## OFFICIAL FILE COPY CLERK OF THE BOARD OF COUNTY COMMISSIONERS MIAMI-DADE COUNTY, FLORIDA

# Memorandum



Date:

January 23, 2013

To:

Honorable Chairwoman Rebeca Sosa

and Members, Board of County Commissioners

From:

Carlos A. Gimenez

Mayor

Subject:

Resolution Waiving Formal Bid Procedures

Agenda Item No. 8(F)(4)

Resolution No. R-17-13

<u>Recommendation</u>

It is recommended that the Board of County Commissioners (Board) waive competitive bidding procedures for the purchase of goods and services pursuant to Section 2-8.1 of the County Code and Section 5.03(D) of the Home Rule Charter and approve the attached award of two sole source contracts and a ratification of an emergency contract. These items are described briefly below and in more detail in the accompanying attachments.

Item 1 – IED Hardware, Parts, and Repair Services - Waives formal bid procedures to award a sole source contract to Pro Sound, Inc., the sole integrator and contractor in South Florida, for Innovative Electronic Designs (IED) for hardware, parts, and repair services. IED is required by the Miami-Dade Aviation Department for mass notification purposes. The amount requested for the initial term and the four, two-year options to renew is \$925,000.

Item 2 – Rehabilitation of 96" Pipe Around the Area of SW 68<sup>th</sup> Street and SW 102<sup>nd</sup> Avenue - Waives formal bid procedures to ratify an emergency contract award to Fibrwrap Construction Services, Inc. for the Miami-Dade Water and Sewer Department to rehabilitate three segments of Pre-Stressed Concrete Cylinder Pipe that were at extremely high risk of imminent and catastrophic rapture and failure. The amount of the emergency contract award is \$323,026.

Item 3 – Matrix Security Systems - Waives formal bid procedures to award a sole source contract to Matrix Systems, Inc. for continued maintenance, support services, repair, upgrades, and replacement parts for the existing Matrix Security System installed throughout Miami International Airport and General Aviation airports. The amount requested for the initial five-year term and the two, five-year options to renew is \$10,782,000.

#### Scope

The impact of the items in the attached Bid Waiver Package are countywide in nature.

### Fiscal Impact/Funding Source

The allocation and funding source for the departments are listed in the attached Bid Waiver Package.

The contract amounts and departmental allocations represent the maximum spending authority based on past utilization. This action does not guarantee that the total contract amount/value will be expended by the department. Funding will be expended only if the department's budget can support the expenditures approved in its annual budget adopted by the Board.

### Track Record/Monitor

There are no known performance/compliance issues with the vendors recommended for award in the attached Bid Waiver Package. The departments' contract manager is reflected in the agenda item.

Honorable Chairwoman Rebeca Sosa and Members, Board of County Commissioners Page 2

**Delegated Authority** 

If this item is approved, the County Mayor or County Mayor's designee will have the authority to extend the contracts for purchase of goods and services in accordance with the terms and conditions of the contracts listed in the attached Bid Waiver Package.

Due Diligence

Due diligence was conducted in accordance with the Internal Services Department's Procurement Guidelines to determine Contractor responsibility, including verifying corporate status and review of performance or compliance issues. The lists that were referenced include: convicted vendors, debarred vendors, delinquent contractors, suspended vendors, and federal excluded parties. There were no adverse findings relating to Contractor responsibility. This information is being provided pursuant to Resolution R-187-12.

Background

Additional background information for the non-competitive items are attached.

Attachments

Deputy Mayor

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### ITEM 1

# Memorandum



Date:

To:

Honorable Chairman Joe A. Martinez

and Members, Board of County Commissioners

From:

Carlos A. Gimenez.

Mayor

Subject:

Recommendation for Award: IED Hardware, Parts, and Repair Services

# Recommendation

It is recommended that the Board of County Commissioners (Board) approve award of sole source contract SS9489-4/21 IED Hardware, Parts, and Repair Services to Pro Sound, Inc. to obtain Innovative Electronic Designs (IED) hardware, parts, and repair services for the Miami-Dade Aviation Department (MDAD).

This contract is required by MDAD to support the existing IED Announce Control System (System) employed throughout Miami International Airport (MIA) for mass notification purposes. The System is essential to the safety and security of MIA because it enables MDAD staff to disseminate important audible information throughout the facility in emergency situations.

It is in the best interest of the County to award this sole source contract because the System uses proprietary software which is licensed and maintained by IED. IED has designated Pro Sound, Inc. as its sole integrator and contractor for South Florida. Any parts and repair services required by MDAD on the hardware or associated components for the System can only be purchased through Pro Sound, Inc.

