

# Memorandum



**Date:** November 15, 2011  
**To:** Honorable Chairman Joe A. Martinez  
and Members, Board of County Commissioners  
**From:** Carlos A. Gimenez  
Mayor   
**Subject:** Recommendation to Award: Integrated Security Control System Replacement

Agenda Item No. 8(F)(12)

Resolution No. R-966-11

## RECOMMENDATION

It is recommended that the Board of County Commissioners approve the award of this contract to Black Creek Integrated Systems to purchase and implement an Integrated Security Control System replacement for the Miami-Dade Corrections and Rehabilitation Department.

**CONTRACT NUMBER:** RFP769

**CONTRACT TITLE:** Integrated Security Control System Replacement

**TERM:** 3 years with two, 2-year options-to-renew

**APPROVAL TO ADVERTISE:** January 26, 2011

**METHOD OF AWARD:** To the responsive and responsible proposer whose offer results in the best value to the County.

**PREVIOUS CONTRACT AMOUNT:** Not applicable.

**CONTRACT AMOUNT:** \$1,500,000  
\*If the County chooses to exercise the two, 24 month options-to-renew, the cumulative value will be \$ 1,571,000.

## **USING/MANAGING AGENCY AND FUNDING SOURCE:**

Department	Allocation	Funding Source	Contract Manager
Miami-Dade Corrections and Rehabilitation Department	\$ 1,500,000	Capital Funds	Simon Waterman
<b>Total</b>	<b>\$ 1,500,000</b>		

## BACKGROUND

The Department of Procurement Management solicited proposals under full and open competition to obtain a turnkey integrated security control system (system) for the Miami-Dade Corrections and Rehabilitation Department (MDCR) to replace the existing legacy security system currently in use at the Turner Guilford Knight Correctional Center (TGK). The existing system has reached the end of its useful

Rehabilitation Department (MDCR) to replace the existing legacy security system currently in use at the Turner Guilford Knight Correctional Center (TGK). The existing system has reached the end of its useful life and must be replaced in order to maintain the safety of the facility. The System provided by Black Creek Integrated Systems will integrate with the existing TGK infrastructure and provide centralized control of the security alarm system, closed circuit television system, intercom system, paging system, duress system, door control system, and motion sensors.

Additionally, the system will include updated hardware and network infrastructure for TGK. This contract will allow MDCR to gain efficiencies through enhanced technology which allows expedited response to security issues through faster computers and cabling infrastructure. Staff was able to negotiate a reduction of \$54,550 from the proposed offer. During the initial three year contract term, Black Creek Integrated Systems will furnish and install the integrated security control system. This includes all hardware, software licenses, integration services, technical support, training, and maintenance. During the option terms, the vendor will provide ongoing maintenance services and technical support services.

**PROCUREMENT**

**CONTRACTING OFFICER:** Erick Martinez

**VENDOR RECOMMENDED FOR AWARD:**

Awardee	Address	Principal
Black Creek Intergrated Systems (Non-Local)	2900 Crestwood Blvd Irondale , AL 35210	Ike Newton

**PERFORMANCE DATA:** There are no performance issues with the recommended firm.

**COMPLIANCE DATA:** There are no compliance issues with the recommended firm.

**VENDORS NOT RECOMMENDED FOR AWARD:**

Proposers	Reason for Not Recommending
Norment Security Group	Evaluation Scores/Ranking. These firms' offers were ranked lower than the recommended proposer.
Pinnacle Integrated Systems, Inc	
Simplex Grinnell	

**REVIEW COMMITTEE DATE:** December 8, 2010

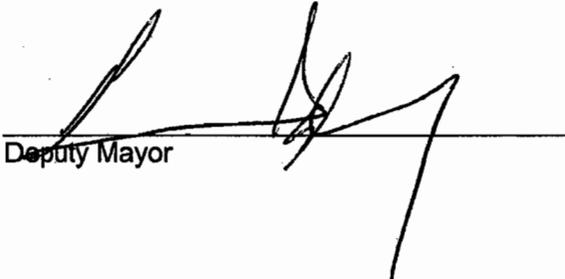
**CONTRACT MEASURES:** A Small Business Enterprise (SBE) Selection Factor was applied in accordance with the Ordinance.

**LIVING WAGE:** The services being provided are not covered under the Living Wage Ordinance.

**USER ACCESS PROGRAM:** The User Access Program provision will apply. The 2% program discount will be collected on all purchases.

**LOCAL PREFERENCE:** The Local Preference was applied in accordance with the Ordinance.

**ESTIMATED CONTRACT  
COMMENCEMENT DATE:** Upon approval by the Board of County Commissioners.

  
\_\_\_\_\_  
Deputy Mayor

9/22/11  
\_\_\_\_\_  
Date



# MEMORANDUM

(Revised)

**TO:** Honorable Chairman Joe A. Martinez  
and Members, Board of County Commissioners

**DATE:** November 15, 2011

**FROM:**   
R. A. Cuevas, Jr.  
County Attorney

**SUBJECT:** Agenda Item No. 8(F)(12)

**Please note any items checked.**

- "3-Day Rule" for committees applicable if raised**
- 6 weeks required between first reading and public hearing**
- 4 weeks notification to municipal officials required prior to public hearing**
- Decreases revenues or increases expenditures without balancing budget**
- Budget required**
- Statement of fiscal impact required**
- Ordinance creating a new board requires detailed County Manager's report for public hearing**
- No committee review**
- Applicable legislation requires more than a majority vote (i.e., 2/3's \_\_\_\_, 3/5's \_\_\_\_, unanimous\_\_\_\_) to approve**
- Current information regarding funding source, index code and available balance, and available capacity (if debt is contemplated) required**

Approved \_\_\_\_\_ Mayor

Agenda Item No. 8(F)(12)

Veto \_\_\_\_\_

11-15-11

Override \_\_\_\_\_

RESOLUTION NO. R-966-11

RESOLUTION AUTHORIZING EXECUTION OF AN AGREEMENT IN THE AMOUNT OF \$1,500,000 WITH BLACK CREEK INTEGRATED SYSTEMS TO OBTAIN A TURNKEY INTEGRATED SECURITY CONTROL SYSTEM FOR THE MIAMI-DADE CORRECTIONS AND REHABILITATION DEPARTMENT TO REPLACE THE EXISTING LEGACY SECURITY SYSTEM CURRENTLY IN USE AT THE TURNER GUILFORD KNIGHT CORRECTIONAL CENTER, AUTHORIZING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO EXECUTE AN AGREEMENT FOR AND ON BEHALF OF MIAMI-DADE COUNTY AND TO EXERCISE ANY CANCELLATION AND RENEWAL PROVISIONS, AND TO EXERCISE ALL OTHER RIGHTS CONTAINED THEREIN CONTRACT NO. RFP 769

**WHEREAS**, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

**NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA**, that this Board approves the execution of an agreement in the amount of \$1,500,000 with Black Creek Integrated Systems, in substantially the form attached hereto and made a part hereof, and authorizes the County Mayor or County Mayor's designee to execute same for and on behalf of Miami-Dade County and to exercise any cancellation and renewal provisions and all other rights contained therein.

The foregoing resolution was offered by Commissioner **Jose "Pepe" Diaz**, who moved its adoption. The motion was seconded by Commissioner **Joe A. Martinez** and upon being put to a vote, the vote was as follows:

	Joe A. Martinez, Chairman	<b>aye</b>	
	Audrey M. Edmonson, Vice Chairwoman	<b>absent</b>	
Bruno A. Barreiro	<b>aye</b>	Lynda Bell	<b>aye</b>
Esteban L. Bovo, Jr.	<b>aye</b>	Jose "Pepe" Diaz	<b>aye</b>
Sally A. Heyman	<b>aye</b>	Barbara J. Jordan	<b>aye</b>
Jean Monestime	<b>aye</b>	Dennis C. Moss	<b>aye</b>
Rebeca Sosa	<b>aye</b>	Sen. Javier D. Souto	<b>aye</b>
Xavier L. Suarez	<b>aye</b>		

The Chairperson thereupon declared the resolution duly passed and adopted this 15<sup>th</sup> day of November, 2011. This resolution shall become effective ten (10) days after the date of its adoption unless vetoed by the Mayor, and if vetoed, shall become effective only upon an

MIAMI-DADE COUNTY, FLORIDA  
BY ITS BOARD OF  
COUNTY COMMISSIONERS

HARVEY RUVIN, CLERK

**Christopher Agrippa**

By: \_\_\_\_\_  
Deputy Clerk



Approved by County Attorney as  
to form and legal sufficiency.

Hugo Benitez

# Memorandum



**Date:** April 29, 2011

**To:** Alina T. Hudak  
County Manager

**Thru:** Miriam Singer, CPPO  
Director  
Department of Procurement Management

**From:** Erick Martinez  
Procurement Contracting Officer 1  
Chairperson, Evaluation/Selection Committee

**Subject:** Report of Evaluation/Selection Committee for RFP769: Integrated Security Control System Replacement

The Evaluation/Selection Committee has completed the task of evaluating proposals submitted in response to the referenced Request for Proposals (RFP) following the guidelines published in the solicitation as summarized below.

**Evaluation/Selection Committee Meeting Dates:**

- March 03, 2011 – Kickoff Meeting
- March 21, 2011 – Preliminary Technical Evaluation Meeting & Preliminary Scoring Session
- March 29, 2011 – Oral Presentation & Final Evaluation/Scoring Session

**Verification of compliance with contract measures:**

The Review Committee recommended a Small Business Enterprise (SBE) selection factor for this solicitation. None of the Proposers who submitted responses are certified SBE firms.

**Verification of compliance with minimum qualification, and technical requirements:**

The RFP closed on March 1, 2011, with four proposal submissions. Proposals were received from Black Creek Integrated Systems, Norment Security Group, Pinnacle Integrated Systems, and Simplex Grinnell. The proposals received were reviewed by the Chairperson and the Miami-Dade Corrections and Rehabilitation Department to verify compliance with the minimum qualification requirements included in the solicitation.

**Summary of Scores:**

The Evaluation/Selection Committee was tasked with evaluating, scoring, and ranking the four responsive proposals submitted in response to the RFP. After completion of a technical review of the proposals received, the Evaluation/Selection Committee conducted preliminary scoring.

Preliminary scores are as follows:

Proposer	Evaluation Score (Max. 425 pts)	Price Score (Max. 75 pts)	Total Combined Score (Max. 500 pts)	Price Submitted
Black Creek Integrated Systems	408	61	469	\$ 1,554,550

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Norment Security Group	229	42	271	\$ 1,995,000
Pinnacle Integrated Systems	276	18	294	\$ 3,577,970
Simplex Grinnell	239	67	306	\$ 1,465,577

Based on the initial evaluation, the Evaluation/Selection Committee elected to hold an oral presentation to obtain clarification for submission from the highest ranked proposer: Black Creek Integrated Systems. The oral presentation took place on March 29, 2011 with Black Creek Integrated Systems. Following conclusion of the oral presentation, a final evaluation meeting and final scoring was conducted.

**Final Score Post Oral Presentation:**

Proposer	Evaluation Score (Max. 425 pts)	Price Score (Max. 75 pts)	Total Combined Score (Max. 500 pts)	Price Submitted
Black Creek Integrated Systems	404	62	466	\$ 1,554,550

**Local Preference:**

Local Preference was applied, and did not affect the outcome.

**Negotiations:**

The Evaluation/Selection Committee recommends that the County enter into negotiations with Black Creek Integrated Systems, the highest ranked Proposer. The Evaluation/Selection Committee deems the proposal submitted by Black Creek Integrated Systems to offer the County the best overall value. The following individuals will participate in the negotiations:

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~~Erick Martinez, Department of Procurement Management~~  
 Eduardo Astigarraga, Miami-Dade Corrections and Rehabilitation Department  
 Simon Waterman, Miami-Dade Corrections and Rehabilitation Department  
 Aundria Blatch, General Services Administration

**Justification for Recommendation:**

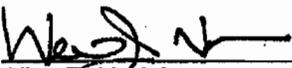
A Request for Proposals was issued in order to select an Integrated Security Control System (System) replacement for the Miami-Dade Corrections and Rehabilitation Department (MDCR). This System will replace the existing security system located at the Turner Guilford Knight Correctional Facility (TGK). The existing security system has reached the end of its useful life and must be replaced. The new System will effectively integrate with TGK's security infrastructure and will provide centralized control of all security sub-systems. The System will enable MDCR staff to control and monitor access doors, duress alarms, surveillance cameras, intercoms, and motion sensors. MDCR will gain efficiencies through the new enhanced technology which will allow expedited response through faster computers and faster cabling infrastructure.

It is recommended that the County enter into negotiations with Black Creek Integrated Systems. The Solution proposed by Black Creek Integrated Systems meets all requirements outlined in the solicitation. Black Creek Integrated Systems proposed a turnkey Solution inclusive of all software, hardware, installation, integration, training, hardware and software maintenance, and support services. The Evaluation/Selection Committee recommends Black Creek Integrated Systems to proceed with negotiations for the following reasons:

- Proposed Solution exceeded the requirements of the RFP. It is designed to integrate with various existing systems such as the duress, closed circuit television, intercom, door control, and paging systems;
- Proposed software is fully customizable and operates in a centralized/decentralized manner, there is no single point of failure;
- Officer stations are not limited to control one area, control is managed through user-level access permissions;
- Proposed implementation schedule will minimize disruption to TGK and will enable MDCR to minimize the operational soft costs associated with this complex retrofit project;
- Black Creek has substantial experience in providing security systems for Correctional facilities comparable to TGK;
- Black Creek's core competency is developing, implementing, and integrating security systems for the Correctional Industry.

