

# Memorandum



**Date:** October 3, 2019

**To:** Honorable Chairwoman Audrey M. Edmonson  
and Members, Board of County Commissioners

Agenda Item No. 8(F)(13)

**From:** Carlos A. Gimenez  
Mayor

**Subject:** Recommendation for Approval to Establish a Prequalification Pool for Industrial  
Electrical Services

Resolution No. R-1032-19

## Recommendation

It is recommended that the Board of County Commissioners (Board) approve the establishment of a prequalification pool, Pool No. RTQ-00893, *Industrial Electrical Services* for multiple County Departments.

This item is placed for Board review pursuant to Miami-Dade County Code Section 29-124(f). The Board may only consider this item if the Citizens' Independent Transportation Trust (CITT) has forwarded a recommendation to the Board prior to the date scheduled for Board consideration or 45 days have elapsed since the issuance of this recommendation. If CITT has not forwarded a recommendation and 45 days have not elapsed since the issuance of this recommendation, a withdrawal of this item will be requested.

## Background

The pool will provide for industrial electrical services, power systems services, as well as electrical parts, components, and supplies. Services will include repair of five kilovolt or higher systems located at large industrial power plants, pumping stations, and well fields; installation and repair of power systems; power system analysis studies; control systems design and integration; electrical testing; preventative and predictive maintenance; and equipment upgrades. Parts will include electrical control panels, controllers, and variable frequency drives.

The County currently uses two pools to obtain industrial electrical services and electrical power systems which are being consolidated with this replacement pool:

- *Prequalification Pool, 2385-0/13 – Industrial Electrical Services*, was established by the Board for a five-year term on May 5, 2009 through Resolution No. R-504-09. The pool was further extended by the Board for an additional five-year term on April 8, 2014 through Resolution No. R-327-14. Through delegated authority, the pool has been administratively extended for six months. The pool is currently valued at \$29,452,000 and expires on November 30, 2019. Currently, there are eleven vendors in the pool, of which 10 vendors are local, and four vendors are Certified Small Business Enterprises.
- *Prequalification Pool, 6443-0/11 – Electrical Power System*, was established by the Board for a five-year term on February 20, 2007 through Resolution No. R-179-07. A time only extension for six months was processed under delegated authority. Subsequently, the pool was extended by the Board on several occasions for a cumulative amount of an additional seven years and four months through Resolution Numbers R-978-12, R-841-14 and R-1046-14. The pool is currently valued at \$94,482,000 and expires on December 31, 2019. Currently, there are six vendors in the pool, of which one vendor is local and a Certified Small Business Enterprise.

Five vendors are being recommended for inclusion in the pool, of which all five vendors are local and two are Certified Small Business Enterprises firms.

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**Scope**

The scope of this item is countywide in nature.

**Fiscal Impact/Funding Source**

The fiscal impact for the five-year term is \$16,753,000. Pool No. 2385-0/13 is currently valued at \$29,452,000 for a ten-year and six-month term; and Pool No. 6443-0/11 is currently valued at \$94,482,000 for a twelve-year and ten-month term. The annual allocation under the replacement pool is lower than the previous pools combined and is based on estimated usage by the departments during the term of the pool.

Department	Allocation	Funding Source	Contract Manager
Aviation	\$2,975,000	Proprietary Funds	Neivy Garcia
Fire Rescue	\$225,000	Fire District Funds	Marianela Betancourt
Internal Services	\$2,075,000	Internal Service Funds	Jennyfer Calderon
Parks, Recreation and Open Spaces	\$125,000	General Fund	Bernie Rodriguez
Transportation and Public Works	\$2,063,000	DTPW Operating - No CITT	Angela Mathews-Tranumn
Water and Sewer	\$9,290,000	Proprietary Funds	Susan Pascui
<b>Total:</b>	<b>\$16,753,000</b>		

**Track Record/Monitor**

Jessica Tyrrell of the Internal Services Department is the Procurement Contracting Manager.

**Delegated Authority**

Upon approval of this item, a pool of prequalified vendors will be established to participate in spot market competitions. The County Mayor or the County Mayor's designee will have the authority to solicit pricing and award contracts up to an aggregate amount of the allocation authorized by the Board. The County Mayor or the County Mayor's designee will also have the authority to (a) exercise all provisions of the solicitation documents and any resulting contracts pursuant to Section 2-8.1 of the County Code and Implementing Order 3-38 and (b) add vendors to the pool at any time, subject to ratification by the Board on a bi-annual basis.

**Vendors Prequalified for Pool**

A Request to Qualify was issued under full and open competition. Seventy-one vendors viewed the solicitation and ten responses were received. Five vendors are being recommended for inclusion in the pool as set forth in the table below. All five vendors are local and two vendors are Certified Small Business Enterprises.

