

International Trade Consortium

Business Plan Report

Customer

Objective Name

Increase International Commerce Through Trade Missions and Business Relationship Development

Owner(s)

Dimitrios Nares Tony Ojeda

Initiatives Linked To Objective

Develop Follow Up System for Business Matchmaking

Owner(s)

Dimitrios Nares
Tony Ojeda

GrandParent Objectives

Parent Objectives

Measures

Number of Business Relationships Developed Through Matchmaking

Owner(s)

Dimitrios Nares Tony Ojeda

Performance Graph

Number of Business Relationships Devel...



updated: never

Initiatives Linked To Measure

Owner(s)

Child Measures Linked To Measure

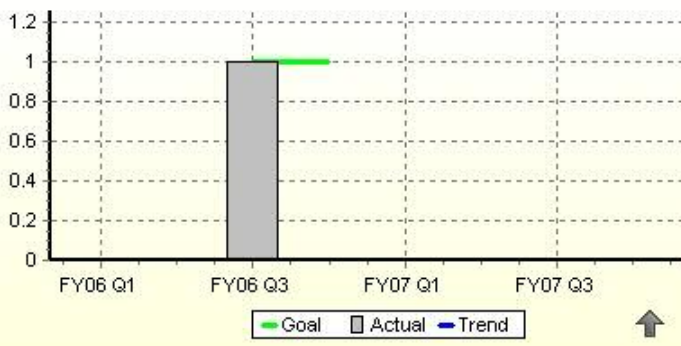
ACTUAL	GOAL	DATE
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Number of ITC-Led Business Development Missions

Dimitrios Nares Tony Ojeda

Performance Graph

Number of ITC-Led Business Development...



↑ good direction

updated: 5/18/2006

Initiatives Linked To Measure

Owner(s)

Child Measures Linked To Measure

ACTUAL	GOAL	DATE
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Number of Third-Party Incoming Missions

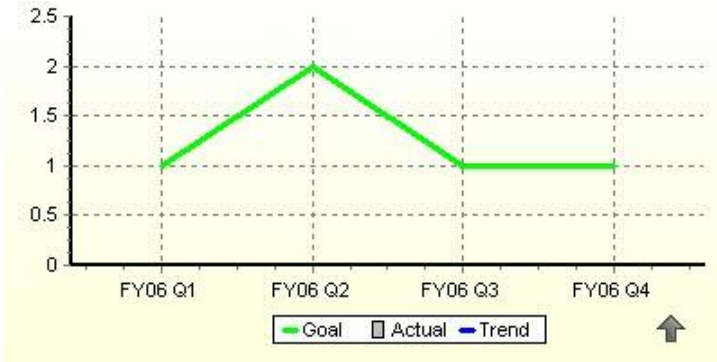
Dimitrios Nares Tony Ojeda

Performance Graph

Initiatives Linked To Measure

Owner(s)

Number of Third-Party Incoming Mission...



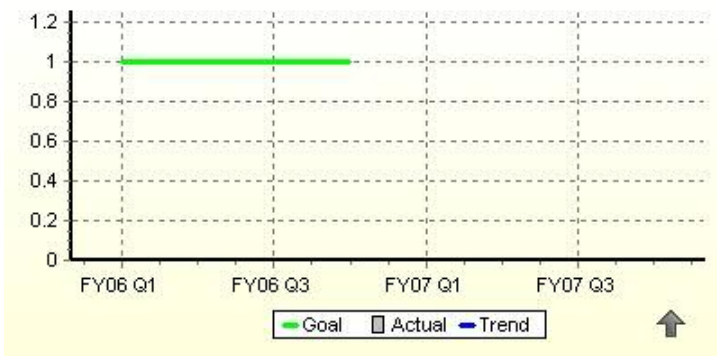
updated: never

Number of Third-Party Outgoing Missions

Dimitrios Nares Tony Ojeda

Performance Graph

Number of Third-Party Outgoing Mission...



updated: never

Child Measures Linked To Measure

	ACTUAL	GOAL	DATE
Number of Third-Party Incoming Missions (Empowerment Zone)	n/a	n/a	
Number of Third-Party Incoming Missions (International Trade Consortium)	n/a	n/a	
Number of Third-Party Incoming Missions (MMAP)	n/a	n/a	
Number of Third-Party Incoming Missions (OCED)	n/a	n/a	
Number of Third-Party Incoming Missions (UERTF)	n/a	n/a	

Initiatives Linked To Measure

Owner(s)

Child Measures Linked To Measure

ACTUAL	GOAL	DATE
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Objective Name

Owner(s)

Board and Committee Meetings Planned, Staffed, and Attended (PSA)

Dimitrios Nares

Initiatives Linked To Objective

Owner(s)

GrandParent Objectives

Parent Objectives

Measures

Owner(s)

Number of ITC Board Meetings Planned, Staffed, and Attended

Dimitrios Nares Tony Ojeda

Performance Graph

Initiatives Linked To Measure

Owner(s)

Number of ITC Board Meetings Planned, ...