## <u>Scope</u>

The impact of this item is countywide in nature.

# Fiscal Impact/Funding Source

The fiscal impact for the initial two-year term is \$325,000 budgeted from MDAD proprietary funds. Each option-to-renew (OTR) is valued at \$150,000. For the initial term and each subsequent OTR period, the County will pay \$25,000 for maintenance and support, and the remaining amount will be used for hardware purchases. If the County chooses to exercise the four, two-year options-to-renew, the cumulative value of this contract will be \$925,000.

There is no previous contract for maintenance or purchase of additional System hardware. MDAD has purchased necessary parts and repair services through small purchase orders to Pro Sound, Inc. The allocation requested will enable MDAD to purchase necessary equipment upgrades and update end of life cycle parts to ensure optimal performance of the System. In addition to this upgrade and replacement effort, the contract will provide MDAD with the ability to purchase ongoing hardware maintenance and support services.

### Track Record/Monitor

The contract manager is Nelvy Garcia of the Aviation Department. Erick Martinez of the Internal Services Department is the Procurement Contracting Officer.

Honorable Chairman Joe A. Martinez and Members, Board of County Commissioners Recommendation for Award: IED Hardware, Parts, and Repair Services Page 2

## **Delegated Authority**

If this item is approved, the County Mayor or County Mayor's designee will have the authority to exercise, at their discretion, contract modifications, subsequent OTRs, and extensions, in accordance with the terms and conditions of the contract.

Vendor Recommended for Award

| Awardee         | Address                   | Principal  | 1 |
|-----------------|---------------------------|------------|---|
| Pro Sound, Inc. | 1375 NE 123 St, Mlaml, FL | Rod Sintow |   |

### Due Diligence

Due diligence was conducted in accordance with the Internal Services Department's Procurement Guidelines to determine Contractor responsibility, including verifying corporate status and that there are no performance or compliance issues. The lists that were referenced include: convicted vendors, delinquent contractors, suspended vendors, and federal excluded parties. There were no adverse findings relating to Contractor responsibility. This information is being provided pursuant to Resolution R-187-12.

# Applicable Ordinances and Contract Measures

- The two percent User Access Program provision does not apply due to the funding source.
- The Small Business Enterprise Bid Preference and Local Preference do not apply.
- The Living Wage Ordinance does not apply.

Jack Osterholt Deputy Mayor

# Item 2

| Contract No.:  | E9661-WS         | Title: Reh<br>Stre                     | abilitation of 96" Pip<br>et and SW 102 <sup>nd</sup> Av | e Aroun<br>enue | d the Area of SW 68 <sup>th</sup> |
|--|------------------|--|--|-----------------|-----------------------------------|
| Type of Non-comp   | petitive Action: | ☐ Bid Walver                           | Sole Source  | ⊠ E             | Emergency Award                   |
| Justification:   |                  | ************************************** |  |                 |                                   |
| The Water and Sewer Department (WASD) certified an emergency purchase to rehabilitate three segments of Pre-Stressed Concrete Cylinder Pipe (PCCP) that were deemed at extremely high risk of Imminent and catastrophic rupture and fallure. These lengths were on 96" PCP raw water main pipe located in the area of SW 68 <sup>th</sup> Street and SW 102 <sup>nd</sup> Avenue. The pipes were rehabilitated by Fibrwrap Construction Services, Inc. using the Tyfo Fibrwrap Pipe Rehabilitation System. The system is a Fiber Reinforced Polymer (FRP) based technology method for repairing, strengthening and retrofitting large diameter PCCP. This innovative approach offers significant advantages over traditional pipe replacement and slip-lining methods, including: avoiding road and surface destruction, allowing emergency repairs to be completed in minimal time, and maintaining internal diameter loss to approximately ½" thickness. |                  |  |  |                 |                                   |
| It was in the best interest of the County to take this emergency action to prevent a potential catastrophic rupture or failure of the water distribution system. As such, it requested that the Board ratify this emergency contract award. Due to WASD's anticipated on-going requirement for this method of repair and rehabilitation of PCCP pipes, a sub-pool category for this particular method was established on MCC-Program-7360. WASD intended to process this purchase through the program's sub-pool. The vendor, however, underwent a name change which delayed their qualification into the sub-pool until January 2012, thus preventing the processing of this award through the pool. WASD had to submit this emergency to obtain the necessary purchase order to pay the vendor for work successfully completed.  |                  |  |  |                 |                                   |
| Con  | tract Start Date | <b>&gt;</b> 4                          | N/A .Jii   | final Tau       | A L COUNTY NIEA                   |
| November 7, 2011   |                  |  | IVIOGI   | ned ren         | m Length: N/A                     |
| Department   | Emergency (      | Contract Value                         | Funding Source   |                 | Contract Manager                  |
| Water and Sewer  |                  | \$323,026                              | Proprietary Funds  |                 | Gregory Hicks                     |
| TOTAL  |                  | \$323,026                              |  |                 |                                   |
| Contract Measures:  ☐ Small Business Enterprise ☐ Set-Aside ☐ Bid Preference ☐ Selection Factor ☒ Other No Measure — Emergency Award   |                  |  |  |                 |                                   |
| Local Preference Ordinance:  Applies Does not apply  |                  |  |  |                 |                                   |
| Living Wage Ordinance:  Applies  Does not apply  |                  |  |  |                 |                                   |
| User Access Program: ⊠ Applies where permitted by funding source ☐ Does not apply  |                  |  |  |                 |                                   |
| Procurement Contracting Officer: Maggie Reynaldos  |                  |  |  |                 |                                   |
| Vendor(s)  |                  | Local Address                          | WWW.   | Princip         | nal l                             |
| Fibrwrap Constructio   | n Services,      | 17988 Edison Av<br>Chesterfield, MO    | enue,  | 1.              | J, Burgess                        |