The pool includes three groups: Group 1 – Industrial Electrical Services; Group 2 – Power Systems Services; and Group 3 – Electrical Parts, Supplies, and Components. No vendors are being recommended for Group 2; it is being cancelled due to a pending qualification criteria amendment to allow for appropriate competition in the best interest of the County. Internal Services procurement staff will work with the client departments to revise the qualification criteria in order to resolicit the industry to establish a replacement Group 2 that is in-line with industry standards.

Vendor	Principal Address	Local Address*	Principal	Group(s) Prequalified
All-Tech Electric, Inc. (SBE)	1723 W 37 Street Bay 6 Hialeah, FL	Same	Llail Llanes	Group 1

Vendor	Principal Address	Local Address*	Principal	Group(s) Prequalified
American Electric of Miami, Inc.*	11360 SW 208 Drive Miami, FL	Same	Jack Pfliner	Group 1
Edd Helms Group, Inc. dba Edd Helms Electric*	740 International Parkway Sunrise, FL	17850 NE 5 Avenue Miami, FL	Wade Helms	Group 1
Miami Breaker, Inc.* (SBE)	7060 NW 52 Street Miami, FL	Same	Federico J. Anselmetti	Groups 1 and 3
Rexel USA, Inc. dba Gexpro	14951 Dallas Parkway Dallas, TX	6767 NE 4 Avenue Miami, FL	Ashley Roman	Group 3

\*Vendor's submittal was received after the solicitation closing date.

**Vendors Not Prequalified for Pool**

Vendor	Local Address	Reason for Not Recommending
SELAH Group Florida*	None	Vendor is actively working on registering with the County.
TAW Technical Field Services, Inc.*	None	
Eaton Corporation*	None	Vendor did not submit the required documents to satisfy the prequalification criteria. Upon submission of the required documents, the vendor can be added to the pool.
Power System Solutions, LLC.* (SBE)	7320 NW 12th Street Unit 113 Miami, FL	
Schneider Electric USA, Inc.*	None	

\*Vendor's submittal was received after the solicitation closing date.

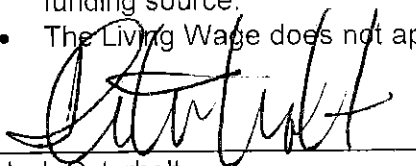
**Due Diligence**

Pursuant to Resolution No. R-187-12, due diligence was conducted in accordance with the Internal Services Department's Procurement Guidelines to determine vendor responsibility, including verifying corporate status and that there are no performance and compliance issues. The lists that were referenced included convicted vendors, debarred vendors, delinquent contractors, suspended vendors, and federal excluded parties. There were no adverse findings relating to vendor responsibility.

Pursuant to Resolution No. R-140-15, prior to re-procurement, a full review of the scope of services was conducted to ensure the replacement pool reflects the County's current needs. The review included conducting market research, posting a draft solicitation for industry comment, and holding meetings and drafting sessions with the client departments. The qualification criteria was revised based on guidance from the client departments.

**Applicable Ordinances and Contract Measures**

- For Group 1: Prior to advertising each spot market competition, the project will be submitted to the Small Business Development Division for the application of measures (Responsible Wages and Community Workforce Program).
- For Group 3: The Small Business Enterprise (SBE) Bid Preference will be applied at the time of spot market competition where permitted by the funding source. An SBE set-aside applies for spot market competition up to \$100,000 where permitted by the funding source when there are three or more SBE-certified firms available.
- The Local Preference will be applied at the time of spot market competition where permitted by the funding source.
- The Living Wage does not apply.



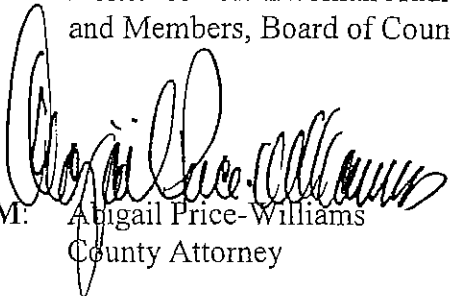
Jack Osterholt  
 Deputy Mayor



**MEMORANDUM**  
(Revised)

TO: Honorable Chairwoman Audrey M. Edmonson  
and Members, Board of County Commissioners

DATE: October 3, 2019

FROM:   
Abigail Price-Williams  
County Attorney

SUBJECT: Agenda Item No.8(F)(13)

Please note any items checked.