Copies of the Evaluation Results Memo, score sheets for each Evaluation/Selection Committee scoring member, as well as a composite score sheet are attached.

Approved

  
\_\_\_\_\_  
Alina T. Hudak  
County Manager

5/2/11  
\_\_\_\_\_  
Date

Not Approved

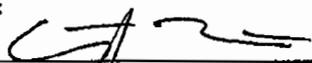
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Alina T. Hudak  
County Manager

\_\_\_\_\_  
Date

**RFP769  
INTEGRATED SECURITY CONTROL SYSTEM REPLACEMENT  
EVALUATION OF PROPOSALS**

**FINAL SCORE SHEET (COMPOSITE)**

SELECTION CRITERIA	PROPOSERS	Black Creek Integrated Systems
Proposer's approach and methodology to providing the services requested in this Solicitation including software, equipment, warranty and support services. <i>(Max. Points: 25)</i>		120
Proposed project plan and implementation timeline <i>(Max. Points: 25)</i>		115
Proposer's relevant experience, qualifications, and past performance <i>(Max. Points: 20)</i>		100
Relevant experience and qualifications of key personnel, including key personnel of subcontractors, that will be assigned to this project, and experience and qualifications of subcontractors. <i>(Max. Points: 15)</i>		72
Price <i>(Max. Points: 15)</i>		62
<b>TOTAL POINTS</b> <i>(Technical + Price)</i>		<b>469</b>
<b>Local Preference*</b> <i>(Highest ranked proposer's total points - 5% = Local Preference range)</i>		

Signature:  4-1-11

Chairperson:  4/4/11

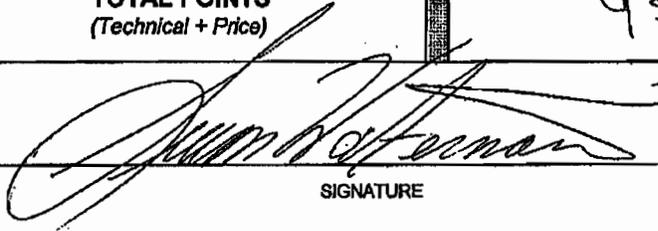
Reviewed By: \_\_\_\_\_

Ranking	1st
Local Preference	No
Is highest ranked local? Y / N	No
Is firm within 5% local? Y / N	N/A
Is any firm within 5% of the highest ranked? Y / N	N/A

**RFP769  
INTEGRATED SECURITY CONTROL SYSTEM REPLACEMENT  
EVALUATION OF PROPOSALS**

**FINAL SCORE SHEET  
Simon Waterman**

SELECTION CRITERIA	PROPOSERS	Black Creek Integrated Systems
Proposer's approach and methodology to providing the services requested in this Solicitation including software, equipment, warranty and support services. <i>(Max. Points: 25)</i>		25
Proposed project plan and implementation timeline <i>(Max. Points: 25)</i>		23
Proposer's relevant experience, qualifications, and past performance <i>(Max. Points: 20)</i>		20
Relevant experience and qualifications of key personnel, including key personnel of subcontractors, that will be assigned to this project, and experience and qualifications of subcontractors. <i>(Max. Points: 15)</i>		15
Price <i>(Max. Points: 15)</i>		12
<b>TOTAL POINTS</b> <i>(Technical + Price)</i>		95

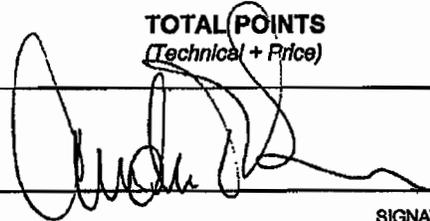

3/29/2011

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**RFP769**  
**INTEGRATED SECURITY CONTROL SYSTEM REPLACEMENT**  
**EVALUATION OF PROPOSALS**

**FINAL SCORE SHEET**  
**Aundria Blatch**

SELECTION CRITERIA	PROPOSERS	Black Creek Integrated Systems
Proposer's approach and methodology to providing the services requested in this Solicitation including software, equipment, warranty and support services. <i>(Max. Points: 25)</i>		25
Proposed project plan and implementation timeline <i>(Max. Points: 25)</i>		20
Proposer's relevant experience, qualifications, and past performance <i>(Max. Points: 20)</i>		20
Relevant experience and qualifications of key personnel, including key personnel of subcontractors, that will be assigned to this project, and experience and qualifications of subcontractors. <i>(Max. Points: 15)</i>		15
Price <i>(Max. Points: 15)</i>		13
<b>TOTAL POINTS</b> <i>(Technical + Price)</i>		93

  
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3/29/2011

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**RFP769  
INTEGRATED SECURITY CONTROL SYSTEM REPLACEMENT  
EVALUATION OF PROPOSALS**

**FINAL SCORE SHEET  
Andrew Whitehorn**

SELECTION CRITERIA	PROPOSERS	Black Creek Integrated Systems
Proposer's approach and methodology to providing the services requested in this Solicitation including software, equipment, warranty and support services. <i>(Max. Points: 25)</i>		20
Proposed project plan and implementation timeline <i>(Max. Points: 25)</i>		22
Proposer's relevant experience, qualifications, and past performance <i>(Max. Points: 20)</i>		20
Relevant experience and qualifications of key personnel, including key personnel of subcontractors, that will be assigned to this project, and experience and qualifications of subcontractors. <i>(Max. Points: 15)</i>		15
Price <i>(Max. Points: 15)</i>		12
<b>TOTAL POINTS</b> <i>(Technical + Price)</i>		89

*Andrew Whitehorn*

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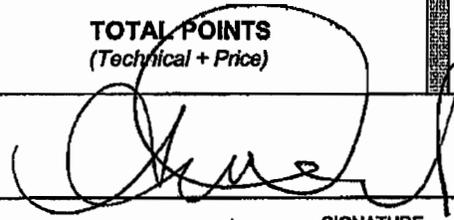
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3/29/2011

**RFP769  
INTEGRATED SECURITY CONTROL SYSTEM REPLACEMENT  
EVALUATION OF PROPOSALS**

**FINAL SCORE SHEET  
Connie Scheel**

SELECTION CRITERIA	PROPOSERS  Black Creek Integrated Systems
Proposer's approach and methodology to providing the services requested in this Solicitation including software, equipment, warranty and support services. <i>(Max. Points: 25)</i>	25
Proposed project plan and implementation timeline <i>(Max. Points: 25)</i>	25
Proposer's relevant experience, qualifications, and past performance <i>(Max. Points: 20)</i>	20
Relevant experience and qualifications of key personnel, including key personnel of subcontractors, that will be assigned to this project, and experience and qualifications of subcontractors. <i>(Max. Points: 15)</i>	12
Price <i>(Max. Points: 15)</i>	12
<b>TOTAL POINTS</b> <i>(Technical + Price)</i>	94

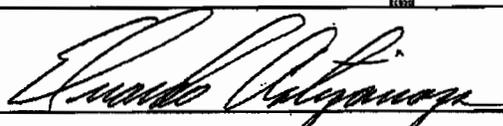
  
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3/29/11

**RFP769  
INTEGRATED SECURITY CONTROL SYSTEM REPLACEMENT  
EVALUATION OF PROPOSALS**

**FINAL SCORE SHEET  
Ed Astigarraga**

SELECTION CRITERIA	PROPOSERS	Black Creek Integrated Systems
Proposer's approach and methodology to providing the services requested in this Solicitation including software, equipment, warranty and support services. <i>(Max. Points: 25)</i>		25
Proposed project plan and implementation timeline <i>(Max. Points: 25)</i>		25
Proposer's relevant experience, qualifications, and past performance <i>(Max. Points: 20)</i>		20
Relevant experience and qualifications of key personnel, including key personnel of subcontractors, that will be assigned to this project, and experience and qualifications of subcontractors. <i>(Max. Points: 15)</i>		15
Price <i>(Max. Points: 15)</i>		13
<b>TOTAL POINTS</b> <i>(Technical + Price)</i>		98

 3/28/2011

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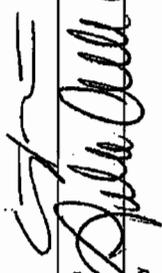
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**RFP769  
INTEGRATED SECURITY CONTROL SYSTEM REPLACEMENT  
EVALUATION OF PROPOSALS**

**PRELIMINARY SCORE SHEET (COMPOSITE)**

SELECTION CRITERIA	PROPOSERS	Black Creek Integrated Systems	Normant Security Group	Pinnacle Integrated Systems	Simplex Grinnell
Proposer's approach and methodology to providing the services requested in this Solicitation including software, equipment, warranty and support services. (Max. Points: 25)	120	30	78	81	
Proposed project plan and implementation timeline (Max. Points: 25)	113	55	62	65	
Proposer's relevant experience, qualifications, and past performance (Max. Points: 20)	100	77	73	52	
Relevant experience and qualifications of key personnel, including key personnel of subcontractors, that will be assigned to this project, and experience and qualifications of subcontractors. (Max. Points: 15)	75	67	63	41	
Price (Max. Points: 15)	61	42	18	67	
<b>TOTAL POINTS</b> (Technical + Price)	<b>469</b>	<b>271</b>	<b>294</b>	<b>306</b>	
Local Preference* (Highest ranked proposer's total points - 5% = Local Preference range)					

Date: 3-21-2011  
4/1/11

Signature:   
Chairperson: John O'Connell  
Reviewed By: \_\_\_\_\_

Ranking	1st	4th	3rd	2nd
Local Preference	No	N/A	N/A	N/A
Is highest ranked local? Y/N	N/A	No	No	No
Is firm within 5% local? Y/N	N/A	No	No	No
Is any firm within 5% of the highest ranked? Y/N	N/A	No	No	No

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**RFP769  
INTEGRATED SECURITY CONTROL SYSTEM REPLACEMENT  
EVALUATION OF PROPOSALS**

Simon Waterman

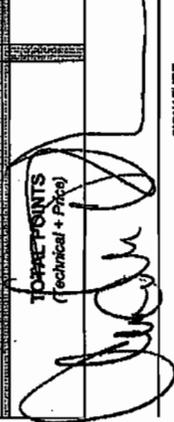
SELECTION CRITERIA	PROPOSERS	Black Creek Integrated Systems	Norment Security Group	Pinnacle Integrated Systems	Simplex Grinnell
Proposer's approach and methodology to providing the services requested in this Solicitation including software, equipment, warranty and support services. (Max. Points: 25)		25	5	20	20
Proposed project plan and implementation timeline (Max. Points: 25)		23	20	15	20
Proposer's relevant experience, qualifications, and past performance (Max. Points: 20)		20	20	15	10
Relevant experience and qualifications of key personnel, including key personnel of subcontractors, that will be assigned to this project, and experience and qualifications of subcontractors. (Max. Points: 15)		15	15	15	10
Price (Max. Points: 15)		12	10	5	15
<b>TOTAL POINTS</b> (Technical + Price)		95	70	70	75


  
 DATE 3/24/2011

**RFP769  
INTEGRATED SECURITY CONTROL SYSTEM REPLACEMENT  
EVALUATION OF PROPOSALS**

Aundria Blatch

SELECTION CRITERIA	PROPOSERS	Black Creek Integrated Systems	Norment Security Group	Pinnacle Integrated Systems	Simplex Grinnell
Proposer's approach and methodology to providing the services requested in this Solicitation including software, equipment, warranty and support services. (Max. Points: 25)	25	5	15	<del>15</del> 15	
Proposed project plan and implementation timeline (Max. Points: 25)	20	5	5	10	
Proposer's relevant experience, qualifications, and past performance (Max. Points: 20)	20	13	12	12	
Relevant experience and qualifications of key personnel, including key personnel of subcontractors, that will be assigned to this project, and experience and qualifications of subcontractors. (Max. Points: 15)	15	10	10	9	
Price (Max. Points: 15)	13	9	3	10	
<b>TOTAL POINTS (Technical + Price)</b>		<b>93</b>	<b>42</b>	<b>45</b>	<b>56</b>

  
 SIGNATURE

3/21/11  
 DATE

Connie Scheel

RFP769  
 INTEGRATED SECURITY CONTROL SYSTEM REPLACEMENT  
 EVALUATION OF PROPOSALS

Connie Scheel

SELECTION CRITERIA	PROPOSERS	Black Creek Integrated Systems	Normant Security Group	Pinnacle Integrated Systems	Simplex Grinnell
Proposer's approach and methodology to providing the services requested in this Solicitation including software, equipment, warranty and support services. (Max. Points: 25)		25	0	15	15
Proposed project plan and implementation timeline (Max. Points: 25)		25	5	10	5
Proposer's relevant experience, qualifications, and past performance (Max. Points: 20)		20	10	10	5
Relevant experience and qualifications of key personnel, including key personnel of subcontractors, that will be assigned to this project, and experience and qualifications of subcontractors. (Max. Points: 15)		15	15	10	0
Price (Max. Points: 15)		17	5	0	15
<b>TOTAL POINTS</b> (Technical Price)		<b>97</b>	<b>35</b>	<b>45</b>	<b>40</b>

