



**Business Development Mission to  
THE REPUBLIC OF TRINIDAD & TOBAGO  
May 16<sup>th</sup> to 20<sup>th</sup>, 2006**

At the invitation of the government of Trinidad and Tobago, I am delighted to be leading a Business Development Mission to the seventh (7<sup>th</sup>) annual Trade and Investment Convention (TIC) in **Trinidad from May 16<sup>th</sup> to 20<sup>th</sup>, 2006**, and I urge you to join a group of prominent Miami-Dade business people and myself on this mission to take advantage of the many opportunities being made available to us.

The convention will bring together about 225 exhibitors, 6,500 buyers, with businesses from more than thirty (30) countries including the Caribbean, Latin America, Canada, The USA, Europe, Asia and more. In attendance, will be buyers, sellers, distributors, decision makers, suppliers, exporters, importers, manufacturers, wholesalers etc. This will give you ample opportunities to meet with other business people of interest to you. There will be limited match-making.

Since the inception of the Caribbean Basin Initiative, trade between the United States and Trinidad & Tobago has increased significantly. The same holds true for trade between Miami-Dade County and the twin-island Republic of Trinidad & Tobago.

The twin-island Republic of Trinidad and Tobago has experienced its eleventh straight year of strong economic growth in 2005 as a result of continued economic reforms, supplemented by tight monetary policy and fiscal responsibility, and high oil prices.

Trinidad and Tobago is Miami-Dade County's twenty-ninth largest trading partner. In 2005, trade between Miami-Dade County and Trinidad and Tobago was approximately US\$540 million. The investment climate is good. Since 1992, almost all investment barriers have been eliminated, and the government continues to welcome foreign investors. The government has a double taxation agreement, a bilateral investment treaty and an intellectual property rights agreement with the United States.

Although the Trinidad and Tobago market is small, strong political, economic and cultural ties with the United States give U.S. goods and service a competitive advantage, allowing them to dominate the market.

***Why Trinidad and Tobago?***

**Strong U.S. Market Share:** 30 percent of Trinidad and Tobago's imports come from the United States.

**Free Trade:** Trinidad and Tobago is a beneficiary of the U.S. Caribbean Basin Initiative (CBI). A tax information exchange agreement was signed in 1989, and a Bilateral Investment Treaty (BIT) and an Intellectual Property Rights agreement were signed in 1994.

**Best Prospects:** Trade opportunities will remain for U.S. Exporters of oil and gas field machinery and equipment, food processing and packaging, construction equipment, computers and telecommunication equipment.

***Market Opportunities***

- Good market opportunities are available in the following sectors:
- Petrochemical industries
- Food Processing and Packaging
- Construction: materials and equipment
- Computers and Peripherals
- Telecommunications
- Automotive
- Tourism, including hotel development and investments

Miami-Dade County Commissioner Natacha Seijas  
Chair, The Jay Malina International Trade Consortium Board of Directors



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**Registration Deadline: May 5<sup>th</sup>, 2006**

**Package Includes**

- Round-trip transportation Miami-Trinidad (Port of Spain) -Miami
- 4 nights hotel accommodation (single occupancy)
- Airport transfers and ground transportation
- Trade & Investment Convention Admission
- Official reception
- Some lunches, networking receptions

**Total Estimated Mission Costs: US\$1,199.00**

**Payment of: US\$599.00**

**Due by: May 5<sup>th</sup>, 2006**

**(See registration form for details)**

**Crowne Plaza Hotel & Resort  
Wrightson Rd.,  
Port of Spain  
Trinidad & Tobago  
Tel: 1-(868) 625-3361  
Fax: 1-(868) 624-4677**

**For further information regarding the Mission,  
please contact:**

**Mr. Cornelius Herelle**

**Tel: (305) 375-5420 or the general ITC number  
at: (305) 375-5808**

**E-mail: [Herelle@miamidade.gov](mailto:Herelle@miamidade.gov)**

**Web Site : [www.miamidade.gov/itc](http://www.miamidade.gov/itc)**

**Entry and Departure Requirements**

**A valid passport is required for entry to Trinidad & Tobago. Visitors are allowed to stay 30 days, this is only renewable once. You also must have a return or on going ticket. There is a TT\$100.00 (approximately US\$15.00) departure tax required for all departees over the age of 12.**

**Participants agree to hold the ITC and Miami-Dade County harmless and indemnify them from any errors and omissions. The ITC also reserves the right to cancel or postpone the mission with reasonable cause.**





**COMPANY PROFILE**

**Company Information. (Please type or print clearly)**

Company Name: \_\_\_\_\_

Contact Name: \_\_\_\_\_ Title \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_ Country \_\_\_\_\_

Telephone: ( ) \_\_\_\_\_ Fax: ( ) \_\_\_\_\_

E-mail: \_\_\_\_\_ Web Site: \_\_\_\_\_

Year Established: \_\_\_\_\_ No. of Employees: \_\_\_\_\_

**Company Description:**

**Industry Sector:**

**Company Type:**

<input type="checkbox"/> Construction (Equipment/Supplies)	<input type="checkbox"/> Trading Company
<input type="checkbox"/> Tourism	<input type="checkbox"/> Services
<input type="checkbox"/> Technology/Communications	<input type="checkbox"/> Manufacturer
<input type="checkbox"/> Consumer Goods	<input type="checkbox"/> Agent/Distributor
<input type="checkbox"/> Agriculture/Food Products	<input type="checkbox"/> Manufacturer's Representative
<input type="checkbox"/> Investor	<input type="checkbox"/> Exporter/Importer
<input type="checkbox"/> Other (Specify)	<input type="checkbox"/> Other (Specify)

**Products and/or services description:**


**International/Domestic Trade Sales. The percentage of your total sales is related to:**

Domestic Sales \_\_\_\_\_ % Exports Sales \_\_\_\_\_ % Imports \_\_\_\_\_ %

With what countries are you currently trading? \_\_\_\_\_

**Primary Objective for Mission Participation**

- Finding a Sales Representative or Distributor
- Marketing or Research
- Immediate Sales
- Joint Venture or Strategic Alliance Partners
- Exposure to New Business Contacts
- Other (specify) \_\_\_\_\_