



CARLOS A. GIMENEZ

MAYOR
MIAMI-DADE COUNTY

February 15, 2019

Mr. Jeff Bezos
Chairman, President and CEO
Amazon.com Inc.
410 Terry Avenue, North
Seattle, WA 98109

Dear Mr. Bezos:

As Mayor of Miami-Dade County, I would like to extend a hand in partnership and encourage you to reconsider Miami as one of the sites for your North American headquarters expansion.

I understand that Amazon has decided not to pursue an additional headquarters at this time, which is completely understandable. However, I would be remiss if I didn't take this opportunity to reopen the lines of communication because Miami, without a doubt, has the talent, technology and low taxes to serve Amazon's needs. In short, we are confident that the diversity, dynamic entrepreneurial spirit and openness to partnership that drew Amazon to our community in the first place continue to be worthy of consideration.

As senior executives of your team learned during their visit to our world-class community last year, Miami is committed to a successful, collaborative partnership with Amazon. To that end, I would like to personally invite you and your team back to our community to discuss how Amazon and Miami can continue to grow together. Please reach out to me directly to schedule a time when we can re-engage in this exciting opportunity.

Thank you for your time. I look forward to hearing from you.

Sincerely,

A handwritten signature in blue ink, appearing to read "Carlos A. Gimenez", is written over a faint, circular watermark of the Miami-Dade County seal.