 SIGNATURE  
 3/21/2011 DATE

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**RFP769  
INTEGRATED SECURITY CONTROL SYSTEM REPLACEMENT  
EVALUATION OF PROPOSALS**

Ed Astigarraga

SELECTION CRITERIA	PROPOSERS	Black Creek Integrated Systems	Normant Security Group	Pinnacle Integrated Systems	Simplex Grinnell
Proposer's approach and methodology to providing the services requested in this Solicitation including software, equipment, warranty and support services. (Max. Points: 25)		25	10	18	15
Proposed project plan and implementation timeline (Max. Points: 25)		23	10	17	15
Proposer's relevant experience, qualifications, and past performance (Max. Points: 20)		20	14	18	10
Relevant experience and qualifications of key personnel, including key personnel of subcontractors, that will be assigned to this project, and experience and qualifications of subcontractors. (Max. Points: 15)		15	12	13	10
Price (Max. Points: 15)		13	10	5	15
<b>TOTAL POINTS</b> (Technical + Price)		<b>96</b>	<b>56</b>	<b>71</b>	<b>65</b>

*Ed Astigarraga*  
SIGNATURE

3/21/2011  
DATE

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**RFP769  
INTEGRATED SECURITY CONTROL SYSTEM REPLACEMENT  
EVALUATION OF PROPOSALS**

Andrew Whitehorn

SELECTION CRITERIA	PROPOSERS	Black Creek Integrated Systems	Normant Security Group	Pinnacle Integrated Systems	Simplex Grinnell
Proposer's approach and methodology to providing the services requested in this Solicitation including software, equipment, warranty and support services. (Max. Points: 25)		20	10	10	14
Proposed project plan and implementation timeline (Max. Points: 25)		22	15	15	15
Proposer's relevant experience, qualifications, and past performance (Max. Points: 20)		20	20	18	15
Relevant experience and qualifications of key personnel, including key personnel of subcontractors, that will be assigned to this project, and experience and qualifications of subcontractors. (Max. Points: 15)		15	15	15	12
Price (Max. Points: 15)		11	8	5	12
<b>TOTAL POINTS</b> (Technical + Price)		<b>88</b>	<b>68</b>	<b>63</b>	<b>70</b>

*Andrew Whitehorn*

SIGNATURE

3/21/2011  
DATE

21

# Memorandum



**Date:** February 14, 2011

**To:** Those Listed Below

**From:** George M. Burgess  
County Manager

A handwritten signature in black ink, appearing to read "G. Burgess", written over the printed name of George M. Burgess.

**Subject:** Request for Evaluation/Selection Committee for the Miami-Dade Corrections and Rehabilitation Department Request for Proposals for Integrated Security Control System - RFP No. 769 (Substitution #1)

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Please be advised that I am substituting Gladys Galigarcia from ETSD as a replacement for Ulma Gonzalez of ETSD as Ms. Gonzalez is a technical advisor on an active selection committee. I am also replacing Tim Eason of MDT with Andrew Whitehorn of MDT as an alternate since Mr. Eason is participating on an active selection committee.

If you have any questions, please contact Veronica Clark, Assistant to the Director at (305) 375-4770.

c: Miriam Singer, Director, DPM  
Timothy P. Ryan, Director, MDCR  
Angel Petisco, Director, ETSD  
Wendi Norris, Director, GSA  
Carlos Espinosa, P.E., Director, DERM  
Harpal S. Kapoor, Director, MDT  
Penelope Townsley, Director, SBD

Selection Committee

Erick Martinez, DPM (Non-Voting Chairperson)  
Simon Waterman, MDCR  
Eduardo Astigarraga, MDCR  
Aundria Blatch, GSA  
Gladys Galigarcia, ETSD  
Connie Scheel, DERM  
Andrew Whitehorn, MDT (Alternate)

Technical Advisors (Non-Voting)

Gilbert Figueroa, MDCR  
Eugenio Raposo, MDCR

**SELECTION COMMITTEE  
MIAMI-DADE CORRECTIONS AND REHABILITATION DEPARTMENT  
REQUEST FOR PROPOSALS  
INTEGRATED SECURITY CONTROL SYSTEM**

**RFP NO. 769  
(SUBSTITUTION #1)**

Committee Member/ Title	Department	Start Year With County	Ethnicity/ Gender	Education	Professional Licenses	Telephone #
Erick Martinez Non-Voting Chairperson	DPM	--	--	--	--	(305) 375-1075
Simon Waterman Commander	MDCR	1981	White Male	Bachelor of Science in Business	State of Florida B.C. and R.F.A by B.O.M.A.	(786) 263-6409
Eduardo Astigarraga Chief, Fiscal Resources	MDCR	1977	Hispanic Male	Master of Public Administration	None	(786) 263-6229
Aundria Blatch Engineer 2	GSA	2006	Black Female	Bachelor of Science Degree in Electrical Engineering	None	(305) 375-5339
Gladys Galligarcia Programmer	ETSD	1982	Hispanic Female	Bachelors of Art in Chemistry	None	(305) 275-7605
Connie Scheel Senior Systems Analyst	DERM	1999	White Female	Masters in Business Administration B.A. in Human Resource Administration	Certified Microsoft & Data Base	(305) 372-6989
Andrew Whitehorn Systems Analyst/Programmer 2 (Alternate)	MDT	1996	Black Male	Bachelor of Business Administration Associate of Arts in Business	None	(786) 469-5078
<b>TECHNICAL ADVISORS (NON-VOTING)</b>						
Gilbert Figueroa Security Alarm Specialist Supervisor	MDCR	1997	Hispanic Male	Bachelor Degree in Projects Management	Alarm Systems One Contractor License	(786) 263-6417
Eugenio Raposo C&R Facilities Superintendent	MDCR	2009	Hispanic Male	Bachelor of Business Administration with a Major in Construction Management	State of Florida Certified General Contractor	(786) 263-6407

**INTEGRATED SECURITY CONTROL SYSTEM REPLACEMENT**

THIS SOFTWARE LICENSE, HARDWARE, IMPLEMENTATION, INTEGRATION, MAINTENANCE, AND SUPPORT AGREEMENT ("AGREEMENT") IS MADE AND ENTERED INTO BY AND BETWEEN MIAMI-DADE COUNTY, A POLITICAL SUBDIVISION OF THE STATE OF FLORIDA, HAVING ITS PRINCIPAL OFFICE AT 111 N.W. 1ST STREET, MIAMI, FLORIDA 33128 (HEREINAFTER REFERRED TO AS THE "COUNTY"), AND BLACK CREEK INTEGRATED SYSTEMS, A CORPORATION ORGANIZED AND EXISTING UNDER THE LAWS OF THE STATE OF ALABAMA, HAVING ITS PRINCIPAL OFFICE AT 2920 COMMERCE BOULEVARD, IRONDALE, AL 35210 (HEREINAFTER REFERRED TO AS THE "CONTRACTOR").

**WITNESSETH:**

WHEREAS, the Contractor has offered to provide an Integrated Security Control System, that shall conform to the Scope of Services (Appendix A); Miami-Dade County's Request for Proposals (RFP) No. 769 and all associated addenda and attachments, incorporated herein by reference; and the requirements of this Agreement; and,

WHEREAS, the Contractor has submitted a written proposal dated February 25, 2011 hereinafter referred to as the "Contractor's Proposal" which is incorporated herein by reference; and,

WHEREAS, the County desires to procure from the Contractor such Integrated Security Control System for the County, in accordance with the terms and conditions of this Agreement;

NOW, THEREFORE, in consideration of the mutual covenants and agreements herein contained, the parties hereto agree as follows:

A. Contractor desires to grant to the County and the County desires to obtain from the Contractor an Integrated Security Control System inclusive of all required Software, Hardware, equipment, implementation services, maintenance support, training services, and documentation in accordance with the terms and on the conditions set forth in this Agreement.

B. Contractor shall provide the required maintenance and support services for the designated equipment utilized by the County, as further defined in the Scope of Services (Appendix A).

**ARTICLE 1. DEFINITIONS**

- 1.1 The words "Contract" or "Contract Documents" or "Agreement" to mean collectively these terms and conditions (Articles 1 through 43), the Scope of Services (Appendix A), RFP No. 769 and all associated addenda and attachments, the Contractor's Proposal, and all other attachments hereto and all amendments issued hereto.
- 1.2 "Contract Manager" shall mean Miami-Dade County's Director, Department of Procurement Management, or the duly authorized representative.
- 1.3 "System" shall mean all required Software, Hardware, Equipment, Services, and components required to provide the County with the Integrated Security Control System as further defined in this Agreement.
- 1.4 "Contractor" shall mean Black Creek Integrated Systems Corporation and its permitted successors and assigns.
- 1.5 "Days" shall mean Calendar Days.
- 1.6 "Deliverables" shall mean all documentation and any items of any nature submitted by the Contractor to the County's Project Manager for review and approval pursuant to the terms of this Agreement.
- 1.7 The words "directed", "required", "permitted", "ordered", "designated", "selected", "prescribed" or words of like import to mean respectively, the direction, requirement, permission, order, designation, selection or prescription of the County's Project Manager; and similarly the words "approved", "acceptable", "satisfactory", "equal", "necessary", or words of like import to mean respectively, approved by, or acceptable or satisfactory to, equal or necessary in the opinion of the County's Project Manager.

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- 1.8 The words "Change Order" or "Extra Work" or "Additional Work" resulting in additions or deletions or modifications to the amount, type or value of the Work and Services as required in this Contract, as directed and/or approved by the County.
- 1.9 "Project Manager" shall mean the County Manager or the duly authorized representative designated to manage the Contract.
- 1.10 "Scope of Services" shall mean the document appended hereto as Appendix A, which details the work to be performed by the Contractor.
- 1.11 "Subcontractor" or "Subconsultant" shall mean any person, entity, firm or corporation, other than the employees of the Contractor, who furnishes labor and/or materials, in connection with the Work, whether directly or indirectly, on behalf and/or under the direction of the Contractor and whether or not in privity of Contract with the Contractor.
- 1.12 "Work", "Services" "Program", or "Project" shall mean all matters and things required to be done by the Contractor in accordance with the provisions of this Contract.
- 1.13 "Designated Equipment" shall mean the software and hardware products identified on Appendix "A" with which the Software and Hardware will be maintained for the County by the Contractor.
- 1.14 "Documentation" shall mean all manuals, user documentation, and other related materials pertaining to the System which are furnished to Licensee by County in connection with the Software.
- 1.15 "Maintenance Fee" shall mean the fees associated to the Hardware and Software required to operate the System as further outlined in Appendix B "Payment Schedule".
- 1.16 "MDCR" shall mean the Miami-Dade Corrections and Rehabilitation Department.
- 1.17 "TGK" shall mean the Turner Guilford Knight Correctional Center.
- 1.18 "Final System Acceptance" shall mean that the Contractor has demonstrated to the County that the Solution installation is complete and the Solution meets the requirements set forth in the solicitation and that the County has verified the functionality of all hardware and software components.

**ARTICLE 2. GRANT OF RIGHTS**

The License granted for Software under this Agreement authorizes the County on a nonexclusive and perpetual basis to use the Software on the Designated Equipment as outlined in Appendix "A" to operate the Integrated Security Control System.

**ARTICLE 3. ORDER OF PRECEDENCE**

If there is a conflict between or among the provisions of this Agreement, the order of precedence is as follows: 1) these terms and conditions, 2) the Scope of Services (Appendix A), 3) the Payment Schedule (Appendix B), the Miami-Dade County's RFP No. 769 and any associated addenda and attachments thereof, and 4) the Contractor's Proposal.

**ARTICLE 4. RULES OF INTERPRETATION**

- a) References to a specified Article, section or schedule shall be construed as reference to that specified Article, or section of, or schedule to this Agreement unless otherwise indicated.
- b) Reference to any agreement or other instrument shall be deemed to include such agreement or other instrument as such agreement or other instrument may, from time to time, be modified, amended, supplemented, or restated in accordance with its terms.
- c) The terms "hereof", "herein", "hereinafter", "hereby", "herewith", "hereto", and "hereunder" shall be deemed to refer to this Agreement.

- d) The titles, headings, captions and arrangements used in these Terms and Conditions are for convenience only and shall not be deemed to limit, amplify or modify the terms of this Contract, nor affect the meaning thereof.

**ARTICLE 5. NATURE OF THE AGREEMENT**

- a) The Contractor shall provide the services set forth in the Scope of Services, and render full and prompt cooperation with the County in all aspects of the Services performed hereunder.
- b) The Contractor acknowledges that this Agreement requires the performance of all things necessary for or incidental to the effective and complete performance of all Work and Services under this Contract. All things not expressly mentioned in this Agreement but necessary to carrying out its intent are required by this Agreement, and the Contractor shall perform the same as though they were specifically mentioned, described and delineated.
- c) The Contractor shall furnish all labor, materials, tools, supplies, and other items required to perform the Work and Services that are necessary for the completion of this Contract. All Work and Services shall be accomplished at the direction of and to the satisfaction of the County's Project Manager.
- d) The Contractor acknowledges that the County shall be responsible for making all policy decisions regarding the Scope of Services. The Contractor agrees to provide input on policy issues in the form of recommendations. The Contractor agrees to implement any and all changes in providing Services hereunder as a result of a policy change implemented by the County. The Contractor agrees to act in an expeditious and fiscally sound manner in providing the County with input regarding the time and cost to implement said changes and in executing the activities required to implement said changes.

