



Grants Management: Accessing Government Stimulus Dollars What Can I Do?

Leave a Legacy: Non-Profit Education Day

Friday, March 12, 2010



WELCOME

Daniel T. Wall, Director
Miami-Dade County
Office of Grants Coordination



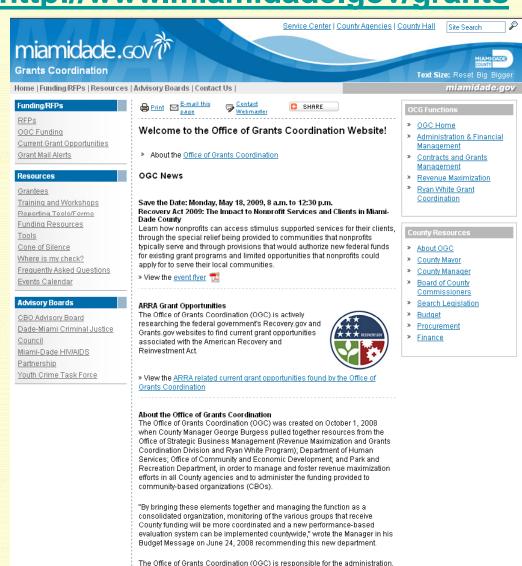
Miami-Dade County: Office of Grants Coordination

- ➤ The Office of Grants Coordination (OGC) was created on October 1, 2008.
- ➤ OGC is responsible for:
 - Managing and administering the federal Ryan White HIV/AIDS Treatment Extension Act of 2009;
 - Administering and monitoring of Community-based Organization (CBO) contracts including the Mom and Pop Small Business Grants Program;
 - ➤ Identifying grant funding opportunities to maximize revenue support to County departments and community organizations; and
 - Providing training and technical assistance to CBOs.



OGC Website

http://www.miamidade.gov/grants



monitoring, and technical assistance for community-based organizations (CBOs); identifying and promoting funding opportunities; and maximizing revenue support to County agencies and organizations. OGC serves as a one-stop shop for administering and monitoring the County's effort with CBO allocations and the federal Ryan White HIV/AIDS Treatment Modernization Act in the tolerance the County's limited resources through the effective



Census 2010: It's in Our Hands! U.S. CENSUS 2010

- The Constitution of the United States allows the nation to conduct a complete count of their residents every ten years.
- Benefits include the ability to justify the need for available federal funds to provide services such as transportation, child care, education, health care, etc.
- Political representation (based on numbers generated in the 2000 Census, 2 additional congressional seats were awarded to the State of Florida –one of them in Miami-Dade County).
- The 2010 Census will help the Federal government allocate more than \$400 billion in federal funds each year for things like: Hospitals, Job training centers, Schools, Child care centers, etc.
- These funds are used for Title 1 grants for educational agencies, Head Start Programs, Special Supplemental Nutrition Program for Women, Infants, and Children (aka The WIC program), public transportation.
- ➤ \$1,200.00 per person/per year for the next 10 years. 1% undercount of our projected population for 2010 (2.56 million residents for Miami- Dade County), we could potentially face a loss of federal funding of \$30,765,600 per year for the next ten years for Miami-Dade County.



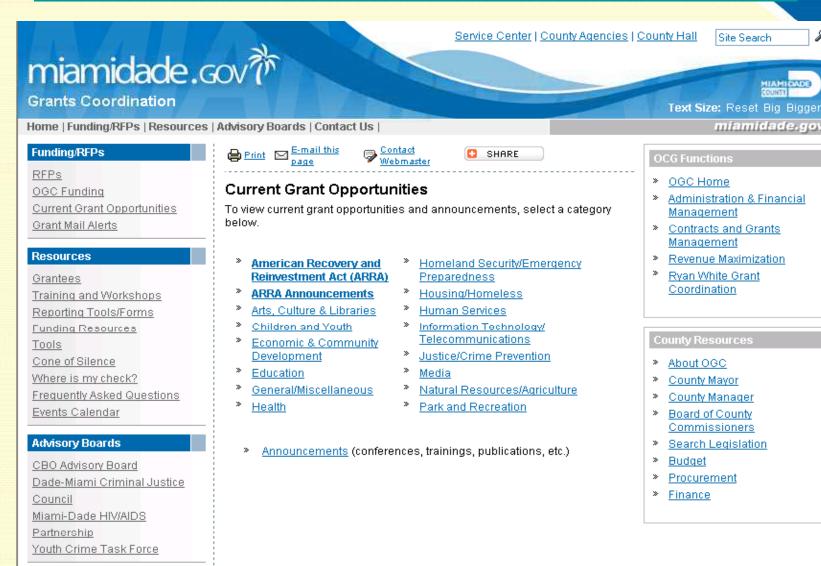
What Can I Do to Search for Grants?