↑ good direction

updated: 5/26/2006

Child Measures Linked To Measure

ACTUAL GOAL DATE

Number of ITC Committee Meetings Planned, Staffed, and Attended

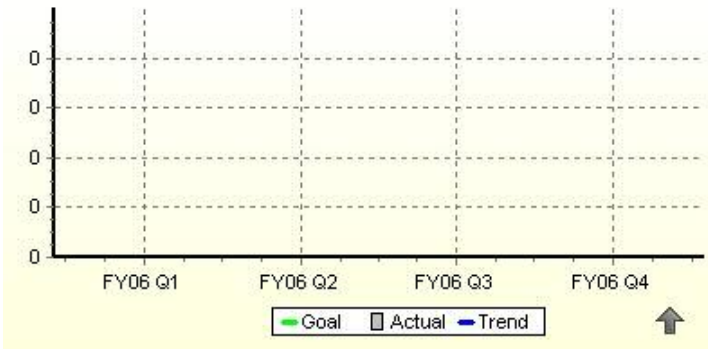
Dimitrios Nares Tony Ojeda

Performance Graph

Initiatives Linked To Measure

Owner(s)

Number of ITC Committee Meetings Plann...



updated: never

Child Measures Linked To Measure

ACTUAL GOAL DATE

Number of Sister Cities Committee Meetings Planned, Staffed, and Attended

Dimitrios Nares

Performance Graph

Initiatives Linked To Measure

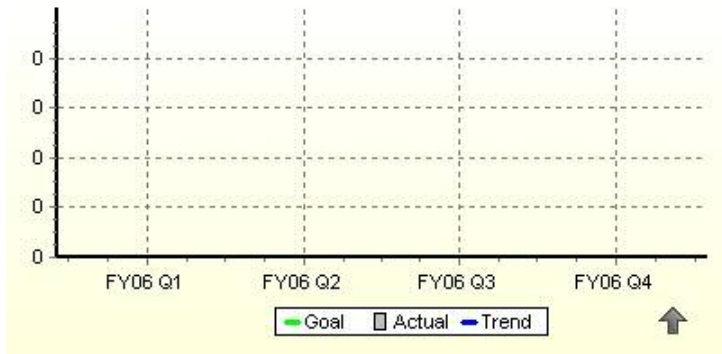
Owner(s)

Number of Sister Cities Committee Meet...



Child Measures Linked To Measure

ACTUAL GOAL DATE



updated: never

Number of Sister Cities Coordinating Council Meetings Planned, Staffed, and Attended

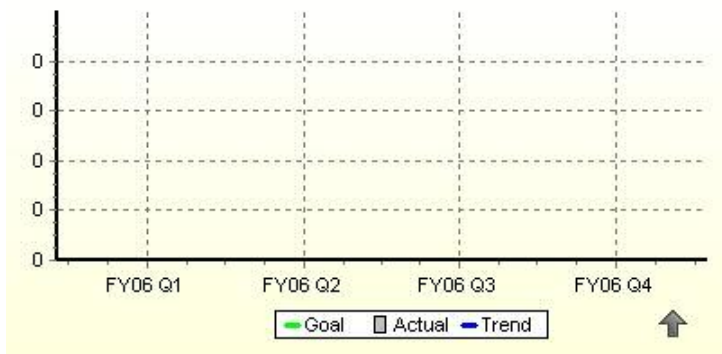
Dimitrios Nares Tony Ojeda

Performance Graph

Initiatives Linked To Measure

Owner(s)

Number of Sister Cities Coordinating C...



updated: never

Child Measures Linked To Measure

ACTUAL GOAL DATE

Objective Name

Outreach with Trade Interests and Cultural Exchange

Owner(s)

Dimitrios Nares Tony Ojeda

Initiatives Linked To Objective

Owner(s)