**ARTICLE 6. AGREEMENT TERM**

6.1 The Agreement shall become effective on the date that it is signed by the County or the Contractor, whichever is later and shall be for the duration of three (3) year(s). The County, at its sole discretion, reserves the right to exercise the option to renew this Agreement for two (2) additional two (2) year periods.

6.2 Extension. The County also reserves the right to exercise its option to extend this Agreement for up to one hundred-eighty (180) calendar days beyond the current Agreement period or beyond any of the renewals. The County will notify the Contractor in writing of the extension. This Agreement may be further extended beyond the initial one hundred-eighty (180) calendar day extension period by mutual agreement between the County and the Contractor, upon approval by the Board of County Commissioners.

**ARTICLE 7. SOFTWARE, HARDWARE SUPPORT AND MAINTENANCE SERVICES**

7.1 Contractor Obligations. Contractor shall provide the County with support and maintenance services for the System utilized by the County as further defined in Appendix "A", Scope of Services.

7.2 Telephone Support. For the term of this Agreement, Contractor shall provide telephone support in the following manner: Queries for specific technical problems and failures are possible at any time. For this purpose, the County will generally leave a message indicating the exact problem description. For messages left during normal business hours, 9:00 AM through 6:00 PM (Eastern Time) Monday through Friday (excluding holidays), the Contractor shall respond to the County by telephone within two hours of notification. For messages left outside of normal business hours, and on weekends or holidays, the Contractor shall respond by telephone within two hours of notification. Services provided by the Contractor after normal business hours or on weekends or holidays shall be billed in accordance with the Payment Schedule (Appendix B). The Contractor's telephone support contacts are as follows:



**Contact 1 (Normal business hours)**

Name: Jay Tumlin, Service Manager  
Phone Number: (205) 949-9942  
Mobile Number: (205) 603-0388  
Email: [tumlin@blackcreekisc.com](mailto:tumlin@blackcreekisc.com)

**Contact 2 (Outside of normal business hours, weekends, or holidays)**

Name: Emergency Support (Answering Service)  
Phone Number: (800) 531-3151

7.3 Email Support. No service requests will be made via e-mail. All service requests must be made by telephone.

7.4 On-Site Support. Once telephone support and/or remote access support services are deemed insufficient to solve an incident, service may be escalated to on-site support service. This escalation is at the County's request. Once it has been determined that on-site support is required, the Contractor shall dispatch a service technician to the site on a schedule mutually agreed upon between the County and the Contractor. Resolution turnaround is dependent on the availability of parts (if required). Typically, a technician is on site within 1-2 days.

7.5 Software Support. The Contractor will support the associated software furnished under this Agreement throughout the useful life of the application. The Contractor expects to support the associated software for approximately ten (10) years.

7.6 Error Corrections and Updates. The Contractor will provide the County with error corrections, bug fixes, patches or other updates to the Software licensed hereunder. New software versions are not included under this Agreement.

7.7 Payments. Any and all software or hardware support and maintenance services under this Agreement shall be compensated as defined in Appendix B, "Payment Schedule". All required payments for support and maintenance services become effective upon expiration of the one year warranty after Final System Acceptance by the County.

**ARTICLE 8. FEES AND PAYMENT**

8.1 Fees. The County shall pay the Fees or other considerations for the Software, Hardware, and associated support and maintenance services as set forth on Appendix B "Payment Schedule" attached hereto. All amounts payable hereunder by the County shall be payable to the Contractor upon receipt of invoice as defined in Appendix B. The County shall have no obligation to pay the Contractor or any additional sum in excess of this amount, except for a change and/or modification to the Agreement, which is approved and executed in writing by the County and the Contractor. All Services undertaken by the Contractor prior to the County's approval of this Agreement shall be done at the Contractor's risk and expense.

8.2 Travel. With respect to travel costs and travel related expenses, the Contractor agrees to adhere to CH. 112.061 of the Florida Statutes as they pertain to out-of-pocket expenses including employee lodging, transportation, per diem, and all miscellaneous cost-and fees. The County shall not be liable for any such expenses that have not been approved in advance, in writing, by the County.

8.3 Fixed Pricing. Prices shall remain firm and fixed for the term of the Agreement, including any option or extension periods; however, the Contractor may offer incentive discounts to the County at any time during the Agreement term, including any renewal or extension thereof.

8.4 Invoices. All invoices issued by the Contractor, shall be supported by receipt bills or other documents reasonably required by the County. Invoices shall show the County's Agreement number, and shall have a unique invoice number assigned by the Contractor. It is the policy of Miami-Dade County that payment for all purchases by County agencies shall be made in a timely manner and that interest payments be made on late payments. In accordance with Florida Statutes, Section 218.74 and Section 2-8.1.4 of the Miami-Dade County Code, the time at which payment shall be due from the County shall be forty-five days from receipt of a proper invoice. The time at which

payment shall be due to small businesses shall be thirty (30) days from receipt of a proper invoice. All payments due from the County and not made within the time specified by this section shall bear interest from thirty (30) days after the due date at the rate of one percent (1%) per month on the unpaid balance. Further, proceedings to resolve disputes for payment of obligations shall be concluded by final written decision of the County Manager, or his or her designee(s), not later than sixty (60) days after the date on which the proper invoice was received by the County. Invoices and associated back-up documentation shall be submitted in duplicate by the Contractor to the County as follows:

Miami-Dade Corrections & Rehabilitation Department  
13850 NW 41<sup>st</sup> Street  
Miami, FL 33178

Attention: Simon Waterman

The County may at any time designate a different address and/or contact person by giving written notice to the other party.

**ARTICLE 9. PROTECTION OF SOFTWARE**

9.1 Proprietary Information. The Contractor acknowledges that the software in the County's possession may constitute or contain information or materials which the County has agreed to protect as proprietary information from disclosure or unauthorized use.

9.2 Proprietary Rights. The Contractor hereby acknowledges and agrees that the County retains all rights, title and interests in and to all materials, data, documentation and copies thereof furnished by the County to the Contractor hereunder, including all copyright and other proprietary rights therein, which the Contractor as well as its employees, agents, subconsultants and suppliers may use only in connection of the performance of Services under this Agreement.

9.3 No Reverse Engineering. The County agrees not to modify, reverse engineer, disassemble, or decompile the Software, or any portion thereof.

9.4 Ownership. County further acknowledges that all copies of the Software in any form provided by the Contractor are the sole property of the Contractor. The County shall not have any right, title, or interest to any such Software or copies thereof except as provided in this Agreement, and further shall secure and protect all Software and Documentation consistent with maintenance of Contractor's proprietary rights therein.

**ARTICLE 10. INSURANCE AND INDEMNIFICATION**

Contractor shall indemnify and hold harmless the County and its officers, employees, agents and instrumentalities from any and all liability, losses or damages, including attorneys' fees and costs of defense, which the County or its officers, employees, agents or instrumentalities may incur as a result of claims, demands, suits, causes of actions or proceedings of any kind or nature arising out of, relating to or resulting from the performance of this Agreement by the Contractor or its employees, agents, servants, partners principals or subcontractors. Contractor shall pay all claims and losses in connection therewith and shall investigate and defend all claims, suits or actions of any kind or nature in the name of the County, where applicable, including appellate proceedings, and shall pay all costs, judgments, and attorney's fees which may issue thereon. Contractor expressly understands and agrees that any insurance protection required by this Agreement or otherwise provided by Contractor shall in no way limit the responsibility to indemnify, keep and save harmless and defend the County or its officers, employees, agents and instrumentalities as herein provided.

The vendor shall furnish to the Vendor Assistance Section, Department of Procurement Management, Bids and contracts Division, 111 NW 1st Street, Suite 1300, Miami, Florida 33128-1989, Certificate(s) of Insurance which indicate that insurance coverage has been obtained which meets the requirements as outlined below:

- A. Workmen's Compensation Insurance for all employees of the vendor as required by Florida Statute 440.

- B. Commercial General Liability Insurance in an amount not less than \$1,000,000 combined single limit per occurrence for bodily injury and property damage. **Miami-Dade County must be shown as an additional insured with respect to this coverage.**
- C. Automobile Liability Insurance covering all owned, non-owned and hired vehicles used in connection with the work, in an amount not less than \$500,000 combined single limit per occurrence for bodily injury and property damage.

All insurance policies required above shall be issued by companies authorized to do business under the laws of the State of Florida, with the following qualifications:

The company must be rated no less than "B" as to management, and no less than "Class V" as to financial strength, by A.M. Best Company, Oldwick, New Jersey, or its equivalent, subject to the approval of the County Risk Management Division

or

The company must hold a valid Florida Certificate of Authority as shown in the latest "List of All Insurance Companies Authorized or Approved to Do Business in Florida" issued by the State of Florida Department of Insurance and are members of the Florida Guaranty Fund.

Certificates will indicate no modification or change in insurance shall be made without thirty (30) days in advance notice to the certificate holder.

**NOTE: DADE COUNTY BID NUMBER AND TITLE OF BID MUST APPEAR ON EACH CERTIFICATE.**

**CERTIFICATE HOLDER MUST READ:**

**MIAMI-DADE COUNTY**  
**111 NW 1<sup>ST</sup> STREET**  
**SUITE 2340**  
**MIAMI, FL 33128**

Compliance with the foregoing requirements shall not relieve the Contractor of this liability and obligation under this section or under any other section in this Agreement.

Award of this Contract is contingent upon the receipt of the insurance documents, as required, within fifteen (15) calendar days after County notification to Contractor to comply before the award is made. If the insurance certificate is received within the specified time frame but not in the manner prescribed in this Agreement, the Contractor shall be verbally notified of such deficiency and shall have an additional five (5) calendar days to submit a corrected certificate to the County. If the Contractor fails to submit the required insurance documents in the manner prescribed in this Agreement within twenty (20) calendar days after County notification to comply, the Contractor shall be in default of the contractual terms and conditions and award of the Contract will be rescinded, unless such time frame for submission has been extended by the County.

The Contractor shall be responsible for assuring that the insurance certificates required in conjunction with this Section remain in force for the duration of the contractual period of the Contract, including any and all option years or extension periods that may be granted by the County. If insurance certificates are scheduled to expire during the contractual period, the Contractor shall be responsible for submitting new or renewed insurance certificates to the County at a minimum of thirty (30) calendar days in advance of such expiration. In the event that expired certificates are not replaced with new or renewed certificates which cover the contractual period, the County shall suspend the Contract until such time as the new or renewed certificates are received by the County in the manner prescribed herein; provided, however, that this suspended period does not exceed thirty (30) calendar days. Thereafter, the County may, at its sole discretion, terminate this contract.

**ARTICLE 11. DEFAULT AND TERMINATION**

11.1 Termination. The County may terminate this Agreement if an individual or corporation or other entity attempts to meet its obligations under this Agreement with the County through fraud, misrepresentation or material misstatement.



- a) The County may, as a further sanction, terminate or cancel any other Agreement(s) that such individual or corporation or other entity has with the County and that such individual, corporation or other entity shall be responsible for all direct and indirect costs associated with such termination or cancellation, including attorney's fees.
- b) The foregoing notwithstanding, any individual, corporation or other entity which attempts to meet its obligations with the County under this Agreement through fraud, misrepresentation or material misstatement may be debarred from County contracting for up to five (5) years in accordance with the County debarment procedures. The Contractor may be subject to debarment for failure to perform and all other reasons set forth in Section 10-38 of the County Code.

11.2 Termination for Convenience. In addition to cancellation or termination as otherwise provided in this Agreement, the County may at any time, in its sole discretion, with or without cause, terminate this Agreement by written notice to the Contractor and in such event:

- a) The Contractor shall, upon receipt of such notice, unless otherwise directed by the County: (i) stop work on the date specified in the notice ("the Effective Termination Date"); (ii) take such action as may be necessary for the protection and preservation of the County's materials and property; (iii) take no action which will increase the amounts payable by the County under this Agreement; and
- b) In the event that the County exercises its right to terminate this Agreement for convenience only, the Contractor will be compensated as stated in the payment Articles, herein, for the portion of the Services completed in accordance with the Agreement up to the Effective Termination Date; and
- c) All compensation pursuant to this Article are subject to audit.

11.3 Events of Default. This Agreement may be terminated by the nondefaulting party if any of the following events of default occur: (1) if a party materially fails to perform or comply with this Agreement or any provision hereof; (2) if either party fails to strictly comply with the provisions of Article 32 (Confidentiality) or makes an assignment in violation of Article 13 (Nonassignability); (3) if the Contractor becomes insolvent or bankrupt, or makes an assignment for the benefit of creditors.

11.4 Effective Date of Termination. Termination due to a material breach of Articles 2 (Grant of Rights) or 32 (Confidentiality) shall be effective on notice. In all other cases, termination shall be effective thirty (30) days after notice of termination to the defaulting party if the defaults have not been cured within such thirty (30) day period.

11.5 Obligations on Termination. Within ten (10) days after termination of this Agreement, County shall cease and desist all use of the Software and Documentation.

