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CLERK OF THE BOARD
OF COUNTY COMMISSIONERS
MIAMI-DADE COUNTY, FLORIDA

MEMORANDUM

Agenda Item No. 8(M)(4)

TO: Honorable Chairman Jean Monestime and Members, Board of County Commissioners

DATE: April 21, 2015

FROM: R. A. Cuevas, Jr. County Attorney

SUBJECT: Resolution to reappoint board member Jonathan Borghi to the Agricultural Practices Advisory Board
Resolution No. R-317-15

The accompanying resolution was prepared by the Regulatory and Economic Resources Department and placed on the agenda at the request of Prime Sponsor Commissioner Dennis C. Moss.

R. A. Cuevas, Jr.
County Attorney

RAC/cp

Memorandum

MIAMI-DADE COUNTY

Date: April 21, 2015

To: Honorable Chairman Jean Monestime
and Members, Board of County Commissioners

From: Carlos A. Giménez
Mayor

Subject: Re-appointment of Agricultural Practices Advisory Board Member

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Recommendation

It is recommended that the Board of County Commissioners (Board) re-appoint Jonathan Borghi to the Agricultural Practices Advisory Board's Agri-Banking Industry Representative position as recommended by the South Dade Chamber of Commerce (formerly the Homestead-Florida City Chamber of Commerce).

Scope

The Agricultural Practices Advisory Board has a countywide impact.

Fiscal Impact/Funding Source

There is no fiscal impact to the County.

Track Record/Monitor

Mark Woerner, Chief of the Planning Division in the Department of Regulatory and Economic Resources, monitors the Agricultural Practices Advisory Board.

Background

The Agricultural Practices Advisory Board consists of 13 members representing a variety of agricultural industries. The Board of County Commissioners is required to fill vacancies on the Agricultural Practices Advisory Board under Section 2-935 of the Code of Miami-Dade County. Each organization listed in Section 2-933 shall submit for Board review at least one nominee for a vacancy to include the nominee's resume and the minutes of the meeting at which the nominee was selected. That documentation is attached.

Agri-Banking Industry Representative

The South Dade Chamber of Commerce recommended the reappointment of Jonathan Borghi at the November 14, 2014 board meeting. Mr. Borghi is currently a Senior Commercial Loan Officer with Farm Credit Florida where he has 12 years of credit and lending experience, and he is actively involved in a variety of organizations including the Miami-Dade Extension Advisory Committee, the Florida Nursery Growers and Landscapers Association, and the South Dade Chamber of Commerce. Mr. Borghi has a Bachelor's Degree in International Business & Management from Northwood University (West Palm Beach, FL) and a Master's Degree in Business Administration from Nova Southeastern University (Ft. Lauderdale, FL).

The term for this re-appointment begins January 1, 2015 and ends December 31, 2018.

Jack Osterholt, Deputy Mayor

Jonathan T. Borghi

RESIDENCE:
20415 SW 89 Ave
Cutler Bay, FL 33189
305-401-3669

OFFICE:
24700 SW 177 Ave
Homestead, FL 33031
305-248-6080
jborghi@farmcreditfl.com

SUMMARY:

- 12 years Credit & Lending experience with Farm Credit of Florida, ACA
- Masters Degree in Business Administration – Honors Graduate
- Core competencies in negotiating, relationship management & financial analysis
- Experience with large, complex sold participation loans
- Adaptable, engaged & enthusiastic knowledge seeker who embraces positive change
- Active community involvement; serves on various agricultural boards and committees throughout Miami Dade County
- Special Commodity Interest – Nursery; Foliage and Landscape plants
- Educational Interests – Leadership, Personal Development, Finance and Economics

WORK EXPERIENCE:

Senior Commercial Loan Officer, October 2003 to Present
Farm Credit Florida, ACA Homestead, Florida