### ITEM 3

# Memorandum



Date:

To:

Honorable Vice Chairwoman Audrey M. Edmonson

and Members, Board of County Commissioners

From:

Subject:

Carlos A. Gimenez

Mayor

Recommendation for Award: Matrix Security Systems

Recommendation

It is recommended that the Board of County Commissioners (Board) approve award of contract \$S8423-2/27 Matrix Security Systems to Matrix Systems, Inc. for continued maintenance, support services, repair, upgrades, and replacement parts for the existing Matrix Security System (System) installed throughout Miami International Airport (MIA) and General Aviation airports. The System provides the Miami-Dade Aviation Department (MDAD) with the ability to secure all doors and elevators from unauthorized access, as required by its Transportation Security Administration and MIA Security Master Plan.

MDAD requires continuity of software and hardware maintenance, support services, repair, upgrades, and replacement parts to maintain daily operation of the System, which was acquired by MDAD from Matrix Systems, Inc. in 1991. MIA currently has over 1,500 security doors, 2,500 card readers, and 430 elevators. Due to the expansion of MIA's North and Central Terminals, MDAD anticipates that it will add 350 security doors within the next 18 to 36 months. These new security doors will require installation and additional programming of the System, as well as software and hardware support services in the future.

It is in the best interest of the County to award this sole source contract because the System's software is customized to MIA's specifications and is proprietary to Matrix Systems, Inc. The software provides MDAD with the ability to monitor, respond, and report the status of all of the airports' security sensitive areas through a graphic interface customized by Matrix Systems, Inc. The resultant sole source contract will provide continuity of services and also allowed the County to negotiate cost savings by establishing a long-term contract and locking in current market prices.

#### Scope

The impact of this item is countywide in nature.

### Fiscal Impact/Funding Source

The fiscal impact for the initial five-year term is \$3,420,000 and is budgeted from MDAD's proprietary funds. The County can exercise the two, five-year options-to-renew, valued at \$3,521,000 and \$3,770,550, respectively. If the two, five-year options-to-renew are exercised, the cumulative value will be \$10,782,000.

The previous sole source contract was valued at \$3,560,000 for four years and six months. The proposed contract amount is based on anticipated usage and anticipated needs over the next 15 years for the purchase of the required maintenance support, parts, and professional services:

### Track Record/Monitor

The contract manager for the Miami-Dade Aviation Department is Neivy Garcia. Melissa Adames of the Internal Services Department is the Procurement Contracting Manager.

Honorable Chairman Joe A. Martinez and Members, Board of County Commissioners Page 2

### **Delegated Authority**

If this item is approved, the County Mayor or County Mayor's designee will have the authority to exercise, at their discretion, contract modifications, subsequent option-to-renews, and extensions, in accordance with the terms and conditions of the contract.

### Vendor Recommended for Award

| Awardee              | Address                           | Principal     |
|----------------------|-----------------------------------|---------------|
| Matrix Systems, Inc. | 1041 Byers Road<br>Miamisburg, OH | Dave Schellin |

## Due Diligence

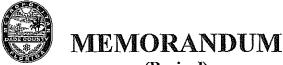
Due diligence was conducted in accordance with the Internal Services Department's Procurement Guidelines to determine Contractor responsibility, including verifying corporate status and that there are no performance or compliance issues. The lists that were referenced include: convicted vendors, debarred vendors, delinquent contractors, suspended vendors, and federal excluded parties. There were no adverse findings relating to Contractor responsibility. This information is being provided pursuant to Resolution R-187-12.