**ARTICLE 12. NOTICES**

All notices required or permitted under this Agreement shall be in writing and shall be deemed sufficiently served if delivered by Registered or Certified Mail, with return receipt requested; or delivered personally; or delivered via fax or e-mail (if provided below) and followed with delivery of hard copy; and in any case addressed as follows:

**(1) To the County Project Manager:**

Miami-Dade County Corrections and Rehabilitation Department  
 13850 NW 41<sup>st</sup> Street  
 Miami, Florida 33178

Attention: Simon Waterman  
 Phone: (786) 263-6409  
 Fax: (786) 263-6448  
 E-mail: [W7408@miamidade.gov](mailto:W7408@miamidade.gov)



**and to the Contract Manager:**

Miami-Dade County  
Department of Procurement Management  
111 N.W. 1<sup>st</sup> Street, Suite 1300  
Miami, FL 33128-1974

Attention: Erick Martinez  
Phone: (305) 375-1075  
Fax: (305) 375-5688  
E-Mail: [emntez@miamidade.gov](mailto:emntez@miamidade.gov)

**(2) To the Contractor**

Black Creek Integrated Systems  
2900 Crestwood Boulevard  
Irondale, Alabama 35210

Attention: Ike Newton  
Phone: (205) 949-9901  
Fax: (205) 949-9910  
E-mail: [inewton@blackcreekisc.com](mailto:inewton@blackcreekisc.com)

Either party may at any time designate a different address and/or contact person by giving notice as provided above to the other party. Such notices shall be deemed given upon receipt by the addressee.

**ARTICLE 13. NONASSIGNABILITY**

The Contractor shall not assign, transfer, convey or otherwise dispose of this Agreement, including its rights, title or interest in or to the same or any part thereof without the prior written consent of the County.

**ARTICLE 14. INSPECTOR GENERAL REVIEWS**

14.1 Independent Private Sector Inspector General Reviews. Pursuant to Miami-Dade County Administrative Order 3-20, the County has the right to retain the services of an Independent Private Sector Inspector General (hereinafter "IPSIG"), whenever the County deems it appropriate to do so. Upon written notice from the County, the Contractor shall make available to the IPSIG retained by the County, all requested records and documentation pertaining to this Agreement for inspection and reproduction. The County shall be responsible for the payment of these IPSIG services, and under no circumstance shall the Contractor's prices and any changes thereto approved by the County, be inclusive of any charges relating to these IPSIG services. The terms of this provision herein, apply to the Contractor, its officers, agents, employees, subconsultants and assignees. Nothing contained in this provision shall impair any independent right of the County to conduct an audit or investigate the operations, activities and performance of the Contractor in connection with this Agreement. The terms of this Article shall not impose any liability on the County by the Contractor or any third party.

14.2 Miami-Dade County Inspector General Review. According to Section 2-1076 of the Code of Miami-Dade County, as amended by Ordinance No. 99-63, Miami-Dade County has established the Office of the Inspector General which may, on a random basis, perform audits on all County Agreements, throughout the duration of said Agreements, except as otherwise provided below. The cost of the audit for this Agreement shall be one quarter (1/4) of one (1) percent of the total Agreement amount which cost shall be included in the total Agreement amount. The audit cost will be deducted by the County from progress payments to the Contractor. The audit cost shall also be included in all change orders and all Agreement renewals and extensions.

14.3 Exception. The above application of one quarter (1/4) of one percent fee assessment shall not apply to the following Agreements: (a) IPSIG Agreements; (b) Agreements for legal services; (c) Agreements for financial advisory services; (d) auditing Agreements; (e) facility rentals and lease agreements; (f) concessions and other rental agreements; (g) insurance Agreements; (h) revenue-generating Agreements; (i) Agreements where an IPSIG is assigned at the time the Agreement is approved by the Commission; (j) professional service agreements under



\$1,000; (k) management agreements; (l) small purchase orders as defined in Miami-Dade County Administrative Order 3-2; (m) federal, state and local government-funded grants; and (n) interlocal agreements. Notwithstanding the foregoing, the Miami-Dade County Board of County Commissioners may authorize the inclusion of the fee assessment of one quarter (1/4) of one percent in any exempted Agreement at the time of award

14.4 Inspector General Powers. Nothing contained above shall in any way limit the powers of the Inspector General to perform audits on all County Agreements including, but not limited to, those Agreements specifically exempted above. The Miami-Dade County Inspector General is authorized and empowered to review past, present and proposed County and Public Health Trust Agreements, transactions, accounts, records and programs. In addition, the Inspector General has the power to subpoena witnesses, administer oaths, require the production of records and monitor existing projects and programs. Monitoring of an existing project or program may include a report concerning whether the project is on time, within budget and in conformance with plans, specifications and applicable law. The Inspector General is empowered to analyze the necessity of and reasonableness of proposed change orders to the Agreement. The Inspector General is empowered to retain the services of independent private sector inspectors general (IPSIG) to audit, investigate, monitor, oversee, inspect and review operations, activities, performance and procurement process, including but not limited to project design, specifications, proposal submittals, activities of the Contractor, its officers, agents and employees, lobbyists, County staff and elected officials to ensure compliance with Agreement specifications and to detect fraud and corruption.

- a) Upon written notice to the Contractor from the Inspector General or IPSIG retained by the Inspector General, the Contractor shall make all requested records and documents available to the Inspector General or IPSIG for inspection and copying. The Inspector General and IPSIG shall have the right to inspect and copy all documents and records in the Contractor's possession, custody or control which, in the Inspector General's or IPSIG's sole judgment, pertain to performance of the Agreement, including, but not limited to original estimate files, change order estimate files, worksheets, proposals and agreements form and which successful and unsuccessful subcontractors and suppliers, all project-related correspondence, memoranda, instructions, financial documents, construction documents, proposal and Agreement documents, back-charge documents, all documents and records which involve cash, trade or volume discounts, insurance proceeds, rebates, or dividends received, payroll and personnel records, and supporting documentation for the aforesaid documents and records.

**ARTICLE 15. GOVERNING LAW**

This Agreement, including appendices, and all matters relating to this Agreement (whether in Agreement, statute, tort (such as negligence), or otherwise) shall be governed by, and construed in accordance with, the laws of the State of Florida. Venue shall be Miami-Dade County.

**ARTICLE 16. COUNTY USER ACCESS PROGRAM (UAP)**

16.1 User Access Fee. Pursuant to Miami-Dade County Budget Ordinance No. 03-192, this Agreement is subject to a user access fee under the County User Access Program (UAP) in the amount of two percent (2%). All sales resulting from this Agreement, or any Agreement resulting from this solicitation and the utilization of the County Agreement price and the terms and conditions identified herein, are subject to the two percent (2%) UAP. This fee applies to all Agreement usage whether by County Departments or by any other governmental, quasi-governmental or not-for-profit entity.

The Contractor providing goods or services under this Agreement shall invoice the Agreement price and shall accept as payment thereof the Agreement price less the 2% UAP as full and complete payment for the goods and/or services specified on the invoice. The County shall retain the 2% UAP for use by the County to help defray the cost of the procurement program. Vendor participation in this invoice reduction portion of the UAP is mandatory.

16.2 Joint Purchase. Only those entities that have been approved by the County for participation in the County's Joint Purchase and Entity Revenue Sharing Agreement are eligible to utilize or receive County Agreement pricing and terms and conditions. The County will provide to approved entities a UAP Participant Validation Number. The Contractor must obtain the participation number from the entity prior to filling any order placed pursuant to this section. Contractor participation in this joint purchase portion of the UAP, however, is voluntary. The Contractor shall notify the ordering entity, in writing, within 3 work days of receipt of an order, of a decision to decline the order.



For all ordering entities located outside the geographical boundaries of Miami-Dade County, the Contractor shall be entitled to ship goods on an "FOB Destination, Prepaid and Charged Back" basis. This allowance shall only be made when expressly authorized by a representative of the ordering entity prior to shipping the goods.

The County shall have no liability to the Contractor for the cost of any purchase made by an ordering entity under the UAP and shall not be deemed to be a party thereto. All orders shall be placed directly by the ordering entity with the Contractor and shall be paid by the ordering entity less the 2% UAP.

16.3 Contractor Compliance. If a Contractor fails to comply with this Article, that Contractor may be considered in default by the County in accordance with this Agreement.

**ARTICLE 17. VENDOR REGISTRATION AND FORMS/CONFLICT OF INTEREST**

a) Vendor Registration

The Contractor shall be a registered vendor with the County – Department of Procurement Management, for the duration of this Agreement. In becoming a Registered Vendor with Miami-Dade County, the Contractor confirms its knowledge of and commitment to comply with the following:

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| <ol style="list-style-type: none"> <li>1. <b>Miami-Dade County Ownership Disclosure Affidavit</b><br/>(Section 2-8.1 of the County Code)</li> <li>2. <b>Miami-Dade County Employment Disclosure Affidavit</b> (Section 2.8-1(d)(2) of the County Code)</li> <li>3. <b>Miami-Dade Employment Drug-free Workplace Certification</b><br/>(Section 2-8.1.2(b) of the County Code)</li> <li>4. <b>Miami-Dade Disability and Nondiscrimination Affidavit</b><br/>(Section 2-8.1.5 of the County Code)</li> <li>5. <b>Miami-Dade County Debarment Disclosure Affidavit</b><br/>(Section 10.38 of the County Code)</li> <li>6. <b>Miami-Dade County Vendor Obligation to County Affidavit</b><br/>(Section 2-8.1 of the County Code)</li> <li>7. <b>Miami-Dade County Code of Business Ethics Affidavit</b><br/>(Section 2-8.1(i) and 2-11(b)(1) of the County Code through (6) and (9) of the County Code and Section 2-11.1(c) of the County Code)</li> <li>8. <b>Miami-Dade County Family Leave Affidavit</b><br/>(Article V of Chapter 11 of the County Code)</li> <li>9. <b>Miami-Dade County Living Wage Affidavit</b><br/>(Section 2-8.9 of the County Code)</li> <li>10. <b>Miami-Dade County Domestic Leave and Reporting Affidavit</b></li> </ol> | <p>(Article 8, Section 11A-60 11A-67 of the County Code)</p> <ol style="list-style-type: none"> <li>11. <b>Subcontracting Practices</b><br/>(Ordinance 97-35)</li> <li>12. <b>Subcontractor /Supplier Listing</b><br/>(Section 2-8.8 of the County Code)</li> <li>13. <b>Environmentally Acceptable Packaging</b><br/>(Resolution R-738-92)</li> <li>14. <b>W-9 and 8109 Forms</b><br/>(as required by the Internal Revenue Service)</li> <li>15. <b>FEIN Number or Social Security Number</b><br/>In order to establish a file, the Contractor's Federal Employer Identification Number (FEIN) must be provided. If no FEIN exists, the Social Security Number of the owner or individual must be provided. This number becomes Contractor's "County Vendor Number". To comply with Section 119.071(5) of the Florida Statutes relating to the collection of an individual's Social Security Number, be aware that the County requests the Social Security Number for the following purposes: <ul style="list-style-type: none"> <li>▪ Identification of individual account records</li> <li>▪ To make payments to individual/Contractor for goods and services provided to Miami-Dade County</li> <li>▪ Tax reporting purposes</li> </ul> </li> </ol> |
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- To provide a unique identifier in the vendor database that may be used for searching and sorting departmental records

**16. Office of the Inspector General**  
(Section 2-1076 of the County Code)

**17. Small Business Enterprises**

b) Conflict of Interest

Section 2-11.1(d) of Miami-Dade County Code as amended by Ordinance 00-1, requires any county employee or any member of the employee's immediate family who has a controlling financial interest, direct or indirect, with Miami-Dade County or any person or agency acting for Miami-Dade County from competing or applying for any such contract as it pertains to this solicitation, must first request a conflict of interest opinion from the County's Ethic Commission prior to their or their immediate family member's entering into any contract or transacting any business through a firm, corporation, partnership or business entity in which the employee or any member of the employee's immediate family has a controlling financial interest, direct or indirect, with Miami-Dade County or any person or agency acting for Miami-Dade County and that any such contract, agreement or business engagement entered in violation of this subsection, as amended, shall render this Agreement voidable. For additional information, please contact the Ethics Commission hotline at (305) 579-2593.

**ARTICLE 18. ANNUAL APPROPRIATION**

The County's performance and obligation to pay under this Agreement is contingent upon an annual appropriation by the Board of County Commissioners. Cancellation will not cause any penalty or expense to the County, except as to the portions of payments agreed upon and for which funds have been appropriated and budgeted. Service/Maintenance can be cancelled at any time that the Contractor is notified in writing, at least thirty (30) days prior to cancellation. There will be no early termination charges from the Contractor for canceling service/maintenance during the year.

**ARTICLE 19. SEVERABILITY**

If any provision of this Agreement shall be held by a court of competent jurisdiction to be illegal, invalid or unenforceable, the remaining provisions shall remain in full force and effect.

**ARTICLE 20. EMPLOYEES ARE THE RESPONSIBILITY OF THE CONTRACTOR**

All employees of the Contractor shall be considered to be, at all times, employees of the Contractor under its sole direction and not employees or agents of the County. The Contractor shall supply competent employees. Miami-Dade County may require the Contractor to remove an employee it deems careless, incompetent, insubordinate or otherwise objectionable and whose continued employment on County property is not in the best interest of the County. Each employee shall have and wear proper identification.

