

# Memorandum



**Date:** April 7, 2014

**To:** Honorable Chairwoman Rebeca Sosa  
and Members, Board of County Commissioners

**From:** Carlos A. Gimenez  
Mayor

A handwritten signature in black ink, appearing to read "Carlos A. Gimenez", written over the printed name.

**Subject:** Response to Request for Information Related to Consultants Hired During Negotiations Related to the Sun Life Stadium Modernization Project and the Marlins Ballpark Project

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During the discussion of Item 11A21 at the January 22, 2014 meeting of the Board of County Commissioners (Board), which was related to the negotiations of the American Airlines Arena agreements, Commissioner Barbara J. Jordan requested a report on other stadium/arena-related contracts where consulting services were utilized, namely the Sun Life Stadium Modernization Project and the Marlins Ballpark Project. Below are the details of contracts associated with each project.

Sun Life Stadium - Agreement No. BW9782-MA

At the April 10, 2013 Special Meeting of the Board, Resolution R-279-13 authorized the County Mayor or County's Mayor's designee to hire a consultant to perform due diligence on the proposed Sun Life Stadium project with the Miami Dolphins. The County entered into an agreement with Stafford Sports LLC in the amount of \$51,375 and with Public Financial Management in the amount \$25,799. Stafford specializes in professional sports facilities while Public Financial Management is a financial consultant. It is important to note that South Florida Stadium, LLC (d/b/a Sun Life Stadium) made a non-refundable payment to the County in the amount of \$4,784,337 to cover the May 14, 2013 special election costs associated with the use of public funds to renovate Sun Life Stadium. Because the special election was called off, the unused balance of \$1.923 million was included in the FY 2013-14 Adopted Budget for Animal Services to continue implementation toward the "No Kill" plan.

Marlins Stadium - Agreement No. A05-FIN-01

At the February 21, 2008 Special Meeting of the Board, Resolution R-188-08 authorized the County Mayor or County Mayor's designee to retain outside consultants, expertise, and counsel to assist with the Marlins ballpark negotiations, financing, and construction. The County conducted a competitive selection process and URS Corporation was selected. The County ultimately contracted with URS Corporation to provide both technical and sports facilities expertise prior to the final Ballpark Agreements being approved (Phase I) on March 23, 2009, and separately for construction site Owner's Representative services throughout the construction of the ballpark (Phase II), for which initial construction-related activities began shortly thereafter. The Phase I portion totaled \$70,648, and the Phase II portion, which is an ongoing contract that covers a period of five years, totals \$ 1.93 million to date. It is important to point out that the Phase II services were completely construction related and included assistance to County staff with review of design documents, construction plans and payment applications throughout the project. URS continues to be utilized on an as-needed basis to assist the County with pending arbitration activities related to the ballpark construction.

If you have any questions, please contact Deputy Mayor Edward Marquez at 305-375-1451.

c: Robert A. Cuevas, Jr., County Attorney  
Office of the Mayor Senior Staff  
Lester Sola, Director, Internal Services Department  
Jose Galan, Real Estate Management Division Director, Internal Services Department  
Charles Anderson, Commission Auditor