Mayor's designee, to exercise contract extensions exercised by the County of Fairfax, Virginia for purchase of Technology Equipment, Services, and Solutions. Should an extension be exercised by Fairfax, the departments will be allocated a prorated figure per year equal to the extension period. If additional spending authority greater than the prorated amount is required, staff will present the request to the Board for approval as a contract modification.

The foregoing resolution was offered by Commissioner **Natacha Seijas** who moved its adoption. The motion was seconded by Commissioner **Joe A. Martinez** and upon being put to a vote, the vote was as follows:

	Dennis C. Moss, Chairman	absent
	Jose "Pepe" Diaz, Vice-Chairman	aye
Bruno A. Barreiro	aye	Audrey M. Edmonson absent
Carlos A. Gimenez	aye	Sally A. Heyman aye
Barbara J. Jordan	aye	Joe A. Martinez aye
Dorrian D. Rolle	aye	Natacha Seijas aye
Katy Sorenson	absent	Rebeca Sosa aye
Sen. Javier D. Souto	aye	

The Chairperson thereupon declared the resolution duly passed and adopted this 2nd of February, 2010. This resolution shall become effective as follows: (1) ten (10) days after the date of its adoption unless vetoed by the Mayor, and if vetoed, shall become effective only upon an override by this Board.

MIAMI-DADE COUNTY, FLORIDA
BY ITS BOARD OF COUNTY
COMMISSIONERS



HARVEY RUVIN, CLERK

By: **DIANE COLLINS**
Deputy Clerk

Approved by County Attorney as
to form and legal sufficiency.

Oren Rosenthal