**ARTICLE 21. INDEPENDENT CONTRACTOR RELATIONSHIP**

The Contractor is, and shall be, in the performance of all work services and activities under this Agreement, an independent contractor, and not an employee, agent or servant of the County. All persons engaged in any of the work or services performed pursuant to this Agreement shall at all times, and in all places, be subject to the Contractor's sole direction, supervision and control. The Contractor shall exercise control over the means and manner in which it and its employees perform the work, and in all respects the Contractor's relationship and the relationship of its employees to the County shall be that of an independent contractor and not as employees and agents of the County.

The Contractor does not have the power or authority to bind the County in any promise, agreement or representation other than specifically provided for in this Agreement.

The County endeavors to obtain the participation of all small business enterprises pursuant to Sections 2-8.2, 2-8.2.3 and 2-8.2.4 of the County Code and Title 49 of the Code of Federal Regulations.

**18. Antitrust Laws**

By acceptance of any contract, the Contractor agrees to comply with all antitrust laws of the United States and the State of Florida.

**ARTICLE 22. AUTHORITY OF THE COUNTY'S PROJECT MANAGER**

- a) The Contractor hereby acknowledges that the County's Project Manager will oversee the project and make all decisions required for performance under this Agreement on behalf of the County. The County's Project Manager will determine in the first instance all questions of any nature whatsoever arising out of, under, or in connection with, or in any way related to or on account of, this Agreement including without limitations: questions as to the value, acceptability and fitness of the Services; questions as to either party's fulfillment of its obligations under the Contract; negligence, fraud or misrepresentation before or subsequent to acceptance of the Proposal; questions as to the interpretation of the Scope of Services; and claims for damages, compensation and losses.
- b) The Contractor shall be bound by all determinations or orders and shall promptly obey and follow every order of the Project Manager, including the withdrawal or modification of any previous order and regardless of whether the Contractor agrees with the Project Manager's determination or order. Where orders are given orally, they will be issued in writing by the Project Manager as soon thereafter as is practicable.
- c) The Contractor must, in the final instance, seek to resolve every difference concerning the Agreement with the Project Manager. In the event that the Contractor and the Project Manager are unable to resolve their difference, the Contractor may initiate a dispute in accordance with the procedures set forth in this Article. Exhaustion of these procedures shall be a condition precedent to any lawsuit permitted hereunder.
- d) In the event of such dispute, the parties to this Agreement authorize the County Manager or designee, who may not be the Project Manager or anyone associated with this Project, acting personally, to decide all questions arising out of, under, or in connection with, or in any way related to or on account of the Agreement (including but not limited to claims in the nature of breach of contract, fraud or misrepresentation arising either before or subsequent to execution hereof) and the decision of each with respect to matters within the County Manager's purview as set forth above shall be conclusive, final and binding on parties. Any such dispute shall be brought, if at all, before the County Manager within 10 days of the occurrence, event or act out of which the dispute arises.
- e) The County Manager may base this decision on such assistance as may be desirable, including advice of experts, but in any event shall base the decision on an independent and objective determination of whether Contractor's performance or any Deliverable meets the requirements of this Agreement and any specifications with respect thereto set forth herein. The effect of any decision shall not be impaired or waived by any negotiations or settlements or offers made in connection with the dispute, whether or not the County Manager participated therein, or by any prior decision of others, which prior decision shall be deemed subject to review, or by any termination or cancellation of the Agreement. All such disputes shall be submitted in writing by the Contractor to the County Manager for a decision, together with all evidence and other pertinent information in regard to such questions, in order that a fair and impartial decision may be made. Whenever the County Manager is entitled to exercise discretion or judgment or to make a determination or form an opinion pursuant to the provisions of this Article, such action shall be fair and impartial when exercised or taken. The County Manager, as appropriate, shall render a decision in writing and deliver a copy of the same to the Contractor. Except as such remedies may be limited or waived elsewhere in the Agreement, Contractor reserves the right to pursue any remedies available under law after exhausting the provisions of this Article.

**ARTICLE 23. MUTUAL OBLIGATIONS**

- a) This Agreement, including attachments and appendixes to the Agreement, shall constitute the entire Agreement between the parties with respect hereto and supersedes all previous communications and representations or agreements, whether written or oral, with respect to the subject matter hereto unless acknowledged in writing by the duly authorized representatives of both parties.
- b) Nothing in this Agreement shall be construed for the benefit, intended or otherwise, of any third party that is not a parent or subsidiary of a party or otherwise related (by virtue of ownership control or statutory control) to a party.
- c) In those situations where this Agreement imposes an indemnity obligation on the Contractor, the County may, at its expense, elect to participate in the defense if the County should so choose. Furthermore, the County may at its own expense defend or settle any such claims if the Contractor fails to diligently defend such claims, and thereafter seek indemnity for costs from the Contractor.



**ARTICLE 24. QUALITY ASSURANCE/QUALITY ASSURANCE RECORD KEEPING**

The Contractor shall maintain, and shall require that its subcontractors and suppliers maintain, complete and accurate records to substantiate compliance with the requirements set forth in the Scope of Services. The Contractor and its subcontractors and suppliers, shall retain such records, and all other documents relevant to the Services furnished under this Agreement for a period of three (3) years from the expiration date of this Agreement and any extension thereof.

**ARTICLE 25. AUDITS**

The County, or its duly authorized representatives or governmental agencies shall, until the expiration of three (3) years after the expiration of this Agreement and any extension thereof, have access to and the right to examine and reproduce any of the Contractor's books, documents, papers and records and of its subcontractors and suppliers which apply to all matters of the County. Such records shall subsequently conform to Generally Accepted Accounting Principles requirements, as applicable, and shall only address those transactions related to this Agreement.

Pursuant to County Ordinance No. 03-2, the Contractor will grant access to the Commission Auditor to all financial and performance related records, property, and equipment purchased in whole or in part with government funds. The Contractor agrees to maintain an accounting system that provides accounting records that are supported with adequate documentation, and adequate procedures for determining the allowability and allocability of costs.

**ARTICLE 26. SUBSTITUTION OF PERSONNEL**

In the event the Contractor wishes to substitute personnel for the key personnel identified by the Contractor's Proposal, the Contractor must notify the County in writing and request written approval for the substitution at least ten (10) business days prior to effecting such substitution.

**ARTICLE 27. SUBCONTRACTUAL RELATIONS**

- a) If the Contractor will cause any part of this Agreement to be performed by a Subcontractor, the provisions of this Contract will apply to such Subcontractor and its officers, agents and employees in all respects as if it and they were employees of the Contractor; and the Contractor will not be in any manner thereby discharged from its obligations and liabilities hereunder, but will be liable hereunder for all acts and negligence of the Subcontractor, its officers, agents, and employees, as if they were employees of the Contractor. The services performed by the Subcontractor will be subject to the provisions hereof as if performed directly by the Contractor.
- b) The Contractor, before making any subcontract for any portion of the services, will state in writing to the County the name of the proposed Subcontractor, the portion of the Services which the Subcontractor is to do, the place of business of such Subcontractor, and such other information as the County may require. The County will have the right to require the Contractor not to award any subcontract to a person, firm or corporation disapproved by the County.
- c) Before entering into any subcontract hereunder, the Contractor will inform the Subcontractor fully and completely of all provisions and requirements of this Agreement relating either directly or indirectly to the Services to be performed. Such Services performed by such Subcontractor will strictly comply with the requirements of this Contract.
- d) In order to qualify as a Subcontractor satisfactory to the County, in addition to the other requirements herein provided, the Subcontractor must be prepared to prove to the satisfaction of the County that it has the necessary facilities, skill and experience, and ample financial resources to perform the Services in a satisfactory manner. To be considered skilled and experienced, the Subcontractor must show to the satisfaction of the County that it has satisfactorily performed services of the same general type which is required to be performed under this Agreement.
- e) The County shall have the right to withdraw its consent to a subcontract if it appears to the County that the subcontract will delay, prevent, or otherwise impair the performance of the Contractor's obligations under this Agreement. All Subcontractors are required to protect the confidentiality of the County's and County's proprietary and confidential information. Contractor shall furnish to the County copies of all subcontracts



between Contractor and Subcontractors and suppliers hereunder. Within each such subcontract, there shall be a clause for the benefit of the County permitting the County to request completion of performance by the Subcontractor of its obligations under the subcontract, in the event the County finds the Contractor in breach of its obligations, the option to pay the Subcontractor directly for the performance by such subcontractor. Notwithstanding, the foregoing shall neither convey nor imply any obligation or liability on the part of the County to any subcontractor hereunder as more fully described herein.

#### **ARTICLE 28. ASSUMPTION, PARAMETERS, PROJECTIONS, ESTIMATES AND EXPLANATIONS**

The Contractor understands and agrees that any assumptions, parameters, projections, estimates and explanations presented by the County were provided to the Contractor for evaluation purposes only. However, since these assumptions, parameters, projections, estimates and explanations represent predictions of future events the County makes no representations or guarantees; and the County shall not be responsible for the accuracy of the assumptions presented; and the County shall not be responsible for conclusions to be drawn therefrom; and any assumptions, parameters, projections, estimates and explanations shall not form the basis of any claim by the Contractor. The Contractor accepts all risk associated with using this information.

#### **ARTICLE 29. EVENT OF DEFAULT**

- a) An Event of Default shall mean a breach of this Agreement by the Contractor. Without limiting the generality of the foregoing and in addition to those instances referred to herein as a breach, an Event of Default, shall include the following:
- i. the Contractor has not delivered Deliverables on a timely basis.
  - ii. the Contractor has refused or failed, except in case for which an extension of time is provided, to supply enough properly skilled Staff Personnel;
  - iii. the Contractor has failed to make prompt payment to subcontractors or suppliers for any Services;
  - iv. the Contractor has become insolvent (other than as interdicted by the bankruptcy laws), or has assigned the proceeds received for the benefit of the Contractor's creditors, or the Contractor has taken advantage of any insolvency statute or debtor/creditor law or if the Contractor's affairs have been put in the hands of a receiver;
  - v. the Contractor has failed to obtain the approval of the County where required by this Agreement;
  - vi. the Contractor has failed to provide "adequate assurances" as required under subsection "b" below;
  - vii. the Contractor has failed in the representation of any warranties stated herein.
- b) When, in the opinion of the County, reasonable grounds for uncertainty exist with respect to the Contractor's ability to perform the Services or any portion thereof, the County may request that the Contractor, within the time frame set forth in the County's request, provide adequate assurances to the County, in writing, of the Contractor's ability to perform in accordance with terms of this Agreement. Until the County receives such assurances the County may request an adjustment to the compensation received by the Contractor for portions of the Services which the Contractor has not performed. In the event that the Contractor fails to provide to the County the requested assurances within the prescribed time frame, the County may:
- i. treat such failure as a repudiation of this Agreement;
  - ii. resort to any remedy for breach provided herein or at law, including but not limited to, taking over the performance of the Services or any part thereof either by itself or through others.
- c) In the event the County shall terminate this Agreement for default, the County or its designated representatives, may immediately take possession of all applicable equipment, materials, products, documentation, reports and data.

**ARTICLE 30. NOTICE OF DEFAULT - OPPORTUNITY TO CURE /TERMINATION**

If an Event of Default occurs, in the determination of the County, the County may so notify the Contractor ("Default Notice"), specifying the basis for such default, and advising the Contractor that such default must be cured immediately or this Agreement with the County may be terminated. Notwithstanding, the County may, in its sole discretion, allow the Contractor to rectify the default to the County's reasonable satisfaction within a thirty (30) day period. The County may grant an additional period of such duration as the County shall deem appropriate without waiver of any of the County's rights hereunder, so long as the Contractor has commenced curing such default and is effectuating a cure with diligence and continuity during such thirty (30) day period or any other period which the County prescribes. The default notice shall specify the date the Contractor shall discontinue the Services upon the Termination Date.

**ARTICLE 31. REMEDIES IN THE EVENT OF DEFAULT**

If an Event of Default occurs, the Contractor shall be liable for all damages resulting from the default, including but not limited to:

- a) lost revenues;
- b) the difference between the cost associated with procuring Services hereunder and the amount actually expended by the County for procurement of Services, including procurement and administrative costs; and,
- c) such other direct damages.

The Contractor shall also remain liable for any liabilities and claims related to the Contractor's default. The County may also bring any suit or proceeding for specific performance or for an injunction.

