

About Miami-Dade County

Miami-Dade County is the metropolitan government for a multilingual and culturally diverse county that is located in the southeast corner of the State of Florida and has a population of over 2.5 million residents. The County government is headed by a Mayor and thirteen County Commissioners, who set policy and administer a multibillion dollar budget that provides a variety of regional and municipal services, including the Port of Miami and Miami International Airport.

Other facts about our County:

- 35 municipalities.
- 1.1 million labor force.
- Over \$79 billion annual international merchandise trade.
- 13 million overnight visitors.
- 156 nationalities.
- 104 spoken languages.
- 69 foreign consulates and trade offices.
- 1,350 multinationals corporations.
- 2nd largest financial capital in the USA.
- The Port of Miami, the largest container port in Florida
- Miami International Airport, the top U.S. airport for international freight.



Carlos Alvarez
Mayor

Board of County Commissioners

Dennis C. Moss, *Chairman*
José "Pepe" Diaz, *Vice Chairman*

Barbara J. Jordan

District 1

Dorrin D. Rolle

District 2

Audrey M. Edmonson

District 3

Sally A. Heyman

District 4

Bruno A. Barreiro

District 5

Rebeca Sosa

District 6

Carlos A. Gimenez

District 7

Katy Sorenson

District 8

Dennis C. Moss

District 9

Sen. Javier D. Souto

District 10

Joe A. Martinez

District 11

José "Pepe" Diaz

District 12

Natacha Seijas

District 13

Harvey Ruvin

Clerk of Courts

George M. Burgess

County Manager

Robert A. Cuevas Jr.

County Attorney

Contact

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Executive Director

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The Jay Malina International Trade Consortium of Miami-Dade County



Come Trade With Us

The Jay Malina International Trade Consortium's (ITC) mission is to promote Miami-Dade County as a Global Gateway by enhancing international relations, cultural understanding, and trade.

Miami-Dade County is a world-class metropolitan area at the crossroads of the Western Hemisphere with superior infrastructure for international trade; an excellent business climate; international financial services, and a rich cultural diversity which makes it the logical platform for trade with Latin America and the Caribbean.

Services Offered By ITC

The agency advances Miami-Dade County's trade efforts worldwide and is a "one stop international business center" that works directly with buyers and sellers to help them achieve their merchandise trade goals. ITC offers a variety of turnkey services that include business matchmaking, trade leads, and coordination and support for incoming missions.

ITC Led Missions

The agency organizes and leads business development missions abroad to countries that show potential for increasing bi-lateral trade. During these missions, ITC promotes Miami-Dade County as a trade destination center. Recruitment for missions include government and institutional organizations, and the private sector. Participants from the private sector are selected based on business category or sectors, and priority is given to first time participants. This process ensures that more and more Miami-Dade companies benefit from missions organized by ITC.

Database Program & Business Matchmaking

ITC database provides an in-house collection of over 38,000 local Miami-Dade businesses, professional associations, and trade offices. The database focuses on merchandise trade companies that trade internationally, and is available upon request to third party organizations, incoming missions, and to area businesses that are involved in international trade.

Trade Numbers

ITC sponsors the Miami Trade Numbers magazine published annually by WorldCity Magazine. The magazine highlights import / export statistics and trade trends for the Miami Customs District and features merchandise commodity data on Miami's top 25 trading partners. It also includes trade volume numbers for Miami's top 100 trading countries.

Sister Cities Program

ITC also administers the Miami-Dade Sister Cities Program which promotes cultural and international understanding by developing programs that enhance citizen diplomacy, create international goodwill, and support Miami-Dade County's international trade agenda.

The program has established Sister Cities relationships with cities throughout the world.