GrandParent Objectives

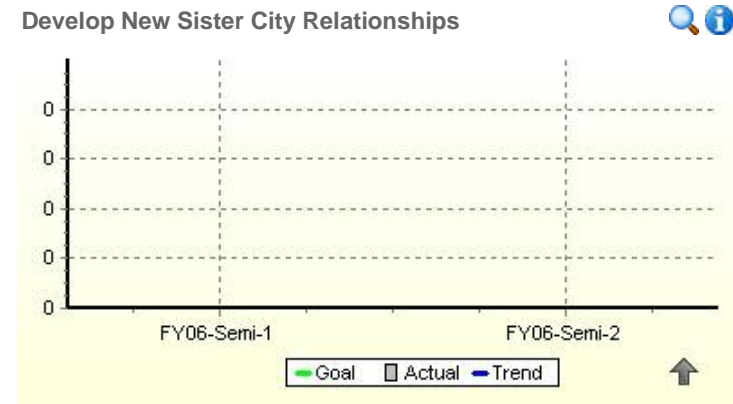
Measures

Develop New Sister City Relationships

Owner(s)

Dimitrios Nares Tony Ojeda

Performance Graph



Parent Objectives

Initiatives Linked To Measure

Owner(s)

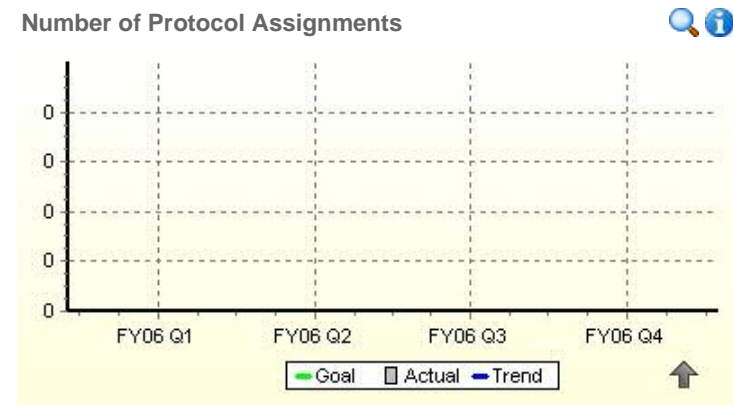
Child Measures Linked To Measure

ACTUAL GOAL DATE

Number of Protocol Assignments

Dimitrios Nares Tony Ojeda

Performance Graph



Initiatives Linked To Measure

Owner(s)

Child Measures Linked To Measure

ACTUAL GOAL DATE

Number of Trade Related Events Sponsored or Participated In

Dimitrios Nares Tony Ojeda

Performance Graph

Number of Trade Related Events Sponsor...

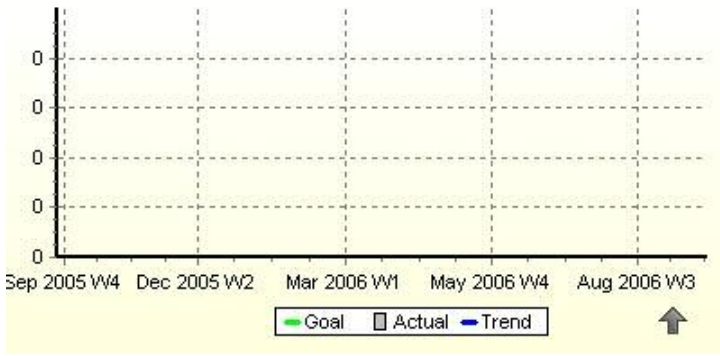


Initiatives Linked To Measure

Owner(s)

Child Measures Linked To Measure

ACTUAL GOAL DATE



updated: never

Participate in Sister Cities Conferences

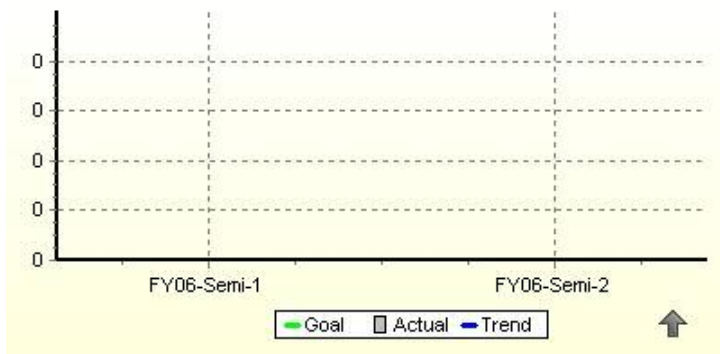
Dimitrios Nares Tony Ojeda

Performance Graph

Initiatives Linked To Measure

Owner(s)