- Serviced and increased an existing portfolio of 70+ existing members with $9MM+/- in existing loan volume to over 120+ members with over $60MM+/- in loan volume (net of sold participations)
- Aggressively focused on portfolio profitability, which improved by 97% during the last 3 years; increasing Net Income from $247MM in '07 to $488MM in '10. This was accomplished through new loan volume, increased loan servicing actions, increased LSF targets and improving the portfolio margin from 2.5% to over 3.0%.
- Insured accurate assessment of individual and portfolio credit risk through sound credit administration practices with an AIRC/FCA/AgFirst correlation ratio of 92.8% over the last 3-years, as well as satisfactory loan servicing with 96.5% of loans graded "A" for servicing by volume over the last 3 years.
- Strengthened relationships in the existing loan portfolio and improved brand image in the local Ag Community through developing a broader understanding of the client's business, improved needs assessments, and adding value through stronger product knowledge and successful cross selling of our financial related services.
- Developed a target marketing strategy for portfolio and potential clients for the Homestead Branch office and assisted in developing annual marketing budget/plan.
- Current member of the ACA's YBSM Committee and Sales Action Team, and was a contributing member of the prior ACA's Sales Philosophy Team.

Credit Analyst, October 2002 to October 2003
Farm Credit of Florida, ACA Royal Palm Beach, Florida

- Analyzed corporate and personal credit request for new and existing borrower from $500,000 to $5,000,000+ in total exposure; specializing in multi-entity consolidation, as well as cash flow and tax return analysis.

- Analyzed 31 credit packages containing 71 entities totaling over $41MM in existing and potential exposure.
- Responsible for presenting clear and concise credit recommendations to loan committee while identifying inherent risks and compensating factors.
- Independently analyzed and reconciled financial statements and other relevant data centered on the five credit factors.
- Worked with a team to prepare the portfolio analysis for the annual marketing plan and present findings at the commodity review meeting.

EDUCATION: **Master of Business Administration**
Nova Southeastern University, Ft. Lauderdale, Florida, May 2008
H. Wayne Huizenga School of Business - Graduated with Honors
Member of Sigma Delta Beta

Bachelor of Business Administration in International Business & Management
Northwood University, West Palm Beach, Florida, May 2002
Graduated Cum Laude

CERTIFCATIONS:

- Notary Public, May 2011
- Sales Development - Journey of Excellence, Dillman Associates, May 2009
- Leadership - Journey of Excellence, Dillman Associate, Dec 2008
- Commercial Lending, Honors Graduate, Farm Credit University, March 2007
- Lifestyle Lending, Honors Graduate, Farm Credit University, September 2005
- Crop Hail & Multi-Peril Crop Insurance License, Florida, September 2004

TRAININGS:

- LeasePartner Roundtable, Minneapolis MN, August 2010
- FLA Agricultural Financial Management Conference, Orlando FL, May 2010
- Loan Structuring and Lending Strategies Seminar, Charlotte NC, Nov 2007
- Accounting, Cash Flow & Ratio Analysis Seminar, Charlotte NC, April 2006
- Moody's Financial Analyst Workshop, Orlando FL, 2004
- Credit Analysis Workshop, Columbia SC, November 2003
- RMA Analyzing Personal Financial Statements and Business Tax Returns, Orlando FL December 2002

ACTIVITIES:

- Ex-Officio Miami Dade Extension Advisory Committee 2011- Present
- Director, Miami Dade County Agricultural Practices Advisory Board, 2007- Present
- Florida Nursery Growers & Landscapers Association Member, Miami-Dade County chapter, 2004-Present.
- Chamber of Commerce Member, Homestead & Florida City, 2004-Present
- Parks and Recreation Citizens Advisory Committee, Town of Cutler Bay, 2006-2010
- Treasure and Director, Miami Dade Agri Council, 2004-2009

SOUTH DADE
CHAMBER OF COMMERCE
The Voice of Business Since 1915

2014 NOV 20 A 10:32

METROPOLITAN PLANNING SECT

November 17, 2014

Mr. Mark R. Woerner, AICP
Assistant Director Planning Division
Department of Regulatory and Economic Resources
Planning Division, Metropolitan Planning Section
111 NW 1 Street, Suite 1250
Miami, Florida 33128-1902

Dear Mr. Woerner,

This letter is to inform you that the Board of Directors of the South Dade Chamber of Commerce (formally known as) The Greater Homestead/Florida City Chamber of Commerce recommends the reappointment of Mr. Johnathan Borghi as the Agri-Banking Industry representative on the Miami Dade County Agricultural Practices Advisory Board (APAB) for another four year term.

