



Grants Management: Accessing Government Stimulus Dollars What Can I Do?

**Leave a Legacy: Non-Profit Education Day
Friday, March 12, 2010**



WELCOME

**Daniel T. Wall, Director
Miami-Dade County
Office of Grants Coordination**

Miami-Dade County: Office of Grants Coordination

- The Office of Grants Coordination (OGC) was created on October 1, 2008.
- OGC is responsible for:
 - Managing and administering the federal Ryan White HIV/AIDS Treatment Extension Act of 2009;
 - Administering and monitoring of Community-based Organization (CBO) contracts including the Mom and Pop Small Business Grants Program;
 - Identifying grant funding opportunities to maximize revenue support to County departments and community organizations; and
 - Providing training and technical assistance to CBOs.

OGC Website

<http://www.miamidade.gov/grants>

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Welcome to the Office of Grants Coordination Website!


> About the [Office of Grants Coordination](#)

OGC News

Save the Date: Monday, May 18, 2009, 8 a.m. to 12:30 p.m.
Recovery Act 2009: The Impact to Nonprofit Services and Clients in Miami-Dade County
Learn how nonprofits can access stimulus supported services for their clients, through the special relief being provided to communities that nonprofits typically serve and through provisions that would authorize new federal funds for existing grant programs and limited opportunities that nonprofits could apply for to serve their local communities.
> View the [event flyer](#)

ARRA Grant Opportunities

The Office of Grants Coordination (OGC) is actively researching the federal government's Recovery.gov and Grants.gov websites to find current grant opportunities associated with the American Recovery and Reinvestment Act.



> View the [ARRA related current grant opportunities found by the Office of Grants Coordination](#)

About the Office of Grants Coordination

The Office of Grants Coordination (OGC) was created on October 1, 2008 when County Manager George Burgess pulled together resources from the Office of Strategic Business Management (Revenue Maximization and Grants Coordination Division and Ryan White Program); Department of Human Services; Office of Community and Economic Development; and Park and Recreation Department, in order to manage and foster revenue maximization efforts in all County agencies and to administer the funding provided to community-based organizations (CBOs).

"By bringing these elements together and managing the function as a consolidated organization, monitoring of the various groups that receive County funding will be more coordinated and a new performance-based evaluation system can be implemented countywide," wrote the Manager in his Budget Message on June 24, 2008 recommending this new department.

The Office of Grants Coordination (OGC) is responsible for the administration, monitoring, and technical assistance for community-based organizations (CBOs); identifying and promoting funding opportunities; and maximizing revenue support to County agencies and organizations. OGC serves as a one-stop shop for administering and monitoring the County's effort with CBO allocations and the federal Ryan White HIV/AIDS Treatment Modernization Act grant, and to leverage the County's limited resources through the effective development of alternative revenue sources.

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Census 2010: It's in Our Hands!

U.S. CENSUS 2010

- The Constitution of the United States allows the nation to conduct a complete count of their residents every ten years.
- Benefits include the ability to justify the need for available federal funds to provide services such as transportation, child care, education, health care, etc.
- Political representation (based on numbers generated in the 2000 Census, 2 additional congressional seats were awarded to the State of Florida –one of them in Miami-Dade County).
- The 2010 Census will help the Federal government allocate more than \$400 billion in federal funds each year for things like: Hospitals, Job training centers, Schools, Child care centers, etc.
- These funds are used for Title 1 grants for educational agencies, Head Start Programs, Special Supplemental Nutrition Program for Women, Infants, and Children (aka The WIC program), public transportation.
- \$1,200.00 per person/per year for the next 10 years. 1% undercount of our projected population for 2010 (2.56 million residents for Miami- Dade County), we could potentially face a loss of federal funding of \$30,765,600 per year for the next ten years for Miami-Dade County.

What Can I Do to Search for Grants?

- Miami-Dade County's Grants Portal:
www.miamidade.gov/grants/
- Miami-Dade County Grant-Mail
- Grants.gov (Federal)
- Florida Administration Weekly (State)
- Free E-Newsletters and Online Notifier Services
- Paid Subscription Services

Current Grant Opportunities

http://www.miamidade.gov/grants/current_opportunities.asp

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Current Grant Opportunities

To view current grant opportunities and announcements, select a category below.

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- » [Children and Youth](#)
- » [Economic & Community Development](#)
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- » [Announcements](#) (conferences, trainings, publications, etc.)

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Successful Grant Seeking

What Can I Do?

- Is funding available from parent organization?
- Which funders give to our type of organization?
- Which funders give in our geographic area?
- Which funders give for our type of project or service?
- Which funders give in our project's price range?
- What other factors make it a “good match”?
- Are there any application forms, guidelines, and deadlines?

What Can I Do to Prospect for Potential Funding?

