



What's the Future of Funding for South Florida and How Do We Secure It?

**Special Session of the Miami and Broward Chapter of AAGP
Thursday, March 18, 2010**



Miami-Dade County: Office of Grants Coordination

- The Office of Grants Coordination (OGC) was created on October 1, 2008.
- OGC is responsible for:
 - Managing and administering the federal Ryan White HIV/AIDS Treatment Extension Act of 2009 (\$24 million, 23 providers and over 100 contracts);
 - Administering and monitoring of Community-based Organization (CBO) contracts including the Mom and Pop Small Business Grants Program (248 CBOs under contract, 452 programs, 752 Mom & Pop awards);

Miami-Dade County: Office of Grants Coordination

- Identifying grant funding opportunities to maximize revenue support to County departments and community organizations (OGC portal, Grant-Mail);
- Providing training and technical assistance to CBOs;
- Grant writing for County departments and community organizations; and
- Lead County stimulus (ARRA) efforts.


What Can I Do to Search for Grants?

- Miami-Dade County's Grants Portal:
www.miamidade.gov/grants/
- Miami-Dade County Grant-Mail
- Grants.gov (Federal)
- Florida Administration Weekly (State)
- Free E-Newsletters and Online Notifier Services
- Paid Subscription Services

OGC Website

<http://www.miamidade.gov/grants>

[Service Center](#) | [County Agencies](#) | [County Hall](#) | [Site Search](#)


Grants Coordination

[Home](#) | [Funding/RFPs](#) | [Resources](#) | [Advisory Boards](#) | [Contact Us](#)

Funding/RFPs





[RFPs](#)
[OGC Funding](#)
[Current Grant Opportunities](#)
[Grant Mail Alerts](#)

Resources

[Grantees](#)
[Training and Workshops](#)
[Reporting Tools/Forms](#)
[Funding Resources](#)
[Tools](#)
[Code of Silence](#)
[Where is my check?](#)
[Frequently Asked Questions](#)
[Events Calendar](#)

Advisory Boards


[CBO Advisory Board](#)
[Dade-Miami Criminal Justice Council](#)
[Miami-Dade HIV/AIDS Partnership](#)
[Youth Crime Task Force](#)

 [Print](#) |  [E-mail this page](#) |  [Contact Webmaster](#) |  [SHARE](#)


Welcome to the Office of Grants Coordination Website!

> About the [Office of Grants Coordination](#)

OGC News

Save the Date: Monday, May 18, 2009, 8 a.m. to 12:30 p.m.
Recovery Act 2009: The Impact to Nonprofit Services and Clients in Miami-Dade County
Learn how nonprofits can access stimulus supported services for their clients, through the special relief being provided to communities that nonprofits typically serve and through provisions that would authorize new federal funds for existing grant programs and limited opportunities that nonprofits could apply for to serve their local communities.
> View the [event flyer](#) 

ARRA Grant Opportunities
The Office of Grants Coordination (OGC) is actively researching the federal government's Recovery.gov and Grants.gov websites to find current grant opportunities associated with the American Recovery and Reinvestment Act.



> View the [ARRA related current grant opportunities found by the Office of Grants Coordination](#)

About the Office of Grants Coordination
The Office of Grants Coordination (OGC) was created on October 1, 2008 when County Manager George Burgess pulled together resources from the Office of Strategic Business Management (Revenue Maximization and Grants Coordination Division and Ryan White Program); Department of Human Services; Office of Community and Economic Development; and Park and Recreation Department, in order to manage and foster revenue maximization efforts in all County agencies and to administer the funding provided to community-based organizations (CBOs).

"By bringing these elements together and managing the function as a consolidated organization, monitoring of the various groups that receive County funding will be more coordinated and a new performance-based evaluation system can be implemented countywide," wrote the Manager in his Budget Message on June 24, 2008 recommending this new department.

The Office of Grants Coordination (OGC) is responsible for the administration, monitoring, and technical assistance for community-based organizations (CBOs); identifying and promoting funding opportunities; and maximizing revenue support to County agencies and organizations. OGC serves as a one-stop shop for administering and monitoring the County's effort with CBO allocations and the federal Ryan White HIV/AIDS Treatment Modernization Act grant, and to leverage the County's limited resources through the effective development of alternative revenue sources.

OGC Functions

[OGC Home](#)
[Administration & Financial Management](#)
[Contracts and Grants Management](#)
[Revenue Maximization](#)
[Ryan White Grant Coordination](#)

County Resources

[About OGC](#)
[County Mayor](#)
[County Manager](#)
[Board of County Commissioners](#)
[Search Legislation](#)
[Budget](#)
[Procurement](#)
[Finance](#)

5

County ARRA Awards

Submitted 63 Applications requesting over \$594 million, with \$252 million awarded in funding, including:

- \$140 million for Transportation and Road Projects
- \$31.6 million for Housing, Community Development, and Homeless Prevention
- \$22 million for Adult and Youth Employment and Training Programs
- \$18 million for Energy and Environmental Programs
- \$8.6 million for Health, Human Services, and Education Programs
- \$9.2 million for Homeland Security and Public Safety
- \$300 thousand for Arts Programming

Recovery Act Requirements

- *“The grants workforce, meanwhile, has no government wide qualification or training requirements, although a handful of agency-specific requirements exist. The IG recommended agencies establish standard qualifications and training requirements, similar to those in the acquisition workforce, for the grants community.”*

Government Executive, Robert Brodsky March 12, 2010,
<http://www.govexec.com/dailyfed/0310/031210rb1.htm>

Census 2010: It's in Our Hands!

U.S. CENSUS 2010

- The Constitution of the United States allows the nation to conduct a complete count of their residents every ten years.
- Benefits include the ability to justify the need for available federal funds to provide services such as transportation, child care, education, health care, etc.
- Political representation (based on numbers generated in the 2000 Census, 2 additional congressional seats were awarded to the State of Florida –one of them in Miami-Dade County).
- The 2010 Census will help the Federal government allocate more than \$400 billion in federal funds each year for things like: Hospitals, Job training centers, Schools, Child care centers, etc.
- These funds are used for Title 1 grants for educational agencies, Head Start Programs, Special Supplemental Nutrition Program for Women, Infants, and Children (aka The WIC program), public transportation.
- \$1,200.00 per person/per year for the next 10 years. 1% undercount of our projected population for 2010 (2.56 million residents for Miami-Dade County), we could potentially face a loss of federal funding of \$30,765,600 per year for the next ten years for Miami-Dade County.

Local Government: Emerging Trends

- Declining Revenues
- Regional focus
- Sustainability

Local Government: New Direction

- Social Entrepreneurship
 - The use of business practices such as business planning, project management, marketing and sales, for advancing social causes.
- Sponsorship
 - County government wishes to build strategic alliances with companies and organizations – arrangements that can offer much more than the traditional event-based sponsorships to generate new revenue streams.

Miami-Dade County Grants Opportunity

Future Opportunities:

- OGC will be releasing applications for the "Grants to Green Your Nonprofit (G2GN) program." OGC plans to allocate \$1 million in funding.
- Big CBO RFP