- Miami-Dade County's Grants Portal: www.miamidade.gov/grants/
- Miami-Dade County Grant-Mail
- Grants.gov (Federal)
- Florida Administration Weekly (State)
- > Free E-Newsletters and Online Notifier Services
- > Paid Subscription Services



Current Grant Opportunities

http://www.miamidade.gov/grants/current_opportunities.a



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Site Search

miamidade.gov

Successful Grant Seeking What Can I Do?

- > Is funding available from parent organization?
- > Which funders give to our type of organization?
- ➤ Which funders give in our geographic area?
- Which funders give for our type of project or service?
- > Which funders give in our project's price range?
- ➤ What other factors make it a "good match"?
- ➤ Are there any application forms, guidelines, and deadlines?



What Can I Do to Prospect for Potential Funding?

- Start with what you know (Internal resources, Expertise, Partners, etc.)
- > Start with who you know (Potential funders)
- Make sure all team members are looking for opportunities and communicating.



What Can I Do to Prospect for Potential Funding?

- Start in your own back yard (Local)
- Do your research
- Identify good sources of information about potential funders
- > Get on the contact lists for funding opportunities
- > Network, network, network!!!



What Can I Do to Know My Funders?

- Know the funder's mission
- Know the funder's budget
- Know their funding history
 - ➤ Who have they funded in the past?
 - > How much were the grants funded for?
 - ➤ Are there preferred applicant characteristics or restrictions? (e.g., Only fund older adult programs, academic emergency, only institutions of higher education, no capital campaigns)
- Know their deadlines!!!



What More Can I Do to Find Funding?

- Sign up for e-mail updates by funders you want to work with
 - > OGC
 - > RWJF
 - Department of Education
- Become a registered vendor for Federal, State, and County departments.
- > Do key word searches through online tools:
 - > Department of Education
 - Foundation Center (www.fdncenter.org)



What Can I Do? Build Collaborations and Partnerships

- Funders often require collaborations and partnerships as evidence of a holistic project strategy or approach.
- Collaborations and Partnerships may be voluntary, informal, and by word of mouth
- Collaborations and Partnerships may be formal and include Memorandum of Understanding (MOU), Memorandum of Agreement (MOA), and Letters of Commitment or Support
- Network to identify potential partner entities
- Obtain leads and perspective from United Way, The Children's Trust, and other local funders
- Partnership test in choosing a partner (compatibility, role and benefit to organization, and experience and track record of entity)



Happy Anniversary ARRA

February 17, 2010 marked the one-year anniversary of the American Reinvestment and Recovery Act of 2009 (ARRA).





Federal http://www.recovery.gov



1500



grant programs at government agencies

and departments.

State http://www.flarecovery.com

Economic Recovery

ABOUT RECENTINEWS FAO RELATED LINKS MEDIA DOCUMENTS CONTACT US



Health Care Education Infrastructure

lobs

Tax Relief

Welcome to FlaRecovery.com

Florida's economy is being tested in ways we haven't seen in decades, and during these challenging times, I am grateful for the federal American Recovery and Reinvestment Act of 2009. During three budget years, up to \$13.4 billion in federal stimulus dollars will be pumped into Florida's economy. These dollars will help our state avoid deep cuts and prevent tax increases that would further burden Florida's families and businesses.

In addition to much needed tax relief, the federal recovery package will provide immediate assistance in education, transportation, unemployment compensation, renewable energy and other aid. My administration looks forward to working with the Florida Legislature and cities and counties throughout the state to use these dollars as quickly and efficiently as possible.