Participate in Sister Cities Conferenc...



updated: never

Child Measures Linked To Measure

ACTUAL GOAL DATE

Undertake Missions to Sister City Community

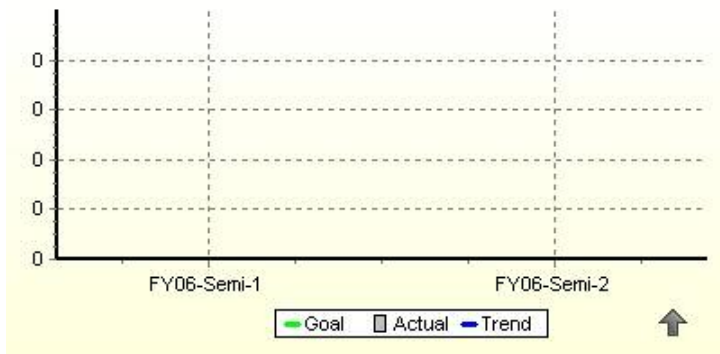
Dimitrios Nares Tony Ojeda

Performance Graph

Initiatives Linked To Measure

Owner(s)

Undertake Missions to Sister City Comm...



updated: never

Child Measures Linked To Measure

ACTUAL GOAL DATE

Financial

Objective Name

Meet Budget Targets (ITC)

Owner(s)

Dimitrios Nares Tony Ojeda International Trade Consortium

Initiatives Linked To Objective

Owner(s)

GrandParent Objectives

(ES8.2) Planned necessary resources to meet current and future operating and capital needs (priority outcome)

Parent Objectives

(ES8.2.1) Meet Budget Targets

Measures

Revenue: Total (International Trade Consortium)

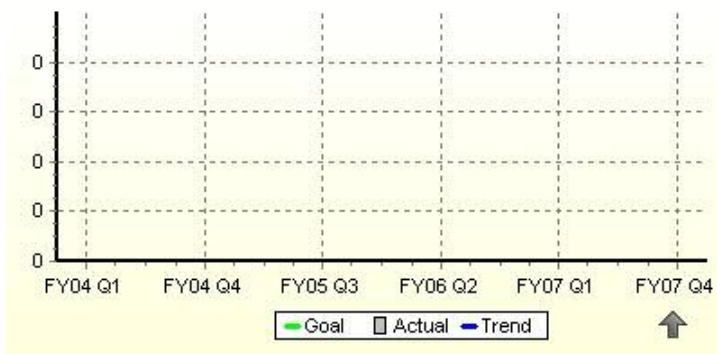
Total revenue in \$1,000s (from FAMIS)

Owner(s)

Dimitrios Nares Tony Ojeda

Performance Graph

Revenue: Total (International Trade Co...



updated: never

Initiatives Linked To Measure

Owner(s)

Child Measures Linked To Measure

ACTUAL	GOAL	DATE
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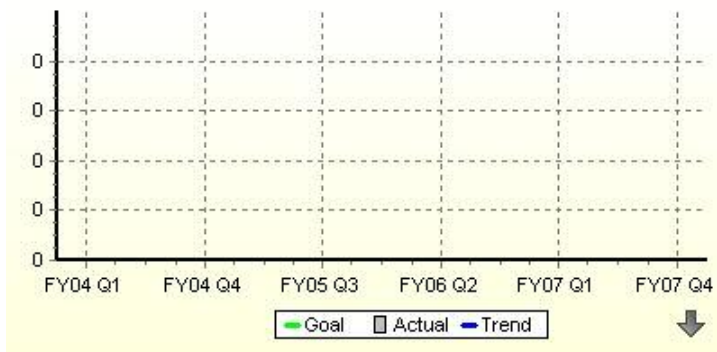
Expen: Total (International Trade Consortium)

Total expenditures in \$1,000s (from roll-up of Personnel, Other Operating, and Capital)

Dimitrios Nares Tony Ojeda

Performance Graph

Expen: Total (International Trade Cons...



updated: never

Initiatives Linked To Measure

Owner(s)

Child Measures Linked To Measure

ACTUAL	GOAL	DATE
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Expen: Personnel (International Trade Consortium)	n/a	n/a
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Expen: Other Operating (International Trade Consortium)	n/a	n/a
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Expen: Capital (International Trade Consortium)	n/a	n/a
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Internal

Learning and Growth