- Start with what you know (Internal resources, Expertise, Partners, etc.)
- Start with who you know (Potential funders)
- Make sure all team members are looking for opportunities and communicating.

What Can I Do to Prospect for Potential Funding?

- Start in your own back yard (Local)
- Do your research
- Identify good sources of information about potential funders
- Get on the contact lists for funding opportunities
- Network, network, network!!!

What Can I Do to Know My Funders?

- Know the funder's mission
- Know the funder's budget
- Know their funding history
 - Who have they funded in the past?
 - How much were the grants funded for?
 - Are there preferred applicant characteristics or restrictions? (e.g., Only fund older adult programs, academic emergency, only institutions of higher education, no capital campaigns)
- Know their deadlines!!!

What More Can I Do to Find Funding?

- Sign up for e-mail updates by funders you want to work with
 - OGC
 - RWJF
 - Department of Education
- Become a registered vendor for Federal, State, and County departments.
- Do key word searches through online tools:
 - Department of Education
 - Foundation Center (www.fdncenter.org)

What Can I Do?

Build Collaborations and Partnerships

- Funders often require collaborations and partnerships as evidence of a holistic project strategy or approach.
- Collaborations and Partnerships may be voluntary, informal, and by word of mouth
- Collaborations and Partnerships may be formal and include Memorandum of Understanding (MOU), Memorandum of Agreement (MOA), and Letters of Commitment or Support
- Network to identify potential partner entities
- Obtain leads and perspective from United Way, The Children's Trust, and other local funders
- Partnership test in choosing a partner (compatibility, role and benefit to organization, and experience and track record of entity)

Happy Anniversary ARRA

- February 17, 2010 marked the one-year anniversary of the American Reinvestment and Recovery Act of 2009 (ARRA).



Federal

<http://www.recovery.gov>

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FRIDAY, MAY 15, 2009

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MAKING WORK PAY

To help middle-class families get back on their feet and restore some fairness to the tax code, President Obama in February signed one of his signature issues into law – the Making Work Pay tax credit. As a result, families across the country are seeing more money in their paychecks.

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Relief For America's Working Families

Families Affected: 112 Million | Total Benefit: \$55.5 Billion | Individual Tax Credit: \$400 | Married Joint Filer Tax Credit: \$800



Total Stimulus Plan \$787 Billion

Total Tax Benefits \$288 Billion

Making Work Pay Tax Credit \$55.5 Billion

Tax Benefits \$288 Billion

Source: Office of Management and Budget

Featured News

Wednesday, May 13, 2009
[Vice President Biden Submits First Quarterly Report to the President](#)

Monday, May 11, 2009
[More Than \\$2 Billion in Recovery Funds Now Available for New York to Save Teaching Jobs and Drive Education Reform](#)

Monday, May 11, 2009
[CEA Releases New Report on Measuring Recovery Act Progress Creating, Saving Jobs](#)

Monday, May 11, 2009
[HUD Makes Nearly \\$1 Billion Available in Recovery Act Funds to Improve Public Housing](#)

Tuesday, May 5, 2009
[More Than \\$587 Million in Recovery Funds now Available for Wisconsin to Save Jobs and Drive Reform](#)

Tuesday, May 5, 2009
[Secretary Chu Announces Nearly \\$800 Million from Recovery Act to Accelerate Biofuels Research and Commercialization](#)

[More News](#)

Announcement

National Dialogue on IT Solutions Yields Many Ideas and Suggestions

Thanks to all who participated in the week-long national online dialogue on ideas and approaches for improving the Recovery.gov website. We have received many innovative ideas and thoughts from vendors, thinkers and consumers in the IT community around a key question: What ideas, tools, and approaches can make Recovery.gov a place where the public can monitor the expenditure and use of recovery funds? The National Academy of Public Administration is evaluating the comments and will present them to the Recovery Accountability and Transparency Board for consideration.

The National Dialogue Statistics



Category	Count
Ideas	542
Votes	2,220
Comments	1,330
Registered Users	1,806

Accountability and Transparency

This is your money. You have a right to know where it's going and how it's being spent. Learn what steps we're taking to conduct oversight of funds distributed under this law in order to prevent fraud, waste and abuse.

Fraud, Waste and Abuse

Large amounts of cash can attract fraud. Learn how to report any suspected waste and misuse of the recovery money.

State, Local, Tribal and Territorial Resources

Curious about recovery progress in your specific area? Learn more about Recovery efforts here.

Agency Progress and Resources

We're bringing transparency and accountability to all areas of government. Learn about Recovery investments and grant programs at government agencies and departments.

State

<http://www.flarecovery.com>

THE FLORIDA OFFICE OF
Economic Recovery

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Welcome to FlaRecovery.com

Florida's economy is being tested in ways we haven't seen in decades, and during these challenging times, I am grateful for the federal American Recovery and Reinvestment Act of 2009. During three budget years, up to \$13.4 billion in federal stimulus dollars will be pumped into Florida's economy. These dollars will help our state avoid deep cuts and prevent tax increases that would further burden Florida's families and businesses.