Of course, our number-one priority is to direct these dollars toward projects that will create jobs and stimulate Florida's economy. To that end, I urge the Legislature to quickly take the action necessary to ensure these dollars come to Florida as soon as possible. Our











NEWS UPDATES

May 14, 2009

May 30th Seminar on Florida Stimulus Package

Apr 27, 2009

Summer Jobs for Teens and Young Adults: Placement Services and Job Training Available

Apr 19, 2009

State: Get Obama bucks now

Apr 1, 2009

WorkSource to get \$9.7M in stimulus funds

STIRSCRIBE



County http://www.miamidade.gov/recovery

RECOVERY



miamidade.gov



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RECOVERY.GOV

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Miami-Dade County information related to the American Recovery and Re-investment Act of 2009

Message from Mayor Carlos Alvarez

Miami-Dade County is looking for ways to spur the economy, create jobs and invest in our future. Everything we do is about improving the quality of life for our residents. To us, recovery and reinvestment are not just "buzz" words. They are our mantra and our creed as we work to make the best possible use of stimulus dollars, and emerge from this economic downturn better and stronger. Learn what Miami-Dade County is doing with the help of the American Recovery and Reinvestment Act.



Federal Trade Commission

Grants.gov

USA.gov

Florida Department of Transportation

Federal Business Opportunities

Florida Office of Economic Recovery

American Recovery and Reinvestment Act

Internal Revenue Service

» Manager's Updates **Grants Coordination** Strategic Business Management

Become a County Vendor

- » Read the Mayor's message
- » View the Mayor's website

Recovery Act 2009: The Impact to Nonprofit Services and Clients in Miami-Dade County Save the date -- Monday, May 18, 8 a.m. to 12:30 p.m.! Learn how nonprofits can access

stimulus supported services for their clients, through the special relief being provided to communities that nonprofits typically serve and through provisions that would authorize new federal funds for existing grant programs and limited opportunities that nonprofits could apply for to serve their local communities.

View the event fyer



County departments are gearing up to secure funds that can benefit our community. Check out the full listing of Grant opportunities

View the <u>department application funding</u>

Sign up and get exclusive access to services offered only to miamidade.gov members.

Already subscribed? Log-in to receive recovery updates.

Going for the Green -- Economic Stimulus Dollars

Miami-Dade County is aggressively going after Federal Recovery Act funding for green projects. Grant writers have been working nights and weekends, carefully considering projects that qualify for the economic stimulus funding. The opportunity comes at a great time. South Florida's natural ecosystems have been considerably degraded by urbanization as a result of rapid population growth.

» View the green stimulus dollars being requested



The County's financing team successfully priced the sale of Aviation Bonds authorizing the negotiated sale and issuance of the Aviation Revenue Bond Series 2009. The savings in interest from an 8 percent true interest cost is \$378 million over the life of the bonds, or \$9 to \$14 million per year.

View the <u>additional information</u>



Overview of the American Recovery and Reinvestment Act of 2009 – ARRA

\$787 billion for:

- Preservation and creation of JOBS
- Provide investments for technological advances in science and health
- > Investments in transportation
- Environmental protection initiatives and enhance energy independence
- > Expand educational opportunities
- Provide tax relief
- > Help to stabilize State and local government budgets



County ARRA Awards

Submitted 63 Applications requesting over \$594 million, with \$252 million awarded in funding, including:

- > \$140 million for Transportation and Road Projects
- > \$31.6 million for Housing, Community Development, and Homeless Prevention
- \$22 million for Adult and Youth Employment and Training Programs
- > \$18 million for Energy and Environmental Programs
- ➤ \$8.6 million for Health, Human Services, and Education Programs
- > \$9.2 million for Homeland Security and Public Safety
- > \$300 thousand for Arts Programming



Other Recipients of ARRA Funding in Miami-Dade County

- ➤ Alliance for Aging
- ➤ Early Learning Coalition of Miami-Dade/Monroe
- > Florida Department of Children and Families
- ➤ Miami-Dade County Public Schools
- > South Florida Workforce
- ➤ United Way of Miami-Dade
- Municipalities



Miami-Dade County Grants Opportunity

Current Opportunities:

Miami-Dade County Department of Cultural Affairs (Deadline March 17, 2010)

Future Opportunities:

➤ OGC will be releasing applications for the "Grants to Green Your Nonprofit (G2GN) program." OGC plans to allocate \$1 million in funding.