**ARTICLE 32. CONFIDENTIALITY**

- a) All Developed Works and other materials, data, transactions of all forms, financial information, documentation, inventions, designs and methods obtained from the County in connection with the Services performed under this Agreement, made or developed by the Contractor or its subcontractors in the course of the performance of such Services, or the results of such Services, or which the County holds the proprietary rights, constitute Confidential Information and may not, without the prior written consent of the County, be used by the Contractor or its employees, agents, subcontractors or suppliers for any purpose other than for the benefit of the County, unless required by law. In addition to the foregoing, all County employee information and County financial information shall be considered confidential information and shall be subject to all the requirements stated herein. Neither the Contractor nor its employees, agents, subcontractors or suppliers may sell, transfer, publish, disclose, display, license or otherwise make available to others any part of such Confidential Information without the prior written consent of the County. Additionally, the Contractor expressly agrees to be bound by and to defend, indemnify and hold harmless the County, and their officers and employees from the breach of any federal, state or local law in regard to the privacy of individuals.
- b) The Contractor shall advise each of its employees, agents, subcontractors and suppliers who may be exposed to such Confidential Information of their obligation to keep such information confidential and shall promptly advise the County in writing if it learns of any unauthorized use or disclosure of the Confidential Information by any of its employees or agents, or subcontractor's or supplier's employees, present or former. In addition, the Contractor agrees to cooperate fully and provide any assistance necessary to ensure the confidentiality of the Confidential Information.
- c) It is understood and agreed that in the event of a breach of this Article damages may not be an adequate remedy and the County shall be entitled to injunctive relief to restrain any such breach or threatened breach. Unless otherwise requested by the County, upon the completion of the Services performed hereunder, the Contractor shall immediately turn over to the County all such Confidential Information existing in tangible form, and no copies thereof shall be retained by the Contractor or its employees, agents, subcontractors or suppliers without the prior written consent of the County. A certificate evidencing compliance with this provision and signed by an officer of the Contractor shall accompany such materials.

**ARTICLE 33. PROJECTS AND SERVICES**

The parties anticipate that from time to time they will be in contact regarding the County's needs for assistance on clearly defined Projects ("Projects") in the areas of business strategy, business integration, business process improvement, training, management development, project management, computer programming, systems integration, data processing, software development and other specific activities related to improving the County's computer systems, training or personnel to operate the same, creation or modification of software, and related consulting activities ("Services").

**ARTICLE 34. STATEMENT OF WORK**

Prior to the commencement of Services for any Project, the County and the Contractor shall mutually agree upon the terms and conditions required to complete a Statement of Work ("SOW") for the specific Project that shall define in detail the Services to be performed. After the SOW has been accepted a detailed requirements and detailed design document shall be submitted illustrating the complete financial terms that govern the SOW, proposed Project staffing, anticipated Project schedule, and other information relevant to the Project. Each SOW executed hereunder shall automatically incorporate the terms and conditions of this Agreement.

**ARTICLE 35. REVIEWING DELIVERABLES**

The Contractor agrees to submit all Deliverables required to be submitted for review and approval by the County in accordance with the specific requirements in the Scope of Services. The Contractor understands that the County shall have final approval on all Deliverables.

In reviewing the Deliverables, the Contractor understands that the County will provide the Contractor with:

- i. a written notification of the County's approval,
- ii. a written notification that each Deliverable is approved subject to the Contractor providing prompt correction of a minor deficiency, or,
- iii. in the case of a Deliverable that does not meet the requirements of the Agreement, a written notification of the County's disapproval. The County's disapproval notification will state with reasonable detail to sufficiently advise the Contractor of the basis on which the Deliverable was determined to be unacceptable.

The Contractor understands that failure by the County to provide a notice of approval does not constitute approval.

Furthermore:

- a) For each Deliverable made hereunder, the County shall have ten (10) business days, commencing on the first business day after receipt by the County of the Deliverable, to determine whether the Deliverable is approved as submitted, is approved subject to the correction by the Contractor of minor discrepancies, or whether it is unacceptable and therefore disapproved.
- b) Unless an extension of time has been granted by the County pursuant to Article 40 "Extension of Time", within five business days after receipt of the County's notification of "disapproval", the Contractor shall deliver to the County the necessary revisions and/or modifications for a second review by the County.
- c) If after the second review period the Deliverable remains unacceptable for the County's approval, the County may direct the Contractor to:
  - Proceed with the Work subject to the correction of all outstanding deficiencies which led to the County's determination that a Deliverable was not acceptable for approval on or before a specific date established by the County for correcting such deficiency or deficiencies; or,
  - Suspend all Work being performed in regard to the execution of the Agreement, except those



services necessary for the correction of outstanding deficiencies, until such time that all such outstanding deficiencies have been corrected by the Contractor and resubmitted to the County for approval. Any suspension of the Work under this provision shall not alter the County's right to assess liquidated damages in the event that the Work is not completed in accordance with other provisions of this Agreement.

- d) The County shall have the right to approve or accept part of any Deliverable. Any such approval shall be regarded as partial and conditional upon the County's approval or acceptance of all aspects of the Deliverable. The Contractor must correct any deficiencies within the time the County specifies for such correction in the County's notice concerning a partial approval (including approvals subject to correction of minor deficiencies) or, if no time is given, promptly. If the County does not subsequently approve or accept all aspects of the Deliverable, the earlier conditional acceptance or approval may, in the sole absolute discretion of the County, be regarded as void and of no effect.

**ARTICLE 36. DELIVERY AND INSTALLATION**

All Services to be performed against this Agreement shall be delivered and installed as defined in Appendix A "Scope of Services" and be paid at the frequency defined in Appendix B "Payment Schedule".

**ARTICLE 37. SYSTEM RELATED DOCUMENTATION**

The System related Documentation ("Documentation") will consist of the applicable information pertaining to the licensed Software, Hardware, and associated components to be delivered against this Agreement. This includes but is not limited to any and all operator's and user's manuals, training materials, guides, listings, design documents, specifications, flow charts, data flow diagrams, commentary, and other materials and documents that explain the performance, function or operation of individual programs and the interaction of programs within the system; control file and scripts used to compile, link, load and/or make the applications and Systems. The Documentation will in all cases be fully applicable to the use of the System with the Designated Equipment, and will identify and reflect any particular features of the Equipment which may affect the normal use and operation of the System. The Contractor shall deliver to the said Documentation in electronic format. The County reserves the right, to make as many additional copies of the Documentation as it may deem necessary.

**ARTICLE 38. EQUIPMENT WARRANTY**

The Contractor warrants, for a period of one (1) year from the County's Final System Acceptance, that any Software, Hardware and related components provided by the Contractor under the performance of this Agreement shall:

- (i) Be free from defects in material and workmanship under normal use and remain in good working order, wear and tear excepted;
- (ii) Function properly and in conformity with the warranties in this Agreement;
- (iii) Meet the performance standards set forth in the Scope of Work and the Original Equipment Manufacture's published specifications.

During the Warranty Period, the Contractor shall enforce the manufacturer's warranty and maintenance obligations relating to the Hardware, Equipment and related Software it provides. The Contractor agrees to use all reasonable efforts and resources to provide to the County all corrections and/or modifications necessary to correct problems with the products provided by the Contractor that are reported to Contractor, at no additional cost to the price.

In the event the Contractor's Hardware or Equipment does not satisfy the conditions of performance, the Contractor's

obligation is to provide repair at the Contractor's cost and expense, or to provide different equipment, software and services required to attain the performance requirements. Failure by the Contractor to comply with warranty provisions hereof may be deemed by the County as a breach of the Contractor's obligations hereof.

#### **ARTICLE 39. THIRD PARTY WARRANTIES**

In addition to the foregoing warranties, the Contractor hereby assigns to the County, and the County shall have the benefit of, any and all subcontractors' and suppliers' warranties and representations with respect to the Licensed Software provided hereunder. In the Contractor's agreements with subcontractors and suppliers, the Contractor shall require that such parties (i) consent to the assignment of such warranties and representations to the County; (ii) agree that such warranties and representations are enforceable by the County in its own name; and (iii) furnish to the County, the warranties and obligations as set forth in Articles 38 "Equipment Warranty".

#### **ARTICLE 40. EXTENSION OF TIME**

- a. If the Contractor is delayed at any time hereunder due to any of the following then the affected schedule or the required performance of Work may be extended by the County in the reasonable exercise of its discretion for such reasonable time as the County may determine, subject to the following conditions:
  - i. The cause of the delay is beyond the Contractor's control and arises without its fault or negligence, and arises after the execution hereof and neither was nor could have been anticipated by the Contractor by reasonable investigation; and
  - ii. The completion of the Work will be actually and necessarily delayed by the causes set forth in "i" above; and
  - iii. The effect of such cause cannot be avoided or mitigated by the exercise of all reasonable precautions, efforts and measures whether before or after the occurrence of the cause of delay; and
  - iv. The Contractor has provided a written request and other information to the County, as described in subsection (d) below, within ten (10) days after the time the Contractor knows or reasonably should have known of any cause which might result in a delay for which the Contractor may request an extension of time. The Contractor shall specifically state in such notice that an extension is or may be requested and identify the cause of the delay, describing the nature and its effect on the completion of the affected portions of the Work identified in the notice. If the Contractor shall fail to give the foregoing notice, the right to request an extension for such cause shall be waived. All of the conditions of this subsection (a) must be met in order to be deemed an Excusable Delay.
- b. All references in this Article to the Contractor shall be deemed to include subcontractors and suppliers, all of whom shall be considered as agents of the Contractor.
- c. The period of any extension of time shall be only that which is necessary to make up the time actually lost. The County reserves the right to rescind or shorten any extension previously granted if the County subsequently determines that any information provided by the Contractor in support of its request for an extension of time was erroneous or that there has been a material change in the facts stated.
- d. The County may require the Contractor to furnish such additional information or documentation, as the County shall reasonably deem necessary or helpful in considering a extension request. The Contractor understands an extension of time will not be granted unless the Contractor affirmatively demonstrates to the County's reasonable satisfaction that the circumstances shown justify such extension.

- e. Within thirty (30) days of its receipt of all information and documentation as may be required by the County, the County shall advise the Contractor of its decision on such requested extension. Notwithstanding the foregoing, where it is not reasonably practicable for the County to render its decision within such thirty (30) day period, it shall, prior to the expiration of such period, advise the Contractor that it will require additional time and the approximate date upon which it expects to render such decision.
- f. Since the granting of an extension of time may materially alter the scheduling plans and other actions of the County and since, with sufficient notice, the County might, if it should so elect, attempt to mitigate the effect of the delay for which an extension of time might be claimed, and since mere oral notice may cause a dispute as to the existence or substance thereof, the giving of written notice as required in subsection (a.) (iv.) above shall be a condition precedent to the Contractor's rights hereunder.
- g. Should any person seek a restraining order, preliminary injunction or an injunction, of which the Contractor becomes aware, which may delay the Services, the Contractor shall promptly give the County a copy of all legal papers received or prepared or received by the Contractor in connection with such action or proceeding.
- h. Neither permitting the Contractor to proceed with the Work subsequent to any missed schedule or performance of any Work (as such date may have been extended pursuant to Article 41 "Extension of Time Not Cumulative") nor the making of any payments to the Contractor shall compromise the County's contractual right to assess liquidated damages or to declare the Contractor in default.

**ARTICLE 41. EXTENSION OF TIME NOT CUMULATIVE**

In the event the Contractor shall be delayed concurrently by two or more of the causes identified in Article 40 "Extension of Time" above, the Contractor shall be entitled to a separate extension of time for each one of the causes but only one period of extension shall be granted for the delay. In addition, the Contractor shall not be entitled, by reason of a delay, to an extension of time for the completion of the overall Work unless the overall Work is necessarily affected by the delay. Accordingly, in the event of a delay, the Contractor shall proceed continuously and diligently with the performance of the unaffected portions of the Work.

**ARTICLE 42. NO DAMAGES FOR DELAY**

The Contractor hereby agrees to make no claim for damages for delay, whether contemplated or not contemplated, in the performance hereunder occasioned by any acts or omissions to act of the County, or any of its representatives or other contractors, and agree that any such claim shall be fully compensated for by an extension of time to complete performance of the Work, as provided for in Articles 40 "Extension of Time", Article 41 Extension of "Time Not Cumulative", and "No Damages for Delay".

**ARTICLE 43. FORCE MAJEURE**

Except as otherwise expressly provided herein, neither party hereto shall be considered in default in the performance of its obligations hereunder to the extent that such performance is prevented or delayed by any cause, existing or future, which is not within the reasonable control of such party including, but not limited to, acts of God or the public enemy, fires, explosions, riots, strikes (not including strikes of the Contractor's staff personnel), terrorism or war. Notwithstanding the foregoing, the failures of any of the Contractor's suppliers, subcontractors, or the like shall not excuse the Contractor's performance except to the extent that such failures are due to any cause without the fault and reasonable control of such suppliers, subcontractors, or the like including, but not limited to, acts of God or the public enemy, fires, explosions, riots, strikes (not including strikes of the Contractor's staff personnel), terrorism or war.



IN WITNESS WHEREOF; the parties have executed this Agreement effective as of the date herein set forth below.

CONTRACTOR

MIAMI-DADE COUNTY

By: [Signature]

By: \_\_\_\_\_

Name: I.E. Newton, III

Name: \_\_\_\_\_

Title: President

Title: \_\_\_\_\_

Date: 6/27/2011

Date: \_\_\_\_\_

Attest: [Signature]  
Corporate Secretary

Attest: \_\_\_\_\_  
Clerk of the Board

Corporate Seal

Approved as to form  
and legal sufficiency

\_\_\_\_\_  
Assistant County Attorney



**APPENDIX A**  
**SCOPE OF SERVICES**

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## APPENDIX A SCOPE OF SERVICES

### INTRODUCTION

Black Creek Integrated Systems Corporation, herein referred to as "Contractor", shall provide an automated turnkey Integrated Security System (System) inclusive of all software, hardware, installation, integration, training, hardware and software maintenance, and support services throughout the resultant contract term. This System shall replace the existing security system located within the Turner Guilford Knight Correctional Center (TGK) managed by the Miami-Dade Corrections and Rehabilitation Department (MDCR).