## Applicable Ordinances and Contract Measures

- The two percent User Access Program provision did not apply due to the funding source.
- The Small Business Enterprise Bid Preference and Local Preference did not apply.
- The Living Wage Ordinance does not apply.

Jack Osterholt Deputy Mayor





(Revised)

|       | (22012500)   |          |                         |  |  |
|-------|--|----------|-------------------------|--|--|
| то:   | Honorable Chairwoman Rebeca Sosa<br>and Members, Board of County Commissioners | DATE:    | January 23, 2013        |  |  |
| FROM: | R. A. Cuevas, Jr. County Attorney  | SUBJECT: | Agenda Item No. 8(F)(4) |  |  |
| P     | ease note any items checked.   |          |                         |  |  |
|       | "3-Day Rule" for committees applicable i                                       | f raised | ·                       |  |  |
|       | 6 weeks required between first reading and public hearing                      |          |                         |  |  |

Decreases revenues or increases expenditures without balancing budget

**Budget required** 

Statement of fiscal impact required

Ordinance creating a new board requires detailed County Mayor's report for public hearing

4 weeks notification to municipal officials required prior to public

\_\_\_\_ No committee review

hearing

Applicable legislation requires more than a majority vote (i.e., 2/3's \_\_\_\_\_, 3/5's \_\_\_\_\_, unanimous \_\_\_\_\_) to approve

Current information regarding funding source, index code and available balance, and available capacity (if debt is contemplated) required

| Approved | <u>Mayor</u> | Agenda Item No. | 8(F)(4) |
|----------|--------------|-----------------|---------|
| Veto     |              | 1-23-13         |         |
| Override |              |                 |         |

| RESOLUTION NO. | R-17-13 |  |
|----------------|---------|--|
| TUDO LICITATO  |         |  |

RESOLUTION AUTHORIZING WAIVER OF FORMAL BID PROCEDURES FOR THE PURCHASE OF GOODS AND SERVICES BY A TWO-THIRDS (2/3S) VOTE OF THE BOARD MEMBERS PRESENT, AND AUTHORIZING THE COUNTY MAYOR OR THE COUNTY MAYOR'S DESIGNEE TO AWARD SAME, WITH AUTHORITY TO EXERCISE OPTIONS-TO-RENEW ESTABLISHED THEREUNDER

WHEREAS, the County Mayor recommends to this Board to waive formal bid procedures for the purchase of goods and services which cannot be purchased under normal bid procedures,

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA, that this Board waives formal bid procedures for the purchase of goods and services, authorizes the County Mayor or County Mayor's designee to award such contracts, with authority to exercise options-to-renew established thereunder, pursuant to Section 5.03(D) of the Home Rule Charter and Section 2-8.1 of the County Code by a two-thirds (2/3s) vote of the Board members present.

The foregoing resolution was offered by Commissioner Audrey Edmonson who moved its adoption. The motion was seconded by Commissioner Lynda Bell and upon being put to a vote, the vote was as follows:

| R                    | Rebeca Sosa, C | Chairwoman           | aye |
|----------------------|----------------|----------------------|-----|
|                      | Lynda Bell, V  | Vice Chair           | aye |
| Bruno A. Barreiro    | aye            | Esteban L. Bovo, Jr. | aye |
| Jose "Pepe" Diaz     | absent         | Audrey M. Edmonson   | aye |
| Sally A. Heyman      | absent         | Barbara J. Jordan    | aye |
| Jean Monestime       | aye            | Dennis C. Moss       | aye |
| Sen. Javier D. Souto | aye            | Xavier L. Suarez     | aye |
| Juan C. Zapata       | aye            |                      |     |

Agenda Item No. 8(F)(4) Page No. 2

The Chairperson thereupon declared the resolution duly passed and adopted this 23<sup>rd</sup> day of January, 2013. This resolution shall become effective ten (10) days after the date of its adoption unless vetoed by the Mayor, and if vetoed, shall become effective only upon an override by this Board.



MIAMI-DADE COUNTY, FLORIDA BY ITS BOARD OF COUNTY COMMISSIONERS

HARVEY RUVIN, CLERK

By: Christopher Agrippa

Deputy Clerk

Approved by County Attorney as to form and legal sufficiency.

Oren Rosenthal