In addition to much needed tax relief, the federal recovery package will provide immediate assistance in education, transportation, unemployment compensation, renewable energy and other aid. My administration looks forward to working with the Florida Legislature and cities and counties throughout the state to use these dollars as quickly and efficiently as possible.

Of course, our number-one priority is to direct these dollars toward projects that will create jobs and stimulate Florida's economy. To that end, I urge the Legislature to quickly take the action necessary to ensure these dollars come to Florida as soon as possible. Our

FlaRecovery.com Message



STATE & LOCAL PROJECTS

Learn how our recovery money is being used across the Sunshine State.

FAQ

Common questions & straight-forward answers



NEWS UPDATES

May 14, 2009
May 30th Seminar on Florida Stimulus Package

Apr 27, 2009
Summer Jobs for Teens and Young Adults: Placement Services and Job Training Available

Apr 19, 2009
State: Get Obama bucks now

Apr 1, 2009
WorkSource to get \$9.7M in stimulus funds

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<http://www.miamidade.gov/recovery>

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Miami-Dade County information related to the American Recovery and Re-investment Act of 2009

Message from Mayor Carlos Alvarez

Miami-Dade County is looking for ways to spur the economy, create jobs and invest in our future. Everything we do is about improving the quality of life for our residents. To us, recovery and reinvestment are not just "buzz" words. They are our mantra and our creed as we work to make the best possible use of stimulus dollars, and emerge from this economic downturn better and stronger. [Learn what Miami-Dade County is doing](#) with the help of the American Recovery and Reinvestment Act.



- Read the [Mayor's message](#)
- View the [Mayor's website](#)

Recovery Act 2009: The Impact to Nonprofit Services and Clients in Miami-Dade County

Save the date -- Monday, May 18, 8 a.m. to 12:30 p.m.! Learn how nonprofits can access stimulus supported services for their clients, through the special relief being provided to communities that nonprofits typically serve and through provisions that would authorize new federal funds for existing grant programs and limited opportunities that nonprofits could apply for to serve their local communities.

- View the [event flier](#)

Efforts Underway

County departments are gearing up to secure funds that can benefit our community. Check out the full listing of Grant opportunities

- View the [department application funding](#)

Going for the Green -- Economic Stimulus Dollars

Miami-Dade County is aggressively going after Federal Recovery Act funding for green projects. Grant writers have been working nights and weekends, carefully considering projects that qualify for the economic stimulus funding. The opportunity comes at a great time. South Florida's natural ecosystems have been considerably degraded by urbanization as a result of rapid population growth.

- View the [green stimulus dollars being requested](#)

Sale of Aviation Revenue Bond Series

The County's financing team successfully priced the sale of Aviation Bonds authorizing the negotiated sale and issuance of the Aviation Revenue Bond Series 2009. The savings in interest from an 8 percent true interest cost is \$378 million over the life of the bonds, or \$9 to \$14 million per year.

- View the [additional information](#)

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- [Florida Office of Economic Recovery](#)
- [Grants.gov](#)
- [American Recovery and Reinvestment Act](#)
- [Federal Business Opportunities](#)
- [USA.gov](#)
- [Federal Trade Commission](#)
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Overview of the American Recovery and Reinvestment Act of 2009 – ARRA

\$787 billion for:

- Preservation and creation of JOBS
- Provide investments for technological advances in science and health
- Investments in transportation
- Environmental protection initiatives and enhance energy independence
- Expand educational opportunities
- Provide tax relief
- Help to stabilize State and local government budgets

County ARRA Awards

Submitted 63 Applications requesting over \$594 million, with \$252 million awarded in funding, including:

- \$140 million for Transportation and Road Projects
- \$31.6 million for Housing, Community Development, and Homeless Prevention
- \$22 million for Adult and Youth Employment and Training Programs
- \$18 million for Energy and Environmental Programs
- \$8.6 million for Health, Human Services, and Education Programs
- \$9.2 million for Homeland Security and Public Safety
- \$300 thousand for Arts Programming

Other Recipients of ARRA Funding in Miami-Dade County

- Alliance for Aging
- Early Learning Coalition of Miami-Dade/Monroe
- Florida Department of Children and Families
- Miami-Dade County Public Schools
- South Florida Workforce
- United Way of Miami-Dade
- Municipalities

Miami-Dade County Grants Opportunity

Current Opportunities:

- Miami-Dade County Department of Cultural Affairs (Deadline March 17, 2010)

Future Opportunities:

- OGC will be releasing applications for the "Grants to Green Your Nonprofit (G2GN) program." OGC plans to allocate \$1 million in funding.