### PROJECT COMPLETION TIMLINE

Contractor shall complete the implementation of the Security System in eleven (11) months from contract award. This includes approximately twenty-four (24) weeks of on-site work. MDCR will manage the project with the Contractor and conduct all appropriate testing to ensure Final System Acceptance is achieved prior to the new System being brought online.

### SECURITY SUB-SYSTEMS

The System provided by the Contractor shall provide centralized control of all security systems at the TGK facility. This includes integrating with the following security sub-systems:

- Security Alarm System
- Closed Circuit Television System (CCTV)
- Intercom Systems
- Paging System
- Duress System
- Door Control System
- Motion Sensors

### CONTRACTOR RESPONSIBILITIES

The Contractor shall complete the following tasks:

#### Touch-Screen Locking Control System

- Remove existing OMRON PLC head-end equipment at (13) locations and replace with new GE FANUC PLC head-end equipment; sized to provide control for and/or annunciation of the locking system, intercommunications systems and other miscellaneous security systems.
- Remove and replace existing proprietary locking relay cards.
- Terminate existing conductors on new PLC'S and door relays.
- Furnish & install (4) New 32" Dual LCD touch-screen control stations in Master Control. Each control station will consist of (2) 32" LCD monitors. The primary monitor will have a split screen with the left side dedicated to security control of field devices and the right side of the monitor dedicated to CCTV camera call-up. The remaining monitor is dedicated to CCTV video display. Provide new UPS units at each touch-screen control station to provide emergency power
- Furnish & install (26) New touch-screen control stations with dual 20" LCD monitors; one in each of (21) housing units and at (5) other locations. One 20" LCD monitor is dedicated to security control of field devices and the other monitor is dedicated to CCTV camera call-up. Provide new UPS units at each touch-screen control station to provide emergency power.
- Provide control and monitoring of the following:
  - (1215) existing controlled & monitored doors
  - (6) existing monitored only doors
- Furnish & install new server computer in main equipment room
- Furnish & install new remote access/datalogger computer in main equipment room

**APPENDIX A**  
**SCOPE OF SERVICES**

- Furnish & install new networked laser printer
- Furnish & install (1) new uninterruptible power supply at main equipment room sized as required to provide 15 minutes of backup power for new head-end equipment
- Remove (25) existing Uninterruptible Power Supply batteries at head-end locations and replace with new batteries as required to provide 15 minutes of emergency power at 150% load.
- Furnish & install new Gigabit Ethernet switches as required to provide an Ethernet network between equipment rooms
- Furnish & install New Ethernet patch panels, jacks & patch cables as required
- Remove existing millwork and consoles in Central Control and install new millwork and countertops
- Provide millwork modifications as needed to install new touch-screen Control Stations at local control stations.

**Intercommunication Systems**

- Remove and replace existing intercom switch units in each of (7) equipment rooms
- Remove and replace existing intercom relays boards in each of (7) equipment rooms
- Remove and replace existing paging amplifiers in each of (7) equipment rooms
- Remove and replace existing intercom switch units in each of (7) equipment rooms
- Remove and replace existing intercom relays boards in each of (7) equipment rooms
- Remove and replace existing paging amplifiers in each of (7) equipment rooms
- Remove existing audio level alert system
- Furnish and install (18) New Intercom stations at locations shown on the drawings.
- Furnish & install (30) New VOIP Intercom master stations; one at each touch-screen control station
- Provide control and annunciation of the following:
  - (375) existing Intercom stations
  - (30) New I/C master stations
- Terminate existing field wiring on new intercom/paging head-end equipment

**CCTV Systems**

- Interface with existing Viconnet Vs. 5 system. Existing Viconnet system shall conform to current Vicon standards and include a nucleus computer.
- Provide an Ethernet network connection at the main equipment room to the County provided Viconnet Vs. 5 system.
- Proposal includes touch-screen programming to interface with CCTV System equipment provided by the County for camera call-up and display of video on touch-screen stations
- Coordinate and rework IP addressing scheme for the CCTV system to conform to Contractor standards.
- Furnish and install New Gigabit Ethernet Switches as required.
- Remove existing fiber optic transmitters and receivers and replace with New fiber optic media convertors as required.

**Motion Sensors**

- Furnish & install (21) New dual microwave IR motion sensors to replace existing motion sensors.

**Duress System**

## APPENDIX A SCOPE OF SERVICES

- Interface with existing Perimeter Products Duress system to annunciate duress alarms on new touch-screen stations. This includes reuse of existing duress receivers and transmitters.
- Remove existing duress MX2000 head-end and terminate the existing duress receivers on new PLC's for integration into touch-screen system.

### Integration With Metro West's security System

- Provide touch-screen security monitoring and control software for complete system control that is compatible in all respects to the existing touch-screen security monitoring and control software currently installed in Miami-Dade's Metro West Detention Center.
- The level of software integration required between the two facilities shall permit the following with only the addition of fiber optic cables and terminal equipment between the facilities:
  - Takeover and control of security in the Metro West Facility from new touch-screen control stations being installed in the TGK facility.
  - Takeover and control of security in the TGK facility from the existing touch-screen control station located in the Metro West facility.
  - Takeover and control of either TGK or Metro West facilities from a future Corrections Central Command and Control Center.

### Conduit and Cabling

- Reuse existing network cable to existing Central Control touch-screen.
  - Furnish and install new Cat 6 network cable in conduit from local equipment rooms to new touch-screen locations in Housing Units on floors 2 through 8 and at 5 other locations on the 1st floor.
  - ~~Furnish and install Cat 6 cabling and conduit between equipment rooms as needed.~~
  - Rework existing fiber optic cable currently used for upper floors' CCTV cameras to establish Gigabit Ethernet networks for touch-screen and CCTV systems.
  - Furnish and install new conduit and cable for new Intercom stations as required.
- **Support Services**

The Contractor shall provide an initial one-year warranty that provides non-emergency and emergency support to MDCR. The service plan shall include:

- Non-Emergency Telephone Support during normal business hours (8:00am to 5:00pm Central Time), Monday through Friday (excluding holidays).
- Emergency telephone support outside of normal business hours, weekends, and holidays.
- Parts Depot Service

### TRAINING

Contractor shall perform an on-site training course and shall provide the training materials and documentation for the hardware and software for MDCR personnel. The training course should at a minimum include the following:

- Cover the processes and procedures required to properly operate and maintain the Solution.
- Provide hands on training to MDCR staff on how to operate the installed software and troubleshoot common errors.
- Train approximately five (5) MDCR personnel.
- Provide training for County system administrators/trainers.

**APPENDIX B**  
**PAYMENT SCHEDULE**



**APPENDIX B  
PAYMENT SCHEDULE**

**Cost Overview**

The total contract dollar amount for the initial term of this agreement to deliver the integrated security control system replacement as detailed in Appendix "A" (Scope of Services) is further defined below:

DESCRIPTION	PRICE
Software License Fee	No Charge
Integrated Security Control System Hardware	\$344,987
Intercom System	\$143,735
Motion Sensors	\$24,617
(25) UPS Backup Batteries	\$64,500
Implementation Services	\$790,802
Training Services	\$10,300
Travel	\$81,000
Software and Hardware Maintenance and Technical Support Year 1	No Charge
Software and Hardware Maintenance and Technical Support Year 2	\$19,541
Software and Hardware Maintenance and Technical Support Year 3	\$20,518
<b>Grand Total:</b>	<b>\$1,500,000</b>

**Payment Milestones**

The timeline found below represents the payment milestone from the date of (Purchase Order) and the associated payment milestones.

PAYMENT MILESTONE FOR INSTALLATION AND IMPLEMENTATION SERVICES	PERCENTAGE	AMOUNT	COMPLETION MILESTONE
1) Acceptance of final design documents	10%	\$145,994.10	Wk. 8
2) Arrival of equipment	30%	\$437,982.30	Wk. 24
3) Implementation, testing, and acceptance of System - Floor 9	5.555556%	\$81,107.83	Wk. 27
4) Implementation, testing, and acceptance of System - Floor 8	5.555556%	\$81,107.83	Wk. 30
5) Implementation, testing, and acceptance of System - Floor 7	5.555556%	\$81,107.83	Wk. 33
6) Implementation, testing, and acceptance of System - Floor 6	5.555556%	\$81,107.83	Wk. 35
7) Implementation, testing, and acceptance of System - Floor 5	5.555556%	\$81,107.83	Wk. 37
8) Implementation, testing, and acceptance of System - Floor 4	5.555556%	\$81,107.83	Wk. 39
9) Implementation, testing, and acceptance of System - Floor 3	5.555556%	\$81,107.83	Wk. 41
10) Implementation, testing, and acceptance of System - Floor 2	5.555556%	\$81,107.83	Wk. 43
11) Implementation, testing, and acceptance of System - Floor 1	5.555557%	\$81,107.86	Wk. 46
12) Final System Acceptance and Completion of Punch List	10%	\$145,994.10	Wk. 48
Sub-Total:		<b>\$1,459,941</b>	

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**APPENDIX B  
PAYMENT SCHEDULE**

PAYMENT MILESTONE FOR SUPPORT SERVICES	PERCENTAGE	AMOUNT	PAYMENT MILESTONE
13) Software & Hardware Maintenance and Technical Support Service Fees Year 2	N/A	\$19,541	End of Initial Warranty
14) Software & Hardware Maintenance and Technical Support Service Fees Year 3	N/A	\$20,518	End of Year 2 Warranty
Sub-Total:		<b>\$40,059</b>	

<b>Grand Total:</b>	<b>\$1,500,000</b>
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**Optional Renewal Years**

The pricing on the table below represents the cost for post-warranty maintenance and technical support during the optional renewal years.

DESCRIPTION	ANNUAL FEE	TOTAL
<b>OTR 1 - Maintenance and Technical Support Service Fees (Years 4 through 5)</b>		\$22,000
Maintenance and Technical Support Service Fees Year 4	No Charge	
Maintenance and Technical Support Service Fees Year 5	\$22,000	
<b>OTR 2 - Maintenance and Technical Support Service Fees (Years 6 through 7)</b>		\$49,000
Maintenance and Technical Support Service Fees Year 6	\$24,000	
Maintenance and Technical Support Service Fees Year 7	\$25,000	

**Optional Services and Equipment**

The Scope of Services outlined in Appendix "A" identifies the work that the Contractor shall perform at the inception of this Agreement. To address future County requests for any additional work, modifications, or changes outside of the warranty or Scope, the chart provided below identifies Black Creek's hourly rates.

**Additional Services:**

DESCRIPTION	PRICE	UNIT OF MEASURE
<b>Telephone Support Hourly Rates (Coverage Hours M-F, 8:00a.m. - 6:00 p.m. Eastern Time)</b>		
Service Manager	\$161.00	Per Hour
Programmer	\$187.00	Per Hour
Engineer	\$187.00	Per Hour
Electronics Technician	\$144.00	Per Hour
Documents Maint. Surcharge	Waived	Per Hour
Hours Of Telephone Support included In Plan	Unlimited	N/A
<b>On-Site Service Support Hourly Labor Rates (Coverage Hours M-F, 8:00a.m. - 6:00 p.m. Eastern Time, Rates are portal to portal)</b>		
Programmer	\$183.00	Per Hour

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**APPENDIX B  
PAYMENT SCHEDULE**

DESCRIPTION	PRICE	UNIT OF MEASURE
Engineer	\$183.00	Per Hour
Electronics Technician	\$154.00	Per Hour
Project Manager	\$161.00	Per Hour
Consultant	\$187.00	Per Hour
Trainer	\$161.00	Per Hour
On-Site Training	\$1,900.00	Per Day
<b>On-Site Service Support Travel Rates</b>		
Service Technician & Truck (Round trip)	\$2.00/mi.	Per Mile
Air Fare	At Cost	N/A
Car Rental	At Cost	N/A
Hotel	At Cost	N/A
<b>Overtime Rates for After Normal Business Hours, Weekends, and Holidays</b>		
Out Of Coverage Hours	1.5 Times Standard Rate	Per Hour
Holidays	2 Times Standard Rate	Per Hour

**Additional Equipment:**

DESCRIPTION	PRICE
Controlled & Monitored Swing Door	\$1,015.00
Controlled & Monitored Slider Door	\$1,215.00
Controlled & Monitored Rollup Door or Gate	\$1,215.00
Monitored Only Swing Door	\$650.00
IP Color Camera, Fixed, Interior, Wall Mount	\$1,214.00
IP Color Camera, Fixed, Exterior, Wall Mount-Day/Night	\$1,771.00
Ultrasonic Personal Duress Receiver	\$1,335.00

Note 1: Pricing for additional equipment includes the following

- Furnishing and installation of the device
- Modifications to head end equipment to accommodate the device (e.g. adding relays and terminal strips as required)
- Touchscreen/PLC Programming
- Commissioning

Note 2: Pricing for additional equipment excludes wire and conduit installation to the new device. This must be performed by MDCR. Doors, gates, and sliders must also be installed by MDCR prior to arrival of Black Creek technician.

Note 3: The County will receive a 15% discount from the Contractor on all parts purchases.