- "3-Day Rule" for committees applicable if raised
- 6 weeks required between first reading and public hearing
- 4 weeks notification to municipal officials required prior to public hearing
- Decreases revenues or increases expenditures without balancing budget
- Budget required
- Statement of fiscal impact required
- Statement of social equity required
- Ordinance creating a new board requires detailed County Mayor's report for public hearing
- No committee review
- Applicable legislation requires more than a majority vote (i.e., 2/3's present \_\_\_\_, 2/3 membership \_\_\_\_, 3/5's \_\_\_\_, unanimous \_\_\_\_, CDMP 7 vote requirement per 2-116.1(3)(h) or (4)(c) \_\_\_\_, CDMP 2/3 vote requirement per 2-116.1(3)(h) or (4)(c) \_\_\_\_, or CDMP 9 vote requirement per 2-116.1(4)(c)(2) \_\_\_\_ ) to approve
- Current information regarding funding source, index code and available balance, and available capacity (if debt is contemplated) required

Approved \_\_\_\_\_ Mayor  
Veto \_\_\_\_\_  
Override \_\_\_\_\_

Agenda Item No. 8(F)(13)  
10-3-19

RESOLUTION NO. R-1032-19

RESOLUTION AUTHORIZING ESTABLISHMENT OF PREQUALIFICATION POOL RTQ-00893 IN A TOTAL AMOUNT UP TO \$16,753,000.00 FOR THE PURCHASE OF INDUSTRIAL ELECTRICAL SERVICES FOR MULTIPLE DEPARTMENTS FOR A FIVE-YEAR TERM; AND AUTHORIZING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO SOLICIT PRICING, AWARD CONTRACTS, EXERCISE ALL PROVISIONS OF THE SOLICITATION DOCUMENTS AND ANY RESULTING CONTRACTS PURSUANT TO SECTION 2-8.1 OF THE CODE OF MIAMI-DADE COUNTY, FLORIDA AND IMPLEMENTING ORDER 3-38, AND ADD VENDORS TO THE POOL AT ANY TIME, SUBJECT TO RATIFICATION BY THE BOARD ON A BI-ANNUAL BASIS

**WHEREAS**, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

**NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA**, that this Board authorizes the establishment of prequalification pool RTQ-00893 for the purchase of industrial electrical services for multiple departments in a total amount up to \$16,753,000.00 for a five-year term; and authorizes the County Mayor or County Mayor's designee to (a) solicit pricing and award contracts up to an aggregate amount of the allocation authorized by the Board, (b) exercise all provisions of the solicitation documents and any resulting contracts pursuant to Section 2-8.1 of the Code of Miami-Dade County, Florida and Implementing Order 3-38, and (c) add vendors to the pool at any time, subject to ratification by the Board on a bi-annual basis. A copy of the solicitation document and resulting contracts are on file and available upon request from the Internal Services Department, Strategic Procurement Division.

The foregoing resolution was offered by Commissioner **Esteban L. Bovo, Jr.**, who moved its adoption. The motion was seconded by Commissioner **Rebeca Sosa** and upon being put to a vote, the vote was as follows:

Audrey M. Edmonson, Chairwoman	<b>aye</b>		
Rebeca Sosa, Vice Chairwoman	<b>aye</b>		
Esteban L. Bovo, Jr.	<b>aye</b>	Daniella Levine Cava	<b>aye</b>
Jose "Pepe" Diaz	<b>aye</b>	Sally A. Heyman	<b>aye</b>
Eileen Higgins	<b>aye</b>	Barbara J. Jordan	<b>aye</b>
Joe A. Martinez	<b>aye</b>	Jean Monestime	<b>aye</b>
Dennis C. Moss	<b>aye</b>	Sen. Javier D. Souto	<b>aye</b>
Xavier L. Suarez	<b>aye</b>		

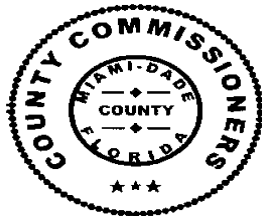
The Chairperson thereupon declared this resolution duly passed and adopted this 3<sup>rd</sup> day of October, 2019. This resolution shall become effective upon the earlier of (1) 10 days after the date of its adoption unless vetoed by the County Mayor, and if vetoed, shall become effective only upon an override by this Board, or (2) approval by the County Mayor of this resolution and the filing of this approval with the Clerk of the Board.

MIAMI-DADE COUNTY, FLORIDA  
BY ITS BOARD OF  
COUNTY COMMISSIONERS

HARVEY RUVIN, CLERK

**Linda L. Cave**

By: \_\_\_\_\_  
Deputy Clerk



Approved by County Attorney as  
to form and legal sufficiency.     LB      
Hugo Bentiez