For your records, please note **the Greater Homestead/Florida City Chamber of Commerce** changed its name on July 31, 2014 to **South Dade Chamber of Commerce.** If you have any questions regarding this matter please feel free to call me at 305-247-2332.

Sincerely,

Rosa Brito, President
Email: rbrito@Chamberinaction.com

The South Dade Chamber of Commerce
455 N. Flagler Avenue, Homestead, Florida
Mail to: P.O. 901544 Homestead, FL 33090
Telephone: 305-247-2332 Facsimile: 305-224-9101
On the web at: www.chamberinaction.com

South Dade Chamber of Commerce
Board of Directors Meeting
November 14, 2014

Chairman, Renee Reichling called the meeting to order at 12:05 p.m.

Present: Renee Reichling, George Mirabal, Corey Gold, Jim Pierce, Bob Jensen, Sharon Haxton, and Rosa Brito.
Absent: Bill Duquette, Mike Kiley, and Tony Garcia.

Approval of the Minutes: Bob Jensen motioned to approve the minutes from October and George Mirabal seconded. Motion carried. All in favor.

Treasurer's Report Renee Reichling presented October 2014 financials.
A motion was made, seconded and passed to accept the financial report as presented.

Chairman's Report: Renee Reichling reported

- Annual Awards Luncheon was a very well attended event with positive feedback.
- Veterans Day Parade was very well attended.
- Business Builder Breakfast is a fresh new idea.
- Highlighted some of the 2014-15 Chamber Goals and action plans.

Chair-Elect Report: George Mirabal reported

- George is working on 90-day past due accounts to see how we can retain and improve the accounts and learn why members are not renewing. George mentioned that Susana Vela will put together a training to explain the purpose of joining the chamber and Richard Erschik is working on a membership campaign.

President's Report: Rosa Brito reported

- Meeting & Events schedule is included in the Executive Committee package.
- The Directory is a work in progress. Hopefully, will get some proof by late Dec. or early Jan.
- YEAI is postponed to January 5, 2015 at MDC in Homestead. Interviews are set for Dec. 12, 2014 at 5:30 p.m. at the chamber office. Rosa is looking for help with the interviews.
- The City will recognize Annual Awards recipients at the next City Council meeting.
- The City is encouraging the Chamber to participate with them in the (Recon) Nevada Business Expo May 17-20th 2015.
- Attended meeting at US Southern Command – Comprehensive USAG – Miami SouthCom "Service Member for Life Program"/Community Partners Program – A career ready program connecting them with employment, education, healthcare to successfully integrate in the civilian society. The Chambers will be asked to help announce this program.

Discussion:

1- Recommendation to reappoint Mr. Jonathan Borghi to another 4 year term on the Miami-Dade County Agricultural Practices Advisory Board (APAB).
* Jim Pierce motioned to approve the Recommendation to reappoint Mr. Jonathan Borghi to another 4 year term on the Miami-Dade County Agricultural Practices Advisory Board (APAB) Corey Gold seconded. Motion carried. All in favor

2- 2015 Dream Big Small Business of the Year Award- US Chamber of Commerce
The Chamber will nominate the 2014 Business of the year - The Keyes Company Realtors and Lumo Printing). Nominations are due January 7, 2015.

3- **ICSC RECON Chamber Participation May 17-20, 2015- Las Vegas, NV**
Staff will obtain travel and registration information for the chamber to participate. Renee Reichling, Tony Garcia and Rosa Brito will represent the chamber at the conference.

4- **Member Recognition**
Board agreed to approve the New 2014-15 Membership Window Decal to replace the new member plaque and renewal insert. Staff to order approximately 500 decals.

5. **Finance Committee:**
Board will schedule a Finance Committee meeting to review the 2014-2015 approved budget, will see if there are Marketing funding s to use for the Centennial Celebration. Meeting date to be announce in January.

- Renee Reichling will work on a special event to announce the name change of the chamber.
- Corey Gold will present to the board that the MAC Bylaws should remove the word "Independent" from the statement in Article III that says: "This Organization is an independent and self-governing committee of the Chamber"., since the MAC is not an independent committee rather it is a self-governing committee of the Chamber.

Announcements:

- **Burger Brawl:** Saturday, Nov. 15, from 6-10 pm at the Losner Park.
- **Holiday Celebration** with Chamber South on December 3, 2014 at the Brio in the Falls. 1 unwrapped toy for the Toys for Tots program is suggested for entrance.
- **Gables Chamber Capital Fly In:** Feb. 17-19, 2015
- **Florida Capital Days:** March 4-6, 2015
- **Dade Days:** April 8-9, 2015

Meeting adjourned at 1:47 p.m.

MEMORANDUM
(Revised)

TO: Honorable Chairman Jean Monestime
and Members, Board of County Commissioners

DATE: April 21, 2015

FROM: R. A. Cuevas, Jr.
County Attorney

SUBJECT: Agenda Item No. 8(M)(4)

Please note any items checked.

_____ **"3-Day Rule" for committees applicable if raised**

_____ **6 weeks required between first reading and public hearing**

_____ **4 weeks notification to municipal officials required prior to public hearing**

_____ **Decreases revenues or increases expenditures without balancing budget**

_____ **Budget required**

_____ **Statement of fiscal impact required**

_____ **Ordinance creating a new board requires detailed County Mayor's report for public hearing**

_____ **No committee review**

_____ **Applicable legislation requires more than a majority vote (i.e., 2/3's ____, 3/5's ____, unanimous _____) to approve**

_____ **Current information regarding funding source, index code and available balance, and available capacity (if debt is contemplated) required**

Approved _____ Mayor
Veto _____
Override _____

Agenda Item No. 8(M)(4)
4-21-15

RESOLUTION NO. R-317-15

RESOLUTION TO REAPPOINT BOARD MEMBER JONATHAN BORGHI TO THE AGRICULTURAL PRACTICES ADVISORY BOARD

WHEREAS, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference; and

WHEREAS, Sections 2-931 through 2-936 of the Code of Miami-Dade County provide for the creation, composition, terms, purpose and duties of the Agricultural Practices Advisory Board; and

WHEREAS, Section 2-933 of the Code of Miami-Dade County specifically provides for the designated organizations to recommend at least one nominee; and

WHEREAS, Mr. Jonathan Borghi completed his second term as the Agri-Banking Industry Representative on the Agricultural Practices Advisory Board and is eligible for reappointment for a third term; and

WHEREAS, the South Dade Chamber of Commerce has recommended Mr. Jonathan Borghi to a third term as the Agri-Banking Industry Representative on the Agricultural Practices Advisory Board; and

WHEREAS, Section 2-935 of the Code of Miami-Dade County directs that vacancies on the Agricultural Practices Advisory Board shall be filled by the Board of County Commissioners,

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA, that Mr. Jonathan Borghi is hereby reappointed for a third term to the Agri-Banking Industry Representative seat of the

Agricultural Practices Advisory Board for one four-year term beginning on January 1, 2015 and ending on December 31, 2018.

The foregoing resolution was offered by Commissioner **Esteban L. Bovo, Jr.**, who moved its adoption. The motion was seconded by Commissioner **Sally A. Heyman** and upon being put to a vote, the vote was as follows:

Jean Monestime, Chairman			**aye**
Esteban L. Bovo, Jr., Vice Chairman			**aye**
Bruno A. Barreiro	**aye**	Daniella Levine Cava	**aye**
Jose "Pepe" Diaz	**aye**	Audrey M. Edmonson	**aye**
Sally A. Heyman	**aye**	Barbara J. Jordan	**aye**
Dennis C. Moss	**aye**	Rebeca Sosa	**aye**
Sen. Javier D. Souto	**absent**	Xavier L. Suarez	**aye**
Juan C. Zapata	**absent**		

The Chairperson thereupon declared the resolution duly passed and adopted this 21st day of April, 2015. This resolution shall become effective upon the earlier of (1) 10 days after the date of its adoption unless vetoed by the County Mayor, and if vetoed, shall become effective only upon an override by this Board, or (2) approval by the County Mayor of this Resolution and the filing of this approval with the Clerk of the Board.

MIAMI-DADE COUNTY, FLORIDA
BY ITS BOARD OF
COUNTY COMMISSIONERS

HARVEY RUVIN, CLERK

By: Christopher Agrippa
Deputy Clerk

Approved by County Attorney as
to form and legal sufficiency.

Abbie Schwaderer-Raurell